

**NEW YORK STATE DEPARTMENT OF HEALTH  
OFFICE OF LONG TERM CARE**

**2007 HOSPICE UTILIZATION AND COST DATA**

Attached is a copy of the 2007 Hospice Utilization and Cost Data Report for hospices certified under Article 40 of the Public Health Law. A total of 50 hospices reported in 2007. A summary of the 2007 data is provided below.

- There was a 2.2% increase in the number of admissions in 2007. A total of 38,661 admissions were reported compared to 37,846 admissions in 2006. The unduplicated number of patients served was 42,549, which is a 2.8% increase from the previous year.
- The average length of stay increased from 56.7 days in 2006 to 59.3 days in 2007, representing a 4.6% increase. The following table lists the percentage of discharged patients by length of stay category.

<b>Length of Stay</b>	<b>% of Patients Discharged in 2007</b>	<b>% of Patients Discharged in 2006</b>
Less than 8 days	32.8	32.8
8 days to 31 days	32.8	33.4
32 days to 90 days	18.7	19.9
91 days to 180 days	8.3	7.4
Greater than 180 days	7.4	6.5

- Reported median lengths of stay ranged from 9 days to 47 days. Thirty-six hospices reported a median length of stay of 20 days or less. A median length of stay of 21 to 25 days was reported by 6 programs. The remaining 8 hospices reported a median length of stay of 26 to 47 days.
- A total of 115 AIDS patients received hospice services in 2007, which is a 30.3% decrease from the 165 AIDS patients served in 2006. AIDS patients served represent less than .2% of the reported 2007 'presumed living' AIDS cases (excluding inmates).
- The total number of home care days increased by 3.6% from last year, while the total number of inpatient days increased by only .8%. A total of 2,095,552 home care days (including continuous home care) and 102,272 inpatient days (including respite) were reported. Total home care days as a percentage of the total hospice days was 95.3%.
- Of the 38,591 reported discharges, there were 32,684 deaths and 5907 live discharges. Deaths occurring in either the patient's home, a hospice residence or a nursing home represented 69.2% of the total deaths, while 29.5% occurred in an inpatient (or respite) setting. 1.3% occurred in some other type of setting.
- There was no significant change in the percentage of admissions by primary payer from 2006 to 2007. The breakdown of admissions by primary payer for 2007 was as follows: Medicare 81.7%; Other Insurance 7.6%; Blue Cross 5.2%; Medicaid 4.6%; Charity Care .6%; and Self Pay .3%.

- Hospice expenditures totaled \$478,584,302, which represents an 8.3% increase over the \$442,098,504 reported in 2006. Revenues totaled \$493,682,718, thus resulting in a statewide surplus of almost \$15.1 million for the hospice program. This compares to a \$20.36 million dollar surplus in the previous year and represents a 25.8% decrease in the surplus amount. Revenues included \$463,305,813 in patient care revenues and \$30,376,905 in grants, gifts and donations. Patient care revenue represented 96.8% of the total hospice expenditures as compared to 98.1% in 2006.
- The breakdown of the patient care revenues by primary payer for 2007 was as follows: Medicare 70.2%; Medicaid 21.9%; Other Insurance 4.7%; Blue Cross 2.7%; and Self Pay .5%. This compares to the 2006 breakdown of: Medicare 70.7%; Medicaid 21.2%; Other Insurance 4.6%; Blue Cross 2.8%; and Self Pay .7%.
- The average per patient expenditure increased from \$10,686 to \$11,248. The national Medicare per patient aggregate cap for the period November 1, 2007 to October 31, 2008 is \$22,386. The highest average per patient expenditure for a New York State hospice was \$21,932.
- A total of 363,760 volunteer hours were reported, which represents a 6.0% increase from the previous year. A cost savings of \$6,556,450 was attributed to volunteers, who provided 9.2% of the patient care hours reported for paid and contracted staff in 2007.
- A total of 9252 nursing home residents received hospice services in 2007. This represents a 5.6% increase from the 8760 nursing home residents served in 2006. Nursing home residents represent 21.7 % of all hospice patients served. As of March 2009, 48 hospices had entered into 517 contracts with nursing homes for provision of the hospice/nursing home benefit.
- Ten hospice residences were operational in 2007. A total of 560 patients were served in a residence setting. The total number of hospice residence days was 22,243.

**NEW YORK STATE DEPARTMENT OF HEALTH  
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**2007**

<b>HOSPICE NAME</b>	<b>ADMISSIONS</b>	<b>UNDUPLICATED PATIENTS</b>	<b>BEREAVEMENT CASES</b>
<b>WESTERN NY</b>			
HOME CARE & HOSPICE	389	432	257
HOSPICE BUFFALO INC	3,345	3,609	2,930
HOSPICE CHAUTAUQUA COUNTY INC	507	559	715
HOSPICE OF ORLEANS, INC	59	73	145
NIAGARA HOSPICE INC	703	828	1,705
<b>REGIONAL TOTAL</b>	<b>5,003</b>	<b>5,501</b>	<b>5,752</b>
<b>% OF STATE TOTAL</b>	<b>12.9%</b>	<b>12.9%</b>	<b>9.5%</b>
<b>FINGER LAKES</b>			
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	2,182	2,425	9,540
LIVINGSTON COUNTY HOSPICE	134	153	22
ONTARIO YATES HOSPICE	285	310	127
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	541	576	1,784
VISITING NURSE HOSPICE AND PALLIATIVE CARE	963	1,023	403
<b>REGIONAL TOTAL</b>	<b>4,105</b>	<b>4,487</b>	<b>11,876</b>
<b>% OF STATE TOTAL</b>	<b>10.6%</b>	<b>10.5%</b>	<b>19.6%</b>
<b>CENTRAL NY</b>			
CARING COMMUNITY HOSPICE OF CORTLAND	106	112	84
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	244	272	371
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	460	511	984
HOSPICE AND PALLIATIVE CARE, INC	564	647	1,626
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	981	1,110	2,252
HOSPICE OF JEFFERSON COUNTY INC.	209	247	281
HOSPICE OF THE FINGER LAKES	132	141	166
LEWIS COUNTY HOSPICE	70	75	83
OSWEGO COUNTY HOSPICE	144	164	141
<b>REGIONAL TOTAL</b>	<b>2,910</b>	<b>3,279</b>	<b>5,988</b>
<b>% OF STATE TOTAL</b>	<b>7.5%</b>	<b>7.7%</b>	<b>9.9%</b>
<b>NY-PENN</b>			
HOSPICE AT LOURDES	765	860	843
HOSPICE OF CHENANGO COUNTY	140	158	310
<b>REGIONAL TOTAL</b>	<b>905</b>	<b>1,018</b>	<b>1,153</b>
<b>% OF STATE TOTAL</b>	<b>2.3%</b>	<b>2.4%</b>	<b>1.9%</b>

