

**STATE OF NEW YORK**  
**PUBLIC HEALTH AND HEALTH PLANNING COUNCIL**

**COMMITTEE DAY**

**AGENDA**

*September 20, 2012*  
*9:30 a.m.*

*90 Church Street*  
*4<sup>th</sup> Floor, Room 4A & 4B*  
*New York City*

**I. COMMITTEE ON CODES, REGULATIONS AND LEGISLATION**

**Exhibit #1**

Angel Gutiérrez, M.D., Chair

**For Emergency Adoption**

Subpart 86-2 of Title 10 NYCRR – Sprinkler Systems

10 NYCRR Part 9 (Synthetic Phenethylamines and Synthetic Cannabinoids Prohibited)

**For Information**

10 NYCRR Part 9 (Synthetic Phenethylamines and Synthetic Cannabinoids Prohibited)

**II. COMMITTEE ON PUBLIC HEALTH**

Dr. Jo Ivey Boufford, Chair, Committee on Public Health

**III. COMMITTEE ON ESTABLISHMENT AND PROJECT REVIEW**

Jeffrey Kraut, Chair

**A. Applications for Construction of Health Care Facilities**

**Acute Care Services - Construction**

**Exhibit #2**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121204 C	NYU Hospitals Center (New York County)
2.	121431 C	Nyack Hospital (Rockland County)

**Ambulatory Surgery Centers - Construction**

**Exhibit #3**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121119 C	NYU Hospitals Center (New York County)
2. 121468 C	Montefiore Medical Center – Henry & Lucy Moses Div (Bronx County)

**Hospice Services - Construction**

**Exhibit #4**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121405 C	Hospice Buffalo Inc (Erie County)

**Residential Health Care Facilities - Construction**

**Exhibit #5**

<u>Number</u>	<u>Applicant/Facility</u>
1. 102376 C	Albany County Nursing Home (Albany County)
2. 121075 C	Jewish Home Lifecare, Manhattan (New York County)
3. 121084 C	Pine Haven Home (Columbia County)
4. 121183 C	Wayne County Nursing Home (Wayne County)
5. 121363 C	Sunshine Children’s Home and Rehab Center (Westchester County)

**Upstate Certified Home Health Agencies - Construction**

**Exhibit #6**

	<u>Number</u>	<u>Applicant/Facility</u>
1.	121199 C	At Home Care, Inc. (Otsego County)
2.	121225 C	Park Ridge at Home – Park Ridge Nursing Home, Inc. (Monroe County)
3.	121274 C	Finger Lakes Visiting Nurse Service, Inc. (Ontario County)
4.	121288 C	Living Resources Certified Home Health Agency, Inc. (Albany County)
5.	121315 C	Home Aide Service of Eastern New York, Inc. d/b/a Eddy Visiting Nurse Service, Inc. (Rensselaer County)
6.	122122 C	Visiting Nurse Services in Westchester, Inc. (Westchester County)
7.	122123 C	Dominican Sisters Family Health Service, Inc. (Westchester County)

**Downstate Certified Home Health Agencies - Construction**

**Exhibit #7**

	<u>Number</u>	<u>Applicant/Facility</u>
1.	121203 C	Personal Touch Home Aides of New York, Inc. (Kings County)

**B. Applications for Establishment and Construction of Health Care Facilities/Agencies**

**Acute Care Services – Establish/Construct**

**Exhibit #8**

	<u>Number</u>	<u>Applicant/Facility</u>
1.	122004 E	Fletcher Allen Partners/Community Providers, Inc. (Clinton County)

**Ambulatory Surgery Centers - Establish/Construct**

**Exhibit #9**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121104 B	AMSC, LLC d/b/a All Surg (Bronx County)
2. 121140 B	Endoscopy Center of Niagara (Niagara County)
3. 121403 B	Union Square SC, LLC (New York County)

**Diagnostic and Treatment Centers - Establish/Construct**

**Exhibit #10**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121354 E	Hillside Polymedic Diagnostic and Treatment Center (Queens County)
2. 121355 E	A Merryland Operating, LLC d/b/a Mermaid Health Center (Kings County)
3. 122001 E	Beacon Christian Community Health Center (Richmond County)

**Residential Health Care Facilities - Establish/Construct**

**Exhibit #11**

<u>Number</u>	<u>Applicant/Facility</u>
1. 092058 B	HBL SNF, LLC d/b/a The Rehabilitation and Care Institute at White Plains (Westchester County) <b>TO BE DISTRIBUTED UNDER SEPARATE COVER</b>
2. 121191 E	Eastchester Rehabilitation and Health Care Center (Bronx County)
3. 121427 E	JOPAL Sayville, LLC d/b/a Petite Fleur Nursing Facility (Suffolk County)
4. 121481 E	Haym Solomon Home for the Aged (Kings County)

**Certified Home Health Agencies – Establish/Construct**

**Exhibit #12**

<u>Number</u>	<u>Applicant/Facility</u>
1. 112306 E	Hospitals Home Health Care Inc (Oswego County)

**Upstate Certified Home Health Agencies- Establish**

**Exhibit #13**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121318 E	Northern Lights Home Health Care (St. Lawrence County)
2. 122120 E	CenterLight Certified Home Health Agency (Kings)
3. 122121 E	Jewish Home Lifecare, Community Services (New York County)

**C. Certificates**

**Certificate of Incorporation**

**Exhibit #14**

Applicant

1. Betty’s Be Brave Foundation, Inc.

**Certificate of Amendment of the Certificate of Incorporation**

**Exhibit #15**

Applicant

1. North Shore University Hospital Stern Family Center for Extended Care and Rehabilitation

**D. Home Health Agency Licensures**

**Home Health Agency Licensures**

**Exhibit #16**

<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
2169 L	Greene County Public Health Nursing Service (Green County)
1991 L	International Home Care Services of NY, LLC (Bronx, Queens, Kings, Richmond, Nassau and New York Counties)
1943 L	Omega Care & Health Inc. d/b/a Right at Home (Nassau and Suffolk Counties)
2166 L	Tioga County Health Department (Tioga County)
1999 L	Gotham Per Diem, Inc. (Bronx, Richmond, Kings, Westchester, New York and Queens Counties)

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Acute Care Services - Construction**

**Exhibit #2**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121204 C	NYU Hospitals Center (New York County)
2.	121431 C	Nyack Hospital (Rockland County)

**NYU Langone Medical Center**  
**Combined Balance sheets**  
**August 31, 2011 and 2010**

<i>(in thousands)</i>	2011	2010
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 178,826	\$ 358,480
Marketable securities	4,141	56,111
Assets limited as to use	27,417	28,931
Assets limited as to use – Board designated	240,005	120,275
Patient accounts receivable, less allowances for uncollectibles (2011 – \$74,182 and 2010 – \$61,754)	279,274	224,752
Contributions receivable	88,835	90,937
Other accounts receivables	48,455	32,394
Insurance receivables – billed	45,149	19,893
Due from related organizations	129	-
Inventories	26,439	21,975
Other current assets	45,872	49,484
Total current assets	984,542	1,003,232
Marketable securities	828,782	750,832
Assets limited as to use	395,546	279,580
Contributions receivable	95,963	84,901
Other assets	41,933	40,020
Deferred financing costs	15,667	14,076
Property, plant and equipment – net	1,409,548	1,091,663
Total assets	\$ 3,771,981	\$ 3,264,304
<b>Liabilities and net assets</b>		
<b>Current liabilities</b>		
Current portion of long-term debt	\$ 46,836	\$ 26,323
Accounts payable and accrued expenses	283,649	219,359
Accrued salaries and related liabilities	105,389	87,847
Accrued interest payable	7,292	6,078
Current portion of accrued postretirement liabilities	1,657	1,588
Deferred revenue	51,823	54,091
Due to related organizations, net	10,840	28,551
Other current liabilities	49,143	40,730
Total current liabilities	556,629	464,567
Long-term debt, less current portion	854,731	744,249
Outstanding losses and loss adjustment expenses	168,530	195,911
Accrued pension liabilities	111,663	141,818
Accrued postretirement liabilities, less current portion	140,500	149,740
Due to related organizations, net	106,977	107,372
Other liabilities	248,677	170,553
Total liabilities	2,187,707	1,974,210
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	895,799	736,621
Temporarily restricted	397,478	286,476
Permanently restricted	290,997	266,997
Total net assets	1,584,274	1,290,094
Total liabilities and net assets	\$ 3,771,981	\$ 3,264,304

**NYU Langone Medical Center**  
**Combined Statements of Operations**  
**Years Ended August 31, 2011 and 2010**

<i>(in thousands)</i>	2011	2010
<b>Operating revenue</b>		
Net patient service revenue	\$ 2,042,037	\$ 1,848,845
Hospital affiliations	240,020	222,632
Grants and sponsored programs	258,046	238,189
Tuition	38,049	37,273
Premiums earned	27,414	31,069
Contributions	42,552	42,409
Endowment distribution and return on short-term investments	45,732	34,439
Other revenue	102,037	105,943
Net assets released from restrictions for operating purposes	48,549	59,574
Total operating revenue	2,844,436	2,620,373
<b>Operating expenses</b>		
Salaries and wages	1,305,091	1,148,173
Employee benefits	346,382	292,606
Supplies and other	893,560	872,622
Depreciation and amortization	97,082	98,326
Interest	39,570	40,779
Patient care bad debt expense	24,127	19,542
Total operating expenses	2,705,812	2,472,048
Gain from operations	138,624	148,325
<b>Other items</b>		
Gain (loss) on disposals of property, plant and equipment	560	(2,361)
Investment return less endowment distribution, net	31,974	35,746
Excess of revenue over expenses	171,158	181,710
<b>Other changes in unrestricted net assets</b>		
Changes in pension and postretirement obligations	31,714	(115,647)
Contributions for capital asset acquisitions	6,174	4,404
Net assets released from restrictions for capital purposes	20,709	17,184
Transfer of equity to University	-	(90,654)
Net increase (decrease) in unrestricted net assets before effect of change in accounting principle	229,755	(3,003)
Cumulative effect of change in accounting principle	(70,577)	-
Net increase (decrease) in unrestricted net assets	\$ 159,178	\$ (3,003)

# Hospital Center Financials

## Balance Sheet Detail – Assets

	Actual 2009	Actual 2010	Actual 2011	Forecast 2012	Forecast 2013	Forecast 2014	Forecast 2015	Forecast 2016	Forecast 2017	Forecast 2018	Forecast 2019	Forecast 2020	Forecast 2021
<b>Balance Sheet</b>													
<b>ASSETS:</b>													
<b>CURRENT ASSETS</b>													
Cash and cash equivalents	224,222	249,576	116,313	32,237	61,049	66,569	65,256	42,625	44,057	42,181	52,070	93,251	138,885
Patient AR, less of allowances	173,813	182,823	228,396	251,920	258,558	273,590	288,007	297,926	308,202	326,576	354,196	370,900	383,731
Marketable securities	4,140	3,892	4,141	4,348	4,566	4,794	5,034	5,286	5,550	5,827	6,119	6,425	6,746
Pledges receivable	43,147	55,568	52,422	52,422	52,422	52,422	52,422	52,422	52,422	52,422	52,422	52,422	52,422
Assets limited as to use	6,441	5,261	19,905	12,830	6,932	6,932	6,932	6,932	6,932	6,932	6,932	6,932	6,932
Assets limited as to use - board designated	-	120,275	240,005	360,005	480,005	600,005	720,005	815,005	935,005	1,055,005	1,175,005	1,295,005	1,415,005
Inventories	19,297	21,975	26,439	28,265	31,138	32,772	35,058	36,758	38,440	41,486	46,235	49,328	51,629
Due from related organizations	-	-	11,054	11,054	11,054	11,054	11,054	11,054	11,054	11,054	11,054	11,054	11,054
Other current assets	44,531	28,580	34,882	35,928	37,006	38,117	39,260	40,438	41,651	42,900	44,187	45,513	46,878
<b>Total current assets</b>	<b>515,591</b>	<b>667,950</b>	<b>733,558</b>	<b>789,010</b>	<b>942,730</b>	<b>1,086,255</b>	<b>1,223,027</b>	<b>1,308,445</b>	<b>1,443,312</b>	<b>1,584,385</b>	<b>1,748,220</b>	<b>1,930,829</b>	<b>2,113,281</b>
<b>NON CURRENT ASSETS</b>													
Marketable securities and other investments	16,309	19,437	21,076	22,130	23,236	24,398	25,618	26,899	28,244	29,656	31,139	32,696	34,330
Assets limited as to use	95,787	73,582	168,595	85,675	69,835	117,464	220,312	182,346	164,260	154,773	153,728	152,682	151,637
Pledges receivable, net of current portion	88,250	58,802	71,075	72,668	73,665	74,368	74,777	75,191	75,385	75,586	75,786	75,986	76,187
Other assets	40,232	47,155	104,524	94,609	79,386	69,766	70,925	73,810	76,311	78,858	81,520	84,282	87,146
Deferred financing costs	11,260	10,125	11,896	11,046	10,196	9,346	8,496	7,646	6,796	5,946	5,096	4,246	3,438
Property, plant and equipment, net	560,938	666,370	824,229	1,088,187	1,263,690	1,579,379	2,136,164	2,493,100	2,726,998	2,829,274	2,938,839	3,051,919	3,159,408
<b>TOTAL ASSETS</b>	<b>1,328,367</b>	<b>1,543,421</b>	<b>1,934,953</b>	<b>2,163,324</b>	<b>2,462,739</b>	<b>2,960,977</b>	<b>3,759,318</b>	<b>4,167,436</b>	<b>4,521,306</b>	<b>4,758,478</b>	<b>5,034,328</b>	<b>5,332,641</b>	<b>5,625,427</b>

# Hospital Center Financials

## Balance Sheet Detail – Liabilities and Net Assets

	Actual 2009	Actual 2010	Actual 2011	Forecast 2012	Forecast 2013	Forecast 2014	Forecast 2015	Forecast 2016	Forecast 2017	Forecast 2018	Forecast 2019	Forecast 2020	Forecast 2021
<b>Balance Sheet</b>													
<b>LIABILITIES AND NET ASSETS</b>													
<b>CURRENT LIABILITIES</b>													
Accounts payable and accrued expenses	116,555	128,012	175,746	126,277	134,267	138,859	144,276	151,676	161,408	174,948	187,491	195,328	202,343
Accrued salaries and related benefits	42,556	40,689	49,525	51,506	53,567	55,709	57,938	60,255	62,665	65,172	67,779	70,490	73,310
Accrued interest payable	1,597	3,497	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735
Current portion of long-term debt	21,017	22,453	44,125	30,739	47,082	76,312	61,512	53,174	33,952	34,012	35,742	40,372	42,182
Due to related organization	8,375	31,823	-	-	-	-	-	-	-	-	-	-	-
Other current liabilities	38,961	42,481	49,143	49,143	49,143	49,143	49,143	49,143	49,143	49,143	49,143	49,143	49,143
<b>Total current liabilities</b>	<b>229,061</b>	<b>268,955</b>	<b>323,275</b>	<b>262,401</b>	<b>288,794</b>	<b>324,759</b>	<b>317,604</b>	<b>318,984</b>	<b>311,903</b>	<b>328,011</b>	<b>344,890</b>	<b>360,068</b>	<b>371,713</b>
<b>LONG TERM DEBT, NET</b>	<b>437,685</b>	<b>442,294</b>	<b>554,752</b>	<b>656,179</b>	<b>609,097</b>	<b>762,590</b>	<b>1,188,054</b>	<b>1,245,037</b>	<b>1,259,406</b>	<b>1,225,394</b>	<b>1,189,652</b>	<b>1,149,280</b>	<b>1,107,098</b>
<b>OTHER LIABILITIES</b>													
Accrued postretirement liability	47,968	59,250	55,809	50,069	52,124	55,064	58,735	62,499	66,761	71,222	75,802	80,658	86,342
Accrued pension liability	64,576	90,666	73,267	71,943	68,291	60,774	52,867	43,790	38,083	36,409	35,318	32,535	27,718
Other long-term liabilities	148,453	175,108	227,403	208,167	230,318	223,569	221,445	218,958	215,653	210,226	211,971	213,665	215,381
<b>Total other liabilities</b>	<b>261,097</b>	<b>325,024</b>	<b>356,478</b>	<b>330,179</b>	<b>350,733</b>	<b>339,407</b>	<b>333,047</b>	<b>325,247</b>	<b>320,497</b>	<b>317,857</b>	<b>323,091</b>	<b>326,858</b>	<b>329,440</b>
<b>NET ASSETS</b>													
Unrestricted	233,485	330,353	493,427	650,055	848,904	1,083,900	1,362,281	1,666,028	2,496,259	2,753,974	3,043,453	3,363,193	3,683,935
Temporarily restricted	158,293	167,749	198,275	255,763	356,465	441,575	549,585	603,395	124,495	124,495	124,495	124,495	124,495
Permanently restricted	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746	8,746
<b>Total net assets</b>	<b>400,524</b>	<b>506,848</b>	<b>700,448</b>	<b>914,564</b>	<b>1,214,115</b>	<b>1,534,221</b>	<b>1,920,613</b>	<b>2,278,169</b>	<b>2,629,500</b>	<b>2,887,215</b>	<b>3,176,694</b>	<b>3,496,434</b>	<b>3,817,177</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>1,328,367</b>	<b>1,543,121</b>	<b>1,934,953</b>	<b>2,163,324</b>	<b>2,462,739</b>	<b>2,960,977</b>	<b>3,759,318</b>	<b>4,167,436</b>	<b>4,521,306</b>	<b>4,758,478</b>	<b>5,034,328</b>	<b>5,332,641</b>	<b>5,625,427</b>

# Hospital Center Financials

## Profit and Loss Detail

	Actual 2009	Actual 2010	Actual 2011	Forecast 2012	Forecast 2013	Forecast 2014	Forecast 2015	Forecast 2016	Forecast 2017	Forecast 2018	Forecast 2019	Forecast 2020	Forecast 2021
<b>Income Statement</b>													
Net patient revenue	1,312,957	1,504,484	1,632,359	1,844,053	1,966,119	2,080,424	2,190,050	2,271,685	2,343,621	2,483,341	2,593,369	2,828,110	2,917,951
FGP patient service	-	-	12,347	12,065	12,549	13,051	13,573	14,116	14,681	15,268	15,879	16,514	17,174
Affiliation	-	-	10,066	17,567	17,918	18,276	18,642	19,015	19,395	19,783	20,179	20,582	20,994
Grants and sponsored programs	2,554	3,880	2,319	630	642	655	668	32,952	76,864	79,396	85,697	88,750	90,399
Endowment distribution / ST investmen	14	1,732	3,398	1,356	1,682	2,012	2,346	2,653	2,964	3,309	3,659	4,014	4,373
Unrestricted contributions	4,943	7,355	4,796	3,593	3,407	4,145	4,529	5,257	4,712	6,356	6,689	6,068	5,642
NAR operating purposes	10,300	10,281	10,437	1,526	1,447	1,760	1,923	2,232	2,001	2,699	2,841	2,577	2,396
Other revenues	43,267	42,620	44,364	62,072	44,768	44,730	44,710	44,706	45,600	48,941	51,821	53,546	54,668
Other operating revenue	61,078	65,868	87,727	98,809	82,414	84,630	86,391	120,930	166,216	175,752	186,765	192,050	195,645
<b>Total operating revenues</b>	<b>1,374,045</b>	<b>1,570,352</b>	<b>1,720,086</b>	<b>1,942,862</b>	<b>2,048,532</b>	<b>2,165,054</b>	<b>2,276,441</b>	<b>2,392,615</b>	<b>2,509,837</b>	<b>2,659,093</b>	<b>2,880,134</b>	<b>3,020,159</b>	<b>3,113,598</b>
<b>EXPENSES:</b>													
Salaries and wages	496,629	531,679	588,975	680,633	712,535	736,098	762,819	807,179	857,552	920,092	988,860	1,032,860	1,063,891
Employee benefits	146,503	151,875	177,772	201,202	211,432	218,275	225,933	238,920	253,554	271,984	291,979	304,774	314,116
Supplies & others	478,485	567,345	638,026	716,858	774,994	800,504	837,031	882,069	931,823	991,131	1,056,893	1,108,551	1,151,880
Malpractice	49,112	28,698	28,390	26,000	25,320	24,767	26,501	28,356	30,341	32,465	34,738	37,169	39,771
Depreciation & Ammortization	42,666	55,170	61,918	77,881	91,135	91,865	86,466	93,293	117,893	145,331	147,811	145,780	149,299
Interest	22,780	25,780	20,376	25,934	25,981	30,479	28,459	26,102	30,794	64,905	71,609	69,864	68,024
Provision for bad debts	26,490	14,282	18,867	19,204	20,938	21,823	23,356	24,563	25,636	27,575	30,391	32,419	33,974
<b>Total expenses</b>	<b>1,262,665</b>	<b>1,374,829</b>	<b>1,534,323</b>	<b>1,747,712</b>	<b>1,862,336</b>	<b>1,923,810</b>	<b>1,990,566</b>	<b>2,100,482</b>	<b>2,247,593</b>	<b>2,453,483</b>	<b>2,622,281</b>	<b>2,731,417</b>	<b>2,820,955</b>
<b>EXCESS OF REVENUE OVER EXPENSES</b>	<b>111,380</b>	<b>195,523</b>	<b>185,763</b>	<b>195,150</b>	<b>186,196</b>	<b>241,244</b>	<b>285,875</b>	<b>292,133</b>	<b>262,244</b>	<b>205,610</b>	<b>257,853</b>	<b>288,743</b>	<b>292,643</b>

# Hospital Center Financials

## Profit and Loss Detail – Change In Unrestricted and Temp Net Assets

	Actual 2009	Actual 2010	Actual 2011	Forecast 2012	Forecast 2013	Forecast 2014	Forecast 2015	Forecast 2016	Forecast 2017	Forecast 2018	Forecast 2019	Forecast 2020	Forecast 2021
<b>Income Statement</b>													
EXCESS OF REVENUE OVER EXPENSES	111,380	195,523	185,763	195,150	186,196	241,244	285,875	292,133	262,244	205,610	257,853	288,743	292,643
Other changes in unrestricted net assets													
Investment return less endowment distribution	(8,014)	618	461	4,068	5,047	6,037	7,039	7,959	8,891	9,928	10,978	12,041	13,118
Net assets released for capital	8,440	15,447	15,598	4,000	43,342	4,615	5,042	5,853	559,096	42,176	20,648	18,956	14,982
Equity Transfer to SOM	(2,900)	(53,250)	(48,925)	(46,590)	(35,735)	(16,899)	(19,575)	(2,198)	-	-	-	-	-
Changes in pension & postretirement obligations	(44,859)	(51,031)	15,015	-	-	-	-	-	-	-	-	-	-
Other	(3,456)	(139)	(5,137)	-	-	-	-	-	-	-	-	-	-
<b>NET CHANGE IN UNRESTRICTED NET ASSETS</b>	<b>60,591</b>	<b>97,168</b>	<b>162,774</b>	<b>156,628</b>	<b>198,849</b>	<b>234,996</b>	<b>278,381</b>	<b>303,746</b>	<b>830,231</b>	<b>257,715</b>	<b>289,479</b>	<b>319,740</b>	<b>320,742</b>
Gifts	13,855	35,184	58,646	63,014	145,491	91,485	114,975	61,895	82,197	44,875	23,489	21,533	17,379
NAR from restrictions for operating purposes	(10,300)	(10,281)	(10,437)	(1,526)	(1,447)	(1,760)	(2,923)	(2,232)	(2,001)	(2,699)	(2,841)	(2,577)	(2,396)
Net assets released for capital	(8,440)	(15,447)	(15,598)	(4,000)	(43,342)	(4,615)	(5,042)	(5,853)	(559,096)	(42,176)	(20,648)	(18,956)	(14,982)
Other	-	-	(2,085)	-	-	-	-	-	-	-	-	-	-
<b>NET CHANGE IN TEMP RESTRICTED NET ASSETS</b>	<b>(4,885)</b>	<b>9,456</b>	<b>30,526</b>	<b>57,488</b>	<b>100,702</b>	<b>85,110</b>	<b>108,010</b>	<b>53,810</b>	<b>(478,900)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Gifts	(16)	-	-	-	-	-	-	-	-	-	-	-	-
<b>NET CHANGE IN PERM RESTRICTED NET ASSETS</b>	<b>(16)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>CHANGE IN TOTAL NET ASSETS</b>	<b>55,690</b>	<b>106,624</b>	<b>193,300</b>	<b>214,116</b>	<b>299,551</b>	<b>320,106</b>	<b>386,391</b>	<b>357,556</b>	<b>351,331</b>	<b>257,715</b>	<b>289,479</b>	<b>319,740</b>	<b>320,742</b>

BFA Attachment C (cont.)

**NYU Hospitals Center Discharges and Outpatient Visit Volumes****Historical Data**

	FY 2009	FY 2010	FY 2011
Inpatient Discharges	41,029	41,385	41,980
Outpatient Visits	651,299	693,453	701,811

# Outpatient Visit Projections

Initiative / Model	Baseline	Forecast Year								
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Baseline</b>		658,386	702,518	716,636	728,294	734,659	739,825	755,139	773,224	778,389
Throughput Improvements		3,139	1,473	-	-	-	7,376	12,706	-	-
OP Transition-Procedures		378	378	379	386	475	475	475	475	475
OP Transition-Medical		600	-	-	-	-	-	-	-	-
NIBS		-	-	-	-	-	4,881	4,881	4,880	-
NIBS Transfer		-	-	-	-	-	(4,881)	(4,881)	(4,880)	-
Amb Expansion (includes OR expansion)		15,078	10,386	9,399	5,039	4,691	7,462	4,904	4,691	1,066
ED Expansion		-	1,880	1,880	940	-	-	-	-	-
Additional CMC Volume		24,937	-	-	-	-	-	-	-	-
<b>PROJECTED OP ACTIVITY</b>		<b>658,386</b>	<b>702,518</b>	<b>716,636</b>	<b>728,294</b>	<b>734,659</b>	<b>739,825</b>	<b>755,139</b>	<b>773,224</b>	<b>779,930</b>

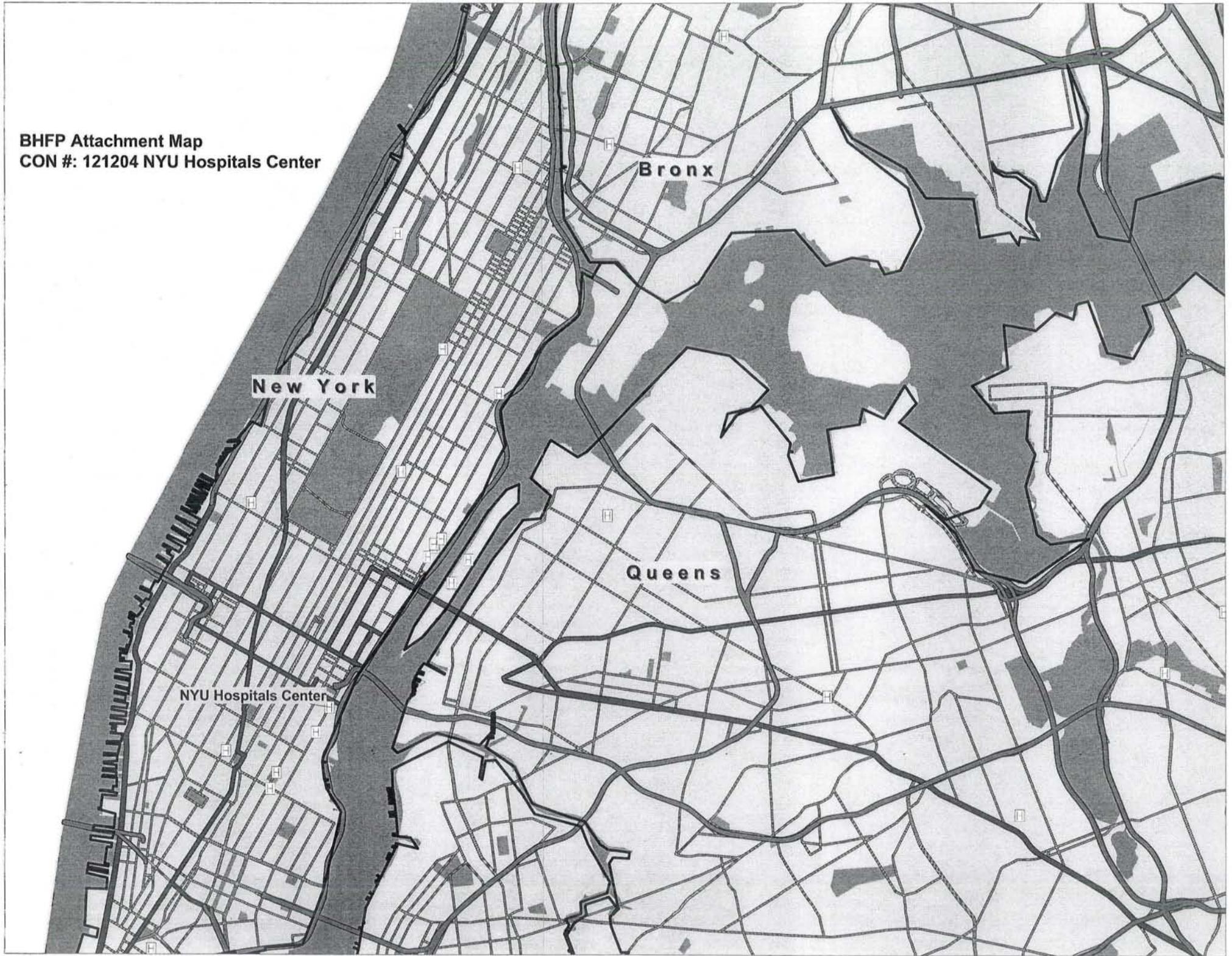
## Inpatient Discharge Projection Includes Healthy Newborns

	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
<b>Discharges</b>										
SURGERY	12,722	13,220	12,909	13,063	13,161	13,094	13,777	15,267	15,901	15,862
MEDICINE	15,645	15,136	15,452	15,888	15,981	15,773	16,332	17,593	18,021	17,945
PEDIATRICS	1,594	1,600	1,634	1,671	1,689	1,689	1,745	1,798	1,840	1,882
OB	4,682	4,611	4,612	4,619	4,622	4,579	4,604	4,628	4,585	4,542
NEWBORNS (EXCL NICU)	4,471	4,469	4,475	4,483	4,487	4,487	4,540	4,617	4,617	4,617
PSYCH	464	463	483	504	515	515	515	515	515	515
REHAB	3,046	1,890	1,890	1,906	1,931	1,956	1,964	1,963	1,962	1,960
<b>Total</b>	<b>42,624</b>	<b>41,389</b>	<b>41,456</b>	<b>42,134</b>	<b>42,386</b>	<b>42,093</b>	<b>43,477</b>	<b>46,381</b>	<b>47,441</b>	<b>47,323</b>

BFA Attachment E  
 NYU

Current Year		Total Expense	Average Cost Per Visit
<b>Assumptions:</b>			
	<b>OP</b>		<b>Average Cost Per</b>
<b>Operating Expenses - Current Patient Mix</b>	<b>Visits</b>	<b>Expenses</b>	<b>visit</b>
Operating - <i>Exc Deprec &amp; Interest</i>	589,700	\$568,072,741	\$963.32
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>589,700</u>	<u>51,556,227</u>	<u>87.43</u>
<b>Total</b>	589,700	\$619,628,967	\$1,050.75
<b>Operating Expenses - First Year</b>			
Operating - <i>Exc Deprec &amp; Interest</i>	605,014	\$603,170,466	\$996.95
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>605,014</u>	<u>76,703,434</u>	<u>\$126.78</u>
<b>Total</b>	605,014	\$679,873,899	\$1,123.73
<b>Operating Expenses - Third Year</b>			
Operating - <i>Exc Deprec &amp; Interest</i>	628,264	\$632,976,406	\$1,007.50
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>628,264</u>	<u>82,767,995</u>	<u>\$131.74</u>
<b>Total</b>	628,264	\$715,744,401	\$1,139.24
<b>Current Year:</b>			
	<b>IP</b>		
<b>Operating Expenses - Current Patient Mix</b>	<b>Discharges</b>	<b>Expenses</b>	
Operating - <i>Exc Deprec &amp; Interest</i>	42,070	\$821,290,469	\$19,522.00
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>42,070</u>	<u>74,537,351</u>	<u>\$1,771.75</u>
<b>Total</b>	42,070	\$895,827,821	\$21,293.74
<b>Operating Expenses - First Year</b>			
Operating - <i>Exc Deprec &amp; Interest</i>	43,477	\$862,811,910	\$19,845.25
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>43,477</u>	<u>104,287,094</u>	<u>\$2,398.67</u>
<b>Total</b>	43,477	\$967,099,005	\$22,243.92
<b>Operating Expenses - Third Year</b>			
Operating - <i>Exc Deprec &amp; Interest</i>	47,441	\$916,028,283	\$19,308.79
Capital - <i>Reflects Deprec &amp; Interest Exp</i>	<u>47,441</u>	<u>120,096,177</u>	<u>\$2,531.48</u>
<b>Total</b>	47,441	\$1,036,124,460	\$21,840.27

BHFP Attachment Map  
CON #: 121204 NYU Hospitals Center



Bronx

New York

Queens

NYU Hospitals Center

**Nyack Hospital and Subsidiaries**  
**Consolidated Balance Sheets**

	December 31	
	2011	2010
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 2,373,327	\$ 3,656,731
Patient accounts receivable, net of allowance for doubtful accounts of approximately \$8,393,000 in 2011 and \$5,153,000 in 2010	26,742,200	21,143,495
Assets limited as to use, current portion	205,635	644
Other receivables	4,933,837	2,006,689
Supplies and other current assets	3,791,997	4,018,968
<b>Total current assets</b>	<b>38,046,996</b>	<b>30,826,527</b>
<b>Other assets</b>		
Assets limited as to use, net of current portion	2,155,565	608,688
Deferred financing costs, net	1,479,271	1,765,619
Property, plant, and equipment, net	45,652	191,375
Other non-current receivables	40,291,902	36,851,324
<b>Total assets</b>	<b>\$ 83,626,397</b>	<b>\$ 70,733,656</b>
<b>Liabilities and net assets (deficit)</b>		
<b>Current liabilities:</b>		
Accrued interest payable	\$ 134,627	\$ 174,266
Current portion of long-term debt	5,062,805	2,357,872
Current portion of leases payable	-	47,959
Accounts payable and accrued expenses	23,412,922	18,082,790
Accrued salaries and related withholdings	14,679,466	13,913,643
Current portion of estimated malpractice liability	1,000,000	1,275,000
Deferred revenue	332,015	412,157
Current portion of estimated retroactive payables to third-party payors, net	427,466	2,365,487
<b>Total current liabilities</b>	<b>45,049,301</b>	<b>38,629,174</b>
Estimated retroactive payables to third-party payors, net of current portion	1,765,464	1,950,994
Long-term debt, net of current portion	9,291,257	11,847,657
Estimated malpractice liability, net of current portion	7,509,279	6,786,000
Pension liability	12,254,286	7,657,579
Accrued postretirement benefits	564,100	696,700
Other liabilities	5,089,991	4,015,912
<b>Total liabilities</b>	<b>81,523,678</b>	<b>71,584,016</b>
<b>Commitments and contingencies</b>		
<b>Net assets (deficit):</b>		
Unrestricted	(1,775,784)	(1,367,587)
Temporarily restricted	3,459,004	97,728
Permanently restricted	419,499	419,499
<b>Total net assets (deficit)</b>	<b>2,102,719</b>	<b>(850,360)</b>
<b>Total liabilities and net assets (deficit)</b>	<b>\$ 83,626,397</b>	<b>\$ 70,733,656</b>

## Nyack Hospital and Subsidiaries

Consolidated Statements of Operations and  
Changes in Net Assets (Deficit)

	Year Ended December 31	
	2011	2010
Revenue:		
Net patient service revenue	\$ 210,205,103	\$ 196,267,449
Other operating revenue	7,383,517	4,672,475
Total revenue	<u>217,588,620</u>	<u>200,939,924</u>
Expenses:		
Salaries and wages	99,683,745	91,180,433
Employee benefits	28,126,599	26,430,727
Supplies and expenses	67,665,990	63,520,505
Provision for bad debts	10,392,401	9,687,384
Depreciation and amortization	5,682,445	5,650,470
Interest	1,217,066	1,451,248
Total expenses	<u>212,768,246</u>	<u>197,920,767</u>
Excess of revenue over expenses from current operations	4,820,374	3,019,157
Change in value of interest rate swap	-	376,977
Excess of revenue over expenses	<u>4,820,374</u>	<u>3,396,134</u>
Net change in unrealized gains and losses	4,085	23,533
Net assets released from restriction for capital acquisitions	469,051	888,362
Changes in pension and post retirement liabilities other than net periodic benefit cost	(5,701,707)	(1,710,443)
(Decrease) increase in unrestricted net assets	<u>(408,197)</u>	<u>2,597,586</u>
Temporarily restricted net assets:		
Restricted donations	3,701,992	216,550
Fund raising events	127,994	99,722
Net assets released from restriction	(469,051)	(888,362)
Realized gain on investments	341	1,330
Increase (decrease) in temporarily restricted net assets	<u>3,361,276</u>	<u>(570,760)</u>
Increase in net assets	<u>2,953,079</u>	<u>2,026,826</u>
Net deficit at beginning of year	(850,360)	(2,877,186)
Net assets (deficit) at end of year	<u>\$ 2,102,719</u>	<u>\$ (850,360)</u>

**Nyack Hospital**  
**Comparative Statement of operations and changes in net assets**  
**for the four months ended April 30, 2012**  
**(Unaudited) Internal Presentation**

	<b>Four months ended April 30, 2012</b>			
	<b>2012</b>	<b>2011</b>	<b>Variance</b>	<b>Var. %</b>
<b><u>Operating revenues</u></b>				
Net patient service revenue	\$70,420,601	\$65,154,026	\$5,266,575	8.08%
Bad Debt Provision	(\$3,191,836)	(2,897,670)	(294,166)	10.15%
	<u>67,228,765</u>	<u>62,256,356</u>	<u>4,972,409</u>	<u>7.99%</u>
Other revenue	1,472,529	1,710,374	(237,845)	-13.91%
<b>Total operating revenues</b>	<u><b>68,701,294</b></u>	<u><b>63,966,730</b></u>	<u><b>4,734,564</b></u>	<u><b>7.40%</b></u>
<b><u>Operating expenses</u></b>				
Salaries and wages	32,408,998	30,542,230	(1,866,768)	-6.11%
Fringe benefits	9,717,113	9,107,170	(609,943)	-6.70%
Supplies and other expenses	21,940,941	20,464,413	(1,476,528)	-7.22%
Interest	364,087	432,823	68,736	15.88%
Depreciation and amortization	2,118,910	1,982,192	(136,718)	-6.90%
<b>Total operating expenses</b>	<u><b>66,550,049</b></u>	<u><b>62,528,828</b></u>	<u><b>(4,021,221)</b></u>	<u><b>-6.43%</b></u>
<b>Excess (Deficiency) from operations</b>	<u><b>2,151,245</b></u>	<u><b>1,437,902</b></u>	<u><b>713,343</b></u>	<u><b>49.61%</b></u>
Realization of non reoccurring revenues--NET	1,990,729	350,000	1,640,729	468.78%
Loss from Captive PC Operations	(646,368)	(405,593)	(162,835)	33.54%
<b>Excess (Deficiency) of revenue over expenses</b>	<u><b>3,493,606</b></u>	<u><b>1,302,369</b></u>	<u><b>2,191,237</b></u>	<u><b>168.25%</b></u>
Adj to Fund Bal-Pension Min Liab & Fin 47	(535,134)	(513,812)	(21,322)	4.16%
Unrealized gains (losses) on invest. & FAS 158				
Change in Market Value for HSBC Swap				
Net asset transfer from Foundation	187,775	392,601	(204,826)	-52.17%
<b>Increase (Decrease) in unrestricted net assets</b>	<u><u><b>\$3,146,197</b></u></u>	<u><u><b>\$1,181,158</b></u></u>	<u><u><b>\$1,965,039</b></u></u>	<u><u><b>166.37%</b></u></u>



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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Ambulatory Surgery Centers - Construction**

**Exhibit #3**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121119 C	NYU Hospitals Center (New York County)
2.	121468 C	Montefiore Medical Center – Henry & Lucy Moses Div (Bronx County)

NYU Langone Medical Center  
 Combined Balance sheets  
 August 31, 2011 and 2010

<i>(in thousands)</i>	2011	2010
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 178,826	\$ 358,480
Marketable securities	4,141	56,111
Assets limited as to use	27,417	28,931
Assets limited as to use – Board designated	240,005	120,275
Patient accounts receivable, less allowances for uncollectibles (2011 – \$74,182 and 2010 – \$61,754)	279,274	224,752
Contributions receivable	88,835	90,937
Other accounts receivables	48,455	32,394
Insurance receivables – billed	45,149	19,893
Due from related organizations	129	-
Inventories	26,439	21,975
Other current assets	45,872	49,484
Total current assets	984,542	1,003,232
Marketable securities	828,782	750,832
Assets limited as to use	395,546	279,580
Contributions receivable	95,963	84,901
Other assets	41,933	40,020
Deferred financing costs	15,667	14,076
Property, plant and equipment – net	1,409,548	1,091,663
Total assets	\$ 3,771,981	\$ 3,264,304
<b>Liabilities and net assets</b>		
<b>Current liabilities</b>		
Current portion of long-term debt	\$ 46,836	\$ 26,323
Accounts payable and accrued expenses	283,649	219,359
Accrued salaries and related liabilities	105,389	87,847
Accrued interest payable	7,292	6,078
Current portion of accrued postretirement liabilities	1,657	1,588
Deferred revenue	51,823	54,091
Due to related organizations, net	10,840	28,551
Other current liabilities	49,143	40,730
Total current liabilities	556,629	464,567
Long-term debt, less current portion	854,731	744,249
Outstanding losses and loss adjustment expenses	168,530	195,911
Accrued pension liabilities	111,663	141,818
Accrued postretirement liabilities, less current portion	140,500	149,740
Due to related organizations, net	106,977	107,372
Other liabilities	248,677	170,553
Total liabilities	2,187,707	1,974,210
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	895,799	736,621
Temporarily restricted	397,478	286,476
Permanently restricted	290,997	266,997
Total net assets	1,584,274	1,290,094
Total liabilities and net assets	\$ 3,771,981	\$ 3,264,304

NYU Langone Medical Center  
 Combined Statements of Operations  
 Years Ended August 31, 2011 and 2010

