Rate Setting Methodology
Task Force

EICC Meeting
September 15, 2022

Steve Held, Chair
Rate Setting Methodology Task Force
Thoughts, Ideas, Possibilities
Task Force Members

- **Chairperson:** Steve Held
- **Parents:** Amy DeVito and Leah Esther Lax
- **Providers:** Lynn Amell
- **Muni Rep:** Heidi Bond
- **State Agency:** Patricia Zuber-Wilson
- **Managed Care Rep:** Cheryl Hogan
- **DOH Staff:** Ray Pierce, Peter Baran, Ken Moehringer, Audrey Kennett and Dawn Smith
- **Advisors:** Lidiya Lednyak
Task Force Meetings

- The task force met on August 8\textsuperscript{th}
- One of six meetings
- Future meetings will be scheduled with the task force
Consider Collapsing 16 Regional Rates into 2
## Impact on 2 EI Regions

### Early Intervention Program Rate Analysis

**Fees Effective 4/1/2023**

<table>
<thead>
<tr>
<th>Procedure Code</th>
<th>CPT Description</th>
<th>EI Service</th>
<th>Session Length</th>
<th>2022 Fee Schedule</th>
<th>Medicaid Mid Hudson Region</th>
<th>El Rate based on Mid Hudson Rate</th>
<th>Pct Increase</th>
<th>Clinton Franklin Region</th>
<th>Pct Increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>92507</td>
<td>Speech/hearing therapy</td>
<td>a) Speech Basic</td>
<td>30 min</td>
<td>$83.85</td>
<td>$74</td>
<td>$67</td>
<td>10%</td>
<td>$66</td>
<td>12%</td>
</tr>
<tr>
<td>92507</td>
<td>Speech/hearing therapy</td>
<td>c) Speech Extended</td>
<td>60 min</td>
<td>untimed</td>
<td>$98</td>
<td>$91</td>
<td>8%</td>
<td>$89</td>
<td>10%</td>
</tr>
<tr>
<td>92507</td>
<td>Speech/hearing therapy</td>
<td>d) Speech Center</td>
<td>30 min</td>
<td>$54</td>
<td>$49</td>
<td>10%</td>
<td>$50</td>
<td>8%</td>
<td></td>
</tr>
<tr>
<td>97110 97116</td>
<td>Therapeutic exercises, 15 min</td>
<td>a) OT/PT Basic</td>
<td>30 min</td>
<td>$32.43</td>
<td>$74</td>
<td>$67</td>
<td>10%</td>
<td>$66</td>
<td>12%</td>
</tr>
<tr>
<td>97530</td>
<td>Therapeutic activities, 15 min</td>
<td>c) OT/PT Extended</td>
<td>60 min</td>
<td>$41.25</td>
<td>$98</td>
<td>$91</td>
<td>8%</td>
<td>$89</td>
<td>10%</td>
</tr>
<tr>
<td>97110 97116</td>
<td>Therapeutic exercises, 15 min</td>
<td>d) OT/PT Center</td>
<td>30 min</td>
<td>$54</td>
<td>$49</td>
<td>10%</td>
<td>$50</td>
<td>8%</td>
<td></td>
</tr>
</tbody>
</table>
Rates Would Carry the Following Representations
• There would be no losers.
• All providers would see an increase in reimbursement.
• A consistent rate across the disciplines.
• Rates would be tied to a basic home visit found in current Medicaid promulgated rates with a review for change every two years.
Task Force General Agreements & Remaining Concerns

- Collapsing of the regions would be favorable.
- The two region examples may need to be expanded to address areas with much higher costs (NYC).
- How do we factor in poverty, and diverse populations? Can there really be equity?
- Does the research show families of higher economic status are more likely to receive services?
- Need for a meaningful conversation regarding teletherapy, and validity of teletherapy evaluations.
- Currently no difference between in-person rates and teletherapy.
  - What will the future of in-person home-based services be if teletherapy remains as same rate option?
  - Factors to consider “how often” and when is it permissible?
Next Steps?