HOSPICE NAME	ADMISSIONS	UNDUPLICATED PATIENTS	BEREAVEMENT CASES
<b>NORTHEASTERN NY</b>			
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	674	817	798
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	356	398	392
HOSPICE OF THE NORTH COUNTRY INC	202	243	388
MOUNTAIN VALLEY HOSPICE	235	246	470
THE COMMUNITY HOSPICE	3,384	3,798	7,925
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	121	129	446
<b>REGIONAL TOTAL</b>	<b>4,972</b>	<b>5,631</b>	<b>10,419</b>
<b>% OF STATE TOTAL</b>	<b>12.9%</b>	<b>13.2%</b>	<b>17.2%</b>
<b>HUDSON VALLEY</b>			
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	500	547	383
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	528	616	1,180
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	998	1,071	1,595
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	718	804	909
JANSEN HOSPICE AND PALLIATIVE CARE	364	417	374
PHELPS HOSPICE	214	243	468
UNITED HOSPICE OF ROCKLAND	592	651	495
<b>REGIONAL TOTAL</b>	<b>3,914</b>	<b>4,349</b>	<b>5,404</b>
<b>% OF STATE TOTAL</b>	<b>10.1%</b>	<b>10.2%</b>	<b>8.9%</b>
<b>NEW YORK CITY</b>			
CABRINI HOSPICE	865	998	1,058
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	1,247	1,240	846
CARING HOSPICE SERVICES OF NEW YORK LLC	203	215	154
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	238	245	144
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	1,482	1,801	580
HOSPICE OF NEW YORK LLC	1,073	1,203	977
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/METRO JEWISH HOSPICE	1,156	1,230	1,299
PAX CHRISTI HOSPICE	183	202	194
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	649	680	3,345
VNS OF NEW YORK HOSPICE CARE	2,308	2,463	3,432
<b>REGIONAL TOTAL</b>	<b>9,404</b>	<b>10,277</b>	<b>12,029</b>
<b>% OF STATE TOTAL</b>	<b>24.3%</b>	<b>24.2%</b>	<b>19.9%</b>

<b>HOSPICE NAME</b>	<b>ADMISSIONS</b>	<b>UNDUPLICATED PATIENTS</b>	<b>BEREAVEMENT CASES</b>
<b>NASSAU-SUFFOLK</b>			
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	427	469	770
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	139	160	892
EAST END HOSPICE INC	474	536	909
GOOD SHEPHERD HOSPICE	2,098	2,311	1,432
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	3,696	3,896	3,386
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	614	635	491
<b>REGIONAL TOTAL</b>	<b>7,448</b>	<b>8,007</b>	<b>7,880</b>
<b>% OF STATE TOTAL</b>	<b>19.3%</b>	<b>18.8%</b>	<b>13.0%</b>
<b>STATE TOTAL</b>	<b>38,661</b>	<b>42,549</b>	<b>60,501</b>

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HOSPICE NAME	DISCHARGES		HOME	INPATIENT GENERAL	LOCATION AT DEATH			OTHER
	LIVE	DEAD			INPATIENT RESPIRE	NURSING HOME	HOSPICE RESIDENCE	
<b>WESTERN NY</b>								
HOME CARE & HOSPICE	36	357	301	10	0	45	0	1
HOSPICE BUFFALO INC	496	2,835	906	1,444	0	427	58	0
HOSPICE CHAUTAUQUA COUNTY INC	49	436	197	140	0	99	0	0
HOSPICE OF ORLEANS, INC	7	57	35	19	0	3	0	0
NIAGARA HOSPICE INC	44	678	275	160	1	104	136	2
<b>REGIONAL TOTAL</b>	<b>632</b>	<b>4,363</b>	<b>1,714</b>	<b>1,773</b>	<b>1</b>	<b>678</b>	<b>194</b>	<b>3</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>12.7%</b>	<b>87.3%</b>	<b>39.3%</b>	<b>40.6%</b>	<b>0.0%</b>	<b>15.5%</b>	<b>4.4%</b>	<b>0.1%</b>
<b>FINGER LAKES</b>								
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	150	2,011	550	638	0	823	0	0
LIVINGSTON COUNTY HOSPICE	20	118	90	3	0	24	1	0
ONTARIO YATES HOSPICE	18	265	179	38	0	21	27	0
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	44	461	322	24	0	95	0	20
VISITING NURSE HOSPICE AND PALLIATIVE CARE	74	861	300	367	0	194	0	0
<b>REGIONAL TOTAL</b>	<b>306</b>	<b>3,716</b>	<b>1,441</b>	<b>1,070</b>	<b>0</b>	<b>1,157</b>	<b>28</b>	<b>20</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>7.6%</b>	<b>92.4%</b>	<b>38.8%</b>	<b>28.8%</b>	<b>0.0%</b>	<b>31.1%</b>	<b>0.8%</b>	<b>0.5%</b>
<b>CENTRAL NY</b>								
CARING COMMUNITY HOSPICE OF CORTLAND	18	85	61	3	0	21	0	0
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	35	212	102	32	0	33	45	0
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	69	393	217	115	0	60	0	1
HOSPICE AND PALLIATIVE CARE, INC	38	542	393	28	0	55	45	21
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	70	928	692	105	0	131	0	0
HOSPICE OF JEFFERSON COUNTY INC.	18	204	194	3	3	4	0	0
HOSPICE OF THE FINGER LAKES	11	120	103	10	0	7	0	0
LEWIS COUNTY HOSPICE	7	65	47	2	0	16	0	0
OSWEGO COUNTY HOSPICE	12	132	132	0	0	0	0	0
<b>REGIONAL TOTAL</b>	<b>278</b>	<b>2,681</b>	<b>1,941</b>	<b>298</b>	<b>3</b>	<b>327</b>	<b>90</b>	<b>22</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>9.4%</b>	<b>90.6%</b>	<b>72.4%</b>	<b>11.1%</b>	<b>0.1%</b>	<b>12.2%</b>	<b>3.4%</b>	<b>0.8%</b>

HOSPICE NAME	DISCHARGES		LOCATION AT DEATH					
	LIVE	DEAD	HOME	INPATIENT GENERAL	INPATIENT RESPITE	NURSING HOME	HOSPICE RESIDENCE	OTHER
<b>NY-PENN</b>								
HOSPICE AT LOURDES	67	703	358	201	0	144	0	0
HOSPICE OF CHENANGO COUNTY	14	128	94	15	0	19	0	0
<b>REGIONAL TOTAL</b>	<b>81</b>	<b>831</b>	<b>452</b>	<b>216</b>	<b>0</b>	<b>163</b>	<b>0</b>	<b>0</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>8.9%</b>	<b>91.1%</b>	<b>54.4%</b>	<b>26.0%</b>	<b>0.0%</b>	<b>19.6%</b>	<b>0.0%</b>	<b>0.0%</b>
<b>NORTHEASTERN NY</b>								
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	120	578	322	102	0	150	0	4
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	52	301	183	74	0	44	0	0
HOSPICE OF THE NORTH COUNTRY INC	23	183	155	17	0	11	0	0
MOUNTAIN VALLEY HOSPICE	28	195	89	29	0	21	55	1
THE COMMUNITY HOSPICE	325	3,011	1,294	1,032	0	685	0	0
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	17	96	76	5	0	15	0	0
<b>REGIONAL TOTAL</b>	<b>565</b>	<b>4,364</b>	<b>2,119</b>	<b>1,259</b>	<b>0</b>	<b>926</b>	<b>55</b>	<b>5</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>11.5%</b>	<b>88.5%</b>	<b>48.6%</b>	<b>28.8%</b>	<b>0.0%</b>	<b>21.2%</b>	<b>1.3%</b>	<b>0.1%</b>
<b>HUDSON VALLEY</b>								
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	107	383	197	62	0	100	0	24
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	140	415	282	50	0	83	0	0
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	185	822	434	256	0	132	0	0
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	130	597	383	44	0	58	105	7
JANSEN HOSPICE AND PALLIATIVE CARE	62	308	141	72	0	95	0	0
PHELPS HOSPICE	37	165	124	9	0	32	0	0
UNITED HOSPICE OF ROCKLAND	113	463	272	73	0	108	0	10
<b>REGIONAL TOTAL</b>	<b>774</b>	<b>3,153</b>	<b>1,833</b>	<b>566</b>	<b>0</b>	<b>608</b>	<b>105</b>	<b>41</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>19.7%</b>	<b>80.3%</b>	<b>58.1%</b>	<b>18.0%</b>	<b>0.0%</b>	<b>19.3%</b>	<b>3.3%</b>	<b>1.3%</b>