<i>(in thousands)</i>	2011	2010
Operating revenue		
Net patient service revenue	\$ 2,042,037	\$ 1,848,845
Hospital affiliations	240,020	222,032
Grants and sponsored programs	258,046	238,189
Tuition	38,049	37,273
Premiums earned	27,414	31,069
Contributions	42,552	42,409
Endowment distribution and return on short-term investments	45,732	34,439
Other revenue	102,037	105,942
Net assets released from restrictions for operating purposes	48,549	59,574
Total operating revenue	2,844,436	2,620,373
Operating expenses		
Salaries and wages	1,305,091	1,148,173
Employee benefits	346,382	292,606
Supplies and other	893,560	872,627
Depreciation and amortization	97,082	98,326
Interest	39,570	40,779
Patient care bad debt expense	24,127	19,542
Total operating expenses	2,705,812	2,472,043
Gain from operations	138,624	148,325
Other items		
Gain (loss) on disposals of property, plant and equipment	560	(2,361)
Investment return less endowment distribution, net	31,974	35,746
Excess of revenue over expenses	171,158	181,710
Other changes in unrestricted net assets		
Changes in pension and postretirement obligations	31,714	(115,647)
Contributions for capital asset acquisitions	6,174	4,404
Net assets released from restrictions for capital purposes	20,709	17,184
Transfer of equity to University	-	(90,654)
Net increase (decrease) in unrestricted net assets before effect of change in accounting principle	229,755	(3,003)
Cumulative effect of change in accounting principle	(70,577)	-
Net increase (decrease) in unrestricted net assets	\$ 159,178	\$ (3,003)

NYU Hospitals Center  
Project 121119

BFA Attachment B

<b>Operating Expense Current Year</b>	<b><u>Cost</u></b>	<b><u>Visits</u></b>	<b><u>Average Cost Per Visit</u></b>
Operating	\$1,352,832	2,325	\$581.86
Capital	<u>\$571,783</u>	2,325	<u>\$245.93</u>
Total	\$1,924,615	2,325	\$827.79
<b>Operating Expense - First Year</b>			
Operating	\$3,050,650	5,307	\$574.84
Capital	<u>\$1,234,738</u>	5,307	<u>\$232.66</u>
Total	\$4,285,388	5,307	\$807.50
<b>Operating Expense - Third year</b>			
Operating	\$3,148,870	5,508	\$571.69
Capital	<u>\$1,594,875</u>	5,508	<u>\$289.56</u>
Total	\$4,743,745	5,508	\$861.25

## Montefiore Medical Center

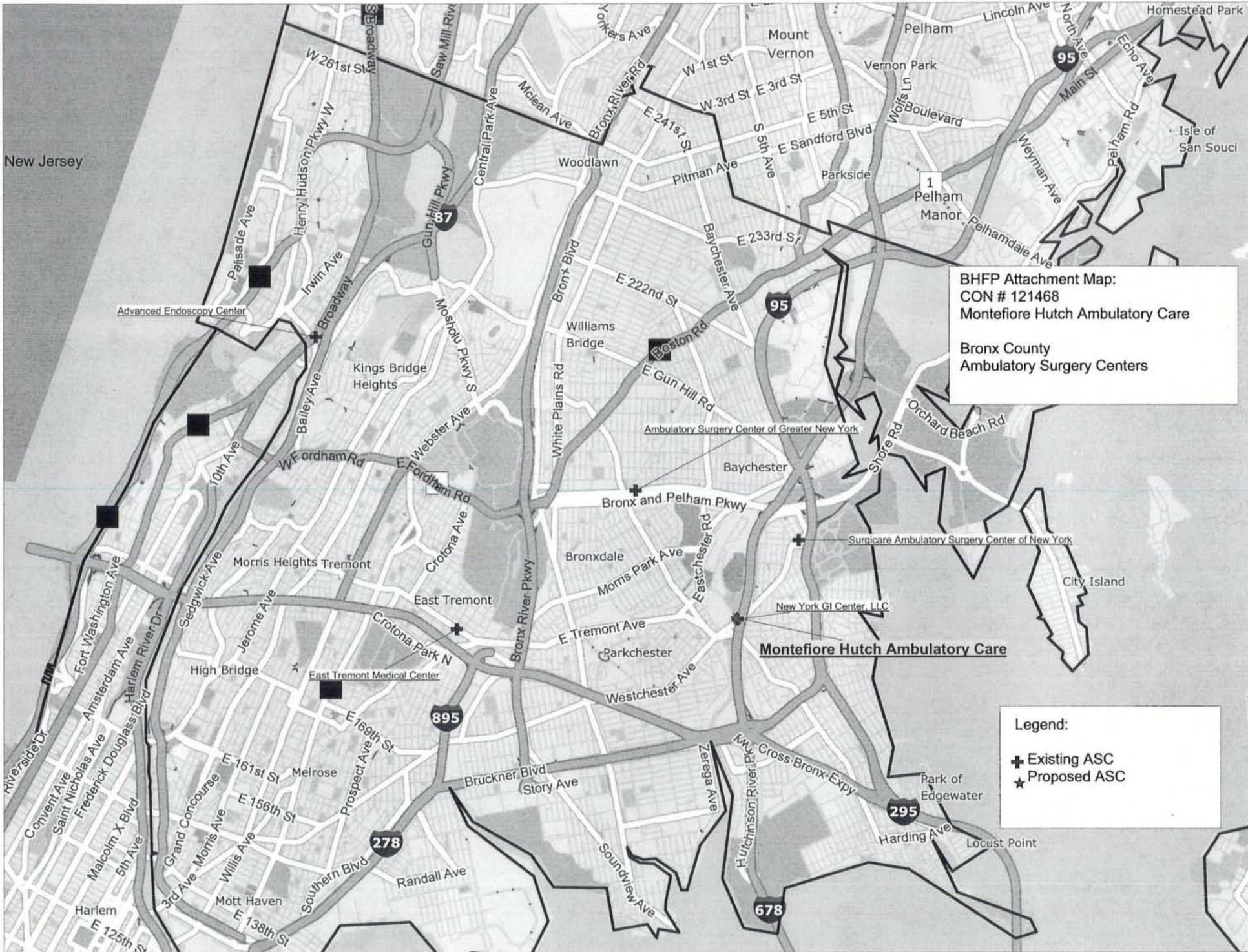
## Consolidated Statements of Financial Position

	December 31	
	2011	2010
	<i>(In Thousands)</i>	
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 26,855	\$ 12,517
Marketable and other securities	775,680	767,311
Assets limited as to use – marketable securities	49,440	47,018
Receivables for patient care, less allowances for doubtful accounts (2011 – \$132,170; 2010 – \$120,026)	161,779	163,594
Other receivables	49,784	57,765
Estimated insurance claims receivable, current portion	73,115	77,189
Other current assets	31,157	27,896
Total current assets	<u>1,167,810</u>	<u>1,153,290</u>
Assets limited as to use:		
Marketable and other securities:		
Sinking funds	64,257	60,032
Employee deferred compensation plan	12,154	10,114
Marketable and other securities externally designated	94,766	92,243
Malpractice insurance programs	19,421	—
Total non-current assets limited as to use	<u>190,598</u>	<u>162,389</u>
Marketable securities held as collateral	6,040	6,464
Property, buildings and equipment, at cost, net	738,541	717,418
Estimated insurance claims receivable, net of current portion	414,320	437,404
Deferred financing costs and other non-current assets	114,049	100,651
Total assets	<u>\$ 2,631,358</u>	<u>\$ 2,577,616</u>
<b>Liabilities and net assets</b>		
Current liabilities:		
Trade accounts payable	\$ 81,057	\$ 77,052
Other payables and accrued expenses	202,388	215,773
Accrued salaries, wages and related items	183,435	175,651
Estimated insurance claims liabilities, current portion	73,115	77,189
Current portion of long-term debt	39,356	36,624
Total current liabilities	<u>579,351</u>	<u>582,289</u>
Long-term debt, less current portion	550,610	573,519
Non-current defined benefit and postretirement health plan and insurance liabilities	236,114	199,596
Employee deferred compensation	12,154	10,114
Estimated insurance claims liabilities, net of current portion	414,320	437,404
Other non-current liabilities	285,457	254,490
Total liabilities	<u>2,078,006</u>	<u>2,057,412</u>
Commitments and contingencies		
Net assets:		
Unrestricted	455,208	422,410
Temporarily restricted	72,794	72,444
Permanently restricted	25,350	25,350
Total net assets	<u>553,352</u>	<u>520,204</u>
Total liabilities and net assets	<u>\$ 2,631,358</u>	<u>\$ 2,577,616</u>

## Montefiore Medical Center

## Consolidated Statements of Operations

	Year Ended December 31	
	2011	2010
	<i>(In Thousands)</i>	
<b>Operating revenue</b>		
Net patient service revenue	\$ 2,798,093	\$ 2,726,531
Grants and contracts	72,656	68,317
Contributions	4,594	5,140
Other	102,604	87,145
Total operating revenue	<u>2,977,947</u>	<u>2,887,133</u>
<b>Operating expenses</b>		
Salaries and wages	1,336,865	1,271,976
Employee benefits	392,516	372,709
Supplies and other expenses	1,048,834	1,034,260
Depreciation and amortization	100,824	99,378
Interest	28,010	31,786
Total operating expenses	<u>2,907,049</u>	<u>2,810,109</u>
Income from operations before certain items	70,898	77,024
Net realized and changes in unrealized (losses) gains on marketable and other securities	(11,558)	34,534
Malpractice insurance program adjustments associated with investment losses	(25,894)	—
Medical resident tax recovery	—	21,500
Income from operations	<u>33,446</u>	<u>133,058</u>
Change in defined benefit pension and other postretirement plan liabilities to be recognized in future periods	(4,509)	(1,286)
Net assets released from restrictions used for purchases of property, buildings and equipment	3,861	2,267
Increase in unrestricted net assets	<u>\$ 32,798</u>	<u>\$ 134,039</u>



BHP Attachment Map:  
 CON # 121468  
 Montefiore Hutch Ambulatory Care  
 Bronx County  
 Ambulatory Surgery Centers

Legend:  
 + Existing ASC  
 ★ Proposed ASC

**Montefiore Hutch Ambulatory Care**

New Jersey

Advanced Endoscopy Center

Ambulatory Surgery Center of Greater New York

Surgicare Ambulatory Surgery Center of New York

New York GI Center, LLC

East Tremont Medical Center

Park of Edgewater

Locust Point

Homestead Park

Isle of San Souci

City Island

1 Pelham Manor

Harding Ave

Locust Point

Harding Ave

Harding Ave

Harding Ave

Harding Ave

Harding Ave

Harding Ave

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Hospice Services - Construction**

**Exhibit #4**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121405 C	Hospice Buffalo, Inc. (Erie County)

HOSPICE FOUNDATION OF WESTERN NEW YORK, INC.  
 (AN ENTITY CONTROLLED BY THE CENTER FOR HOSPICE AND PALLIATIVE CARE, INC)

STATEMENTS OF FINANCIAL POSITION  
 As of December 31,

ASSETS	2011	2010
<b>Current assets:</b>		
Cash and cash equivalents	\$ 3,238,416	\$ 1,414,698
Current portion of pledges receivable	595,107	375,231
Accounts receivable - other	-	45
Current portion of mortgage receivable	61,112	57,705
Prepaid expenses	6,093	4,313
Total current assets	<u>3,900,728</u>	<u>1,851,992</u>
Investments	20,340,768	19,212,991
Pledges receivable, excluding current portion	517,944	494,284
Other assets	<u>759,563</u>	<u>821,752</u>
Total assets	<u>\$ 25,519,003</u>	<u>\$ 22,381,019</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 104,378	\$ 95,177
Accounts payable to related party	3,135,749	2,582,892
Total current liabilities	<u>3,240,127</u>	<u>2,678,069</u>
<b>Net assets:</b>		
Unrestricted	9,620,300	8,742,047
Board designated	7,829,665	6,959,312
Total unrestricted net assets	<u>17,449,965</u>	<u>15,701,359</u>
Temporarily restricted	2,943,863	2,446,503
Permanently restricted	1,885,048	1,555,088
Total net assets	<u>22,278,876</u>	<u>19,702,950</u>
Total liabilities and net assets	<u>\$ 25,519,003</u>	<u>\$ 22,381,019</u>

HOSPICE FOUNDATION OF WESTERN NEW YORK, INC.  
 (AN ENTITY CONTROLLED BY THE CENTER FOR HOSPICE AND PALLIATIVE CARE, INC.)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
 For the Year Ended December 31, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue, grants and other support:</b>				
Contributions, grants and bequests	\$ 2,531,805	\$ 769,481	\$ 329,960	\$ 3,631,246
Special events	1,103,717	-	-	1,103,717
Interest and dividends	38	-	-	38
Net assets released from restrictions	254,355	(254,355)	-	-
Total revenues	<u>3,889,915</u>	<u>515,126</u>	<u>329,960</u>	<u>4,735,001</u>
<b>Expenses:</b>				
Program services	254,355	-	-	254,355
Cost of special events	336,312	-	-	336,312
Management and general	598,843	-	-	598,843
Fundraising	796,834	-	-	796,834
Occupancy	30,475	-	-	30,475
Interest	861	-	-	861
Depreciation and amortization	5,694	-	-	5,694
Total expenses	<u>2,023,374</u>	<u>-</u>	<u>-</u>	<u>2,023,374</u>
Income from operations	1,866,541	515,126	329,960	2,711,627
<b>Other losses:</b>				
Realized and unrealized losses on investments and investment return	(117,935)	(17,766)	-	(135,701)
Total other losses	<u>(117,935)</u>	<u>(17,766)</u>	<u>-</u>	<u>(135,701)</u>
Change in net assets	1,748,606	497,360	329,960	2,575,926
Net assets - beginning of year	<u>15,701,359</u>	<u>2,446,503</u>	<u>1,555,088</u>	<u>19,702,950</u>
Net assets - end of year	<u>\$ 17,449,965</u>	<u>\$ 2,943,863</u>	<u>\$ 1,885,048</u>	<u>\$ 22,278,876</u>

HOSPICE FOUNDATION OF WESTERN NEW YORK, INC.  
 (AN ENTITY CONTROLLED BY THE CENTER FOR HOSPICE AND PALLIATIVE CARE, INC.)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
 For the Year Ended December 31, 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue, grants and other support:</b>				
Contributions, grants and bequests	\$ 2,236,994	\$ 1,063,861	\$ 670	\$ 3,301,525
Special events	1,023,691	-	-	1,023,691
Interest	58	-	-	58
Net assets released from restrictions	429,716	(429,716)	-	-
Total revenues	3,690,459	534,145	670	4,325,274
<b>Expenses:</b>				
Program services	429,716	-	-	429,716
Cost of special events	331,773	-	-	331,773
Management and general	558,651	-	-	558,651
Fundraising	814,020	-	-	814,020
Occupancy	23,882	-	-	23,882
Interest	924	-	-	924
Depreciation and amortization	8,815	-	-	8,815
Total expenses	2,167,781	-	-	2,167,781
Income from operations	1,522,678	634,145	670	2,157,493
<b>Other gains:</b>				
Realized and unrealized gains on investments and investment return	1,794,089	196,543	-	1,990,632
Total other gains	1,794,089	196,543	-	1,990,632
<b>Change in net assets</b>	3,316,767	830,688	670	4,148,125
Net assets - beginning of year	12,384,592	1,615,815	1,554,418	15,554,825
Net assets - end of year	\$ 15,701,359	\$ 2,446,503	\$ 1,555,088	\$ 19,702,950

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES

CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
December 31, 2010

	Hospice Foundation	Glida's Club	Home Care Buffalo	Hospice Buffalo	Palliative Care Institute	The Center for Hospice & Palliative Care	Caring Hearts Home Care	Life Transitions Center	Saunders Properties of WNY	Eliminating Entries	Consolidated Total
<b>ASSETS</b>											
<b>Current assets:</b>											
Cash and cash equivalents	\$ 1,414,698	\$ 62,720	\$ 19,808	\$ 5,055,834	\$ 40,094	\$ 299,374	\$ 25,708	\$ 17,519	\$ 22,889	\$ -	\$ 6,874,644
Patient and third-party accounts receivable, net	-	-	43,469	3,222,360	-	-	84,505	94	-	-	3,350,428
Accounts receivable from related entities	-	-	-	10,365,455	206,550	10,332,555	-	-	-	(20,904,560) (A)	-
Accounts receivable - other	45	7,753	-	5,377	-	35,991	1,100	60	1,344	-	81,670
Grants receivable	-	-	-	-	-	-	-	14,300	-	-	14,300
Pledges receivable	375,231	215,150	-	-	-	-	-	-	-	-	590,381
Prepaid expenses	4,313	4,746	3,000	18,580	-	349,157	1,270	-	7,566	-	388,632
Other current assets	-	-	10,296	-	-	99,830	-	-	-	-	109,126
Total current assets	1,794,287	295,359	76,572	18,677,606	252,644	11,115,907	112,583	31,973	31,799	(20,904,560)	11,478,181
Pledges receivable	494,284	37,579	-	-	-	-	-	-	-	-	531,863
Land, buildings and equipment, net	1,260	1,361,917	5,932	540,471	-	6,243,627	1,482	13,166	2,043,818	-	10,211,673
Investments	20,029,188	-	-	-	-	-	-	-	-	(816,197) (A)	19,212,991
Other assets	62,000	5,800	-	8,618	-	-	-	-	-	-	76,427
Total assets	\$ 22,381,019	\$ 1,695,674	\$ 82,505	\$ 19,226,695	\$ 252,644	\$ 17,359,534	\$ 114,065	\$ 45,139	\$ 2,075,617	\$ (21,720,757)	\$ 41,512,135
<b>LIABILITIES AND NET ASSETS</b>											
<b>Current liabilities:</b>											
Accounts payable and accrued expenses	\$ 39,316	\$ 5,808	\$ 22,673	\$ 1,400,222	\$ -	\$ 606,573	\$ 36,804	\$ 5,697	\$ 15,564	\$ -	\$ 2,218,657
Accounts payable to related entities	2,582,892	-	3,189,039	-	-	10,572,006	13,733	2,352,929	2,184,961	(20,904,560) (A)	-
Accrued compensation	51,178	17,330	29,031	1,212,488	-	694,736	91,391	7,015	-	-	2,103,171
Deferred revenue	4,633	-	2,870	-	-	1,627	-	15,470	-	-	24,650
Demand note payable	-	60,000	-	-	-	-	-	-	-	-	60,000
Current portion of long term debt	-	24,853	-	-	-	57,705	-	-	-	(57,705) (A)	24,853
Total current liabilities	2,678,069	107,991	3,252,613	2,608,710	-	11,932,649	141,928	2,381,111	2,200,525	(20,962,265)	4,431,331
Long-term debt	-	630,745	-	-	-	750,492	-	-	-	(758,492) (A)	630,745
<b>Net Assets:</b>											
Unrestricted	8,742,047	958,938	(3,170,108)	16,527,985	252,644	4,668,393	(27,853)	(2,335,972)	(124,908)	-	25,489,156
Board designated	6,959,312	-	-	-	-	-	-	-	-	-	6,959,312
Total unrestricted	15,701,359	958,938	(3,170,108)	16,527,985	252,644	4,668,393	(27,853)	(2,335,972)	(124,908)	-	32,448,468
Temporarily restricted	2,446,503	-	-	-	-	-	-	-	-	-	2,446,503
Permanently restricted	1,555,088	-	-	-	-	-	-	-	-	-	1,555,088
Total net assets	19,702,950	958,938	(3,170,108)	16,527,985	252,644	4,668,393	(27,853)	(2,335,972)	(124,908)	-	38,450,059
Total liabilities and net assets	\$ 22,381,019	\$ 1,695,674	\$ 82,505	\$ 19,226,695	\$ 252,644	\$ 17,359,534	\$ 114,065	\$ 45,139	\$ 2,075,617	\$ (21,720,757)	\$ 41,512,135

(A) To eliminate intercompany receivables and payables.

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES  
CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
For the Year Ended December 31, 2010

	HOSPICE FOUNDATION				Dilda's Club Western New York	Home Care Buffalo	Hospice Buffalo	Palliative Care Institute	The Center for Hospice & Palliative Care	Caring Hearts Home Care	Baundere Properties of WNY	Life Transitions Center	Eliminating Entries	Consolidated Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total										
Revenue, grants and other support														
Net patient service revenue	-	-	-	-	-	245,261	44,775,127	-	-	2,720,176	-	65,273	(2,152,651)	(D), (E)
Contributions, grants and bequests	2,216,564	1,093,851	670	3,311,085	1,499,212	42,493	5,931	-	301,987	690	-	157,845	(429,715)	(B)
Special events	1,623,631	-	-	1,623,631	53,718	-	-	-	-	-	-	-	-	-
Program service revenue	-	-	-	-	-	-	-	7,452	240,806	-	-	-	-	-
Other income	-	-	-	-	3,620	15	7,731	17,898	13,172	-	31	-	-	-
Administrative services	58	-	-	58	-	-	-	-	-	-	-	-	-	-
Facility services	-	-	-	-	-	-	-	-	7,160,593	-	-	-	(7,160,593)	(C)
Net assets released from restrictions	426,716	(426,716)	-	-	-	-	-	-	-	-	104,294	-	(1,503,460)	(C)
<b>Total revenues</b>	<b>3,642,459</b>	<b>634,145</b>	<b>670</b>	<b>4,225,274</b>	<b>1,560,955</b>	<b>291,769</b>	<b>44,782,749</b>	<b>25,317</b>	<b>5,122,955</b>	<b>2,720,866</b>	<b>124,325</b>	<b>222,918</b>	<b>(11,269,383)</b>	
Expenses:														
Professional care of patients	-	-	-	-	-	500,577	33,591,516	-	-	1,791,027	-	258,243	(2,472,803)	(C), (D), (E)
Program services	429,715	-	-	429,715	-	-	-	-	-	-	-	-	(429,715)	(B)
Cost of special events	331,774	-	-	331,774	27,303	-	-	-	-	-	-	-	-	-
Management and general	555,651	-	-	555,651	-	295,523	6,197,934	132,612	4,101,234	270,636	-	369,098	(7,180,599)	(C)
Fundraising	814,020	-	-	814,020	399,852	-	-	-	-	-	-	-	-	-
Financial services	-	-	-	-	-	-	-	-	1,335,428	-	-	-	-	-
Marketing	-	-	-	-	-	-	-	-	1,156,016	-	-	-	-	-
Education	-	-	-	-	-	-	-	-	364,995	-	-	-	-	-
Facilities	-	-	-	-	38,743	-	-	-	1,421,914	-	74,455	-	-	-
Occupancy	23,862	-	-	23,862	-	9,711	1,128,674	-	3,826	27,629	21,146	22,817	(326,520)	(C)
Interest	924	-	-	924	42,741	238	23,876	-	46,332	-	-	-	(73,420)	(C)
Depreciation	6,815	-	-	6,815	25,114	9,159	305,776	-	762,433	1,137	43,969	35,364	(731,576)	(C)
<b>Total expenses</b>	<b>2,167,781</b>	<b>-</b>	<b>-</b>	<b>2,167,781</b>	<b>524,353</b>	<b>819,607</b>	<b>41,765,016</b>	<b>132,612</b>	<b>9,237,297</b>	<b>2,720,469</b>	<b>129,569</b>	<b>625,512</b>	<b>(11,314,747)</b>	
<b>Income (loss) from operations</b>	<b>1,522,678</b>	<b>634,145</b>	<b>670</b>	<b>2,157,493</b>	<b>936,572</b>	<b>(527,838)</b>	<b>3,524,733</b>	<b>(107,295)</b>	<b>(50,302)</b>	<b>(69,603)</b>	<b>(35,203)</b>	<b>(462,604)</b>	<b>48,382</b>	<b>5,484,307</b>
Other gains (losses):														
Loss on disposal of assets	-	-	-	-	-	-	-	-	(1,491)	-	-	-	-	(1,491)
Realized and unrealized gains on investments and investment return	1,794,065	199,543	-	1,993,608	306	1,622	109	-	12,716	35	-	-	(48,382)	(C)
<b>Total expenses and other gains</b>	<b>373,692</b>	<b>(105,543)</b>	<b>-</b>	<b>177,149</b>	<b>624,917</b>	<b>817,978</b>	<b>41,764,027</b>	<b>132,610</b>	<b>9,225,942</b>	<b>2,790,434</b>	<b>139,562</b>	<b>625,512</b>	<b>(11,269,365)</b>	
<b>Change in net assets</b>	<b>3,316,767</b>	<b>830,688</b>	<b>670</b>	<b>4,148,125</b>	<b>956,331</b>	<b>(520,205)</b>	<b>3,524,852</b>	<b>(107,293)</b>	<b>(44,837)</b>	<b>(65,568)</b>	<b>(35,263)</b>	<b>(462,694)</b>	<b>-</b>	<b>7,440,011</b>
Net assets - beginning of year	12,384,592	1,615,815	1,554,418	15,554,825	-	(2,639,859)	13,693,123	269,937	4,713,389	41,705	(89,645)	(1,033,379)	-	19,010,646
<b>Net assets - end of year</b>	<b>\$ 15,701,359</b>	<b>\$ 2,446,503</b>	<b>\$ 1,555,088</b>	<b>\$ 19,702,950</b>	<b>\$ 956,926</b>	<b>\$ (3,170,102)</b>	<b>\$ 16,522,975</b>	<b>\$ 252,644</b>	<b>\$ 4,668,303</b>	<b>\$ (27,637)</b>	<b>\$ (124,206)</b>	<b>\$ (2,335,672)</b>	<b>\$ -</b>	<b>\$ 35,450,019</b>

(B) To eliminate Foundation revenue net corresponding expenditures due to distribution of restricted funds from the Foundation.  
(C) To eliminate revenue and expenses related to the allocation of home office costs, facilities and occupancy related expenses.  
(D) To eliminate revenue and expenses due to bereavement services provided by Life Transitions Center, Inc. and home health aide services provided by Caring Hearts Home Care, Inc.  
(E) To eliminate revenue and expenses due to Home Health Aide services provided by Caring Hearts to Hospice Buffalo and Home Care Buffalo.

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES  
CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
December 31, 2011

**DRAFT**  
TENTATIVE AND PRELIMINARY

FOR DISCUSSION AND INTERNAL PURPOSES  
ONLY- SUBJECT TO REVISION

ASSETS	Hospice Foundation	Gilda's Club	Home Care Buffalo	Hospice Buffalo	Palliative Care Institute	The Center for Hospice & Palliative Care	Caring Hearts Home Care	Life Transitions Center	Saunders Properties of WNY	Eliminating Entries	Consolidated Total
<b>Current assets:</b>											
Cash and cash equivalents	\$ 3,298,416	\$ 70,195	\$ 15,590	\$ 979,116	\$ 10,429	\$ 420,595	\$ 2,990	\$ 22,676	\$ 9,932	\$ -	\$ 4,806,930
Patient and third-party accounts receivable, net	-	-	49,900	3,111,655	-	-	93,088	450	-	-	3,245,123
Accounts receivable from related entities	-	-	-	13,818,074	1,579	12,639,350	-	-	-	(26,459,122) (A)	-
Accounts receivable - other	-	16	-	42	-	41,204	2,982	-	24,257	-	68,500
Grants receivable	-	-	-	-	-	-	-	10,900	-	-	10,900
Pledges receivable	595,107	168,404	-	-	-	-	-	-	-	-	763,511
Prepaid expenses	6,053	2,759	506	16,935	-	559,031	524	-	29,374	-	642,224
Other current assets	-	-	11,531	-	-	91,157	-	-	-	-	102,758
Total current assets	3,869,616	241,374	78,579	17,925,852	12,108	13,757,376	89,584	34,026	60,563	(26,459,122)	9,609,965
Pledges receivable	517,944	182	-	-	-	-	-	-	-	-	518,126
Land, buildings and equipment, net	183	1,343,217	2,736	620,651	-	6,244,150	1,130	10,373	2,192,140	-	10,414,632
Investments	21,069,260	-	-	-	-	-	-	-	-	(758,492) (A)	20,310,768
Other assets	92,000	-	-	8,512	-	-	-	-	-	-	70,512
Total assets	\$ 25,519,003	\$ 1,584,773	\$ 81,367	\$ 18,555,016	\$ 12,108	\$ 20,001,526	\$ 90,714	\$ 44,399	\$ 2,252,703	\$ (27,217,614)	\$ 40,923,994
<b>LIABILITIES AND NET ASSETS</b>											
<b>Current liabilities:</b>											
Accounts payable and accrued expenses	\$ 30,552	\$ 15,455	\$ 25,019	\$ 1,449,209	\$ 192	\$ 767,149	\$ 74,742	\$ 132	\$ 18,418	\$ -	\$ 2,382,760
Accounts payable to related entities	3,135,749	245,031	3,661,274	-	-	13,819,753	232,698	2,650,404	2,513,213	(26,459,122) (A)	-
Accrued compensation	68,556	5,941	30,633	1,493,125	2,516	352,231	119,384	36	-	-	2,072,433
Deferred revenue	4,930	-	988	-	-	-	-	14,409	639	-	21,056
Current portion of long term debt	-	25,380	-	-	-	61,112	-	-	-	(61,112) (A)	25,386
Total current liabilities	3,240,127	294,813	3,918,514	2,942,335	2,708	15,000,245	426,824	2,665,041	2,532,270	(26,520,234)	4,602,543
Long-term debt	-	604,359	-	-	-	697,380	-	-	-	(697,380) (A)	604,359
<b>Net Assets:</b>											
Unrestricted	9,670,900	685,601	(3,637,147)	15,612,680	3,400	4,303,901	(336,110)	(2,620,642)	(279,567)	-	23,168,416
Board designated	7,829,665	-	-	-	-	-	-	-	-	-	7,829,665
Total unrestricted	17,449,565	685,601	(3,637,147)	15,612,680	3,400	4,303,901	(336,110)	(2,620,642)	(279,567)	-	30,998,081
Temporarily restricted	2,943,863	-	-	-	-	-	-	-	-	-	2,943,863
Permanently restricted	1,885,048	-	-	-	-	-	-	-	-	-	1,885,048
Total net assets	22,278,876	685,601	(3,637,147)	15,612,680	9,400	4,303,901	(336,110)	(2,620,642)	(279,567)	-	35,616,992
Total liabilities and net assets	\$ 25,519,003	\$ 1,584,773	\$ 81,367	\$ 18,555,016	\$ 12,108	\$ 20,001,526	\$ 90,714	\$ 44,399	\$ 2,252,703	\$ (27,217,614)	\$ 40,923,994

(A) To eliminate intercompany receivables and payables.

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES  
CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
For the Year Ended December 31, 2011

**DRAFT**  
TENTATIVE AND PRELIMINARY

FOR DISCUSSION AND INTERNAL PURPOSES  
ONLY - SUBJECT TO REVISION

	HOSPICE FOUNDATION				Glide's Club Western New York	Home Care Buffalo	Hospice Buffalo	Palliative Care Institute	The Center for Hospice & Palliative Care	Caring Hearts Home Care	Properties of WNY	Transitions Center	Eliminating Entries		Consolidated Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total											
<b>Revenue, grants and other support</b>															
Net patient service revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 252,222	\$ 42,848,811	\$ -	\$ -	\$ 2,911,823	\$ -	\$ 12,229	\$ (2,332,927)	(D), (E)	\$ 42,473,155
Contributions, grants and bequests	2,531,805	789,481	326,950	3,631,249	182,681	71,852	10,693	-	138,842	-	64,104	-	(254,355)	(B)	3,845,656
Special events	1,103,717	-	-	1,103,717	89,167	-	-	-	-	-	-	-	-	-	1,172,884
Program service revenue	-	-	-	-	-	-	-	20,057	302,550	-	-	-	-	-	322,567
Other income	38	-	-	38	729	-	14,008	-	26,431	3,825	-	77	-	-	45,108
Administrative services	-	-	-	-	-	-	-	-	7,103,718	-	-	-	(7,103,718)	(C)	-
Facility services	-	-	-	-	-	-	-	-	1,540,117	-	255,704	-	(1,699,037)	(C)	106,784
Net assets released from revaluations	254,295	(254,295)	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total revenues</b>	<b>3,892,515</b>	<b>515,128</b>	<b>326,950</b>	<b>4,734,601</b>	<b>252,573</b>	<b>372,974</b>	<b>42,860,507</b>	<b>20,057</b>	<b>8,106,400</b>	<b>2,915,652</b>	<b>265,704</b>	<b>79,407</b>	<b>(11,410,037)</b>		<b>48,966,156</b>
<b>Expenses:</b>															
Professional care of patients	-	-	-	-	-	534,150	36,155,091	-	-	1,849,983	-	93,381	(2,734,243)	(C), (D), (F)	36,148,887
Program services	254,355	-	-	254,355	-	-	-	-	-	-	-	-	(254,355)	(B)	-
Cost of special events	336,312	-	-	336,312	13,438	-	-	-	-	-	-	-	-	-	349,751
Managerial and general	598,843	-	-	598,843	-	332,901	5,822,704	283,315	4,548,654	1,243,505	-	229,343	(7,103,718)	(C)	1,190,833
Fundraising	708,834	-	-	708,834	393,769	-	-	-	-	-	-	-	-	-	1,518,792
Financial services	-	-	-	-	-	-	-	-	1,618,792	-	-	-	-	-	933,950
Marketing	-	-	-	-	-	-	-	-	122,184	-	-	-	-	-	122,184
Education	-	-	-	-	-	-	-	-	1,653,688	-	154,991	-	-	-	1,876,807
Facilities	-	-	-	-	23,216	-	-	-	15,131	30,278	129,105	14,204	(1,079,341)	(C)	435,009
Occupancy	30,475	-	-	30,475	-	10,192	1,285,167	-	-	-	-	-	(88,074)	(C)	40,884
Interest	801	-	-	801	40,884	292	21,773	-	45,190	-	-	-	(215,456)	(C)	617,262
Depreciation	5,654	-	-	5,654	47,584	4,838	312,247	-	931,507	362	85,267	29,568	-	-	1,361,262
<b>Total expenses</b>	<b>2,023,374</b>	<b>-</b>	<b>-</b>	<b>2,023,374</b>	<b>523,924</b>	<b>1,002,299</b>	<b>43,356,252</b>	<b>263,315</b>	<b>9,489,378</b>	<b>3,223,323</b>	<b>410,383</b>	<b>381,077</b>	<b>(11,455,187)</b>		<b>19,418,412</b>
<b>Income (loss) from operations</b>	<b>1,869,141</b>	<b>515,128</b>	<b>329,660</b>	<b>2,713,929</b>	<b>(271,351)</b>	<b>(628,325)</b>	<b>(915,745)</b>	<b>(240,244)</b>	<b>(382,968)</b>	<b>(308,271)</b>	<b>(154,659)</b>	<b>(244,670)</b>	<b>45,150</b>		<b>(463,256)</b>
<b>Other gains (losses):</b>															
Realized and unrealized (losses) gains on investments and investment return	(117,835)	(17,769)	-	(135,604)	14	1,359	1,172	-	(1,524)	24	-	-	(45,150)	(C)	(179,811)
Total other gains (losses)	(117,835)	(17,769)	-	(135,604)	14	1,359	1,172	-	(1,524)	24	-	-	(45,150)		(179,811)
<b>Change in net assets</b>	<b>1,749,605</b>	<b>497,359</b>	<b>329,660</b>	<b>2,576,624</b>	<b>(271,337)</b>	<b>(667,039)</b>	<b>(915,353)</b>	<b>(243,244)</b>	<b>(384,492)</b>	<b>(308,247)</b>	<b>(154,659)</b>	<b>(244,670)</b>	<b>-</b>		<b>(631,647)</b>
<b>Net assets - beginning of year</b>	<b>19,791,359</b>	<b>2,448,603</b>	<b>1,555,089</b>	<b>19,792,051</b>	<b>956,938</b>	<b>(3,170,105)</b>	<b>15,627,885</b>	<b>252,644</b>	<b>4,688,353</b>	<b>(7,853)</b>	<b>(124,903)</b>	<b>(2,335,972)</b>	<b>-</b>		<b>26,430,059</b>
<b>Net assets - end of year</b>	<b>\$ 17,449,595</b>	<b>\$ 2,945,962</b>	<b>\$ 1,884,749</b>	<b>\$ 22,279,278</b>	<b>\$ 685,601</b>	<b>\$ (3,837,147)</b>	<b>\$ 14,612,532</b>	<b>\$ 9,400</b>	<b>\$ 4,303,861</b>	<b>\$ (328,116)</b>	<b>\$ (279,567)</b>	<b>\$ (2,620,942)</b>	<b>\$ -</b>		<b>\$ 25,816,992</b>

(B) To eliminate Foundation revenue and corresponding expenditures due to distribution of restricted funds from the Foundation.  
(C) To eliminate revenue and expenses related to the allocation of home office costs, facilities and occupancy related expenses.  
(D) To eliminate revenue and expenses due to bereavement services provided by Life Transitions Center, Inc. and home health aide services provided by Caring Hearts Home Care, Inc.  
(E) To eliminate revenue and expenses due to Home Health Aides services provided by Caring Hearts to Hospice Buffalo and Home Care Buffalo.

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION  
December 31,

**DRAFT**  
TENTATIVE AND PRELIMINARY  
FOR DISCUSSION AND INTERNAL PURPOSES  
ONLY. SUBJECT TO REVISION.

ASSETS	2011	2010
<b>Current assets:</b>		
Cash and cash equivalents	\$ 4,806,930	\$ 6,974,644
Patient and third party accounts receivable, net of allowance for doubtful accounts and rate adjustments of \$490,817 (\$209,846 - 2010)	3,245,123	3,350,428
Accounts receivable - other	68,500	51,670
Grants receivable	10,900	14,300
Pledges receivable	763,511	590,381
Prepaid expenses	612,224	388,632
Other current assets	102,768	109,126
<b>Total current assets</b>	<u>9,609,956</u>	<u>11,479,181</u>
Pledges receivable	518,126	531,863
Land, buildings, and equipment, net	10,414,632	10,217,482
Investments	20,310,768	19,212,991
Other assets	70,512	70,618
<b>Total assets</b>	<u>\$ 40,923,994</u>	<u>\$ 41,512,135</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 2,382,768	\$ 2,219,889
Accrued compensation	2,072,433	2,101,939
Deferred revenue	21,056	24,650
Demand note payable	-	60,000
Current portion of mortgage payable	26,386	24,853
<b>Total current liabilities</b>	<u>4,502,643</u>	<u>4,431,331</u>
Mortgage payable	604,359	630,745
<b>Net assets:</b>		
Unrestricted	23,158,416	25,489,156
Board designated	7,829,665	6,959,312
<b>Total unrestricted</b>	<u>30,988,081</u>	<u>32,448,468</u>
Temporarily restricted	2,943,863	2,446,503
Permanently restricted	1,885,048	1,555,088
<b>Total net assets</b>	<u>35,816,992</u>	<u>36,450,059</u>
<b>Total liabilities and net assets</b>	<u>\$ 40,923,994</u>	<u>\$ 41,512,135</u>

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
For the Year Ended December 31, 2011

**DRAFT**  
PROVISIONAL AND PRELIMINARY  
FOR DISCUSSION AND INTERNAL PURPOSES  
ONLY SUBJECT TO REVISION

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue, grants and other support:</b>				
Net patient service revenue	\$ 43,473,155	\$ -	\$ -	\$ 43,473,155
Contributions, grants and bequests	2,746,217	769,481	329,960	3,845,658
Special events	1,172,884	-	-	1,172,884
Program service revenue	322,567	-	-	322,567
Other income	45,108	-	-	45,108
Facilities	106,784	-	-	106,784
Net assets released from restrictions	254,355	(254,355)	-	-
<b>Total revenues</b>	<b>48,121,070</b>	<b>515,126</b>	<b>329,960</b>	<b>48,966,156</b>
<b>Expenses:</b>				
Professional care of patients	36,148,887	-	-	36,148,887
Cost of special events	349,751	-	-	349,751
Management and general	5,903,243	-	-	5,903,243
Fundraising	1,190,633	-	-	1,190,633
Financial services	1,516,792	-	-	1,516,792
Marketing	930,860	-	-	930,860
Education	129,194	-	-	129,194
Facilities	1,876,897	-	-	1,876,897
Occupancy	435,009	-	-	435,009
Interest	40,884	-	-	40,884
Depreciation	897,262	-	-	897,262
<b>Total expenses</b>	<b>49,419,412</b>	<b>-</b>	<b>-</b>	<b>49,419,412</b>
Income (loss) from operations	(1,298,342)	515,126	329,960	(453,256)
<b>Other gains (losses):</b>				
Realized and unrealized losses on investments and investment return	(162,045)	(17,766)	-	(179,811)
<b>Total other gains (losses)</b>	<b>(162,045)</b>	<b>(17,766)</b>	<b>-</b>	<b>(179,811)</b>
<b>Change in net assets</b>	<b>(1,460,387)</b>	<b>497,360</b>	<b>329,960</b>	<b>(633,067)</b>
Net assets - beginning of year	32,448,468	2,446,503	1,555,088	36,450,059
<b>Net assets - end of year</b>	<b>\$ 30,988,081</b>	<b>\$ 2,943,863</b>	<b>\$ 1,885,048</b>	<b>\$ 35,816,992</b>

THE CENTER FOR HOSPICE & PALLIATIVE CARE, INC.  
AND RELATED ENTITIES

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
For the Year Ended December 31, 2010

**DRAFT**  
TENTATIVE AND PRELIMINARY

FOR DISCUSSION AND INTERNAL PURPOSES  
ONLY - SUBJECT TO REVISION

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue, grants and other support:</b>				
Net patient service revenue	\$ 45,653,186	\$ -	\$ -	\$ 45,653,186
Contributions, grants and bequests	3,815,237	1,063,861	670	4,879,768
Special events	1,083,406	-	-	1,083,406
Program service revenue	256,452	-	-	256,452
Other income	41,900	-	-	41,900
Facilities	37,091	-	-	37,091
Net assets released from restrictions	429,716	(429,716)	-	-
<b>Total revenues</b>	<b>51,316,986</b>	<b>634,145</b>	<b>670</b>	<b>51,951,803</b>
<b>Expenses:</b>				
Professional care of patients	33,671,455	-	-	33,671,455
Cost of special events	359,677	-	-	359,677
Management and general	5,389,607	-	-	5,389,607
Fundraising	1,213,902	-	-	1,213,902
Financial services	1,339,426	-	-	1,339,426
Marketing	1,196,996	-	-	1,196,996
Education	364,996	-	-	364,996
Facilities	1,535,113	-	-	1,535,113
Occupancy	321,336	-	-	321,336
Interest	42,741	-	-	42,741
Depreciation	1,032,247	-	-	1,032,247
<b>Total expenses</b>	<b>46,467,496</b>	<b>-</b>	<b>-</b>	<b>46,467,496</b>
Income from operations	4,849,492	634,145	670	5,484,307
<b>Other gains (losses):</b>				
Loss on disposal of assets	(1,401)	-	-	(1,401)
Realized and unrealized gains on investments and investment return	1,760,562	196,543	-	1,957,105
<b>Total other gains (losses)</b>	<b>1,759,161</b>	<b>196,543</b>	<b>-</b>	<b>1,955,704</b>
<b>Change in net assets</b>	<b>6,608,653</b>	<b>830,688</b>	<b>670</b>	<b>7,440,011</b>
Net assets - beginning of year	25,839,815	1,615,815	1,554,418	29,010,048
<b>Net assets - end of year</b>	<b>\$ 32,448,468</b>	<b>\$ 2,446,503</b>	<b>\$ 1,555,088</b>	<b>\$ 36,450,059</b>

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Residential Health Care Facilities - Construction**

**Exhibit #5**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	102376 C	Albany County Nursing Home (Albany County)
2.	121075 C	Jewish Home Lifecare, Manhattan (New York County)
3.	121084 C	Pine Haven Home (Columbia County)
4.	121183 C	Wayne County Nursing Home (Wayne County)
5.	121363 C	Sunshine Children's Home and Rehab Center (Westchester County)

Financial Summary

BFA Attachment A

Albany County Nursing Home

	FISCAL PERIOD ENDED		
	2011	2010	2009
ASSETS - CURRENT	\$8,280,504	\$10,425,560	\$6,343,586
ASSETS - FIXED AND OTHER	1,522,746	1,672,884	1,974,655
LIABILITIES - CURRENT	6,343,078	5,727,950	7,799,602
LIABILITIES - LONG-TERM	20,356,135	18,291,692	14,243,988
EQUITY	(\$16,895,963)	(\$11,921,198)	(\$13,725,349)
<hr/>			
INCOME	\$16,314,601	\$19,669,751	\$20,899,624
EXPENSE	34,912,106	38,372,820	42,802,312
OPERATING EXCESS REVENUES OVER EXPENSES	(18,597,505)	(\$18,703,069)	(\$21,902,688)
NON OPERATING REVENUE*	6,224,278	8,339,712	8,403,843
COUNTY SUBSIDY	8,755,999	12,167,508	10,848,375
EXCESS OF REVENUES OVER EXPENSES	(\$3,617,228)	\$1,804,151	(\$2,650,470)
DEPRECIATION	\$331,118	\$354,343	\$379,028
<hr/>			
NUMBER OF BEDS	250	250	250
PERCENT OF OCCUPANCY (DAYS)	87.58%	95.25%	93.96%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	89.00%	89.47%	87.71%
MEDICARE	4.19%	4.41%	8.10%
PRIVATE/OTHER	6.81%	6.12%	4.19%

\*Non operating revenues include intergovernmental transfer funds of

2011- \$6,100,000

2010- \$8,247,689

2009- \$8,247,689

MEDICAID RATE BREAKDOWN:

	2011
OPERATING	\$187.08
CAPITAL	5.10
TOTAL	\$192.18

BFA Attachment B  
 102376-C Albany County Nursing Home – Proposed Operating Budget Comparison

	April 5, 2012 meeting	October PHHPC (current)
Nursing Facility & Ventilator Beds:		
Medicaid Managed Care (Nursing Facility)	\$0	\$14,527,788
Medicaid Fee-For-Service (Nursing Facility)	12,419,788	0
Medicaid (Ventilator)	3,269,482	3,269,482
Medicare (Nursing Facility)	4,213,013	4,213,013
Medicare (Ventilator)	252,784	252,784
Private Pay (Nursing Facility)	1,404,338	1,404,338
Private Pay (Ventilator)	174,178	174,178
Commercial (Nursing Facility)	1,404,338	1,404,338
Other	<u>659,434</u>	<u>659,434</u>
Total Revenues	\$23,797,355	\$25,905,355
Expenses:		
Operating	\$45,199,001	\$45,199,001
Capital	<u>4,914,926</u>	<u>4,914,926</u>
Total Expenses	\$50,113,927	\$50,113,927
Excess of Revenues over Expenses	(\$26,316,572)	(\$24,208,572)
Utilization: (patient days)		
Nursing Facility	62,416	62,416
Ventilator Dependent	6,934	6,934
Occupancy Nursing Facility	95.00%	95.00%
Occupancy Ventilator Dependent	94.98%	94.98%
ADHCP Revenues	\$749,663	\$749,663
ADHCP Expenses	<u>699,860</u>	<u>699,860</u>
ADHCP Excess of Revenues over Expenses	\$49,803	\$49,803
ADHCP Visits	7,020	7,020
Total Revenues	\$24,547,018	\$26,655,018
Total Expenses	<u>50,813,787</u>	<u>50,813,787</u>
Total Excess of Revenues over Expenses	(\$26,266,769)	(\$24,158,769)

*Albany County Nursing Home*  
**The Potential Effects of Medicaid Managed Care**  
**An Analysis and Projection**

Upon his election, Governor Cuomo appointed his Medicaid Redesign Team to study the state's Medicaid system and make recommendations in an attempt to insure its future viability. It is well known that the traditional entitlement programs, (i.e., Social Security, Medicaid, and Medicare) will not be equipped to provide benefits at current levels. Most estimates show this funding may be totally exhausted within 25 years and Medicaid programs experience serious funding shortfalls now. Medicaid, the medical program for the indigent, continues to experience growth and spending beyond the program's ability to fiscally survive. Unless significant programmatic and/or systemic changes occur, the growth of the elderly and frail elderly population will far outstrip the ability of these programs to expand accordingly.

