<u>STATE OF NEW YORK</u> PUBLIC HEALTH AND HEALTH PLANNING COUNCIL

COMMITTEE DAY

AGENDA

March 30, 2023

Establishment and Project Review Committee – convenes at 9:30 a.m. Committee on Codes, Regulations, and Legislation – convenes immediately following EPRC

90 Church Street, Conference Rooms 4 A/B, NYC

I. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW

Peter Robinson, Chair

1.

A. Applications for Construction of Health Care Facilities/Agencies

Acute Care Services- Construction

Exhibit # 1

<u>Number</u>	Applicant/Facility
221082 C	Jamaica Hospital Medical Center (Queens County)

Ambulatory Surgery Centers - Construction

Exhibit # 2

	<u>Number</u>	Applicant/Facility
1.	222234 C	Atlantic Surgery Center (Suffolk County)
2.	222270 C	PrecisionCare Surgery Center (Suffolk County)

B. Applications for Establishment and Construction of Health Care Facilities/Agencies

Ambulatory Surgery Centers - Establish/Construct

Exhibit # 3

	<u>Number</u>	Applicant/Facility
1.	212260 B	SurgiCore Suffolk, LLC (Suffolk County)
2.	222181 B	Bronx Vascular Surgical Center, LLC (Bronx County)

3.	222213 B	Staten Island GSC, LLC d/b/a Ambulatory Surgery Center of Staten Island (Richmond County)	
4.	222227 B	Southern Tier Surgery Center, LLC (Broome County)	
Dia	gnostic and Treati	nent Centers - Establish/Construct	Exhibit # 4
	Number	Applicant/Facility	
1.	221123 E	Community Inclusion, Inc. d/b/a TRC Community Health Center of Western New York (Chautauqua County)	
2.	221185 E	City Wide Health Facility Inc. (Kings County)	
3.	222153 B	CareFullMD Beacon Inc. (Dutchess County)	
Hoi	me Health Agency	Licensures	Exhibit # 5
	Number	Applicant/Facility	
1.	222086 E	Aimer Home Care Corp. (Rensselaer County)	
2.	222156 E	Right At Home Nassau North Shore (Nassau County)	
C.	Certificates		Exhibit # 6
Cer	tificate of Amendr	nent of the Restated Certificate of Incorporation	
	<u>Applicant</u>		
	Glens Falls Hosp	ital Foundation, Inc.	
Cer	tificate of Dissolut	ion	
	Applicant		

St. Teresa's Nursing Home, Inc.

II. COMMITTEE ON CODES, REGULATIONS, AND LEGISLATION

Thomas Holt, Chair of the Committee on Codes, Regulations, and Legislation

For Emergency Adoption

- 20-22 Amendment of Sections 405.11 and 415.19 of Title 10 NYCRR (Hospital and Nursing Home Personal Protective Equipment (PPE) Requirements)
- 20-06 Amendment of Part 2, Section 405.3 and Addition of Section 58-1.14 to Title 10 NYCRR (Investigation of Communicable Disease)

For Information

- 20-06 Amendment of Part 2, Section 405.3 and Addition of Section 58-1.14 to Title 10 NYCRR (Investigation of Communicable Disease)
- 23-05 Addition of Section 400.26 to Title 10 NYCRR & Amendment of Sections 600.1 & 710.2 of Title 10 NYCRR (Inclusion of a Health Equity Impact Assessment as Part of the Certificate of Need (CON) Process)

The Jamaica Hospital (d/b/a Jamaica Hospital Medical Center) Consolidated Balance Sheets December 31, 2021

(in thousands)		2021
Assets Current assets Cash and cash equivalents	\$	23,370
Investments	Φ	23,370
Assets limited or restricted as to use		1,015
Patient accounts receivable		44,626
Prepaid expenses, supplies and other current assets		52,112
Insurance receivable		4,528
Due from third-party payors		9,354
Due from related parties		8,196
Total current assets		143,201
Property, buildings, and equipment, net		56,709
Investment in joint venture		33,238
Due from third-party payors, less current portion		374
Insurance receivable, less current portion		20,577
Other assets		38,707
Total assets	\$	292,806
Liabilities and Net Assets (Deficit) Current liabilities		
Current portion of long-term debt	\$	5,598
Accounts payable and accrued expenses		41,565
Accrued salaries and related benefits		41,543
Deferred revenue		2,752
Due to third-party payors		3,540
Current portion of estimated insurance liabilities		18,084
Total current liabilities		113,082
Long-term debt, less current portion		45,409
Due to third-party payors, less current portion		6,358
Estimated insurance liabilities, less current portion		112,685
Accrued salaries and related benefits, less current portion		731
Total liabilities		278,265
Net assets (deficit)		44544
Net assets (deficit) without donor restrictions		14,541
Total liabilities and net assets (deficit)	\$	292,806

The Jamaica Hospital (d/b/a Jamaica Hospital Medical Center) Consolidated Statements of Operations and Changes in Net Assets (Deficit) Years Ended December 31, 2021

(in thousands)	2021	
Revenues and other support		
Net patient service revenue	\$ 410,	009
Capitation revenue	265,	342
Other revenue	220,	675
Total revenues and other support	896,	026
Expenses		
Salaries and wages	320,	
Employee health and welfare benefits	114,	
Supplies and other	212,	
Costs related to capitation revenue	218,	
Depreciation and amortization		776
Interest expense, net	4,	154
Total expenses	880,	940
Gain from operations	15,	086
Other nonoperating income (expense)		
Provision for uncollectible amounts due from related parties, net	21,	152
Equity earnings in joint venture	10,	906
Other nonoperating gains, net		8
Contributions	1,	132
Excess of revenues and other support over expenses	48,	284
Other changes in net assets (deficit)		
Grant for capital purchases		456
Equity transfer to related parties	(30,	733)
Decrease in net deficit without donor restrictions	18,	007
Net assets (deficit)		
Beginning of year	(3,	466)
End of year	\$ 14.	541
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<u>Jamaica Hospital Medical Center</u> <u>Balance Sheet-Draft</u>

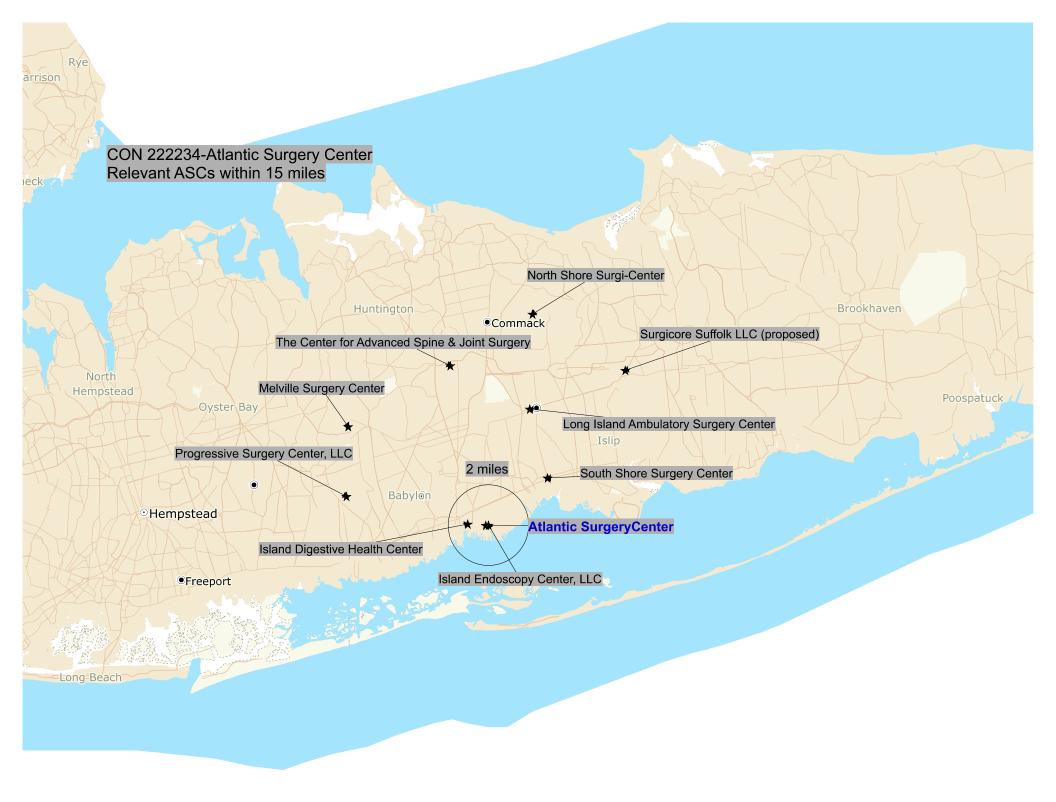
As of December 31, 2022

DESCRIPTION	December 31, 2022
ASSETS	
CURRENT ASSETS CASH AND INVESTMENTS	22.745.402
ASSETS LIMITED TO USE	23,715,183 1,021,293
ACCOUNTS RECEIVABLE-NET	55,718,702
INVENTORY	10,835,372
AR OTHER	10,576,460
GRANTS & CONTRACTS	1,899,856
PREPAID	3,203,422
DUE TO/FROM RELATED PARTIES	6,104,437
DUE FROM THIRD PARTY	8,793,358
TOTAL CURRENT ASSETS	121,868,083
PROPERTY,PLANT, & EQUIP NET	59,291,644
INVESTMENTS IN MANAGED CARE	33,858,715
OTHER ASSESTS	43,299,502
TOTAL ASSETS	258,317,942
CURRENT LIABILITIES CURRENT PORTION OF LTD CURRENT PORTION OF MALPRACTICE DUE TO THIRD PARTY-CURRENT ACCOUNTS PAYABLE & ACCRUED EXP DEFERRED REVENUE ACCRUED PAYROLL AND BENEFITS TOTAL CURRENT LIABILITIES	7,641,292 13,884,192 12,737,715 39,102,435 16,412,298 41,074,194 130,852,126
LONG TERM LIABILITIES ESTIMATED MALPRACTICE, LT LONG TERM DEBT,NET OF CURRENT	92,165,111 40,087,782
TOTAL L/T LIABILITIES	132,252,893
TOTAL LIABILITIES	263,105,019
FUND BALANCE	//
UNRESTRICTED FUND BALANCE	(4,787,076)
TOTAL FUND BALANCE	(4,787,076)
TOTAL LIABILITIES & FUND BAL	258,317,942

<u>Jamaica Hospital Medical Center</u> <u>YTD Comparative Revenue & Expenses -Draft</u>

As of December 31, 2022

DESCRIPTION	CURRENT YEAR YTD ACTUAL	YTD BUDGET
UNRESTRICTED REV/OTHR SUPPORT:		
NET PATIENT SERVICE REVENUE	427,874,478	390,390,370
CAPITATION & QUALITY INCENTIVE REVENUE	303,731,276	262,443,534
INVESTMENT AND INTEREST INCOME	484,859	171,283
OTHER REVENUE AND GAINS	203,841,314	64,862,465
OTHER REVENUE / MVB O/ MVB	200,011,011	0 1,002, 100
TOTAL UNRESTRICT REV/OTHR SUP	935,931,927	717,867,652
EXPENSES:		
SALARIES AND WAGES	321,738,439	334,296,109
EMPLOYEE BENEFITS	117,848,811	129,331,846
OUT NETWORK & CAPITATION EXP	246,151,802	222,319,090
SUPPLIES AND OTHER	230,972,005	222,212,722
INS EXP-MALPRACTICE	10,446,512	12,000,000
DEPRECIATION & AMORTIZATION	11,305,749	12,764,873
INTEREST EXPENSE	1,116,902	1,939,317
TOTAL EXPENSES	939,580,220	934,863,957
GAIN/LOSS FROM OPERATIONS	(3,648,293)	(216,996,305)
OTHER MON ORER INCOME (EVR).		
OTHER NON-OPER INCOME (EXP): PROV UNCOL AMTS D/F REL PRTY	(40.242.000)	
TAXES FOR UNRELATED BUSINESS	(18,243,908)	(150,000)
INVESTMENT IN MANAGED CARE	(171,678) 6,324,000	(150,000) 6,200,000
CONTRIBUTIONS	423,471	720,074
MILMIC REPAYMENT	(5,390,028)	720,074
TOTAL OTHER NON-OPER INC (EXP)	(17,058,143)	6,770,074
,	, , ,	
GAIN/LOSS AFTER NON OPER INC	(20,706,436)	(210,226,231)
CHANGES UNRESTRICTED NET ASSET		
GRANT FOR CAPITAL PURPOSES	1,377,962	-
EQUITY TRANSF OF REL PARTIES	- -	-
TOTAL CHGS UNRESTRICT NET ASST	1,377,962	-
CHANGE IN UNRESTRICTED NET	(19,328,475)	(210,226,232)
OHAROL IN ORINLOTHIOTED REI	(10,020,710)	(210,220,232)



Atlantic Surgery Center, LLC Balance Sheet

As of December 31, 2022

Rive.	Dec 31, 22
ASSETS Current Assets Checking/Savings Cash In Bank	
M & T Bank - 9016	307,654.01
Total Cash in Bank	307,654.01
Total Checking/Savings	307,654.01
Total Current Assets	307,654.01
Fixed Assets Building & Improvements Furniture and Equipment	6,822,521.65 367,922.68
Total Fixed Assets	7,190,444.33
Other Assets Loan Obtainment Costs	10,000.00
Total Other Assets	10,000.00
TOTAL ASSETS	7,508,098.34
LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards Due to Nitin Mariwalla MD, PLLC M&T Bank Credit Card Payable	3,543,865.83 -10,015.74
Total Credit Cards	3,533,850.09
Joial Current Liabilities	3,533,850.09
Long Term Liabilities Note Payable - Nitin Mariwalla Note Payable - R Mariwalla Payable to Link Medical	1,804,015.00 1,800,000.00 135,000.00
Totai Long Term Liabilities	3,739,015.00
Total Liabilities	7,272,865.09
Equity Equity - NM Retained Earnings Net Income	659,219.00 -59,145.65 -364,840.10
Total Equity	235,233.25
TOTAL LIABILITIES & EQUITY	7,508,098.34
2.000	

Atlantic Surgery Center, LLC Profit & Loss

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January through December 2022

