

Health Home and MCO Contracting Process Questions and Answers

- Q. Must every contract be submitted for review and approval?
- A. MCOs can submit a template for approval with a unique identifying number and one executed agreement using the template.
Where a template is not used the MCO must submit each agreement for review and approval.
- Q. Must the template have the fee arrangement included or can the fee arrangement be negotiated with each Health Home.
- A. The fee arrangement is not required to be included with the template, however, each fee arrangement must be reviewed and approved. MCO should submit the Health Home agreement as a material amendment to the template. The contract must be assigned a new identification number and be accompanied with a new Contract Statement and Certification form with the information in Section D “Financial Arrangements Between MCO and Health Home Provider” completed. The DOH will review the fee arrangement for appropriateness.
- Q. Can the MCO use capitated arrangements?
- A. No, the arrangement must describe how much of the payment from the DOH will be directed to the Health Home.
- Q. Is DOH reviewing and approving the downstream agreement between the Health Home and the providers?
- A. No.
- Q. Can MCOs begin contract negotiations with Phase I and Phase II Health Homes?
- A. Yes, Phase I and II Health Homes have been designated by the DOH.
- Q. What is the relationship between the Health Home MOU submitted with the Health Home application and the contract? Must a contract be negotiated and submitted for approval under the approval process?
- A. The MOU submitted with the Health Home application as part of the designation process does not contain either the Key Provisions or the Contract Statement and Certification. The MCO can use the MOU as a starting point for the development of a contract but the MOU must be converted to a contract and include the Key Provisions as an appendix or incorporate the provisions in the body of the contract. The Contract Statement and Certification form also must be submitted.