## **Medicaid Advantage Model Contract**

#### MISCELLANEOUS / CONSULTANT SERVICES

#### **STATE AGENCY** (Name and Address):

New York State Department of Health Office of Health Insurance Programs Division of Health Plan Contracting and Oversight ORIGINATING AGENCY GLBU: DOH01 One Commerce Plaza 99 Washington Avenue Albany, NY 12210

NYS COMPTROLLER'S NUMBER:

DEPARTMENT ID: 3450000

**CONTRACTOR** (Name and Address):

**TYPE OF PROGRAM(S):** Medicaid Advantage

#### **CHARITIES REGISTRATION NUMBER:**

CONTRACTOR HAS ( ) HAS NOT ( ) TIMELY FILED WITH THE ATTORNEY GENERAL'S CHARITIES BUREAU ALL REQUIRED PERIODIC OR ANNUAL WRITTEN REPORTS **CONTRACT TERM** 

**FROM:** January 1, 2016 **TO:** December 31, 2021

FUNDING AMOUNT FOR CONTRACT **TERM:** Based on approved capitation rates

FEDERAL TAX IDENTIFICATION NUMBER:

#### NYS VENDOR IDENTIFICATION NUMBER:

**MUNICIPALITY NO. (if applicable)** 

### **STATUS:**

CONTRACTOR IS () IS NOT () A SECTARIAN ENTITY

CONTRACTOR IS () IS NOT () A NOT-FOR-PROFIT ORGANIZATION

CONTRACTOR IS ( ) IS NOT ( ) A N Y STATE BUSINESS ENTERPRISE

#### THIS CONTRACT IS NOT RENEWABLE.

Medicaid Advantage Contract 2016 - 2020

FACE PAGES -1-

CONTRACTOR	STATE AGENCY
By:	Ву:
Printed Name	Printed Name
Title:	Title:
Date:	Date:
	State Agency Certification: "In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract."
STATE OF NEW YORK ) )SS.: County of)	
, personall satisfactory evidence to be the individual(s) whose and acknowledged to me that he/she/they executed	before me, the undersigned, personally appeared by known to me or proved to me on the basis of se name(s) is(are) subscribed to the within instrument ed the same in his/her/their/ capacity(ies), and that by ndividual(s), or the person upon behalf of which the
(Signature and office of the individual taking ack	nowledgement)
ATTORNEY GENERAL'S SIGNATURE	STATE COMPTROLLER'S SIGNATURE

IN WITNESS THEREOF, the parties hereto have executed or approved this AGREEMENT on the dates below their signatures.

Medicaid Advantage Contract 2016 - 2020

Title\_\_\_\_\_

Date\_\_\_\_\_

Title\_\_\_\_\_

Date\_\_\_\_\_

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This AGREEMENT is hereby made by and between the New York State Department of Health (SDOH) and \_\_\_\_\_\_ (Contractor) as identified on the face page of this Agreement.

#### RECITALS

WHEREAS, pursuant to Title XIX of the Federal Social Security Act, codified as 42 U.S.C. Section 1396 et seq. (the Social Security Act), and Title 11 of Article 5 of the New York State Social Services Law (SSL), codified as SSL Section 363 et seq., a comprehensive program of Medical Assistance for needy persons exists in the State of New York (Medicaid); and

WHEREAS, pursuant to Article 44 of the Public Health Law (PHL), the New York State Department of Health (SDOH) is authorized to issue Certificates of Authority to establish Health Maintenance Organizations (HMOs), PHL Section 4400 et seq., and Prepaid Health Services Plans (PHSPs), PHL Section 4403-a; and

WHEREAS, the State Social Services Law defines Medicaid to include payment of part or all of the cost of care and services furnished by an HMO or a PHSP, identified as Managed Care Organizations (MCOs) in this Agreement, to Eligible Persons, as defined in this Agreement, residing in the geographic area specified in Appendix M (Service Area) when such care and services are furnished in accordance with an agreement approved by the SDOH that meets the requirements of federal law and regulations; and

WHEREAS, the Contractor is a corporation organized under the laws of New York State and is certified under Article 44 of the State Public Health Law or Article 43 of the NYS Insurance Law, and, pursuant to 42 CFR 438.602(i), is not located outside of the United States; and

WHEREAS, the Contractor has applied to participate in the Medicaid Managed Care Program and the SDOH has determined that the Contractor meets the qualification criteria established for participation; and

WHEREAS, the Contractor is an entity which has been determined to be an eligible Medicare Advantage Organization by the Administrator of the Centers for Medicare and Medicaid Services (CMS) under 42 CFR 422.503; and has entered into a contract with CMS pursuant to Sections 1851 through 1859 of the Social Security Act to operate a coordinated care plan, as described in its final Plan Benefit Package (PBP) bid submission proposal approved by CMS, in compliance with 42 CFR Part 422 and other applicable Federal statutes, regulations and policies; and

WHEREAS, the Contractor is an entity that has amended its contract with CMS to include an agreement to offer qualified Medicare Part D coverage pursuant to sections 1860D-1 through 1860D-42 of the Social Security Act and Subpart K of 42 CFR Part 422 or is a Specialized Medicare Advantage Plan for Special Needs Individuals which includes qualified Medicare Part D prescription drug coverage; and

WHEREAS, the Contractor offers a comprehensive health services plan and represents that it is able to make provision for furnishing the Medicare Plan Benefit Package (Medicare Part C benefit), the Medicare Voluntary Prescription Drug Benefit (Medicare Part D prescription drug benefit) and the Medicaid Advantage Product as defined in this Agreement and has proposed to provide coverage of these products to Eligible Persons as defined in this Agreement residing in the geographic area specified in Appendix M.

NOW THEREFORE, the parties agree as follows:

#### **1 DEFINITIONS**

**"834 Electronic Data Interchange Transmission file (834 File)"** means a HIPAA 5010 compliant transaction enacted as part of the Affordable Care Act (P.L. 111-148 and 111-152). The 834 is an electronic Benefit Enrollment and Maintenance document generated by the New York State of Health. The 834 file contains new enrollments, changes in enrollments, reinstatement of enrollments and disenrollments.

**"Abuse"** means provider practices that are inconsistent with sound fiscal, business, or medical practices, and result in unnecessary cost to the Medicaid program, or in reimbursement for services that are not medically necessary or that fail to meet professionally recognized standards for health care. It also includes beneficiary practices that result in unnecessary cost to the Medicaid program (see 42 CFR 455.2; 18 NYCRR 515.1). It also includes conduct that causes harm to an Enrollee.

"Behavioral Health" means mental health and/or substance use disorders.

**"Capitation Rate"** means the fixed monthly amount that the Contractor receives from the State for an Enrollee to provide that Enrollee with the Medicaid Advantage Product.

"CMS" means the U.S. Centers for Medicare and Medicaid Services, formerly known as HCFA.

"Combined Medicare Advantage and Medicaid Advantage Benefit Package" means the services and benefits described in Appendix K-1 of this Agreement.

"Community Based Long Term Care Services (CBLTCS)" means health care and supportive services provided to individuals of all ages with functional limitations or chronic illnesses who require assistance with routine daily activities such as bathing, dressing, preparing meals, and administering medications. CBLTCS is comprised of services such as Home Health Services, Private Duty Nursing, Consumer Directed Personal Assistance Services, Adult Day Health Care Program, and Personal Care Services.

"Community First Choice Option (CFCO) Services" are community based, person centered, and designed to maximize an Enrollee's independence in the community. All services in this category must directly relate to an assessed need and must be authorized in the Enrollee's Person Centered Service Plan. Some CFCO Services are available to all Enrollees. Other CFCO Services are only available to those who qualify for CFCO and will be designated as "(CFCO Only)" here and in Appendix K. To qualify for CFCO, Enrollees must be determined to need Nursing Home Level of Care. Full eligibility criteria are detailed in Departmental guidance entitled *Guidelines for the Provision of Services Under the Community First Choice Option (CFCO) Benefit Within Managed Long Term Care*. CFCO Services include:

Medicaid Advantage Contract 2016 - 2020

DEFINITIONS SECTION 1 - 1 -

- Assistive technology beyond the scope of Durable Medical Equipment (CFCO Only) items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an Enrollee's independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.
- *Non-Medicare Durable Medical Equipment (DME)* devices and equipment, other than prosthetic or orthotic appliances, which have been ordered by a practitioner in the treatment of a specific medical condition and which: a) can withstand repeated use for a protracted period of time, b) are primarily and customarily used for medical purposes, c) are generally not useful to a person in the absence of illness or injury, and d) are usually fitted, designed or fashioned for a particular individual's use.
- *Non-Medicare Medical/Surgical Supplies* items for medical use other than drugs, prosthetic or orthotic appliances, durable medical equipment, or orthopedic footwear which have been ordered by a practitioner in the treatment of a specific medical condition and which are usually: consumable, non-reusable, disposable, for a specific rather than incidental purpose, and generally have no salvageable value.
- Activities of Daily Living (ADLs) and Instrumental Activities of Daily Living (IADLs) skill acquisition, maintenance, and enhancement (CFCO Only) services intended to maximize the Enrollee's independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.
- *Community Transitional Services* (CFCO Only) assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.
- *Moving Assistance* (CFCO Only) assistance to physically move an Enrollee's furnishings and other belongings to the community-based setting where the Enrollee will reside.
- *Environmental Modifications (e-mods)* (CFCO Only) internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.
- *Vehicle Modifications* (CFCO Only) modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.
- *Personal Care Services* medically necessary assistance with activities such as personal hygiene, dressing and feeding, and nutritional and environmental support function tasks. Includes medically necessary assistance with Activities of Daily Living (ADLs), Instrumental Activities of Daily Living (IADLs) and health-related tasks through hands-on assistance, supervision, and/or cueing.
- *Home Health Aide Services* health care tasks, personal hygiene services, housekeeping tasks and other related supportive services essential to the patient's health. Medicaid Advantage Contract 2016 - 2020

- *Social and Environmental Supports* services and items to support medical needs. May include home maintenance tasks and homemaker/chore services.
- *Personal Emergency Response Services (PERS)* Electronic device that enables individuals to secure help in a physical, emotional or environmental emergency.
- *Home Delivered and/or Congregate Meals* Meals provided at home or in congregate settings, e.g., senior centers to individuals unable to prepare meals or to have them prepared.

**"Conversion Therapy"** means any practice by a mental health professional that seeks to change an individual's sexual orientation or gender identity, including efforts to change behaviors, gender expressions, or to eliminate or reduce sexual or romantic attractions or feelings toward individuals of the same sex.

**"Court-Ordered Services"** means those services that the Contractor is required to provide to Enrollees pursuant to orders of courts of competent jurisdiction, provided however, that such ordered services are within the Contractor's Combined Medicare and Medicaid Advantage Benefit Package and reimbursable under New York Social Services Law Section 364-j, Title XVIII of the federal Social Security Act and Title XIX of the federal Social Security Act.

"Days" means calendar days except as otherwise stated.

"DHHS" means the U.S. Department of Health and Human Services.

**"Disenrollment"** means the process by which an Enrollee's membership in the Contractor's Medicaid Advantage Product terminates.

"Dually Eligible" means eligible for both Medicare and Medicaid.

**"Effective Date of Disenrollment"** means the date on which an Enrollee is no longer a member of the Contractor's Medicaid Advantage Product.

**"Effective Date of Enrollment"** means the date on which an Enrollee is a member of the Contractor's Medicaid Advantage Product.

**"Eligible Person"** means a person whom the LDSS, state or federal government determines to be eligible for Medicaid and who meets all the other conditions for enrollment in the Medicaid Advantage Program as set forth in Section 5.1 of this Agreement.

**"eMedNY"** means the electronic Medicaid system of New York State for eligibility verification and Medicaid provider claim submission and payments, or its successor system.

"Emergency Medical Condition" means a medical or behavioral condition, the onset of which is sudden, that manifests itself by symptoms of sufficient severity, including severe pain that a prudent layperson, possessing an average knowledge of medicine and health, could reasonably expect the absence of immediate medical attention to result in:

(i) placing the health of the person afflicted with such condition in serious jeopardy, or in the case of a behavioral condition, placing the health of the person or others in serious jeopardy; or (ii) serious impairment to such person's bodily functions; or (iii) serious dysfunction of any bodily organ or part of such person; or (iv) serious disfigurement of such person.

"**Emergency Services**" means covered services that are needed to treat an Emergency Medical Condition. Emergency services include health care procedures, treatments or services needed to evaluate or stabilize an Emergency Medical Condition including psychiatric stabilization and medical detoxification from drugs or alcohol.

**"Enrollee"** means an Eligible Person who, either personally or through an authorized representative, has enrolled in the Contractor's Medicaid Advantage Product pursuant to Section 6 of this Agreement.

**"Enrollment"** means the process by which an Enrollee's membership in a Contractor's Medicaid Advantage Product begins.

**"Enrollment Broker"** means the state and/or county-contracted entity that provides enrollment, education, and outreach services; effectuates Enrollments and Disenrollments in the Medicaid Advantage Program; and provides other contracted services on behalf of the SDOH and the LDSS.

**"Fiscal Agent"** means the entity that processes or pays vendor claims on behalf of the Medicaid state agency pursuant to an agreement between the entity and such agency.

**"Fraud"** means an intentional deception or misrepresentation made by a person with the knowledge that the deception could result in some unauthorized benefit to himself or some other person. It includes any act that constitutes fraud under applicable Federal or State law (*see* 42 CFR 455.2) and includes the acts prohibited by section 366-b of the Social Services Law (*see* 18 NYCRR 515.1).

"Guaranteed Eligibility" means the period beginning on the Enrollee's Effective Date of Enrollment in the Contractor's Medicaid Advantage Product and ending six (6) months thereafter, during which the Enrollee, who remains enrolled in the Contractor's Medicaie Advantage Product, may be entitled to continued enrollment in the Contractor's Medicaid Advantage Product despite the loss of Medicaid eligibility as set forth in Section 9 of this Agreement.

**"Health Commerce System"** or "HCS" means a closed communication network dedicated to secure data exchange and distribution of health related information between various health facility providers and the SDOH. HCS functions include: collection of Medicaid complaint and disenrollment information; collection of Medicaid financial reports; collection and reporting of managed care provider networks systems (PNS); and the reporting of Medicaid encounter data systems (MEDS III) or its successor system.

**"Local Department of Social Services"** or **"LDSS"** means a city or county social services district as constituted by Section 61 of the SSL.

**"Local Public Health Agency" or "LPHA"** means the city or county government agency responsible for monitoring the population's health, promoting the health and safety of the public, delivering public health services and intervening when necessary to protect the health and safety of the public.

**"Long Term Placement (Permanent Placement) Status"** means the status of an individual in a Residential Health Care Facility (RHCF) when the Contractor or the LDSS determines that the individual is not expected to return home or to community setting based upon medical evidence affirming the individual's need for RHCF level of care on an ongoing basis. An Enrollee may be in Long Term Care Placement Status while the LDSS determination of the Enrollee's eligibility for chronic care Medicaid is pending, pursuant to Appendix K of this Agreement.

**"Long Term Services and Supports" or (LTSS)** means health care and supportive services provided to individuals of all ages with functional limitations or chronic illnesses who require assistance with routine daily activities such as bathing, dressing, preparing meals, and administering medications. LTSS is comprised of community-based services such as Home Health Services, Private Duty Nursing, Consumer Directed Personal Assistance Services, Adult Day Health Care Program, Personal Care Services, and institutional services including Long Term Placement in Residential Health Care Facilities.

**"Managed Care Organization"** or "MCO" means a health maintenance organization ("HMO") or managed long term care plan ("MLTCP") certified under Article 44 of New York Public Health Law.

**"Marketing"** means activity of the Contractor, subcontractor or individuals or entities affiliated with the Contractor, as described in Appendix D, by which information about the Contractor is made known to Eligible Persons for the purpose of persuading such persons to enroll in the Contractor's Medicaid Advantage Product.

**"Marketing Representative"** means any individual or entity engaged by the Contractor to market on behalf of the Contractor including facilitated enrollers.

**"Medicaid Advantage Program"** means the program that the State has developed to enroll persons who are Dually Eligible in Medicaid managed care pursuant 364-j of the Social Services Law.

**"Medicaid Advantage Product"** means the product offered by a qualified MCO to Eligible Persons under this Agreement as described in Appendix K-1 of this Agreement.

"Medicaid Services" means those services as described in Appendix K-2 of this Agreement.

**"Medical Record"** means a complete record of care rendered by a provider documenting the care rendered to the Enrollee, including inpatient, outpatient, and emergency care, in Medicaid Advantage Contract 2016 - 2020

accordance with all applicable federal, state and local laws, rules and regulations. Such record shall be signed by the medical professional rendering the services.

"Medically Necessary," or "Medical Necessity," as applicable to services that the Contractor determines are a Medicaid only benefit and to services that the Contractor determines are a benefit under both Medicare and Medicaid, means health care and services that are necessary to prevent, diagnose, manage or treat conditions in the person that cause acute suffering, endanger life, result in illness or infirmity, interfere with such person's capacity for normal activity, or threaten some significant handicap.

**"Medicare Advantage Benefit Package"** means all the health care services and supplies that are covered by the Contractor's Medicare Advantage Product including Medicare Part C and qualified Part D Benefits, on file with CMS.

**"Medicare Advantage Organization"** means a public or private organization licensed by the State as a risk-bearing entity that is under contract with CMS to provide the Medicare Advantage Benefit Package as defined in this Agreement.

**"Medicare Advantage Product"** means the Medicare product(s) offered by a qualified MCO that are identified in Appendix K to Eligible Persons under this Agreement.