		Jan - Dec 22
	Ordinary Income/Expense	
	Income	
	Fee for Service Income	552,473.02
	Total Income	552,473.02
nther maker also could amount	, Expense	
	Bank Service Charges	218.58
242 11 15 15 15 15 15 15 15 15 15 15 15 15	Business Licenses and Permits	15,861.00
Charles and Property	Computer and Internet Expenses	51,853.21
	Consulting	45,557.60
- K-	Continuing Education	9,580.00
	Dues and Subscriptions	1,078.04
	Equipment Leasing	1,255.90
	Insurance Expense	53,074.68
	Interest Expense	155,101.54
	Janitorial Expense	11,955.54
	Landscaping	6,042.04
	LLC Fee	25.00
	Meals and Entertainment	106.53
	Medical Records and Supplies	158,785.70
	Office Supplies	43,866.52
	Payroll Expenses	182,201.88
	Professional Foos	102,201.00
ration is a second and the second an	Legal	414.00
	Total Professional Fees	414.00
	Real Estate Taxes	44,779.38
	Repairs and Maintenance	32,993.53
	Security	1,848.94
	Stationary & Printing	346.84
	Telephone Expense	15,263.58
	Uniforms	9,284.59
	Utilities	3,204.00
	Cable & Internet	9,893.15
	Gas and Electric	53.617.20
	Trash Disposal Water & Sewer	445.36 2,319.25
	Total Utilities	66,274.96
contraction in the fact that the form of	₹ớtáł Expense	907,769.58
	Net Ordinary Income	-355,296.56
	Other Income/Expense	
	Other Expense	
	To Be Classified	9,543.54
	Total Other Expense	9,543.54
	Net Other Income	-9,543.54
N	et Income	-364,840.10



PRECISION SC, LLC D/B/A PRECISIONCARE SURGERY CENTER

(A LIMITED LIABILITY COMPANY)

BALANCE SHEET

December 31, 2021	
ASSETS	
Current assets:	
Cash	\$ 243,063
Patient accounts receivable	1,903,542
Prepaid expenses and supplies	489,227
Total current assets	2,635,832
Non-current assets:	
Property and equipment, net	8,694,320
Deposits	208,773
Total non-current assets	8,903,093
Total assets	\$ 11,538,925

PRECISION SC, LLC D/B/A PRECISIONCARE SURGERY CENTER

(A LIMITED LIABILITY COMPANY)

BALANCE SHEET (CONTINUED)

December 31, 2021	
LIABILITIES AND MEMBERS' EQUITY	
Current liabilities:	
Capital lease obligation, current portion	\$ 85,540
Note payable, current portion	1,316,385
Accounts payable and accrued expenses	894,710
Total current liabilities	2,296,635
Long-term liabilities:	
Capital lease obligation, net of current portion	278,339
Note payable, net of current portion	8,411,281
Deferred rent	102,682
Total long-term liabilities	8,792,302
Total liabilities	11,088,937
Members' equity	449,988
Total liabilities and members' equity	\$ 11,538,925

PRECISION SC, LLC D/B/A PRECISIONCARE SURGERY CENTER

(A LIMITED LIABILITY COMPANY)

STATEMENT OF OPERATIONS

Year ended December 31, 2021		
Patient service revenue	\$	2 660 227
	Φ	3,660,337
Cost of services		2,528,735
Gross profit		1,131,602
Operating expenses:		
General and administrative expenses		1,411,239
Depreciation and amortization		720,324
Total operating expenses		2,131,563
Loss from operations		(999,961)
Other expense:		
Interest expense		371,595
Net loss	\$	(1,371,556)

Precision Care Surgery Center Balance Sheet Trend	Month Ending 01/31/2022	Month Ending 02/28/2022	Month Ending 03/31/2022	Month Ending 04/30/2022	Month Ending 05/31/2022	Month Ending 06/30/2022	Month Ending 07/31/2022	Month Ending 08/31/2022	Month Ending 09/30/2022	Month Ending 10/31/2022	Month Ending 11/30/2022	Month Ending 12/31/2022
Assets												
Current Assets												
10000 - Petty Cash	200	200	200	200	200	200	200	200	200	200	200	200
10200 - TD Bank - Operating Account	310,585	1,208,002	1,197,169	1,715,726	2,120,527	2,588,853	2,741,421	3,736,633	4,589,815	5,381,950	3,271,125	3,439,544
10300 - TD Bank - Government Receivables	(30)	0	0	0	0	0	0	0	0	0	0	0
10500 - Operations Account Total Cash	311,055	1,208,502	1,197,669	1,716,656	2,121,456	2,589,782	2,742,351	3,737,562	4,590,745	5,382,879	3,272,054	3,440,473
Accounts Receivable												
11000 - Patient Accounts Receivable	2,862,583	2,696,379	3,230,669	3,376,775	3,808,972	3,450,304	3,917,599	3,141,836	3,358,302	3,182,140	3,857,962	4,204,997
11004 - A/R Refund Clearing	0	0	0	0	0	0	0	0	0	2,671	0	0
11400 - Other Receivables	0	0	0	0	0	0	0	0	0	0	0	0
11500 - Allowance for Contractual Discount	(823,682)	(1,197,845)	(1,830,569)	(1,737,444)	(2,098,709)	(1,598,160)	(1,497,396)	(1,190,950)	(1,016,028)	(1,097,092)	(1,097,092)	(1,097,092)
11501 - Allowance for Bad Debt	(138,718)	(179,312)	(212,731)	(274,581)	(380,052)	(462,347)	(479,993)	(449,141)	(409,491)	(418,091)	(432,039)	(409,596)
11503 - Revenue from Unbilled Cases	208,500	92,319	140,045	262,879	262,879	253,715	58,125	172,641	68,084	155,877	202,898	31,094
11550 - Unapplied Payments	0	0	0	0	0	0	0	0	0	0	1,121	1,121
Total Accounts Receivable	2,108,683	1,411,541	1,327,414	1,627,629	1,593,090	1,643,512	1,998,335	1,674,386	2,000,867	1,825,505	2,532,850	2,730,524
Prepaid Supplies												
12000 - Prepaid Drugs/Pharmeceuticals	53,608	53,608	53,608	53,608	53,608	53,608	53,541	53,541	53,541	53,541	53,541	34,946
12001 - Prepaid Medical Supplies	225,552	225,552	225,552	225,552	225,552	225,552	212,120	212,120	212,120	212,121	212,121	214,025
12002 - Prepaid Implants	179,496	224,596	282,075	294,641	289,788	292,265	233,135	215,338	159,659	194,798	264,419	186,094
Total Prepaid Supplies	458,656	503,756	561,235	573,801	568,948	571,425	498,796	480,999	425,320	460,460	530,081	435,065
Other Current Assets												
14000 - Prepaid Expenses	84,026	86,501	79,801	85,774	83,221	86/'86	75,676	70,237	63,852	74,178	107,967	99,314
14050 - Prepaid Insurance	7,408	8,472	5,999	5,858	1,573	13,469	38,199	44,960	43,193	41,427	39,662	37,896
Total Other Current Assets	91,434	94,973	85,800	91,632	84,794	112,267	113,875	115,197	107,045	115,605	147,629	137,210
Total Current Assets	2,969,828	3,218,772	3,172,118	4,009,718	4,368,288	4,916,986	5,353,357	6,008,144	7,123,977	7,784,449	6,482,614	6,743,272
Non-Current Assets												
Fixed Assets												
15000 - Furniture & Fixtures	179,297	179,298	179,297	179,297	179,298	179,298	179,297	179,297	179,298	179,298	179,297	179,297
15100 - Equipment	2,159,165	2,182,659	2,182,660	2,182,660	2,239,398	2,292,296	2,292,297	2,292,297	2,296,691	2,296,691	2,296,692	2,323,780
15150 - Instruments	420,070	420,070	416,206	416,206	419,068	419,069	419,068	419,068	419,069	419,069	419,068	419,069
15300 - Software	6,527	6,527	6,527	6,527	6,527	6,527	6,528	6,527	6,527	6,527	6,527	6,527
15400 - Leasehold Improvements	6,209,311	6,209,310	6,219,651	6,219,651	6,219,652	6,219,651	6,219,651	6,219,652	6,219,651	6,223,141	6,228,142	6,228,141
17000 - Accum. Depreciation Furniture	(26,895)	(29,883)	(32,871)	(32,859)	(38,848)	(41,836)	(44,825)	(47,813)	(50,801)	(53,789)	(56,778)	(59,765)
17100 - Accum. Depreciation - Equipment	(323,668)	(359,654)	(396,032)	(432,410)	(469,733)	(507,937)	(546,142)	(584,347)	(622,625)	(660,904)	(699,182)	(737,461)
17200 - Accum Depreciation - Leasehold Improvements	(309,911)	(344,409)	(378,964)	(413,520)	(448,076)	(482,632)	(517,188)	(551,743)	(586,299)	(620,854)	(655,457)	(090'069)
17300 - Accum. Dep Instruments	(26,568)	(63,569)	(70,507)	(77,443)	(84,428)	(91,412)	(98,396)	(105,382)	(112,366)	(119,350)	(126,335)	(133,319)
17500 - Accum. Depreciation-Software	(626)	(1,088)	(1,196)	(1,306)	(1,414)	(1,523)	(1,632)	(1,740)	(1,849)	(1,958)	(2,067)	(2,176)
19300 - Construction in Progress	0 0000	0 100 001 0	0 255	0 00000	O 000 0	U 100 L	0 0000 F	7 20 100 1	0000000	5,000	0 00000	0.004.07.0
Total Fixed Assets	8,256,349	8,199,261	8,124,771	8,043,804	8,021,444	7,991,501	7,908,658	7,825,816	7,747,296	7,672,871	7,589,907	7,534,033

Month Ending 12/31/2022	208,773	5.077.613	12,611,646	\$ 19,354,918	1,097,768	328,449	39,012	29,049	0 0	1,366,094	336,175	2,098,779	3,196,547	8,411,305	0	5,009,970	(1,366,095)	11,719,006	11,719,006	14,915,553	1 644 205	322,910	1,327,885	(1,247,500)	(245,000)	795,000		3.091.750	552.615	4,439,365	\$ 19,354,918
Month Ending 11/30/2022	208,773 5,227,004	5.107.710	12,697,617	\$ 19,180,231	1,217,661	389,516	93,751	31,444	0 0	1,697,018	0	2,211,729	3,429,390	8,523,435	0	5,037,674	(1,697,018)	11,864,091	11,864,091	15,293,481	1 644 205	322,910	1,327,885	(1,247,500)	(245,000)	795,000	000 000	1.959.870	1.131.880	3,886,750	\$ 19,180,231
Month Ending 10/31/2022	208,773	5,137,761	12,810,632	\$ 20,595,081	1,297,781	238,095	77,918	27,730	0 0	1,691,050	0	2,034,793	3,332,574	8,634,239	0	5,064,448	(1,691,050)	12,007,637	12,007,637	15,340,211	1 644 205	322,910	1,327,885	0	0 0	3.295.000	9011071	1.421.128	538.742	5,254,870	\$ 20,595,081
Month Ending 09/30/2022	208,773	5.167.767	12,915,063	\$ 20,039,040	1,138,928	246,207	70,652	29,902	418	1,684,949	0	2,032,128	3,171,056	8,745,631	0	5,091,176	(1,684,950)	12,151,857	12,151,857	15,322,913	1 644 205	322,910	1,327,885	0	0 0	3.295,000	7 C C C C C C C C C C C C C C C C C C C	577.834	843.293	4,716,127	\$ 20,039,040
Month Ending 08/31/2022	208,773 5,227,004	5.197.727	13,023,543	\$ 19,031,687	853,666	250,454	52,303	26,035	2,863	1,678,868	0	2,010,523	2,864,189	8,855,673	0	5,117,859	(1,6/8,868)	12,294,664	12,294,664	15,158,853	1644205	322,910	1,327,885	0	0 0	3.295,000	(202 (233)	(397,633)	975,467	3,872,834	\$ 19,031,687
Month Ending 07/31/2022	208,773 5,227,004	5.227.642	13,136,300	\$ 18,489,657	1,247,022	175,308	33,725	25,981	418	1,672,953	0	1,908,385	3,155,407	8,965,341	0	5,144,495	(1,6/2,953)	12,436,883	12,436,883	15,592,290	1 644 205	322,910	1,327,885	0	0 0	3,295,000	(000)	(829,172)	431.539	2,897,367	\$ 18,489,657
Month Ending 06/30/2022	208,773 5,227,004	5,257,511	13,249,012	\$ 18,165,998	1,228,183	171,942	25,760	23,520	4,044	1,666,907	0	1,892,173	3,120,356	9,075,634	0	5,171,087	(1,666,907)	12,579,814	12,579,814	15,700,170	1 644 205	1,650,795	0	0	0 0	3,295,000	(1304003)	(1,394,003)	564.831	2,465,828	\$ 18,165,998
Month Ending 05/31/2022	208,773 5,227,004	5,287,335	13,308,779	\$ 17,677,067	1,137,493	159,214	77,068	19,697	418	1,661,027	0	1,917,424	3,054,917	9,184,548	0	5,197,633	(1,661,028)	12,721,153	12,721,153	15,776,070	1 644 205	1,650,795	0	0	0 0	3,295,000	0901)	(1.860.663)	466,660	1,900,997	\$ 17,677,067
Month Ending 04/30/2022	208,773 5,227,003	5,317,113	13,360,917	\$ 17,370,635	1,182,118	146,707	66,659	22,148	418	1,655,018	0	1,890,950	3,073,068	9,294,114	0	5,224,134	(1,655,018)	12,863,230	12,863,230	15,936,298	1 644 206	1,650,795	0	0	0 0	3.295.001	(020 089 6)	(2,689,239)	828.575	1,434,337	\$ 17,370,635
Month Ending 03/31/2022	208,773 5,227,003	5.346.847	13,471,618	\$ 16,643,736	1,140,080	175,317	47,638	21,652	418	1,649,447	0	1,894,472	3,034,552	9,402,280	0	5,250,589	(1,649,44 /) 0	13,003,422	13,003,422	16,037,974	1 644 205	1,650,795	0	0	0 0	3.295.000	(2.75.0.363)	(2.750.363)	61.125	605,762	\$ 16,643,736
Month Ending 02/28/2022	208,773 5,227,004	5,376,535	13,575,796	\$ 16,794,568	1,035,850	254,603	47,394	21,857	100 000	1,643,490	0	2,067,344	3,103,194	9,513,228	0	5,276,999	(1,643,490)	13,146,737	13,146,737	16,249,931	1 644 205	1,650,795	0	0	0 0	3.295.000	(20000)	(2,849,622)	99.259	544,637	\$ 16,794,568
Month Ending 01/31/2022	208,773	5,406,178	13,662,527	\$ 16,632,355	905,256	194,911	39,645	16,978	2,925	1,637,533	0	1,991,992	2,897,248	9,620,619	3,278	5,303,365	(1,637,533)	13,289,729	13,289,729	16,186,977	1 644 205	1,650,795	0	0	0 0	3,295,000	(015,210,0)	(2.815.310)	(34.312)	445,378	\$ 16,632,355