HOSPICE NAME	DISCHARGES		LOCATION AT DEATH					
	LIVE	DEAD	HOME	INPATIENT GENERAL	INPATIENT RESPITE	NURSING HOME	HOSPICE RESIDENCE	OTHER
<b>NEW YORK CITY</b>								
CABRINI HOSPICE	61	884	320	564	0	0	0	0
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	406	820	684	123	0	13	0	0
CARING HOSPICE SERVICES OF NEW YORK LLC	88	110	72	2	0	23	0	13
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	65	144	80	23	0	41	0	0
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	273	1,286	395	300	24	246	74	247
HOSPICE OF NEW YORK LLC	174	909	267	376	0	266	0	0
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/METRO JEWISH HOSPICE	258	885	452	288	0	145	0	0
PAX CHRISTI HOSPICE	27	145	101	4	0	40	0	0
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	75	581	238	135	0	208	0	0
VNS OF NEW YORK HOSPICE CARE	736	1,524	981	222	0	292	29	0
<b>REGIONAL TOTAL</b>	<b>2,163</b>	<b>7,288</b>	<b>3,590</b>	<b>2,037</b>	<b>24</b>	<b>1,274</b>	<b>103</b>	<b>260</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>22.9%</b>	<b>77.1%</b>	<b>49.3%</b>	<b>28.0%</b>	<b>0.3%</b>	<b>17.5%</b>	<b>1.4%</b>	<b>3.6%</b>
<b>NASSAU-SUFFOLK</b>								
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	53	368	186	129	0	53	0	0
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	26	121	43	7	0	71	0	0
EAST END HOSPICE INC	40	456	337	95	0	24	0	0
GOOD SHEPHERD HOSPICE	317	1,790	860	552	0	378	0	0
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	560	3,062	1,392	1,339	0	256	0	75
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	112	491	212	267	0	12	0	0
<b>REGIONAL TOTAL</b>	<b>1,108</b>	<b>6,288</b>	<b>3,030</b>	<b>2,389</b>	<b>0</b>	<b>794</b>	<b>0</b>	<b>75</b>
<b>% OF REGIONAL DISCH/DEATHS</b>	<b>15.0%</b>	<b>85.0%</b>	<b>48.2%</b>	<b>38.0%</b>	<b>0.0%</b>	<b>12.6%</b>	<b>0.0%</b>	<b>1.2%</b>
<b>STATE TOTAL</b>	<b>5,907</b>	<b>32,684</b>	<b>16,120</b>	<b>9,608</b>	<b>28</b>	<b>5,927</b>	<b>575</b>	<b>426</b>
<b>% OF TOTAL DISCH/DEATHS</b>	<b>15.3%</b>	<b>84.7%</b>	<b>49.3%</b>	<b>29.4%</b>	<b>0.1%</b>	<b>18.1%</b>	<b>1.8%</b>	<b>1.3%</b>

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<b>HOSPICE NAME</b>	<b>AIDS PATIENTS SERVED</b>	<b>DISCHARGES &gt;180 DAYS</b>	<b>AVERAGE LENGTH OF STAY</b>	<b>MEDIAN LENGTH OF STAY</b>
<b>WESTERN NY</b>				
HOME CARE & HOSPICE	1	25	54.9	18.0
HOSPICE BUFFALO INC	7	231	50.6	15.0
HOSPICE CHAUTAUQUA COUNTY INC	0	67	79.0	16.0
HOSPICE OF ORLEANS, INC	0	3	60.6	14.0
NIAGARA HOSPICE INC	0	76	73.0	15.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>8</b>	<b>402</b>	<b>57.1</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.1%</b>	<b>7.3%</b>		
<b>FINGER LAKES</b>				
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	4	80	50.0	10.0
LIVINGSTON COUNTY HOSPICE	0	4	40.2	13.6
ONTARIO YATES HOSPICE	0	8	31.0	10.0
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	1	27	44.4	17.0
VISITING NURSE HOSPICE AND PALLIATIVE CARE	2	30	31.0	9.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>7</b>	<b>149</b>	<b>43.2</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.2%</b>	<b>3.3%</b>		
<b>CENTRAL NY</b>				
CARING COMMUNITY HOSPICE OF CORTLAND	0	4	45.2	23.0
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	0	10	41.6	19.0
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	0	7	50.5	18.0
HOSPICE AND PALLIATIVE CARE, INC	1	54	52.9	17.0
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	3	70	55.8	16.0
HOSPICE OF JEFFERSON COUNTY INC.	0	14	50.4	14.5
HOSPICE OF THE FINGER LAKES	0	5	45.9	12.0
LEWIS COUNTY HOSPICE	0	3	47.8	15.0
OSWEGO COUNTY HOSPICE	0	13	52.4	19.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>4</b>	<b>180</b>	<b>51.6</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.1%</b>	<b>5.5%</b>		
<b>NY-PENN</b>				
HOSPICE AT LOURDES	1	44	42.0	11.0
HOSPICE OF CHENANGO COUNTY	0	16	73.6	21.5
<b>REGIONAL TOTAL/AVERAGE</b>	<b>1</b>	<b>60</b>	<b>46.9</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.1%</b>	<b>5.9%</b>		

HOSPICE NAME	AIDS PATIENTS SERVED	DISCHARGES >180 DAYS	AVERAGE LENGTH OF STAY	MEDIAN LENGTH OF STAY
<b>NORTHEASTERN NY</b>				
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	0	109	97.9	28.0
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	0	32	64.6	16.0
HOSPICE OF THE NORTH COUNTRY INC	0	28	79.0	28.0
MOUNTAIN VALLEY HOSPICE	1	12	46.7	13.0
THE COMMUNITY HOSPICE	1	283	56.0	14.0
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	0	7	59.0	21.5
<b>REGIONAL TOTAL/AVERAGE</b>	<b>2</b>	<b>471</b>	<b>63.1</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.0%</b>	<b>8.4%</b>		
<b>HUDSON VALLEY</b>				
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	0	47	70.4	16.0
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	1	49	49.4	19.5
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	8	94	59.0	17.0
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	0	67	66.0	27.0
JANSEN HOSPICE AND PALLIATIVE CARE	0	34	64.0	15.0
PHELPS HOSPICE	0	19	65.1	21.0
UNITED HOSPICE OF ROCKLAND	2	51	61.0	18.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>11</b>	<b>361</b>	<b>61.4</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.3%</b>	<b>8.3%</b>		
<b>NEW YORK CITY</b>				
CABRINI HOSPICE	13	78	51.0	15.0
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	3	77	51.0	22.0
CARING HOSPICE SERVICES OF NEW YORK LLC	1	24	87.7	30.0
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	0	10	44.6	14.0
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	30	122	165.9	47.0
HOSPICE OF NEW YORK LLC	7	91	55.0	14.0
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/METRO JEWISH HOSPICE	3	115	58.4	19.0
PAX CHRISTI HOSPICE	0	10	70.0	32.0
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	2	24	74.0	28.0
VNS OF NEW YORK HOSPICE CARE	12	234	68.5	22.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>71</b>	<b>785</b>	<b>78.1</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.7%</b>	<b>7.6%</b>		

