

Erie County Department of Senior Services

Ready, Set, Home

Tim Hogue - Commissioner
Erie County Department of Senior Services
716-858-7881

Dan Szewc - Senior Coordinator of Neighborhood Services
Erie County Department of Senior Services
716-858-6070

Primary Objectives

- Reduce the number of Medicaid beneficiaries utilizing an inappropriate level of care
- Facilitate timely safe discharges of high risk patients in sub-acute care after a hospitalization

Who We Helped

- Currently in a Sub-Acute Rehab or SNF
- Medicaid Beneficiaries
- Appropriate for an MLTC plan or waiver program
- Informal caregiver support in the community

How We Helped

- Short term Case Management
- Services to Bridge the gap in MLTC coverage
 - Personal Care Services
 - Home Modifications
 - Personal Emergency Response System
 - Relocation and Home Setup
 - Home Delivered Meals

Recommendations

- Be prepared
 - Unexpected clients- largest age group 55-64
 - Unique home mods- creativity, understanding
- Get involved with clients early
- Partnership with facilities- not just a number to call

Lessons Learned - Surprises

- Our clients
 - Age
 - Sudden Health Change
- Housing needs
 - Unexpected needs

Lessons Learned- Successes

- Relationship with local hospitals
- Understanding client need at home
- Enhance and Expand our knowledge
 - Staff Training
 - NY Connects model

Lessons Learned- Limitations

- Timely and safe discharge
 - Home modification delays
 - Home relocation delays

Replication and Sustainability

- Extroverted ADRC- important and easy to replicate
- Model for NYConnects staff to build upon- offsite options counseling
- Sustainable as part of NYConnects workflow
 - RSH is part of the NYConnects team

Sustainability Challenges/Planning

- Identifying dedicated funds for service connections
- Working with LDSS to fund services prior to MLTC coverage.
- No current dedicated funding to provide service
 - Using NYConnects (extroverted ADRC)
 - III-E
 - Access to Home for Medicaid – modifications
 - Cumbersome workflow
 - Less attractive to partners

Health Care Savings

TOTAL TRANSITIONS	86	
	PARTICIPANTS	SAVINGS
FIRST 30 DAYS OUT (\$9,000 30 day savings over LTC)	70	\$630,000
90 DAYS OUT (\$6,000 additional 60 day savings over LTC)	53	\$318,000
180 DAYS OUT (\$9,000 additional 90 days savings over LTC)	37	\$333,000
TOTAL GROSS SAVINGS		\$1,281,000
TOTAL GROSS SAVINGS		\$1,281,000
TOTAL EXPENDITURES TO DATE		\$575,158
NET SAVINGS TO THE SYSTEM		\$705,842
RETURN ON INVESTMENT (SAVINGS REALIZED PER INVESTED DOLLAR)		\$2.23
PROJECTED ADDITIONAL NET SAVINGS POST GRANT		\$479,148
TOTAL Net Savings		\$1,184,990
FINAL RETURN ON INVESTMENT per dollar		\$2.50

Summary

- 235 clients served
- 202 clients received options counseling
- 143 clients received Short-term Case Management
- 129 clients referred to MLTC or waiver