Long Term Liabilities
Notes Payable
27150 - TDBank Term Loan
27300 - Deferred Rent
27500 - RoU Liability - Operating
27900 - Current Portion Long Term Debt
27900 - Current Portion of Operating Leases
Total Notes Payable
Total Long Term Liabilities
Total Liabilities

Equity
Member's Equity
39100 - Capital Class A
39100 - Capital Class B
39200 - Capital Class C
39250 - Capital Class C
39250 - Class A Distribution
39260 - Class B Distribution
39275 - Class C Distribution
Total Member's Equity

Retained Earnings 32000 - Retained Earnings Total Retained Earnings

Net Income / (Loss) Total Equity Total Liabilities and Equity

Other Current Liabilities
23000 - Accrued Expenses
23050 - Accrued Wages
23050 - Order Wages
2300 - Credit and Liability
24150 - Bank Line of Credit
24200 - Current Portion Long Term Debt
24270 - Current Portion of Operating Leases
Total Other Current Liabilities
Total Current Liabilities

Liabilities
Liabilities
Current Liabilities
Accounts Payable
20000 - Accounts Payable

Other Non-Current Assets
19000 - Deposits
19400 - ROU Assets - Operating
19500 - ROU Amortization - Operating
Total Other Non-Current Assets
Total Non-Current Assets

Fotal Assets

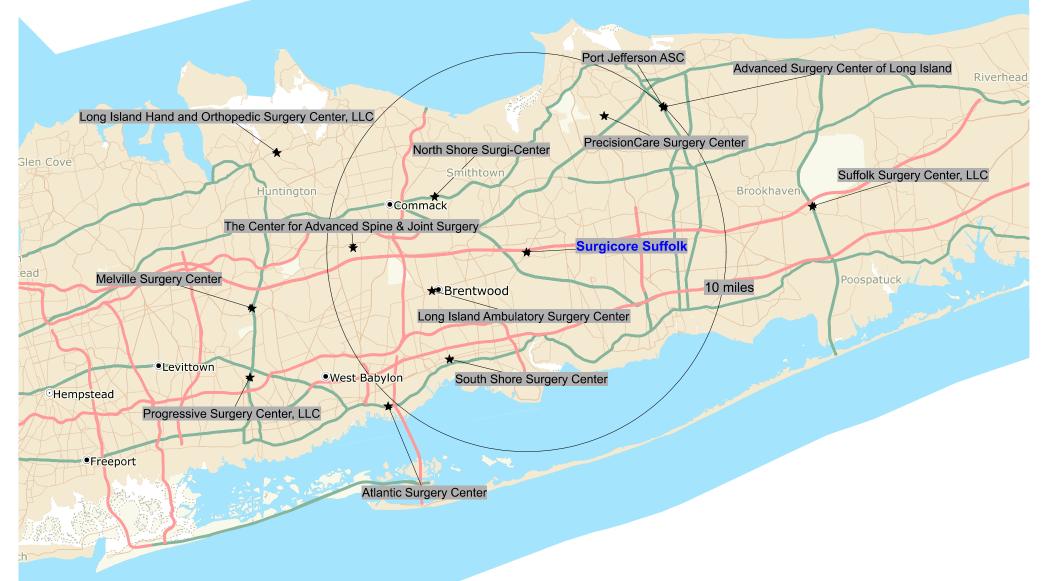
Precision Care Surgery Center Balance Sheet Trend

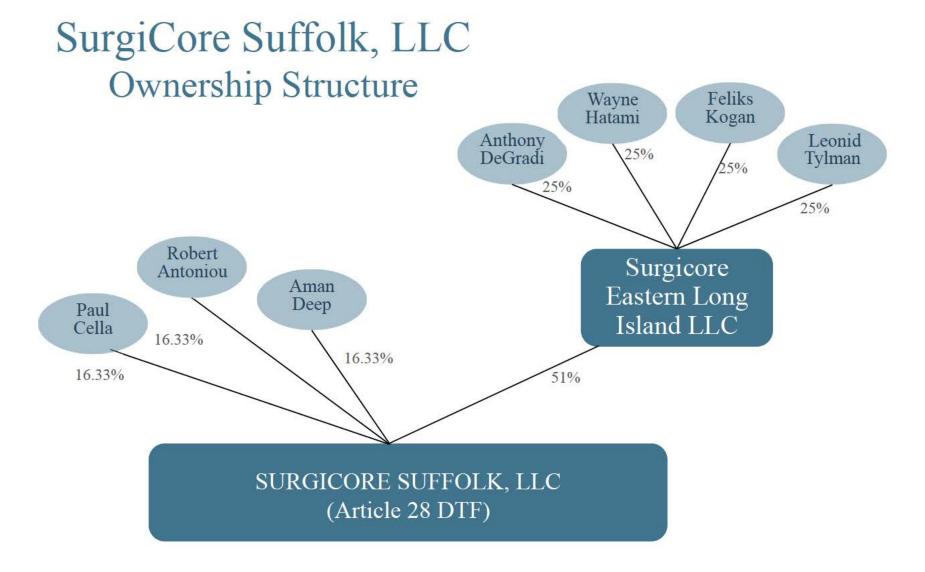
Precision Care Surgery Center Profit and Loss Trend	Month Ending 01/31/2022	Month Ending 02/28/2022	Month Ending 03/31/2022	Month Ending 04/30/2022	Month Ending 05/31/2022	Month Ending 06/30/2022	Month Ending 07/31/2022	Month Ending 08/31/2022	Month Ending 09/30/2022	Month Ending 10/31/2022	Month Ending 11/30/2022	Month Ending 12/31/2022	Twelve Month Total
00100 - Number of Cases	144	159	180	181	165	194	137	192	185	197	222	168	2,124
Net Revenue 40000 - Outnatient Surgical Revenue	3 463 613	7 2 08 5 67	6 252 995	5 145 643	5 117 653	5,675,203	5 5 78 181	6.047.530	6 272 582	6 453 692	8 748 410	5 817 411	71 781 481
42000 - Other Revenues	141	488	255,252,0	0,000	00000	193	1010	448	15.7	260,000	917	480	7 663
49000 - Contractual Discount	(2.776.934)	(6.290.197)	(5.331.027)	(3.434.661)	(3.908.351)	(4.290.925)	(4.325.568)	(4.290.253)	(4.565.256)	(5.045.368)	(6.688.333)	(4.209.945)	(55.156,816)
49100 - Bad Debt Expense	(35,231)	(41,553)	(49,225)	(61,850)	(55,465)	(64,286)	(31,115)	(31,548)	(34,988)	(35,453)	(32,565)	(29,228)	(502,508)
Total Net Revenue	651,589	877,305	872,998	1,649,132	1,153,837	1,320,185	1,221,498	1,726,177	1,672,490	1,373,160	2,027,731	1,578,718	16,124,820
Variable Expenses													
Direct Supplies	700 00	000	115 160	701	71 567	000	60 61	00 760	90000	2001	135 400	150 631	770
SOLOO - INterinal Supplies	165,56	777	601,611	1166	020	105,501	114,011	50,708	03,820	210,001	133,436	129,651	7 169
50104 - Implants	118,616	160.666	137.916	151.764	104.726	132.736	170.914	139.987	167.328	171.025	171.127	768 339	1.895.145
50500 - Drugs/Pharmaceutical	22,461	8,610	30,055	18,147	11,618	19,109	9,445	9,457	13,303	13,597	20,106	40,974	216,884
50600 - Instruments & Minor Equipment	1,534	975	1,728	4,478	4,696	5,391	2,00	5,684	5,073	6,294	1,483	12,513	50,408
51500 - Rebates: Medical Supplies	0	0	0	(3,629)	0	0	0	0	0	0	0	0	(3,630)
51900 - Freight	2,359	2,364	2,470	1,694	1,249	1,802	1,115	2,333	3,685	2,618	3,395	1,574	26,660
51999 - Sales Taxes	9,824	13,576	15,888	10,308	11,425	9,792	6,821	9,092	10,411	13,197	15,640	18,650	144,622
Total Direct Supplies	248,936	286,096	305,288	289,075	206,201	255,323	303,480	255,846	284,213	310,738	347,865	499,262	3,592,323
Non-Direct Supplies & Services													
52000 - Office Supplies	3,824	2,250	1,332	1,482	3,449	1,242	2,655	2,877	292	1,157	4,683	2,502	27,745
52100 - Credit Card Fees/Service Charges	792	1,884	1,994	2,804	1,772	2,016	4,074	2,944	4,506	3,899	5,638	2,968	35,289
52500 - Medical Equipment Maintenance & Repair	4,936	2,656	2,955	4,740	0	0	0	0	0	1,684	5,450	0	22,422
53000 - Purchased Services	2,338	2,740	5,787	6,604	6,793	5,377	880′9	4,322	4,437	4,289	2,905	163	51,844
53100 - Patient Dietary Services	0	0	0	0	1,254	0	525	613	0	1,140	0	1,131	4,663
53200 - Laundry Services	2,294	2,510	2,982	2,377	2,458	2,920	2,600	3,110	2,591	3,278	4,049	6,858	38,027
53250 - Anesthesia Coverage	0	0	0	0	0	0	1,500	0	0	0	0	0	1,500
54000 - Professional Liabilty Insurance	935	935	935	935	935	1,139	1,965	9,102	4,069	4,069	4,069	4,068	33,154
54500 - Computer Services & Supplies	9,837	6,791	5,020	7,418	6,847	6,592	7,489	8,279	7,991	9,273	11,539	8,241	95,318
54900 - Late Payment Fees	0	11	0	780	9	5	0	6	6	0	147	5,084	6,052
Total Non-Direct Supplies & Services	24,956	19,777	21,005	27,140	23,514	19,291	26,896	31,256	23,895	28,789	38,480	31,015	316,014
Labor													
55100 - Wages	130,933	143,361	134,564	150,753	137,674	141,409	144,888	145,621	159,510	148,751	165,411	170,181	1,773,057
55400 - Wages: Incentive Comp	200	0	0	0	8,333	4,917	2,084	2,084	2,084	2,083	2,084	9,283	33,150
5 6000 - Employee Benefits	17,954	16,418	18,412	18,475	18,923	19,910	12,375	18,830	18,730	19,703	20,934	18,857	219,524
56200 - Payroll Tax	15,773	15,264	11,804	11,173	10,620	16,105	11,546	10,228	11,514	11,310	11,804	19,877	157,015
56300 - Work Comp Insurance	962	1,031	1,021	1,001	296	1,470	1,041	996	1,369	1,372	1,451	2,494	15,148
56400 - Accrued PTO Expense	(18,627)	4,879	(506)	496	(2,451)	3,824	2,461	53	3,867	(2,172)	3,714	(2,395)	(9'2'2'9)
56500 - HR Mgmt Services	4,744	5,042	4,378	6,333	4,940	7,183	4,292	5,514	4,958	4,601	4,971	6,242	63,199
56600 - Agency Staffing	11,910	14,893	17,638	15,203	12,209	7,508	8,568	795	0	1,084	562	0	898'06
56700 - Consulting	800	825	0	800	375	375	875	0	1,950	3,125	1,725	4,400	15,250
Total Labor	164,652	201,713	187,611	204,234	191,590	202,701	188,130	184,091	203,982	189,857	212,656	228,939	2,360,155