The statistics suggest that New York is facing the consequences of the "aging of America." The Medicaid Redesign Team recommended the State's Medicaid system be converted to a managed care program. The Governor fully supports Medicaid Redesign Team initiatives which call for the initiation of Medicaid Managed Care program implementation. The "aging of America" is a problem faced by New York State as a whole, but is particularly emphasized in areas such as the Capital District and Albany County. It will demand the expansion of alternative care models and the development of new care models. At the same time, however, it will call for significant changes in skilled nursing home reimbursement methodologies through the implementation of Medicaid managed care programs. It is also worthwhile to note that the goals of the New York State Medicaid Redesign Team and the Accountable Care Act are similar and overlap. Those would include:

- Improve Quality of Care
- Decrease fragmentation and improve coordination of care
- Improve individual and population outcomes
- Contain costs

Albany County Nursing Home has completed an analysis of the potential effects of a system of Medicaid Managed Care. As the State of New York and the New York State Department of Health have not yet promulgated a programmatic outline for or issued details of a Medicaid Managed Care system, Albany County Nursing Home has made several assumptions as part of its analysis. These assumptions were drawn from existing managed care models and coincide with the State of New York's presumed intent to shift the burden of programmatic administration and payment to Managed Care Organizations. For additional guidance in its analysis and conclusions, Albany County Nursing Home also sought the expertise of Brian Heppard, M.D., and Christopher O'Donnell of Evercare. Dr. Heppard is the Medical Director and Mr. O'Donnell is the Executive Director of Evercare, the subsidiary of United Health Care that serves as the CMS

approved Medicare Managed Care program in New York State. Those assumptions include:

- The State of New York is fully committed to Medicaid redesign and will create and subsequently mandate a system (or systems) of Medicaid managed care.
- The New York State Department of Health will contract with private insurers, or Managed Care Organizations (MCO's) to administer the State's Medicaid program.
- Enrollment in a Medicaid Managed Care Program will be mandated for current Medicaid recipients.
- The Medicaid Managed Care model will be administered through a system of capitation wherein monetary allocation is provided the MCO for each recipient (member) and the MCO thusly manages the recipient's care
- MCO's will contract individually with providers (skilled nursing facilities) resulting in contracted rates of reimbursement
- A Facility that, for one reason or another, may have experienced historically low Medicaid reimbursement may have an opportunity to negotiate contracted rates more closely aligned with other rates within its market area.
- MCO's will insure that recipients (members) are appropriately placed and receive a level of care or service that corresponds to their condition or need. Members may have a choice of providers but will not necessarily have a choice of placement. Level of care and need will determine level of placement.
- MCO's will facilitate recipient (member) relocation or transfer in order to achieve appropriate placement. For skilled nursing facilities, it is likely the Patient Review Instrument (PRI) will be used to promote proper placement. Recipients (members) who reside in skilled nursing facilities with PRI scores that do not justify placement will be relocated to other more appropriate settings (i.e., adult home, ALP program, community based services, etc.).
- MCO's may opt to have more than one contracted rate with each provider (facility) based upon the recipient's level of care.
- MCO's may negotiate for outlier rates for "hard to place" recipients.
- MCO's may pay incentive payments to providers (facilities) for achieving certain benchmarks
- MCO's may likely have a system of shared savings payment that will be shared with contracted providers (facilities)

- Fully capitated models that combine Medicare and Medicaid funding, the so-called "Medicaid Advantage Plus" Programs may also serve as the primary payor. They may also contract with direct service providers (models such as Evercare's Nurse Practitioner skilled nursing facility model) to provide care, care management, and care coordination.

Before the financial effects of Medicaid Managed Care can be determined for Albany County Nursing Home, a brief analysis of what the Facility has done and/or anticipates doing to prepare for Medicaid Managed Care should be reviewed.

The County's proposed construction of a new 200 bed skilled nursing facility would offer efficiencies that would not be found in more traditional, older physical plants. From both architectural and clinical program perspectives this proposed new facility would have many features that would be attractive for managed care enrollees and Managed Care Organizations. In addition to the County's intent to construct a building that would qualify for LEED certification, the building will be designed to facilitate the most state-of-the-art clinical and rehabilitative programming.

Such programming will, in large part, be dedicated to assisting residents in achieving their highest levels of both physical and cognitive functioning. The clinical and rehabilitation programs will be designed not only for discharge for short-term, traditional rehab patients, they will also be designed to assist higher level functioning residents with placement in less restrictive environments. Globally, this approach to resident care and programming should be attractive to an MCO and provide a basis by which Albany County Nursing home could negotiate preferred provider status.

Philosophically, the approach to building a successful relationship with an MCO is not dissimilar from relationships skilled nursing facilities may forge with HMO's and other private insurers who contract with the Facility for short-term rehabilitation and/or short term stays requiring skilled nursing services. Albany County Nursing Home currently has four such provider contracts and also has the Evercare Managed Medicare program. Thus, staff at the Facility has a strong knowledge base for moving forward with Medicaid Managed Care.

In 2007-2008, Albany County Facilities were in the process of downsizing in accordance with mandates of the Berger Commission. Admissions were suspended until rightsizing occurred and Albany County Nursing Home reopened for admissions in September of 2008. Since that time, the Facility has maintained certain statistics that reveal considerable success in providing care and treatment for "short term" stay residents who are admitted to the Facility under the auspices of either Medicare Part A or HMO's or other private insurance programs. Since September of 2008, 71% of all patients admitted to the Facility under Medicare Part A have been successfully discharged home or to a lesser restrictive environment. The Facility has achieved a 90% discharge rate for HMO and privately insured patients who leave the Facility for home or a lesser restrictive

environment. These kinds of statistics suggest the Facility is well-positioned for the challenges of Medicaid Managed Care.

The Facility has an active and sophisticated program for Quality Assurance and Improvement. As the long term care industry moves forward, performance measures such as quality indicators will become more important. The Facility continually monitors those quality indicators emphasized by CMS and proactively works to maximize Facility performance. Further, the Facility has also established performance benchmarks that directly relate to the concept of a managed care model.

One of the most significant benchmarks that managed care programs constantly review is the rate of re-hospitalization. Albany County Nursing Home actively works to reduce its number of re-hospitalizations. As part of its Quality Assurance program, the Facility has a standing committee chaired by the Medical Director that reviews and evaluates all re-hospitalizations. Since 2010, the Facility has been able to record a somewhat stable decline in re-hospitalizations. The Facility's Director of Nursing and Admissions Director also serve on a Committee initiated by IPRO and chaired by staff from Albany Medical Center to minimize hospital readmissions. The Facility's benchmark goal is to regularly achieve readmissions rates that would place it in the upper 25<sup>th</sup> percentile of CMS figures.

In addition to re-hospitalization, there will certainly be other benchmarks that will be monitored by an MCO. Albany County Nursing Home envisions these benchmarks would likely include, but not necessarily be limited to the following:

- Reduction of avoidable hospitalizations
- Percentage of completed advanced directives
- Medication management, reduction, and use of unnecessary medications
- Use of antipsychotic medications
- Restraint use
- Percentage of residents receiving immunization (influenza, pneumonia)

CMS Quality Indicators, once fully known, may also be monitored by MCO's. More importantly, perhaps, disease prevention and health promotion will continue to gain importance with higher expectations being placed upon refining ways of measuring outcomes for the chronically ill and those approaching end of life. Prime examples of such clinical measures include:

- Advanced care planning, reassessment as conditions progress, and documentation that is supportive of Facility initiatives toward positive resident outcomes
- Geriatric syndrome assessments for falls, depression, incontinence, vision, hearing, etc., that will work toward the maximization of resident function even as chronic medical conditions decline
- Polypharmacy reduction

With a panoply of assessments and assessment instruments, Albany County can boast of one of the most sophisticated and thorough assessments programs in the long term care industry today. Albany County Nursing Home is well-positioned to both measure and achieve these positive outcomes.

Another clinical program feature of the newly proposed Albany County Nursing Home will be its "specialty units." The Facility envisions four such units, three of which would be unique to the Facility's marketplace.

The plans for the Facility include a twenty bed "specialty" unit that may be utilized for a variety of uses. Rooms in this unit are planned to be somewhat larger than the facility's other accommodations so that these rooms may adequately and conveniently provide ventilator, bariatric, or end-of-life care. The Certificate of Need application already projects these rooms as a fully utilized unit for ventilator patients.

The second "specialty" unit will be designed for difficult to place residents who manifest behaviors that are not manageable in more traditional settings. Comprised of thirty beds, this "behavioral unit" will also be secured and designed for special unit-specific programming. It is anticipated such a unit will preclude the placement of many residents to out of state facilities.

The third "specialty" unit will be designed for those with advanced stages of Alzheimer's disease and those with Alzheimer's who also manifest difficult behaviors. Comprised of thirty beds, this unit will also be secured and designed for special unit-specific programming. It is also anticipated that this unit will also preclude the placement of many residents who may have traditionally been placed out of the area or out of state.

The fourth "specialty" unit will be the Facility's forty bed rehabilitation unit designated for "short stay" residents. While most other facilities in the marketplace have similar units, Albany County Nursing Home believes this unit will be unique among the others. In addition to extensive clinical suites and rehab gyms, the rehabilitation programming will be designed to go beyond that of a typical rehab program. For example rehab facilities will include not only interior rehab services, but there will also be services designed as part of the building's exterior that will facilitate rehab training for those who are homebound or have discharge plans that indicate community placement.

The Certificate of Need application filed by Albany County Nursing Home sets forth the clinical program paradigm in further detail. The Nursing Home believes that when its clinical programs are coupled with a new facility offering all private accommodations that Albany County Nursing Home will become a facility of choice in its marketplace.

As Albany County Nursing Home proactively approaches an era of Medicaid Managed Care, the Facility sees this change in reimbursement as an opportunity. By virtue of its clinical programming, its Quality Assurance structure, its tracking of significant benchmarks, and its extensive rehab service, the Nursing Home believes it can also become a preferred provider under any true managed care system.

The Nursing Home has posited hypothetical, yet fully within the realm of possibility, features of potential managed care programs. Those aforementioned features that will affect Albany County Nursing Home under a Medicaid Managed Care structure are most likely to be:

- A slight upward adjustment of its Medicaid per diem as a result of marketplace negotiations. The Facility estimates a likely increase of 3%.
- An “incentive” payment for admitting and providing care in both of the Facility’s secured unit (behavioral and dementia). The Facility estimates this incentive to approximate a 20% premium for the behavioral population and a 15% premium for the Alzheimer’s/dementia population
- Currently, Albany County Nursing Home has a significant population of residents who have “low PRI scores.” Under a system of managed care, it is highly likely these residents would be placed in a less expensive community setting. Such placement would likely occur either when (1) MCO’s begin to review their mandatory enrollees, and/or (2) when the Facility downsizes from 250 to 200 beds, and/or (3) a combination of both 1 and 2. The ultimate affect of placing these residents in a less institutionalized, more appropriate setting will be an increase in the Facility’s Case Mix Index.
- Based upon the Facility’s ability to meet or exceed benchmark performance, Albany County Nursing Home should be eligible for MCO shared savings programs.

Upon the above analysis, Albany County Nursing Home views the onset of Medicaid Managed Care as an opportunity that will increase its annual revenues as follows\*:

Rate adjustment for the marketplace (based upon 75% Medicaid occupancy and net 3% increase)	\$394,200
Incentive payment for specialty behavioral unit	525,600
Incentive payment for Alzheimer’s/dementia unit	394,200
CMI change	602,000
Shared savings	192,000**
<b>Total Increase in Annual Revenue</b>	<b>\$2,108,000</b>

\*Based upon Medicaid projected rates contained in the CON application. Financial projections in the CON application already reflect rates for a ventilator unit.

\*\*Based upon current formulae often used in Medicare Managed Care Programs to estimate shared savings (\$100 per enrollee per month)

## Financial Summary

Attachment A

Jewish Home Lifecare, Manhattan  
FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$25,908,897	\$27,171,275	\$28,208,732
ASSETS - FIXED AND OTHER	87,865,910	88,852,484	81,041,342
LIABILITIES - CURRENT	23,696,809	29,015,875	29,015,875
LIABILITIES - LONG-TERM	23,743,209	16,629,165	16,629,165
EQUITY	66,334,789	\$70,378,719	\$63,605,034
<hr/>			
OPERATING INCOME	\$106,556,279	\$102,330,405	\$100,923,782
OPERATING EXPENSES	104,417,875	98,075,467	98,851,244
OPERATING NET INCOME	\$2,138,404	\$4,254,938	\$2,072,538
NON OPERATING REVENUES	285,994	4,231,889	6,079,216
CHANGES IN NET ASSETS BEFORE OTHER CHANGES	\$2,424,398	\$8,486,827	\$8,151,754
ADJUSTMENTS	\$6,468,328	\$228,833	(\$4,165,259)
CHANGE IN NET ASSETS	(\$4,043,930)	\$8,715,660	\$3,986,495
<hr/>			
DEPRECIATION	NA	\$2,410,160	\$2,826,186
<hr/>			
NUMBER OF BEDS	514	514	514
PERCENT OF OCCUPANCY (DAYS)	99.13%	99.14%	99.03%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	64.38%	71.53%	69.67%
MEDICARE	16.30%	21.92%	16.91%
PRIVATE/OTHER	19.32%	6.55%	13.42%
<hr/>			
MEDICAID RATE BREAKDOWN:			
April 1, 2011 Rate Sheet			
OPERATING		\$293.83	
CAPITAL		<u>14.09</u>	
TOTAL		\$307.92	

**Financial Summary**  
**Pine Haven Home**

	FISCAL PERIOD ENDED			
	<u>12/31/2011</u>	<u>12/31/2010</u>	<u>12/31/2009</u>	<u>12/31/2008</u>
ASSETS - CURRENT	4084371	\$3,350,257	\$5,136,794	\$3,679,130
ASSETS - FIXED AND OTHER	1468422	1,427,762	1,440,867	1,378,484
LIABILITIES - CURRENT	1768674	1,441,555	901,130	1,025,898
LIABILITIES - LONG-TERM	4328926	<u>3,261,337</u>	<u>2,183,948</u>	<u>0</u>
EQUITY	(\$544,807)	\$75,127	\$3,492,583	\$4,031,716
<hr/>				
INCOME	12728749	\$8,980,433	\$12,145,151	\$15,056,128
EXPENSE	13348683	<u>12,397,889</u>	<u>11,654,692</u>	<u>10,943,211</u>
NET INCOME	(\$619,934)	(\$3,417,456)	\$490,459	\$4,112,917
<hr/>				
OPERATOR/RELATIVE SALARIES				
<hr/>				
NUMBER OF BEDS	120	120	120	120
PERCENT OF OCCUPANCY (DAYS)	94.94%	94.94%	94.06%	88.16%
<hr/>				
PERCENT OCCUPANCY (DAYS):				
MEDICAID	62.12%	62.12%	59.01%	69.00%
MEDICARE	11.66%	11.66%	12.43%	11.51%
PRIVATE/OTHER	26.22%	26.22%	28.57%	19.49%

\* 2010 Patient days we used for 2011

COUNTY OF COLUMBIA

BALANCE SHEET - GOVERNMENTAL FUNDS  
DECEMBER 31, 2010

	<u>General</u>	<u>County Road</u>	<u>Capital Projects</u>	<u>Non-Major Funds</u>	<u>Total</u>
<b>ASSETS:</b>					
Cash	\$ 14,867,776	\$ 3,454,758	\$ 3,823,960	\$ 916,448	\$ 23,062,942
Restricted cash	-	-	80	-	80
Taxes receivable, net of an allowance for uncollectible taxes of \$431,381	12,679,617	-	-	-	12,679,617
Accounts receivable	3,459,284	1,275	1,500	466,751	3,928,810
Due from other funds	856,409	-	-	-	856,409
State and federal receivables, net of an allowance for uncollectible amounts of \$570,636	5,223,171	318,944	1,156,123	205,322	6,903,560
Due from other governments	358,129	-	-	-	358,129
Prepaid expenditures	946,606	97,911	-	12,910	1,057,427
Miscellaneous other assets	-	-	-	-	-
	<u>\$ 38,390,992</u>	<u>\$ 3,872,888</u>	<u>\$ 4,981,663</u>	<u>\$ 1,601,431</u>	<u>\$ 48,846,974</u>
<b>LIABILITIES:</b>					
Accounts payable	\$ 6,485,418	\$ 119,979	\$ 489,427	\$ 139,921	\$ 7,234,745
Accrued expenses	1,317,308	53,184	-	13,574	1,384,066
Due to other funds	87	-	450,110	-	450,197
Due to other governments	7,007,032	-	-	-	7,007,032
Deferred revenue	<u>4,993,200</u>	<u>-</u>	<u>-</u>	<u>228,304</u>	<u>5,221,504</u>
Total liabilities	<u>19,803,045</u>	<u>173,163</u>	<u>939,537</u>	<u>381,799</u>	<u>21,297,544</u>
<b>EQUITY:</b>					
Fund balances - reserved:					
Encumbrances	82,850	-	-	-	82,850
Special	<u>2,516,589</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,516,589</u>
Total reserved	<u>2,599,439</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,599,439</u>
Fund balances - unreserved:					
Designated for subsequent year's expenditures	1,800,000	1,250,000	2,529,000	-	5,579,000
Undesignated	<u>14,188,508</u>	<u>2,449,725</u>	<u>1,513,126</u>	<u>1,219,632</u>	<u>19,370,991</u>
Total unreserved	<u>15,988,508</u>	<u>3,699,725</u>	<u>4,042,126</u>	<u>1,219,632</u>	<u>24,949,991</u>
Total equity	<u>18,587,947</u>	<u>3,699,725</u>	<u>4,042,126</u>	<u>1,219,632</u>	<u>27,549,430</u>
	<u>\$ 38,390,992</u>	<u>\$ 3,872,888</u>	<u>\$ 4,981,663</u>	<u>\$ 1,601,431</u>	<u>\$ 48,846,974</u>

The accompanying notes are an integral part of these statements.

COUNTY OF COLUMBIA

STATEMENT OF REVENUE, EXPENDITURES, AND CHANGES IN FUND EQUITY - GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2010

	General	County Road	Capital Projects	Non-Major Funds	Total
<b>REVENUE:</b>					
Real property taxes	\$ 29,885,499	\$ 7,376,051	\$ 927,565	\$ 1,071,073	\$ 39,260,188
Real property tax items	1,733,453	-	-	-	1,733,453
Sales and use taxes	32,387,695	-	-	-	32,387,695
Departmental income	8,619,070	-	-	253,672	8,872,742
Intergovernmental charges	423,638	429,290	-	410,643	1,263,571
Use of money and property	319,464	2,019	42,206	1,150,568	1,514,257
Licenses and permits	5,479	-	-	-	5,479
Fines and forfeitures	172,516	-	-	-	172,516
Sale of property and compensation for loss	107,486	24,399	-	14,343	146,228
Miscellaneous local sources	241,997	5,934	3,589	-	251,520
Interfund Revenues	-	-	-	728,325	728,325
State aid	14,359,464	1,548,894	574,160	-	16,482,518
Federal aid	12,766,457	-	2,252,202	175,000	15,193,659
<b>Total revenue</b>	<b>101,022,218</b>	<b>9,386,587</b>	<b>3,799,722</b>	<b>3,803,624</b>	<b>118,012,151</b>
<b>EXPENDITURES:</b>					
General governmental support	19,008,257	-	1,009,384	-	20,017,641
Education	3,597,248	-	-	-	3,597,248
Public safety	11,653,963	-	-	-	11,653,963
Health	13,106,505	-	-	-	13,106,505
Transportation	583,277	7,513,021	3,461,552	2,755,949	14,313,799
Economic assistance and opportunity	38,210,882	-	-	-	38,210,882
Culture and recreation	1,857,046	-	-	-	1,857,046
Home and community services	1,690,199	-	-	427,106	2,117,305
Employee benefits	12,412,228	1,904,963	-	155,632	14,472,823
Debt service - principal and interest	-	-	1,141,123	161,938	1,303,061
<b>Total expenditures</b>	<b>102,119,605</b>	<b>9,417,984</b>	<b>5,612,059</b>	<b>3,500,625</b>	<b>120,650,273</b>
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES</b>	<b>(1,097,387)</b>	<b>(31,397)</b>	<b>(1,812,337)</b>	<b>302,999</b>	<b>(2,638,122)</b>
<b>OTHER SOURCES (USES):</b>					
Interfund transfers in	-	8,000	-	22,800	30,800
Interfund transfers (out)	(16,000)	(22,800)	-	-	(38,800)
<b>Total other sources (uses)</b>	<b>(16,000)</b>	<b>(14,800)</b>	<b>-</b>	<b>22,800</b>	<b>(8,000)</b>
<b>REVENUE AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES</b>	<b>(1,113,387)</b>	<b>(46,197)</b>	<b>(1,812,337)</b>	<b>325,799</b>	<b>(2,646,122)</b>
FUND EQUITY - beginning of year	19,701,334	3,745,922	5,854,463	893,833	30,195,552
FUND EQUITY - end of year	\$ 18,587,947	\$ 3,699,725	\$ 4,042,126	\$ 1,219,632	\$ 27,549,430

The accompanying notes are an integral part of these statements.

COUNTY OF COLUMBIA

BALANCE SHEET - GOVERNMENTAL FUNDS  
DECEMBER 31, 2009

	<u>General</u>	<u>County Road</u>	<u>Capital Projects</u>	<u>Non-Major Funds</u>	<u>Total</u>
<b>ASSETS:</b>					
Cash	\$ 14,879,606	\$ 2,973,086	\$ 5,783,109	\$ 691,722	\$ 24,327,523
Restricted cash	-	-	254,221	-	254,221
Taxes receivable, net of an allowance for uncollectible taxes of \$507,062	11,435,562	-	-	-	11,435,562
Accounts receivable	3,195,470	6,784	17,234	234,295	3,453,783
Due from other funds	451,095	200,000	-	50,000	701,095
State and federal receivables, net of an allowance for uncollectible amounts of \$570,636	7,932,921	733,427	405,886	205,322	9,277,556
Due from other governments	391,303	-	-	-	391,303
Prepaid expenditures	467,670	55,156	-	7,786	530,612
Miscellaneous other assets	-	-	-	-	-
	<u>\$ 38,753,627</u>	<u>\$ 3,968,453</u>	<u>\$ 6,460,450</u>	<u>\$ 1,189,125</u>	<u>\$ 50,371,655</u>
<b>LIABILITIES:</b>					
Accounts payable	\$ 5,594,071	\$ 148,094	\$ 155,876	\$ 186,944	\$ 6,084,985
Accrued expenses	1,529,981	74,436	-	10,265	1,614,682
Due to other funds	50,000	-	450,110	-	500,110
Due to other governments	6,765,570	-	-	-	6,765,570
Deferred revenue	5,112,671	-	-	98,083	5,210,754
	<u>19,052,293</u>	<u>222,530</u>	<u>605,986</u>	<u>295,292</u>	<u>20,176,101</u>
<b>EQUITY:</b>					
Fund balances - reserved:					
Encumbrances	53,429	-	-	-	53,429
Special	2,617,695	-	-	-	2,617,695
	<u>2,671,124</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,671,124</u>
Fund balances - unreserved:					
Designated for subsequent year's expenditures	3,000,000	850,000	4,375,000	-	8,225,000
Undesignated	14,030,210	2,895,923	1,479,464	893,833	19,299,430
	<u>17,030,210</u>	<u>3,745,923</u>	<u>5,854,464</u>	<u>893,833</u>	<u>27,524,430</u>
Total unreserved	<u>17,030,210</u>	<u>3,745,923</u>	<u>5,854,464</u>	<u>893,833</u>	<u>27,524,430</u>
Total equity	<u>19,701,334</u>	<u>3,745,923</u>	<u>5,854,464</u>	<u>893,833</u>	<u>30,195,554</u>
	<u>\$ 38,753,627</u>	<u>\$ 3,968,453</u>	<u>\$ 6,460,450</u>	<u>\$ 1,189,125</u>	<u>\$ 50,371,655</u>

The accompanying notes are an integral part of these statements.

COUNTY OF COLUMBIA

STATEMENT OF REVENUE, EXPENDITURES, AND CHANGES IN FUND EQUITY - GOVERNMENTAL FUNDS  
FOR THE YEAR ENDED DECEMBER 31, 2009

	General	County Road	Capital Projects	Non-Major Funds	Total
<b>REVENUE:</b>					
Real property taxes	\$ 26,492,255	\$ 7,123,506	\$ 831,595	\$ 1,257,348	\$ 35,704,704
Real property tax items	1,487,370	-	-	-	1,487,370
Sales and use taxes	31,775,918	-	-	-	31,775,918
Departmental income	7,873,768	-	-	453,782	8,327,550
Intergovernmental charges	514,556	525,141	-	205,322	1,245,019
Use of money and property	470,686	7,008	82,786	860,667	1,421,147
Licenses and permits	5,774	-	-	-	5,774
Fines and forfeitures	124,452	-	-	-	124,452
Sale of property and compensation for loss	90,166	5,354	-	50,906	146,426
Miscellaneous local sources	241,679	10,119	900	-	252,698
Interfund Revenues	-	-	-	606,403	606,403
State aid	17,504,829	1,624,856	235,608	-	19,365,293
Federal aid	12,021,203	476,787	1,063,654	-	13,561,644
<b>Total revenue</b>	<b>98,602,656</b>	<b>9,772,771</b>	<b>2,214,543</b>	<b>3,434,428</b>	<b>114,024,398</b>
<b>EXPENDITURES:</b>					
General governmental support	18,807,601	-	105,848	18,693	18,932,142
Education	3,487,121	-	-	-	3,487,121
Public safety	10,566,285	-	239,362	-	10,805,647
Health	12,405,981	-	-	-	12,405,981
Transportation	507,783	7,399,597	1,049,305	2,529,934	11,486,619
Economic assistance and opportunity	37,835,621	-	-	-	37,835,621
Culture and recreation	1,880,471	-	-	-	1,880,471
Home and community services	1,721,416	542,290	21,976	198,422	2,484,104
Employee benefits	9,419,551	1,682,251	-	129,736	11,231,538
Debt service - principal and interest	-	-	781,595	166,063	947,658
<b>Total expenditures</b>	<b>96,631,830</b>	<b>9,624,138</b>	<b>2,198,086</b>	<b>3,042,848</b>	<b>111,496,902</b>
<b>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES</b>	<b>1,970,826</b>	<b>148,633</b>	<b>16,457</b>	<b>391,580</b>	<b>2,527,496</b>
<b>OTHER SOURCES (USES):</b>					
Interfund transfers in	72,000	-	900,000	-	972,000
Interfund transfers (out)	(912,000)	(72,000)	-	-	(984,000)
<b>Total other sources (uses)</b>	<b>(840,000)</b>	<b>(72,000)</b>	<b>900,000</b>	<b>-</b>	<b>(12,000)</b>
<b>REVENUE AND OTHER SOURCES OVER EXPENDITURES AND OTHER USES</b>	<b>1,130,826</b>	<b>76,633</b>	<b>916,457</b>	<b>391,580</b>	<b>2,515,496</b>
<b>FUND EQUITY - beginning of year, as restated</b>	<b>18,570,508</b>	<b>3,669,290</b>	<b>4,938,007</b>	<b>502,253</b>	<b>27,680,058</b>
<b>FUND EQUITY - end of year</b>	<b>\$ 19,701,334</b>	<b>\$ 3,745,923</b>	<b>\$ 5,854,464</b>	<b>\$ 893,833</b>	<b>\$ 30,195,554</b>

The accompanying notes are an integral part of these statements.

Pine Haven Home (the Home) is a 120-bed, county-run nursing home in Columbia County. The staff of the Home has a long history of providing excellent care. Unfortunately the reimbursements available to the Home have not kept pace with the expenses. The cause of this can be attributed to a number of reasons:

- As typical of governmentally run facilities, the Home incurs higher expenses, including but not limited to higher fringe benefits for employees, than most other types of homes. This can be supported by the Department of Health (DOH) allowing for a ceiling adjustment for all public facilities in the newest set of reimbursement rates.
- The DOH has eliminated the inflation factor in reimbursement rates since 2008.
- Occupancy is a significant challenge at this functionally obsolete building.
- County homes tend to accept lower acuity / lower reimbursement residents
- The additional oversight and public involvement can hinder a facility's ability to adapt to changing environment and pursue alternative levels of care

**WAYNE COUNTY NURSING HOME**  
**(AN ENTERPRISE FUND OF THE COUNTY OF WAYNE, NEW YORK)**

**BALANCE SHEETS**  
**DECEMBER 31, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 4,091,920	\$ 2,238,521
Resident accounts receivable, net	3,508,865	2,569,939
Estimated third-party payer settlements, net	-	714,461
Inventories	144,661	182,802
Prepaid expenses and other current assets	<u>563,495</u>	<u>479,559</u>
Total current assets	<u>8,308,941</u>	<u>6,185,282</u>
<b>NONCURRENT ASSETS:</b>		
Bond acquisition costs, net	48,070	50,306
Resident funds held in trust	184,645	141,153
Capital assets, net	<u>15,390,990</u>	<u>17,141,778</u>
Total noncurrent assets	<u>15,623,705</u>	<u>17,333,237</u>
Total assets	<u>\$ 23,932,646</u>	<u>\$ 23,518,519</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Current portion of bonds payable	\$ 825,000	\$ 825,000
Accounts payable	521,469	769,578
Accrued expenses	487,753	383,304
Accrued payroll and related liabilities	739,015	715,506
Accrued compensated absences	318,955	315,178
Due to county funds	404,906	-
Estimated third-party payer settlements, net	<u>32,530</u>	<u>-</u>
Total current liabilities	<u>3,329,628</u>	<u>3,008,566</u>
<b>NONCURRENT LIABILITIES:</b>		
Bonds payable, net of current portion	16,575,000	17,400,000
Resident funds held in trust	<u>184,645</u>	<u>141,153</u>
Total noncurrent liabilities	<u>16,759,645</u>	<u>17,541,153</u>
Total liabilities	<u>20,089,273</u>	<u>20,549,719</u>
<b>NET ASSETS:</b>		
Invested in capital assets, net of related debt	(2,009,010)	(1,083,222)
Unrestricted	<u>5,852,383</u>	<u>4,052,022</u>
Total net assets	<u>3,843,373</u>	<u>2,968,800</u>
Total liabilities and net assets	<u>\$ 23,932,646</u>	<u>\$ 23,518,519</u>

**WAYNE COUNTY NURSING HOME**  
**(AN ENTERPRISE FUND OF THE COUNTY OF WAYNE, NEW YORK)**

**STATEMENTS OF REVENUES, EXPENSES, AND CHANGE IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
<b>OPERATING REVENUES:</b>		
Net resident service revenue	\$ 17,846,687	\$ 16,680,271
Intergovernmental transfer payments	5,123,700	-
Adjustment of prior years' revenue, net	1,049,251	(36,650)
Other operating revenue	<u>148,473</u>	<u>163,888</u>
Total operating revenues	<u>24,168,111</u>	<u>16,807,509</u>
<b>OPERATING EXPENSES:</b>		
Personnel expenses	9,423,081	9,173,378
Contractual expenses	5,120,528	5,184,918
Employee benefits	4,946,088	4,091,143
Depreciation and amortization	2,005,409	1,990,862
New York State assessment	1,036,327	868,160
Provision for doubtful accounts	<u>273,483</u>	<u>693,796</u>
Total operating expenses	<u>22,804,916</u>	<u>22,002,257</u>
Operating income (loss)	<u>1,363,195</u>	<u>(5,194,748)</u>
<b>NON-OPERATING REVENUES (EXPENSES):</b>		
Interest on debt service	(736,781)	(771,149)
Interest income	<u>3,848</u>	<u>12,544</u>
Total non-operating revenues (expenses)	<u>(732,933)</u>	<u>(758,605)</u>
INCOME (LOSS) BEFORE COUNTY SUBSIDIES OF INDIRECT COSTS	630,262	(5,953,353)
COUNTY SUBSIDIES OF INDIRECT COSTS	<u>244,311</u>	<u>200,774</u>
CHANGE IN NET ASSETS	874,573	(5,752,579)
NET ASSETS - beginning of year	<u>2,968,800</u>	<u>8,721,379</u>
NET ASSETS - end of year	<u>\$ 3,843,373</u>	<u>\$ 2,968,800</u>

**Wayne County Nursing Home  
Executive Financial Summary**

**AS OF APRIL 30, 2012  
BALANCE SHEET**

	December 31, 2011	April 30, 2012
<b>Assets:</b>		
Cash and cash equivalents	\$ 4,091,920.00	\$ 2,883,056.00
Accounts receivable	3,508,865.00	3,741,102.00
Other current assets	940,871.00	721,623.00
Property and equipment	15,390,990.00	15,390,990.00
<b>Total assets</b>	<b><u>\$ 23,932,646.00</u></b>	<b><u>\$ 22,736,771.00</u></b>
<b>Liabilities:</b>		
Bonds payable	\$ 17,400,000.00	\$ 17,400,000.00
Accounts payable and accrued expenses	1,009,222.00	1,156,099.00
Workers' compensation claims	480,205.00	480,205.00
Due to general fund	-	-
Other current liabilities	1,199,846.00	626,024.00
Total liabilities	<b><u>\$ 20,089,273.00</u></b>	<b><u>\$ 19,662,328.00</u></b>
<b>Retained Earnings</b>	<b><u>\$ 3,843,373.00</u></b>	<b><u>\$ 3,074,443.00</u></b>
<b>Total Liabilities and Retained Earnings</b>	<b><u>\$ 23,932,646.00</u></b>	<b><u>\$ 22,736,771.00</u></b>

**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN RETAINED EARNINGS**

	<b>2012 MODIFIED ANNUAL BUDGET</b>	<b>ACTUAL AS OF 4/30/12</b>
<b>Operating Revenues:</b>		
Net resident service revenues	18,130,895.00	5,874,831.00
Other operating revenues	96,000.00	48,086.71
Total operating revenues	<u>18,226,895.00</u>	<u>5,922,917.71</u>
<b>Operating Expenses:</b>		
Payroll	9,372,619.00	3,056,513.00
Employee payroll taxes and benefits	5,321,531.00	1,432,741.00
Nursing Supplies	566,700.00	174,605.00
Other Contractual Services	482,735.00	152,877.00
Therapy	960,500.00	338,780.00
Pharmaceuticals	415,000.00	77,108.00
Food and nutrition	1,172,828.00	382,172.00
Dietary Recovery	(315,000.00)	(42,098.73)
Buildings, grounds and supplies	522,834.00	186,920.00
Utilities	341,000.00	101,914.00
Bad debt	-	-
Interest Expense	705,985.00	-
Other operating expenses	3,361,262.00	1,087,319.00
Total operating expenses	<u>22,907,994.00</u>	<u>6,948,850.27</u>
<b>Income (Loss)</b>	<b>(4,681,099.00)</b>	<b>(1,025,932.56)</b>
<b>County Contributions</b>	<b>1,574,540.00</b>	<b>174,540.00</b>
<b>Net Income (Loss)</b>	<b><u>\$ (3,106,559.00)</u></b>	<b><u>\$ (851,392.56)</u></b>

## Financial Summary

**BFA Attachment B  
Sunshine Children's Home and Rehab Center  
FISCAL PERIOD ENDED**

	<u>2011 (Internals)</u>	<u>2010</u>
ASSETS - CURRENT	\$3,462,658	\$7,105,379
ASSETS - FIXED AND OTHER	1,988,961	1,720,315
LIABILITIES - CURRENT	5,209,355	10,583,130
LIABILITIES - LONG-TERM	1,499,965	474,885
EQUITY	(\$1,257,701)	(\$2,232,321)
<hr/>		
INCOME	\$17,719,199	\$14,059,657
EXPENSE	15,444,580	16,749,627
NET INCOME	\$2,274,619	(\$2,689,970)
<hr/>		
OPERATOR/RELATIVE SALARIES	\$175,000	\$185,000
<hr/>		
NUMBER OF BEDS	44	44
PERCENT OF OCCUPANCY (DAYS)	100.0%	92.17%
<hr/>		
PERCENT OCCUPANCY (DAYS):		
MEDICAID	97.84%	97.28%
PRIVATE/OTHER	2.16%	2.72%
<hr/>		
MEDICAID RATE BREAKDOWN:		
	<u>2011</u>	
OPERATING	\$793.32	
CAPITAL	<u>35.45</u>	
TOTAL	\$828.77	

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Upstate Certified Home Health Agencies - Construction**

**Exhibit #6**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121199 C	At Home Care, Inc. (Otsego County)
2.	121225 C	Park Ridge at Home (Monroe County)
3.	121274 C	Finger Lakes Visiting Nurse Service, Inc. (Ontario County)
4.	121288 C	Living Resources Certified Home Health Agency, Inc. (Albany County)
5.	121315 C	Home Aide Service of Eastern New York, Inc. d/b/a Eddy Visiting Nurse Service, Inc. (Rensselaer County)
6.	122122 C	Visiting Nurse Services in Westchester, Inc. (Westchester County)
7.	122123 C	Dominican Sisters Family Health Service, Inc. (Westchester County)

## AT HOME CARE, INCORPORATED AND AFFILIATE

CONSOLIDATED BALANCE SHEETS  
DECEMBER 31, 2011 AND 2010

	<u>2011</u>	<u>2010</u>
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash and equivalents	\$ 1,995,816	\$ 2,088,807
Accounts receivable, net	1,910,999	2,020,535
Prepaid expenses	51,189	89,138
Deposits	<u>23,145</u>	<u>13,204</u>
Total current assets	3,981,149	4,211,684
BUILDING, FURNITURE AND EQUIPMENT, net	<u>1,112,761</u>	<u>534,700</u>
Total assets	<u>\$ 5,093,910</u>	<u>\$ 4,746,384</u>
<b>LIABILITIES AND NET ASSETS</b>		
CURRENT LIABILITIES:		
Accounts payable	\$ 63,336	\$ 80,816
Accrued salaries and other liabilities	589,705	413,723
Due to third-party payors	72,483	52,393
Current portion of mortgage payable	17,567	16,350
Deferred revenue	<u>433,269</u>	<u>356,256</u>
Total current liabilities	1,176,360	919,538
OTHER LIABILITIES:		
Mortgage payable, net of current portion	150,484	169,229
Long-term loan payable to member organization	<u>463,010</u>	<u>-</u>
Total other liabilities	613,494	169,229
Total liabilities	<u>1,789,854</u>	<u>1,088,767</u>
NET ASSETS	<u>3,304,056</u>	<u>3,657,617</u>
Total liabilities and net assets	<u>\$ 5,093,910</u>	<u>\$ 4,746,384</u>