**"Member Handbook"** means the publication prepared by the Contractor and issued to Enrollees to inform them of their benefits and services, how to access health care services and to explain their rights and responsibilities as a Medicaid Advantage Enrollee.

**"Native American"** means, for purposes of this Agreement, a person identified in the Medicaid eligibility system as a Native American.

"New York State Office of the Attorney General (OAG)" means the New York State Office of the Attorney General, including but not limited to, the Medicaid Fraud Control Unit. The Medicaid Fraud Control Unit is the entity designated to (i) conduct a statewide program for investigating and prosecuting alleged violations of all applicable State laws pertaining to any and all aspects of fraud in connection with the administration of the Medicaid Program, the provision of medical assistance and the activities of Providers of medical assistance under the Program, (ii) review complaints alleging abuse or neglect of patients in health care facilities receiving Medicaid payments; and,(iii) when warranted, make statutory or programmatic recommendations regarding program integrity issues to NYSOH and OMIG.

"New York State of Health (NYSoH)" means an office located within the New York State Department of Health that functions as the state's official health insurance marketplace. The NYSoH was established in accordance with the Patient Protection and Affordable Care Act of 2010. NYSoH provides a web portal through which individuals may apply for and enroll in Medicaid and other government sponsored health insurance, or purchase standardized health insurance that is eligible for federal subsidies.

**"NYS Value Based Payment (VBP) Roadmap"** means a document that is updated annually by SDOH and approved by CMS to ensure that best practices and lessons learned throughout Medicaid Advantage Contract 2016 - 2020 implementation of Value Based Payment into Medicaid Managed Long Term Care are leveraged and incorporated into the State's overall vision. The NYS VBP Roadmap is published on the SDOH website: <a href="http://www.health.ny.gov">www.health.ny.gov</a>.

**"Non-Participating Provider"** means a provider of medical care and/or services with which the Contractor has no Provider Agreement.

"OMIG" means the Office of the Medicaid Inspector General.

**"Overpayment"** means any payment made to a Participating Provider, a Non-Participating Provider or subcontractor by the Contractor to which the Participating Provider, Non-Participating Provider or subcontractor is not entitled to under Title XIX of the Social Security Act or any payment to the Contractor to which the Contractor is not entitled to under Title XIX of the Social Security Act (*see* 42 CFR 438.2). It includes any payment which would constitute an overpayment under State or Federal law.

**"Participating Provider"** means a provider of medical care and/or services that has a Provider Agreement with the Contractor.

**"Physician Incentive Plan"** or "PIP" means any compensation arrangement between the Contractor or one of its contracting entities and a physician or physician group that may directly or indirectly have the effect of reducing or limiting services furnished to the Contractor's Enrollees.

**"Post-stabilization Care Services"** means covered services, related to an Emergency Medical Condition, that are provided after an Enrollee is stabilized in order to maintain the stabilized condition, or to improve or resolve the Enrollee's condition.

**"Potential Enrollee"** means any Eligible Person as defined in this Agreement who is not yet enrolled in the Contractor's Medicaid Advantage Product.

**"Prepaid Capitation Plan Roster" or "Roster"** means the enrollment list generated on a monthly basis by SDOH by which LDSS and Contractor are informed of specifically which Eligible Persons the Contractor will be serving in the Medicaid Advantage Program for the coming month, subject to any revisions communicated in writing or electronically by SDOH, LDSS, or the Enrollment Broker.

**"Provider Agreement"** means any written contract between the Contractor and a Participating Provider to provide medical care and/or services to the Contractor's Enrollees.

**"Short Term Placement (Temporary Placement) Status"** means the status of an individual in a Residential Health Care Facility who has not been determined by the Contractor or the LDSS to be in Long Term Placement (Permanent Placement) status.

"Substance Use Disorder (SUD)" means the misuse of, dependence on, or addiction to alcohol and/or legal or illegal drugs leading to effects that are detrimental to the individual's physical and mental health, or the welfare of others and shall include alcoholism, alcohol Medicaid Advantage Contract 2016 - 2020

abuse, substance abuse, substance dependence, chemical abuse, and/or chemical dependence. "Substance Use Disorder" means "Chemical Dependence" or "Substance Abuse."

**"Substance Use Disorder Services"** shall mean and include examination, evaluation, diagnosis, care, treatment, or rehabilitation of persons with substance use disorders and their families or significant others, and, includes services otherwise referred to a: chemical dependences; alcohol; drug treatment; and/ or substance abuse services.

**"Surplus Amounts"** means the amount of medical expenses the LDSS determines a "medically needy" individual must incur in any period in order to be eligible for medical assistance. Surplus amounts may be referred to as spenddown amounts or the amount of net available monthly income (NAMI) determined by the LDSS that a nursing home resident must pay monthly to the nursing home in accordance with the requirements of the medical assistance program.

**"Third Party Health Insurance (TPHI)"** means comprehensive health care coverage or insurance (including Medicare and/or private MCO coverage) that does not fall under one of the following categories:

- a) accident-only coverage or disability income insurance;
- b) coverage issued as a supplement to liability insurance;
- c) liability insurance, including auto insurance;
- d) workers compensation or similar insurance;
- e) automobile medical payment insurance;
- f) credit-only insurance;
- g) coverage for on-site medical clinics;
- h) dental-only, vision-only, or long-term care insurance;
- i) specified disease coverage;
- j) hospital indemnity or other fixed dollar indemnity coverage; or
- k) prescription-only coverage.

**"Tuberculosis Directly Observed Therapy" or "TB/DOT"** means the direct observation of ingestion of oral TB medications to assure patient adherence to the physician's prescribed medication regimen.

"Urgently Needed Services" means covered services that are not Emergency Services as defined in this section, provided when an Enrollee is temporarily absent from the Contractor's service area when the services are medically necessary and immediately required: (1) as a result of an unforeseen illness, injury or condition; and (2) it was not reasonable given the circumstances to obtain the services through the Contractor's Participating Providers.

**"Value Based Payment (VBP)"** means a strategy that is used by purchasers to promote quality and value of health care services. The goal of any VBP program is to shift from pure volume-based payment, as exemplified by fee-for-service payments, to payments that are more closely related to both quality and cost outcomes.

**"VBP Innovator Program"** means a program that is for qualifying providers that are supporting the total cost of care for both VBP subpopulations and the general population of their attributed members under and advanced VBP Level 2 or a VBP Level 3 arrangement. SDOH is responsible for identifying providers that qualify to participate in this program.

Medicaid Advantage Contract 2016 - 2020

DEFINITIONS SECTION 1 - 9 -

## 2 AGREEMENT TERM, AMENDMENTS, EXTENSIONS, AND GENERAL CONTRACT ADMINISTRATION PROVISIONS

#### 2.1 Term

- a) This Agreement shall begin on and, unless terminated sooner as permitted by the terms of this Agreement, end on the dates identified on the face page hereof or until the execution of an extension, renewal or successor Agreement approved by the SDOH, the Office of the New York State Attorney General (OAG), the New York State Office of the State Comptroller (OSC), and the US Department of Health and Human Services (DHHS), and any other entities as required by law or regulation, whichever occurs first.
- b) This Agreement shall not be automatically renewed at its expiration. The parties to the Agreement shall have the option to renew this Agreement for one additional two-year term or two additional one-year terms, subject to the approval of the SDOH, OAG, OSC, DHHS, and any other entities as required by law or regulation.
- c) The maximum duration of this Agreement is five (5) years; provided, however, that an extension to this Agreement beyond the five year maximum may be granted for reasons including, but not limited to, the following:
  - i. Negotiations for a successor agreement will not be completed by the expiration date of the current Agreement; or
  - ii. The Contractor has submitted a termination notice and transition of Enrollees will not be completed by the expiration date of the current Agreement.
- d) Notwithstanding the foregoing, this Agreement will automatically terminate in its entirety should federal financial participation for the Medicaid Advantage program expire.
- 2.2 Amendments
  - a) This Agreement may only be modified in writing. Unless otherwise specified in this Agreement, modifications must be signed by the parties and approved by the OAG, OSC, and any other entities as required by law or regulation, and approved by the DHHS prior to the end of the quarter in which the amendment is to be effective.
  - b) SDOH will make reasonable efforts to provide the Contractor with notice and opportunity to comment with regard to proposed amendment of this Agreement

except when provision of advance notice would result in the SDOH being out of compliance with state or federal law.

c) The Contractor will return the signed amendment or notify the SDOH that it does not agree with the terms of the amendment within ten (10) business days of the date of the Contractor's receipt of the proposed amendment.

#### 2.3 Approvals

This Agreement and any amendments to this Agreement shall not be effective or binding unless and until approved, in writing, by the OAG, OSC, DHHS and any other entity as required in law or regulation. SDOH will provide a notice of such approvals to the Contractor.