Profit and Loss Trend													
	Month Ending 01/31/2022	Month Ending 02/28/2022	Month Ending 03/31/2022	Month Ending 04/30/2022	Month Ending 05/31/2022	Month Ending 06/30/2022	Month Ending 07/31/2022	Month Ending 08/31/2022	Month Ending 09/30/2022	Month Ending 10/31/2022	Month Ending 11/30/2022	Month Ending 12/31/2022	Twelve Month Total
Mgmt/Billing/Collecting Fees													
57100 - Legal Fees	1,240	1,051	1,200	1,191	1,000	1,185	1,000	1,169	1,427	905	1,075	200	12,939
57200 - Accounting Services	3,333	3,333	3,333	3,333	3,333	3.334	3,333	3,333	3,333	3.333	3,333	3,333	40,000
57500 - Billing Service	13.960	51.295	31.667	44.636	38.824	41.278	31.451	34.952	75.368	50.532	43.433	38,532	495.928
58000 - Coding	0	0	(506)	0	0	0	0	0	0	O C	0	0	(206)
59000 - Administrative Services Fees	975 609	23.166	39 756	23.167	23.167	23.167	23.167	23.167	23.167	23.167	23.167	23.167	297.031
Total Mgmt/Billing/Collecting Fees	44,142	78,845	75,450	72,327	66,324	68,964	58,951	62,621	103,295	77,934	71,008	65,532	845,392
Total Variable Expenses	482,686	586,431	589,354	592,776	487,629	546,279	577,457	533,814	615,385	607,318	600'029	824,748	7.113,884
Contribution Profit:	168,903	290,874	283,644	1,056,356	666,208	906'82/	644,041	1,192,363	1,057,105	765,842	1,357,722	753,970	9,010,936
Fixed Expenses													
Professional & Labor													
61100 - Medical Director Fees	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	(1,500)	15,000
Total Professional & Labor	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	(1,500)	15,000
Maintenance & Repairs													
63100 - Maintenance Contract Expense	3,920	4,083	3,415	3,415	3,415	3,415	3,415	3,415	3,415	3,415	3,415	4,409	43,148
Total Maintenance & Repairs	3,920	4,083	3,415	3,415	3,415	3,415	3,415	3,415	3,415	3,415	3,415	4,409	43,148
Facility Cost													
64100 - Rent or Lease Expense	41,981	35,426	38,703	38,703	38,703	38,703	38,703	38,703	38,703	38,703	38,703	36,372	462,106
64125 - Operating Costs	3,725	3,683	24,926	6,819	6,631	6,480	6,154	6,000	000′9	6,342	6,038	2,000	84,799
64150 - Real Estate Taxes	6,550	6,550	6,550	6,550	6,550	6,550	6,550	6,550	6,550	6,550	6,550	6,550	78,600
64200 - Telephone Expense	1,285	1,236	1,180	1,178	1,229	1,443	2,597	1,812	1,208	1,559	1,497	1,516	17,739
64305 - Maintenence Contracts (Non-Medical)	1,939	5,727	2,223	2,458	2,458	2,457	2,457	3,366	3,788	3,162	2,775	5,671	38,481
64310 - Utilities Expense	11,569	12,550	12,306	33,517	12,000	11,517	16,639	20,035	20,955	19,213	30,465	19,718	220,485
64315 - Repairs & Maintenence (Non-Medical)	0	0	0	7,387	0	5,898	0	3,639	0	5,037	2,314	1,217	25,491
Total Facility Cost	67,049	65,172	85,888	96,612	67,571	73,048	73,100	80,105	77,204	995'08	88,342	73,044	927,701
Purchased Services													
65500 - Janitorial	4,590	4,791	4,562	5,246	4,790	4,790	5,018	4,200	5,247	4,790	6,474	(38)	54,462
Total Purchased Services	4,590	4,791	4,562	5,246	4,790	4,790	5,018	4,200	5,247	4,790	6,474	(38)	54,462
Miscellaneous													
70300 - Bank Charges	256	333	332	311	294	235	213	140	161	33	30	0	2,338
70350 - Charitable Contributions	0	0	1,388	0	0	0	0	0	0	0	0	0	1,388
71200 - Dues & Subscriptions	363	362	363	362	961	653	428	493	362	1,398	363	891	666'9
71300 - Education & Development	350	0	0	1,143	0	0	3,925	0	0	1,395	0	1,096	7,908
71400 - Employee Relations	(245)	0	0	0	0	701	937	2,510	2,300	3,296	1,372	82	10,954
73200 - Insurance PP/GL& Umbrella	3,163	2,543	7,283	3,807	3,808	4,507	5,818	4,823	4,195	4,196	4,410	4,234	52,787
74100 - License and Misc. Taxes	1,414	2,223	2,351	3,044	2,434	2,500	2,000	3,451	3,250	3,570	7,611	2,690	39,538
74200 - Marketing Expense	0	0	0	0	0	0	0	2,400	0	906'6	119	0	12,424
75200 - Postage & Delivery	354	145	92	231	209	255	276	290	121	455	177	179	3,386
75400 - Travel Expense	0	0	1,474	240	749	4,452	2,227	0	4,063	0	909	1,300	15,109
76000 - Other/Miscellaneous	0	0	0	0	0	0	0	0 !	0	0	120	105	225
Total Miscelaneous	5,655	5,606	13,286	9,138	8,755	13,303	15,824	14,407	14,452	24,248	14,808	13,577	153,056
Total Fixed Expenses	82,714	81,152	108,651	115,911	86,031	96,056	98,857	103,627	101,818	114,519	114,539	89,492	1,193,367
Income from Operations:	86,189	209,722	174,993	940,445	580,177	677,850	545,184	1,088,736	955,287	651,323	1,243,183	664,478	7,817,569
Other Expenses													
93000 - Interest Expense	(33,079)	(29,881)	(32,901)	(30,903)	(31,556)	(30.176)	(30,803)	(30.426)	(29.079)	(29,665)	(28.340)	(28,900)	(365,711)
94000 - Depreciation Expense	(87,422)	(80,582)	(80,967)	(80,967)	(81,961)	(82,843)	(82,842)	(82,842)	(82,915)	(82,916)	(82,963)	(82,963)	(992,183)
Total Other Expenses	(120,501)	(110,463)	(113,868)	(111,870)	(113,517)	(113,019)	(113,645)	(113,268)	(111,994)	(112,581)	(111,303)	(111,863)	(1,357,894)
Total Other Income (Expense)	(120,501)	(110,463)	(113,868)	(111,870)	(113,517)	(113,019)	(113,645)	(113,268)	(111,994)	(112,581)	(111,303)	(111,863)	(1,357,894)
Earnings Before Income Tax:	(34,312)	99,259	61,125	828,575	466,660	564,831	431,539	975,468	843,293	538,742	1,131,880	552,615	6,459,675
Net income / (Loss)	\$ (34,312)	\$ 99,259	\$ 61,125	\$ 828,575	\$ 466,660	\$ 564,831	\$ 431,539	\$ 975,468	\$ 843,293	\$ 538,742	\$ 1,131,880	\$ 552,615	\$ 6,459,675
Net Bevenue (Case (\$)	4.524.93	5.517.64	4.849.99	9.111.22	6.992.95	6.805.08	8.916.05	8.990.51	9,040,49	95.026	9.133.92	9.397.13	7.591.72
Med Supplies/Case (\$)	1,728.72	1,799.34	1,696.05	1,597.10	1,249.70	1,316.10	2,215.19	1,332.53	1,536.29	1,577.35	1,566.96	2,971.80	1,691.30
Direct Labor/Case (\$)	1,143.42	1,268.64	1,042.28	1,128.37	1,161.15	1,044.85	1,373.21	958.81	1,102.60	963.74	957.91	1,362.73	1,111.18

Precision Care Surgery Center Profit and Loss Trend

CON 212260-Surgicore Suffolk







Surgicore Suffolk, LLC Pro Forma Balance Sheet (1st day of operations)

As	<u>sets</u>	
Current Assets		
Working Capital - Cash		\$1,355,321
	Total Current Assets	\$1,355,321
Fixed Assets		
Capital/Leasehold Improvements		\$5,650,050
Movable Equipment		\$979,060
	Total Fixed Assets	\$6,629,110
	TOTAL ASSETS:	\$7,984,431
Liab	ilities	
Current Liabilities		\$0
	Total Current Liabilities	\$0
	TOTAL LIABILITIES:	\$0
Eq	uity	
Combined Member Equity		\$7,984,431
	TOTAL EQUITY:	\$7,984,431
TOTAL LIABILITIES A	ND MEMBERS' EQUITY	\$7,984,431



Bronx Vascular Surgical Center, LLC

ESTABLISH A SINGLE-SPECIALTY FREESTANDING AMBULATORY SURGERY CENTER

PRO FORMA BALANCE SHEET

ASSETS

AAMC Asset Purchase #	\$1,750,000
Cash (Working Capital need) *	\$861,877
Leasehold Improvements	\$2,211,989
Equipment	\$215,000

TOTAL ASSETS \$5,038,866

LIABILITIES AND MEMBER EQUITY

LIABILITIES

AAMC Asset Purchase Loan	\$1,750,000
Construction Loan	\$2,150,000
Working Capital Loan	\$400,000

TOTAL LIABILITIES \$4,300,000

MEMBER EQUITY \$738,866

TOTAL LIABILITIES AND

MEMBER EQUITY \$5,038,866

PFBS - OpCo

8

^{*} Funded by the members of Bronx Vascular Surgical Center, LLC and through a loan.

[#] Please refer to the Financial Narrative under the Schedule 9 Attachments.



CON 222181 BFA Attachment C



Pro Forma Balance Sheet

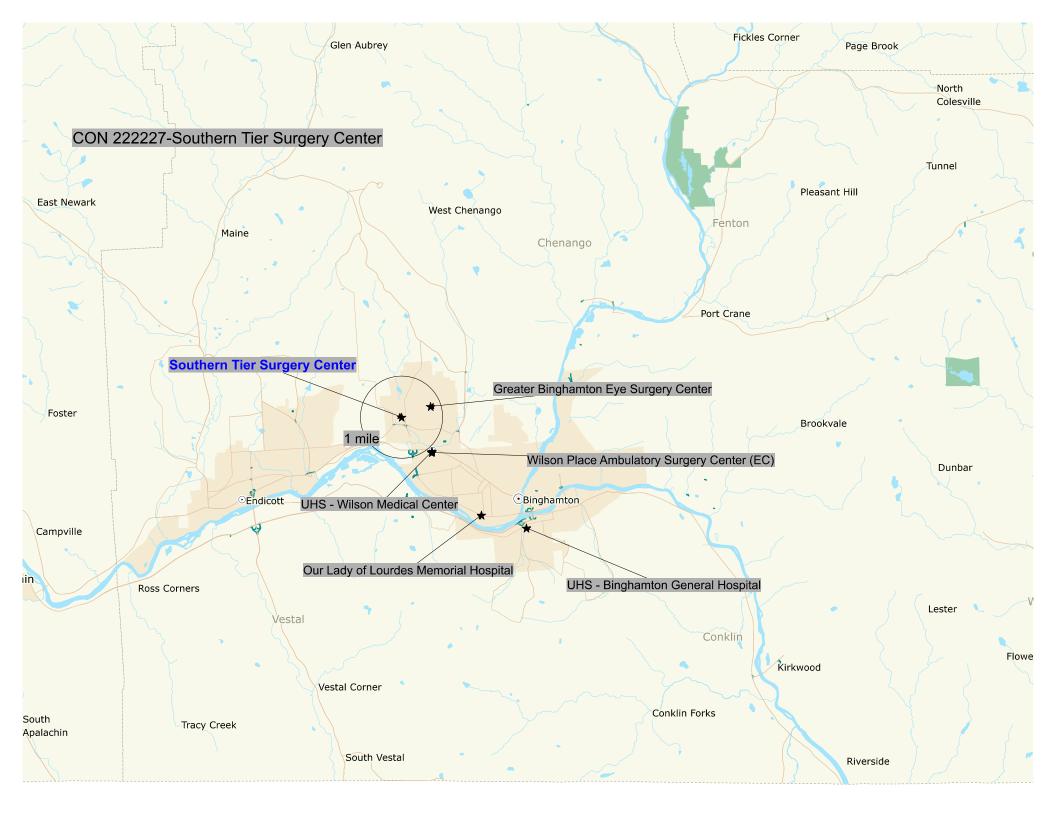
ASSETS:

Cash	\$946,563
Moveable Equipment	1,180,125
Leaehold Improvements	2,562,739
TOTAL ASSETS	\$4,689,427

LIABILITIES:

Bank Loan	<u>\$2,700,000</u>
TOTAL LIABILITIES	\$2,700,000

NET ASSETS \$1,989,427



ASCENSION
Binghamton
Comparative Balance Sheets, Side by Side
As Of
(Dollars in Thousands)

	FY 2022	FY 2021	\$ Variance		FY 2022	FY 2021	\$ Variance
	June	June	(Decrease)		June	June	(Decrease)
ASSETS				LIABILITIES AND NET ASSETS			
CURRENT ASSETS:				CURRENT LIABILITIES:			
Cash	\$3,282	\$10,430	(\$7,147)	Current Portion of Long-Term Debt	\$603	\$618	\$15
Short-Term Investments	•	•	•	LTD Subject to Remarketing	•	•	•
Accounts Receivable, Net	43,805	39,888	3,917	Current Portion Lease Liability		•	•
Estimated Settlements from Third-Party Payor	1,280	2,801	(1,520)	Accounts Payable	6,884	2,706	822
Due from Broker	•	•	•	AR Credit Balances, Net	1,156	867	(588)
Inventory	6,841	6,604	237	Total Accrued Liabilities	42,008	23,510	(18,498)
Other Current Assets	6,725	6,863	(138)	Estimated Settlement to Third-Party Payor	12,533	12,040	(493)
Total Current Assets	\$61,934	\$66,585	(\$4,651)	Current Portion Self Insurance Liability	•	•	•
				Due to Broker		•	•
LONG TERM INVESTMENTS:				Medicare Advanced Payments	5,296	24,125	18,829
Board Designated Investments	•	•	•	Current Portion Other Liabilities	59,024	53,312	(5,712)
Assets Under Bond Agreements	•	•	•	Total Current Liabilities	\$127,504	\$122,179	(\$5,326)
Self Insurance Trust Funds	•	•	1				
Restricted Funds	30,867	32,251	(1,384)	NONCURRENT LIABILITIES:			
Other Long Term Investments	224,695	272,672	(47,977)	Long-Term Debt:			
Long Term Investments	\$255,562	\$304,923	(\$49,361)	Centralized Debt Management System	\$37,300	\$37,870	\$570
				Hospital Revenue Bonds, Net	•	•	•
PROPERTY AND EQUIPMENT:				Other Long Term Debt			'
Buildings	\$187,324	\$172,648	\$14,676	Net Long-Term Debt	\$37,300	\$37,870	\$570
Equipment	85,768	79,491	6,277	Other Long-Term Liabilities:			
Land and Improvements	12,475	12,295	179	Long Term Lease Liability	\$19,699	\$23,238	\$3,539
Construction In Progress	9,739	90,706	3,033	Self Insurance Liability	•	•	•
Accumulated Depreciation	(166,901)	(152,555)	(14,346)	Pension and Other PostRetirement Liability	•	•	•
Property and Equipment, Net	\$128,404	\$118,585	\$9,819	Total LT Medicare Advanced Payments	•	•	•
				Other Noncurrent Liabilities	31,300	55,477	24,177
OTHER LONG TERM ASSETS:				Total Noncurrent Liabilities	\$88,299	\$116,585	\$28,286
ROUA Lease, net	\$19,391	\$23,032	(\$3,642)				
Investments in Unconsolidated Entities, net		•	•	Total Liabilities	\$215,804	\$238,764	\$22,960
Capitalized Computer Software Costs, Net	1,325	1,305	21				
Other Miscellaneous Assets	19,233	20,277	(1,043)	NET ASSETS:			
Other Long Term Assets	\$39,949	\$44,614	(\$4,664)	Unrestricted Net Assets	\$239,179	\$263,555	\$24,377
				Temporarily Restricted Net Assets	30,867	19,798	(11,069)
				Permanently Restricted Net Assets	•	12,590	12,590
				Donor Restricted Net Assets	30,867	32,388	1,521
				Total Net Assets	\$270,045	\$295,943	\$25,898
Total Accete	\$485.849	\$534.706	(\$48.857)	Total Liabilities and Net Assets	\$485.849	\$534.706	848.857 BEV
22225			11 1 1				

ASCENSION
Binghamton
Comparative Statement of Operations
Functional Organization
For the Periods Ending June FY 2022
(Dollars in Thousands)