## AT HOME CARE, INCORPORATED AND AFFILIATE

**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS  
 FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
REVENUE AND SUPPORT:		
Net patient service revenue	\$ 7,992,958	\$ 7,865,274
Grant revenue	-	19,730
Other operating revenue	<u>59,518</u>	<u>79,375</u>
Total revenue and support	<u>8,052,476</u>	<u>7,964,379</u>
EXPENSES:		
Salaries and related expenses	6,200,912	5,915,997
Transportation	515,614	471,461
Supplies and computer expenses	326,555	343,006
Other general and administrative	416,333	295,852
Professional fees and contracted services	269,076	220,351
Occupancy	199,685	172,427
Depreciation	141,134	154,982
Telephone	85,124	79,195
Provision for bad debts	36,000	31,000
Interest	<u>15,604</u>	<u>14,190</u>
Total expenses	<u>8,206,037</u>	<u>7,698,461</u>
EXCESS OF REVENUE OVER EXPENSE	(153,561)	265,918
PROGRAM SETTLEMENT EXPENSE	<u>(200,000)</u>	<u>-</u>
CHANGE IN NET ASSETS	(353,561)	265,918
NET ASSETS - beginning of year	<u>3,657,617</u>	<u>3,391,699</u>
NET ASSETS - end of year	<u>\$ 3,304,056</u>	<u>\$ 3,657,617</u>

At Home Care  
Balance Sheet  
April 30, 2012

	4/30/2012	Audited 12/31/2011
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash & Cash Equivalents	1,847,017.00	1,967,809.00
Accounts Receivable - medicare	1,229,041.00	1,161,191.00
Accounts Receivable - nonmedicare	896,435.00	769,632.00
less: contractual allowances/BD reserves	(262,023.00)	(126,743.00)
Net Accounts Receivable	1,863,453.00	1,804,080.00
Prepaid Expenses	115,060.00	49,689.00
Deposits	15,537.00	23,145.00
Due from AHC Partners	68,949.00	47,072.00
Total Current Assets	3,910,016.00	3,891,795.00
<b>BUILDING, FURNITURE &amp; EQUIPMENT</b>	1,171,413.00	1,112,761.00
Total Assets	5,081,429.00	5,004,556.00
<b>LIABILITIES &amp; NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts Payable	131,816.00	60,935.00
Accrued Salaries and Related Taxes	166,919.00	216,357.00
Accrued Vacation	82,905.00	43,358.00
Accrued Herkimer Settlement	150,000.00	150,000.00
Accrued Other Expenses	152,030.00	179,990.00
Due to Third Party Payors	50,455.00	72,483.00
Deferred Revenue - PPS	443,266.00	433,269.00
Due to AHC Partners	-	-
Total Current Liabilities	1,177,391.00	1,156,392.00
<b>OTHER LIABILITIES:</b>		
Mortgage Payable	163,869.00	168,051.00
Loan Payable to Member Organization	463,010.00	463,010.00
Total Liabilities	1,804,270.00	1,787,453.00
<b>NET ASSETS:</b>		
Unrestricted	3,217,103.00	3,543,244.00
Net Income/(Loss)	60,056.00	(326,141.00)
Total Net Assets	3,277,159.00	3,217,103.00
Total Liabilities & Net Assets	5,081,429.00	5,004,556.00

**At Home Care**  
**Statement of Activities for the period ending April 30, 2012**

	Month to Date 4/30/2012	Month Budget 4/30/2012	Variance	Year to Date 4/30/2012	Year Budget 4/30/2012	Variance
<b>Revenues:</b>						
<b>Net Patient Service Revenue:</b>						
Medicare PPS	554,265	423,427	130,838	2,142,297	1,693,710	448,587
Medicare HMO PPS	8,492	47,672	(39,180)	130,811	190,888	(59,877)
Medicare HMO FFS	42,567	43,378	(811)	145,963	173,512	(27,549)
Medicaid - FFS (thru 4/30/12)	24,768	35,973	(11,205)	113,053	143,890	(30,837)
Medicaid PPS (start 5/1/12)	0	2	(2)	0	4	(4)
Commercial	106,285	96,954	9,331	381,272	387,816	(6,544)
Self Pay/Charity Care	(2,839)	2,510	(5,349)	20,899	10,040	10,859
Medicaid MCH	374	1,146	(772)	4,546	4,584	(38)
Other - FFS	960	1,054	(94)	2,500	4,218	(1,718)
PRI	750	739	11	4,092	2,956	1,136
	<u>735,622</u>	<u>652,855</u>	<u>82,767</u>	<u>2,945,433</u>	<u>2,611,418</u>	<u>334,015</u>
<b>Other Operating Revenues</b>	<b>6,335</b>	<b>7,580</b>	<b>(1,245)</b>	<b>27,439</b>	<b>30,320</b>	<b>(2,881)</b>
<b>Total Revenues</b>	<b>741,957</b>	<b>660,436</b>	<b>81,521</b>	<b>2,972,872</b>	<b>2,641,738</b>	<b>331,134</b>
<b>Expenses:</b>						
Salaries	445,462	387,453	(58,009)	1,814,579	1,549,813	(264,766)
Benefits	95,552	94,540	(1,012)	368,461	378,161	9,700
Transportation	39,785	38,267	(1,518)	157,936	153,068	(4,868)
Routine Supplies & Computer expenses	39,425	20,863	(18,562)	105,057	83,452	(21,605)
Non Routine Medical Supplies	8,932	7,287	(1,645)	36,689	29,148	(7,541)
Telehealth Equipment Lease	12,442	8,432	(4,010)	48,958	33,728	(15,230)
Other general and administrative	15,518	30,032	14,514	72,102	120,128	48,026
Professional fees & contracted services	13,321	14,991	1,670	86,332	59,964	(26,368)
Occupancy	11,878	9,748	(2,130)	44,874	38,993	(5,881)
Insurance	4,411	5,231	820	25,716	20,923	(4,793)
Depreciation	28,735	19,974	(8,761)	120,298	79,896	(40,402)
Telephone	6,483	7,321	838	27,232	29,285	2,053
Provision for bad debts	0	3,000	3,000	1,476	12,000	10,524
Interest	1,024	1,224	200	3,106	4,893	1,787
<b>Total Expenses</b>	<b>722,968</b>	<b>648,364</b>	<b>(74,604)</b>	<b>2,912,816</b>	<b>2,593,453</b>	<b>(319,363)</b>
<b>Change in Net Assets</b>	<b>18,989</b>	<b>12,072</b>	<b>6,917</b>	<b>60,056</b>	<b>48,285</b>	<b>(11,771)</b>
<b>Net Assets - beginning of year</b>				<u><b>3,217,103</b></u>		
<b>Net Assets - end of period</b>				<u><u><b>3,277,159</b></u></u>		

Unity Health System, Inc. and Subsidiaries

Consolidated Balance Sheets

	December 31,	
	2011	2010
	<i>(In Thousands)</i>	
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 35,865	\$ 34,024
Current portion of assets limited as to use	75,533	44,559
Accounts receivable, less allowance for uncollectible accounts (2011, \$11,885 ; 2010, \$12,022)	53,294	46,368
Other current assets	15,691	14,197
<b>Total current assets</b>	<b>180,383</b>	<b>139,148</b>
<b>Assets limited as to use:</b>		
Under bond indenture and mortgage agreements	142,817	181,459
Under regulatory agreements	15,431	2,806
Under regulations for workers' compensation	1,775	84
By Board designation for capital projects	-	2,201
By Board designation for professional liability	6,684	6,453
By Board designation for deferred compensation	10,071	9,323
Restricted by donor	16,446	18,801
<b>Total assets limited as to use</b>	<b>193,224</b>	<b>221,127</b>
Amounts classified as current	(75,533)	(44,559)
<b>Assets limited as to use, less current portion</b>	<b>117,691</b>	<b>176,568</b>
Property and equipment, net	257,140	199,312
<b>Other assets:</b>		
Deferred financing costs, net	12,797	13,043
Goodwill	19,938	19,961
Intangible asset	108	759
Other	1,765	1,556
<b>Total other assets</b>	<b>34,608</b>	<b>35,319</b>
<b>Total assets</b>	<b>\$ 589,822</b>	<b>\$ 550,347</b>

Unity Health System, Inc. and Subsidiaries

Consolidated Balance Sheets (Continued)

	December 31,	
	2011	2010
	<i>(In Thousands)</i>	
<b>Liabilities and Net Assets</b>		
Current liabilities:		
Current maturities of long-term debt	\$ 6,231	\$ 6,441
Current portion of obligations under capital leases	2,029	2,703
Accrued liabilities, including accounts payable	69,252	54,253
Estimated third-party payor settlements, net	17,937	14,020
Total current liabilities	<u>95,449</u>	<u>77,417</u>
Noncurrent liabilities:		
Long-term debt, net of current portion	323,801	314,656
Obligations under capital leases, net of current portion	24,785	26,816
Interest rate swap contracts	3,771	165
Accrued pension liability	51,655	30,351
Deferred compensation	8,337	8,565
Other	1,165	1,281
Total noncurrent liabilities	<u>413,514</u>	<u>381,834</u>
Net assets:		
Unrestricted	63,859	71,266
Temporarily restricted	9,154	11,496
Permanently restricted	5,915	6,062
Total net assets of Unity Health System, Inc.	<u>78,928</u>	<u>88,824</u>
Noncontrolling interest in net assets of subsidiaries	1,931	2,272
Total net assets	<u>80,859</u>	<u>91,096</u>
Total liabilities and net assets	<u>\$ 589,822</u>	<u>\$ 550,347</u>

Unity Health System, Inc. and Subsidiaries

Consolidated Statements of Operations and Changes in Net Assets

	Years Ended December 31,	
	2011	2010
	<i>(In Thousands)</i>	
<b>Operating revenues</b>		
Net patient service revenue	\$ 517,483	\$ 446,127
Other revenue	13,286	48,743
Total operating revenues	530,769	494,870
<b>Operating expenses</b>		
Salaries and wages	237,133	224,414
Employee benefits	54,018	48,463
Professional fees	33,226	27,636
Supplies	100,226	92,473
Insurance	4,310	4,338
Provision for bad debts	11,857	11,976
Interest and fees	12,056	10,820
Depreciation and amortization	19,745	17,802
Occupancy	17,592	16,882
Other	14,974	12,790
Total operating expenses	505,137	466,694
<b>Income from operations</b>	25,632	28,176
<b>Nonoperating gains (losses)</b>		
Investment income	181	39
Noncontrolling interest in net losses of subsidiaries	341	353
Other	(5,112)	(6,808)
Total net nonoperating gains (losses), net	(4,590)	(6,416)
<b>Excess of revenues over expenses before adjustment of financing costs</b>	21,042	21,760
Write-off of deferred financing costs and swap settlement	(878)	(2,637)
<b>Excess of revenues over expenses</b>	\$ 20,164	\$ 19,123

## FINGER LAKES VISITING NURSE SERVICE, INC. AND AFFILIATE

## CONSOLIDATING BALANCE SHEET

DECEMBER 31, 2011

(With Comparative Totals for 2010)

	Consolidated				
	FLVNS	FLHC	Eliminations	Total 2011	Total 2010
<b>ASSETS</b>					
<b>CURRENT ASSETS:</b>					
Cash	\$ 1,362,410	\$ -	\$ -	\$ 1,362,410	\$ 1,643,147
Accounts receivable, net	654,157	65,862	-	720,019	699,299
Current portion of advances receivable	33,428	-	(33,428)	-	-
Prepaid expenses and other assets	110,624	5,015	-	115,639	246,973
Total current assets	2,160,619	70,877	(33,428)	2,198,068	2,589,419
INVESTMENTS	4,155,993	-	-	4,155,993	3,834,447
FIXED ASSETS, net	307,664	-	-	307,664	212,668
ADVANCES RECEIVABLE, Finger Lakes Home Care, Inc., net of current portion	150,680	-	(150,680)	-	-
DUE FROM FINGER LAKES HOME CARE, INC.	2,185,168	-	(2,185,168)	-	-
INTANGIBLE ASSET	60,000	-	-	60,000	60,000
Total assets	\$ 9,020,124	\$ 70,877	\$ (2,369,276)	\$ 6,721,725	\$ 6,696,534
<b>LIABILITIES AND NET ASSETS</b>					
<b>CURRENT LIABILITIES:</b>					
Current portion of capital lease obligations	\$ 32,764	\$ -	\$ -	\$ 32,764	\$ 16,344
Accounts payable	173,239	7,289	-	180,528	168,441
Current portion of accrued expenses	350,992	70,319	-	421,311	364,546
Current portion of advances payable	-	33,428	(33,428)	-	-
Current portion of due to third-party payers	269,741	-	-	269,741	529,690
Total current liabilities	826,736	111,036	(33,428)	904,344	1,079,021
CAPITAL LEASE OBLIGATIONS, net of current portion	81,910	-	-	81,910	11,894
ACCRUED EXPENSES, net of current portion	150,000	-	-	150,000	150,000
ADVANCES PAYABLE, Finger Lakes Visiting Nurse Service, Inc., net of current portion	-	150,680	(150,680)	-	-
DUE TO FINGER LAKES VISITING NURSE SERVICE, INC.	-	2,185,168	(2,185,168)	-	-
DUE TO THIRD-PARTY PAYERS	548,109	-	-	548,109	629,574
Total liabilities	1,606,755	2,446,884	(2,369,276)	1,684,363	1,870,489
UNRESRICTED NET ASSETS	7,413,369	(2,376,007)	-	5,037,362	4,826,045
Total liabilities and net assets	\$ 9,020,124	\$ 70,877	\$ (2,369,276)	\$ 6,721,725	\$ 6,696,534

## FINGER LAKES VISITING NURSE SERVICE, INC. AND AFFILIATE

 CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS  
 FOR THE YEAR ENDED DECEMBER 31, 2011  
 (With Comparative Totals for 2010)

	FLVNS	FLHC	Eliminations	Consolidated	
				Total 2011	Total 2010
<b>REVENUE AND SUPPORT:</b>					
Net patient service revenue	\$ 7,090,704	\$ 609,530	\$ (146,906)	\$ 7,553,328	\$ 8,037,546
Contributions	111,551	-	-	111,551	123,493
Grant revenue	88,258	-	-	88,258	35,243
Other	157,463	9,235	(9,443)	157,255	332,968
Total revenue and support	<u>7,447,976</u>	<u>618,765</u>	<u>(156,349)</u>	<u>7,910,392</u>	<u>8,529,250</u>
<b>EXPENSES:</b>					
Program services	4,934,412	572,050	(146,906)	5,359,556	5,515,968
General and administrative services	2,109,931	248,288	(9,443)	2,348,776	2,396,554
Total expenses	<u>7,044,343</u>	<u>820,338</u>	<u>(156,349)</u>	<u>7,708,332</u>	<u>7,912,522</u>
EXCESS OF REVENUE OVER EXPENSES	403,633	(201,573)	-	202,060	616,728
Unrealized gain (loss) on investments	9,257	-	-	9,257	(14,843)
CHANGE IN NET ASSETS	<u>412,890</u>	<u>(201,573)</u>	<u>-</u>	<u>211,317</u>	<u>601,885</u>
NET ASSETS - beginning of year	<u>7,000,479</u>	<u>(2,174,434)</u>	<u>-</u>	<u>4,826,045</u>	<u>4,224,160</u>
NET ASSETS - end of year	<u>\$ 7,413,369</u>	<u>\$ (2,376,007)</u>	<u>\$ -</u>	<u>\$ 5,037,362</u>	<u>\$ 4,826,045</u>

Finger Lakes Visiting Nurse Service/Finger Lakes Home Care

Balance Sheet

as of July 31, 2012

ASSETS	FLVNS	FLHC	FLVNS/FLHC	FLVNS/FLHC	LIABILITIES & OWNERS' EQUITY	FLVNS	FLHC	FLVNS/FLHC	FLVNS/FLHC
	July	July	July 2012	June 2012		July	July	July 2012	June 2012
<b>Current assets</b>					<b>Current liabilities</b>				
Cash - Operating [D]	3,539,429	125	3,539,557	3,393,374	Third Party Trend Factor Reserve	15,066		15,066	17,766
Cash - Investments [D]	2,321,889	0	2,321,889	2,317,688	Accounts payable	141,518	30	141,548	98,518
Accounts receivable [I]	741,570	61,664	803,234	814,481	Accounts payable flvns (2.)		837,074	837,074	837,074
Accounts receivable FLHC (1.)	837,074		837,074	837,074	Accrued expenses	520,328	68,290	588,618	561,812
FLHC Receivable (3.)	1,382,067		1,382,067	1,390,815	General Third Party Reserve	190,445		190,445	190,445
Prepaid expenses	82,617	6,247	88,863	95,761	Flvns accrued account (4.)		1,382,067	1,382,067	1,390,815
<b>Total current assets [A]</b>	<b>\$ 8,904,645</b>	<b>\$ 68,039</b>	<b>\$ 8,972,683</b>	<b>\$ 8,849,192</b>	<b>Total current liabilities [B]</b>	<b>\$ 887,357</b>	<b>\$ 2,287,461</b>	<b>\$ 3,154,818</b>	<b>\$ 3,096,431</b>
<b>Restricted/Fixed assets</b>					<b>Other liabilities</b>				
Restricted Deposits					Long-term debt (G)	92,409	164,801	257,209	263,202
Fixed assets	261,525		261,525	269,168	Additional Third Party Reserve	522,988		522,988	522,988
<b>Total restricted/fixed assets</b>	<b>\$ 261,525</b>	<b>\$ -</b>	<b>\$ 261,525</b>	<b>\$ 269,168</b>	Workers Compensation Reserve	150,000		150,000	150,000
<b>Other assets</b>					<b>Total other liabilities</b>	<b>\$ 765,397</b>	<b>\$ 164,801</b>	<b>\$ 930,197</b>	<b>\$ 936,190</b>
Note FLHC (5.)	164,801		164,801	167,592	<b>Total liabilities</b>	<b>\$ 1,652,754</b>	<b>\$ 2,452,262</b>	<b>\$ 4,085,016</b>	<b>\$ 4,032,622</b>
Intangible Asset	60,000		60,000	60,000	<b>Total owners' equity [F]</b>	<b>\$ 7,758,216</b>	<b>\$ (2,384,223)</b>	<b>\$ 5,373,993</b>	<b>\$ 5,313,331</b>
<b>Total other assets</b>	<b>\$ 224,801</b>	<b>\$ -</b>	<b>\$ 224,801</b>	<b>\$ 227,592</b>	<b>Total liabilities + owners' equity</b>	<b>\$ 9,390,970</b>	<b>\$ 68,039</b>	<b>\$ 9,459,009</b>	<b>\$ 9,345,952</b>
<b>Total assets [E]</b>	<b>\$ 9,390,970</b>	<b>\$ 68,039</b>	<b>\$ 9,459,009</b>	<b>\$ 9,345,952</b>					
			FLVNS/FLHC	FLVNS/FLHC	<b>Working capital [A-B]</b>			FLVNS/FLHC	FLVNS/FLHC
Current ratio [A/B]			2.84	2.86	Debt-to-equity ratio [(G+H)/F]			0.09	0.09
Quick ratio [(A-C)/B]					Debt ratio [(G+H)/E]			0.05	0.05
Cash ratio [D/B]			1.86	1.84	(Debt divided by total assets)				
AR Days outstanding									

Inter-Agency Balances

	FLVNS	FLHC
Accounts Receivable, FLHC (1.)	\$ 837,074	\$ -
Accounts Payable FLVNS (2.)	\$ -	\$ 837,074
FLVNS Receivable due from FLHC (3.)	\$ 1,382,067	\$ -
FLHC Liability due to FLVNS (4.)	\$ -	\$ 1,382,067
FLVNS Note due from FLHC (5.)	\$ 164,801	\$ -
FLHC Note due to FLVNS (6.)	\$ -	\$ 164,801
	\$ 2,383,941	\$ 2,383,942
		\$ 0

FINGER LAKES VISITING NURSE SERVICE  
STATEMENT OF REVENUE AND EXPENSE

2012 July	BUDGET	Increase / (Decrease)	2012 June		Y-T-D 2012	BUDGET 2012	Increase / (Decrease)	Percent Change	Y-T-D 2011
#REF!	190,445	#REF!	253,000	<b>Revenue</b>	#REF!	-	#REF!	#REF!	1,669,010
#REF!	1,382,067	#REF!	144,564	Medicare PPS	#REF!	-	#REF!	#REF!	809,351
#REF!	3,154,818	#REF!	16,361	Hospice	#REF!	-	#REF!	#REF!	119,417
#REF!	-	#REF!	94,936	Hospice Room and Board	#REF!	-	#REF!	#REF!	417,270
#REF!	-	#REF!	35,224	Medicaid	#REF!	-	#REF!	#REF!	220,012
#REF!	257,209	#REF!	577	Blue Cross/Choice	#REF!	-	#REF!	#REF!	71,468
#REF!	522,988	#REF!	3,649	Blue Choice Medicare	#REF!	-	#REF!	#REF!	65,770
#REF!	150,000	#REF!	98,843	MVP	#REF!	-	#REF!	#REF!	538,090
#REF!	-	#REF!	11,109	MVP Medicare	#REF!	-	#REF!	#REF!	181,682
#REF!	-	#REF!	7,071	Private Insurance	#REF!	-	#REF!	#REF!	83,494
#REF!	5,657,528	#REF!	665,334	Other Revenue	#REF!	-	#REF!	#REF!	4,175,564
				Net Sales	#REF!	-			
#REF!	FLVNS/FLHC	#REF!	346,716	<b>Expenses</b>	#REF!	-	#REF!	#REF!	2,403,679
#REF!	5,817,865	#REF!	57,660	Salaries	#REF!	-	#REF!	#REF!	457,181
#REF!	0	#REF!	18,433	Employee Benefits	#REF!	-	#REF!	#REF!	138,598
#REF!	0	#REF!	84,867	Travel	#REF!	-	#REF!	#REF!	485,774
#REF!	-	#REF!	11,721	Fees and Contracts	#REF!	-	#REF!	#REF!	74,801
#REF!	-	#REF!	18,174	Hospice Room and Board	#REF!	-	#REF!	#REF!	157,194
#REF!	-	#REF!	4,020	Supplies	#REF!	-	#REF!	#REF!	25,604
#REF!	-	#REF!	13,608	Insurance	#REF!	-	#REF!	#REF!	20,389
#REF!	-	#REF!	15,814	Legal and Professional Fees	#REF!	-	#REF!	#REF!	136,725
#REF!	-	#REF!	6,739	Occupancy	#REF!	-	#REF!	#REF!	36,278
#REF!	-	#REF!	10,087	Office Expense	#REF!	-	#REF!	#REF!	71,477
#REF!	-	#REF!	7,644	Other Expense	#REF!	-	#REF!	#REF!	47,375
#REF!	-	#REF!	3,345	Depreciation	#REF!	-	#REF!	#REF!	20,010
#REF!	5,817,865	#REF!	598,828	Bad Debt Expense	#REF!	-	#REF!	#REF!	4,075,085
#REF!	(160,338)	#REF!	66,506	Total Expenses	#REF!	-	#REF!	#REF!	
#REF!				Net Operating Income	#REF!	-	#REF!	#REF!	100,479
#REF!				Net Operating Margin	#REF!	-	#REF!	#REF!	2%
#REF!	-	#REF!	840	<b>Support Activity</b>	#REF!	-	#REF!	#REF!	14,310
#REF!	-	#REF!	1,582	Contribution Unsolicited	#REF!	-	#REF!	#REF!	42,096
#REF!	-	#REF!	8,400	Contribution Solicited	#REF!	-	#REF!	#REF!	8,088
#REF!	-	#REF!	9,293	Grant Income	#REF!	-	#REF!	#REF!	25,320
#REF!	-	#REF!	1,529	Support Expense	#REF!	-	#REF!	#REF!	39,174
#REF!	(160,338)	#REF!	68,035	Total Support Income	#REF!	-	#REF!	#REF!	
				Net Income (Loss)	#REF!	-	#REF!	#REF!	139,653
11,575			13,273	A & G Allocation	61,587				84,272

BFA Attachment A  
**LIVING RESOURCES CORPORATION AND AFFILIATES**  
 COMBINED STATEMENTS OF FINANCIAL POSITION  
 DECEMBER 31, 2011 AND 2010

	<u>ASSETS</u>	<u>2011</u>	<u>2010</u>
<b>Current Assets</b>			
Cash and Cash Equivalents		\$ 5,275,144	\$ 3,217,563
Cash, Resident Funds		958,274	713,349
Investments		502,386	470,692
Receivables		3,973,525	4,046,845
Prepaid Expenses		<u>646,153</u>	<u>85,755</u>
Total Current Assets		<u>11,356,482</u>	<u>8,535,204</u>
Property, Plant and Equipment, Net		<u>13,055,784</u>	<u>13,744,419</u>
<b>Other Assets</b>			
Intangibles, Net		432,314	501,105
Deposits		94,007	104,715
Assets Restricted as to Use		<u>188,493</u>	<u>154,530</u>
Total Other Assets		<u>714,814</u>	<u>760,350</u>
Total Assets		<u>\$ 25,127,080</u>	<u>\$ 23,039,973</u>
<b><u>LIABILITIES AND NET ASSETS</u></b>			
<b>Current Liabilities</b>			
Line of Credit Payable		\$ 226,765	\$ 132,765
Current Portion of Long-term Debt		<u>374,066</u>	403,424
Accounts Payable and Accrued Expenses		1,428,443	1,575,049
Accrued Leave		876,937	852,502
Accrued Payroll		704,374	715,661
Resident Funds		958,274	713,349
Recompment Payable to OMRDD		2,183,404	672,646
Due to Third Party Payors		748,780	508,259
Deferred Revenue		<u>357,596</u>	<u>65,570</u>
Short-term Employee Healthcare Reimbursement		<u>500,000</u>	<u>360,000</u>
Total Current Liabilities		<u>8,358,639</u>	<u>5,999,225</u>
<b>Long-term Liabilities</b>			
Long-term Debt, Net of Current Portion		<u>9,212,274</u>	9,564,262
Interest Rate Swap		<u>1,714,922</u>	667,398
Long-term Employee Healthcare Reimbursement		<u>1,635,355</u>	<u>1,459,544</u>
Total Long-term Liabilities		<u>12,562,551</u>	<u>11,691,204</u>
<b>Commitments and Contingencies</b>			
Net Assets, Unrestricted		<u>4,205,890</u>	<u>5,349,544</u>
Total Liabilities and Net Assets		<u>\$ 25,127,080</u>	<u>\$ 23,039,973</u>

**LIVING RESOURCES CORPORATION AND AFFILIATES**  
**COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010**

	<u>2011</u>	<u>2010</u>
Revenues		
Residential Programs	\$ 23,105,859	\$ 23,792,959
Non-Residential Programs	10,998,261	11,657,922
Other Revenue	<u>254,018</u>	<u>432,873</u>
Total Revenue	<u>34,358,138</u>	<u>55,883,754</u>
Expenses		
Residential Program Services	20,095,232	20,194,581
Non-Residential Program Services	10,502,209	11,213,084
Fundraising	192,605	186,710
Administration	<u>3,664,221</u>	<u>4,153,998</u>
Total Expenses	<u>34,454,267</u>	<u>35,748,373</u>
Change in Net Assets Before Swap Contract	(96,129)	135,381
Change in Fair Value of Interest Rate Swap	<u>(1,047,525)</u>	<u>-- (88,724)</u>
Change in Net Assets	(1,143,654)	46,657
Net Assets, Unrestricted, Beginning of Year	<u>5,349,544</u>	<u>5,302,887</u>
Net Assets, Unrestricted, End of Year	<u>\$ 4,205,890</u>	<u>\$ 5,349,544</u>

**Northeast Health, Inc. and Affiliates**  
**Combined Balance Sheet**  
**December 31, 2011**

(in thousands of dollars)

**Assets**

**Current assets**

Cash and cash equivalents	\$ 58,899
Investments	33,783
Accounts receivable, less estimated uncollectible amounts of \$22,818 in 2011	37,279
Prepaid expenses and other current assets	18,525
Total current assets	<u>148,486</u>

**Assets whose use is limited**

Interest in Sunnyview Foundation	67,050
James A. Eddy Memorial Foundation	4,451
Property and equipment, less accumulated depreciation	34,374
Other assets	188,944

**Other assets**

Deferred compensation agreements	2,082
Deferred financing costs, net	2,129
Intangible assets	250
Investment in partnerships and other assets	7,649
Total assets	<u>\$ 455,415</u>

**Liabilities and Net Assets**

**Current liabilities**

Accounts payable and accrued expenses	\$ 13,149
Accrued salaries, wages, and related items	15,318
Other current liabilities	8,940
Estimated third-party settlements	10,416
Current portion of long-term debt	4,147
Total current liabilities	<u>51,970</u>

**Other liabilities**

Accrued pension obligations	18,342
Asset retirement obligations	33,627
Resident entrance fees	2,784
Refundable entrance fees, net of current portion	45,267
Unearned entrance fees	3,855
Total other liabilities	<u>49,122</u>

**Long-term debt**

Capital lease obligations	716
Mortgage notes payable	10,680
Bonds payable	54,185
Total long-term debt	<u>65,581</u>

Less: Portion classified as current

4,147

61,434

**Net assets**

Unrestricted	189,225
Temporarily restricted	
James A. Eddy Foundation	23,218
Other	7,525
Total temporarily restricted	<u>30,743</u>

**Permanently restricted**

James A. Eddy Foundation	11,156
Other	7,012
Total permanently restricted	<u>18,168</u>

238,136

\$ 455,415

**Northeast Health, Inc. and Affiliates**  
**Combined Statement of Operations and Changes in Net Assets**  
**Year Ended December 31, 2011**

(in thousands of dollars)

**Unrestricted revenue, gains, and other support**

Net patient service revenue	\$ 345,270
Other operating revenue	40,283
Unrestricted contributions	1,575
Net assets released from restrictions used for operations	917
Total operating revenue	<u>388,045</u>

**Expenses**

Salaries, wages and benefits	220,368
Medical supplies	39,337
Purchased services, professional fees and other expenses	66,104
Interest and financing fees	2,958
Depreciation and amortization	24,306
Provision for bad debt	15,165
Insurance	7,711
Total expenses	<u>375,949</u>
Operating margin	<u>12,096</u>

**Non-operating revenue (expenses)**

Investment returns	(406)
Change in fair value of interest rate swaps	(2,834)
Other expenses	(1,293)
Gain on disposal of property and equipment	393
Total non-operating expense, net	<u>(4,140)</u>
Excess of revenue over expenses	<u>7,956</u>

**Unrestricted net assets**

Excess of revenue over expenses	7,956
Net assets released and contributions for capital acquisitions	7,033
Donated capital	(5,000)
Change in funded status of pension plan	(17,604)
Other	(96)
Decrease in unrestricted net assets	<u>(7,711)</u>

**Temporarily restricted net assets**

Restricted gifts and investment returns	698
Net assets released for capital acquisitions	(1,936)
Net assets released for operations	(917)
Other	(641)
Decrease in temporarily restricted net assets	<u>(2,796)</u>

**Permanently restricted net assets**

Restricted gifts	315
Other	605
Increase in permanently restricted net assets	<u>920</u>
Decrease in net assets	<u>(9,587)</u>

**Net assets**

Beginning of year	<u>247,723</u>
End of year	<u>\$ 238,136</u>

## NORTHEAST HEALTH, INC. AND AFFILIATES

Combined Balance Sheets

December 31, 2010 and 2009

(Dollars in thousands)

Assets	<u>2010</u>
Current assets:	
Cash and cash equivalents	\$ 57,119
Investments	35,587
Accounts receivable, less estimated uncollectible amounts of \$16,221 in 2010 and \$16,136 in 2009	31,457
Prepaid expenses and other current assets	<u>13,159</u>
Total current assets	<u>137,322</u>
Assets whose use is limited	68,653
Interest in Sunnyview Foundation	4,127
James A. Eddy Memorial Foundation	37,122
Property and equipment, less accumulated depreciation, and amortization	192,926
Other assets:	
Deferred compensation agreements	2,168
Deferred financing costs, net	3,040
Intangible assets	18
Investment in partnerships and other assets	<u>3,096</u>
	8,322

\$ 448,472

Liabilities and Net Assets	2010
Current liabilities:	
Accounts payable and accrued expenses	\$ 12,615
Accrued salaries, wages, and related items	14,458
Other current liabilities	2,379
Estimated third-party settlements	15,124
Current portion of long-term debt	4,256
Total current liabilities	48,832
Other liabilities	14,930
Accrued pension obligation	18,110
Asset retirement obligations	2,535
Resident entrance fees:	
Refundable entrance fees, net of current portion	47,667
Unearned entrance fees	3,178
	50,845
Long-term debt:	
Capital lease obligations	1,069
Mortgage notes payable	12,829
Bonds payable	55,855
	69,753
Less portion classified as current	4,256
	65,497
Net assets:	
Unrestricted	196,936
Temporarily restricted:	
James A. Eddy Foundation	25,966
Other	7,573
	33,539
Permanently restricted:	
James A. Eddy Foundation	11,156
Other	6,092
	17,248
	247,723
	\$ 448,472

**NORTHEAST HEALTH, INC. AND AFFILIATES**  
 Combined Statements of Operations and Changes in Net Assets  
 Years ended December 31, 2010 and 2009  
 (Dollars in thousands)

	2010
Unrestricted revenue, gains, and other support:	
Net patient service revenue:	
Acute care services	\$ 200,430
Long-term care services	117,801
Senior housing	26,360
	344,591
Distribution from James A. Eddy Memorial Foundation	1,500
Other revenue and net assets released from restrictions	11,621
Investment income	814
Grants	2,309
Total operating revenue	360,835
Expenses:	
Salaries and wages	172,750
Employee benefits	31,467
Supplies and other	111,459
Interest and financing fees	2,913
Depreciation and amortization	24,643
Provision for bad debts	12,263
Distributions to related parties	2
Total expenses	355,497
Operating margin	5,338
Nonoperating revenue (expenses):	
Gifts and bequests, net	497
Investment income, net	6,203
Change in unrealized gains on trading investments	1,032
Nonrecurring expenses	(806)
Loss on disposal of property and equipment	(96)
Total nonoperating revenue, net	6,830
Excess of revenue over expenses	12,168

## BFA Attachment A

Westchester Visiting Nurse Services Group, Inc.  
and Subsidiaries

## Combined Balance Sheet

December 31, 2011

<b>Assets</b>	
Current:	
Cash and cash equivalents	\$ 1,554,409
Investments, at fair value	17,932,536
Patient accounts receivable, net of allowance for doubtful accounts of \$436,946	5,634,932
Prepaid expenses and other current assets	676,858
Deferred tax assets	160,291
<b>Total Current Assets</b>	<b>25,959,026</b>
Fixed Assets, Net	3,142,082
Intangible Assets	250,000
Other Assets	17,602
Restricted Cash	12,102
	<b>\$29,380,812</b>
<b>Liabilities and Net Assets</b>	
Current Liabilities:	
Accounts payable	\$ 399,925
Accrued expenses	2,766,245
Deferred revenue	1,389,336
Deferred tax liability	16,055
Estimated amounts due to third-party payors	3,444,790
Line of credit	500,000
<b>Total Current Liabilities</b>	<b>8,516,351</b>
Security Deposits	12,102
<b>Total Liabilities</b>	<b>8,528,453</b>
<b>Commitments and Contingencies</b>	
<b>Net Assets:</b>	
Unrestricted:	
Undesignated general fund	20,683,189
Board designated scholarship fund	80,000
Temporarily restricted net assets:	
Scholarship fund	70,020
Donor-imposed restricted funds	1,150
Permanently restricted funds	18,000
<b>Total Net Assets</b>	<b>20,852,359</b>
	<b>\$29,380,812</b>

Westchester Visiting Nurse Services Group, Inc.  
and Subsidiaries

Combined Statement of Operations

*Year ended December 31, 2011*

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue and Support:</b>				
Net patient service revenue	\$33,147,688	\$ -	\$-	\$33,147,688
Rental income	98,463	-	-	98,463
Other operating revenue	36,811	-	-	36,811
Net assets released from restriction	20,000	(20,000)	-	-
<b>Total Revenue and Support</b>	<b>33,302,962</b>	<b>(20,000)</b>	<b>-</b>	<b>33,282,962</b>
<b>Expenses:</b>				
Salaries and wages	20,723,525	-	-	20,723,525
Employee benefits	5,327,341	-	-	5,327,341
Transportation costs	564,981	-	-	564,981
Contracted services	3,278,249	-	-	3,278,249
Supplies and other operating expenses	2,753,694	-	-	2,753,694
Other administrative and general costs	1,537,918	-	-	1,537,918
Depreciation and amortization	425,875	-	-	425,875
Loss on disposal of assets	20,133	-	-	20,133
Provision for bad debts	203,736	-	-	203,736
<b>Total Expenses</b>	<b>34,835,452</b>	<b>-</b>	<b>-</b>	<b>34,835,452</b>
<b>Loss From Operations</b>	<b>(1,532,490)</b>	<b>(20,000)</b>	<b>-</b>	<b>(1,552,490)</b>
<b>Nonoperating Loss</b>	<b>(327,817)</b>	<b>-</b>	<b>-</b>	<b>(327,817)</b>
<b>Loss From Operations and Net Nonoperating Loss</b>	<b>(1,860,307)</b>	<b>(20,000)</b>	<b>-</b>	<b>(1,880,307)</b>
Provision for Income Taxes	196,907	-	-	196,907
<b>Change in Net Assets</b>	<b>\$ (1,663,400)</b>	<b>\$ (20,000)</b>	<b>\$-</b>	<b>\$ (1,683,400)</b>

Visiting Nurse Services In Westchester, Inc.  
(a wholly-controlled subsidiary of Westchester  
Visiting Nurse Services Group, Inc.)

Statement of Financial Position

*December 31, 2011*

<b>Assets</b>	
<b>Current:</b>	
Cash and cash equivalents	\$ 592,339
Investments, at fair value	520,361
Patient accounts receivable, net of allowance for doubtful accounts of \$309,539	4,384,561
Prepaid expenses and other current assets	331,838
<b>Total Current Assets</b>	<b>5,829,099</b>
Fixed Assets, Net	1,243,307
Intangible Assets	250,000
	<b>\$7,322,406</b>
<b>Liabilities and Net Assets</b>	
<b>Current Liabilities:</b>	
Accounts payable	\$ 415,900
Accrued expenses and payroll liabilities	2,227,941
Due to affiliated companies	105,003
Deferred revenue	1,389,336
Estimated amounts due to third-party payors	2,100,000
Line of credit	500,000
<b>Total Liabilities</b>	<b>6,738,180</b>
<b>Commitments and Contingencies</b>	
<b>Net Assets:</b>	
Unrestricted	583,076
Temporarily restricted net assets	1,150
<b>Total Net Assets</b>	<b>584,226</b>
	<b>\$7,322,406</b>

Visiting Nurse Services In Westchester, Inc.  
(a wholly-controlled subsidiary of Westchester  
Visiting Nurse Services Group, Inc.)

Statement of Activities

*Year ended December 31, 2011*

	Unrestricted	Temporarily Restricted	Total
<b>Revenue and Support:</b>			
Net patient service revenue	\$25,850,916	\$ -	\$25,850,916
Other operating revenue	354,731	-	354,731
<b>Total Revenue and Support</b>	<b>26,205,647</b>	<b>-</b>	<b>26,205,647</b>
<b>Expenses:</b>			
Salaries and wages	15,229,289	-	15,229,289
Employee benefits	4,179,676	-	4,179,676
Transportation costs	564,981	-	564,981
Contracted services	3,633,495	-	3,633,495
Supplies and other operating expenses	1,644,867	-	1,644,867
Other administrative and general costs	1,537,918	-	1,537,918
Depreciation and amortization	297,115	-	297,115
Loss on disposal of assets	20,133	-	20,133
Provision for bad debts	183,552	-	183,552
<b>Total Expenses</b>	<b>27,291,026</b>	<b>-</b>	<b>27,291,026</b>
<b>Change in Net Assets Before Nonoperating Revenue</b>	<b>(1,085,379)</b>	<b>-</b>	<b>(1,085,379)</b>
<b>Nonoperating Revenue:</b>			
Nonoperating revenue	74,461	-	74,461
<b>Change in Net Assets</b>	<b>(1,010,918)</b>	<b>-</b>	<b>(1,010,918)</b>
Net Assets, Beginning of Year	1,593,994	1,150	1,595,144
<b>Net Assets, End of Year</b>	<b>\$ 583,076</b>	<b>\$ 1,150</b>	<b>\$ 584,226</b>

**VISITING NURSE SERVICES IN WESTCHESTER, INC.**  
**Balance Sheet**

<i>ASSETS</i>	<u>5/31/2012</u>
<i>Current Assets</i>	
1 Cash	\$ 102,111
2 Investments	39,306
3 Accounts receivable - net	5,454,992
4 Medicaid payment in transit	223,594
5 Prepaid expenses and other assets	148,329
6 <i>Total Current Assets</i>	<u>5,968,332</u>
<i>Fixed Assets</i>	
7 Equipment and furniture	3,116,114
8 Office improvement	744,691
9 Less: Accumulated depreciation	(1,653,266)
10 <i>Total Fixed Assets</i>	<u>1,207,539</u>
<i>Intangible Asset</i>	
11 Putnam CHHA License	250,000
12 <i>Total Assets</i>	<u>\$ 7,425,871</u>
 <i>LIABILITIES AND FUND BALANCES</i>	
<i>Liabilities:</i>	
13 Accounts payable and accrued expenses	1,259,987
14 Accrued payroll and benefits	1,403,216
15 Patient overpayments	130,864
16 Due to third party payors	1,880,758
17 Due from/ to affiliated entities	(64,472)
18 Bank credit line	250,000
19 Deferred revenue	2,069,740
20 Severance pay payable	72,851
21 <i>Total Liabilities</i>	<u>7,002,953</u>
<i>Fund Balance:</i>	
22 Unrestricted	421,768
23 Temporarily restricted	1,150
24 <i>Total Fund balance</i>	<u>422,918</u>
25 <i>Total Liabilities and Fund balance</i>	<u>\$ 7,425,871</u>

**Visiting Nurse Services in Westchester, Inc.**  
Statement of revenue and expenses - Period ended May 31, 2012.

	Year - to - date		
	Actual	Budget	Variance
<u>Operating Revenue</u>			
1 Medicare - PPS	\$ 7,897,168	\$ 8,164,747	\$ (267,579)
2 Medicaid	1,522,021	1,511,227	10,794
3 Managed care	1,850,491	1,845,036	5,455
4 DSS assessments	518,555	537,814	(19,259)
5 Others	193,820	214,811	(20,991)
6 Total Patient service revenue	11,982,055	12,273,635	(291,580)
7 Contractual allowance	(854,969)	(948,348)	93,379
8 Net Patient service revenue	11,127,423	11,325,287	(197,863)
9 Other revenue	109,908	237,760	(127,851)
10 Net revenue	\$ 11,237,331	\$ 11,563,046	\$ (325,715)
<u>Expenses</u>			
11 Payroll and benefits	\$ 7,603,530	\$ 7,882,853	\$ (279,323)
12 Affiliate management fee	927,000	924,151	2,849
13 Contracted services	1,525,960	1,366,174	159,786
14 Telephone / Telehealth	129,436	129,543	(107)
15 Occupancy	146,636	159,720	(13,084)
16 Business development	59,277	83,060	(23,783)
17 Allowance for Bad debts	-	41,530	(41,530)
18 Depreciation	127,607	147,820	(20,213)
19 Other General and Administration expense	851,584	818,358	33,226
20 Total General expenses	1,314,541	1,380,031	(65,490)
21 Total Expenses	11,371,032	11,553,209	(182,177)
22 Net income (loss)	(133,700)	9,837	(143,538)

## DOMINICAN SISTERS FAMILY HEALTH SERVICE, INC.

Balance Sheets  
December 31, 2011 and 2010

	<u>Assets</u>	
	<u>2011</u>	<u>2010</u>
Current assets		
Cash and cash equivalents	\$ 159,034	\$ 277,682
Investments	694,280	1,400,397
Accounts receivable, net	3,157,313	2,780,337
Grants receivable	176,986	441,740
Promises to give	6,615	6,615
Other receivables	522,189	155,785
Prepays	<u>148,451</u>	<u>136,889</u>
Total current assets	<u>4,864,868</u>	<u>5,199,445</u>
Assets whose use is limited	<u>2,172,025</u>	<u>2,412,185</u>
Fixed assets, net	<u>634,615</u>	<u>689,976</u>
Other assets		
Deposits	293,514	36,013
Advance receivable	<u>227,393</u>	<u>247,613</u>
Total other assets	<u>520,907</u>	<u>283,626</u>
Total assets	<u>\$ 8,192,415</u>	<u>\$ 8,585,232</u>

See accompanying notes to financial statements.