#### 2.4 Entire Agreement

This Agreement, including those attachments, schedules, appendices, exhibits, and addenda that have been specifically incorporated herein and written plans submitted by the Contractor and maintained on file by SDOH and/or LDSS pursuant to this Agreement, contains all the terms and conditions agreed upon by the parties, and no other Agreement, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind any of the parties or vary any of the terms contained in this Agreement. In the event of any inconsistency or conflict among the document elements of this Agreement, such inconsistency or conflict shall be resolved by giving precedence to the document elements in the following order:

- a) Appendix A, Standard Clauses for all New York State Contracts;
- b) Section 37 of this Agreement;
- c) The remaining body of this Agreement;
- d) The appendices attached to the body of this Agreement, other than Appendix A;
- e) The Contractor's approved:
  - i. Medicaid Advantage Marketing Plan, if applicable, on file with SDOH and LDSS;
  - ii. Action and Grievance System Procedures on file with SDOH; and
  - iii. ADA Compliance Plan on file with SDOH.
- 2.5 Renegotiation

The parties to this Agreement shall have the right to renegotiate the terms and conditions of this Agreement in the event applicable local, state or federal law,

regulations or policy are altered from those existing at the time of this Agreement in order to be in continuous compliance therewith. This Section shall not limit the right of the parties to this Agreement from renegotiating or amending other terms and conditions of this Agreement. Such changes shall only be made with the consent of the parties and the prior approval of the OAG, OSC, and the DHHS.

- 2.6 Assignment and Subcontracting
  - a) The Contractor shall not, without SDOH's prior written consent, assign, transfer, convey, sublet, or otherwise dispose of this Agreement; of the Contractor's right, title, interest, obligations, or duties under the Agreement; of the Contractor's power to execute the Agreement; or, by power of attorney or otherwise, of any of the Contractor's rights to receive monies due or to become due under this Agreement. SDOH agrees that it will not unreasonably withhold consent of the Contractor's assignment of this Agreement, in whole or in part, to a parent, affiliate or subsidiary corporation, or to a transferee of all or substantially all of its assets. Any assignment, transfer, conveyance, sublease, or other disposition without SDOH's consent shall be void.
  - b) Contractor may not enter into any subcontracts related to the delivery of Medicaid Services listed in Appendix K-2 to Enrollees, except by written agreement, as set forth in Section 22 of this Agreement. The Contractor may subcontract for provider services and management services. If such written agreement would be between Contractor and a provider of health care or ancillary health services or between Contractor and an independent practice association, the agreement must be in a form previously approved by SDOH. If such subcontract is for management services under 10 NYCRR Part 98, it must be approved by SDOH prior to becoming effective. Any subcontract entered into by Contractor shall fulfill the requirements of 42 CFR Parts 434 and 438 to the extent such regulations are or become effective that pertain to the service or activity delegated under such subcontract. Contractor agrees that it shall remain legally responsible to SDOH for carrying out all activities under this Agreement and that no subcontract shall limit or terminate Contractor's responsibility.
- 2.7 Termination
  - a) SDOH Initiated Termination
    - i. SDOH shall have the right to terminate this Agreement, in whole or in part if the Contractor:
      - A) takes any action that threatens the health, safety, or welfare of its Enrollees;

- B) has engaged in an unacceptable practice under 18 NYCRR Part 515 that affects the fiscal integrity of the Medicaid program, or has engaged in an unacceptable practice pursuant to Section 26.2 of this Agreement;
- C) has failed to substantially comply with applicable standards of the PHL and regulations, or has had its certificate of authority suspended, limited, or revoked;
- D) materially breaches the Agreement or fails to comply with any term or condition of this Agreement and such breach or failure is not cured within twenty (20) days, or to such longer period as the SDOH may allow, of the SDOH notice of breach or noncompliance;
- E) becomes insolvent;
- F) brings a proceeding voluntarily, or has a proceeding brought against it involuntarily, under Title 11 of the U.S. Code (the Bankruptcy Code), and the petition is not vacated within thirty (30) days of its filing;
- G) knowingly has a director, officer, partner or person owning or controlling more than five percent (5%) of the Contractor's equity, or has an employment, consulting, or other agreement with such a person for the provision of items and/or services that are significant to the Contractor's contractual obligation who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities; or
- H) terminates or fails to renew its contract with CMS pursuant to Sections 1851 through 1859 of the Social Security Act to offer the Medicare Advantage Product, including Medicare Part C benefits as defined in this Agreement and qualified Medicare Part D benefits, to Eligible Persons residing in the service area specified in Appendix M. In such instances, the Contractor shall notify the SDOH of the termination or failure to renew the contract with CMS immediately upon knowledge of the impending termination or failure to renew.
- ii. The SDOH will notify the Contractor of its intent to terminate this Agreement for the Contractor's failure to meet the requirements of this Agreement and provide Contractor with a hearing prior to the termination.
- iii. If SDOH suspends, limits or revokes Contractor's Certificate of Authority under PHL § 4404, and:

- A) If such action results in the Contractor ceasing to have authority to serve the entire contracted service area, as defined by Appendix M of this Agreement, this Agreement shall terminate on the date the Contractor ceases to have such authority; or
- B) If such action results in the Contractor retaining authority to serve some portion of the contracted service area, the Contractor shall continue to offer its Medicaid Advantage Product under this Agreement in any designated geographic area not affected by such action, and shall terminate its Medicaid Advantage Product in the geographic areas where the Contractor ceases to have authority to serve.
- iv. No hearing will be required if this Agreement terminates due to SDOH suspension, limitation or revocation of the Contractor's Certificate of Authority.
- v. Prior to the effective date of the termination the SDOH shall notify Enrollees of the termination, or delegate responsibility for such notification to the Contractor, and such notice shall include a statement that Enrollees may disenroll immediately from the Contractor's Medicaid Advantage Product.
- b) Contractor and SDOH Initiated Termination
  - i. The Contractor and the SDOH each shall have the right to terminate this Agreement in the event that SDOH and the Contractor fail to reach agreement on the monthly Capitation Rates.
  - ii. The Contractor and the SDOH shall each have the right to terminate this Agreement in the event the Contractor terminates or fails to renew its contract with CMS to offer the Medicare Advantage Product, as defined in this Agreement, to Eligible Persons in the service area as specified in Appendix M.
  - iii. In such events, the party exercising its right shall give the other party written notice specifying the reason for and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Product. However, in the event that this Agreement is terminated due to the Contractor's failure to renew its contract with CMS to offer the Medicare Advantage Product, or that the Contractor's Medicare Advantage contract with CMS otherwise expires or terminates, this Agreement shall terminate on the effective date of the termination of the Contractor's contract with CMS.

- c) Contractor Initiated Termination
  - i. The Contractor shall have the right to terminate this Agreement in the event that SDOH materially breaches the Agreement or fails to comply with any term or condition of this Agreement that is not cured within twenty (20) days, or to such longer period as the parties may agree, of the Contractor's written request for compliance. The Contractor shall give SDOH written notice specifying the reason for and the effective date of the termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Product.
  - ii. The Contractor shall have the right to terminate this Agreement in the event that its obligations are materially changed by modifications to this Agreement and its Appendices by SDOH. In such event, Contractor shall give SDOH written notice within thirty (30) days of notification of changes to the Agreement or Appendices specifying the reason and the effective date of termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Product.
  - iii. The Contractor shall have the right to terminate this Agreement in its entirety or in specified counties of the Contractor's service area if the Contractor is unable to provide the Combined Medicare Advantage and Medicaid Advantage Benefit Package pursuant to this Agreement because of a natural disaster and/or an act of God to such a degree that Enrollees cannot obtain reasonable access to Combined Medicare Advantage and Medicaid Advantage Services within the Contractor's organization, and, after diligent efforts, the Contractor cannot make other provisions for the delivery of such services. The Contractor shall give SDOH written notice of any such termination that specifies:
    - A) the reason for the termination, with appropriate documentation of the circumstances arising from a natural disaster and/or an act of God that preclude reasonable access to services;
    - B) the Contractor's attempts to make other provisions for the delivery of Combined Medicare Advantage and Medicaid Advantage Services; and
    - C) the effective date of the termination, which shall not be less time than will permit an orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Product.
- d) Termination Due To Loss of Funding

In the event that State and/or Federal funding used to pay for services under this Agreement is reduced so that payments cannot be made in full, this Agreement shall automatically terminate, unless both parties agree to a modification of the obligations under this Agreement. The effective date of such termination shall be ninety (90) days after the Contractor receives written notice of the reduction in payment, unless available funds are insufficient to continue payments in full during the ninety (90) day period, in which case SDOH shall give the Contractor written notice of the earlier date upon which the Agreement shall terminate. A reduction in State and/or Federal funding cannot reduce monies due and owing to the Contractor on or before the effective date of the termination of the Agreement.