Period		\$ Variance	% Variance	Periodic		Year To		\$ Variance	% Variance	Year To Date
Actual FY2022	Actual FY2021	Favorable (Unfavorable)	Favorable (Unfavorable)	Actual FY2022		Actual FY2022	Actual FY2021	Favorable (Unfavorable)	Favorable (Unfavorable)	Actual FY2022
\$26,740	\$26,651	\$89	0.34%	\$26,740	GROSS PATIENT SERVICE REVENUE: Inpatient	\$321,837	\$313,006	\$8,831	2.82%	\$321,837
93,730	88,931	4,799	5.40%	93,730	Outpatient	1,043,994	968,742	75,253	7.77%	1,043,994
\$120,470	\$115,582	\$4,888	4.23%	\$120,470	Total Gross Patient Service Revenue	\$1,365,831	\$1,281,747	\$84,084	6.56%	\$1,365,831
					REVENUE DEDUCTIONS:					
\$1,366	\$996	(\$371)	(27.13%)	\$1,366	Charity	\$13,444	\$14,140	\$696	5.18%	\$13,444
44,437 15,788	41,657 15,809	(2,780) 21	(6.26%) 0.13%	44,437 15,788	Medicare Medicaid	485,088 189,606	447,292 165,914	(37,796) (23,691)	(7.79%) (12.50%)	485,088 189,606
14,430	13,966	(464)	(3.21%)	14,430	Blue Cross Blue Shield	160,921	159,358	(1,563)	(0.97%)	160,921
607	621	14	2.28%	607	HMO PPO	7,208	5,520	(1,688)	(23.42%)	7,208
7,728	6,415	(1,313)	(16.99%)	7,728	Commercial	85,757	79,146	(6,612)	(7.71%)	85,757
1,494	1,165	(328)	(21.99%)	1,494	Uninsured	11,880	15,397	3,517	29.61%	11,880
1,164	1,429	265	22.73%	1,164	Other	13,480	17,225	3,746	27.79%	13,480
\$87,014	\$82,058	(\$4,956)	1,139.96% (6.04%)	\$87, 014	Capitation Total Revenue Deductions	967,383	\$903,993	(\$63,389)	360.59% (7.01%)	967,383
\$33,456	\$33,524	(\$68)	(0.20%)	\$33,456	Net Patient Service Revenue Before Bad Debts	\$398,448	\$377,754	\$20,694	5.48%	\$398,448
758	576	(182)	(31.66%)	758	Total Bad Debts Deductions	13,333	13,160	(173)	(1.31%)	13,333
\$32,697	\$32,948	(\$250)	(0.76%)	\$32,697	Net Patient Service Revenue	\$385,115	\$364,594	\$20,522	5.63%	\$385,115
					OTHER REVENUE:					
\$66	\$59	\$7	12.04%	\$66	Cafeteria/Vending Revenue	\$659	\$595	\$64	10.71%	\$659
398 3,396	143 4,815	255 (1,418)	178.72% (29.46%)	398 3,396	Contracted Services Revenue Pharmacy Services Revenue	2,566 44,319	1,420 58,307	1,146 (13,988)	80.69% (23.99%)	2,566 44,319
2,916	12,043	(9,127)	(75.79%)	2,916	Pandemic Operating Revenue	2,916	12,182	(9,266)	(76.07%)	2,916
595	243	352	144.59%	595	Donations and Grant Revenue	3,491	4,901	(1,411)	(28.78%)	3,491
47	37	10	25.79%	47	Rental Income	458	448	11	2.45%	458
-	1	(1)	(100.00%)	-	Gains on Sales of Assets	195	441	(246)	(55.83%)	195
-	-	-	-	-	Income From Unconsolidated Entities-Oper	-	83	(83)	(100.00%)	-
1,667 \$9,085	824 \$18,165	(\$9,080)	102.15% (49.99%)	1,667 \$9,085	Other Miscellaneous Revenue	6,439 \$61,043	4,441 \$82,819	1,998 (\$21,776)	44.98% (26.29%)	6,439 \$61,043
\$41,782	\$51,113	(\$9,331)	(18.25%)	\$41,782	Total Other Operating Revenue Total Operating Revenue	\$446,158	\$447,413	(\$1,776)	(0.28%)	\$446,158
ψ - 1,702	\$31,113	(\$3,551)	(10.2370)	ψ - 1,702	Total Operating Nevenue	ψ -10 ,130	ψ 	(\$1,254)	(0.20 /6)	ψ -10 ,130
					OPERATING EXPENSES:					
\$12,860	\$11,748	(\$1,112)	(8.65%)	\$12,860	Non-physician salaries B4 OT & CL	\$140,881	\$132,158	(\$8,723)	(6.19%)	\$140,881
4,271	4,170	(101)	(2.42%)	4,271	Physician Salaries	51,582	49,822	(1,760)	(3.53%)	51,582
457	307	(151)	(32.98%)	457	Overtime	5,327	3,816	(1,511)	(28.37%)	5,327
1,660 19,249	762 16,986	(899)	(118.02%) (13.32%)	1,660 19,249	Contract Labor Total Salaries and Wages	24,048 221,839	5,332 191,128	(18,716) (30,710)	(351.00%) (16.07%)	24,048 221,839
3,604	2,705	(899)	(33.22%)	3,604	Employee Benefits	41,883	41,946	63	0.15%	41,883
3,094	3,006	(87)	(2.90%)	3,094	Purchased Services	35,850	36,270	419	1.16%	35,850
2,377	1,982	(396)	(19.96%)	2,377	Professional Fees	23,217	21,331	(1,886)	(8.84%)	23,217
4,157	5,120	964	18.82%	4,157	Supplies	57,411	54,176	(3,235)	(5.97%)	57,411
285	217	(69)	(31.71%)	285	Insurance	3,519	2,555	(964)	(37.71%)	3,519
(48) 245	313	48 68	- 21.67%	(48) 245	Income Tax Expense Provider Tax Expense	(48) 3,245	6 3,232	54 (13)	878.50% (0.40%)	(48) 3,245
7,230	6,472	(758)	(11.72%)	7,230	Other Operating Expense	82,540	73,607	(8,933)	(12.14%)	82,540
\$40,192	\$36,801	(\$3,391)	(8.44%)	\$40,192	Total Operating Expense	\$469,455	\$424,251	(\$45,204)	(9.63%)	\$469,455
\$1,590	\$14,311	(\$12,721)	(88.89%)	\$1,590	Income (Loss) From Recurring Operations	(\$23,297)	\$23,161	(\$46,458)	(200.59%)	(\$23,297)
		-	-		Impairment, Restructuring, NonRecurring			-	-	
\$1,590	\$14,311	(\$12,721)	(88.89%)	\$1,590	Income (Loss) From Operating before SITF Total Self Insur Trust Investment Income	(\$23,297)	\$23,161	(\$46,458)	(200.59%)	(\$23,297)
\$1,590	\$14,311	(\$12,721)	(88.89%)	\$1,590	Operating Earnings Before Int/Dep/Amort.	(\$23,297)	\$23,161	(\$46,458)	(200.59%)	(\$23,297)
			, ,		3 · · · · · · · · · · · · · · · · · · ·				•	
					Interest Amortization Depreciation					
\$107	\$95	(\$12)	(12.81%)	\$107	Interest	\$1,386	\$1,294	(\$92)	(7.10%)	\$1,386
62	47	(15)	(31.04%)	62	Amortization	577	645	68	10.58%	577
1,321 \$1,490	1,131 \$1,273	(190) (\$217)	(16.82%) (14.56%)	1,321 \$1,490	Depreciation Total Interest Amort Depreciation	14,228 \$16,191	13,691 \$15,631	(537) (\$560)	(3.92%) (3.46%)	14,228 \$16,191
ψ1,430	Ψ1,273	(ΨΖ11)	(14.3070)	ψ1,430	rotal interest Amort Depreciation	ψ10,131	ψ10,001	(\$300)	(3.40 /6)	\$10,131
\$100	\$13,038	(\$12,938)	(99.23%)	\$100	Income (Loss) from Operations	(\$39,488)	\$7,530	(\$47,018)	(624.38%)	(\$39,488)
(05.04=)	AF 001	(611.000)	(040 500/)	(05.04=)	NONOPERATING GAINS (LOSSES):	(05.000)	A 10 FC=	(617.07)	(440 500)	/#F 000°
(\$5,947)	\$5,381	(\$11,328)	(210.52%)	(\$5,947)	Total Investment Income, net Donations	(\$5,338)	\$42,507 (40)	(\$47,845)	(112.56%) 72.66%	(\$5,338)
(3)	-	(3)	-	(3)	Other NonOperating Activity	(11)	(40) (200)		(3.93%)	(11) (208)
(\$5,949)	\$5,381	(\$11,330)	(210.56%)	(\$5,949)	NonOperating Gains (Losses), Net	(\$5,557)	\$42,267	(\$47,824)	(113.15%)	(\$5,557)
(\$5,849)	\$18,419	(\$24,269)	(131.76%)	(\$5,849)	Net Income (Loss)	(\$45,045)	\$49,798	(\$94,842)	(190.46%)	(\$45,045)
(86)	-	(86)	-	(86)	Less Noncontrolling Interests	(86)	640 =00	(86)	(400 000)	(86)
(\$5,763)	\$18,419	(\$24,182)	(131.29%)	(\$5,763)	Net Income (Loss) Controlling Interests	(\$44,958)	\$49,798	(\$94,756)	(190.28%)	(\$44,958)

SOUTHERN TIER SURGERY CENTER, LLC

ESTABLISH A DUAL SINGLE-SPECIALTY FREESTANDING AMBULATORY SURGERY CENTER PRO FORMA BALANCE SHEET

ASSETS

Cash	\$1,607,675
Leasehold Improvements	\$8,472,075
Equipment	\$4,593,694

TOTAL ASSETS \$14,673,444

LIABILITIES AND MEMBER EQUITY

LIABILITIES

Capital Loan Working Capital Loan	\$8,981,319 \$400,000
TOTAL LIABILITIES	\$9,381,319
MEMBER EQUITY	<u>\$5,292,125</u> *

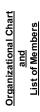
TOTAL LIABILITIES AND
MEMBER EQUITY

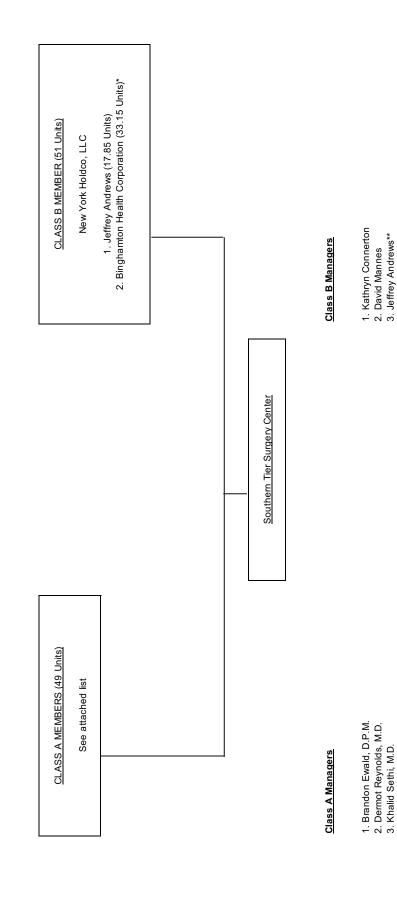
\$14,673,444

Note: Southern Tier Surgery Center is a recently formed LLC and has no assets and liabilities.

^{*}Includes \$2,792,125 tenant improvement allowance from the landlord.

Southern Tier Surgery Center, LLC





*The sole, passive member of Binghamton Health Corporation is Our Lady of Lourdes Memorial Hospital, Inc.

4. Thomas Van Gorder, M.D.

^{**}Upon the Department's approval of the Outside manager Agreement, Alexandra Reyes will replace Jeffrey Andrews as a Class B Manager. A copy of the proposed Outside Manager Agreement is provided under the Schedule 3 Attachment. Please also refer to Ms. Reyes's Schedule 2A provided under the Schedule 2A Attachment.

Southern Tier Surgery Center, LLC List of Members

Class A Members - 49 Units

Mohamed Ali Al-Saied, M.D.	2.000
Brandon Ewald, D.P.M.	4.000
Ian Hutchinson, M.D.	3.000
Dana Klush, D.P.M.	3.000
Colin McDonald, D.O.	3.000
Dermot Reynolds, M.D.	4.875
Joseph Romani, D.P.M.	4.875
Khalid Sethi, M.D.	4.875
Brian Timm, D.P.M.	3.500
Robert Van Gorder, M.D.	4.500
Thomas Van Gorder, M.D.	4.500
Darren J. Weinheimer, D.P.M.	2.000
Mark Wilson, M.D.	4.875

New York Holdco, LLC - Class B Member - 51 Units

1. Jeffrey Andrews (17.9 Units)

(35% Ownership in New York Holdco, LLC/17.9 Unit Indirect Ownership in Southern Tier Surgery Center, LLC)

2. Binghamton Health Corporation - 33.15 Units

(65% Ownership in New York Holdco, LLC/33.15 Unit Indirect Ownership in Southern Tier Surgery Center, LLC)

49,706,071 Acid Test Ratio

1.52

Chautauqua County Chapter of NYSARC, Inc Statement of Financial Position As of November 30, 2022

ASSETS

CURREN	ASS	ETS		
CURREN	T ASSETS:			
	Cash	156,016		
	Short-term Investments	5,374,608		
	Due From Related Parties	38,128		
	Accounts Receivable	16,155,301		
	Allowance for Doubtful Account	(128,411)		
	Inventory - Other	184,273		
	Raw Materials Inventory	2,502,079		
	Work In Progress Inventory	722,572		
	Finished Goods Inventory	944,631		
	TOTAL INVENTORY	4,353,555		(496,826)
	Restricted Cash	30,891		
	Prepaid Expense	577,680		
	•			(700.044)
	TOTAL CURRENT ASSETS:		26,557,770	(708,014)
LONG TE	ERM ASSETS:			
	Restricted Cash - Held Others	931,602		
	Long-term Investments	1,412,999		
	Notes Receivable CCRI	4,212		
	FIXED ASSETS:	200.040		
	Land	280,849		
	Leasehold Improvements	6,742,253		
	Accum Dep Leasehold Improv	(4,178,062)		
	Net Leasehold Improvements	2,564,190		
	Building & Building Improvements	22,242,539		
	Bldg & Bldg Improvement Accum Depreciation	(16,369,400)		
	Net Building & Building Improvements	5,873,139		
	Vehicles	1,851,344		
	Accum Depreciation Vehicles	(1,176,819)		
	Net Vehicles	674,525		
	Construction In Progress	674,946		
	Equipment, Furniture & Fixtures	7,461,411		
	Equip, Furniture & Fixture Accum Depreciation	(5,972,716)		
	Net Equipment, Furnitures & Fixtures	1,488,695		
	Software	1,675,322		
	Accumulated Software Depreciation	(1,638,308)		
	Net Software	37,014		
	Building ROU Asset	16,929,800		
	Accum. Amortization Building ROU Asset	(8,214,607)		
	Net Building ROU Asset	8,715,193		
	Vehicle ROU Asset	1,314,821		
	Accum. Amortization Vehicle ROU Asset	(823,884)		
	Net Vehicle ROU Asset	490,937		
	TOTAL FIXED ASSETS	20,799,488		
	TOTAL LONG TERM ASSETS	<u> </u>	23,148,301	
		_		