## BFA Attachment A (cont.)

Liabilities and Net Assets

	<u>2011</u>	<u>2010</u>
Current liabilities		
Accounts payable	\$ 2,462,374	\$ 1,468,079
Accrued salaries and expenses	1,664,165	1,501,662
Due third party payors	811,803	1,230,492
Current portion of loan payable	267,291	252,698
Current portion of obligation under capital lease	<u>94,755</u>	<u>109,521</u>
Total current liabilities	<u>5,300,388</u>	<u>4,562,452</u>
Long-term liabilities		
Loan payable, net of current portion	282,726	550,017
Obligation under capital lease, net of current portion	<u>25,211</u>	<u>119,966</u>
Total liabilities	<u>5,608,325</u>	<u>5,232,435</u>
Net assets		
Unrestricted	2,475,091	2,988,397
Temporarily restricted	<u>108,999</u>	<u>364,400</u>
Total net assets	<u>2,584,090</u>	<u>3,352,797</u>
Total liabilities and net assets	<u>\$ 8,192,415</u>	<u>\$ 8,585,232</u>

## BFA Attachment A (cont.)

## DOMINICAN SISTERS FAMILY HEALTH SERVICE, INC.

Statements of Activities  
for the years ended December 31, 2011 and 2010

	Unrestricted	Temporarily Restricted	2011 Total	Unrestricted	Temporarily Restricted	2010 Total
Revenue, gains and other support						
Net patient service revenue	\$ 29,851,747	\$ -	\$ 29,851,747	\$ 29,933,374	\$ -	\$ 29,933,374
Contributions	404,023	172,762	576,785	430,800	413,608	844,408
Net assets released from restrictions	428,163	(428,163)	-	496,815	(496,815)	-
Investment income	88,824	-	88,824	173,866	-	173,866
Other revenues	300,479	-	300,479	13,131	-	13,131
Total revenue, gains and other support	<u>31,073,236</u>	<u>(255,401)</u>	<u>30,817,835</u>	<u>31,047,986</u>	<u>(83,207)</u>	<u>30,964,779</u>
Expenses and nonrecurring item						
Professional care of patients	26,623,708	-	26,623,708	26,383,160	-	26,383,160
Administrative and general	4,193,408	-	4,193,408	3,422,354	-	3,422,354
Occupancy	573,901	-	573,901	569,070	-	569,070
Depreciation	173,318	-	173,318	172,355	-	172,355
Total expenses	<u>31,564,335</u>	<u>-</u>	<u>31,564,335</u>	<u>30,546,939</u>	<u>-</u>	<u>30,546,939</u>
Excess (deficiency) of revenue over expenses	(491,099)	(255,401)	(746,500)	501,047	(83,207)	417,840
Other changes						
Change in net unrealized (losses) on securities	(22,207)	-	(22,207)	(24,458)	-	(24,458)
Change in net assets	(513,306)	(255,401)	(768,707)	476,589	(83,207)	393,382
Net assets, beginning of year	<u>2,988,397</u>	<u>364,400</u>	<u>3,352,797</u>	<u>2,511,808</u>	<u>447,607</u>	<u>2,959,415</u>
Net assets, end of year	<u>\$ 2,475,091</u>	<u>\$ 108,999</u>	<u>\$ 2,584,090</u>	<u>\$ 2,988,397</u>	<u>\$ 364,400</u>	<u>\$ 3,352,797</u>

See accompanying notes to financial statements.

DOMINICAN SISTERS FAMILY HEALTH SERVICES, INC.  
STATEMENT OF ACTIVITY  
YTD May 2012

Page 1

	CHHA					LTPHC					TOTAL CHHA & LTPHC				
	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER) BUDGET	VAR (%)	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER) BUDGET	VAR (%)	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER) BUDGET	VAR (%)
<b>REVENUE</b>															
<b>PATIENT SERVICE REVENUE:</b>															
Nursing	\$4,346,328	\$4,815,627	\$4,581,150	\$234,477	5%	\$1,019,019	\$1,149,724	\$1,141,939	\$7,785	1%	\$5,365,347	\$5,965,351	\$5,723,089	\$242,262	4%
Physical therapy	2,081,043	1,938,822	2,142,101	(205,470)	-10%	214,016	\$280,322	\$284,553	(24,231)	-9%	2,305,959	\$2,196,944	\$2,426,654	(229,710)	-9%
Home health aides	1,658,866	1,792,061	1,772,170	19,911	1%	1,491,961	\$1,691,779	\$1,601,010	\$90,768	6%	3,150,821	\$3,483,857	\$3,373,180	\$110,677	3%
Social work	215,355	235,800	230,032	5,868	3%	278,383	\$258,434	\$284,887	(5,453)	-2%	491,738	\$525,334	\$524,910	415	0%
Speech therapy	38,658	30,215	40,734	(1,510)	-4%	1,047	\$30,432	\$34,750	(4,318)	-12%	40,545	\$69,647	\$75,484	(5,837)	-8%
Occupational therapy	202,844	144,951	208,930	(61,379)	-30%	10,540	\$47,430	\$60,322	(12,392)	-21%	213,384	\$192,381	\$207,251	(14,870)	-8%
Personal Care	0	0	0	0		1,732,090	\$2,026,750	\$1,768,438	238,314	13%	1,732,090	\$2,026,750	\$1,768,438	238,314	13%
Waivered Services	0	0	0	0		204,035	\$340,508	\$355,374	(14,868)	-4%	284,035	\$340,508	\$355,374	(14,868)	-4%
Medical supplies	109,516	123,895	154,742	(30,847)	-20%	0,941	\$8,352	\$8,542	(190)	-2%	118,457	\$132,247	\$163,283	(31,036)	-19%
<b>TOTAL PATIENT SERV. REVENUE:</b>	<b>\$8,703,544</b>	<b>\$9,088,291</b>	<b>\$9,127,858</b>	<b>(\$39,567)</b>	<b>0%</b>	<b>\$5,039,441</b>	<b>\$5,845,036</b>	<b>\$5,569,814</b>	<b>\$275,222</b>	<b>6%</b>	<b>\$13,742,085</b>	<b>\$14,933,327</b>	<b>\$14,697,072</b>	<b>\$235,655</b>	<b>2%</b>
<b>LESS: ALLOWANCES:</b>															
Contractual	783,880	487,266	485,201	1,974	0%	1,568,268	1,923,655	1,778,051	145,604	8%	2,320,157	\$2,410,920	\$2,263,942	146,978	6%
Free care	86,607	38,130	31,103	7,027	23%	0	0	0	0		86,607	\$30,130	\$31,103	7,027	23%
<b>TOTAL ALLOWANCES:</b>	<b>\$840,498</b>	<b>\$525,395</b>	<b>\$516,395</b>	<b>\$9,000</b>	<b>2%</b>	<b>\$1,568,268</b>	<b>\$1,923,655</b>	<b>\$1,778,051</b>	<b>\$145,604</b>	<b>8%</b>	<b>\$2,406,764</b>	<b>\$2,449,050</b>	<b>\$2,295,045</b>	<b>\$154,005</b>	<b>7%</b>
<b>NET OPERATING REVENUE:</b>	<b>\$7,863,046</b>	<b>\$8,562,896</b>	<b>\$8,611,463</b>	<b>(\$48,567)</b>	<b>-1%</b>	<b>\$3,471,173</b>	<b>\$3,921,381</b>	<b>\$3,791,763</b>	<b>\$130,218</b>	<b>3%</b>	<b>\$11,335,221</b>	<b>\$12,484,277</b>	<b>\$12,402,028</b>	<b>\$81,651</b>	<b>1%</b>
<b>OPERATING EXPENSES:</b>	<b>\$8,123,572</b>	<b>\$8,633,758</b>	<b>\$8,622,285</b>	<b>\$11,473</b>	<b>0%</b>	<b>\$5,288,831</b>	<b>\$4,126,090</b>	<b>\$4,928,870</b>	<b>\$129,120</b>	<b>3%</b>	<b>\$11,412,403</b>	<b>\$12,759,793</b>	<b>\$12,619,157</b>	<b>\$140,591</b>	<b>1%</b>
Excess (deficit) of Operating	(\$260,526)	(\$70,862)	(\$10,821)	(\$60,041)	65%	\$182,342	(\$204,508)	(\$205,707)	\$1,698	-1%	(\$75,182)	(\$275,471)	(\$216,531)	(\$55,040)	27%
<b>OTHER NON-OPERATING REVENUE</b>															
Contributions											24,007	15,902	20,765	(4,003)	-23%
Fund Raising											12,228	16,984	42,778	(25,812)	-80%
United Way											0	0	291	(291)	-100%
Other Revenue											17,967	23,039	12,459	10,580	85%
Investment Income											30,311	84,340	22,842	11,507	50%
<b>NON-OPERATING REVENUE:</b>											<b>\$94,111</b>	<b>\$90,314</b>	<b>\$99,132</b>	<b>(\$8,818)</b>	<b>-9%</b>
<b>EXCESS OF REVENUE OVER EXPENSES</b>															
Assets released from restrictions											17,929	(185,157)	(117,398)	(7,759)	56%
Temporarily Restricted Income											(102,405)	(166,385)	(163,655)	(66,385)	80%
<b>EXCESS OF REVENUE OVER EXPENSES EXCLUDING TEMPORARILY RESTRICTED INCOME</b>											<b>62,388</b>	<b>207,500</b>	<b>100,000</b>	<b>107,500</b>	<b>108%</b>
Change in unrestricted gavn/(loss) on securities											(102,091)	(158,042)	(117,580)	(40,844)	35%
<b>CHANGE IN NET ASSETS</b>											<b>0,194</b>	<b>(9,514)</b>	<b>0</b>	<b>(9,514)</b>	
<b>NET</b>											<b>(\$02,097)</b>	<b>(\$167,558)</b>	<b>(\$117,398)</b>	<b>(\$50,150)</b>	<b>-43%</b>
<b>SPECIAL FUNDS</b>											<b>N/A</b>	<b>\$119,683</b>	<b>\$200,426</b>	<b>(\$88,743)</b>	<b>-43%</b>
<b>TOTAL</b>											<b>(\$65,483)</b>	<b>(\$56,854)</b>	<b>(\$102,273)</b>	<b>\$45,619</b>	<b>-45%</b>
											<b>(\$159,380)</b>	<b>(\$104,627)</b>	<b>(\$11,240)</b>	<b>(\$93,281)</b>	

BFA Attachment B

DOMINICAN SISTERS FAMILY HEALTH SERVICES, INC.  
STATEMENT OF OPERATING EXPENSE  
YTD May 2012

Page 2A

	CHHA					LTHHC				
	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER)	VAR (%)	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER)	VAR (%)
<b>EXPENSES:</b>										
Salaries	\$4,373,928	\$4,421,180	\$4,534,872	(\$113,692)	-3%	\$983,801	\$1,050,165	\$1,094,322	(\$44,159)	-4%
Fringe benefits	1,104,899	1,101,565	1,027,912	73,653	7%	226,552	\$279,867	\$238,852	32,035	13%
Total employment costs	\$5,481,825	\$5,522,745	\$5,562,784	(\$40,038)	-1%	\$1,190,353	\$1,321,050	\$1,333,175	(\$12,125)	-1%
Other expenses										
Transportation	\$161,196	\$193,270	\$165,915	\$24,361	14%	\$57,753	\$70,342	\$58,558	\$11,784	20%
Contract services	891,396	861,341	913,327	(51,986)	-6%	1,301,771	\$1,677,805	\$1,669,104	89,701	4%
Waivered Services	0	0	0	0	0%	161,275	\$172,373	\$171,754	619	0%
Medical surgical supplies	16,763	19,723	21,465	(1,742)	-8%	2,982	\$54	\$2,970	(2,916)	-98%
Billable medical supplies	74,745	64,923	75,700	(10,777)	-14%	5,052	\$2,243	\$4,611	(2,368)	-51%
Depreciation	41,736	43,381	29,290	14,091	48%	7,555	\$7,555	\$7,916	(360)	-5%
Insurance	0	0	0	0	0%	0	\$405	\$874	(469)	-54%
Repairs & maintenance	23,709	26,354	24,610	1,744	7%	11,111	\$12,142	\$10,572	1,570	15%
Space occupancy costs	118,966	102,553	105,265	(2,715)	-3%	20,412	\$34,703	\$32,762	1,941	6%
Stationery & printing	29,548	33,049	31,908	1,141	4%	9,422	\$9,507	\$11,857	(1,950)	-16%
Recruitment advertising	914	25	564	(839)	-97%	0	\$320	\$0	320	0%
Telephone	65,248	72,483	71,295	1,189	2%	21,271	\$31,159	\$25,414	5,745	23%
Bad Debt	30,545	61,208	16,220	44,988	277%	12,879	\$26,441	\$9,176	19,265	210%
Postage	2,191	2,060	2,019	41	2%	1,184	\$1,159	\$718	441	62%
Dues subscriptions, books, films	2,839	572	2,783	(2,211)	-79%	1,040	\$215	\$1,055	(850)	-80%
Professional fees	4,480	4,400	65,145	(60,745)	-93%	0	\$0	\$3,092	(3,092)	-100%
Minor Equipment	1,971	711	8,247	(7,536)	-91%	820	\$29	\$6,233	(6,204)	-100%
Training/Seminars	4,475	14,895	4,344	10,541	240%	728	\$1,456	\$1,738	(280)	-16%
Meetings	1,736	2,139	2,265	(126)	-6%	1,023	\$849	\$742	107	14%
Direct relief	719	2,726	1,428	1,298	91%	118	\$539	\$293	246	84%
Service bureau	0	0	0	0	0%	0	\$0	\$0	0	0%
Uniforms	1,725	1,644	1,491	153	10%	255	\$336	\$170	166	97%
Tuition	1,479	747	1,616	(869)	-54%	492	\$2,118	\$1,931	187	10%
Interest	0	0	0	0	0%	0	\$0	\$0	0	0%
CHHA/LTCP Assessment	27,762	29,059	30,247	(1,188)	-4%	19,995	\$43,339	\$39,448	3,891	10%
Transfer of Admin & General	0	0	0	0	0%	0	\$0	\$0	0	0%
Miscellaneous	1,021	1,395	1,133	262	23%	154	\$367	\$312	55	18%
Total other expense	\$1,504,965	\$1,538,653	\$1,579,578	(\$40,925)	-3%	\$1,638,252	\$2,097,859	\$2,001,311	\$96,548	5%
Total all expenses	6,986,790	7,061,398	7,142,362	(80,964)	-1%	2,828,605	3,418,909	3,334,485	84,424	3%
Allocation of Central Service	1,136,782	1,572,360	1,479,923	92,437	6%	460,226	707,081	662,387	44,694	7%
Total allocated	\$8,123,572	\$8,633,758	\$8,622,285	\$11,473	0%	\$3,288,831	\$4,125,990	\$3,996,870	\$129,118	3%

BFA Attachment B (cont.)

DOMINICAN SISTERS FAMILY HEALTH SERVICES, INC.  
STATEMENT OF OPERATING EXPENSE  
YTD May 2012

	CENTRAL SERVICE					TOTAL CHHA & LTHHC				
	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER)	VAR (%)	2011 ACTUAL	2012 ACTUAL	2012 BUDGET	2012 (UNDER)	VAR (%)
<b>EXPENSES:</b>										
Salaries	\$1,055,931	\$1,403,314	\$1,347,630	\$55,684	4%	\$6,345,658	\$6,874,657	\$6,976,824	(\$102,167)	-1%
Fringe benefits	214,245	317,553	316,482	1,071	0%	1,545,696	\$1,690,005	\$1,583,246	106,759	7%
Total employment costs	\$1,220,176	\$1,720,867	\$1,664,112	\$56,755	3%	\$7,892,354	\$8,564,662	\$8,560,070	\$4,592	0%
<b>Other expenses</b>										
Transportation	\$10,408	\$20,324	\$14,025	\$6,799	48%	\$229,357	\$284,442	\$241,498	\$42,943	18%
Contract services	45,953	0	26,168	(26,168)	-100%	2,239,120	\$2,539,146	\$2,548,598	(\$9,452)	0%
Waivered Services	0	0	0	0		161,275	\$172,373	\$171,754	619	0%
Medical surgical supplies	0	0	0	0		19,725	\$19,777	\$24,435	(4,658)	-19%
Billable medical supplies	0	0	0	0		80,798	\$67,165	\$80,311	(13,145)	-16%
Depreciation	20,420	22,273	51,693	(29,420)	-57%	69,711	\$73,209	\$88,898	(15,689)	-18%
Insurance	27,105	32,590	29,065	3,525	12%	27,105	\$32,995	\$29,940	3,055	10%
Repairs & maintenance	73,556	76,728	79,323	(2,595)	-3%	108,476	\$115,224	\$114,504	720	1%
Space occupancy costs	59,928	61,605	56,875	4,730	8%	199,306	\$198,861	\$194,906	3,954	2%
Stationery & printing	22,035	46,552	25,245	21,407	85%	61,005	\$89,608	\$89,009	20,599	30%
Recruitment advertising	26,272	27,979	64,027	(36,048)	-56%	27,186	\$28,324	\$64,890	(36,566)	-56%
Telephone	18,873	21,540	21,038	502	2%	105,392	\$125,182	\$117,747	7,435	6%
Bad Debt	0	0	0	0		43,424	\$89,649	\$25,396	64,253	253%
Postage	8,975	12,805	9,265	3,540	38%	12,350	\$16,024	\$12,002	4,022	34%
Dues subscriptions, books, films	27,123	35,689	34,519	1,870	5%	30,802	\$37,476	\$38,667	(1,191)	-3%
Professional fees	73,998	235,775	140,976	94,799	67%	78,478	\$240,175	\$209,213	30,962	15%
Minor Equipment	829	3,057	833	2,224	267%	3,620	\$3,797	\$15,313	(11,516)	-75%
Training/Seminars	10,821	21,535	15,943	6,592	44%	16,024	\$37,976	\$21,124	16,854	80%
Meetings	10,831	6,703	7,579	(876)	-12%	13,590	\$9,691	\$10,586	(895)	-8%
Direct relief	500	3,000	285	2,715	954%	1,337	\$6,265	\$2,006	4,259	212%
Service bureau	15,181	17,081	14,100	2,981	21%	15,181	\$17,081	\$14,100	2,981	21%
Uniforms	0	0	0	0		1,960	\$1,980	\$1,661	319	19%
Tuition	4,485	2,679	2,554	125	5%	6,456	\$5,544	\$6,102	(558)	-9%
Interest	24,609	14,755	11,850	2,896	24%	24,609	\$14,755	\$11,859	2,895	24%
CHHA/LTCP Assessment	0	0	0	0		47,757	\$72,398	\$69,695	2,703	4%
Transfer of Admin & General	(108,542)	(110,586)	(129,252)	18,664	-14%	(108,542)	(\$110,586)	(\$129,252)	18,664	-14%
Miscellaneous	3,372	4,792	2,679	2,113	79%	4,547	\$6,554	\$4,125	2,429	59%
Total other expense	\$376,832	\$558,574	\$478,198	\$80,376	17%	\$3,520,049	\$4,195,086	\$4,059,087	\$135,999	3%
Total all expenses	1,597,008	2,279,441	2,142,310	137,131	6%	11,412,403	12,759,748	12,619,157	140,591	1%
Allocation of Central Service	(1,597,008)	(2,279,441)	(2,142,310)	(137,131)	6%	0	-	-	0	
Total allocated	\$0	\$0	\$0	\$0		\$11,412,403	\$12,759,748	\$12,619,157	\$140,591	1%

BFA Attachment B (cont.)

DOMINICAN SISTERS FAMILY HEALTH SERVICES, INC.  
BALANCE SHEETS  
MAY 31, 2012 AND DECEMBER 31, 2011

LIABILITIES AND FUND BALANCE

ASSETS

GENERAL FUND	GENERAL FUND	GENERAL FUND	GENERAL FUND
ASSETS	LIABILITIES	LIABILITIES	LIABILITIES
<b>Current assets</b> Cash and cash equivalents \$1,241,746 Unrestricted investment 494,956 Accounts receivable, net 3,224,669 Accounts receivable, net (FHS/C) 177,182 Pledge receivables 7,610 Grants receivable 181,649 Other receivables 259,762 Deposits and advances 169,774 Total current assets 5,748,358	<b>Current liabilities</b> Accounts payable \$3,123,350 Accrued salaries and expenses 2,455,658 Current portion of Pension Loan Payable 275,617 Current portion of Equipment Lease Payable 17,566 Current portion of Computer Lease Payable 49,655 Bank Line of Credit 0 Due to third-party payors 51,138 Total current liabilities 6,431,124	<b>Noncurrent liabilities</b> Pension Loan Payable, net of current portion 165,849 Equipment Lease Payable, net of current portion 4,242 Total Noncurrent liabilities 171,091	<b>Net Assets:</b> Unrestricted 2,475,103 Temporarily Restricted 136,107 Total Net Assets 2,479,569
<b>Fixed assets</b> Leasehold improvements 577,973 Furniture and fixtures 334,832 Computerization 2,598,579 Property and Building 278,559 Total assets 3,790,943 Less: accumulated depreciation 3,158,305 Net Fixed assets 632,638	Total general fund liabilities and fund balance \$9,081,785	Total general fund liabilities and fund balance \$9,081,785	Total general fund liabilities and fund balance \$9,081,785

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachment**

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**Downstate Certified Home Health Agencies - Construction**

**Exhibit #7**

<u>Number</u>	<u>Applicant/Facility</u>
1. 121203 C	Personal Touch Home Aides of New York, Inc. (Kings County)

**Personal-Touch Holding Corp and Subsidiaries**  
**(formerly Personal-Touch Home Care and Affiliates)**  
**Consolidated Balance Sheets**  
**December 31, 2011 and 2010**

(Dollars in thousands)

	2011	2010
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 25,409	\$ 3,815
Accounts receivable, net of allowance for doubtful accounts of \$3,000 in 2011 and \$2,895 in 2010	52,407	51,287
Deferred income taxes	483	-
Other current assets	2,061	3,694
Total current assets	<u>80,360</u>	<u>58,796</u>
Property and equipment, net	2,558	2,396
Goodwill and intangible assets, net	7,067	7,067
Other assets	980	1,191
Total assets	<u>\$ 90,965</u>	<u>\$ 69,450</u>
<b>Liabilities and Stockholders' Deficit</b>		
Current liabilities		
Notes payable	\$ -	\$ 129
Borrowings on revolving credit facility	15,245	13,237
Current portion of term loan	16,097	2,250
Accounts payable and accrued expenses	32,789	30,455
Accrued payroll and related expenses	13,197	14,229
Due to third-party payors	24,619	16,025
Total current liabilities	<u>101,947</u>	<u>76,325</u>
Long-term liabilities		
Deferred income taxes	1,200	-
Notes payable to stockholders	10,000	10,000
Term loan	11,653	27,750
Total liabilities	<u>124,800</u>	<u>114,075</u>
Commitments and contingencies		
Stockholders' deficit		
Common stock, par value \$0.001 per share, 40 million shares authorized, 30 million shares issued and outstanding in 2011	30	-
Common stock of affiliated entities	-	116
Additional paid-in capital	87,801	89,956
Unearned ESOP shares	(52,471)	(60,000)
Treasury stock, at cost, 10 shares	(132)	(132)
Accumulated deficit	(69,063)	(74,565)
Total stockholders' deficit	<u>(33,835)</u>	<u>(44,625)</u>
Total liabilities and stockholders' deficit	<u>\$ 90,965</u>	<u>\$ 69,450</u>

Personal-Touch Holding Corp and Subsidiaries  
 (formerly Personal-Touch Home Care and Affiliates)  
 Consolidated Statements of Operations  
 For the Years Ended December 31, 2011 and 2010

(Dollars in thousands)

	2011	2010
Net revenues	\$ 376,246	\$ 369,876
Cost of revenues	273,979	259,007
Gross profit	<u>102,267</u>	<u>110,869</u>
Selling, general and administrative expenses	77,224	77,465
Compensation expense for release of ESOP shares	3,793	
Depreciation and amortization expense	931	925
Provision for bad debts	1,350	1,956
Income from operations	<u>18,969</u>	<u>30,523</u>
Interest expense	3,997	258
Income from continuing operations before provision for state and local income taxes	14,972	30,265
Provision for income taxes	4,556	1,189
Income from continuing operations	<u>10,416</u>	<u>29,076</u>
Loss (gain) from discontinued operations, net	1	(252)
Net income	<u>\$ 10,415</u>	<u>\$ 29,328</u>

## BFA Attachment B

## PERSONAL-TOUCH HOME CARE AND AFFILIATES

## Combined Balance Sheets

## Quarterly Statements

(000's omitted except share data)

Assets	December 31, 2011	March 31, 2012
Current assets:		
Cash and cash equivalents	\$ 25,409	15,068
Accounts receivable, net of allowance for doubtful accounts of \$3,000 in 2012 and 2011	52,407	48,361
Deferred income taxes	483	483
Other current assets	2,061	1,308
Total current assets	80,360	65,220
Property and equipment, net	2,558	2,465
Goodwill and intangible assets	7,067	7,067
Other assets	980	980
Total assets	\$ 90,965	75,732
<b>Liabilities and Stockholders' Deficit</b>		
Current liabilities:		
Current maturities of long-term debt	\$ 16,096	16,096
Note payable	—	—
Revolving credit facility	15,245	10,247
Accounts payable and accrued expenses	32,789	22,171
Accrued payroll and related expenses	13,197	17,768
Due to third-party payers	24,619	19,155
Total current liabilities	101,946	85,437
Term loan	11,654	10,904
Deferred income taxes	1,200	1,200
Long-term liabilities-subordinated debt	10,000	10,000
Total liabilities	124,800	107,541
Stockholders' deficit:		
Common stock, stated at par or stated values, ranging from \$0.10 to \$200 per share. Authorized 15,500 shares	30	30
Unearned employee stock ownership plan shares	(52,471)	(52,471)
Additional paid-in capital	87,801	87,801
Treasury stock, at cost	(132)	(132)
Accumulated deficit	(69,063)	(67,037)
Total stockholders' deficit	(33,835)	(31,809)
Total liabilities and stockholders' deficit	\$ 90,965	75,732

**PERSONAL-TOUCH HOME CARE AND AFFILIATES**

## Combined Statements of Operations

## Quarterly Statements

(000's omitted)

	<b>Three Months Ended</b>	
	<b>March 31, 2012</b>	
Net revenues	\$	83,549
Cost of revenues		61,628
Gross profit		21,921
Selling, general, and administrative expenses		18,152
Depreciation and amortization expense		244
Provision for bad debts		472
Income from operations		3,053
Interest Expense		997
Income before provision for state and local income taxes		2,056
Provision for state and local income taxes		30
Income from continuing operations		2,026
Income/(Loss) from discontinued operations		—
Net Income	\$	2,026

CON 121203 Personal Touch Home Aides of New York, Inc.

<u>Incremental Budget</u>			<u>Revenues</u>
<u>YEAR ONE</u>			
	<u>Rate</u>	<u>Cases</u>	
Episodic Payment	\$4,134	737	\$3,046,758
Ceilings Cost	2563	737	\$1,889,040
Excess Revenues			\$1,157,718
<u>YEAR THREE</u>			
	<u>Rate</u>	<u>Cases</u>	
Episodic Payment	\$4,134	2,014	\$8,325,876
Ceilings Cost	\$2,315	2,014	\$4,662,013
Excess Revenues			\$3,663,863

**MEMORANDUM**

To: Members of the Public Health and Health Planning Council

From: Charles P. Abel, Acting Director, Division of Health Facility Planning

Subject: 121203-C Personal Touch Home Aides of New York, Inc.

Date: August 7, 2012

At the July 26<sup>th</sup> Establishment and Project Review Committee meeting a member had questions about the financial position of Personal Touch Home Aides of New York, Inc. Specifically, the member questioned how the Department could opine positively on the matter of financial feasibility when the applicant's financial statements show current negative working capital and negative equity positions. This document seeks to address those concerns by describing several key factors.

As an already established Article 36 provider, Personal Touch Home Aides of New York, Inc. is approved to operate Certified Home Health Agencies in Kings County. This application proposes to expand its operating authority to Bronx, New York, Queens, Richmond, Nassau and Suffolk Counties.

Of concern is that the applicant's audited financial statements show negative working capital of \$17,529,000 and \$21,587,000 for 2010 and 2011, respectively, and a stockholders' deficit of \$33,835,000 as of December 31, 2011. These fiscals were thoroughly reviewed by Department staff during the course of its CON review, as well as the circumstances that have lead to this financial condition the potential impact on this entity's ability to make current and timely payments and proceed as a financially viable provider.

Firstly, the applicant's negative working capital and negative stockholder equity positions do not preclude a finding of financial feasibility as a matter of law. There is no statute or regulation that requires applicant to demonstrate positive working capital or stockholder equity. Although Public Health Law § 2808 (5) requires operators of facilities licensed under Article 28 to obtain the approval of the Commissioner prior to the withdrawal of equity that would create or increase a negative net worth, no such requirement exists for operators of agencies licensed under Article 36.

Working capital is defined as current assets less current liabilities and is a measure of a business's ability to cover the cash conversion cycle, or in Personal Touch's project's case, covering implementation/expansion costs until cash is received from billings. From review of the Personal Touch financial statements, its working capital position was (\$10,982,000) as of December 31, 2011 and has improved to (\$9,705,000) as of March 31, 2012. The negative working capital position is largely due to an increase in "Due to Third Party Payer" from \$11,146,000 in 2009, to \$16,025,000 in 2010, to \$24,619,000 in 2011. Personal Touch is a multi-state health care provider which operates in thirteen states. Due to changes in the Medicare system and various Medicaid programs throughout the country, Personal Touch has reserved funds for potential repayment of revenue for services rendered within this category of liabilities on its financial statements. Personal Touch indicated that although most payers allow for a repayment over time and recoupment through current billings to reduce the impact to the provider's operations, Personal Touch has reflected this liability as a current liability on its financial statements. Additionally, Personal Touch utilizes a revolving line of credit of up to \$45,000,000 that is secured by its Accounts Receivable. Generally Accepted Accounting Principles require that when Accounts Receivable is utilized to provide financing, the money borrowed must be included in current liabilities. This is true even though the agreement does not expire until December 12, 2015. One may note that for an organization of this size (\$91 million in total assets and \$376 million in net revenues) Personal Touch has relatively little long-term debt of \$23 million. Further, the company has additional capacity to borrow funds under its \$45 million revolving line of credit, should it be needed, as just \$15.245 million has been utilized (\$29.755 million available). As the working capital needs of project implementation are estimated at \$983,765, based on two months of projected third year incremental expenses, it appears that the applicant has sufficient access to funds to meet the expected working capital needs of its proposal.

Stockholder equity indicates the valuation of the business and is calculated as the paid-in capital, other assets and retained earnings of a business less its liabilities. In examining the applicant's negative stockholder equity of \$33,835,000 as of December 31, 2011, Personal Touch was found to have established an Employee Stock Ownership Plan (ESOP) on December 31, 2010. Personal Touch has indicated that they believe that when employees are also owners of a company, it serves as motivation to provide the highest quality patient care, ensure lower employee turnover and improve continuity of care. Personal Touch presently has over 2,500 active plan participants. Generally Accepted Accounting Principles require that until employees vest in the ESOP, the shares are treated as Unearned ESOP Shares. The Unearned ESOP Shares are included as a reduction of stockholder equity. In the equity section of the balance sheet there is a line item for Unearned ESOP Shares valued at \$52,471,000 on December 31, 2011. If the Unearned ESOP Shares were not included in the equity section (that is, if the applicant did not institute an ESOP), shareholder equity on December 31, 2011 would be a positive \$18,636,000. Over time, the stockholder's equity will become positive as the ESOP shares are earned and released to the employees. It generally takes five years to vest within the ESOP. Staff's assessment is that the negative stockholder equity position caused by the creation of the ESOP does not materially impair the applicant in its proposal to expand CHHA operations to other counties.

These unique circumstances were assessed and evaluated by the Department prior to recommendation to the PHHPC as part of the financial review. These circumstances, which have existed since 2010, have not hindered Personal Touch in its provision of home health care services. Personal Touch has produced net profits of \$28,328,000 in 2010, \$10,415,000 in 2011

and \$2,026,000 through March 2012. Personal Touch's net cash position has increased by \$21,594,000 from 2010 to 2011, ending 2011 with a cash balance of \$25,409,000. Personal Touch is also current with its vendor payments. The conclusion reached by the Department and reaffirmed at this time is that these circumstances described, although warranting thoughtful analytical review, will not be unduly detrimental to the company's cash-flow nor preclude Personal Touch's ability to obtain financing or pay its debts as they come due. Therefore, the Department reaffirms its recommendation for contingent approval.

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

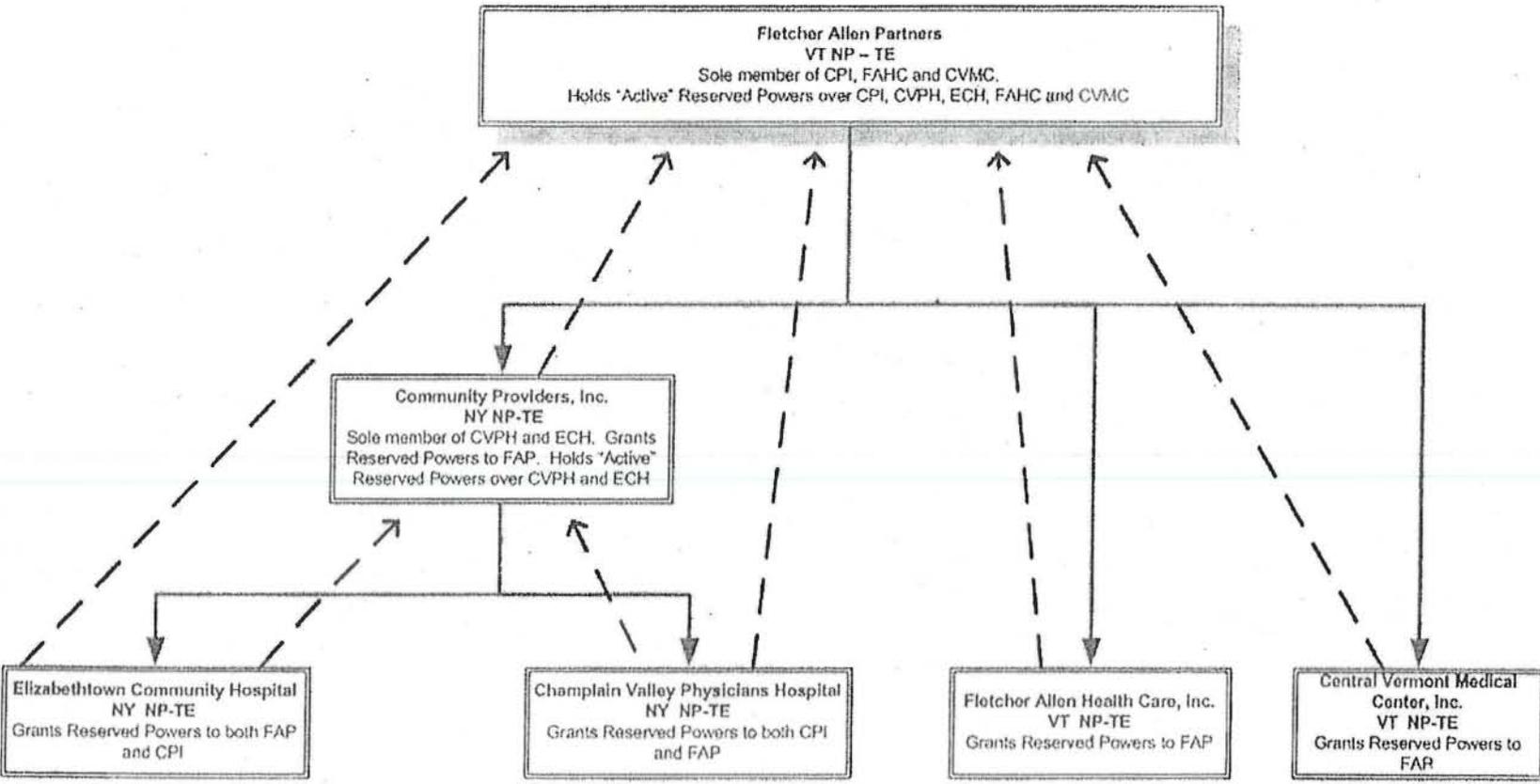
**Attachment**

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**Acute Care Services – Establish/Construct**

**Exhibit #8**

<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1. 122004 E	Fletcher Allen Partners/Community Providers, Inc. (Clinton County)



---> Reserved Powers Granted  
——> Serves as Sole Member

**Fletcher Allen Partners, Inc.**  
**CON # 122004**  
**Financial Summary**

	Champlain Valley Physicians Hospital Medical Center	Elizabethtown Community Hospital	Central Vermont Medical Center, Inc.	Fletcher Allen Health Care, Inc. and Subsidiaries
	<u>as of 12/31/2011</u>	<u>as of 12/31/11</u>	<u>as of 9/30/11</u>	<u>as of 9/30/11</u>
ASSETS - CURRENT	\$76,401,655	\$6,417,166	\$32,040,024	\$282,732,000
ASSETS - FIXED AND OTHER	147,603,750	13,108,508	109,690,437	765,939,000
LIABILITIES - CURRENT	55,128,222	\$1,796,048	17,115,782	165,775,000
LIABILITIES - LONG-TERM	<u>113,928,030</u>	<u>7,995,072</u>	<u>68,414,978</u>	<u>458,812,000</u>
NET ASSETS	\$54,949,153	\$9,734,554	\$56,199,701	\$424,084,000
<hr/>				
INCOME	\$295,489,921	\$18,481,301	\$141,644,358	\$931,898,000
EXPENSE	<u>288,180,713</u>	<u>18,073,835</u>	<u>140,682,731</u>	<u>900,555,000</u>
NET INCOME	\$7,309,208	\$407,466	\$961,627	\$31,343,000
<hr/>				
	<u>as of 6/30/12</u>	<u>as of 6/30/12</u>	<u>as of 6/30/12</u>	<u>as of 6/30/12</u>
ASSETS - CURRENT	\$77,292,251	\$6,715,452	\$30,590,010	\$292,686,000
ASSETS - FIXED AND OTHER	148,364,280	13,202,351	111,382,206	780,640,000
LIABILITIES - CURRENT	56,840,547	2,157,448	19,057,020	145,264,000
LIABILITIES - LONG-TERM	<u>114,727,025</u>	<u>7,889,266</u>	<u>61,774,954</u>	<u>430,296,000</u>
NET ASSETS	\$54,088,959	\$9,871,089	\$61,140,242	\$497,766,000
<hr/>				
INCOME	\$145,659,917	\$9,697,803	\$114,490,035	\$700,518,025
EXPENSE	<u>146,789,714</u>	<u>9,605,987</u>	<u>111,209,714</u>	<u>669,507,431</u>
NET INCOME/LOSS	(\$1,129,797)	\$91,816	\$3,280,321	\$31,010,594

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Ambulatory Surgery Centers - Establish/Construct**

**Exhibit #9**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121104 B	AMSC, LLC d/b/a All Surg (Bronx County)
2.	121140 B	Endoscopy Center of Niagara (Niagara County)
3.	121403 B	Union Square SC, LLC (New York County)

**All-Surg****ESTABLISH A MULTI-SPECIALTY FREESTANDING AMBULATORY SURGERY CENTER****PRO FORMA BALANCE SHEET****ASSETS**

Cash	\$693,228
Leasehold Improvements	\$32,074
Equipment	<u>\$1,080,338</u>
<b>TOTAL ASSETS</b>	<b>\$1,805,640</b>

**LIABILITIES AND MEMBER EQUITY****LIABILITIES**

Capital Loan	\$1,001,170
Working Capital Loan	<u>\$346,614</u>
<b>TOTAL LIABILITIES</b>	<b>\$1,347,784</b>
<b>MEMBER EQUITY</b>	<b><u>\$457,856</u></b>

<b>TOTAL LIABILITIES AND MEMBER EQUITY</b>	<b>\$1,805,640</b>
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Note: AMSC, LLC (d/b/a All-Surg) was formed in 2004 but has no assets and liabilities.