- 2.8 Close-Out Procedures
  - a) Upon termination or expiration of this Agreement, in its entirety or in specific counties in the Contractor's service area, and in the event that it is not scheduled for renewal, the Contractor shall comply with close-out procedures that the Contractor develops in conjunction with LDSS and that the LDSS, and the SDOH have approved. The close-out procedures shall include the following:
    - i. The Contractor shall assist Enrollees by referring them and by making their enrollee service records available as appropriate to health care providers and/or programs.
    - ii. In conjunction with such termination and disenrollment, the Contractor shall provide such other reasonable assistance as the Department may request in effecting that transition.
    - iii. Enrollees will be provided with education on all available plan options.
    - iv. Contractor must accept the transfer of all Enrollees affected by the termination of another Medicaid Advantage plan that select or are auto-assigned to Contractor.
    - v. These transferring Enrollees are presumed to meet the eligibility requirements for Medicaid Advantage.
    - vi. The Contractor shall promptly account for and repay funds advanced by SDOH for coverage of Enrollees for periods subsequent to the effective date of termination;
    - vii. The Contractor shall give SDOH, and other authorized federal, state or local agencies access to all books, records, and other documents and upon request, portions of such books, records, or documents that may be required by such agencies pursuant to the terms of this Agreement;

- viii. The Contractor shall submit to SDOH, and other authorized federal, state or local agencies, within ninety (90) days of termination, a final financial statement and audit report relating to this Agreement, made by a certified public accountant, unless the Contractor requests of SDOH and receives written approval from SDOH and all other governmental agencies from which approval is required, for an extension of time for this submission;
  - ix. The Contractor shall establish an appropriate plan acceptable to and prior approved by the SDOH for the orderly disenrollment of Enrollees from the Contractor's Medicaid Advantage Product;
  - x. SDOH shall promptly pay all claims and amounts owed to the Contractor.
- b) Any termination of this Agreement by either the Contractor or SDOH shall be done by amendment to this Agreement, unless the Agreement is terminated by the SDOH due to conditions in Section 2.7 (a)(i) or Appendix A of this Agreement.
- 2.9 Rights and Remedies

The rights and remedies of SDOH and the Contractor provided expressly in this Article shall not be exclusive and are in addition to all other rights and remedies provided by law or under this Agreement.

2.10 Notices

All notices permitted or required hereunder shall be in writing and shall be transmitted either:

- a) via certified or registered United States mail, return receipt requested;
- b) by facsimile transmission;
- c) by personal delivery;
- d) by expedited delivery service; or
- e) by e-mail.

Such notices shall be addressed as follows or to such different addresses as the parties may from time to time designate:

#### **State of New York Department of Health**

Name:	Jonathan Bick
Title:	Director, Division of Health Plan Contracting and Oversight
Address:	Office of Health Insurance Programs
	One Commerce Plaza
	99 Washington Avenue, Room 1609
	Albany, NY 12210
Telephone Num	ber: 518-474-5737

Facsimile Number: 518-474-5738 E-Mail Address: jonathan.bick@health.ny.gov

#### [Insert Contractor Name]

Name: Title: Address: Telephone Number: Facsimile Number: E-Mail Address:

Any such notice shall be deemed to have been given either at the time of personal delivery or, in the case of expedited delivery service or certified or registered United States mail, as of the date of first attempted delivery at the address and in the manner provided herein, or in the case of facsimile transmission or e-mail, upon receipt.

The parties may, from time to time, specify any new or different address in the United States as their address for purpose of receiving notice under this Agreement by giving fifteen (15) days written notice to the other party sent in accordance herewith. The parties agree to mutually designate individuals as their respective representative for the purposes of receiving notices under this Agreement. Additional individuals may be designated in writing by the parties for purposes of implementation and administration/billing, resolving issues and problems, and/or for dispute resolution.

#### 2.11 Severability

If this Agreement contains any unlawful provision that is not an essential part of this Agreement and that was not a controlling or material inducement to enter into this Agreement, the provision shall have no effect and, upon notice by either party, shall be deemed stricken from this Agreement without affecting the binding force of the remainder of this Agreement.

#### **3** COMPENSATION

#### 3.1 Capitation Payments

- a) Compensation to the Contractor shall consist of a monthly capitation payment for each Enrollee as described in this Section.
- b) The monthly Capitation Rates are attached hereto as Appendix L and shall be deemed incorporated into this Agreement without further action by the parties.
- c) The monthly capitation payments to the Contractor shall constitute full and complete payments to the Contractor for all services that the Contractor provides pursuant to this Agreement.
- d) Capitation Rates shall be effective for the entire contract period, except as described in Section 3.2.
- 3.2 Modification of Capitation Rates During Contract Period
  - a) Any technical modification to Capitation Rates during the term of the Agreement as agreed to by the Contractor, including but not limited to, changes in premium groups or Benefit Package, shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH and the US Department of Health and Human Services (DHHS).
  - b) Any other modification to Capitation Rates, as agreed to by the Department and the Contractor during the term of the Agreement shall be deemed incorporated into this Agreement without further action by the parties upon approval of such modifications by the SDOH, the State Division of the Budget and DHHS as of the effective date of the modified Capitation Rates as established by the SDOH and approved by the State Division of the Budget and DHHS.
  - c) In the event that the SDOH and the Contractor fail to reach agreement on modifications to the monthly Capitation Rates, the SDOH will provide formal written notice to the Contractor of the amount and effective date of the modified capitation rates approved by the State Division of the Budget and DHHS. The Contractor shall have the option of terminating this Agreement, in its entirety or for specified counties of the Contractor's service area, if such approved modified Capitation Rates are not acceptable. In such case, the Contractor shall give written notice to the SDOH and the LDSS within thirty (30) days from the date of the formal written notice of the modified Capitation. The specifying the reasons for and effective date of termination. The effective date of termination shall be ninety (90) days from the date of the Contractor's written notice, unless the SDOH determines that an orderly

transfer of Enrollees to another MCO or disenrollment to Medicaid fee-forservice can be accomplished in fewer days. The terms and conditions of the Contractor's approved phase-out plan must be accomplished prior to termination.

- 3.3 Rate Setting Methodology
  - a) Capitation Rates shall be determined prospectively and shall not be retroactively adjusted to reflect actual fee-for-service data or plan experience for the time period covered by the rates.
  - b) Capitated rates shall be certified to be actuarially sound in accordance with 42 CFR § 438.6(c).
  - c) Notwithstanding the provisions set forth in Section 3.3 (a) and (b) above, the SDOH reserves the right to terminate this Agreement in its entirety, or for specified counties of the Contractor's service area, pursuant to Section 2.7 of this Agreement, upon determination by SDOH that the aggregate monthly Capitation Rates are not cost effective.
- 3.4 Payment of Capitation
  - a) The monthly capitation payments for each Enrollee are due to the Contractor from the Effective Date of Enrollment until the Effective Date of Disenrollment of the Enrollee or termination of this Agreement, whichever occurs first. The Contractor shall receive a full month's capitation payment for the month in which Disenrollment occurs. The Roster generated by SDOH with any modification communicated electronically or in writing by the LDSS or the Enrollment Broker prior to the end of the month in which the Roster is generated, shall be the Enrollment list for purposes of eMedNY premium billing and payment, as discussed in Section 6.7 and Appendix H of this Agreement.
  - b) Upon receipt by the Fiscal Agent of a properly completed claim for monthly capitation payments submitted by the Contractor pursuant to this Agreement, the Fiscal Agent will promptly process such claim for payment and use its best efforts to complete such processing within thirty (30) business days from date of receipt of the claim by the Fiscal Agent. Processing of Contractor claims shall be in compliance with the requirements of 42 CFR 447.45. The Fiscal Agent will also use its best efforts to resolve any billing problem relating to the Contractor's claims as soon as possible. In accordance with Section 41 of the State Finance Law, the State and LDSS shall have no liability under this Agreement to the Contractor or anyone else beyond funds appropriated and available for this Agreement.

#### 3.5 Denial of Capitation Payments

If the Centers for Medicare and Medicaid Services (CMS) denies payment for new Enrollees, as authorized by SSA § 1903(m)(5) and 42 CFR § 438.730 (e), or such other applicable federal statutes or regulations, based upon a determination that Contractor failed substantially to provide medically necessary items and services, imposed premium amounts or charges in excess of permitted payments, engaged in discriminatory practices as described in SSA §1932(e)(1)(A)(iii), misrepresented or falsified information submitted to CMS, SDOH, LDSS, the Enrollment Broker, or an Enrollee, Potential Enrollee, or health care provider, or failed to comply with federal requirements (i.e. 42 CFR § 422.208 and 42 CFR § 438.6 (h)) relating to the Physician Incentive Plans, SDOH and LDSS will deny capitation payments to the Contractor for the same Enrollees for the period of time for which CMS denies such payment.