TOTAL ASSETS

Chautauqua County Chapter of NYSARC, Inc

Statement of Financial Position As of November 30, 2022

LIABILITIES

CI	IRI	RFI	uт	ΠΔ	RII	ITI	IES:
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TOTAL LIABILITIES AND FUND BALANCE

Accounts Payable	2,157,858		(335,477)
Outstanding Checks	578,726		
Miscellaneous Liability	1,396,504		
Salary & Wage Payable	1,961,448		
Worker's Compensation Reserve	670,476		
Health Care Plan Reserve	1,414,540		
Health Care Reimb Arrangement	371,028		
Accrued Benefits	287,829		
Accrued Pension Plan	699,835		
Tax Assessment	182,694		
EDA Payable	151,456		
JCTP Individual Receiving Services Fund	4,988		
Individual Receiving Services Personal Funds Held	8,697		
Deferred Revenue	1,375		
Assistive Supports Liability	7,420		
FI/CSS Liability	192,537		
Excess Reimbursement	2,069		
Interest Payable	15,324		
Line of Credit	2,160,122		
NYSARC Tax Exempt Lease - Current Portion	180,861		
Lease Payments - Current Portion	1,343,629		
Mortgage Payable - Current Portion	431,664		
TOTAL CURRENT LIABILITIES		14.221.082	(643.177)
TOTAL CURRENT LIABILITIES		14,221,082	(643,177)
TOTAL CURRENT LIABILITIES LONG TERM LIABILITIES:		14,221,082	(643,177)
	4,403,197	14,221,082	(643,177)
LONG TERM LIABILITIES:	4,403,197 340,228	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term		14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease	340,228	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings	340,228 8,704,251	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles	340,228 8,704,251 200,403	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs	340,228 8,704,251 200,403 (61,415)	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust	340,228 8,704,251 200,403 (61,415) 1,451,004	14,221,082	(643,177)
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000	14,221,082	18,069,269
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term Funds Held For Others	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000		
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term Funds Held For Others TOTAL LONG TERM LIABILITIES	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000		
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term Funds Held For Others TOTAL LONG TERM LIABILITIES	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000		
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term Funds Held For Others TOTAL LONG TERM LIABILITIES FUND BALANCE	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000 931,602		
LONG TERM LIABILITIES: Mortgage Payable Long Term NYSARC Tax Exempt Lease Lease Liability - Buildings Lease Liability - Vehicles Debt Issue Costs Accrued Liability - 457 Trust Workers Compensation Long Term Funds Held For Others TOTAL LONG TERM LIABILITIES FUND BALANCE Fund Balance	340,228 8,704,251 200,403 (61,415) 1,451,004 2,100,000 931,602		

49,706,071

Chautauqua County Chapter of NYSARC, Inc Statement of Income and Expenses Consolidated

For the Eleven Months Ending November 30, 2022

CURRENT PERIOD			•	YEAR	R TO DATE	
BUDGET	ACTUAL	% OF BUD		BUDGET	ACTUAL	% OF BUD
			Revenues			
1,530,708	2,385,810	156%	Affirmative Business & Other Ventures	25,076,336	23,441,543	93%
134,061	195,919	146%	Rehabilitation	1,518,966	1,445,225	95%
32,864	127,346	387%	General and Administrative	539,296	824,386	153%
273	(14,660)	-5372%	Centralized Transportation	22,902	48,354	211%
33	10,586	31758%	Maintenance and Construction	6,648	50,088	753%
1,366,347	1,367,749	100%	ICF	15,142,186	17,364,818	115%
1,393,204	1,466,017	105%	IRA	15,406,147	18,901,811	123%
28,039	23,110	82%	Family Care	312,170	287,967	92%
654,498	584,007	89%	Day Habilitation (2300s)	7,431,447	7,774,538	105%
279,184	289,645	104%	In Home and Community Based	3,093,165	3,796,887	123%
5,613	3,326	59%	Article 16 Clinic	75,020	26,478	35%
77,188	101,447	131%	Health Homes	851,170	893,885	105%
117,891	91,035	77%	Mental Health PROS	1,353,869	1,506,718	111%
171,311	137,451	80%	Mental Health Article 31	1,967,493	1,472,713	75%
232,226	255,578	110%	Pharmacy	2,442,649	2,259,766	93%
391,494	178,134	46%	Diagnostic and Treatment	4,714,349	2,687,761	57%
6,414,934	7,202,500	112%	Total Revenue	79,953,814	82,782,938	104%
			Expenses			
3,618,302	3,825,062	106%	Total Employee Compensation	40,786,271	42,962,692	105%
854,110	794,107	93%	Total Employee Benefits	9,551,402	9,272,037	97%
1,322,433	1,885,019	143%	Total Operating Expenses	19,768,708	19,201,384	97%
385,125	369,374	96%	Total Occupancy Expenses	4,253,134	4,206,459	99%
99,030	127,543	129%	Total Transportation	1,089,824	1,087,115	100%
185,357	153,831	83%	Total Capital Equipment	2,065,587	1,787,450	87%
194,810	212,121	109%	Total General Expenses	2,267,175	2,074,849	92%
6,659,168	7,367,057	111%	Total Expenses	79,782,101	80,591,985	101%
(244,234)	(164,556)	67%	Net Operating Income (Loss)	171,713	2,190,953	1276%
(244,234)	(164,556)	67%	Net Operating Income (Loss) Unrealized Gain/Loss	171,713	2,190,953 (1,032,734)	1276%

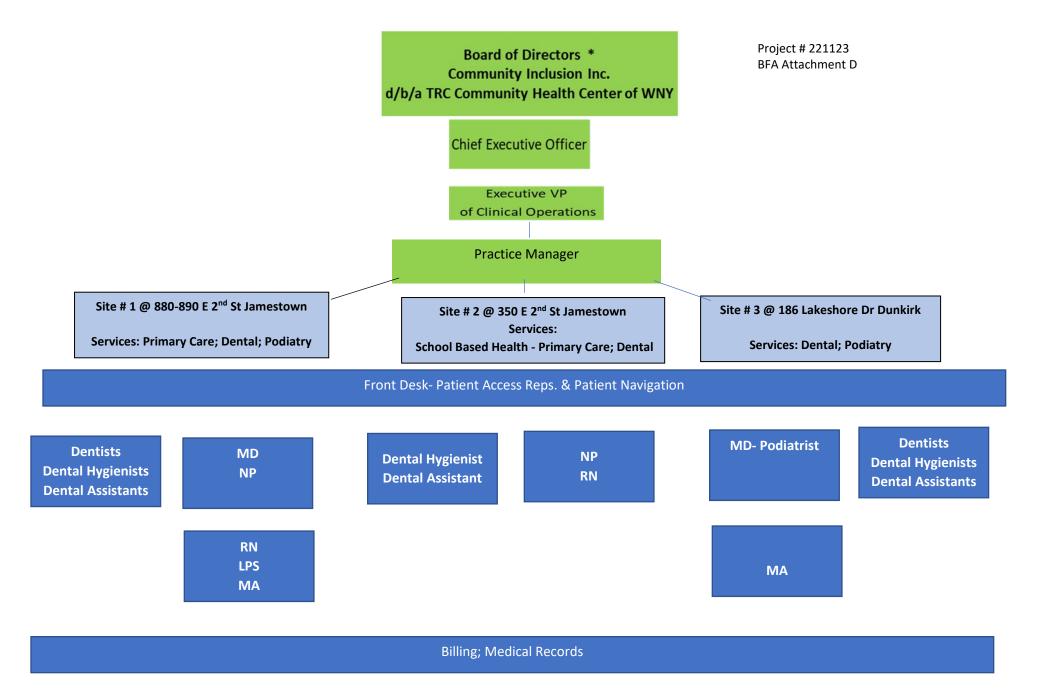
CASH FLOW ANALYSIS

Year 1		Year	1	
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MONTH 1	MONTH 2	MONTH 3	MONTH 4	MONTH 5	MONTH 6	MONTH 7	MONTH 8	MONTH 9	MONTH 10	MONTH 11	MONTH 12	TOTAL
-	19,033	27,040	35,048	36,075	37,103	38,130	39,158	40,185	41,213	42,240	43,267	-
-	-	-	34,228	34,228	34,228	34,228	34,228	34,228	34,228	34,228	34,228	308,052
=	-	-	29,420	29,420	29,420	29,420	29,420	29,420	29,420	29,420	29,420	264,782
			,	7,900	,	7,900	,	7,900	7,900	7,900	7,900	71,096
-	-	-		24,994		24,994		24,994	24,994	24,994	24,994	224,947
-	-	-	96,478	96,478	96,478	96,478	96,478	96,478	96,478	96,478	96,478	868,303
-	22,203	22,203	22,203	22,203	22,203	22,203	22,203	22,203	22,203	22,203	44,406	266,436
,	-	-	-	-	-	-	-	-	-	-	=	130,000
78,621	,		,	-,-	- , -	-,-	,		,	-,-	,	943,450
			· · · /		(, ,				(3,228)	,		(38,740)
208,621	97,596	97,596	290,615	290,615	290,615	290,615	290,615	290,615	290,615	290,615	309,590	3,038,325
178.346	178.346	178.346	178.346	178.346	178.346	178.346	178.346	178.346	178.346	178.346	178.346	2,140,152
37,637	37,637	37,637	37,637	37,637	37,637	37,637			37,637	37,637	37,637	451,648
, -	, -	· -	-	´-	, <u>-</u>	´-	´-	· -	, -	´-	, -	, -
10,133	10,133	10,133	10,133	10,133	10,133	10,133	10,133	10,133	10,133	10,133	10,133	121,592
4,029	4,029	4,029	4,029	4,029	4,029	4,029	4,029	4,029	4,029	4,029	4,029	48,352
-	_	_	-	-	_	_	-	_	-	_	-	-
43,521	43,521	43,521	43,521	43,521	43,521	43,521	43,521	43,521	43,521	43,521	43,521	522,250
4,773	4,773	4,773	4,773	4,773	4,773	4,773	4,773	4,773	4,773	4,773	4,773	57,282
482	482	482	482	482	482	482	482	482	482	482	482	5,780
10,667	10,667	10,667	10,667	10,667	10,667	10,667	10,667	10,667	10,667	10,667	10,667	128,000
289,588	289,588	289,588	289,588	289,588	289,588	289,588	289,588	289,588	289,588	289,588	289,588	3,475,056
100,000	200,000	200,000	-	<u>-</u> -	-	-	-	-	-	-	- (20,000)	500,000 (20,000)
19,033	8,008	8,008	1,027	1,027	1,027	1,027	1,027	1,027	1,027	1,027	2	43,270
19,033	27,040	35,048	36,075	37,103	38,130	39,158	40,185	41,213	42,240	43,267	43,270	43,270
6,989	6,989	6,989	6,989	6,989	6,989	6,989	6,989	6,989	6,989	6,989	6,989	83,869
19,033	46,073	62,088	71,123	73,178	75,233	77,288	79,343	81,398	83,453	85,507	86,537	840,255
	130,000 78,621 - 208,621 - 208,621 - 178,346 37,637 - 10,133 4,029 - 43,521 4,773 482 10,667 - 289,588 100,000 - 19,033	- 19,033	- 19,033 27,040	- 19,033 27,040 35,048 34,228 29,420 - 7,900 - 24,994 22,203 22,203 22,203 130,000 78,621 78,621 78,621 78,621 - (3,228) (3,228) (3,228) 208,621 97,596 97,596 290,615 178,346 178,346 178,346 178,346 37,637 37,637 37,637 10,133 10,133 10,133 10,133 4,029 4,029 4,029 4,029 - 43,521 43,521 43,521 43,521 4,773 4,773 4,773 4,773 482 482 482 482 10,667 10,667 10,667 10,667 289,588 289,588 289,588 289,588 100,000 200,000 200,000 19,033 8,008 8,008 1,027	MONTH 1 MONTH 2 MONTH 3 MONTH 4 MONTH 5 - 19,033 27,040 35,048 36,075 - 29,420 29,420 29,420 - - 29,420 29,420 7,900 7,900 7,900 - - 24,994 24,994 - - 96,478 96,478 - 22,203 22,203 22,203 22,203 130,000 - - - - - 78,621 <td< td=""><td>- 19,033 27,040 35,048 36,075 37,103 34,228 34,228 34,228 29,420 29,420 29,420 - 7,900 7,900 7,900 24,994 24,994 24,994 96,478 96,478 96,478 - 22,203 22,203 22,203 22,203 130,000</td><td>MONTH 1 MONTH 2 MONTH 3 MONTH 4 MONTH 5 MONTH 6 MONTH 7 - 19,033 27,040 35,048 36,075 37,103 38,130 - - - - 29,420 29,420 29,420 29,420 - - - 29,420 29,420 29,420 29,420 29,420 - - - 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 22,203 22,</td><td> MONTH 1 MONTH 2 MONTH 3 MONTH 4 MONTH 5 MONTH 6 MONTH 7 MONTH 8 </td><td> MONTH MONT</td><td> MONTH</td><td> MONTH MONT</td><td> Nonth Nont</td></td<>	- 19,033 27,040 35,048 36,075 37,103 34,228 34,228 34,228 29,420 29,420 29,420 - 7,900 7,900 7,900 24,994 24,994 24,994 96,478 96,478 96,478 - 22,203 22,203 22,203 22,203 130,000	MONTH 1 MONTH 2 MONTH 3 MONTH 4 MONTH 5 MONTH 6 MONTH 7 - 19,033 27,040 35,048 36,075 37,103 38,130 - - - - 29,420 29,420 29,420 29,420 - - - 29,420 29,420 29,420 29,420 29,420 - - - 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 24,994 22,203 22,	MONTH 1 MONTH 2 MONTH 3 MONTH 4 MONTH 5 MONTH 6 MONTH 7 MONTH 8	MONTH MONT	MONTH	MONTH MONT	Nonth Nont

DAY 1 Pro-Forma Balance Sheet

	Day 1
ASSETS	
Cash	130,000
A/R	215,223
PP&E	746,980
Total assets	1,092,203
LIABILITIES	
Deferred revenue	130,000
LOC Payable	
Total liabilities	130,000
NET ASSETS	
Unretricted net assets	962,203
TOTAL LIABILITIES AND NET ASSETS	1,092,203



Pro Forma Balance Sheet (AS OF APPROVAL DATE)

Cash and Cash Equivalents Accounts Receivable (Net of Allowances)	\$ 547,754 515,000
TOTAL CURRENT ASSETS:	\$ 1,062,754
Property, Plant & Equipment	3,100,000
Other Assets	 50,000
TOTAL ASSETS	\$ 4,212,754
Loans Payable	\$ 163,516
TOTAL CURRENT LIABILITIES:	\$ 163,516
Long Term Loans Payable	3,115,000
TOTAL LONG TERM LIABILITIES:	3,115,000
TOTAL LIABILITIES	\$ 3,278,516
SHAREHOLDERS' EQUITY	 934,238
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 4,212,754

This Pro Forma Balance sheet is based on the Center's December 31, 2021 balance sheet and includes the financial effects of the proposed transaction.