<b>HOSPICE NAME</b>	<b>AIDS PATIENTS SERVED</b>	<b>DISCHARGES &gt;180 DAYS</b>	<b>AVERAGE LENGTH OF STAY</b>	<b>MEDIAN LENGTH OF STAY</b>
<b>NASSAU-SUFFOLK</b>				
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	0	29	40.1	13.0
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	0	14	75.0	27.0
EAST END HOSPICE INC	2	33	48.3	12.0
GOOD SHEPHERD HOSPICE	1	183	62.0	18.0
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	8	150	37.1	11.8
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	0	36	43.1	11.0
<b>REGIONAL TOTAL/AVERAGE</b>	<b>11</b>	<b>445</b>	<b>46.4</b>	
<b>% OF REGIONAL PATIENTS SERVED</b>	<b>0.1%</b>	<b>5.6%</b>		
<b>STATE TOTAL/AVERAGE</b>	<b>115</b>	<b>2,853</b>	<b>59.3</b>	
<b>% OF TOTAL PATIENTS SERVED</b>	<b>0.3%</b>	<b>6.7%</b>		

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NEW YORK STATE DEPARTMENT OF HEALTH  
HOSPICE UTILIZATION AND COST DATA

HOSPICE NAME	DAYS OF CARE				TOTAL
	ROUTINE HOME CARE	CONTINUOUS HOME CARE	INPATIENT CARE	RESPITE CARE	
<b>WESTERN NY</b>					
HOME CARE & HOSPICE	18,679	1	151	47	18,878
HOSPICE BUFFALO INC	169,667	2	10,806	156	180,631
HOSPICE CHAUTAUQUA COUNTY INC	27,852	10	978	52	28,892
HOSPICE OF ORLEANS, INC	4,008	0	171	34	4,213
NIAGARA HOSPICE INC	48,175	326	2,305	80	50,886
<b>REGIONAL TOTAL</b>	<b>268,381</b>	<b>339</b>	<b>14,411</b>	<b>369</b>	<b>283,500</b>
<b>% OF REGIONAL TOTAL</b>	<b>94.7%</b>	<b>0.1%</b>	<b>5.1%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>FINGER LAKES</b>					
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	109,763	0	4,506	79	114,348
LIVINGSTON COUNTY HOSPICE	6,479	0	6	0	6,485
ONTARIO YATES HOSPICE	9,530	0	231	0	9,761
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	27,451	1	177	51	27,680
VISITING NURSE HOSPICE AND PALLIATIVE CARE	30,343	0	2,353	12	32,708
<b>REGIONAL TOTAL</b>	<b>183,566</b>	<b>1</b>	<b>7,273</b>	<b>142</b>	<b>190,982</b>
<b>% OF REGIONAL TOTAL</b>	<b>96.1%</b>	<b>0.0%</b>	<b>3.8%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>CENTRAL NY</b>					
CARING COMMUNITY HOSPICE OF CORTLAND	4,615	0	8	12	4,635
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	12,995	2	316	0	13,313
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	25,624	10	940	1	26,575
HOSPICE AND PALLIATIVE CARE, INC	30,884	35	209	13	31,141
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	49,108	124	841	15	50,088
HOSPICE OF JEFFERSON COUNTY INC.	11,143	4	48	41	11,236
HOSPICE OF THE FINGER LAKES	4,784	4	184	0	4,972
LEWIS COUNTY HOSPICE	3,484	2	9	0	3,495
OSWEGO COUNTY HOSPICE	8,876	0	29	0	8,905
<b>REGIONAL TOTAL</b>	<b>151,513</b>	<b>181</b>	<b>2,584</b>	<b>82</b>	<b>154,360</b>
<b>% OF REGIONAL TOTAL</b>	<b>98.2%</b>	<b>0.1%</b>	<b>1.7%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>NY-PENN</b>					
HOSPICE AT LOURDES	23,488	0	1,500	62	25,050
HOSPICE OF CHENANGO COUNTY	8,080	0	127	7	8,214
<b>REGIONAL TOTAL</b>	<b>31,568</b>	<b>0</b>	<b>1,627</b>	<b>69</b>	<b>33,264</b>
<b>% OF REGIONAL TOTAL</b>	<b>94.9%</b>	<b>0.0%</b>	<b>4.9%</b>	<b>0.2%</b>	<b>100.0%</b>

HOSPICE NAME	DAYS OF CARE				TOTAL
	ROUTINE HOME CARE	CONTINUOUS HOME CARE	INPATIENT CARE	RESPIRE CARE	
<b>NORTHEASTERN NY</b>					
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	56,058	311	1,480	93	57,942
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	20,787	4	1,175	10	21,976
HOSPICE OF THE NORTH COUNTRY INC	15,787	1	400	16	16,204
MOUNTAIN VALLEY HOSPICE	11,705	0	431	0	12,136
THE COMMUNITY HOSPICE	198,378	595	9,180	224	208,377
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	6,442	0	93	0	6,535
<b>REGIONAL TOTAL</b>	<b>309,157</b>	<b>911</b>	<b>12,759</b>	<b>343</b>	<b>323,170</b>
<b>% OF REGIONAL TOTAL</b>	<b>95.7%</b>	<b>0.3%</b>	<b>3.9%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>HUDSON VALLEY</b>					
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	30,156	157	557	24	30,894
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	31,240	104	923	19	32,286
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	52,963	25	3,089	71	56,148
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	46,457	1	868	15	47,341
JANSEN HOSPICE AND PALLIATIVE CARE	21,551	6	308	0	21,865
PHELPS HOSPICE	15,061	0	121	13	15,195
UNITED HOSPICE OF ROCKLAND	39,509	90	844	0	40,443
<b>REGIONAL TOTAL</b>	<b>236,937</b>	<b>383</b>	<b>6,710</b>	<b>142</b>	<b>244,172</b>
<b>% OF REGIONAL TOTAL</b>	<b>97.0%</b>	<b>0.2%</b>	<b>2.7%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>NEW YORK CITY</b>					
CABRINI HOSPICE	41,432	0	7,206	0	48,638
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	66,364	0	2,008	5	68,377
CARING HOSPICE SERVICES OF NEW YORK LLC	17,560	0	33	5	17,598
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	13,007	0	245	0	13,252
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	121,690	2	10,559	36	132,287
HOSPICE OF NEW YORK LLC	54,110	320	3,606	9	58,045
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/METRO JEWISH HOSPICE	61,791	999	4,679	13	67,482
PAX CHRISTI HOSPICE	11,767	0	102	0	11,869
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	24,474	0	1,017	0	25,491
VNS OF NEW YORK HOSPICE CARE	162,939	621	3,556	11	167,127
<b>REGIONAL TOTAL</b>	<b>575,134</b>	<b>1,942</b>	<b>33,011</b>	<b>79</b>	<b>610,166</b>
<b>% OF REGIONAL TOTAL</b>	<b>94.3%</b>	<b>0.3%</b>	<b>5.4%</b>	<b>0.0%</b>	<b>100.0%</b>

HOSPICE NAME	DAYS OF CARE			RESPITE CARE	TOTAL
	ROUTINE HOME CARE	CONTINUOUS HOME CARE	INPATIENT CARE		
<b>NASSAU-SUFFOLK</b>					
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	18,188	0	1,114	18	19,320
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	7,541	0	62	0	7,603
EAST END HOSPICE INC	22,457	0	728	24	23,209
GOOD SHEPHERD HOSPICE	129,477	0	6,811	0	136,288
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	133,697	0	11,408	46	145,151
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	24,179	0	2,337	123	26,639
<b>REGIONAL TOTAL</b>	<b>335,539</b>	<b>0</b>	<b>22,460</b>	<b>211</b>	<b>358,210</b>
<b>% OF REGIONAL TOTAL</b>	<b>93.7%</b>	<b>0.0%</b>	<b>6.3%</b>	<b>0.1%</b>	<b>100.0%</b>
<b>STATE TOTAL</b>	<b>2,091,795</b>	<b>3,757</b>	<b>100,835</b>	<b>1,437</b>	<b>2,197,824</b>
<b>% OF STATE TOTAL</b>	<b>95.2%</b>	<b>0.2%</b>	<b>4.6%</b>	<b>0.1%</b>	<b>100.0%</b>