NIAGARA AREA MANAGEMENT CORPORATION

CONSOLIDATING BALANCE SHEET  
December 31, 2010

ASSETS	Niagara Area Management Corporation	Niagara Falls Memorial Medical Center	Schoellkopf Health Center	NFMCC Foundation	Niagara Falls Properties	Niagara Services	Eliminations	Consolidated 2010
<b>Current assets:</b>								
Cash and cash equivalents	\$ -	\$ 3,316,144	\$ 593,657	\$ 258,070	\$ -	\$ -	\$ -	\$ 4,167,871
Patient/resident accounts receivable, net of allowance for doubtful accounts of \$2,175,765	-	10,002,577	1,306,495	-	-	-	-	11,489,072
Other receivables	-	2,568,317	-	-	-	-	-	2,568,317
Pledges receivable, net	-	-	-	116,759	-	-	-	116,759
Supplies on hand	-	1,166,498	-	-	-	-	-	1,166,498
Due from related parties	16,585	795,075	2,337,299	-	13,040	23,552	(3,185,548)	-
Prepaid expenses	-	218,002	35,130	3,015	-	-	-	257,047
<b>Total current assets</b>	<b>15,585</b>	<b>16,144,813</b>	<b>4,352,578</b>	<b>378,744</b>	<b>13,040</b>	<b>23,552</b>	<b>(3,185,548)</b>	<b>19,743,634</b>
Resident funds	-	-	58,824	-	-	-	-	58,824
Investments	-	-	-	1,149,807	-	-	-	1,149,807
Other assets	-	-	300,244	-	-	-	-	300,244
Due from third parties	-	-	164,182	-	-	-	-	164,182
Assets whose use is limited	-	1,588,802	411,412	-	-	-	-	2,000,214
Property, plant and equipment, net	1,000	36,415,787	2,011,462	-	140,070	-	-	38,568,319
Net assets of the foundation	-	-	994,978	-	-	-	(994,978)	-
Deferred financing costs	-	56,382	-	-	-	-	-	56,382
<b>Total assets</b>	<b>\$ 17,585</b>	<b>\$ 57,200,570</b>	<b>\$ 7,296,482</b>	<b>\$ 1,528,551</b>	<b>\$ 153,110</b>	<b>\$ 23,552</b>	<b>\$ (4,180,524)</b>	<b>\$ 62,036,326</b>

NIAGARA AREA MANAGEMENT CORPORATION

CONSOLIDATING BALANCE SHEET  
December 31, 2010

LIABILITIES AND NET ASSETS	Niagara Area Management Corporation	Niagara Falls Memorial Medical Center	Schoellkopf Health Center	NFMMC Foundation	Niagara Falls Properties	Niagara Services	Eliminations	Consolidated 2010
<b>Current liabilities:</b>								
Current portion of long-term debt	\$ -	\$ 2,164,873	\$ 230,000	\$ -	\$ -	\$ -	\$ -	\$ 2,394,873
Short-term borrowings	-	621,451	-	-	-	-	-	621,451
Accounts payable	-	6,424,432	181,515	3,000	-	-	-	6,588,947
Accrued salaries and benefits	-	5,778,850	323,667	31,413	-	-	-	6,133,930
Other accrued expenses	-	2,722,596	4,005	-	-	-	-	2,726,601
Due to related parties	9,132	2,100,696	419,096	377,439	14,998	-	(2,921,361)	-
Current portion of estimated amounts due to third party payors, net	-	2,408,611	26,000	-	-	-	-	2,434,611
<b>Total current liabilities</b>	<b>9,132</b>	<b>22,212,089</b>	<b>1,163,283</b>	<b>411,232</b>	<b>14,998</b>	<b>-</b>	<b>(2,921,361)</b>	<b>20,899,603</b>
Estimated amounts due to third party payors	-	1,438,150	445,000	-	-	-	-	1,883,150
Deferred revenue	-	-	-	232,429	-	-	-	232,429
Resident funds	-	-	56,624	-	-	-	-	56,624
Long-term debt	-	10,726,074	293,182	-	-	-	(264,187)	10,755,069
Accrued sick time	-	958,606	-	-	-	-	-	958,606
<b>Total liabilities</b>	<b>9,132</b>	<b>44,345,529</b>	<b>1,958,069</b>	<b>644,291</b>	<b>14,998</b>	<b>-</b>	<b>(3,185,548)</b>	<b>43,786,481</b>
<b>Net assets</b>								
Unrestricted	8,453	11,580,065	5,338,393	(1,167,531)	138,112	23,552	-	15,901,044
Temporarily restricted	-	660,801	-	1,417,828	-	-	(660,801)	1,717,828
Permanently restricted	-	934,175	-	634,175	-	-	(634,175)	934,175
<b>Total net assets</b>	<b>8,453</b>	<b>12,355,041</b>	<b>5,338,393</b>	<b>884,270</b>	<b>138,112</b>	<b>23,552</b>	<b>(694,976)</b>	<b>18,257,342</b>
<b>Total liabilities and net assets</b>	<b>\$ 17,585</b>	<b>\$ 57,200,570</b>	<b>\$ 7,296,462</b>	<b>\$ 1,528,561</b>	<b>\$ 153,110</b>	<b>\$ 23,552</b>	<b>\$ (4,180,524)</b>	<b>\$ 62,039,128</b>

**NIAGARA AREA MANAGEMENT CORPORATION**  
**CONSOLIDATING STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS**  
For the Year Ended December 31, 2010

	Niagara Area Management Company	Niagara Falls Memorial Medical Center	Schoellkopf Health Center	NFMMC Foundation	Niagara Area Properties	Niagara Services Company	Eliminations	Consolidated 2010
<b>Unrestricted revenue and other support:</b>								
Net patient/resident service revenue	\$	\$ 77,659,931	\$ 10,262,094	\$ -	\$ -	\$ -	\$ -	\$ 88,051,994
Contribution revenue		385,312		395,922			(385,312)	395,922
Shared services		2,457,535					(2,457,535)	-
Grant income		1,566,819						1,566,819
Other revenue		4,362,114	29,368				(111,008)	4,480,200
<b>Total unrestricted revenue and other support</b>		<b>86,781,511</b>	<b>10,110,150</b>	<b>395,922</b>			<b>(2,853,847)</b>	<b>94,413,735</b>
<b>Cost of services and operating expenses:</b>								
Salaries and wages		41,286,503	4,068,167	134,969				46,521,569
Employment benefits and payroll taxes		11,465,498	1,272,917	25,151				12,763,605
Supplies and materials		13,515,895	577,573	9,770				14,103,238
Purchased services		842,830	23,534					866,464
Contracted services		708,024						708,024
Other expenses		6,907,398	3,495,444	44,092	1,290		(2,468,535)	7,979,688
Fundraising expenses				207,537				207,537
Professional fees		4,983,048	136,954	7,125				5,127,127
Depreciation and amortization		3,988,020	245,634	975				4,234,629
Interest expense		1,563,417	50,273					1,613,690
Contributions to NFMMC				385,312			(385,312)	-
Bad debt expense		137,895	109,824					247,719
<b>Total cost of services and operating expenses</b>		<b>86,101,526</b>	<b>10,010,320</b>	<b>814,962</b>	<b>(1,290)</b>		<b>(2,853,847)</b>	<b>94,074,281</b>
<b>Income (loss) from operations</b>		<b>656,955</b>	<b>99,830</b>	<b>(419,040)</b>	<b>(1,290)</b>			<b>319,455</b>
<b>Nonoperating revenues (expenses):</b>								
Gain on settlement of pension liability		11,719,503						11,719,503
Loss on disposal of capital assets		(35,520)						(35,520)
Investment income		71,150		107,579				178,729
<b>Total nonoperating revenues (expenses):</b>		<b>11,725,133</b>		<b>107,579</b>				<b>11,832,712</b>
<b>Excess (deficiency) of unrestricted revenue and other support over expenses</b>		<b>12,385,118</b>	<b>99,830</b>	<b>(311,991)</b>	<b>(1,290)</b>			<b>12,171,667</b>
<b>Unrestricted net assets:</b>								
Excess of unrestricted revenue and other support over expenses		12,385,118	99,830	(311,991)	(1,290)			12,171,667
Net assets released from restrictions used in operations				358,014				358,014
<b>Increase in unrestricted net assets</b>		<b>12,385,118</b>	<b>99,830</b>	<b>48,023</b>	<b>(1,290)</b>			<b>12,529,681</b>
<b>Temporarily restricted net assets:</b>								
Temporarily restricted contributions				179,486				179,486
Investment income				21,805				21,805
Net assets released from restrictions used in operations				(358,014)				(358,014)
<b>Decrease in temporarily restricted net assets</b>				<b>(158,729)</b>				<b>(158,729)</b>
<b>Increase (decrease) in net assets</b>		<b>12,385,118</b>	<b>99,830</b>	<b>(110,706)</b>	<b>(1,290)</b>			<b>12,372,952</b>
<b>Net assets- beginning of year</b>	<b>2,432</b>	<b>409,923</b>	<b>5,236,503</b>	<b>994,879</b>	<b>113,452</b>	<b>25,552</b>	<b>(994,876)</b>	<b>5,479,223</b>
<b>Net assets- end of year</b>	<b>4,864</b>	<b>1,295,041</b>	<b>5,336,333</b>	<b>884,173</b>	<b>112,162</b>	<b>23,552</b>	<b>(994,876)</b>	<b>11,382,845</b>

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 NIAGARA FALLS MEMORIAL MEDICAL CENTER
 

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 Balance Sheets
 

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December 31,	2009	2008
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 2,423,323	\$ 287,963
Accounts receivable, net of estimated uncollectibles of \$1,534,000 and \$1,501,000	10,139,540	10,038,379
Other receivables	2,576,281	2,142,005
Supplies	1,404,158	1,264,172
Prepaid expenses and other	199,420	201,930
Estimated third-party payor settlements	-	791,737
	<u>16,742,722</u>	<u>14,726,186</u>
Property and equipment, net	35,357,645	33,311,438
Net assets of the Foundation	994,976	980,937
Assets limited as to use	4,873,359	6,887,197
Deferred financing costs	63,996	71,600
	<u>\$ 58,032,698</u>	<u>\$ 55,977,358</u>
<b>Liabilities and Net Assets</b>		
<b>Current liabilities:</b>		
Short-term borrowings	\$ 693,550	\$ 911,807
Current portion of long-term debt	2,837,571	3,143,757
Accounts payable	6,040,862	8,559,852
Accrued salaries and benefits	5,065,790	5,131,285
Other accrued expenses	3,133,494	2,729,375
Estimated third-party payor settlements	4,630,682	-
	<u>22,401,949</u>	<u>20,476,136</u>
Long-term debt	21,568,056	23,203,605
Accrued pension liability	11,869,503	11,869,503
Accrued sick time	1,005,000	1,045,000
Other liabilities	718,267	793,178
<b>Net assets:</b>		
Unrestricted:		
Pension liability adjustment	(10,667,328)	(10,667,328)
Other	9,842,275	7,975,485
	<u>(825,053)</u>	<u>(2,691,843)</u>
Temporarily restricted	660,801	647,604
Permanently restricted	634,175	634,175
	<u>469,923</u>	<u>(1,410,064)</u>
	<u>\$ 58,032,698</u>	<u>\$ 55,977,358</u>

NIAGARA FALLS MEMORIAL MEDICAL CENTER

Statement of Changes in Net Assets

For the years ended December 31,	2009	2008
<b>Unrestricted net assets:</b>		
Excess of revenue over expenses	\$ 1,594,934	\$ 5,847
Pension liability adjustment	-	(7,011,865)
Net assets released from restrictions	271,856	598,542
Increase (decrease) in unrestricted net assets	<u>1,866,790</u>	<u>(6,407,476)</u>
<b>Temporarily restricted net assets:</b>		
Net appreciation of funds held by Foundation	285,053	399,926
Net assets released from restrictions	(271,856)	(598,542)
Increase (decrease) in temporarily restricted net assets	<u>13,197</u>	<u>(198,616)</u>
Increase (decrease) in net assets	1,879,987	(6,606,092)
Net assets - beginning	<u>(1,410,064)</u>	<u>5,196,028</u>
Net assets - ending	<u>\$ 469,923</u>	<u>\$ (1,410,064)</u>

**NIAGARA FALLS MEMORIAL MEDICAL CENTER**

**Statements of Operations**

For the years ended December 31,	2009	2008
<b>Unrestricted revenue, gains and other support:</b>		
Net patient service revenue	\$ 79,632,672	\$ 78,505,885
Government grants - equipment related	1,281,776	1,479,123
Other revenue	4,789,729	4,841,462
Total revenue, gains and other support	<u>85,704,177</u>	<u>84,826,470</u>
<b>Expenses:</b>		
Salaries and wages	39,660,439	38,920,224
Employee benefits	10,135,073	11,058,984
Professional fees	6,226,778	6,266,579
Supplies	11,426,653	11,326,813
Other	9,711,509	9,823,004
Depreciation and amortization	3,580,296	3,554,298
Interest	1,293,629	1,496,364
Provision for bad debts	4,699,798	5,052,458
Shared services allocation	(2,624,932)	(2,678,101)
Total expenses	<u>84,109,243</u>	<u>84,820,623</u>
Excess of revenue over expenses	1,594,934	5,847
Pension liability adjustment	-	(7,011,865)
Net assets released from restrictions	271,856	598,542
Increase (decrease) in unrestricted net assets	<u>\$ 1,866,790</u>	<u>\$ (6,407,476)</u>

**Niagara Falls Memorial Medical Center**  
**Balance Sheet**  
**10/31/2011**

	<u>October 31, 2011</u>	<u>September 30, 2011</u>	<u>December 31, 2010</u>
<b>Assets</b>			
<b>Current assets:</b>			
Cash	4,134,056	5,914,233	3,316,144
Patient accounts receivable, net	9,197,994	8,685,499	9,621,442
Accounts receivable, other	3,291,723	3,048,774	2,554,920
Affiliated company receivables	365,392	376,304	795,075
Inventories	1,173,708	1,163,132	1,166,497
Prepaid and other current assets	476,755	581,191	274,396
<b>Total Current Assets</b>	<u>18,639,628</u>	<u>19,769,134</u>	<u>17,728,473</u>
Assets whose use is limited	4,544,513	2,318,897	2,576,913
Property, plant and equipment	35,951,435	35,329,953	36,415,788
Other assets	6,864	6,864	6,864
<b>Total Other Assets</b>	<u>40,502,812</u>	<u>37,655,714</u>	<u>38,999,565</u>
<b>Total Assets</b>	<u>59,142,440</u>	<u>57,424,848</u>	<u>56,728,038</u>
<b>Liabilities and Net Assets</b>			
<b>Current liabilities:</b>			
Accounts payable	6,260,528	6,344,713	6,424,431
Affiliated payables	1,619,941	1,872,204	2,100,696
Accrued expenses	1,318,315	1,110,253	1,730,034
Accrued salaries and related withholdings	5,215,477	4,843,204	5,554,656
Deferred revenue	2,010,615	1,995,615	2,219,053
Current portion of notes & mortgages payable	1,935,960	1,986,408	2,135,435
Current portion of capital leases payable	754,933	735,714	635,890
Estimated third-party liabilities	2,030,820	2,140,155	1,499,216
<b>Total Current Liabilities</b>	<u>21,146,590</u>	<u>21,028,266</u>	<u>22,299,410</u>
<b>Long term liabilities:</b>			
PBGC Mortgage	145,000	145,000	150,000
Notes and mortgages payable	19,068,202	19,109,592	19,581,074
Other	1,542,316	1,552,105	1,842,510
<b>Total Long Term Liabilities</b>	<u>20,755,518</u>	<u>20,806,696</u>	<u>21,573,584</u>
<b>Net Assets(Deficiency) (FB)</b>			
Unrestricted net assets	15,947,786	14,297,340	11,562,499
Temporarily restricted net assets	658,371	658,371	658,371
Restricted net assets	634,175	634,175	634,175
<b>Total Net Assets</b>	<u>17,240,332</u>	<u>15,589,885</u>	<u>12,355,044</u>
<b>Total Liabilities and Net Assets</b>	<u>59,142,440</u>	<u>57,424,848</u>	<u>56,728,038</u>

**Niagara Falls Memorial Medical Center**  
**Statement of Revenue and Expenses**  
**For the Period Ended 10/31/2011**

Month: Oct-11	Month Actual Oct-11	Month Budget Oct-11	Month Variance Oct-11	YTD Actual Oct-11	YTD Budget Oct-11	YTD Variance Oct-11
<u>Unrestricted Revenue:</u>						
Inpatient service revenue	4,331,906	3,990,667	341,239	38,730,339	39,069,328	(338,989)
Outpatient service revenue	2,860,051	3,077,108	(217,057)	29,185,974	31,236,065	(2,050,091)
Charity care	(358,680)	(353,583)	(3,078)	(3,369,796)	(3,535,833)	136,037
Net patient service revenue	<u>6,835,297</u>	<u>6,714,191</u>	<u>121,106</u>	<u>64,516,518</u>	<u>66,769,559</u>	<u>(2,253,043)</u>
Other operating revenue	<u>384,287</u>	<u>390,045</u>	<u>(5,779)</u>	<u>4,567,881</u>	<u>3,798,454</u>	<u>789,428</u>
	<u>7,219,583</u>	<u>7,104,236</u>	<u>115,327</u>	<u>69,084,397</u>	<u>70,568,014</u>	<u>(1,483,617)</u>
<u>Operating Expenses:</u>						
Salaries	3,502,155	3,475,935	28,220	34,178,360	34,401,985	(223,625)
Fringe benefits	1,042,056	1,036,782	5,274	9,477,923	10,269,345	(791,422)
Professional fees	401,033	369,729	31,304	3,842,249	3,842,211	200,039
Supplies	1,027,738	984,849	42,890	10,559,275	9,452,503	1,106,772
Shared services	(199,501)	(202,083)	2,182	(1,999,010)	(2,020,833)	21,823
Other expenses	773,475	893,461	(119,986)	7,967,897	9,678,473	(1,710,576)
Bad debt	50,945	49,152	1,793	589,927	491,518	98,408
Interest expense	123,360	120,191	3,169	1,190,336	1,196,815	(6,480)
Depreciation	326,901	332,264	(5,363)	3,183,481	3,285,978	(102,516)
	<u>7,047,762</u>	<u>7,060,279</u>	<u>(12,517)</u>	<u>68,990,418</u>	<u>70,397,993</u>	<u>(1,407,575)</u>
Excess (deficiency) of revenues over expenses	171,801	43,958	127,843	93,979	170,020	(76,042)
Revenue - non operating	<u>1,478,545</u>	<u>189,792</u>	<u>1,288,854</u>	<u>4,291,309</u>	<u>1,197,917</u>	<u>3,093,392</u>
Total Gain (loss)	<u>1,650,448</u>	<u>233,749</u>	<u>1,416,697</u>	<u>4,385,288</u>	<u>1,387,937</u>	<u>3,017,351</u>

General Homecare, Inc.  
Balance Sheet  
December 31, 2011

**Assets****Current assets:**

Cash and cash equivalents	\$ -
Current investments	-
Accounts receivable:	
Patient	-
Other	534,142
Inventories	-
Prepaid expenses and other current assets	-
<b>Total Current Assets</b>	<u>534,142</u>

**Assets whose use is limited:**

Designated under Self-Insurance Programs	-
Designated under Debt Agreements	-
Board Designated and Donor Restricted	-
Other	-
	<u>-</u>

Property and equipment, net	-
Receivable for insurance recoveries	-
Grant Receivable	-
Deferred financing costs	-
Other assets	645,625
	<u>645,625</u>

**Total Assets** \$ 1,179,767

**Liabilities and net assets**

Current portion of long-term debt	\$ -
Line of credit	-
Accounts payable	-
Accrued payroll and related expenses	-
Estimated third-party payor settlements	-
Other current liabilities	-
<b>Total Current Liabilities</b>	<u>-</u>

Long-term debt	-
Construction costs payable	-
Estimated Self Insurance Reserves	-
Asset retirement obligations	-
Pension and postretirement obligations	-
Other long-term liabilities	-
	<u>-</u>

**Total Liabilities****Net assets**

Unrestricted net assets	1,179,767
Temporarily restricted net assets	-
Permanently restricted net assets	-
<b>Total Net Assets</b>	<u>1,179,767</u>

**Total Liabilities and Net Assets** \$ 1,179,767

General Homecare, Inc.  
Statement of Operations  
For the Year Ended December 31, 2011

<b>Operating Revenues</b>	
Patient Revenue	
Inpatient Services	\$ -
Outpatient Services	-
Gross Patient Revenue	<u>-</u>
Less:	
Contractual Allowances	-
Bad Debt & Charity Care	-
Total Care Discounts	<u>-</u>
Net Patient Revenue	<u>-</u>
Operating Investment Interest & Dividend Income	22,652
Other Operating Revenue	-
Total Operating Revenue	<u>22,652</u>
<b>Operating Expenses</b>	
Salary/Wages/Contract Labor	-
Employee Benefits	-
Physician Fees	-
Purchased Services	-
Med & Non-Med Supplies	-
Other Expenses	250
Utilities	-
Insurance Expense	-
Depreciation & Amortization	-
Interest	-
Total Operating Expenses	<u>250</u>
<b>Excess of Revenues Over Expenses</b>	<u><u>\$ 22,402</u></u>

General Homecare, Inc.  
Balance Sheet  
August 31, 2012

**Assets****Current assets:**

Cash and cash equivalents	\$	-
Current investments		-
Accounts receivable:		
Patient		-
Other		534,142
Inventories		-
Prepaid expenses and other current assets		-
<b>Total Current Assets</b>		<u>534,142</u>

**Assets whose use is limited:**

Designated under Self-Insurance Programs	-
Designated under Debt Agreements	-
Board Designated and Donor Restricted	-
Other	-
	<u>-</u>

Property and equipment, net	-
Receivable for insurance recoveries	-
Grant Receivable	-
Deferred financing costs	-
Other assets	645,625
	<u>645,625</u>

**Total Assets** \$ 1,179,767

**Liabilities and net assets**

Current portion of long-term debt	\$	-
Line of credit		-
Accounts payable		-
Accrued payroll and related expenses		-
Estimated third-party payor settlements		-
Other current liabilities		7,163
<b>Total Current Liabilities</b>		<u>7,163</u>

Long-term debt	-
Construction costs payable	-
Estimated Self Insurance Reserves	-
Asset retirement obligations	-
Pension and postretirement obligations	-
Other long-term liabilities	-
	<u>-</u>

**Total Liabilities** 7,163

**Net assets**

Unrestricted net assets	1,172,604
Temporarily restricted net assets	-
Permanently restricted net assets	-
<b>Total Net Assets</b>	<u>1,172,604</u>

**Total Liabilities and Net Assets** \$ 1,179,767

General Homecare, Inc.  
Statement of Operations  
For the Period Ended August 31, 2012

<b>Operating Revenues</b>	
Patient Revenue	
Inpatient Services	\$ -
Outpatient Services	-
Gross Patient Revenue	<u>-</u>
Less:	
Contractual Allowances	-
Bad Debt & Charity Care	-
Total Care Discounts	<u>-</u>
Net Patient Revenue	<u>-</u>
Operating Investment Interest & Dividend Income	-
Other Operating Revenue	-
Total Operating Revenue	<u>-</u>
<b>Operating Expenses</b>	
Salary/Wages/Contract Labor	-
Employee Benefits	-
Physician Fees	-
Purchased Services	-
Med & Non-Med Supplies	-
Other Expenses	7,163
Utilities	-
Insurance Expense	-
Depreciation & Amortization	-
Interest	-
Total Operating Expenses	<u>7,163</u>
<b>Excess of Revenues Over Expenses</b>	<u><u>\$ (7,163)</u></u>

**KALEIDA HEALTH**  
 Consolidated Balance Sheets  
 December 31, 2010 and 2009  
 (Dollars in thousands)

Assets	2010	2009
Current assets:		
Cash and cash equivalents	\$ 60,122	70,050
Investments	148,795	149,803
Accounts receivable:		
Patient, less estimated allowance for doubtful accounts of \$35,494 in 2010 and \$40,527 in 2009	151,456	138,430
Other	8,291	7,748
Inventories	23,419	23,364
Prepaid expenses and other current assets	10,668	8,939
Total current assets	402,751	398,334
Assets limited as to use:		
Designated under debt and lease agreements	50,831	50,685
Designated under self-insurance programs	138,592	128,758
Board designated and donor restricted	85,741	81,489
Other	1,380	1,589
	276,544	262,521
Property and equipment, less accumulated depreciation and amortization	351,188	282,379
Receivable for insurance recoveries	7,809	7,678
Grants receivable	47,143	54,987
Deferred financing costs, net	12,933	14,045
Other	6,321	4,955
Total assets	\$ 1,104,689	1,024,899

Liabilities and Net Assets	2010	2009
Current liabilities:		
Accounts payable and other accrued expenses	\$ 91,615	76,718
Accrued payroll and related expenses	54,216	50,079
Line of credit	10,000	6,000
Estimated third-party payor settlements	27,499	41,283
Current portion of long-term debt	18,889	18,678
Other current liabilities	4,427	5,543
Total current liabilities	<u>206,646</u>	<u>198,301</u>
Long-term debt, less current portion	226,544	216,153
Construction costs payable	11,696	5,083
Estimated self-insurance reserves	160,516	153,821
Asset retirement obligations	10,685	10,217
Other long-term liabilities	179,776	162,703
Total liabilities	<u>795,863</u>	<u>746,278</u>
Commitments and contingencies		
Net assets:		
Unrestricted	180,453	143,864
Temporarily restricted	112,973	115,208
Permanently restricted	15,400	19,549
Total net assets	<u>308,826</u>	<u>278,621</u>
Total liabilities and net assets	<u>\$ 1,104,689</u>	<u>1,024,899</u>

## BFA Attachment E (cont.)

## KALEIDA HEALTH

## Consolidated Statements of Operations and Changes in Net Assets

Years ended December 31, 2010 and 2009

(Dollars in thousands)

	<u>2010</u>	<u>2009</u>
Operating revenue:		
Net patient service revenue	\$ 1,180,088	1,145,164
Other operating revenue	17,982	19,035
Net assets released from restrictions for operations	7,703	9,373
Total operating revenue	<u>1,205,773</u>	<u>1,173,572</u>
Operating expenses:		
Salaries and benefits	668,426	632,609
Purchased services, supplies, and other	433,440	424,644
Depreciation and amortization	52,718	59,717
Provision for bad debts	19,759	29,441
Interest	12,662	12,983
Total operating expenses	<u>1,187,005</u>	<u>1,159,394</u>
Income from operations	<u>18,768</u>	<u>14,178</u>
Other income (losses)		
Investment income	12,339	8,700
Net realized losses on sales of investments	(189)	(6,870)
Net change in unrealized gains and losses on investments	14,917	41,312
Loss on impairment and disposal of assets	(3,409)	(20,394)
Total other income, net	<u>23,658</u>	<u>22,748</u>
Excess of revenue over expenses	<u>\$ 42,426</u>	<u>36,926</u>

**Kaloida Health**  
Combined Balance Sheet

(Dollars in Thousands)

	November 30, 2011	December 31, 2010	Change from Prior Year End
<b>Assets</b>			
<b>Current assets:</b>			
Cash and cash equivalents	\$ 29,802	\$ 60,122	\$ (30,320)
Current investments	139,286	148,795	(9,509)
Accounts receivable:			
Patient	165,633	151,456	14,177
Other	6,664	8,291	(1,627)
Inventories	21,512	23,419	(1,907)
Prepaid expenses and other current assets	10,811	10,668	143
<b>Total Current Assets</b>	<b>373,708</b>	<b>402,751</b>	<b>(29,043)</b>
<b>Assets whose use is limited:</b>			
Designated under Self-Insurance Programs	134,059	138,592	(4,533)
Designated under Debt Agreements	43,231	50,831	(7,600)
Board Designated and Donor Restricted	86,188	85,741	447
Other	1,238	1,380	(142)
	264,716	276,544	(11,828)
Property and equipment, net	464,826	351,188	113,638
Receivable for insurance recoveries	7,809	7,809	-
Grant Receivable	12,307	47,143	(34,836)
Deferred financing costs	12,227	12,933	(706)
Other assets	7,416	6,321	1,095
<b>Total Assets</b>	<b>\$ 1,143,009</b>	<b>\$ 1,104,689</b>	<b>\$ 38,320</b>
<b>Liabilities and net assets</b>			
Current portion of long-term debt	\$ 17,111	\$ 18,389	\$ (1,778)
Line of credit	10,000	10,000	-
Accounts payable	92,623	91,615	1,008
Accrued payroll and related expenses	52,966	54,216	(1,250)
Estimated third-party payor settlements	21,651	27,499	(5,848)
Other current liabilities	3,619	4,427	(808)
<b>Total Current Liabilities</b>	<b>197,970</b>	<b>206,645</b>	<b>(8,676)</b>
Long-term debt	268,702	226,544	42,158
Construction costs payable	14,529	11,696	2,833
Estimated Self Insurance Reserves	174,377	160,516	13,861
Asset retirement obligations	11,224	10,685	539
Other long-term liabilities	176,558	179,776	(3,218)
	645,390	599,217	56,173
<b>Total Liabilities</b>	<b>843,360</b>	<b>795,863</b>	<b>47,497</b>
<b>Net assets</b>			
Unrestricted net assets	193,418	180,453	12,965
Temporarily restricted net assets	90,831	112,973	(22,142)
Permanently restricted net assets	15,400	15,400	-
<b>Total Net Assets</b>	<b>299,649</b>	<b>308,826</b>	<b>(9,177)</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 1,143,009</b>	<b>\$ 1,104,689</b>	<b>\$ 38,320</b>

## Kaleida Health

Consolidated Statement of Operations  
Year-To-Date November 30, 2011

(Dollars in Thousands)

	Actual	Budget	Variance	Prior Year
<b>Operating Revenues</b>				
Patient Revenue				
Inpatient Services	\$ 1,522,918	\$ 1,558,659	\$ (35,741)	\$ 1,511,508
Outpatient Services	848,224	876,873	(28,649)	838,662
Gross Patient Revenue	2,371,141	2,435,532	(64,390)	2,350,170
Less:				
Contractual Allowances	1,265,998	1,306,233	40,235	1,252,707
Charity Care	18,231	17,712	(519)	15,828
Total Contractual Allowances & Charity Care	1,284,229	1,323,945	39,716	1,268,535
Net Patient Revenue	1,086,913	1,111,587	(24,674)	1,081,635
Operating Investment Interest & Dividend Income	1,930	2,430	(500)	2,360
Other Operating Revenue	18,579	17,125	1,454	20,500
Total Operating Revenue	1,107,422	1,131,142	(23,720)	1,104,495
<b>Operating Expenses</b>				
Salary/Wages/Contract Labor	483,047	485,234	2,187	473,591
Employee Benefits	153,016	148,700	(4,316)	139,594
Physician Fees	72,915	75,697	2,782	74,255
Purchased Services	43,141	43,605	464	40,941
Med & Non-Med Supplies	204,872	196,479	(8,393)	203,292
Other Expenses	51,145	52,686	1,541	48,972
Utilities	11,797	12,627	831	12,732
Insurance Expense	22,109	22,037	(72)	19,630
Depreciation & Amortization	53,338	54,461	1,123	56,471
Interest	9,724	9,913	189	11,703
Bad Debt	17,544	14,859	(2,685)	17,346
Total Operating Expenses	1,122,647	1,116,299	(6,348)	1,098,527
Income (Loss) from Operations	\$ (15,225)	\$ 14,843	\$ (30,068)	\$ 5,968
<b>Non Operating Gains (Losses)</b>				
Minority Interest	(828)	(702)	(126)	(807)
Interest and Dividends	2,431	2,480	(49)	2,518
Realized Gains (Losses)	14,295	4,946	9,349	(163)
Unrealized Gains (Losses)	(12,239)	-	(12,239)	21,498
Non Operating Gains (Losses), Net	3,658	6,723	(3,065)	23,045
Excess of Revenues Over Expenses	\$ (11,567)	\$ 21,566	\$ (33,133)	\$ 29,013

## ENDOSCOPY CENTER OF WESTERN NEW YORK, L.L.C.

## BALANCE SHEETS

DECEMBER 31, 2011 AND 2010

## ASSETS

	<u>2011</u>	<u>2010</u>
Current assets:		
Cash	\$ 424,504	\$ 458,972
Accounts receivable, net	342,943	310,152
Prepaid expenses	<u>37,290</u>	<u>39,326</u>
Total current assets	804,737	808,450
Property and equipment, net	826,708	898,718
Investment in limited liability entity	<u>85,860</u>	<u>-</u>
Total assets	<u>\$ 1,717,305</u>	<u>\$ 1,707,168</u>

## LIABILITIES AND MEMBERS' EQUITY

Current liabilities:		
Accounts payable and accrued expenses	\$ 549,970	\$ 527,070
Current portion of long-term debt	<u>35,232</u>	<u>56,522</u>
Total current liabilities	585,202	583,592
Long-term debt, net of current portion	<u>-</u>	<u>61,232</u>
Total liabilities	<u>585,202</u>	<u>644,824</u>
Members' equity:		
Class A members	779,454	731,419
Class B members	<u>352,649</u>	<u>330,925</u>
Total members' equity	<u>1,132,103</u>	<u>1,062,344</u>
Total liabilities and members' equity	<u>\$ 1,717,305</u>	<u>\$ 1,707,168</u>

## ENDOSCOPY CENTER OF WESTERN NEW YORK, L.L.C.

## STATEMENTS OF INCOME

YEARS ENDED DECEMBER 31, 2011 AND 2010

	<u>2011</u>	<u>2010</u>
Revenue:		
Net patient revenue	\$ 6,071,811	\$ 5,572,160
Other	34,874	17,365
Net revenue	<u>6,106,685</u>	<u>5,589,525</u>
Operating expenses:		
Salaries and benefits	1,670,381	1,593,348
Administrative service fee	1,250,004	1,250,004
Medical supplies and medications	449,536	417,864
Rent and utilities	294,126	288,402
Depreciation and amortization	142,624	183,287
Repairs and maintenance	135,564	149,774
Other	123,013	90,097
Accounting and consulting	86,363	80,730
Laundry and linens	60,139	53,967
Management fees	36,000	36,000
Insurance	35,103	36,958
Office supplies	20,912	21,206
Taxes and licenses	3,050	14,231
Operating expenses	<u>4,306,815</u>	<u>4,215,868</u>
Operating income	1,799,870	1,373,657
Equity in loss from limited liability entity	<u>(4,890)</u>	
Income before interest expense	1,794,980	1,373,657
Interest expense	<u>(5,024)</u>	<u>(13,089)</u>
Net income	<u>\$ 1,789,956</u>	<u>\$ 1,360,568</u>

## ENDOSCOPY CENTER OF WESTERN NEW YORK, L.L.C.

## BALANCE SHEETS

DECEMBER 31, 2010 AND 2009

## ASSETS

	<u>2010</u>	<u>2009</u>
Current assets:		
Cash	\$ 458,972	\$ 419,342
Accounts receivable, net	310,152	295,481
Prepaid expenses	<u>39,326</u>	<u>35,242</u>
Total current assets	808,450	750,065
Property and equipment, net	898,718	1,063,753
Loan origination fees, net of accumulated amortization of \$30,082 in 2009	<u>-</u>	<u>3,497</u>
Total assets	<u>\$ 1,707,168</u>	<u>\$ 1,817,315</u>

## LIABILITIES AND MEMBERS' EQUITY

Current liabilities:		
Accounts payable and accrued expenses	\$ 527,070	\$ 466,706
Current portion of long-term debt	<u>56,522</u>	<u>221,532</u>
Total current liabilities	583,592	688,238
Long-term debt, net of current portion	<u>61,232</u>	<u>117,754</u>
Total liabilities	<u>644,824</u>	<u>805,992</u>
Members' equity:		
Class A members	731,419	696,286
Class B members	<u>330,925</u>	<u>315,037</u>
Total members' equity	<u>1,062,344</u>	<u>1,011,323</u>
Total liabilities and members' equity	<u>\$ 1,707,168</u>	<u>\$ 1,817,315</u>

## ENDOSCOPY CENTER OF WESTERN NEW YORK, L.L.C.

## STATEMENTS OF INCOME

YEARS ENDED DECEMBER 31, 2010 AND 2009

	<u>2010</u>	<u>2009</u>
Revenue:		
Net patient revenue	\$ 5,572,160	\$ 5,321,145
Other	17,365	25,707
Net revenue	<u>5,589,525</u>	<u>5,346,852</u>
Operating expenses:		
Salaries and benefits	1,593,348	1,482,835
Administrative service fee	1,250,004	1,250,004
Medical supplies and medications	417,864	416,168
Rent and utilities	288,402	279,147
Depreciation and amortization	183,287	210,665
Repairs and maintenance	149,774	123,320
Other	90,097	81,518
Accounting and consulting	80,730	95,620
Laundry and linens	53,967	49,322
Insurance	36,958	45,294
Management fees	36,000	36,000
Office supplies	21,206	24,560
Taxes and licenses	14,231	2,210
Operating expenses	<u>4,215,868</u>	<u>4,096,663</u>
Income before interest expense	1,373,657	1,250,189
Interest expense	<u>(13,089)</u>	<u>(34,704)</u>
Net income	<u>\$ 1,360,568</u>	<u>\$ 1,215,485</u>

ENDOSCOPY CENTER OF NIAGARA, LLC

AMBULATORY SURGERY CENTER

PRO FORMA BALANCE SHEET

ASSETS

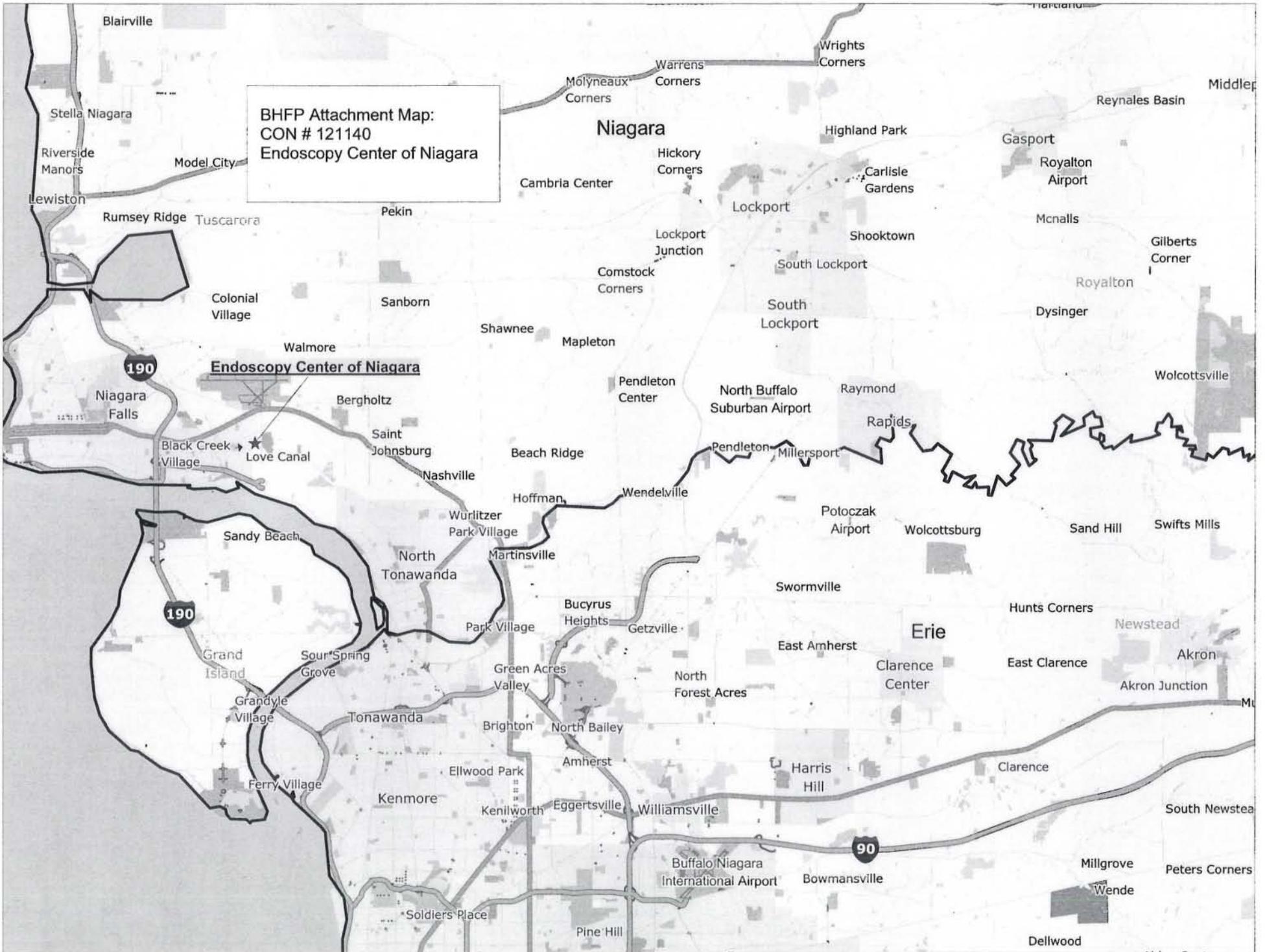
Cash	\$310,945
Capitalized Project Costs/Fees	\$1,259,741
Equipment	\$766,545
<b>TOTAL ASSETS</b>	<b><u>\$2,337,231</u></b>

LIABILITIES AND MEMBER EQUITY

LIABILITIES

Capital Loan (Construction/Equipment)	\$1,800,000
Working Capital Loan	\$155,000
<b>TOTAL LIABILITIES</b>	<b>\$1,955,000</b>
<b>MEMBER EQUITY</b>	<b><u>\$382,231</u></b>

<b>TOTAL LIABILITIES AND MEMBER EQUITY</b>	<b><u>\$2,337,231</u></b>
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BHFP Attachment Map:  
CON # 121140  
Endoscopy Center of Niagara

**Endoscopy Center of Niagara**

190

190

90

**Beth Israel Medical Center and Affiliates**  
**Consolidated Balance Sheets**  
**December 31, 2011 and 2010**

<i>(in thousands of dollars)</i>	2011	2010
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 190,065	\$ 161,205
Marketable securities and other short-term investments	28,351	26,053
Receivables for patient care, less allowance for doubtful accounts of \$129,429 in 2011 and \$106,769 in 2010	204,098	199,152
Inventories	11,293	9,413
Prepaid expenses and other current assets	28,122	13,986
Due from affiliated organizations	2,259	2,678
Current portion of pledges receivable, net	4,721	5,995
Current portion of assets limited as to use	520	2,223
Total current assets	<u>469,429</u>	<u>420,705</u>
Assets limited as to use	12,573	20,736
Long-term investments	16,816	16,797
Reinsurance receivables	283,091	284,260
Deferred employee compensation plan assets	519	599
Investments in captive insurance companies	60,852	57,595
Pledges receivable, net	3,656	4,628
Property, plant and equipment, net	464,515	480,699
Due from affiliated organizations	5,673	5,432
Deferred financing costs, net	5,089	5,320
Other assets	57,863	56,054
Total assets	<u>\$ 1,380,076</u>	<u>\$ 1,352,825</u>
<b>Liabilities and Net Assets</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$ 98,410	\$ 94,200
Accrued salaries and related liabilities	106,813	111,831
Current portion of long-term debt and capitalized leases	42,005	40,887
Other current liabilities	53,281	39,362
Total current liabilities	<u>300,509</u>	<u>286,280</u>
Insured liabilities	283,091	284,260
Long-term debt and capitalized leases	237,643	268,303
Deferred employee compensation	519	599
Other non-current liabilities	155,541	133,672
Total liabilities	<u>977,303</u>	<u>973,114</u>
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	362,720	339,296
Temporarily restricted	16,562	18,875
Permanently restricted	23,491	21,538
Total net assets	<u>402,773</u>	<u>379,711</u>
Total liabilities and net assets	<u>\$ 1,380,076</u>	<u>\$ 1,352,825</u>

**Beth Israel Medical Center and Affiliates**  
**Consolidated Statements of Operations**  
**Years Ended December 31, 2011 and 2010**

<i>(in thousands of dollars)</i>	2011	2010
Operating revenue		
Net patient service revenue	\$ 1,197,558	\$ 1,108,437
Faculty practice revenue	192,907	179,819
Net assets released from restriction	8,140	11,003
Investment income	2,729	5,852
Other revenue	120,759	106,649
Total operating revenue	<u>1,522,093</u>	<u>1,411,760</u>
Operating expenses		
Salaries and wages	706,648	652,348
Employee benefits	191,691	173,007
Supplies and other expenses	454,443	433,986
Depreciation and amortization	71,146	73,710
Provision for bad debts	53,977	41,222
Interest	13,952	13,210
Total operating expenses	<u>1,491,857</u>	<u>1,387,483</u>
Operating income before other items	30,235	24,277
(Loss) gain from investments in captive insurance companies under the equity method	(9,410)	2,121
Operating gain	20,825	26,398
Unrestricted contributions	6,219	7,862
Excess of revenue over expenses	27,045	34,260
Change in fair value of interest rate swap	(3,623)	(2,666)
Discontinued operations	-	3,216
Increase in unrestricted net assets	<u>\$ 23,422</u>	<u>\$ 34,810</u>

## Pro Forma Balance Sheet

## ASSETS

Cash	\$1,139,084
Moveable Equipment	1,771,000
Leasehold Improvements	<u>5,315,144</u>
TOTAL ASSETS	\$8,225,228