CITY WIDE HEALTH FACILITY, INC. BALANCE SHEET DECEMBER 31, 2021

ASSETS

ASSETS	
Current assets:	
Cash	\$ 372,280
Accounts receivable	395,884
Prepaid expenses	47,325
Security deposit	45,000
Total current assets	860,489
Property and equipment	1,853,799
Less: Accumulated depreciation	(709,477)
Property and equipment – net (Note 3)	1,144,322
Total assets	2,004,811
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities	
Current liabilities:	
Accounts payable and accrued expense	461,482
Payroll taxes withheld and payable	16,827
Deferred payroll tax	13,616
Total current liabilities	491,925
Long-term liabilities:	
SBA loan	150,000
Total long-term liabilities	150,000
Total liabilities	641,925
Stockholders' equity:	
Common stock - no par value, 200 shares authorized	
issued and outstanding	5,000 719,258
Paid-in capital Retained earnings	638,628
Total stockholders' equity	1,362,886
Total liabilities and stockholders' equity	\$ 2,004,811

CITY WIDE HEALTH FACILITY, INC. STATEMENT OF INCOME AND RETAINED EARNINGS DECEMBER 31, 2021

Income	
Patient service revenue	\$ 3,881,575
PPP loan forgiveness	281,348
Total income	4,162,922
Operating expenses:	
Advertising and community awareness	486,132
Automobile expenses	136
Bank service charges	6,129
Billing	176,900
Data processing	49,483
Equipment rental	5,109
Equipment maintenance	79,189
Employee benefits	61,766
General liability insurance	9,118
Housekeeping and cleaning	64,850
Medical contracted services	754,441
Medical liability insurance	29,955
Medical supplies	70,275
Office expenses	16,139
Outside services	714,153
Patient transportation	60,495
Payroll taxes	53,094
Postage	4,413
Printing and reproduction	2,825
Professional fees	77,370
Rent	343,016
Repairs and maintenance	110,110
Salaries and wages	563,426
State revenue assessment	4,234
Telephone	130
Utilities	99,668
Total operating expenses	3,842,557
Net income before interest expense, depreciation, and income and franchise taxes	320,366
Depreciation expense	238,770
Income and franchise taxes	2,500
Net income	79,096
Retained earnings at beginning of year	559,532
Retained earnings at end of year	\$ 638,628

City Wide Health Facility, Inc. Balance Sheet

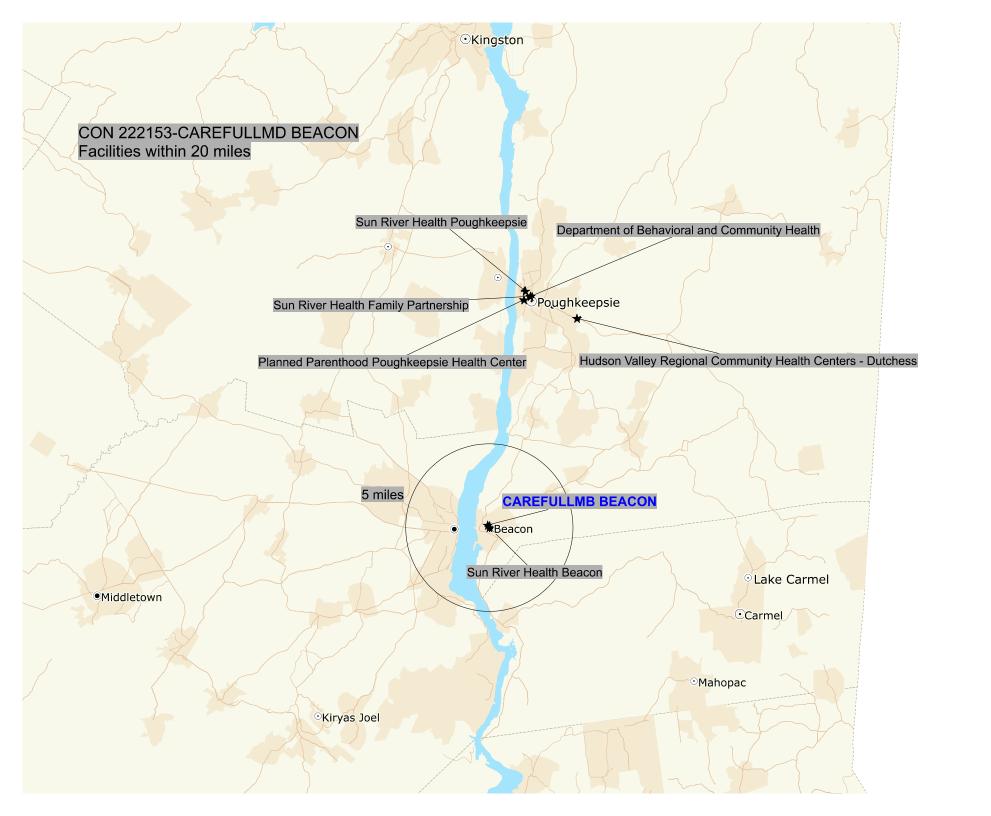
As of July 25, 2022

ASSETS		Jul 25, 22
Checking/Savings 171,537.27 BofA Redical 173,817.61 Total Checking/Savings 173,817.61 Accounts Receivable		
BofA Medical 171,5372,7 BofA Radiology 2,280.34 Total Checking/Savings 173,817.61 Accounts Receivable -1,224.00 Total Accounts Receivable -1,224.00 Other Current Assets 4,224.00 Accounts Receivable 1,224.00 Other Receivable -0.05 Total Other Current Assets 1,223.95 Total Current Assets 1,223.95 Total Current Assets 1,223.95 Fixed Assets 601,220.00 Medical Equipment 1,463,131.46 Medical Equipment 1,463,131.46 Medical Equipment - Accum Depr. -1,501.100.78 Office Equipment - Accum Depr. -148,410.05 Start Up 25,173.00 Total Fixed Assets 563,900.68 TOTAL ASSETS 737,718.24 LIABILITIES & EQUITY Liabilities Current Liabilities -22,228.66 Other Current Liabilities -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities -21,55.51 Total Curr		
Accounts Receivable	BofA Medical	
*Accounts Receivable -1,224.00 Other Current Assets -2,224.00 Accounts Receivable 1,224.00 Other Receivable -0.05 Total Other Current Assets 1,223.95 Total Current Assets 1,23.95 Total Current Assets 601,220.00 Medical Equipment 1,463,131.46 Medical Equipment - Accum Depr. -1,501,100.78 Office Equipment - Accum Depr. -1,501,100.78 Other Current Liabilities -25,173.00 Total Fixed Assets 563,900.68 TOTAL ASSETS 737,718.24 LIABILITIES & EQUITY Liabilities Other Current Liabilities <	Total Checking/Savings	173,817.61
Other Current Assets		-1,224.00
Accounts Receivable Other Receivable 1,224.00 Other Receivable -0.05 Total Other Current Assets 1,223.95 Total Current Assets 173,817.56 Fixed Assets 601,220.00 leasehold improvements 601,220.00 Medical Equipment 1,463,131.46 Medical Equipment - Accum Depr. -1,501,100.78 Office Equipment - Accum Depr. 148,410.05 Start Up 25,173.00 Start Up AA -25,173.00 Total Fixed Assets 563,900.68 TOTAL ASSETS 737,718.24 LIABILITIES & EQUITY Liabilities Current Liabilities -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Equity 5,000.00 Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings 873,238.01 Net Income <th>Total Accounts Receivable</th> <td>-1,224.00</td>	Total Accounts Receivable	-1,224.00
Total Current Assets 173,817.56	Accounts Receivable	
Fixed Assets leasehold improvements 601,220.00 Medical Equipment 1,463,131.46 Medical Equipment 1,463,131.46 Medical Equipment 1,501,100.78 1,501,100.7	Total Other Current Assets	1,223.95
leasehold improvements 601,220.00 Medical Equipment 1,463,131.46 Medical Equipment - Accum Depr. -1,501,100.78 Office Equipment - Accum Depr. -148,410.05 Start Up 25,173.00 Start Up AA -25,173.00 TOTAL ASSETS 737,718.24 LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards company card -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 Deferred Payroll Tax 13,615.51 SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Liabilities 141,286.85 Total Liabilities 141,286.85 Equity 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Total Current Assets	173,817.56
TOTAL ASSETS 737,718.24 LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	leasehold improvements Medical Equipment Medical Equipment - Accum Depr. Office Equipment Office Equipment - Accum Depr. Start Up	1,463,131.46 -1,501,100.78 149,060.05 -148,410.05 25,173.00
LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 Deferred Payroll Tax 13,615.51 SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity 20,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Total Fixed Assets	563,900.68
Liabilities Current Liabilities Credit Cards -22,228.66 Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 Deferred Payroll Tax 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity 2 Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	TOTAL ASSETS	737,718.24
Total Credit Cards -22,228.66 Other Current Liabilities 13,615.51 Deferred Payroll Tax 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Liabilities Current Liabilities Credit Cards	-22.228.66
Deferred Payroll Tax 13,615.51 SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	• •	-22,228.66
SBA Loan 149,900.00 Total Other Current Liabilities 163,515.51 Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Other Current Liabilities	
Total Current Liabilities 141,286.85 Total Liabilities 141,286.85 Equity Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39		•
Total Liabilities 141,286.85 Equity 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Total Other Current Liabilities	163,515.51
Equity 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Total Current Liabilities	141,286.85
Capital Stock 5,000.00 Paid-in Capital 1,200,333.33 Retained Earnings -873,238.01 Net Income 264,336.07 Total Equity 596,431.39	Total Liabilities	141,286.85
	Capital Stock Paid-in Capital Retained Earnings	1,200,333.33 -873,238.01
TOTAL LIABILITIES & EQUITY 737,718.24	Total Equity	596,431.39
	TOTAL LIABILITIES & EQUITY	737,718.24

City Wide Health Facility, Inc. Profit & Loss

January 1, 2022 through July 25, 2022

	Jan 1 22 - Jul 25 22
Ordinary Income/Expense	
Income Fee Income	1,239,055.88
Total Income	1,239,055.88
Gross Profit	1,239,055.88
Expense Administrative (A) Administrative Payroll Bank Service Charges Contract Labor - Computer Maint Equipment Rental marketing Postage and Delivery Printing and Reproduction Professional Fees	25,528.50 1,245.56 10,046.00 1,303.57 102,551.76 360.60 239.53
Accounting	9,500.00
Billing Service	42,220.54
Consulting Legal Fees	81,000.00 10,340.81
Total Professional Fees	143,061.35
Telephone	1,483.94
Total Administrative (A)	285,820.81
Employee Health & Welfare (M) Health Insurance	13,737.39
Total Employee Health & Welfare (M)	13,737.39
Facility (B) Automobile Expense Gas and Electric Housekeeping Maintenance Security	1,221.57 31,255.89 15,851.56 45,849.05 803.90
Total Facility (B)	94,981.97
Facility Capital Costs (N) Liability Insurance Rent	419.89 87,023.34
Total Facility Capital Costs (N)	87,443.23
Medical (D) Medical Payroll Medical Supplies	250,537.70 8,920.67
Total Medical (D)	259,458.37
Other (L) Malpractice Insurance	13,033.16
Total Other (L)	13,033.16
Patient Transportation (C) payroll Payroll - Withholdings Taxes	8,075.00 40,980.42 170,189.46 1,000.00
Total Expense	974,719.81
Net Ordinary Income	264,336.07
Net Income	264,336.07



Pro Forma Balance Sheet

ASSE1	rs:

Cash	\$302,466
Moveable Equipment	293,290
Leasehold Improvements	<u>1,876,526</u>
TOTAL ASSETS	\$2,472,282

LIABILITIES:

Bank Loan	<u>\$1,952,834</u>	
TOTAL LIABILITIES	\$1,952,834	

NET ASSETS \$519,448



Tax- Audit- Consulting

February 16, 2023

COMFORT LETTER/THIRD - New York Licensed Home Care Services Agency

Dear Sir or Madam:

With regard to **Agustin Prado** (the "**Prospective New York Licensed Home Care Services Agency applicant**") this verification letter (the "**Verification Letter**") is to certify that I have taken reasonable steps to verify his company AIMER HOMECARE CORP has enough working capital to qualify for application of the - **New York Licensed Home Care Services Agency**.

I am a certified public accountant duly registered and in good standing under the laws of the jurisdiction of my residence or principal office. I have taken reasonable steps to verify that the Prospective Applicant is viable based on his net worth and, based on those steps, I have determined that the Prospective Applicant is viable with enough working capital. The most recent date as of which I have made such determination is February 16, 2022. To my knowledge after reasonable investigation, no facts, circumstances, or events have arisen after that date that led me to believe that the Prospective applicant has ceased to be viable. I acknowledge that New York State will rely on this letter in determining the Prospective applicant's eligibility to participate in the homecare application process and I consent to such reliance.

As of the date of this letter, and for a period of 90 days therefrom, I consent to the NY State reliance on this. Verification Letter in connection with a potential application the Prospective applicant is undertaking.