#### 3.6 SDOH Right to Recover Premiums

The parties acknowledge and accept that the SDOH has a right to recover premiums paid to the Contractor for Enrollees listed on the monthly Roster who are later determined for the entire applicable payment month, to have been disenrolled from the Contractor's Medicaid Advantage Product; to have been in an institution; to have been incarcerated; to have moved out of the Contractor's service area subject to any time remaining in the Enrollee's Guaranteed Eligibility period; or to have died. SDOH has the right to recover premiums from the Contractor in instances where the Enrollee was inappropriately enrolled into managed care with a retroactive effective date, or when the enrollment period was retroactively deleted in accordance with Appendix H. In any event, the State may only recover premiums paid for Medicaid Enrollees listed on a Roster if it is determined by the SDOH that the Contractor was not at risk for provision of Medicaid Services for any portion of the payment period. Notwithstanding the foregoing, the SDOH always has the right to recover duplicate Medicaid Advantage premiums paid for persons enrolled in the Medicaid Advantage Program under more than one Client Identification Number (CIN) whether or not the Contractor has made payments to providers. All recoveries will be made pursuant to Guidelines developed by the State. SDOH will not allow, under any circumstance, duplicate Medicaid payments for an Enrollee.

#### 3.7 Third Party Health Insurance Determination

a) Point of Service (POS)

The Contractor will make diligent efforts to determine whether Enrollees have third party health insurance (TPHI). The LDSS, or entity designated by SDOH, is also responsible for making diligent efforts to determine if Enrollees have TPHI and to maintain third party information on the WMS/eMedNY Third Party Resource System. If TPHI coverage is known at the POS, the Plan shall use the TPHI information to coordinate benefits (e.g., alert the provider and ask them to bill the TPHI that should be primary to the Plan).

The Contractor shall make good faith efforts to coordinate benefits and must inform the LDSS\_or entity designated by the SDOH of any known changes in status of TPHI eligibility within five (5) business days of learning of a change in TPHI. The Contractor may use the roster as one method to determine TPHI information.

b) Post Payment and Retroactive Recovery

The State, and/or its vendor, will also be vested with the responsibility to collect any reimbursement for Benefit Package services obtained from TPHI. In no instances may an Enrollee be held responsible for disputes over these recoveries. A recovery shall not exceed the encounter data paid claim amount.

The State will continue to identify available TPHI and post this information to the eMedNY System. The TPHI information will appear on the Contractor's next roster and TPHI file. The Contractor will have six months from the later of the date the TPHI has been posted (eMedNY transaction date) or the Contractor's claim payment date to pursue any recoveries for medical services. All recoveries outside this period will be pursued by the State.

For State-initiated and State-identified recoveries, the State will direct providers to refund the State directly. In those instances where the provider adjusted the recovery to the Contractor in error, the Contractor will refund the adjusted recovery to the State.

c) TPHI Reporting

The Contractor shall report TPHI activities through the Medicaid Encounter Data System (MEDS III) or its successor system and Medicaid Managed Care Operating Report (MMCOR) in accordance with instructions provided by SDOH. To prevent duplicative efforts, the Contractor shall, on a quarterly basis, share claim specific TPHI disposition (paid, denied, or recovered) information with the State. If no information is received from the Contractor, the State will assume there are no retroactive recoveries being pursued by the Contractor and will initiate recovery processing.

#### 3.8 Other Insurance and Settlements

The Contractor is not allowed to pursue cost recovery against personal injury awards the Enrollee has received. Any recovery against these resources is to be pursued by the Medicaid program and the Contractor cannot take actions to collect these funds. Pursuit of Worker's Compensation benefits and No-fault Insurance by the Contractor is authorized, to the extent that they cover expenses incurred by the Contractor. 3.9 Contractor Financial Liability

Contractor shall not be financially liable for any services rendered to an Enrollee prior to his or her Effective Date of Enrollment in the Contractor's Medicaid Advantage Product.

3.10 Tracking Services Provided by Indian Health Clinics

The SDOH shall monitor all services provided by tribal or Indian health clinics or urban Indian health facilities or centers to enrolled Native Americans, so that the SDOH can reconcile payment made for those services, should it be deemed necessary to do so.

3.11 Prohibition on Payments to Institutions or Entities Located Outside of the United States

Effective no later than January 1, 2011, the Contractor is prohibited under Section 6505 of the federal Affordable Care Act, which amends Section 1902(a) of the Social Security Act, from making payments for Medicaid covered items or services to any financial institution or entity, such as provider bank accounts or business agents, located outside of the United States, District of Columbia, Puerto Rico, the Virgin Islands, Guam, the Northern Mariana Islands and American Samoa.

- 3.12 Conditions on Incentive Arrangements
  - a) Any incentive arrangements between SDOH and Contractor may not result in a gross payment to Contractor in excess of 105 percent of the approved capitation payments attributable to the enrollees or services covered by the incentive arrangement.
  - b) All incentive arrangements between SDOH and Contractor shall:
    - i. be for a fixed period of time, and performance will be measured during the rating period under the contract in which the incentive is applied;
    - ii. not be renewed automatically;
    - iii. be made available to both public and private contractors under the same terms of performance; and
    - iv. not be conditioned on the Contractor entering into or adhering to any intergovernmental transfer agreement.
    - v. be necessary for the specified activities and targets, performance measure, or quality-based outcomes that support program initiatives specified in the VBP Roadmap.

#### 3.13 Medical Loss Ratio

Pursuant to 42 CFR 438.8, the Contractor shall be subject to a Medical Loss Ratio (MLR) determined by SDOH and noticed to the Contractor prior to the reporting year. Where the Contractor reports an MLR in reports filed pursuant to Section 18.5(a)(xx) that does not equal at least the minimum MLR established by SDOH, the Contractor shall be subject to a remittance and shall provide such remittance to the State in accordance with supplemental guidance issued by SDOH.

#### 4 SERVICE AREA

#### 4.1 Service Area

The Service Area described in Appendix M of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein, is the specific geographic area within which Eligible Persons must reside to enroll in the Contractor's Medicaid Advantage Product.

4.2 Modification of Service Area and Optional Benefit Package Covered Services During Contract Period

The Contractor must request written Department approval to reduce or expand its service area or modify its Optional Benefit Package Covered Services for purposes of providing Medicaid Advantage services. In no event, however, shall the Contractor modify its services area or Optional Benefit Package Covered Services until it has received such approval. Any modifications made to Appendix M as a result of an approved request to expand or reduce the Contractor's service area shall become effective fifteen (15) days from the date of written Department approval without the need for further action on the part of the parties to this Contract and modifications to the Optional Benefit Package Covered Services shall become effective date specified in the written Department approval.

4.3 Modification of Benefit Package Services

The parties acknowledge and accept that the SDOH has the right to make modifications to the Benefit Package, with advance written notice to the Contractor of at least (60) days. Such modifications include expansions of and restrictions to covered benefits listed in Appendix K of this Agreement, the addition of new benefits to the Benefit Package, and/or the elimination of covered benefits from the Benefit Package. Such modifications will be made only as necessary to implement statewide Medicaid program initiatives, including Medicaid Redesign initiatives.

# 5 ELIGIBILITY FOR ENROLLMENT IN MEDICAID ADVANTAGE

## 5.1 Eligible to Enroll in Medicaid Advantage

- a) Except as specified in Section 5.2, persons meeting the following criteria shall be eligible to enroll in the Contractor's Medicaid Advantage Product:
  - i. Must have full Medicaid coverage;
  - ii. Must have evidence of Medicare Part A & B coverage; or be enrolled in Medicare Part C coverage;
  - iii. Must reside in the service area as defined in Appendix M of this Agreement;
  - iv. Must be 18 years of age or older; and
  - v. Must enroll in the Contractor's Medicare Advantage Product as defined in Section 1 and Appendix K-1 of this Agreement.
- b) Participation in Medicaid Advantage and enrollment in the Contractor's Medicaid Advantage Product shall be voluntary for all Eligible Persons.
- 5.2 Not Eligible to Enroll in Medicaid Advantage

Persons meeting the following criteria are not eligible to enroll in the Contractor's Medicaid Advantage Product:

- a) Individuals who are medically determined to have End Stage Renal Disease (ESRD) at the time of enrollment, unless such individuals meet the exceptions to Medicare Advantage eligibility rules for persons who have ESRD as found in Section 20.2.2 of the Medicare Managed Care Manual.
- b) Individuals who are only eligible for the Qualified Medicare Beneficiary (QMB), Specified Low Income Medicare Beneficiary (SLIMB) or the Qualified Individual-1 (QI-1) and are not otherwise eligible for Medical Assistance.
- c) Individuals who become eligible for Medical Assistance only after spending down a portion of their income.
- d) Individuals who are residents of State-operated psychiatric facilities or residents of State-certified or voluntary treatment facilities for children and youth.