## LIABILITIES

Bank Loan	\$6,377,530
Working Capital Loan	<u>569,542</u>
TOTAL LIABILITIES	\$6,947,072

NET ASSETS	\$1,278,156
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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Diagnostic and Treatment Centers - Establish/Construct**

**Exhibit #10**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121354 E	Hillside Polymedic Diagnostic and Treatment Center (Queens County)
2.	121355 E	A Merryland Operating, LLC d/b/a Mermaid Health Center (Kings County)
3.	122001 E	Beacon Christian Community Health Center (Richmond County)

Hillside Polymedic & Diagnostic Treatment Center  
Balance Sheet  
As of December 31, 2010

Assets	GAAP	Debit	Credit	Tax
Cash	\$ 26,363			26,363
Account Receivable	141,517		12,117.40	129,400
Furniture & Equipment (Net)	59,420	29,050.00		88,470
Leasehold Improvements (Net)	30,089	10,030.00		40,119
Closing Cost (Net)	<u>7,342</u>			<u>7,342</u>
<b>Total Assets</b>	<u><u>264,732</u></u>			<u><u>291,694</u></u>
Liabilities				
Accounts Payable	95,552			95,552
Notes Payables	395,821			395,821
Due to Affiliates	783,704	253,408.00		530,296
Due to Shareholder	223,526			223,526
Payroll Tax Payable	<u>91,159</u>			<u>91,159</u>
Total Liabilities	1,589,762			1,336,354
Equity				
Capital Stock	200			200
APIC				
Retained Earnings	(1,015,521)	3,588.00		(1,019,109)
Net Change 2010	<u>(309,709)</u>			<u>(25,750)</u>
Total Equity	<u>(1,325,030)</u>			<u>(1,044,659)</u>
<b>Total Liabilities &amp; Equity</b>	<u><u>\$ 264,732</u></u>			<u><u>\$ 291,694</u></u>

Hillside Polymedic Diagnostic Treatment Center  
Income Statement  
For The Year Ended December 31, 2010

Income	GAAP	Debit	Credit	Tax Basis	Ln #	Reconciling Items
Gross Income:						
Medical Services Revenue	\$ 1,133,491	12,117.40	-	1,121,374	1a	
Other Income	3,658	-	-	3,658	10	
Gross Revenue	<u>1,137,149</u>			<u>1,125,032</u>		
Professional Fee's (MD's)	66,578	-	-	66,578	2	
Net Revenue	1,070,571			1,058,454		
<b>Expenses</b>						
General & Administrative:						
Salaries & Wages	340,049	-	-	340,049	12, 13	
Payroll Taxes	28,954	-	-	28,954	17	
Payroll Processing	646	-	-	646	35	
Advertising and Promotion	10,277	-	-	10,277	22	
Automobile Expense	1,078	-	-	1,078	26-3	
Bank Service Charges	10,117	-	-	10,117	26-4	
Business Licenses and Permits	850	-	-	850	26-24	
Charitable Contributions	1,400	-	-	1,400	-	(1,400)
Continuing Education	650	-	-	650	35	
Dues and Subscriptions	115	-	-	115	26-11	
Equipment Rent (Lease)	45,637	-	-	45,637	26-12	
Meals & Entertainment	1,051	-	-	1,051	26	(525)
Miscellaneous Expense	507	-	-	507	26-19	
Postage and Delivery	4,387	-	-	4,387	26-25	
Printing and Reproduction	2,690	-	-	2,690	26-26	
Professional Fees	47,663	-	-	47,663	26-22	
Insurance Cost	190,925	-	-	190,925	26-14	
Medical Records & Supplies	67,901	-	-	67,901	35	
Refuse Cost	17,452	-	-	17,452	35	
Office Cost	52,154	-	-	52,154	26-20	
Occupancy Cost	451,337	-	253,408.00	197,929	1	
Total General & Administrative	<u>1,275,840</u>			<u>1,022,432</u>		
Amortization	2,843	-	-	2,843	26-2	
Depreciation	77,088	-	38,008.00	39,080	20	
Interest	21,774	-	-	21,774	18	
Income Tax Penalties	2,735	-	-	2,735	-	(2,735)
Total Expenses	<u>1,380,280</u>			<u>1,088,864</u>		
Net Income / (Loss)	<u>\$ (309,709)</u>			<u>(30,410)</u>		
				Charitable Contributions		1,400
				50% Meals		525
				Income Tax Penalties		2,735
				Net Income Tax Per 1120		<u>(25,750)</u>
1 Rent				106,592	16	
Utilities				35,668	26-34	
Telephone				12,874	26-29	
Repairs & Maintenance				27,272	14	
Security				4,464	26-27	
Maintenance				11,059	26-15	
				<u>197,929</u>		

Hillside Polymedic & Diagnostic Treatment Center  
 Balance Sheet  
 As of December 31, 2011

Assets

Cash	\$ 48,419
Account Receivable	165,903
Furniture & Equipment (Net)	15,023
Leasehold Improvements (Net)	15,045
Closing Cost (Net)	<u>4,499</u>
<b>Total Assets</b>	<u><u>248,895</u></u>

Liabilities

Accounts Payable	95,552
Notes Payables	393,859
Due to Affiliates	1,102,382
Due to Shareholder	120,425
Payroll Tax Payable	<u>91,159</u>
<b>Total Liabilities</b>	<u>1,803,387</u>

Equity

Capital Stock	200
APIC	-
Retained Earnings	(1,361,038)
Net Change 2010	<u>(193,655)</u>
<b>Total Equity</b>	<u>(1,554,493)</u>
<b>Total Liabilities &amp; Equity</b>	<u><u>\$ 248,895</u></u>

Hillside Polymedic Diagnostic Treatment Center  
Income Statement  
For The Year Ended December 31, 2011

	GAAP	Debit	Credit	Tax Basis	Reconciling Items
--	------	-------	--------	-----------	-------------------

<b>Income</b>					
Gross Income:					
Medical Services Revenue	\$ 1,339,036	24,390.85	-	1,314,645	1a
Other Income	-	-	-	-	10
Gross Revenue	<u>1,339,036</u>			1,314,645	
Professional Fees (MD's)	<u>122,792</u>	-	-	<u>122,792</u>	7
Net Revenue	1,216,244			1,191,853	
<b>Expenses</b>					
General & Administrative:					
Accounting Fees	1,500			1,500	26
Advertising and Promotion	9,040	-	-	9,040	22
Automobile Expense	8,245	-	-	8,245	26
Bank Service Charges	7,335	-	-	7,335	26
Business Licenses and Permits		-	-	-	
Charitable Contributions	1,850	-	-	1,850	- 1,850.00
Continuing Education		-	-	-	
Dues and Subscriptions	555	-	-	555	26
Equipment Rent (Lease)	45,711	-	-	45,711	26-12
Insurance Cost	153,008	-	-	153,008	26-14
Legal Fees	20,714	-	-	20,714	26-17
Maintenance	8,108		8,108.02	-	
Meals & Entertainment		-	-	-	
Medical Records & Supplies	107,630	-	-	107,630	35
Miscellaneous Expense		-	-	-	
Occupancy Cost	360,000	-	130,087.00	229,913	1
Repairs & Maintenance	3,352		3,351.78	-	
Office Cost	62,146	-	-	62,146	26-20
Payroll Processing	2,217	-	-	2,217	35
Payroll Taxes	35,324	-	-	35,324	17
Postage and Delivery	5,842	-	-	5,842	26-25
Printing and Reproduction	2,628	-	-	2,628	26-26
Professional Fees		-	-	-	
Refuse Cost	17,674	-	-	17,674	35
Salaries & Wages	426,812	-	-	426,812	12, 13
Security	4,448		4,448.14	-	
Telephone Expense	14,896		14,895.56	-	
Utilities	30,953		30,953.46	-	
Taxes Income	4,430			4,430	4,430.00
Total General & Administrative	<u>1,334,419</u>			<u>1,142,575</u>	
Amortization	2,843	-	-	2,843	26-2
Depreciation	61,981	-	27,104.00	34,877	20
Interest	10,656	-	-	10,656	18
Income Tax Penalties		-	-	-	
Total Expenses	<u>1,409,899</u>			<u>1,190,952</u>	
Net Income / (Loss)	<u>\$ (193,655)</u>			<u>\$ 902</u>	
				Charitable Contributions	1,850
				Income Taxes	4,430
				NOL Deduction	(7,183)
				Net Income Tax Per 1120	<u>(1)</u>

Hillside Polymedic & Diagnostic Treatment Center  
 Balance Sheet  
 As of April 30, 2012

Assets

Cash	\$ 61,879
Account Receivable	53,088
Furniture & Equipment (Net)	9,254
Leasehold Improvements (Net)	10,030
Closing Cost (Net)	<u>4,499</u>
<b>Total Assets</b>	<b><u>138,751</u></b>

Liabilities

Accounts Payable	74,530
Notes Payables	387,859
Due to Affiliates	622,807
Due to Shareholder	289,155
Accrued Payroll	<u>6,578</u>
Total Liabilities	1,380,929

Equity

Capital Stock	200
APIC	-
Retained Earnings	(1,272,725)
Net Change 04/30/12	<u>30,347</u>
Total Equity	<u>(1,242,178)</u>
<b>Total Liabilities &amp; Equity</b>	<b><u>\$ 138,751</u></b>

Hillside Polymedic Diagnostic & Treatment Center  
 Income Statement  
 For The Four Month Period Ended April 30, 2012

Income

Gross Income:	
Income	\$ 447,007
Gross Revenue	<u>447,007</u>
Professional Fee's (MD's)	<u>(42,535)</u>
Net Revenue	404,472

Expenses

General & Administrative:	
Salaries & Wages	151,509
Payroll Taxes	14,191
Payroll Processing	661
Advertising and Promotion	4,575
Automobile Expense	1,120
Bank Service Charges	1,679
Charitable Contributions	120
Continuing Education	623
Equipment Rent (Lease)	8,483
Meals & Entertainment	500
Postage and Delivery	1,697
Printing and Reproduction	588
Insurance Cost	45,503
Medical Records & Supplies	30,755
Refuse Cost	6,789
Office Cost	22,308
Occupancy Cost	83,024
Total General & Administrative	<u>374,125</u>

Total Expenses	<u>374,125</u>
Net Income / (Loss)	<u>\$ 30,347</u>

**MERRYLAND OPERATING, LLC**  
**( A Limited Liability Company)**

**BALANCE SHEETS**

**DAY 1**

**ASSETS**

**CURRENT ASSETS**

Cash	\$ 171,599
Accounts Receivable	93,653
Prepaid Expenses	10,000
Security Deposit	<u>11,384</u>

**TOTAL CURRENT ASSETS** 286,636

**LEASEHOLD IMPROVEMENTS and EQUIPMENT - NET** 153,664

**TOTAL ASSETS** \$ 440,300

**LIABILITIES AND MEMBERS' DEFICIT**

**CURRENT LIABILITIES**

Accounts Payable and Accrued Expenses	\$ 145,917
Accrued Payroll and Taxes	<u>58,384</u>

**TOTAL CURRENT LIABILITIES** 204,301

**LONG-TERM LIABILITIES**

Loan Payable	85,999
--------------	--------

**TOTAL LONG-TERM LIABILITIES** 85,999

**TOTAL LIABILITIES** 290,300

**MEMBERS' EQUITY** 150,000

**TOTAL LIABILITIES AND MEMBERS' DEFICIT** \$ 440,300

**MERMAID OPERATING CO., LLC**  
( A Limited Liability Company)

BALANCE SHEETS

December 31, 2010 and 2009

ASSETS

	<u>2010</u>	<u>2009</u>
<b>CURRENT ASSETS</b>		
Cash (Overdraft)	\$ (24,309)	\$ 5,380
Accounts Receivable (less allowance for doubtful accounts of \$4,433 and \$12,589, respectively)	84,229	239,170
Prepaid Expenses	-	4,080
Insurance Refund Receivable	4,628	-
Due from Bath Ave. Sleep Center	132,048	132,048
Due from Primecare Management	1,624	1,624
Due from Medic Medical Management	11,100	11,100
Security Deposit	<u>11,384</u>	<u>11,384</u>
<b>TOTAL CURRENT ASSETS</b>	220,704	404,786
<b>LEASEHOLD IMPROVEMENTS and EQUIPMENT - NET</b>	<u>153,664</u>	<u>200,395</u>
<b>TOTAL ASSETS</b>	<u>\$ 374,368</u>	<u>\$ 605,181</u>
<u>LIABILITIES AND MEMBERS' DEFICIT</u>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable and Accrued Expenses	\$ 60,317	\$ 59,081
Accrued Payroll and Taxes	222,459	289,923
Due to 1709 Surf Avenue Associates	161,770	140,346
Due to Mermaid Management, Inc.	71,619	-
Loans and Exchanges	14,739	14,908
Current Portion of Loan Payable - Victory	<u>-</u>	<u>39,280</u>
<b>TOTAL CURRENT LIABILITIES</b>	<u>530,904</u>	<u>543,538</u>
<b>LONG-TERM LIABILITIES</b>		
Loan Payable - Members	854,921	854,921
Long Term Loan Payable - Victory	<u>-</u>	<u>6,732</u>
<b>TOTAL LONG-TERM LIABILITIES</b>	<u>854,921</u>	<u>861,653</u>
<b>TOTAL LIABILITIES</b>	<u>1,385,825</u>	<u>1,405,191</u>
<b>MEMBERS' DEFICIT</b>	<u>(1,011,457)</u>	<u>(800,010)</u>
<b>TOTAL LIABILITIES AND MEMBERS' DEFICIT</b>	<u>\$ 374,368</u>	<u>\$ 605,181</u>

**MERMAID OPERATING CO., LLC**  
**( A Limited Liability Company)**

**STATEMENTS OF INCOME AND MEMBERS' DEFICIT**

For the Years Ended December 31, 2010 and 2009

	<u>2010</u>	<u>2009</u>
<b>REVENUES</b>		
Patient Fees	\$ 703,448	\$ 845,453
Miscellaneous Income	<u>1,000</u>	<u>-</u>
<b>TOTAL REVENUES</b>	<u>704,448</u>	<u>845,453</u>
<b>OPERATING EXPENSES</b>		
Salaries and Outside Services	584,364	390,311
Employee Benefits	34,736	29,720
Property Costs	153,478	192,532
Administrative and General	104,773	124,244
Medical Expenses	<u>38,544</u>	<u>56,334</u>
<b>TOTAL OPERATING EXPENSES</b>	<u>915,895</u>	<u>793,141</u>
<b>INCOME / (LOSS) FROM OPERATIONS</b>	(211,447)	52,312
<b>INTEREST ON SHAREHOLDER LOANS</b>	<u>-</u>	<u>177,373</u>
<b>NET LOSS FROM OPERATIONS</b>	(211,447)	(125,061)
<b>MEMBERS' DEFICIT - BEGINNING OF YEAR</b>	(800,010)	(674,949)
<b>MEMBERS' CONTRIBUTIONS</b>	<u>-</u>	<u>-</u>
<b>MEMBERS' DEFICIT - END OF YEAR</b>	<u>\$ (1,011,457)</u>	<u>\$ (800,010)</u>

**Beacon Christian Community Health Center, Inc.**  
**Balance Sheets**  
**December 31, 2011 and 2010**

**Assets**

	<u>2011</u>	<u>2010</u>
<b>Current Assets</b>		
Cash	\$ 500,366	\$ 530,018
Patient accounts receivable, net of allowance 2011 - \$235,000, 2010 - \$206,000	282,829	214,707
Grants receivable	229,423	239,999
Inventories	29,595	18,144
Prepaid expenses and other assets	<u>42,307</u>	<u>12,461</u>
Total current assets	<u>1,084,520</u>	<u>1,015,329</u>
<b>Assets Limited As To Use - Internally Designated</b>	<u>1,134,925</u>	<u>805,000</u>
<b>Property and Equipment, At Cost</b>		
Buildings and leasehold improvements	404,437	386,777
Equipment	<u>114,314</u>	<u>83,521</u>
	518,751	470,298
Less accumulated depreciation	<u>281,590</u>	<u>208,106</u>
	<u>237,161</u>	<u>262,192</u>
Total assets	<u>\$ 2,456,606</u>	<u>\$ 2,082,521</u>

**Liabilities and Net Assets**

<b>Current Liabilities</b>		
Current maturities of long-term debt	\$ -	\$ 19,248
Accounts payable	27,982	45,714
Accrued expenses	<u>85,827</u>	<u>21,256</u>
Total current liabilities	113,809	86,218
<b>Accrued Rent Expense</b>	<u>36,023</u>	<u>38,391</u>
Total liabilities	149,832	124,609
<b>Unrestricted Net Assets</b>	<u>2,306,774</u>	<u>1,957,912</u>
Total liabilities and net assets	<u>\$ 2,456,606</u>	<u>\$ 2,082,521</u>

## Beacon Christian Community Health Center, Inc.

### Statements of Operations Years Ended December 31, 2011 and 2010

	2011	2010
<b>Unrestricted Revenues, Gains and Other Support</b>		
Patient service revenue (net of contractual discounts and allowances)	\$ 1,724,309	\$ 1,963,162
Provision for uncollectible accounts	(78,153)	(162,481)
Net patient service revenue less provision for uncollectible accounts	1,646,156	1,800,681
Grant revenue	1,174,550	908,641
Contribution revenue	15,350	12,000
	2,836,056	2,721,322
<b>Expenses and Losses</b>		
Salaries and wages	1,418,735	913,297
Employee benefits	202,039	108,819
Purchased services and professional fees	242,669	131,425
Supplies and other	351,967	246,889
Rent	230,920	187,857
Depreciation	73,483	53,175
Interest	216	4,001
	2,520,029	1,645,463
<b>Operating Income</b>	316,027	1,075,859
<b>Investment Return</b>	17,256	13,138
<b>Excess of Revenues Over Expenses</b>	333,283	1,088,997
Grants of or for acquisition of property and equipment	15,579	107,575
<b>Increase in Unrestricted Net Assets</b>	\$ 348,862	\$ 1,196,572

Beacon Christian Community Health Center, Inc.  
Statement of Revenues and Expenditures  
For the Month of April and April 2012 Year to Date

	April 2012 Actual	April 2012 Budget	April 2012 Actual	April 2012 vs April		April 2012 YTD vs		April 2012 YTD vs		
			vs Budget Variance	2011 Actual	2011 Actual	2012 YTD Actual	Budget YTD	Budget Actual	2011 YTD Actual	April 2011 YTD Actual
<b>Revenue</b>										
Medicare/Medicaid	215,306	139,201	76,105	132,354	82,952	838,137	547,668	290,469	565,763	272,374
Patient Self Pay	13,405	342,286	(328,881)	7,696	5,709	44,789	1,346,673	(1,301,884)	27,549	17,240
Commercial Insurance	30,919	25,355	5,564	14,733	16,186	109,867	99,756	10,111	70,906	38,961
Capitation Received	62,372	66,674	(4,302)	58,749	3,623	251,130	262,318	(11,188)	232,460	18,670
Sliding Fee	(8,015)	(150,202)	142,187	(3,269)	(4,746)	(16,234)	(590,949)	574,715	(15,188)	(1,046)
Contractual Adjustment	(114,360)	(110,022)	(4,338)	(50,046)	(64,314)	(642,454)	(432,867)	(209,587)	(215,799)	(426,655)
340B Revenue	5,480	101	5,379	0	5,480	11,156	396	10,760	0	11,156
Grant	140,000*	60,253	79,747	200	139,800	433,292	237,058	196,234	231,512	201,780
Contribution Services	1,000	1,006	(6)	1,000	0	4,000	3,956	44	4,000	0
Interest	1,091	1,676	(585)	1,638	(547)	4,399	6,593	(2,194)	6,794	(2,395)
<b>Total Revenue</b>	<b>347,198</b>	<b>376,328</b>	<b>(29,130)</b>	<b>163,955</b>	<b>184,143</b>	<b>1,038,082</b>	<b>1,480,602</b>	<b>(442,520)</b>	<b>907,997</b>	<b>130,085</b>
<b>Expenses</b>										
Labor	154,961	226,545	(71,584)	116,992	37,969	627,203	891,305	(264,102)	433,758	193,445
Facility	26,633	38,780	(12,147)	13,904	12,729	119,568	152,570	(33,002)	103,260	16,308
Operation	61,665	97,652	(35,987)	34,333	27,332	213,714	384,195	(170,481)	178,349	35,365
<b>Total Expenses</b>	<b>243,259</b>	<b>362,977</b>	<b>(119,718)</b>	<b>165,229</b>	<b>78,030</b>	<b>960,485</b>	<b>1,428,070</b>	<b>(467,585)</b>	<b>715,367</b>	<b>245,118</b>
<b>Net Profit/Loss</b>	<b>103,939.2*</b>	<b>13,351</b>	<b>90,588</b>	<b>(2,174)</b>	<b>106,113</b>	<b>77,597</b>	<b>52,532</b>	<b>25,065</b>	<b>192,629</b>	<b>(115,033)</b>
<b>Reserve Fund</b>										
Reserve-Emergency Fund	25,985	3,338	22,647	0	25,985	19,399	13,133	6,265	48,157	(28,758)
Reserve-New Building Fund	77,954	10,013	67,941	0	77,954	58,198	39,399	18,798	144,472	(86,274)
<b>Total Reserve Fund</b>	<b>103,939</b>	<b>13,351</b>	<b>90,588</b>	<b>0</b>	<b>103,939</b>	<b>77,597</b>	<b>52,532</b>	<b>25,063</b>	<b>192,629</b>	<b>(115,032)</b>
<b>Net Profit/Loss After Reserve</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,174</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>(1)</b>

Note\* Included March Grant Drawdown of 70K

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Residential Health Care Facilities - Establish/Construct**

**Exhibit #11**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	092058 B	HBL SNF, LLC d/b/a The Rehabilitation and Care Institute at White Plains (Westchester County)
2.	121191 E	Eastchester Rehabilitation and Health Care Center (Bronx County)
3.	121427 E	JOPAL Sayville, LLC d/b/a Petite Fleur Nursing Facility (Suffolk County)
4.	121481 E	Haym Solomon Home for the Aged (Kings County)

# To Be Distributed Under Separate Cover

Residential Health Care Facilities - Establish/Construct

Exhibit #11

<u>Number</u>	<u>Applicant/Facility</u>
1. 092058 B	HBL SNF, LLC d/b/a The Rehabilitation and Care Institute at White Plains (Westchester County) <b>TO BE DISTRIBUTED UNDER SEPARATE COVER</b>

## Financial Summary

BFA Attachment B

Eastchester Rehabilitation and Health Care Center

### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$6,068,613	\$5,520,054	\$5,596,567
ASSETS - FIXED AND OTHER	21,389,694	11,421,994	11,480,543
LIABILITIES - CURRENT	9,280,132	4,967,886	5,079,528
LIABILITIES - LONG-TERM	30,839	4,859,946	4,540,685
EQUITY	\$18,147,336	\$7,114,216	\$7,456,897
<hr/>			
INCOME	\$23,268,997	\$21,447,966	\$21,987,877
EXPENSE	21,666,175	21,272,667	20,974,713
NET INCOME	\$1,602,822	\$175,299	\$1,013,164
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	200	200	200
PERCENT OF OCCUPANCY (DAYS)	93.37%	94.00%	96.67%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	82.60%	85.37%	87.26%
MEDICARE	7.93%	12.48%	11.48%
PRIVATE/OTHER	9.47%	2.15%	1.26%
<hr/>			
2011 Medicaid Rate			
Operating	\$232.06		
Capital	<u>12.05</u>		
TOTAL	\$244.11		

## Financial Summary

### White Plains Center for Nursing

#### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$1,833,243	\$1,524,423	\$1,238,212
ASSETS - FIXED AND OTHER	4,834,993	4,895,902	5,032,462
LIABILITIES - CURRENT	2,465,573	4,398,742	4,016,147
LIABILITIES - LONG-TERM	263,195	3,782,080	4,110,337
EQUITY	\$3,939,468	(\$1,760,497)	(\$1,855,810)
<hr/>			
INCOME	\$9,847,307	\$9,379,433	\$10,852,833
EXPENSE	8,693,468	9,882,880	10,063,370
NET INCOME	\$1,153,839	(\$503,447)	\$789,463
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	88	88	88
PERCENT OF OCCUPANCY (DAYS)	92.97%	94.96%	95.82%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	70.05%	75.34%	74.84%
MEDICARE	18.91%	15.12%	17.22%
PRIVATE/OTHER	11.04%	9.54%	7.94%

## Financial Summary

BFA Attachment D

### Nassau Extended Care Facility

#### FISCAL PERIOD ENDED

	<u>Through Nov 2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$8,491,724	\$8,954,923	\$8,872,863
ASSETS - FIXED AND OTHER	18,396,976	17,453,694	16,027,120
LIABILITIES - CURRENT	6,688,940	6,336,774	4,725,367
LIABILITIES - LONG-TERM	6,613,340	6,967,910	7,387,690
EQUITY	\$13,586,420	\$13,103,933	\$12,786,926
<hr/>			
INCOME	\$28,764,448	\$31,945,892	\$33,906,046
EXPENSE	28,281,960	31,628,885	32,359,325
NET INCOME	\$482,488	\$317,007	\$1,546,721
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	280	280	280
PERCENT OF OCCUPANCY (DAYS)	92.55%	92.99%	94.96%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	77.31%	73.96%	74.50%
MEDICARE	13.48%	15.62%	15.66%
PRIVATE/OTHER	9.21%	10.42%	9.84%

## Financial Summary

BFA Attachment E

Park Avenue Extended Care Facility

### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$7,119,866	\$7,705,175	\$7,407,046
ASSETS - FIXED AND OTHER	15,204,566	14,505,397	14,083,106
LIABILITIES - CURRENT	4,945,418	5,195,019	3,986,804
LIABILITIES - LONG-TERM	6,627,343	6,847,125	7,345,091
EQUITY	\$10,751,671	\$10,168,428	\$10,158,257
<hr/>			
INCOME	\$26,481,040	\$25,872,102	\$27,963,018
EXPENSE	25,897,798	25,861,931	27,219,617
NET INCOME	\$583,242	\$10,171	\$743,401
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	240	240	240
PERCENT OF OCCUPANCY (DAYS)	92.48%	95.04%	97.12%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	75.61%	75.07%	74.52%
MEDICARE	14.33%	15.19%	14.48%
PRIVATE/OTHER	10.06%	9.75%	10.99%

## Financial Summary

BFA Attachment F

### Throgs Neck Extended Care Facility

#### FISCAL PERIOD ENDED

	<u>Through 11/30/2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$3,682,018	\$3,527,193	\$3,236,664
ASSETS - FIXED AND OTHER	11,505,183	11,273,132	11,091,066
LIABILITIES - CURRENT	6,005,980	5,182,176	4,416,366
LIABILITIES - LONG-TERM	5,426,239	5,507,867	5,960,472
EQUITY	\$3,754,982	\$4,110,282	\$3,950,892
<hr/>			
INCOME	\$19,648,335	\$22,301,778	\$22,843,164
EXPENSE	20,001,059	22,166,725	22,445,710
NET INCOME	(\$352,724)	\$135,053	\$397,454
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	205	205	205
PERCENT OF OCCUPANCY (DAYS)	94.20%	96.93%	96.81%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	78.17%	78.09%	74.10%
MEDICARE	9.67%	11.95%	13.85%
PRIVATE/OTHER	12.16%	9.96%	12.05%

## Financial Summary

BFA Attachment G

### Townhouse Extended Care Facility

#### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$7,781,524	\$8,264,226	\$7,614,750
ASSETS - FIXED AND OTHER	13,107,569	12,730,577	12,525,853
LIABILITIES - CURRENT	6,270,744	6,194,200	5,426,254
LIABILITIES - LONG-TERM	10,027,643	10,484,329	10,094,448
EQUITY	\$4,590,706	\$4,316,274	\$4,619,901
<hr/>			
INCOME	\$33,795,221	\$33,114,409	\$34,045,641
EXPENSE	33,520,585	32,818,036	33,358,176
NET INCOME	\$274,636	\$296,373	\$687,465
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$0	\$0
<hr/>			
NUMBER OF BEDS	280	280	280
PERCENT OF OCCUPANCY (DAYS)	94.94%	96.18%	95.18%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	69.62%	71.89%	68.91%
MEDICARE	9.87%	13.27%	15.39%
PRIVATE/OTHER	20.51%	14.85%	15.70%

## Financial Summary

BFA Attachment B

Petite Fleur Nursing Home

### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$4,420,278	\$7,360,604	\$5,892,740
ASSETS - FIXED AND OTHER	9,381,807	9,662,614	9,992,684
LIABILITIES - CURRENT	2,171,772	5,350,313	3,475,672
LIABILITIES - LONG-TERM	11,505,922	11,962,476	12,407,095
EQUITY	\$124,391	(\$289,571)	\$2,657
<hr/>			
INCOME	\$19,879,145	\$16,602,119	\$17,915,570
EXPENSE	17,598,183	16,894,347	17,624,960
NET INCOME	\$2,280,962	(\$292,228)	\$290,610
<hr/>			
OPERATOR/RELATIVE SALARIES	NA	\$180,139	\$182,866
<hr/>			
NUMBER OF BEDS	180	180	180
PERCENT OF OCCUPANCY (DAYS)	94.40%	97.36%	96.04%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	82.71%	82.53%	83.59%
MEDICARE	10.75%	12.54%	11.38%
PRIVATE/OTHER	6.54%	4.93%	5.03%
<hr/>			
MEDICAID RATE BREAKDOWN:			
	<u>2011</u>		
OPERATING	\$174.84		
CAPITAL	<u>34.50</u>		
TOTAL	\$209.34		

## Pro Forma Balance Sheet (Operation)

## ASSETS

-----	
Cash	\$3,058,004
Goodwill	11,390,000
Resident Funds	110,000
Fixed Assets-Net	<u>360,000</u>
TOTAL ASSETS	\$14,918,004

## LIABILITIES

-----	
Accounts Payable	\$1,500,000
Current Portion-Mortgage Payable	800,286
Mortgage Payable	1,699,714
Patient Funds	110,000
Bank Loan	9,250,000
Working Capital Loan	<u>1,500,000</u>
TOTAL LIABILITIES	\$14,860,000

NET ASSETS	\$58,004
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## Financial Summary

BFA Attachment E

Carillon Nursing Home and Rehabilitation

### FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$9,195,430	\$8,654,725	\$9,568,417
ASSETS - FIXED AND OTHER	6,127,709	6,965,419	5,696,530
LIABILITIES - CURRENT	3,818,510	4,138,565	8,743,227
LIABILITIES - LONG-TERM	8,952,500	9,240,496	5,072,099
EQUITY	\$2,552,129	\$2,241,083	\$1,449,621
<hr/>			
INCOME	\$42,937,384	\$35,854,127	\$37,042,771
EXPENSE	42,218,077	35,123,132	36,418,488
NET INCOME	\$719,307	\$730,995	\$624,283
<hr/>			
OPERATOR/RELATIVE SALARIES	\$608,317	\$48,758	\$0
<hr/>			
NUMBER OF BEDS	315	315	315
PERCENT OF OCCUPANCY (DAYS)	94.07%	95.91%	96.56%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	65.30%	69.01%	68.05%
MEDICARE	22.80%	21.08%	23.91%
PRIVATE/OTHER	11.90%	9.91%	8.05%

**Financial Summary**  
**Attachment A**

Haym Salomon Home for the Aged, LLC

	Fiscal Period		
	<u>12/31/11</u>	<u>12/31/10</u>	<u>12/31/09</u>
ASSETS - CURRENT	\$10,706,326	\$9,961,141	\$7,998,654
ASSETS - FIXED AND OTHER	1,171,145	1,250,770	1,796,950
LIABILITIES - CURRENT	5,957,779	5,871,259	6,433,752
LIABILITIES - LONG-TERM	245,897	246,985	333,349
EQUITY	\$5,673,795	\$5,093,667	\$3,028,503
<hr/>			
INCOME	\$36,839,579	\$37,077,323	\$36,674,494
EXPENSE	35,661,972	34,445,156	35,230,534
NET INCOME	\$1,177,607	\$2,632,167	\$1,443,960
<hr/>			
OPERATOR/RELATIVE SALARIES	N/A	N/A	N/A
<hr/>			
NUMBER OF BEDS	240	240	240
PERCENT OF OCCUPANCY (DAYS)	N/A	92.43%	91.78%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	N/A	55.57%	54.33%
MEDICARE	N/A	40.17%	39.40%
PRIVATE/OTHER	N/A	4.26%	6.27%
<hr/>			
Ownership Interest			
Olga Lipschitz	21%		
Estate if Adolf Wieder	10%		
Tzipporah Paneth	12%		

## Financial Summary

Attachment B

Sheepshead Nursing and Rehabilitation Center, LLC

	Fiscal Period		
	<u>12/31/11</u>	<u>12/31/10</u>	<u>12/31/09</u>
ASSETS - CURRENT	\$6,806,226	\$6,140,919	\$5,849,934
ASSETS - FIXED AND OTHER	3,100,809	2,915,838	2,729,105
LIABILITIES - CURRENT	4,974,406	4,347,106	4,068,317
LIABILITIES - LONG-TERM	537,448	77,599	105,330
EQUITY	\$4,509,284	\$4,632,052	\$4,405,392
<hr/>			
INCOME	\$31,307,973	\$28,647,599	\$30,066,392
EXPENSE	28,381,653	28,145,942	29,821,215
NET INCOME	\$2,926,320	\$501,657	\$245,177
<hr/>			
OPERATOR/RELATIVE SALARIES	N/A	N/A	N/A
<hr/>			
NUMBER OF BEDS	200	200	200
PERCENT OF OCCUPANCY (DAYS)	96.83%	95.72%	96.96%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	N/A	54.32%	52.85%
MEDICARE	N/A	38.31%	40.27%
PRIVATE/OTHER	N/A	7.37%	6.88%

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachment**

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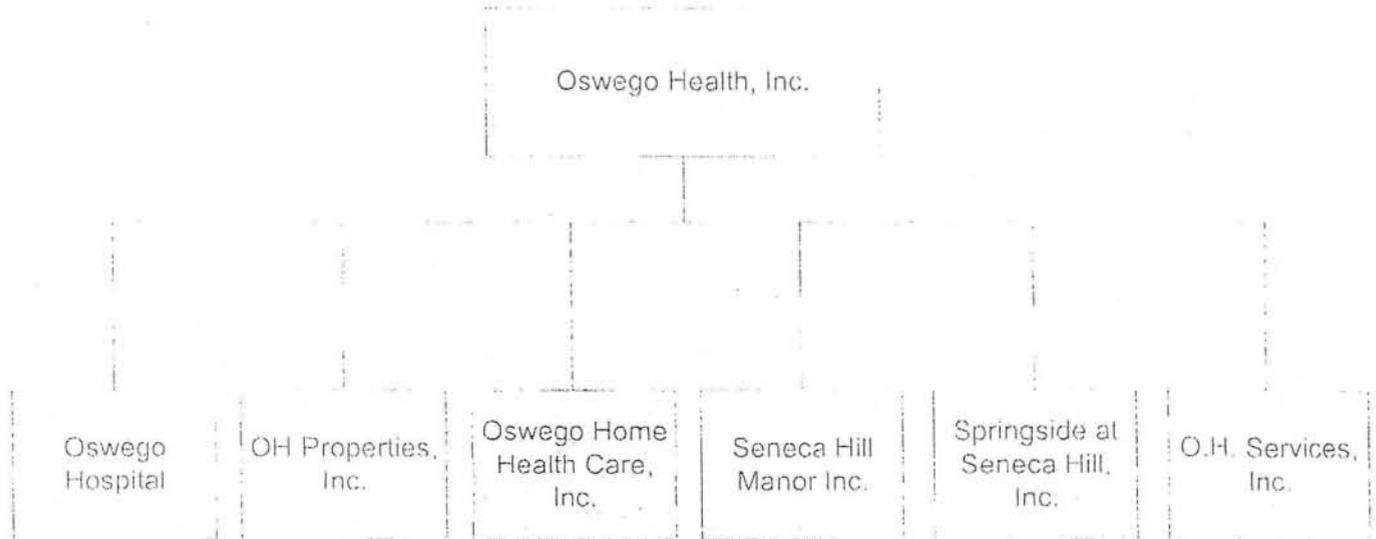
**Certified Home Health Agencies – Establish/Construct**

**Exhibit #12**

<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1. 112306 E	Hospitals Home Health Care, Inc. (Oswego County)

Hospitals Home Health Care, Inc.  
("HHHC")

– Organizational Chart –  
(After change in Member)



## HOSPITALS HOME HEALTH CARE, INC.

## Balance Sheets

December 31, 2011 and 2010

<u>Assets</u>	<u>2011</u>	<u>2010</u>
Current assets:		
Cash and cash equivalents	\$ 367,010	1,030,293
Patient accounts receivable, net of allowance for doubtful accounts of approximately \$50,000 and \$58,000 in 2011 and 2010, respectively	399,130	345,654
Prepaid expenses and other current assets	<u>60,713</u>	<u>28,544</u>
Total current assets	826,853	1,404,491
Property and equipment, net	25,697	36,161
Other assets	<u>117,027</u>	<u>-</u>
	<u>\$ 969,577</u>	<u>1,440,652</u>
<u>Liabilities and Unrestricted Net Assets</u>		
Current liabilities:		
Due to related party	-	15,822
Accounts payable	54,121	86,197
Accrued payroll and related liabilities	53,326	61,210
Accrued expenses and other liabilities	56,249	19,700
Due to third-party payors	<u>15,319</u>	<u>40,914</u>
Total current liabilities	179,015	223,843
Other liabilities	<u>117,027</u>	<u>-</u>
Total liabilities	296,042	223,843
Unrestricted net assets	<u>673,535</u>	<u>1,216,809</u>
Commitments and contingencies (notes 6 and 7)		
Total liabilities and unrestricted net assets	<u>\$ 969,577</u>	<u>1,440,652</u>

**HOSPITALS HOME HEALTH CARE, INC.**

## Statements of Operations and Changes in Unrestricted Net Assets

Years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Revenue:		
Net patient service revenue	\$ 2,603,680	3,246,462
Other revenue	32,004	9,089
	<u>2,635,684</u>	<u>3,255,551</u>
Expenses:		
Salaries and wages	1,526,159	1,531,192
Employee benefits	364,689	359,050
Contracted services	882,614	1,019,693
Occupancy expenses	73,058	72,512
Mileage	78,196	95,679
Provision for (recovery of) bad debts	14,847	(11,374)
Professional fees	45,568	34,677
Supplies	42,606	64,518
Depreciation	17,509	21,134
Printing and stationery	17,673	17,787
Maintenance	57,388	63,815
New York State gross receipts tax	8,823	11,868
Other expenses	49,828	51,274
	<u>3,178,958</u>	<u>3,331,825</u>
Total expenses		
	(543,274)	(76,274)
Operating loss and change in unrestricted net assets		
Unrestricted net assets at beginning of year	<u>1,216,809</u>	<u>1,293,083</u>
Unrestricted net assets at end of year	<u>\$ 673,535</u>	<u>1,216,809</u>

## OSWEGO HEALTH, INC. AND AFFILIATES

## Consolidated Balance Sheets

December 31, 2011 and 2010

<u>Assets</u>	<u>2011</u>	<u>2010</u>
Current assets:		
Cash and cash equivalents	\$ 8,170,949	9,351,643
Short-term investments	5,580,037	5,613,317
Patient and resident accounts receivable, less allowance for doubtful accounts of approximately \$5,669,000 in 2011 and \$7,425,000 in 2010	18,024,081	17,817,473
Other receivables	1,267,229	1,958,988
Inventories	1,233,315	1,324,537
Prepaid expenses and other assets	<u>1,680,412</u>	<u>1,382,596</u>
Total current assets	<u>35,956,023</u>	<u>37,448,554</u>
Assets limited as to use	<u>27,775,897</u>	<u>38,288,553</u>
Property and equipment:		
Land and land improvements	5,675,263	5,551,997
Buildings and fixed equipment	79,942,039	64,767,487
Moveable equipment and fixtures	45,623,584	41,593,272
Leasehold improvements	1,065,216	1,065,216
Projects in progress	13,616,526	12,417,287
	<u>145,922,628</u>	<u>125,395,259</u>
Less accumulated depreciation and amortization	<u>(62,091,064)</u>	<u>(55,082,339)</u>
Property and equipment, net	<u>83,831,564</u>	<u>70,312,920</u>
Debt issuance costs, net	1,694,738	1,784,928
Other assets, net	<u>1,410,502</u>	<u>1,329,544</u>
Total assets	<u>\$ 150,668,724</u>	<u>149,164,499</u>

<u>Liabilities and Net Assets</u>	<u>2011</u>	<u>2010</u>
Current liabilities:		
Line of credit	\$ 2,750,000	1,500,000
Accounts payable and accrued expenses	8,120,543	10,187,738
Accrued payroll and payroll related expenses	4,824,300	5,316,760
Advances from third parties	392,038	399,000
Due to third-party payors	2,696,653	3,773,818
Current portion of long-term debt	3,315,699	3,521,718
	<hr/>	<hr/>
Total current liabilities	22,099,233	24,699,034
Long-term debt, less current portion	39,312,901	42,249,604
Retirement plan obligation	15,747,303	6,496,934
Refundable fees	2,573,619	2,405,772
Deferred revenue from advance fees	358,884	317,502
Other postretirement benefit obligation	153,265	144,178
Residents' funds and security deposits	70,372	50,604
Other liabilities	1,285,000	900,000
Due to third-party payors	950,567	614,439
	<hr/>	<hr/>
Total liabilities	82,551,144	77,878,067
Net assets:		
Unrestricted	53,176,515	45,891,676
Temporarily restricted	8,219,160	18,672,851
Permanently restricted	6,721,905	6,721,905
	<hr/>	<hr/>
Total net assets	68,117,580	71,286,432
Commitments and contingent liabilities (notes 2(k), 5 and 8)		
Total liabilities and net assets	\$ <u>150,668,724</u>	<u>149,164,499</u>

## OSWEGO HEALTH, INC. AND AFFILIATES

## Consolidated Statements of Operations and Changes in Net Assets

Years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Unrestricted revenues, gains and other support:		
Net patient and resident service revenue	\$ 106,917,548	107,847,032
Rent and service fees	1,537,287	1,376,270
Other operating revenue	1,768,576	1,959,021
Net assets released from restrictions for operations	<u>407,390</u>	<u>380,976</u>
Total unrestricted revenues, gains and other support	<u>110,630,801</u>	<u>111,563,299</u>
Expenses:		
Salaries and wages	51,405,512	51,382,514
Employee benefits	10,807,609	10,296,852
Purchased services	10,736,995	10,988,164
Professional fees	4,924,196	5,217,512
Supplies and other	19,867,555	20,256,067
Provision for doubtful accounts	5,819,434	9,503,626
Depreciation and amortization	7,149,389	6,155,153
Interest expense	2,436,909	2,330,373
New York State cash receipts assessment	<u>833,247</u>	<u>864,170</u>
Total expenses	<u>113,980,846</u>	<u>116,994,431</u>
Loss from operations	<u>(3,350,045)</u>	<u>(5,431,132)</u>
Other operating gains (losses):		
Unrestricted gifts and bequests	204,809	60,842
Unrestricted investment income	319,593	284,580
Change in net unrealized gains and losses on investments	(815,791)	1,057,693
Other losses, net	<u>(14,515)</u>	<u>(192,722)</u>
Other operating gains (losses), net	<u>(305,904)</u>	<u>1,210,393</u>
Non-operating revenue - gain on refinancing of debt	<u>989,316</u>	<u>-</u>
Deficiency of revenues over expenses	<u>\$ (2,666,633)</u>	<u>(4,220,739)</u>