I am delivering this Verification Letter to the Prospective applicant for [his/her] use in connection with the Offering.

Very truly yours,

Alain Feussi, CPA

Certified Public Accountant (CPA), License # 20CC04068600

cc: Agustin Prado, E-mail: aprado@amorhcpa.com

Address: 1510 Blackwood Clementon Road, Blackwood, NJ 08012

Phone: +1 (856) 545 3601 E-mail: contact@femocorp.com Web: www.femocorp.com

Amor Inc, New York Projections: P&L

January - December

Monthly average number of patients	;	Scenario A - 25	S	cenario B- 50	Scenario C - 80
Revenue (Personal Care Assistant Rate of \$30 x 1/2 (patients) *40h/week*52 weeks)		780,000.00		1,560,000.00	2,496,000.00
Gross Profit /Total Revenue	\$	780,000.00	\$	1,560,000.00	\$ 2,496,000.00
Expenses					
Progam Expenses					
Advertising & Marketing		11,700.00		15,600.00	15,600.00
Contract Services		15,000.00		20,000.00	20,000.00
Insurance		11,500.00		13,500.00	16,500.00
Legal & Professional Services		19,000.00		22,500.00	25,000.00
Program supplies		13,500.00		18,000.00	18,000.00
Office Supplies & Software		6,300.00		8,400.00	8,400.00
Other Business Expenses		4,500.00		6,000.00	6,000.00
Utilities		4,500.00		6,000.00	6,000.00
Payroll Taxes		43,542.41		135,988.32	217,581.31
Wages/Salaries (PCA @21.09, and Nurse)		351,148.50		1,096,680.00	1,754,688.00
Total program Service Expenses	\$	480,690.91	\$	1,342,668.32	\$ 2,087,769.31
Net Operating Income before Tax	\$	299,309.09	\$	217,331.68	\$ 408,230.69
Business Tax @ 21%	\$	62,854.91	\$	45,639.65	\$ 85,728.44
Net Income	\$	236,454.18	\$	171,692.03	\$ 322,502.24
Monthly Working Capital Requirement	\$	40,057.58	\$	111,889.03	\$ 173,980.78

Disclaimer:

Feussi & Moza LLP has prepared this Profit and Loss Projections based on information available to us, including information derived from public sources that have not been independently verified. No representation or warranty, express or implied, is provided in relation to the fairness, accuracy, correctness, completeness or reliability of the information, opinions or conclusions expressed herein. These projections are prepared solely to facilitate the New York HomeHealth application process by Amor Inc and should not be considered a comprehensive representation of the Amor Inc's financial performance. The financial information included in these projections is preliminary and unaudited.



PELLEGRINO, SACCOMANI & WELLS, CPAs, LLP

Certified Public Accountants

Frank A. Pellegrino, CPA Joseph Saccomani, CPA (NY & IL) Edward A. Wells, CPA, CVA Walter Jay Hirsch, CPA

Stefanie Zocchi-Gizzo

January 28, 2023

Zubin Kapadia EQ Health Inc. 400 Post Avenue, Suite 302 Westbury, NY 11590

INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES

Dear Mr. Kapadia:

We have performed the procedures enumerated below for EQ Health Inc ("EQ") which were agreed to by you, solely to assist EQ with its Licensed Home Care Services Agency (LHCSA) application. This agreed-upon procedure engagement was conducted in accordance with the attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report is requested or for any other purpose.

The procedures and associated findings are as follows:

Appendix A presents the Combined Balance Sheet of EQ as of December 31, 2022. Based on the procedures below we calculated Working Capital to be \$494,000 (rounded). The table below summarizes the results of our planned procedures.

Summary of goals/achievements:	Planned procedures to be performed:	Results of procedures performed:
We will calculate the working capital of EQ Health as defined by the International Glossary of Appraisal/Valuation	We will obtain a copy of the December 31, 2022 Balance Sheet of EQ Health.	We obtained a copy of the December 31, 2022 internally prepared balance sheets on January 17, 2023. We calculated working capital to be \$494,000 (rounded).
-	 We will evaluate current assets and current liabilities by: Obtaining a copy of bank statements and bank reconciliations for all company bank accounts as of December 31, 2022. We will also obtain a printout of January 2023 bank transaction to test reconciling items as of December 31, 2022. We will obtain accounts receivable ledger as of December 31, 2022. We then traced outstanding balances to subsequent cash receipts. We will obtain a copy of the accounts payable detail and compare amounts to subsequent payments to ensure that accounts payable are recording in the correct accounting period. 	 We obtained a copy of the bank statement and bank reconciliation for all bank accounts listed on the Balance Sheet as of December 31, 2022. Cash balance totaled \$256,699 as of December 31, 2022. We evaluated the cash balance by tracing the book balance back to the bank balance. No exceptions were noted on our procedures. Operating acct 1080 had an intransit deposit totaling \$3,962.41. This deposit cleared the bank in January 2023. This bank account had an outstanding check totaling \$8,578.21. 70% of the checks cleared by January 17. The other two bank accounts had no reconciling items and the bank balance agree directly to the general ledger. We obtained an Accounts Receivable Aging Report as of December 31, 2022. Accounts Receivable totaled \$177,012. Accounts Receivable consisted of approximately 60 customers with an average balance of approximately \$2,950. We traced and agreed accounts by tracing the outstanding balance to subsequent cash receipts. We also traced subsequent receipts to the transaction posted to the bank's online transactions. No exceptions noted on our procedure. By January 17, EQ collected \$155,989, or 88%, of the December 31, 2022, balance. As per an inquiry with
	We will obtain a copy of any loan agreements to ensure correct balance sheet classification.	 management, the remaining account balance are expected to be collected. We obtained a copy of the accounts payable details and agreed the balance of \$19,466.63 to the balance sheet. We traced and agreed Accounts Payable by scanning subsequent cash payments and looking for large and unusual items. No unusual items were noted.

	• We inquired with management about any outstanding loans and availability of a line of credit. We also obtained statements and/or loan agreements to corroborate our inquires with management. No exceptions noted on our procedure. The company has access to a \$100,000 line of credit with no balance outstanding as of December 31, 2022.
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We were not engaged to and did not conduct an audit, the objective of which would be the expression of an opinion arising from the procedures performed. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters may have come to our attention that would have been reported to you.

The report is intended solely for the information and use of Mr. Kapadia for the Licensed Home Care Services Agency (LHCSA) application. It is not intended to be, and should not be, used by anyone other than these specified parties.

Pellegrino, Successarie & Wells, CPAs, LLP

Appendix A: Balance Sheet Summary of EQ Health Inc. as of December 31, 2022, as prepared by management

Current Assets

Cash Accounts Receivable Prepaid Assets	\$256,699 177,011 13,858
Total Current Assets	447,568
Other Assets	
Intangible Assets	\$2,105,644
Total Assets	2,553,212
Current Liabilities	
Accounts payable and accrued expense Current amount of Long-Term Debt	\$ 25,506 27,903
	53,409
Long-Term Debt	2,299,864
Equity	199,939
Total Liabilities	\$2,553,212

Appendix B: Calculation of Working Capital

Current Assets Line of Credit	\$447,568 100,000
Less Current Liabilities	(53,409)
Working Capital	\$ 494,159

Section G. Financial Resources

PART 1 – SOURCES OF WORKING CAPITAL AND TWO MONTHS ESTIMATED OPERATING EXPENSES

Written Plan

The applicant EQ Health, Inc. is currently the manager of a LHCSA operated by Funzalo & Canteet, Inc. (LHCSA license #1939L001) under a management agreement previously approved by the Department of Health on August 24, 2022. Funzalo & Canteet will transfer ownership and control of its assets and services to EQ Health, Inc. upon issuance of an LHCSA operator number to EQ Health, Inc.

Funding Sources and Operating Costs Two Months Post-Licensure

The Agency has been in operations since 2009 and has a long track record of profitability. The following is a description of the funding sources to be utilized to support the agency for at least two months after licensure. Total working capital is **\$517,820** and consists of \$372,823 of working capital in the operating company (Funzalo & Canteet, Inc.), \$45,067 in the management company (EQ Health, Inc.), and a \$100,000 line of credit at Live Oak Bank with zero outstanding balance.

\$517,890	Total Working Capital
\$100,000	Line of Credit – zero outstanding balance
\$45,067	Management Company
\$372,823	Operating Company

Operating Costs

The projected operating costs during the first two months are detailed in the chart below.

Ordinary Income/Expense		Two Months
Income		
4010 · Home Care and Compa	anion Service	201,481.85
4020 · Personal Care Home C	are Service	541,566.23
$4030\cdot$ Skilled Care Home Car	e Services	6,558.00
4050 · Mileage Income		729.37
Total Income		750,335.45
Cost of Goods Sold		
4600 · Associate Payroll Expe	nses	
4610 · Home Care	& Companion Wages	76,577.91
4620 · Personal Ca	are Home Care Wages	313,798.45
4630 · Skilled Care	Home Care Wages	860.88
4640 · Travel Time	Wages	162.45
4650 · Sick Time V	Vages	2,915.36
4750 · Caregiver M	1ileage	650.28
4800 · Payroll Tax	es Expense	41,314.23
Total 4600 · Associate Payroll	Expenses	436,279.56

Total CO	GS	436,279.56
Gross Profit	:	314,055.89
Expense		
	5100 · Office Payroll Expenses	
	5110 · Administrative Wages	
	5112 · ON Call	100.00
	5110 · Administrative Wages - Other	69,012.24
	Total 5110 · Administrative Wages	69,112.24
	Total 5100 · Office Payroll Expenses	69,112.24
	5200 · Other Payroll Items Expense	
	5210 · PAYROLL Fees Expense	2,468.11
	Total 5200 · Other Payroll Items Expense	2,468.11
	5250 · Office Mileage	
	5255 · Administrative Mileage	638.46
	5265 · Other Mileage	4,758.60
	Total 5250 · Office Mileage	5,397.06
	5400 · Associate Group Benefits	
	5402 · Disability & PFL Insurance	266.82
	5410 · Health Insurance	1,183.12
	5420 · 401k	3,053.54
	Total 5400 · Associate Group Benefits	4,503.48
	6000 · Professional Fees	
	6040 · Professional On Call Services	2,965.83
	Total 6000 · Professional Fees	2,965.83
	6080 · Bank Service Charges	
	6090 · Credit Card Fees	1,531.30
	6080 · Bank Service Charges - Other	464.97
	Total 6080 · Bank Service Charges	1,996.27
	6100 · Office Supplies	364.86
	6200 · Computer	
	6210 · Computer Consulting	3373.90
	6250 · Software Lease	1319.00
	Total 6200 · Computer	4,692.90
	6300 · Contributions	72.12
	6700 · Postage and Delivery	258.62
	7200 · Telecommunications	
	7210 · Cell Phone	380.70
	7220 · Internet	523.96
	7200 · Telecommunications - Other	1601.29
	Total 7200 · Telecommunications	2,505.95
	7500 · Rent	11599.66
	7550 · Equipment Rental	476.42
	7800 · Utilities	
	7802 · Electric	1087.34

Total 7800 · Utilities	1,087.34
8100 · Marketing, Sales, & PR Fees	
8110 · Media Advertising	4895.29
8140 · Web Based Marketing	97.76
8190 · Brand Fund	7484.17
8100 · Marketing, Sales, & PR Fees - Other	98.00
Total 8100 · Marketing, Sales, & PR Fees	12,575.22
8200 · Travel & Ent	
8220 · Meals	335.87
Total 8200 · Travel & Ent	335.87
8300 · Franchise Royalty Fee	37,420.87
8600 · Recruiting & Retention	
8610 · Background & DMV Checks	822.00
8600 · Recruiting & Retention - Other	567.00
Total 8600 · Recruiting & Retention	1,389.00
9000 · Miscellaneous	156.00
Total Expense	159,377.82
Net Ordinary Income	154,678.07
Other Income/Expense	
Other Income	
9200 · Interest Income	14.82
9250 · Reimbursed Expenses Income	3569.78
Total Other Income	3,584.60
Other Expense	
9400 · Other Expenses	-2460.44
Total Other Expense	-2,460.44
Net Other Income	6,045.04
Net Income	160,723.11

PART 2 – PROJECT OPERATING COSTS

TABLE G1: SUMMARY OF OPERATING COSTS

Costs	Current Operating Costs	Estimated Operational Costs: First Year	Estimated Operational Costs: Third Year
Director/Administrator	110,000	113,300	120,200
Supervisors	50,000	51,500	54,636
Nurses (RNs/LPNs)	50,000	51,500	54,636
Home Health Aides	1,694,512	1,745,347	1,851,639
Personal Care Aides	188,279	193,927	205,738

Total Expenses	3,573,512	3,680,718	3,904,873
Other (Reimbursed Exp Income)	37,206	38,322	40,656
Other (Franchise Royalty Fee)	224,525	231,261	245,345
Other (Marketing, Sales & PR)	75,451	77,715	82,448
Other (Utilities)	6,524	6,720	7,129
Other (Equipment Rental)	2,859	2,944	3,124
Other (Telecom)	15,036	15,487	16,430
Other (Postage, Printing)	1,552	1,598	1,696
Other (Computer)	28,157	29,002	30,768
Other (Bank Service Charges)	11,978	12,337	13,088
Other (Payroll Taxes & Expenses)	262,694	270,575	287,053
Other (Sick and Travel Time Wages)	18,467	19,021	20,179
Other (Prof On call Services)	17,795	18,329	19,445
Medical and Nursing Supplies	1,095	1,127	1,196
Transportation	36,284	37,373	39,649
Contract Services	20,000	20,600	21,855
Office Supplies	1,095	1,127	1,196
Space Occupancy (Rent/Utilities)	69,598	71,686	76,052
Employee Benefits	27,021	27,832	29,526
Other Staff	5,165	5,320	5,644
Clerical Staff	42,770	44,053	46,736
Professional Staff	115,983	119,462	126,738
Homemakers/Housekeepers	459,467	473,251	502,072

PROJECTED REVENUE	Current Income	Estimated Income: First Year	Estimated Income: Third Year
Ordinary Income			
Income			
4010 · Home Care and Companion Service	1,208,891	1,245,158	1,320,988
4020 · Personal Care Home Care Service	3,249,397	3,346,879	3,550,704
4030 · Skilled Care Home Care Services	39,348	40,528	42,997
4050 · Mileage Income	4,376	4,508	4,782
Total Income	4,502,013	4,637,073	4,919,471