- e) Individuals who are residents of Residential Health Care Facilities ("RHCF") at the time of Enrollment, and Enrollees whose stay in a RHCF is classified as permanent upon entry into the RHCF or is classified as permanent at a time subsequent to entry.
- f) Individuals enrolled in managed long term care demonstrations authorized under Article 4403-f of the New York State PHL.
- g) Individuals with access to comprehensive private health care coverage, except for Medicare, including those already enrolled in an MCO. Such health care coverage purchased either partially or in full, by or on behalf of the individual, must be determined to be cost effective by the local social services district.
- h) Individuals expected to be eligible for Medicaid for less than six (6) months, except for pregnant women (e.g., seasonal agricultural workers).
- i) Individuals eligible for Medical Assistance benefits only with respect to TB related services.
- j) Individuals placed in State Office of Mental Health licensed family care homes pursuant to New York Mental Hygiene Law, Section 31.03.
- k) Individuals enrolled in the Restricted Recipient Program.
- 1) Individuals with a "County of Fiscal Responsibility" code of 99.
- m) Individuals admitted to a Hospice program prior to time of enrollment (if an Enrollee enters a Hospice program while enrolled in the Contractor's plan, he/she may remain enrolled in the Contractor's plan to maintain continuity of care with his/her PCP).
- n) Individuals with a "County of Fiscal Responsibility" code of 97 (OMH in eMedNY).
- o) Individuals with a "County of Fiscal Responsibility" code of 98 (OPWDD in eMedNY) will be excluded until program features are approved by the State and operational at the local district level to permit these individuals to voluntarily enroll in Medicaid managed care.
- p) Individuals receiving family planning services pursuant to Section 366(1)(a)(11) of the Social Services Law who are not otherwise eligible for medical assistance and whose net available income is 200% or less of the federal poverty level.

- q) Individuals who are eligible for Medical Assistance pursuant to the "Medicaid buy-in for the working disabled" (subparagraphs twelve or thirteen of paragraph (a) of subdivision one of Section 366 of the Social Services Law), and who, pursuant to subdivision 12 of Section 367-a of the Social Services Law, are required to pay a premium.
- r) Individuals who are eligible for Medical Assistance pursuant to paragraph (v) of subdivision four of Section 366 of the Social Services Law (persons who are under 65 years of age, have been screened for breast and/or cervical cancer under the Centers for Disease Control and Prevention Breast and Cervical Cancer Early Detection Program and need treatment for breast or cervical cancer, and are not otherwise covered under creditable coverage as defined in the Federal Public Health Service Act).
- 5.3 Change in Eligibility Status
  - a) The Contractor must report to the LDSS, or entity designated by SDOH, any change in status of its Enrollees, which may impact the Enrollee's eligibility for Medicaid or Medicaid Advantage, within five (5) business days of such information becoming known to the Contractor. This information includes, but is not limited to: change of address; incarceration; permanent placement in a nursing home or other residential institution or program rendering the individual ineligible for enrollment in Medicaid Advantage; death; and disenrollment from the Contractor's Medicare Advantage Product as defined in this Agreement.
  - b) To the extent practicable, the LDSS, or entity designated by SDOH, will followup with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage plan eligibility and enrollment.

### 6 ENROLLMENT

### 6.1 Enrollment Requirements

The LDSS, or the Enrollment Broker, and the Contractor agree to conduct enrollment of Eligible Persons in accordance with the policies and procedures set forth in Appendix H of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.

6.2 Equality of Access to Enrollment

The Contractor shall accept Enrollments of Eligible Persons in the order in which they are received without restriction and without regard to the Eligible Person's age, sex (including gender identity or status of being transgender), race, creed, physical or mental disability (including gender dysphoria), developmental disability, national origin, sexual orientation, type of illness or condition, need for health services or to the Capitation Rate that the Contractor will receive for such Eligible Person.

6.3 Enrollment Decisions

An Eligible Person's decision to enroll in the Contractor's Medicaid Advantage product shall be voluntary. However, as a condition of eligibility for Medicaid Advantage, individuals may only enroll in the Contractor's Medicaid Advantage product if they also enroll in the Contractor's Medicare Advantage product as defined in this Agreement.

6.4 Prohibition Against Conditions on Enrollment

Unless otherwise required by law or this Agreement, neither the Contractor nor LDSS, nor the Enrollment Broker, shall condition any Eligible Person's enrollment in Medicaid Advantage upon the performance of any act or suggest in any way that failure to enroll may result in a loss of Medicaid benefits.

- 6.5 Effective Date of Enrollment
  - a) At the time of Enrollment, the Contractor and the LDSS must notify the Enrollee of the expected Effective Date of Enrollment.
  - b) To the extent practicable, such notification must precede the Effective Date of Enrollment.
  - c) In the event that the actual Effective Date of Enrollment changes, the Contractor and the LDSS must notify the Enrollee of the change.

- d) An Enrollee's Effective Date of Enrollment shall be the first day of the month on which the Enrollee's name appears on the Prepaid Capitation Plan Roster and is enrolled in the Contractor's Medicare Advantage product for that month.
- 6.6 Contractor Liability

As of the Effective Date of Enrollment, and until the Effective Date of Disenrollment from the Contractor's Medicaid Advantage product, the Contractor shall be responsible for the provision and cost of Medicaid Services as described in Appendix K-2 of this Agreement for Enrollees whose names appear on the Prepaid Capitation Plan Roster.

#### 6.7 Roster

- a) The first and second monthly Rosters generated by SDOH in combination shall serve as the official Contractor enrollment list for the WMS Medicaid population for purposes of eMedNY premium billing and payment, subject to ongoing eligibility of the Enrollees as of the first (1<sup>st</sup>) day of the Enrollment month. Modifications to the Roster may be made electronically or in writing by the LDSS or the Enrollment Broker. If the LDSS or Enrollment Broker notifies the Contractor in writing or electronically of changes in the Roster and provides supporting information as necessary prior to the effective date of the Roster, the Contractor will accept that notification in the same manner as the Roster.
- b) The LDSS, or any entity designated by the SDOH for the purposes of determining eligibility, is responsible for making data on eligibility determinations available to the Contractor and SDOH to resolve discrepancies that may arise between the Roster and the Contractor's enrollment files in accordance with the provisions in Appendix H of this Agreement.
- c) All Contractors must have the ability to receive these Rosters electronically.
- d) The Contractor must adhere to the guidelines developed by the SDOH for reconciling the Medicaid Advantage Roster with the Medicare Advantage product roster and take appropriate actions to resolve any discrepancies on a timely basis.
- 6.8 Re-Enrollment

An Enrollee who is disenrolled from the Contractor's Medicaid Advantage product due to loss of Medicaid eligibility and who regains eligibility within a three (3) month period will, in most cases, be automatically retroactively re-enrolled in the Contractor's Medicaid Advantage product for the period the Enrollee is re-determined to be Medicaid eligible, provided that the individual remains enrolled in the Contractor's Medicare Advantage product as defined in this Agreement unless:

- a) the Contractor does not offer a Medicaid Advantage product in the Enrollee's county of fiscal responsibility; or
- b) the Enrollee selects another MCO's Medicaid and Medicare Advantage products, or receive Medicaid coverage through Medicaid fee-for-service; or
- c) The Contractor is precluded from enrollments by State regulatory action or if it has withdrawn from the county of fiscal responsibility.
- 6.9 Failure to Enroll in the Contractor's Medicare Advantage Product

If an Enrollee's enrollment in the Contractor's Medicare Advantage product is rejected by CMS, the Contractor must notify the local social services district within five (5) business days of learning of CMS' rejection of the enrollment. In such instances, the LDSS shall delete the Enrollee's enrollment in the Contractor's Medicaid Advantage product retroactive to the Effective Date of Enrollment.

6.10 Medicaid Managed Care Enrollees Who Will Gain Medicare Eligibility

Medicaid Managed Care enrollees who will gain Medicare coverage may elect to transfer to the Contractor's Medicaid and Medicare Advantage products or to enroll in another MCO's Medicaid and Medicare Advantage products for dually eligible individuals. A new enrollment must be processed by the LDSS or the Enrollment Broker to transfer a member of the Contractor's Medicaid Managed Care product to the Contractor's Medicaid Advantage product. To the extent possible, such enrollments shall be made effective the first day of the month that the Enrollee's Medicare Advantage coverage is effective.

- 6.11 Newborn Enrollment
  - a) A pregnant Enrollee in the Contractor's Medicaid Advantage product may choose to pre-enroll her unborn in any available Medicaid managed care health plan in the social services district in which she resides.
  - b) The Contractor shall notify the local district in writing of any enrollee that is pregnant within thirty (30) days of knowledge of the pregnancy. Notification shall include the pregnant woman's name, CIN, and expected date of confinement.
  - c) Upon the newborn's birth, the Contractor must send identification of the infant's demographic data to the LDSS, or any entity designated by SDOH for such purposes, within five (5) days after knowledge of the birth. The demographic data must include the mother's name and CIN, the newborn's name and CIN (if available), sex and the date of birth.

d) The SDOH and LDSS, or any entity designated by SDOH for such purposes, shall be responsible for ensuring that timely Medicaid eligibility determination and Enrollment of the newborn is effected consistent with state laws, regulations, and policy with the newborn Enrollment requirements set forth in Appendix H of this Agreement.