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NEW YORK STATE DEPARTMENT OF HEALTH  
HOSPICE UTILIZATION AND COST DATA

HOSPICE NAME	MEDICARE	MEDICAID	REIMBURSEMENT RECEIVED			TOTAL
			BLUE CROSS	SELF PAY	OTHER INSURANCE	
<b>WESTERN NY</b>						
HOME CARE & HOSPICE	\$1,940,327	\$174,101	\$110,899	\$0	\$130,309	\$2,355,636
HOSPICE BUFFALO INC	\$25,218,474	\$4,722,606	\$1,327,231	\$544,320	\$1,458,324	\$33,270,955
HOSPICE CHAUTAUQUA COUNTY INC	\$3,498,237	\$59,206	\$92,684	\$9,070	\$95,079	\$3,754,276
HOSPICE OF ORLEANS, INC	\$544,652	\$0	\$16,719	\$0	\$10,388	\$571,759
NIAGARA HOSPICE INC	\$7,024,446	\$1,319,776	\$354,673	\$107,199	\$248,816	\$9,054,910
<b>REGIONAL TOTAL</b>	<b>\$38,226,136</b>	<b>\$6,275,689</b>	<b>\$1,902,206</b>	<b>\$660,589</b>	<b>\$1,942,916</b>	<b>\$49,007,536</b>
<b>% OF REGIONAL TOTAL</b>	<b>78.0%</b>	<b>12.8%</b>	<b>3.9%</b>	<b>1.3%</b>	<b>4.0%</b>	<b>100.0%</b>
<b>FINGER LAKES</b>						
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	\$15,432,845	\$8,156,833	\$1,039,514	\$11,323	\$2,869,191	\$27,509,706
LIVINGSTON COUNTY HOSPICE	\$703,817	\$126,071	\$33,561	\$0	\$15,058	\$878,507
ONTARIO YATES HOSPICE	\$1,119,255	\$331,038	\$120,855	\$0	\$53,213	\$1,624,361
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	\$2,901,083	\$616,511	\$206,889	\$22,732	\$161,272	\$3,908,487
VISITING NURSE HOSPICE AND PALLIATIVE CARE	\$4,852,326	\$2,012,384	\$126,288	\$442	\$131,119	\$7,122,559
<b>REGIONAL TOTAL</b>	<b>\$25,009,326</b>	<b>\$11,242,837</b>	<b>\$1,527,107</b>	<b>\$34,497</b>	<b>\$3,229,853</b>	<b>\$41,043,620</b>
<b>% OF REGIONAL TOTAL</b>	<b>60.9%</b>	<b>27.4%</b>	<b>3.7%</b>	<b>0.1%</b>	<b>7.9%</b>	<b>100.0%</b>
<b>CENTRAL NY</b>						
CARING COMMUNITY HOSPICE OF CORTLAND	\$480,203	\$71,944	\$38,782	\$0	\$18,372	\$609,301
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	\$1,849,039	\$297,405	\$56,290	\$0	\$10,683	\$2,213,417
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	\$3,089,037	\$574,924	\$106,924	\$2,489	\$91,281	\$3,864,656
HOSPICE AND PALLIATIVE CARE, INC	\$3,262,570	\$451,824	\$204,457	\$97,580	\$209,471	\$4,225,902
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	\$6,208,958	\$1,468,115	\$378,919	\$3,171	\$359,977	\$8,419,140
HOSPICE OF JEFFERSON COUNTY INC.	\$1,032,494	\$135,283	\$80,531	\$96,723	\$9,505	\$1,354,536
HOSPICE OF THE FINGER LAKES	\$605,917	\$62,937	\$33,242	\$0	\$17,691	\$719,787
LEWIS COUNTY HOSPICE	\$385,371	\$81,980	\$10,065	\$3,722	\$17,272	\$498,410
OSWEGO COUNTY HOSPICE	\$1,021,487	\$47,972	\$36,508	\$0	\$51,725	\$1,157,692
<b>REGIONAL TOTAL</b>	<b>\$17,935,076</b>	<b>\$3,192,384</b>	<b>\$945,718</b>	<b>\$203,685</b>	<b>\$785,977</b>	<b>\$23,062,841</b>
<b>% OF REGIONAL TOTAL</b>	<b>77.8%</b>	<b>13.8%</b>	<b>4.1%</b>	<b>0.9%</b>	<b>3.4%</b>	<b>100.0%</b>

HOSPICE NAME	MEDICARE	MEDICAID	REIMBURSEMENT RECEIVED			TOTAL
			BLUE CROSS	SELF PAY	OTHER INSURANCE	
<b>NY-PENN</b>						
HOSPICE AT LOURDES	\$4,455,855	\$177,985	\$140,911	\$17,651	\$119,852	\$4,912,254
HOSPICE OF CHENANGO COUNTY	\$903,581	\$161,100	\$28,955	\$0	\$55,012	\$1,148,648
<b>REGIONAL TOTAL</b>	<b>\$5,359,436</b>	<b>\$339,085</b>	<b>\$169,866</b>	<b>\$17,651</b>	<b>\$174,864</b>	<b>\$6,060,902</b>
<b>% OF REGIONAL TOTAL</b>	<b>88.4%</b>	<b>5.6%</b>	<b>2.8%</b>	<b>0.3%</b>	<b>2.9%</b>	<b>100.0%</b>
<b>NORTHEASTERN NY</b>						
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	\$7,142,947	\$2,107,581	\$190,585	\$6,112	\$186,062	\$9,633,287
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	\$2,891,409	\$644,175	\$117,323	\$695	\$64,330	\$3,717,933
HOSPICE OF THE NORTH COUNTRY INC	\$1,706,472	\$75,541	\$65,556	\$450	\$43,810	\$1,891,829
MOUNTAIN VALLEY HOSPICE	\$1,331,053	\$327,337	\$103,490	\$187,016	\$310,342	\$2,259,238
THE COMMUNITY HOSPICE	\$27,006,180	\$8,772,035	\$680,564	\$34,962	\$1,684,945	\$38,178,686
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	\$725,720	\$81,684	\$60,660	\$0	\$64,980	\$933,044
<b>REGIONAL TOTAL</b>	<b>\$40,803,781</b>	<b>\$12,008,353</b>	<b>\$1,218,178</b>	<b>\$229,235</b>	<b>\$2,354,469</b>	<b>\$56,614,017</b>
<b>% OF REGIONAL TOTAL</b>	<b>72.1%</b>	<b>21.2%</b>	<b>2.2%</b>	<b>0.4%</b>	<b>4.2%</b>	<b>100.0%</b>
<b>HUDSON VALLEY</b>						
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	\$5,216,419	\$974,826	\$81,169	\$22,026	\$152,992	\$6,447,432
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	\$4,947,024	\$3,199,355	\$80,057	\$8,430	\$108,487	\$8,343,353
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	\$8,142,612	\$2,469,248	\$428,878	\$1,435	\$435,238	\$11,477,411
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	\$5,930,004	\$987,274	\$598,192	\$276,077	\$934,745	\$8,726,292
JANSEN HOSPICE AND PALLIATIVE CARE	\$3,704,037	\$1,613,420	\$47,038	\$2,083	\$97,396	\$5,463,974
PHELPS HOSPICE	\$1,789,448	\$48,431	\$66,729	\$21,548	\$50,404	\$1,976,560
UNITED HOSPICE OF ROCKLAND	\$6,211,725	\$1,890,329	\$199,047	\$0	\$394,751	\$8,695,852
<b>REGIONAL TOTAL</b>	<b>\$35,941,269</b>	<b>\$11,182,883</b>	<b>\$1,501,110</b>	<b>\$331,599</b>	<b>\$2,174,013</b>	<b>\$51,130,874</b>
<b>% OF REGIONAL TOTAL</b>	<b>70.3%</b>	<b>21.9%</b>	<b>2.9%</b>	<b>0.6%</b>	<b>4.3%</b>	<b>100.0%</b>

