

RFP #20190

New York State Department of Health
Division of Environmental Health Protection
Center for Environmental Health

Regional Lead Resource Centers

QUESTIONS AND ANSWERS
2/23/2023

RFP, Section 3.1, Page 6

Question 1: RFP Section 3.1, 3rd bullet of the RFP indicates that NYSDOH will accept proposals from organizations that have a pediatric intensive care unit with five (5) years of experience in chelation therapy for lead poisoning. However, hardly any children admitted for lead chelation therapy display signs or symptoms of associated encephalopathy such as seizure activity, changes in mental status or coma which would require a stay in the pediatric intensive care unit. As a result, medical center pediatric intensive care units of organizations applying in response to the RFP may not necessarily have had experience providing lead chelation treatment, although they would have the capacity to do so under the guidance of the medical director of the RLRC. Would NYSDOH consider revising this requirement to clarify that qualifying organizations have pediatric intensive care units that could provide lead chelation treatment under the guidance of the medical director of the RLRC?

Answer: See Amendment #1 to the RFP.

RFP, Section 4.2, Page 10

Question 2: Section 4.2, Paragraphs 1 & 2 of the RFP indicate that both the contractor and any subcontractor should have a 0.5 FTE medical director. Presently, none of the regional lead resource center medical directors or the medical directors of the sub-contracting sites is funded for 0.5 FTE for their positions as medical directors of the RLRCs. Rather, most of them are funded at approximately 0.2 FTE as medical directors of the RLRCs. Requiring 0.5 FTE medical directors in each of the 3 regions as well as at any sub-contracting sites would significantly increase the budget required for each region above what NYSDOH currently funds. Is NYSDOH committed to such an increase in funding? Would NYSDOH consider changing the required funding level for the medical director to something closer to medical directors' current funding level?

Answer: The contractor (or subcontractor) must have a .5 FTE licensed physician medical director dedicated to this contract. Funding for the medical director is not a direct reimbursement under the contract. As outlined in Attachment B – Cost proposal, the bid price is to cover the cost of furnishing all the said services, including but not limited to travel, materials, equipment, overhead, profit, labor, and reports to the

satisfaction of the Department of Health and the performance of all work set forth in said specifications. Bidders should carefully consider their overall costs to provide services requested in this RFP, to ensure that the prices bid for each contract deliverable account for all expenses. There is no other reimbursement to contractors other than the amounts listed in Attachment B – Cost Proposal.

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Question 3: Section 4.2, Paragraphs 1 &2 of the RFP indicate that the coordinator of each RLRC and of each subcontractor must have at least 5 years of experience in childhood lead poisoning prevention and risk reduction; outreach and education to HCPs, parents, professional groups, and communities; and program evaluation. Due to retirements or resignations, some of the coordinators of the RLRCs and/or subcontracting sites have left their positions over the past few years and the new personnel who were hired to fill those positions may not have had the required 5 years of experience in all of the areas cited above. Would NYSDOH consider amending the requirement for 5 years of experience to enable the current coordinators of the RLRCs and their subcontractors who have less than 5 years of experience in the areas cited above to qualify?

Answer: See Amendment #1 to the RFP.

RFP, Section 6.1.6, Page 18

Question 4: Regarding Attachment 6, which is Encouraging the Use of New York State Businesses, would a nonprofit entity qualify as a NY business?

Answer: Yes, a nonprofit entity may be considered a qualified NY business if its performance of a substantial portion of the deliverables under the Contract awarded are performed in the State of New York. [Please refer to NYS Finance Law §139-i.].