**Hospitals Home Health Care  
Balance Sheet  
February 29, 2012**

<u>Assets</u>	<u>February 2012</u>	<u>Prior Month</u>	<u>Dec 2011</u>
Current assets:			
Cash and cash equivalents	\$ 407,843	\$ 358,176	\$ 367,010
Net patient accounts receivable	521,699	499,071	474,206
Prepaid expenses	5,360	11,693	18,731
Total current assets	<u>934,902</u>	<u>868,940</u>	<u>859,947</u>
Property and equipment:			
Movable equipment and fixtures	176,118	176,118	176,118
Less: accumulated depreciation	(152,970)	(151,698)	(150,421)
Property and equipment, net	<u>23,148</u>	<u>24,420</u>	<u>25,697</u>
Other assets	-	-	-
Total assets	<u>\$ 958,050</u>	<u>\$ 893,360</u>	<u>\$ 885,644</u>

**Hospitals Home Health Care  
Balance Sheet  
February 29, 2012**

February 2012      Prior Month      Dec 2011

**Liabilities and Net Assets**

Current liabilities:

Accounts payable and accrued expenses	\$ 82,763	\$ 59,247	\$ 54,120
Accrued salaries, wages and taxes	74,940	67,364	53,327
Deferred revenue	65,000	65,000	65,000
Other current liabilities	9,092	11,680	14,268
Due to third-party payors	15,319	15,319	15,319
Total current liabilities	247,114	218,610	202,034

Other long-term liabilities

	-	-	-
--	---	---	---

Total liabilities

	247,114	218,610	202,034
--	---------	---------	---------

Net assets:

Unrestricted	710,936	674,750	683,610
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Total net assets

	710,936	674,750	683,610
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Total liabilities and net assets

	\$ 958,050	\$ 893,360	\$ 885,644
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**Hospitals Home Health Care  
Statements of Operations  
February 29, 2012**

Revenue	----- Current Period -----							
	Actual	Budget	Budget Variance \$	Budget Variance %	Act 2011	Prior period Variance \$	Prior period Variance %	
Gross patient service revenue	\$ 363,938	330,409	33,529	10.1%	216,882	147,056	67.8%	
Less: allowances and adjustments	64,155	45,557	18,598	40.8%	31,222	32,933	105.5%	
Net patient service revenue	299,784	284,852	14,932	5.2%	185,660	114,124	61.5%	
Other operating revenue	4,107	-	4,107	100.0%	812	3,295	405.8%	
Total operating revenue	303,891	284,852	19,039	6.7%	186,472	117,419	63.0%	
<b>Operating Expenses</b>								
Salaries	143,160	151,188	(8,028)	-5.3%	116,662	26,498	22.7%	
Benefits	31,118	32,517	(1,399)	-4.3%	21,632	9,486	43.9%	
Medical/general supplies	5,061	4,584	477	10.4%	1,496	3,565	238.3%	
Purchased services	72,049	81,261	(9,212)	-11.3%	95,903	(23,854)	-24.9%	
Other direct expenses	13,015	13,142	(127)	-1.0%	14,719	(1,704)	-11.6%	
Bad debt	2,030	2,036	(6)	-0.3%	1,284	746	58.1%	
Depreciation/amortization	1,272	1,482	(210)	-14.2%	1,437	(165)	-11.5%	
Interest expense	-	8	(8)	-100.0%	-	-	#DIV/0!	
Total operating expenses	267,705	286,218	(18,513)	-6.5%	253,133	14,572	5.8%	
Gain (loss) from operations	36,186	(1,366)	37,552		(66,661)	102,847		
Unrestricted gifts	-	-	-	0.0%	-	-	0.0%	
Other non operating gain/(loss)	-	-	-	0.0%	-	-	0.0%	
Non-operating gain/(loss)	-	-	-		-	-		
<b>Net gain/(loss)</b>	<b>\$ 36,186</b>	<b>(1,366)</b>	<b>37,552</b>		<b>(66,661)</b>	<b>102,847</b>		

Oswego Health, Inc.  
Consolidated  
Statements of Operations

May 31, 2012

	Current Month Actual	Current Month Budget	Last Yr Month Actual	YTD Actual	YTD Budget	YTD Last Year
Unrestricted revenues						
Net patient and resident service revenue	9,715,318	9,426,202	8,849,880	47,352,450	45,914,723	45,529,316
Rent and service fees	158,237	145,184	163,987	809,632	707,186	704,036
Other operating revenue	208,887	230,639	130,810	880,420	1,123,435	974,045
<b>Total Revenue</b>	<u>10,082,441</u>	<u>9,802,024</u>	<u>9,144,677</u>	<u>49,042,502</u>	<u>47,745,344</u>	<u>47,207,397</u>
Operating Expenses						
Nursing and professional services	5,268,747	4,929,350	5,207,915	25,731,051	24,010,704	26,676,072
Administrative and general services	3,469,740	3,420,699	3,357,618	16,860,840	16,662,115	16,292,963
Bad debt	390,699	541,253	541,654	2,087,406	2,636,426	2,437,554
Depreciation and amortization	700,561	717,318	608,921	3,499,330	3,494,032	2,962,523
Interest	173,752	195,021	199,001	879,446	949,941	988,780
<b>Total Operating Expenses</b>	<u>10,003,498</u>	<u>9,803,641</u>	<u>9,915,109</u>	<u>49,058,073</u>	<u>47,753,218</u>	<u>49,357,892</u>
<b>Income(Loss) from Operations</b>	<b>78,943</b>	<b>(1,616)</b>	<b>(770,432)</b>	<b>(15,571)</b>	<b>(7,874)</b>	<b>(2,150,495)</b>
Nonoperating Gains:						
Unrestricted gifts	1,901	11,253	51,992	26,896	54,815	72,677
Realized investments gain/(loss)	160,628	-	12,117	247,528	-	124,416
Unrealized gains/(loss)	(753,994)	-	(145,840)	(27,269)	-	476,056
Gain/Loss on Disp P&E	19,324	-	-	10,975	-	-
Other non operating gain/(loss)	-	-	-	-	-	-
<b>Total Nonoperating Gains</b>	<u>(572,141)</u>	<u>11,253</u>	<u>(81,731)</u>	<u>258,130</u>	<u>54,815</u>	<u>673,149</u>
<b>Expenses (over) under revenues, gains and other support</b>	<u>(493,198)</u>	<u>9,637</u>	<u>(852,163)</u>	<u>242,559</u>	<u>46,942</u>	<u>(1,477,346)</u>

Oswego Health, Inc.  
Consolidated Balance Sheet  
May 31, 2012

<u>Assets</u>	May-12	Apr-12	Dec-11
<b>Current Assets</b>			
Cash & Cash Equivalents	\$ 9,833,790	\$ 8,465,406	\$ 8,537,960
Short-term Investments	5,607,224	5,651,794	5,580,037
Patients & residents accounts receivable, net	17,455,418	18,875,948	18,488,212
Other Accounts Receivable	1,632,913	1,195,890	1,267,228
Inventories	1,249,175	1,242,651	1,233,315
Prepaid Expense and other Assets	1,696,201	1,691,015	1,741,125
Total current assets	37,474,721	37,122,706	36,847,877
Assets limited as to use	22,763,795	25,038,986	27,775,897
<b>Property Plant &amp; Equipment</b>			
Land and Land Improvements	5,675,264	5,675,264	5,675,263
Buildings and Fixed Equipment	80,058,156	80,052,166	79,942,041
Moveable Equipment and Fixtures	46,057,769	46,084,809	45,799,700
Leasehold Improvements	1,065,216	1,065,216	1,065,216
Current Year Acquisition of Capital Items	18,393,416	17,897,133	13,616,526
	151,249,821	150,774,586	146,098,747
Less accumulated depreciation and amortization	(65,668,190)	(65,001,008)	(62,241,487)
Property and equipment, net	85,581,631	85,773,578	83,857,260
<b>Other assets:</b>			
Debt issuance costs	1,652,333	1,661,080	1,694,735
Other assets	1,052,554	1,052,554	1,527,529
Total assets	\$ 148,525,034	150,648,904	151,703,299

Oswego Health, Inc.  
Consolidated Balance Sheet  
May 31, 2012

	May-12	Apr-12	Dec-11
<u>Liabilities and Net Assets</u>			
Current liabilities:			
Line of credit	\$ 2,500,000	\$ 2,750,000	\$ 2,750,000
Accounts payable and accrued expenses	6,636,760	7,505,722	7,182,522
Accrued salaries, wages, and taxes	4,755,804	4,579,776	4,889,947
Due to affiliates - current	-	-	-
Current portion of long-term debt	3,296,047	3,293,175	3,316,996
Other Current Liabilites	433,499	241,386	714,508
Resident Security Deposit	11,043	10,043	13,043
Due to third-party payors	2,771,996	2,975,138	2,912,573
	20,405,149	21,355,240	21,779,589
Long term debt, less current portion	37,892,223	38,144,759	39,311,606
Refundable fees	2,742,301	2,763,230	2,573,619
Deferred revenue from advance fees	358,540	353,851	358,885
Retirement plan obligation	15,439,176	16,066,426	15,900,569
Asset Retirement Obligation	273,000	273,000	273,000
Other Liabilities - long term	1,693,885	1,693,885	1,693,885
Due to residents	56,200	58,709	70,372
Due to third-party payors	950,567	950,567	950,567
Total non-current liabilities	59,405,892	60,304,427	61,132,503
Total liabilities	79,811,041	81,659,667	82,912,091
Net assets:			
Unrestricted	53,616,755	54,109,955	53,849,218
Temporarily Restricted	8,375,333	8,157,378	8,220,085
Permanently Restricted	6,721,905	6,721,905	6,721,905
	68,713,993	68,989,237	68,791,207
Total Net Assets	\$ 68,713,993	68,989,237	68,791,207
Total Liabilities and Net Assets	\$ 148,525,034	150,648,904	151,703,299

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**New York State Department of Health  
Public Health and Health Planning Council**

**September 20, 2012**

**Attachments**

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**Upstate Certified Home Health Agencies- Establish**

**Exhibit #13**

	<b><u>Number</u></b>	<b><u>Applicant/Facility</u></b>
1.	121318 E	Northern Lights Home Health Care (St. Lawrence County)
2.	122120 E	CenterLight Certified Home Health Agency (Kings)
3.	122121 E	Jewish Home Lifecare, Community Services (New York County)

## CLAXTON-HEPBURN MEDICAL CENTER

## Consolidated Balance Sheets

December 31, 2011 and 2010

<u>Assets</u>	<u>2011</u>	<u>2010</u>
Current assets:		
Cash and cash equivalents	\$ 15,249,359	9,888,761
Patient accounts receivable, net of allowance for doubtful accounts of approximately \$1,905,000 in 2011 and \$1,759,000 in 2010	16,438,477	14,866,809
Grant receivable	2,034,286	1,306,868
Other receivables	644,730	789,567
Inventories	1,113,334	1,043,942
Prepaid expenses and other assets	561,208	678,040
Due from affiliates	38,953	44,039
Assets limited as to use	407,534	490,692
Estimated third-party payor settlements	-	2,053,064
	<hr/>	<hr/>
Total current assets	36,487,881	31,161,782
Interest in net assets of Claxton-Hepburn Medical Center Foundation, Inc.	12,532,949	12,849,983
Grant receivable	569,733	1,297,151
Property and equipment, net	41,965,012	41,883,058
Unamortized debt issuance costs, net of accumulated amortization of \$234,404 in 2011 and \$189,036 in 2010	899,809	945,177
Other assets	124,418	-
	<hr/>	<hr/>
Total assets	\$ <u>92,579,802</u>	<u>88,137,151</u>

BFA Attachment A (cont.)

<u>Liabilities and Net Assets</u>	<u>2011</u>	<u>2010</u>
Current liabilities:		
Current portion of long-term debt	\$ 1,732,109	1,738,533
Accounts payable	6,591,425	7,714,483
Accrued expenses and other liabilities	7,212,647	5,171,254
Estimated third-party payor settlements	3,086,840	-
Due to affiliates	371,583	533,405
	<u>18,994,604</u>	<u>15,157,675</u>
Total current liabilities		
Long-term debt, net of current portion	18,557,588	19,719,874
Interest rate swap liability	2,260,942	1,974,235
Accrued pension liability	20,654,439	12,467,259
Postretirement benefit liability	3,619,953	3,152,690
Other liabilities	113,365	-
	<u>64,200,891</u>	<u>52,471,733</u>
Total liabilities		
Net assets:		
Unrestricted	26,889,066	33,439,452
Temporarily restricted	942,846	1,669,619
Permanently restricted	546,999	556,347
	<u>28,378,911</u>	<u>35,665,418</u>
Total net assets		
Commitments and contingent liabilities		
Total liabilities and net assets	\$ <u>92,579,802</u>	<u>88,137,151</u>

## CLAXTON-HEPBURN MEDICAL CENTER

## Consolidated Statements of Operations

Years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Unrestricted revenues, gains and other support:		
Net patient service revenue	\$ 93,354,992	85,179,165
Other revenue	<u>1,052,051</u>	<u>945,200</u>
Total revenues, gains and other support	<u>94,407,043</u>	<u>86,124,365</u>
Expenses:		
Salaries and wages	39,121,022	36,767,239
Fringe benefits	12,951,937	10,072,872
Supplies	14,530,110	13,203,209
Other expenses	16,332,695	15,169,349
Insurance expense	1,148,916	1,045,416
Depreciation and amortization	4,199,426	4,228,691
Interest	1,041,958	1,169,132
Provision for bad debts	2,301,714	2,675,810
New York State gross receipts tax	<u>341,064</u>	<u>296,108</u>
Total expenses	<u>91,968,842</u>	<u>84,627,826</u>
Income from operations	<u>2,438,201</u>	<u>1,496,539</u>
Nonoperating revenue (expense):		
Contributions	295,709	198,000
Investment income	18,627	29,319
Change in fair value of interest rate swap	<u>(286,707)</u>	<u>(342,278)</u>
Total nonoperating revenue (expense)	<u>27,629</u>	<u>(114,959)</u>
Excess of revenues over expenses	2,465,830	1,381,580
Transfer to the Foundation	(100,000)	(70,000)
Equity in change in unrestricted net assets of Claxton-Hepburn Medical Center Foundation, Inc.	(308,331)	809,638
Contributions and grants received for purchase of property and equipment	369,272	1,473,297
Net assets released from restrictions used for purchase of property and equipment	727,418	-
Pension-related and postretirement-related changes other than net periodic benefit cost	<u>(9,704,575)</u>	<u>(298,968)</u>
Increase (decrease) in unrestricted net assets	<u>\$ (6,550,386)</u>	<u>3,295,547</u>

## CLAXTON-HEPBURN MEDICAL CENTER

## Consolidated Statements of Changes in Net Assets

Years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Unrestricted net assets:		
Excess of revenues over expenses	\$ 2,465,830	1,381,580
Transfer to the Foundation	(100,000)	(70,000)
Equity in change in unrestricted net assets of Claxton-Hepburn Medical Center Foundation, Inc.	(308,331)	809,638
Contributions and grants received for purchase of property and equipment	369,272	1,473,297
Net assets released from restrictions used for purchase of property and equipment	727,418	-
Pension-related and postretirement-related changes other than net periodic benefit cost	(9,704,575)	(298,968)
	<u>(6,550,386)</u>	<u>3,295,547</u>
Increase (decrease) in unrestricted net assets		
Temporarily restricted net assets:		
Restricted grant	-	1,297,151
Net assets released from restrictions used for purchase of property and equipment	(727,418)	-
Equity in change in temporarily restricted net assets of Claxton-Hepburn Medical Center Foundation, Inc.	645	21,047
	<u>(726,773)</u>	<u>1,318,198</u>
Increase (decrease) in temporarily restricted net assets		
Permanently restricted net assets:		
Equity in change in permanently restricted net assets of Claxton-Hepburn Medical Center Foundation, Inc.	(9,348)	45,829
	<u>(9,348)</u>	<u>45,829</u>
Increase (decrease) in permanently restricted net assets		
Increase (decrease) in net assets	(7,286,507)	4,659,574
Net assets at beginning of year	<u>35,665,418</u>	<u>31,005,844</u>
Net assets at end of year	<u>\$ 28,378,911</u>	<u>35,665,418</u>

## BFA Attachment B

UNITED HELPERS MANAGEMENT COMPANY, INC.  
 COMPARATIVE STATEMENTS OF FINANCIAL POSITION,  
 DECEMBER 31, 2011 AND 2010

ASSETS	<u>12/31/2011</u>	<u>12/31/2010</u>
<b>CURRENT ASSETS:</b>		
Cash and Cash Equivalents	\$ 305,071	\$ 494,724
Security Deposits	14,788	17,336
Affiliate Receivable	358,237	149,138
Employee Receivables	198	904
Other Receivables	8,920	2,249
Inventory	3,009	2,126
Prepaid Expenses	8,612	30,764
Total Current Assets	<u>\$ 698,835</u>	<u>\$ 697,241</u>
<b>FIXED ASSETS:</b>		
Land Improvements	\$ 18,539	\$ 16,114
Building	240,132	203,390
Construction in Progress	10,260	-
Equipment and Vehicles	363,229	314,820
Total Fixed Assets	<u>\$ 632,160</u>	<u>\$ 534,324</u>
Less Accumulated Depreciation	<u>537,457</u>	<u>437,040</u>
Net Fixed Assets	<u>\$ 94,703</u>	<u>\$ 97,284</u>
<b>OTHER ASSETS:</b>		
Property and Equipment Held for Sale, Net	<u>\$ -</u>	<u>\$ 233,526</u>
<b>TOTAL</b>	<u>\$ 793,538</u>	<u>\$ 1,028,051</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts Payable	\$ 26,906	\$ 26,503
Accrued Payroll and Payroll Taxes	261,612	230,927
Employee Benefits Payable	13,364	6,419
Deferred Revenue	19,571	130,000
Accrued Pension Obligation - Current	112,500	97,650
Security Deposits	14,788	17,336
Total Current Liabilities	<u>\$ 448,741</u>	<u>\$ 508,835</u>
<b>LONG-TERM LIABILITIES -</b>		
Accrued Pension Obligation - Long Term	<u>2,254,216</u>	<u>2,290,313</u>
Total Liabilities	<u>\$ 2,702,957</u>	<u>\$ 2,799,148</u>
<b>NET ASSETS:</b>		
Unrestricted	<u>(1,909,419)</u>	<u>(1,771,096)</u>
<b>TOTAL</b>	<u>\$ 793,538</u>	<u>\$ 1,028,052</u>

## UNITED HELPERS MANAGEMENT COMPANY, INC.

COMPARATIVE STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	<u>12/31/2011</u>	<u>12/31/2010</u>
MANAGEMENT SERVICES INCOME	\$ 2,504,616	\$ 1,989,911
OTHER INCOME:		
Interest Income	366	241
Rent Income	25,182	-
Miscellaneous Income	<u>139,829</u>	<u>505</u>
Total Revenues	<u>\$ 2,669,993</u>	<u>\$ 1,990,657</u>
OPERATING EXPENSES:		
Salaries and Wages	\$ 1,585,947	\$ 1,300,892
Employee Benefits	463,087	420,210
Supplies	181,862	140,649
Professional and Contracted Services	108,275	71,986
Other Direct Expenses	197,382	100,557
Depreciation and Amortization	<u>100,859</u>	<u>43,673</u>
Total Operating Expenses	<u>\$ 2,637,412</u>	<u>\$ 2,077,967</u>
EXCESS (DEFICIT) OF INCOME OVER EXPENSES	<u>\$ 32,581</u>	<u>\$ (87,310)</u>
OTHER CHANGES:		
Gain on Disposition of Assets Held for Investment	\$ 1,373,127	\$ -
Transfer to Affiliate	(1,607,254)	-
Transfer of Assets from Affiliate	-	233,526
Change in Funded Status of Employee Benefit Plans, Other than Net Periodic Pension Cost	<u>63,223</u>	<u>(305,995)</u>
Total Other Changes	<u>\$ (170,904)</u>	<u>\$ (72,469)</u>
CHANGE IN NET ASSETS	\$ (138,323)	\$ (159,779)
NET ASSETS - Beginning of Year	<u>(1,771,096)</u>	<u>(1,611,317)</u>
NET ASSETS - END OF YEAR	<u>\$ (1,909,419)</u>	<u>\$ (1,771,096)</u>

## CANTON-POTSDAM HOSPITAL

## Balance Sheets

December 31, 2011 and 2010

Assets	<u>2011</u>	<u>2010</u>
Current assets:		
Cash and cash equivalents	\$ 3,776,257	4,977,238
Patient accounts receivable, less estimated uncollectibles of \$7,222,000 and \$4,394,000 in 2011 and 2010, respectively	15,549,465	12,529,468
Other receivables, net	737,203	2,152,211
Inventories	1,152,241	1,147,148
Prepaid expenses and other current assets	1,109,704	836,631
Due from Canton-Potsdam Hospital Foundation, Inc.	1,076,437	155,706
Total current assets	<u>23,401,307</u>	<u>21,798,402</u>
Assets whose use is limited	2,127,996	1,496,850
Long-term investments	820,749	831,307
Other receivables, net	570,771	511,277
Interest in net assets of Canton-Potsdam Hospital Foundation, Inc.	11,360,108	10,573,256
Deferred financing costs, net	274,152	297,129
Property and equipment, net	40,716,091	30,902,939
Total assets	<u>\$ 79,271,174</u>	<u>66,411,160</u>

<b>Liabilities and Net Assets</b>	<u>2011</u>	<u>2010</u>
Current liabilities:		
Accounts payable	\$ 5,804,551	7,712,941
Accrued expenses:		
Salaries and wages	1,385,557	1,141,575
Accrued benefit time	2,824,900	2,121,946
Other	911,790	912,865
Estimated third-party settlements	2,855,141	2,465,702
Current maturities of long-term liabilities	2,059,201	721,900
Total current liabilities	<u>15,841,140</u>	<u>15,076,929</u>
Long-term liabilities		
Bonds and mortgage loan payable	18,582,037	11,368,046
Term loans payable	729,229	864,658
Interest rate swap	1,992,161	1,398,085
Capital lease obligations	3,843,939	706,547
Accrued pension obligation	9,160,371	4,002,592
Asset retirement obligations	580,044	533,914
	34,887,781	18,873,842
Less portion classified as current	2,059,201	721,900
	<u>32,828,580</u>	<u>18,151,942</u>
Net assets:		
Unrestricted	27,904,668	32,198,687
Temporarily restricted	1,977,028	263,844
Permanently restricted	719,758	719,758
Total net assets	<u>30,601,454</u>	<u>33,182,289</u>
Total liabilities and net assets	<u>\$ 79,271,174</u>	<u>66,411,160</u>

## CANTON-POTSDAM HOSPITAL

## Statements of Operations and Changes in Net Assets

Years ended December 31, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Unrestricted revenue, gains, and other support:		
Net patient service revenue	\$ 91,856,399	88,047,748
Other revenue	2,653,836	2,472,848
Total revenue, gains, and other support	<u>94,510,235</u>	<u>90,520,596</u>
Expenses:		
Salaries and wages	41,563,025	38,812,144
Employee benefits	10,372,055	10,766,179
Supplies and other expenses	30,441,179	29,067,815
Provision for bad debts	5,442,774	4,637,763
Depreciation and amortization	4,422,568	4,332,875
Interest	764,186	576,658
Total expenses	<u>93,005,787</u>	<u>88,193,434</u>
Income from operations	<u>1,504,448</u>	<u>2,327,162</u>
Nonoperating gains (losses):		
Gifts and bequests	28,998	34,144
Change in fair value of interest rate swap	(594,076)	(193,793)
Gain on disposal of fixed assets	---	9,124
Income (loss) on long-term investments:		
Unrestricted endowment income	28,674	29,405
Net realized losses on investments	(2,466)	(13,655)
Loss on refinancing of debt	---	(543,238)
Total nonoperating losses, net	<u>(538,870)</u>	<u>(678,013)</u>
Excess of revenue over expenses	<u>\$ 965,578</u>	<u>1,649,149</u>

**CANTON-POTSDAM HOSPITAL**  
**Statements of Operations and Changes in Net Assets**  
**Years ended December 31, 2011 and 2010**

	<u>2011</u>	<u>2010</u>
Unrestricted net assets:		
Excess of revenue over expenses	\$ 965,578	1,649,149
Contributions for capital acquisitions	431,885	944,053
Change in interest in net assets of Canton-Potsdam Hospital Foundation, Inc.	(85,630)	1,304,153
Change in net unrealized (losses) gains on investments	(11,028)	29,889
Change in funded status of defined benefit pension plan, other than net periodic pension cost	<u>(5,594,824)</u>	<u>(573,301)</u>
(Decrease) increase in unrestricted net assets	(4,294,019)	3,353,943
Temporarily restricted net assets:		
Contributions for capital acquisitions	840,702	--
Change in interest in net assets of Canton-Potsdam Hospital Foundation, Inc.	<u>872,482</u>	<u>263,844</u>
Increase in temporarily restricted net assets	<u>1,713,184</u>	<u>263,844</u>
(Decrease) increase in net assets	(2,580,835)	3,617,787
Net assets, beginning of year	<u>33,182,289</u>	<u>29,564,502</u>
Net assets, end of year	<u>\$ 30,601,454</u>	<u>33,182,289</u>

**HOSPICE AND PALLIATIVE CARE  
OF ST. LAWRENCE VALLEY, INC.**

**STATEMENTS OF FINANCIAL POSITION,  
DECEMBER 31, 2011 AND 2010**

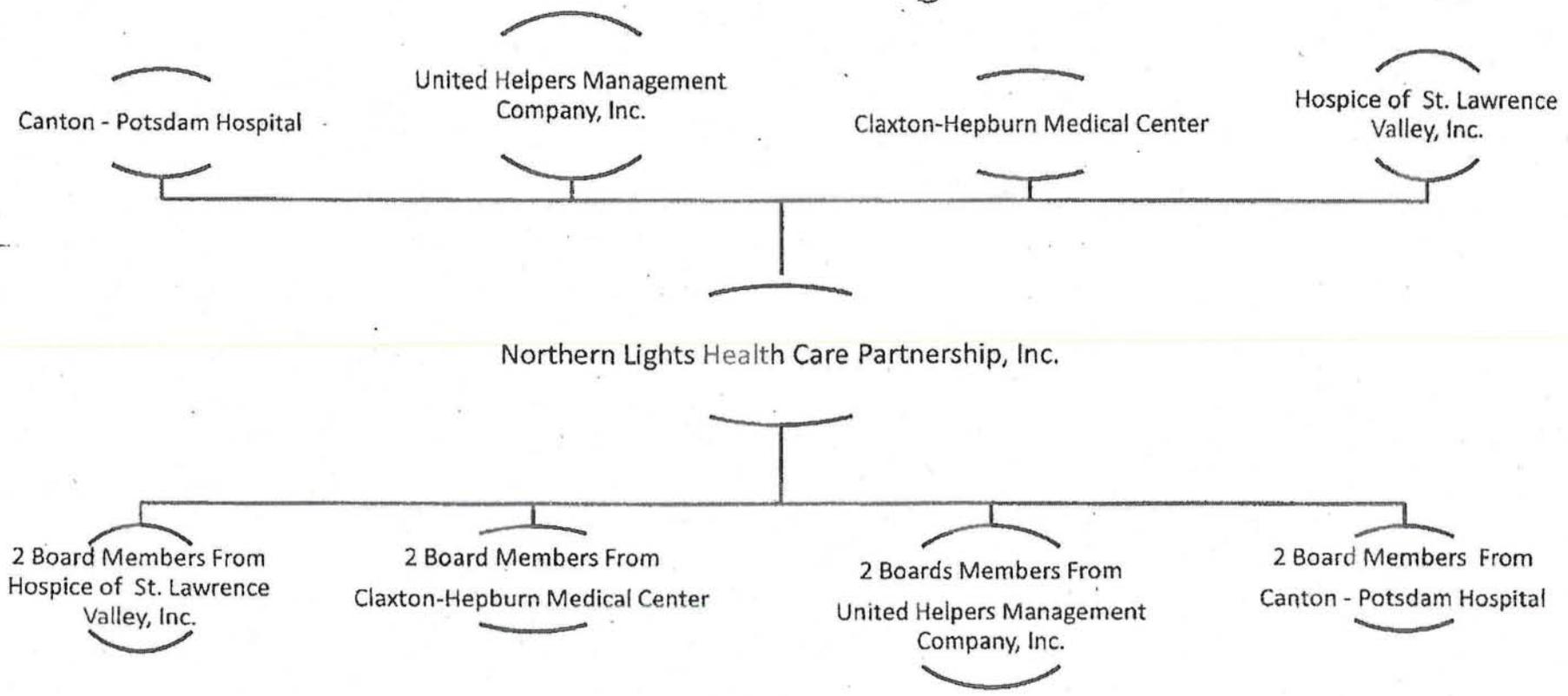
ASSETS	<u>12/31/2011</u>	<u>12/31/2010</u>
Cash and Cash Equivalents	\$ 418,597	\$ 345,268
Restricted Cash	24,534	20,315
Accounts Receivable - Patients (Net)	953,977	616,556
Accounts Receivable - Other	42,383	49,618
Prepaid Expenses	41,822	48,916
Investments	1,368,447	1,211,416
Pledges Receivable	38,483	48,646
Land, Building and Equipment	<u>1,866,607</u>	<u>1,933,496</u>
<b>TOTAL</b>	<b>\$ 4,754,850</b>	<b>\$ 4,274,231</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES:</b>		
Accounts Payable	\$ 426,610	\$ 333,110
Accrued Payroll, Payroll Taxes and Withholding	108,674	93,787
Deferred Revenue	61,836	9,090
Leases Payable	60,545	59,292
Mortgage Payable	<u>627,289</u>	<u>641,629</u>
Total Liabilities	<b>\$ 1,284,954</b>	<b>\$ 1,136,908</b>
<b>NET ASSETS:</b>		
Unrestricted:		
Designated	\$ 383,583	\$ 265,247
Undesignated	2,934,835	2,754,103
Temporarily Restricted	17,028	19,823
Permanently Restricted	<u>134,450</u>	<u>98,150</u>
Total Net Assets	<b>\$ 3,469,896</b>	<b>\$ 3,137,323</b>
<b>TOTAL</b>	<b>\$ 4,754,850</b>	<b>\$ 4,274,231</b>

**HOSPICE AND PALLIATIVE CARE  
OF ST. LAWRENCE VALLEY, INC.**

**STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010**

	<u>12/31/2011</u>	<u>12/31/2010</u>
<b>UNRESTRICTED NET ASSETS:</b>		
<b>REVENUES, GAINS AND OTHER SUPPORT:</b>		
Patient Revenue	\$ 4,960,048	\$ 4,271,630
Contracted Services	76,493	46,198
Contributions	222,296	326,634
Special Projects	102,899	91,858
Grant Revenue	-	100
Donated Services	-	35
Interest Income	65	42
Miscellaneous Income	1,608	575
Net Assets Released from Donor Restrictions	45,943	62,300
Total Unrestricted Revenues, Gains and Other Support	<u>\$ 5,409,352</u>	<u>\$ 4,799,372</u>
<b>EXPENSES:</b>		
Program Services	\$ 4,141,175	\$ 3,568,458
General and Administrative	808,789	690,781
Fundraising	160,526	146,964
Total Expenses	<u>\$ 5,110,490</u>	<u>\$ 4,406,203</u>
<b>NET INCOME FROM OPERATIONS</b>	<u>\$ 298,862</u>	<u>\$ 393,169</u>
<b>OTHER INCOME (EXPENSE):</b>		
Investment Income	\$ 23,740	\$ 15,922
Net Realized and Unrealized Gain (Loss) on Investments	(23,534)	111,103
Gain (Loss) on Disposal of Fixed Assets	-	(550)
Total Other Income (Expense)	<u>\$ 206</u>	<u>\$ 126,475</u>
<b>CHANGE IN UNRESTRICTED NET ASSETS</b>	<u>\$ 299,068</u>	<u>\$ 519,644</u>
<b>TEMPORARILY RESTRICTED NET ASSETS:</b>		
Grants and Contributions	\$ 43,128	\$ 33,300
Endowment Investment Returns	20	4,376
Net Assets Released from Restrictions	(45,943)	(62,300)
<b>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</b>	<u>\$ (2,795)</u>	<u>\$ (24,624)</u>
<b>PERMANENTLY RESTRICTED NET ASSETS:</b>		
Contributions	<u>\$ 36,300</u>	<u>\$ 39,850</u>
<b>CHANGE IN NET ASSETS</b>	<u>\$ 332,573</u>	<u>\$ 534,870</u>
<b>NET ASSETS - Beginning of Year</b>	<u>3,137,323</u>	<u>2,602,453</u>
<b>NET ASSETS - END OF YEAR</b>	<u>\$ 3,469,896</u>	<u>\$ 3,137,323</u>

Northern Lights Health Care Partnership, Inc.  
A Not-for-Profit Company to be formed by  
(4) Four Not-for-Profit Health Care Organizations Located in St. Lawrence County



BETHCO CORPORATION  
AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

DECEMBER 31, 2010  
(With Summarized Financial Information  
for December 31, 2009)

	<u>2010</u>	<u>2009</u>
ASSETS		
Current assets		
Cash and cash equivalents	\$ 58,231,360	\$ 63,260,496
Resident funds/tenant security deposits held in trust	860,270	1,016,408
Investments	82,334,160	73,558,753
Accounts receivable (net of allowance for doubtful accounts of \$4,920,000 in 2010 and \$4,650,000 in 2009)	43,573,190	38,359,475
Prepaid expenses, deposits and other	<u>3,085,018</u>	<u>2,315,679</u>
Total current assets	<u>188,083,998</u>	<u>178,510,811</u>
Assets whose use is limited		
Cash and cash equivalents	45,481,074	51,734,997
Investments	<u>9,105,429</u>	<u>8,239,301</u>
Total assets whose use is limited	<u>54,586,503</u>	<u>59,974,298</u>
Noncurrent assets		
Fixed assets - net	128,461,854	124,549,148
Deferred financing costs - net	3,437,390	3,640,772
Assets held for deferred compensation	<u>1,800,768</u>	<u>1,469,807</u>
Total noncurrent assets	<u>133,700,012</u>	<u>129,659,727</u>
Total assets	<u>\$ 376,370,513</u>	<u>\$ 368,144,836</u>

-continued-

BETHICO CORPORATION  
AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

DECEMBER 31, 2010  
(With Summarized Financial Information  
for December 31, 2009)

	2010	2009
<b>LIABILITIES AND NET ASSETS</b>		
Current liabilities		
Accounts payable and accrued expenses	\$ 49,509,919	\$ 45,335,307
Accrued payroll, vacations and related withholdings	12,984,036	12,731,101
Estimated due to third parties	33,945,520	36,605,916
Resident funds/tenant security deposits held in trust	860,270	1,016,408
Mortgages and loans payable	1,810,132	1,882,028
Capital lease obligations	4,535,000	2,011,806
Severance payable	71,932	142,333
Accrued pension payable		45,000
Supplemental retirement plan obligation	84,996	84,996
Total current liabilities	<u>103,801,805</u>	<u>99,854,895</u>
Long-term liabilities		
Mortgages and loans payable	43,530,360	45,345,873
Capital lease obligations	58,330,000	62,865,000
Severance payable		58,331
Accrued pension payable	329,469	421,760
Supplemental retirement plan obligation	3,074,416	2,913,244
Total long-term liabilities	<u>105,264,245</u>	<u>111,604,208</u>
Total liabilities	<u>209,066,050</u>	<u>211,459,103</u>
Net assets		
Unrestricted	154,888,860	144,939,361
Temporarily restricted	12,415,603	11,746,372
Total net assets	<u>167,304,463</u>	<u>156,685,733</u>
Total liabilities and net assets	<u>\$ 376,370,513</u>	<u>\$ 368,144,836</u>

BETICO CORPORATION AND SUBSIDIARIES  
 CONSOLIDATED STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2010  
 (With Summarized Financial Information for the Year Ended December 31, 2009)

	2010			2009
	Unrestricted	Temporarily Restricted	Total	
Operating revenues				
Resident, capitation, and client revenues	\$ 474,196,096		\$ 474,196,096	\$ 445,862,698
Rental income	5,591,493		5,591,493	5,458,220
Other revenues	4,995,064		4,995,064	4,391,910
Total operating revenues	484,782,653		484,782,653	455,712,828
Operating expenses				
Salaries and related benefits	206,711,435		206,711,435	197,585,047
Supplies and other expenses	259,419,757		259,419,757	235,485,689
Interest	5,425,596		5,425,596	5,668,741
Depreciation and amortization	12,652,887		12,652,887	12,095,126
Total operating expenses	484,209,675		484,209,675	450,834,603
Operating gain	572,978		572,978	4,878,225
Nonoperating revenues, expenses, gains and losses				
Investment income	7,893,590	\$ 841,143	8,734,733	15,034,654
Contributions and grants	1,364,006	3,805	1,367,811	668,698
Abandoned project costs/loss on disposal of fixed assets				(1,273,593)
Net assets released from restrictions	175,717	(175,717)		
Nonoperating expenses	(133,813)		(133,813)	(91,388)
Total nonoperating revenues, expenses, gains and losses	9,299,500	669,231	9,968,731	14,338,371
Change in net assets before other changes	9,872,478	669,231	10,541,709	19,216,596
Adjustment to pension plan funded status	77,021		77,021	127,155
Change in net assets	9,949,499	669,231	10,618,730	19,343,751
Net assets - beginning of year	144,939,361	11,746,372	156,685,733	137,341,982
Net assets - end of year	\$ 154,888,860	\$ 12,415,603	\$ 167,304,463	\$ 156,685,733

THICO CORPORATION AND AFFILIATES  
 CONSOLIDATED BALANCE SHEET  
 DECEMBER 31, 2011

	<u>Unaudited</u>
<b>Assets</b>	
<b>Current assets</b>	
Cash	\$28,831,440
Investments	77,721,649
Net accounts receivable	56,829,207
Due from related parties	-
Other	3,832,539
<b>Total current assets</b>	<u>167,214,835</u>
<b>Limited Use &amp; Restricted Funds</b>	
Cash & Investments	80,457,031
Accounts receivable	-
<b>Total Limited Use &amp; Restricted Funds</b>	<u>80,457,031</u>
<b>Net Fixed Assets</b>	136,438,195
	<u><u>\$384,110,061</u></u>
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts payable & accrued payroll	\$86,153,623
Due to third parties	29,334,318
Other	1,084,843
Current installments loans & retirement plan	4,834,396
<b>Total current liabilities</b>	<u>121,407,180</u>
<b>Long Term Liabilities</b>	
Loans & mortgage payable	98,892,173
Supplemental retirement plan obligations	3,938,487
<b>Total long term liabilities</b>	<u>102,830,660</u>
<b>Total Liabilities</b>	<u>224,237,840</u>
<b>Net assets</b>	<u>159,872,221</u>
<b>Total liabilities and net assets</b>	<u><u>384,110,061</u></u>

## BFA Attachment B (cont.)

ETHCO CORPORATION AND AFFILIATES  
 CONSOLIDATED STATEMENT OF OPERATIONS  
 FOR THE TWELVE MONTHS ENDING DECEMBER 31 2011

	<u>Unaudited</u>
Revenue	
Patient Service	\$552,788,505
Other	6,462,962
	<u>559,251,467</u>
Total revenues	
Operating expenses	
Salaries & Benefits	204,090,381
Other Expenses	345,864,132
Depreciation & Interest	18,296,210
	<u>568,250,723</u>
Total operating expenses	
Surplus (deficit)	<u>(8,999,256)</u>
Non-operating activity	
Revenue	2,058,655
Expenses	(491,641)
Intercompany transfers	-
	<u>1,567,014</u>
Total non-operating activity	
Change in net assets	<u>(7,432,242)</u>
Net assets beginning year	<u>167,304,463</u>
Net assets	<u>\$159,872,221</u>



CENTERLIGHT HEALTH SYSTEM  
 CONSOLIDATED STATEMENT OF OPERATIONS  
 FOR THE THREE MONTHS ENDING MARCH 31, 2012

	Centerlight TOTAL
Revenue	
Patient Service	\$157,168,258
Other	2,763,957
	<u>159,932,215</u>
Operating expenses	
Salaries & Benefits	53,066,973
Other Expenses	106,412,649
Depreciation & Interest	5,116,342
	<u>164,595,964</u>
Surplus (deficit)	<u>(4,663,749)</u>
Non-operating activity	
Revenue	5,647,518
Expenses	(151,635)
Intercompany transfers	-
Total non-operating activity	<u>5,495,883</u>
Change in net assets	<u>832,134</u>
Net assets beginning year	<u>159,872,221</u>
Net assets	<u>\$160,704,355</u>

Centerlight Health System (CHHA)  
Pro Forma Balance Sheet  
Day One  
2012

ASSETS	
Cash and Cash equivalents	\$3,630,936
Fixed Assets	\$300,000
Total assets	\$3,930,936
LIABILITIES & NET ASSETS	
Net Assets	\$3,930,936
Total net assets	<u>\$3,930,936</u>

Financial Summary

Attachment A

Jewish Home Lifecare, Manhattan  
FISCAL PERIOD ENDED

	<u>2011</u>	<u>2010</u>	<u>2009</u>
ASSETS - CURRENT	\$25,908,897	\$27,171,275	\$28,208,732
ASSETS - FIXED AND OTHER	87,865,910	88,852,484	81,041,342
LIABILITIES - CURRENT	23,696,809	29,015,875	29,015,875
LIABILITIES - LONG-TERM	23,743,209	16,629,165	16,629,165
EQUITY	66,334,789	\$70,378,719	\$63,605,034
<hr/>			
OPERATING INCOME	\$106,556,279	\$102,330,405	\$100,923,782
OPERATING EXPENSES	104,417,875	98,075,467	98,851,244
OPERATING NET INCOME	\$2,138,404	\$4,254,938	\$2,072,538
NON OPERATING REVENUES	285,994	4,231,889	6,079,216
CHANGES IN NET ASSETS BEFORE OTHER CHANGES	\$2,424,398	\$8,486,827	\$8,151,754
ADJUSTMENTS	\$6,468,328	\$228,833	(\$4,165,259)
CHANGE IN NET ASSETS	(\$4,043,930)	\$8,715,660	\$3,986,495
<hr/>			
DEPRECIATION	NA	\$2,410,160	\$2,826,186
<hr/>			
NUMBER OF BEDS	514	514	514
PERCENT OF OCCUPANCY (DAYS)	99.13%	99.14%	99.03%
<hr/>			
PERCENT OCCUPANCY (DAYS):			
MEDICAID	64.38%	71.53%	69.67%
MEDICARE	16.30%	21.92%	16.91%
PRIVATE/OTHER	19.32%	6.55%	13.42%
<hr/>			
MEDICAID RATE BREAKDOWN:			
April 1, 2011 Rate Sheet			
OPERATING		\$293.83	
CAPITAL		<u>14.09</u>	
TOTAL		\$307.92	

**JEWISH HOME LIFECARE SYSTEM**  
(as of January 1, 2012)