HOSPICE NAME	MEDICARE	MEDICAID	REIMBURSEMENT RECEIVED			TOTAL
			BLUE CROSS	SELF PAY	OTHER INSURANCE	
<b>NEW YORK CITY</b>						
CABRINI HOSPICE	\$9,249,175	\$580,931	\$456,870	\$0	\$1,558,542	\$11,845,518
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	\$10,892,291	\$941,400	\$247,905	\$53,066	\$357,838	\$12,492,500
CARING HOSPICE SERVICES OF NEW YORK LLC	\$2,442,951	\$407,176	\$58,843	\$2,660	\$242,530	\$3,154,160
COMPASSIONATE CARE HOSPICE OF NEW YORK LLC	\$2,131,440	\$480,482	\$8,897	\$0	\$17,413	\$2,638,233
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	\$18,038,679	\$13,675,347	\$567,807	\$502,276	\$3,389,995	\$36,174,104
HOSPICE OF NEW YORK LLC	\$10,631,899	\$8,273,304	\$234,161	\$0	\$258,865	\$19,398,229
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/ METRO JEWISH HOSPICE	\$11,173,688	\$7,143,945	\$182,142	\$116,266	\$904,606	\$19,520,647
PAX CHRISTI HOSPICE	\$2,252,414	\$91,170	\$58,387	\$125	\$121,467	\$2,523,563
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	\$5,886,037	\$227,400	\$0	\$8,082	\$231,261	\$6,352,780
VNS OF NEW YORK HOSPICE CARE	\$25,917,765	\$10,884,578	\$609,424	\$2,400	\$1,136,981	\$38,551,148
<b>REGIONAL TOTAL</b>	<b>\$98,616,339</b>	<b>\$42,705,733</b>	<b>\$2,424,436</b>	<b>\$684,875</b>	<b>\$8,219,498</b>	<b>\$152,650,882</b>
<b>% OF REGIONAL TOTAL</b>	<b>64.6%</b>	<b>28.0%</b>	<b>1.6%</b>	<b>0.4%</b>	<b>5.4%</b>	<b>100.0%</b>
<b>NASSAU-SUFFOLK</b>						
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	\$3,393,004	\$164,985	\$64,864	\$12,456	\$121,896	\$3,757,205
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	\$1,153,626	\$114,277	\$0	\$0	\$101,850	\$1,369,753
EAST END HOSPICE INC	\$3,903,963	\$360,919	\$109,451	\$0	\$116,749	\$4,491,082
GOOD SHEPHERD HOSPICE	\$24,011,679	\$8,128,885	\$874,557	\$0	\$646,913	\$33,662,034
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	\$25,820,472	\$5,172,630	\$1,829,121	\$3,635	\$1,862,253	\$34,688,111
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	\$5,098,928	\$419,171	\$93,200	\$0	\$155,657	\$5,766,956
<b>REGIONAL TOTAL</b>	<b>\$63,381,672</b>	<b>\$14,360,867</b>	<b>\$2,971,193</b>	<b>\$16,091</b>	<b>\$3,005,318</b>	<b>\$83,735,141</b>
<b>% OF REGIONAL TOTAL</b>	<b>75.7%</b>	<b>17.2%</b>	<b>3.5%</b>	<b>0.0%</b>	<b>3.6%</b>	<b>100.0%</b>
<b>STATE TOTAL</b>	<b>\$325,273,035</b>	<b>\$101,307,831</b>	<b>\$12,659,814</b>	<b>\$2,178,222</b>	<b>\$21,886,908</b>	<b>\$463,305,813</b>
<b>% OF STATE TOTAL</b>	<b>70.2%</b>	<b>21.9%</b>	<b>2.7%</b>	<b>0.5%</b>	<b>4.7%</b>	<b>100.0%</b>

**NEW YORK STATE DEPARTMENT OF HEALTH  
HOSPICE UTILIZATION AND COST DATA**

**2007**

HOSPICE NAME	PATIENTS ADMITTED BY PRIMARY PAYOR						TOTAL
	MEDICARE	MEDICAID	BLUE CROSS	SELF PAY	CHARITY CARE	OTHER INSURANCE	
<b>WESTERN NY</b>							
HOME CARE & HOSPICE	316	19	34	0	0	20	389
HOSPICE BUFFALO INC	2,775	122	191	9	5	243	3,345
HOSPICE CHAUTAUQUA COUNTY INC	442	16	23	1	3	22	507
HOSPICE OF ORLEANS, INC	47	0	7	0	0	5	59
NIAGARA HOSPICE INC	589	23	48	7	2	34	703
<b>REGIONAL TOTAL</b>	<b>4,169</b>	<b>180</b>	<b>303</b>	<b>17</b>	<b>10</b>	<b>324</b>	<b>5,003</b>
<b>% OF REGIONAL TOTAL</b>	<b>83.3%</b>	<b>3.6%</b>	<b>6.1%</b>	<b>0.3%</b>	<b>0.2%</b>	<b>6.5%</b>	<b>100.0%</b>
<b>FINGER LAKES</b>							
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	1,904	43	175	4	0	56	2,182
LIVINGSTON COUNTY HOSPICE	113	3	6	0	0	12	134
ONTARIO YATES HOSPICE	235	5	27	0	3	15	285
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	444	33	29	3	0	32	541
VISITING NURSE HOSPICE AND PALLIATIVE CARE	843	45	37	4	2	32	963
<b>REGIONAL TOTAL</b>	<b>3,539</b>	<b>129</b>	<b>274</b>	<b>11</b>	<b>5</b>	<b>147</b>	<b>4,105</b>
<b>% OF REGIONAL TOTAL</b>	<b>86.2%</b>	<b>3.1%</b>	<b>6.7%</b>	<b>0.3%</b>	<b>0.1%</b>	<b>3.6%</b>	<b>100.0%</b>
<b>CENTRAL NY</b>							
CARING COMMUNITY HOSPICE OF CORTLAND	84	4	9	0	1	8	106
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	218	7	16	0	0	3	244
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	383	31	16	4	2	24	460
HOSPICE AND PALLIATIVE CARE, INC	423	56	28	5	0	52	564
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	804	25	71	3	0	78	981
HOSPICE OF JEFFERSON COUNTY INC.	160	11	15	0	2	21	209
HOSPICE OF THE FINGER LAKES	110	5	10	0	1	6	132
LEWIS COUNTY HOSPICE	63	3	1	0	1	2	70
OSWEGO COUNTY HOSPICE	114	3	9	0	1	17	144
<b>REGIONAL TOTAL</b>	<b>2,359</b>	<b>145</b>	<b>175</b>	<b>12</b>	<b>8</b>	<b>211</b>	<b>2,910</b>
<b>% OF REGIONAL TOTAL</b>	<b>81.1%</b>	<b>5.0%</b>	<b>6.0%</b>	<b>0.4%</b>	<b>0.3%</b>	<b>7.3%</b>	<b>100.0%</b>

