Electric School Buses in NYS

Adam Ruder October 25, 2022



Agenda

- > State of the Market
- > NYS ESB Mandate
- > NYSERDA Efforts and Support



State of the Market: where are we now?

- > Buses are available and meet range requirements for most school bus trips
- Manufacturers are scaling up production capacity based on expected demand (supply chain issues)
- > Vehicle charging options also exist, at a variety of speeds, costs, and layouts
- > Technology is improving on...
 - Vehicle range
 - Charging speed
 - Charger space and layout

State of the Market: what are the options?











| | Passenger Capacity | Bus Range | Manufacturers | Cost Estimate |
|--------|-----------------------|---------------|--|----------------------|
| Туре А | 16-20 | 100-150 miles | Lightning eMotors, Lion Electric, Micro Bird, Motiv Power Systems, Phoenix Motor Cars | \$265,000- \$450,000 |
| Туре В | 20-30 | NA | NA | NA |
| Туре С | 60-72 | 100-120 miles | Blue Bird, IC Bus, Lion Electric, Thomas Built | \$300,000-\$400,000 |
| Type D | 72-90 | 120-155 miles | Blue Bird, BYD, GreenPower Motor Company, Lion Electric | \$345,000-\$410,000 |

State of the Market: Charging Electric Buses

- > Buses charge with AC or DC power (or both)
- > Charging rates are between 10 and 150 kW
 - Between 2 and 10 hours to charge fully
 - Level 2 chargers (slower) cost ~\$10k installed
 - DC chargers (faster) cost ~\$25k to \$100k installed, depending on power level
- > For a fleet of 50+ buses, major electrical upgrades would likely be needed to charge all buses at the same time
 - However, smart management of charging can reduce need for upgrades and overall costs; Coordinating charging times can reduce overall peak charging
 - Companies have expertise in reducing costs while ensuring buses are fully charged when they need to start their routes
- > Even with managed charging, a fleet may still need electrical upgrades talk to your electrical utility early!

NYS ESB Mandate

- > Full transition of the school bus fleet from combustion engine vehicles (diesel, gas, natural gas) to zero-emission vehicles ESBs and fuel-cell ESBs
- > By 2027: all school bus purchases must be zero-emission vehicles
- > By 2035: all school buses in operation must be zero-emission



Today:
NYSERDA ESB
Roadmap & Guidebook
in development



2027: All new bus purchases required to be zero-emission



2035: All buses on the road required to be zeroemission

NYSERDA: ESB Roadmap & Guidebook

- > NYSERDA is developing a Guidebook to provide guidance to school stakeholders on how to begin the fleet conversion process
- > Roadmap: a resource for policymakers to:
 - Identify challenges, roadblocks, and gaps
 - Develop solutions to support districts, operators and stakeholders to navigate the transition
 - Identify funding needs and resources
 - Propose policy changes

- > Guidebook: resource to help with:
 - Navigating the ESB market
 - Comparing bus & charger models
 - Planning purchases
 - Exploring funding options
 - Engaging with utilities
 - Planning site & facility upgrades
 - Incorporating solar and battery upgrades
 - Understanding workforce impacts
 - Developing job (re)training programs
 - Scaling to full fleet conversion

NYSERDA: ESB Advisory Group

- > Support development of ESB Roadmap and Guidebook by providing guidance and information on:
 - Best practices
 - Implementation strategies
 - Key stakeholders and how best to reach them
 - Operational issues, e.g., safety, routing, charging, workforce training
 - Information about existing conditions
 - Critical needs for achieving ESB goals

NYSERDA: Technical Support

- > P-12 Clean Green Schools Initiative (https://www.nyserda.ny.gov/All-Programs/P-12-Clean-Green-Schools-Initiative)
 - Program for schools designated as High-Need by SED or located in a disadvantaged community
 - Provides up to 100% of the cost for technical assistance for energy efficiency and electric school bus projects
- > P-12 Green and Clean Energy Solutions (https://www.nyserda.ny.gov/All-Programs/P-12-Green-and-Clean-Energy-Solutions)
 - Green and Clean Energy Solutions is for any schools that pay into SBC on their electric bills
 - Provides up to 75% of the cost for technical assistance for energy efficiency and electric school bus projects
- > Schools may choose their own contractor or use a NYSERDA FlexTech contractor to complete their studies

NY Truck Voucher Incentive Program

- > \$58.3M incentive pool supporting adoption of clean trucks, transit buses, school buses, and repowers
 - \$6M for zero-emission school buses
- > Vouchers reduce the upfront purchase cost and accelerate or eliminate the payback period associated with cleaner vehicles
- > Brings together vehicle manufacturers, dealers, and fleets to get cleaner trucks and buses on the road
- > Scrappage ensures removal of the oldest, dirtiest diesel engines from New York State roads
- > Vouchers of up to \$220,000 per bus for electric school buses
- More information at https://www.nyserda.ny.gov/All-Programs/Truck-Voucher-Program

Utility Support for Electric Bus Charging

- > Utility make-ready programs can support a portion of the cost of charging station installations
 - Cover up to 100% of the installation costs on the utility side of the electric meter
 - Fleets must participate in the NYTVIP
- > Utilities also offer fleet advisory services to provide technical assistance, particularly on electrical needs of electric buses

Additional State and Federal Funding

- > EPA Clean School Bus Program
 - \$5 billion program from IIJA that funds electric school buses and associated charging stations, to be committed over five years
 - First awards expected soon
- > NYS Environmental Bond Act (public referendum, Nov 2022)
 - Includes \$500 million to support school bus electrification that would be available if the referendum passes

How You Can Get Involved

- > Help get responses to our survey (link to follow soon)
- > Keep your school districts updated and engaged, and encourage collaboration (transportation, facilities, communications, business officials all have a role!)
- > Encourage districts to apply to Clean Green Schools Technical Assistance
- > Encourage districts to connect with their utility provider early: many provide fleet assessment services to help fleet owners get started

Questions?

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