HOSPICE NAME	PATIENTS ADMITTED BY PRIMARY PAYOR						TOTAL
	MEDICARE	MEDICAID	BLUE CROSS	SELF PAY	CHARITY CARE	OTHER INSURANCE	
<b>NY-PENN</b>							
HOSPICE AT LOURDES	647	23	53	3	1	38	765
HOSPICE OF CHENANGO COUNTY	117	7	6	0	0	10	140
<b>REGIONAL TOTAL</b>	<b>764</b>	<b>30</b>	<b>59</b>	<b>3</b>	<b>1</b>	<b>48</b>	<b>905</b>
<b>% OF REGIONAL TOTAL</b>	<b>84.4%</b>	<b>3.3%</b>	<b>6.5%</b>	<b>0.3%</b>	<b>0.1%</b>	<b>5.3%</b>	<b>100.0%</b>
<b>NORTHEASTERN NY</b>							
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	598	12	33	2	0	29	674
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	298	11	22	1	3	21	356
HOSPICE OF THE NORTH COUNTRY INC	170	9	22	1	0	0	202
MOUNTAIN VALLEY HOSPICE	185	13	20	0	0	17	235
THE COMMUNITY HOSPICE	2,847	81	112	15	8	321	3,384
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	97	4	12	0	0	8	121
<b>REGIONAL TOTAL</b>	<b>4,195</b>	<b>130</b>	<b>221</b>	<b>19</b>	<b>11</b>	<b>396</b>	<b>4,972</b>
<b>% OF REGIONAL TOTAL</b>	<b>84.4%</b>	<b>2.6%</b>	<b>4.4%</b>	<b>0.4%</b>	<b>0.2%</b>	<b>8.0%</b>	<b>100.0%</b>
<b>HUDSON VALLEY</b>							
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	442	3	19	2	2	32	500
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	441	24	14	7	0	42	528
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	827	37	39	7	0	88	998
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	523	24	65	14	0	92	718
JANSEN HOSPICE AND PALLIATIVE CARE	334	5	7	1	3	14	364
PHELPS HOSPICE	193	1	12	1	0	7	214
UNITED HOSPICE OF ROCKLAND	477	23	39	0	15	38	592
<b>REGIONAL TOTAL</b>	<b>3,237</b>	<b>117</b>	<b>195</b>	<b>32</b>	<b>20</b>	<b>313</b>	<b>3,914</b>
<b>% OF REGIONAL TOTAL</b>	<b>82.7%</b>	<b>3.0%</b>	<b>5.0%</b>	<b>0.8%</b>	<b>0.5%</b>	<b>8.0%</b>	<b>100.0%</b>

HOSPICE NAME	PATIENTS ADMITTED BY PRIMARY PAYOR						TOTAL
	MEDICARE	MEDICAID	BLUE CROSS	SELF PAY	CHARITY CARE	OTHER INSURANCE	
<b>NEW YORK CITY</b>							
CABRINI HOSPICE	483	47	40	0	4	291	865
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	956	116	78	1	12	84	1,247
CARING HOSPICE SERVICES OF NEW YORK LLC	156	12	1	0	1	33	203
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	181	36	2	0	6	13	238
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	1,085	183	43	3	8	160	1,482
HOSPICE OF NEW YORK LLC	878	74	52	0	13	56	1,073
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/ METRO JEWISH HOSPICE	912	119	31	3	0	91	1,156
PAX CHRISTI HOSPICE	154	3	6	0	4	16	183
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	549	32	23	1	0	44	649
VNS OF NEW YORK HOSPICE CARE	1,775	251	76	1	44	161	2,308
<b>REGIONAL TOTAL</b>	<b>7,129</b>	<b>873</b>	<b>352</b>	<b>9</b>	<b>92</b>	<b>949</b>	<b>9,404</b>
<b>% OF REGIONAL TOTAL</b>	<b>75.8%</b>	<b>9.3%</b>	<b>3.7%</b>	<b>0.1%</b>	<b>1.0%</b>	<b>10.1%</b>	<b>100.0%</b>
<b>NASSAU-SUFFOLK</b>							
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	371	12	14	6	2	22	427
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	127	11	0	0	0	1	139
EAST END HOSPICE INC	395	12	35	0	6	26	474
GOOD SHEPHERD HOSPICE	1,794	36	139	0	9	120	2,098
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	3,009	93	227	3	64	300	3,696
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	513	22	31	2	1	45	614
<b>REGIONAL TOTAL</b>	<b>6,209</b>	<b>186</b>	<b>446</b>	<b>11</b>	<b>82</b>	<b>514</b>	<b>7,448</b>
<b>% OF REGIONAL TOTAL</b>	<b>83.4%</b>	<b>2.5%</b>	<b>6.0%</b>	<b>0.1%</b>	<b>1.1%</b>	<b>6.9%</b>	<b>100.0%</b>
<b>STATE TOTAL</b>	<b>31,601</b>	<b>1,790</b>	<b>2,025</b>	<b>114</b>	<b>229</b>	<b>2,902</b>	<b>38,661</b>
<b>% OF STATE TOTAL</b>	<b>81.7%</b>	<b>4.6%</b>	<b>5.2%</b>	<b>0.3%</b>	<b>0.6%</b>	<b>7.5%</b>	<b>100.0%</b>

**NEW YORK STATE DEPARTMENT OF HEALTH  
HOSPICE UTILIZATION AND COST DATA**

**2007**

<b>HOSPICE NAME</b>	<b>VOLUNTEER HOURS</b>	<b>COST SAVINGS FROM VOLUNTEER SERVICES</b>	<b>AVG. EXPEND. PER PATIENT</b>	<b>TOTAL HOSPICE EXPENDITURES</b>
<b>WESTERN NY</b>				
HOME CARE & HOSPICE	4,627	\$43,451	\$5,608	\$2,422,665
HOSPICE BUFFALO INC	41,193	\$803,675	\$8,810	\$31,796,902
HOSPICE CHAUTAUQUA COUNTY INC	1,651	\$13,208	\$6,701	\$3,745,686
HOSPICE OF ORLEANS, INC	3,519	\$41,450	\$9,233	\$673,984
NIAGARA HOSPICE INC	6,575	\$115,608	\$12,390	\$10,259,072
<b>REGIONAL TOTAL/AVERAGE</b>	<b>57,565</b>	<b>\$1,017,392</b>	<b>\$8,889</b>	<b>\$48,898,309</b>
<b>% OF STATE TOTAL</b>	<b>15.8%</b>	<b>15.5%</b>		<b>10.2%</b>
<b>FINGER LAKES</b>				
LIFETIME CARE/HOSPICE OF ROCHESTER/ HOSPICE OF WAYNE & SENECA COUNTIES	11,222	\$272,373	\$10,164	\$24,647,153
LIVINGSTON COUNTY HOSPICE	458	\$11,151	\$5,671	\$867,685
ONTARIO YATES HOSPICE	1,640	\$27,060	\$4,806	\$1,489,837
SOUTHERN TIER HOSPICE & PALLIATIVE CARE	8,045	\$43,100	\$7,129	\$4,106,475
VISITING NURSE HOSPICE AND PALLIATIVE CARE	785	\$11,851	\$5,902	\$6,037,708
<b>REGIONAL TOTAL/AVERAGE</b>	<b>22,150</b>	<b>\$365,535</b>	<b>\$8,279</b>	<b>\$37,148,858</b>
<b>% OF STATE TOTAL</b>	<b>6.1%</b>	<b>5.6%</b>		<b>7.8%</b>
<b>CENTRAL NY</b>				
CARING COMMUNITY HOSPICE OF CORTLAND	384	\$5,629	\$5,476	\$613,296
HOSPICARE & PALLIATIVE CARE SERVICES OF TOMPKINS COUNTY, INC.	5,825	\$104,850	\$11,355	\$3,088,608
HOSPICE AND PALLIATIVE CARE OF ST. LAWRENCE VALLEY	6,569	\$118,242	\$8,704	\$4,447,504
HOSPICE AND PALLIATIVE CARE, INC	15,478	\$344,913	\$8,360	\$5,409,125
HOSPICE OF CENTRAL NEW YORK/HOSPICE AND PALLIATIVE CARE ASSOCIATES	7,567	\$101,317	\$8,858	\$9,832,622
HOSPICE OF JEFFERSON COUNTY INC.	1,674	\$38,287	\$6,531	\$1,613,194
HOSPICE OF THE FINGER LAKES	1,354	\$25,648	\$7,478	\$1,054,387
LEWIS COUNTY HOSPICE	1,358	\$16,961	\$8,887	\$666,537
OSWEGO COUNTY HOSPICE	622	\$6,468	\$5,840	\$957,678
<b>REGIONAL TOTAL/AVERAGE</b>	<b>40,831</b>	<b>\$762,315</b>	<b>\$8,442</b>	<b>\$27,682,951</b>
<b>% OF STATE TOTAL</b>	<b>11.2%</b>	<b>11.6%</b>		<b>5.8%</b>

HOSPICE NAME	VOLUNTEER HOURS	COST SAVINGS FROM VOLUNTEER SERVICES	AVG. EXPEND. PER PATIENT	TOTAL HOSPICE EXPENDITURES
<b>NY-PENN</b>				
HOSPICE AT LOURDES	10,786	\$0	\$9,010	\$7,748,573
HOSPICE OF CHENANGO COUNTY	1,260	\$19,839	\$8,072	\$1,275,452
<b>REGIONAL TOTAL/AVERAGE</b>	<b>12,046</b>	<b>\$19,839</b>	<b>\$8,864</b>	<b>\$9,024,025</b>
<b>% OF STATE TOTAL</b>	<b>3.3%</b>	<b>0.3%</b>		<b>1.9%</b>
<b>NORTHEASTERN NY</b>				
CATSKILL AREA HOSPICE & PALLIATIVE CARE INC	4,878	\$176,269	\$13,144	\$10,738,828
HIGH PEAKS HOSPICE AND PALLIATIVE CARE, INC.	10,669	\$174,708	\$9,570	\$3,808,686
HOSPICE OF THE NORTH COUNTRY INC	6,650	\$151,421	\$9,855	\$2,394,804
MOUNTAIN VALLEY HOSPICE	790	\$14,842	\$10,487	\$2,579,892
THE COMMUNITY HOSPICE	47,736	\$359,574	\$10,550	\$40,068,306
WASHINGTON COUNTY HOSPICE & PALLIATIVE CARE PROGRAM	1,179	\$29,399	\$5,057	\$652,292
<b>REGIONAL TOTAL/AVERAGE</b>	<b>71,902</b>	<b>\$906,213</b>	<b>\$10,698</b>	<b>\$60,242,808</b>
<b>% OF STATE TOTAL</b>	<b>19.8%</b>	<b>13.8%</b>		<b>12.6%</b>
<b>HUDSON VALLEY</b>				
HOSPICE AND PALLIATIVE CARE OF WESTCHESTER	6,176	\$120,432	\$11,721	\$6,411,180
HOSPICE CARE IN WESTCHESTER & PUTNAM INC	5,420	\$65,040	\$16,005	\$9,858,789
HOSPICE OF DUTCHESS COUNTY HOSPICE OF ULSTER COUNTY	10,503	\$189,581	\$11,510	\$12,327,591
HOSPICE OF ORANGE AND SULLIVAN COUNTIES INC	7,919	\$154,087	\$12,942	\$10,405,428
JANSEN HOSPICE AND PALLIATIVE CARE	3,591	\$33,055	\$13,539	\$5,645,565
PHELPS HOSPICE	1,179	\$21,981	\$12,822	\$3,115,710
UNITED HOSPICE OF ROCKLAND	15,215	\$555,670	\$12,373	\$8,054,532
<b>REGIONAL TOTAL/AVERAGE</b>	<b>50,003</b>	<b>\$1,139,846</b>	<b>\$12,835</b>	<b>\$55,818,795</b>
<b>% OF STATE TOTAL</b>	<b>13.7%</b>	<b>17.4%</b>		<b>11.7%</b>

HOSPICE NAME	VOLUNTEER HOURS	COST SAVINGS FROM VOLUNTEER SERVICES	AVG. EXPEND. PER PATIENT	TOTAL HOSPICE EXPENDITURES
<b>NEW YORK CITY</b>				
CABRINI HOSPICE	11,266	\$170,735	\$11,078	\$11,055,392
CALVARY HOME HEALTH AGENCY & HOSPICE CARE	7,066	\$141,331	\$8,784	\$10,891,550
CARING HOSPICE SERVICES OF NEW YORK LLC	2,222	\$52,427	\$13,003	\$2,795,593
COMPASSIONATE CARE HOSPICE OF NEW YORK, LLC	920	\$14,770	\$12,984	\$3,181,019
CONTINUUM HOSPICE CARE/JACOB PERLOW HOSPICE/HARLEM COMMUNITY HOSPICE	9,705	\$189,345	\$21,932	\$39,499,199
HOSPICE OF NEW YORK LLC	5,676	\$133,955	\$16,194	\$19,481,703
METRO HOSPICE OF GREATER NY/ JEWISH HOSPICE OF GREATER NY/METRO JEWISH HOSPICE	4,428	\$115,925	\$16,313	\$20,064,439
PAX CHRISTI HOSPICE	2,108	\$34,634	\$10,903	\$2,202,467
STATEN ISLAND UNIVERSITY HOSPITAL UNIVERSITY HOSPICE	2,953	\$56,650	\$9,654	\$6,564,558
VNS OF NEW YORK HOSPICE CARE	14,403	\$250,416	\$16,218	\$39,945,333
<b>REGIONAL TOTAL/AVERAGE</b>	<b>60,747</b>	<b>\$1,160,188</b>	<b>\$15,149</b>	<b>\$155,681,253</b>
<b>% OF STATE TOTAL</b>	<b>16.7%</b>	<b>17.7%</b>		<b>32.5%</b>
<b>NASSAU-SUFFOLK</b>				
BROOKHAVEN MEMORIAL HOSPITAL MEDICAL CENTER HOSPICE	3,197	\$84,842	\$7,988	\$3,746,311
COMPREHENSIVE COMMUNITY HOSPICE OF PARKER JEWISH INSTITUTE	946	\$18,920	\$8,431	\$1,348,902
EAST END HOSPICE INC	9,007	\$215,409	\$10,166	\$5,449,172
GOOD SHEPHERD HOSPICE	12,233	\$320,053	\$14,639	\$33,831,000
HOSPICE CARE OF LONG ISLAND HOSPICE CARE OF QUEENS HOSPICE CARE OF SOUTH SHORE	14,906	\$351,782	\$8,779	\$34,201,239
VISITING NURSE SERVICE & HOSPICE OF SUFFOLK, INC	8,227	\$194,116	\$8,678	\$5,510,679
<b>REGIONAL TOTAL/AVERAGE</b>	<b>48,516</b>	<b>\$1,185,122</b>	<b>\$10,502</b>	<b>\$84,087,303</b>
<b>% OF STATE TOTAL</b>	<b>13.3%</b>	<b>18.1%</b>		<b>17.6%</b>
<b>STATE TOTAL/AVERAGE</b>	<b>363,760</b>	<b>\$6,556,450</b>	<b>\$11,248</b>	<b>\$478,584,302</b>