Medicaid Advantage Contract 2016 - 2020

ENROLLMENT SECTION 6 - 4 -

# 7 **RESERVED**

Medicaid Advantage Contract 2016 - 2020

(RESERVED) SECTION 7 - 1 -

## 8 **DISENROLLMENT**

- 8.1 Disenrollment Requirements
  - a) The Contractor agrees to conduct Disenrollment of an Enrollee in accordance with the policies and procedures for Disenrollment set forth in Appendix H of this Agreement.
  - b) SDOH and the LDSSs are responsible for making the final determination concerning Disenrollment requests.
- 8.2 Disenrollment Prohibitions

Enrollees shall not be disenrolled from the Contractor's Medicaid Advantage Product based on any of the following reasons:

- a) an existing condition or a change in the Enrollee's health which would necessitate disenrollment pursuant to the terms of this Agreement, unless the change results in the Enrollee becoming ineligible for Medicaid Advantage enrollment as described in Section 5 of this Agreement;
- b) any of the factors listed in Section 33 (Non-Discrimination) of this Agreement; or
- c) the Capitation Rate payable to the Contractor.
- 8.3 Disenrollment Requests
  - a) Routine Disenrollment Requests

The LDSS or the Enrollment Broker is responsible for processing routine Disenrollment requests to take effect as specified in Appendix H of this Agreement. In no event shall the Effective Date of Disenrollment be later than the first  $(1^{st})$  day of the second  $(2^{nd})$  month after the month in which an Enrollee requests a Disenrollment.

- b) Non-Routine Disenrollment Requests
  - i. Enrollees with an urgent medical need to disenroll from the Contractor's Medicaid Advantage Product may request an expedited Disenrollment by the LDSS, SDOH, or Enrollment Broker. Enrollees who have HIV, ESRD or SPMI/SED status are categorically eligible for expedited Disenrollment on the basis of urgent medical need.

- ii. Enrollees with a complaint of Non-consensual Enrollment may request an expedited Disenrollment by the LDSS or by SDOH.
- iii. Homeless Enrollees residing in the shelter system may request an expedited disenrollment by the LDSS or by SDOH.
- iv. An expedited Disenrollment from the Contractor's Medicaid Advantage Product may also be warranted in instances when SDOH or the LDSS learns that an Enrollee is disenrolling from the Contractor's Medicare Advantage Product. In such instances, the SDOH or the LDSS will disenroll the individual effective concurrent with the Effective Date of Disenrollment from the Contractor's Medicare Advantage Product.
- v. Retroactive Disenrollments from the Contractor's Medicaid Advantage Product may be warranted in rare instances and may be requested of the LDSS or SDOH as described in Appendix H of this Agreement.
- vi. Substantiation of non-routine Disenrollment requests by the LDSS or SDOH will result in Disenrollment in accordance with the timeframes as set forth in Appendix H of this Agreement.
- 8.4 Contractor Notification of Disenrollments
  - a) Notwithstanding anything herein to the contrary, the Roster, along with any changes sent by the LDSS, SDOH, or Enrollment Broker to the Contractor in writing or electronically, shall serve as official notice to the Contractor of Disenrollment of an Enrollee. In cases of expedited and retroactive Disenrollment, the Contractor shall be notified of the Enrollee's Effective Date of Disenrollment by the LDSS.
  - b) In the event that the LDSS intends to retroactively disenroll an Enrollee on a date prior to the first day of the month of the disenrollment request, the LDSS shall consult with the Contractor prior to Disenrollment. Such consultation shall not be required in cases where it is clear that the Contractor was not a risk for the provision of the Medicaid Advantage Benefit Package for any portion of the retroactive period.
  - c) In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS is responsible for notifying the Contractor at the time of Disenrollment of the Contractor's responsibility, unless otherwise directed, to submit to the SDOH's Fiscal Agent voided premium claims for any months of retroactive Disenrollment where the Contractor was not at risk for the provision of the Medicaid Services in Appendix K-2 during the month. Payment of sub-capitation does not constitute provision of Benefit Package services.

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### 8.5 Contractor's Liability

The Contractor is not responsible for providing the Medicaid Services under this Agreement after the Effective Date of Disenrollment.

8.6 Enrollee Initiated Disenrollment

An Enrollee may disenroll from the Contractor's Medicaid Advantage Plan for any reason. Disenrollments generally shall be effective on the first of the month following receipt of the complete written Disenrollment request.

- 8.7 Contractor Initiated Disenrollment
  - a) The Contractor must notify the LDSS, or Enrollment Broker, and initiate an Enrollee's Disenrollment from the Contractor's Medicaid Advantage Product in accordance with Appendix H and the requirements and timeframes described in such Appendix as well as pursuant to the following cases:
    - i. A change in residence makes the Enrollee ineligible to be a member of the plan;
    - ii. The Enrollee disenrolls from the Contractor's Medicare Advantage Product as defined in this Agreement;
    - iii. The Enrollee dies;
    - iv. The Enrollee's status changes such that he/she is no longer eligible to participate in Medicaid Advantage as described in Section 5 of this Agreement;
    - v. The Enrollee is incarcerated.
  - b) The Contractor may initiate an Enrollee's disenrollment from the Contractor's Medicaid Advantage Product in the following cases:
    - i. The Enrollee engages in conduct or behavior that seriously impairs the Contractor's ability to furnish services to either the Enrollee or other Enrollees, provided that the Contractor has made and documented reasonable efforts to resolve the problems presented by the Enrollee. The Contractor shall submit the request for disenrollment in writing to the LDSS, or Enrollment Broker, and shall include the documentation of reasonable efforts.
    - ii. The Enrollee provides fraudulent information on an enrollment form or the Enrollee permits abuse of an enrollment card in the Medicaid

Advantage Program except when the Enrollee is no longer eligible for Medicaid and is in his/her Guaranteed Eligibility period.

- iii. Consistent with 42 CFR 438.56(b), the Contractor may not request Disenrollment because of an adverse change in the Enrollee's health status, or because of the Enrollee's utilization of medical services, diminished mental capacity, or uncooperative or disruptive behavior resulting from the Enrollee's special needs (except where continued enrollment in the Contractor's plan seriously impairs the Contractor's ability to furnish services to either the Enrollee or other Enrollees).
- iv. An Enrollee provides the Contractor with false information, otherwise deceives the Contractor, or engages in fraudulent conduct with respect to any substantive aspect of his/her plan membership and/or engages in potential criminal activity, fraud, waste or abuse. In circumstances of potential fraud, waste or abuse, the Contractor shall comply with its reporting obligations to the State and OMIG.
- c) Once an Enrollee has been disenrolled at the Contractor's request, he/she will not be re-enrolled with the Contractor's plan unless the Contractor first agrees to such re-enrollment.
- 8.8 LDSS Initiated Disenrollment
  - a) The LDSS is responsible for promptly initiating Disenrollment from the Contractor's Medicaid Advantage Product when:
    - i. an Enrollee fails to enroll or stay enrolled in the Contractor's Medicare Advantage Product as specified in Sections 6.9 and 8.3(b)(iv) of this Agreement; or
    - ii. an Enrollee is no longer eligible for Medicaid or Medicaid Advantage benefits; or
    - iii. the Guaranteed Eligibility period ends (See Section 9) and an Enrollee is no longer eligible for any Medicaid benefits; or
    - iv. an Enrollee is no longer the financial responsibility of the LDSS; or
    - v. an Enrollee becomes ineligible for Enrollment pursuant to Section 5.2 of this Agreement, as appropriate.

## 9 GUARANTEED ELIGIBILITY

#### 9.1 General Requirements

SDOH and the Contractor will follow the policies in this section subject to state and federal laws and regulations.

- 9.2 Right to Guaranteed Eligibility
  - a) New Enrollees, other than those identified in Section 9.2 who would otherwise lose Medicaid eligibility during the first six (6) months of enrollment, will retain the right to remain enrolled in the Contractor's Medicaid Advantage Product under this Agreement for a period of six (6) months from their Effective Date of Enrollment as long as they also remain enrolled in the Contractor's Medicare Advantage Product as defined in this Agreement.
  - b) Guaranteed Eligibility is not available to the following Enrollees:
    - i. Enrollees who lose eligibility due to death, moving out of State, or incarceration;
    - ii. Female enrollees with a net available income in excess of medically necessary income but at or below two hundred percent (200%) of the federal poverty level who are only eligible for Medicaid while pregnant and then through the end of the month in which the sixtieth (60<sup>th</sup>) day following the end of the pregnancy occurs.
  - c) If, during the first six (6) months of enrollment in the Contractor's Medicaid Advantage Product, an Enrollee becomes eligible for Medicaid only as a spenddown, the Enrollee will be eligible to remain enrolled in the Contractor's Medicaid Advantage Product for the remainder of the six (6) month Guaranteed Eligibility period as long as he/she also remains enrolled in the Contractor's Medicare Advantage Product. During the six (6) month Guaranteed Eligibility period, an Enrollee eligible for spend-down has the option of spending down to gain full Medicaid eligibility. If the Enrollee spends down to gain full Medicaid eligibility, the Enrollee will no longer be in guarantee status and the LDSS will manually set coverage codes as appropriate.
  - d) Enrollees who lose and regain Medicaid eligibility within a three (3) month period will not be entitled to a new period of six (6) months Guaranteed Eligibility in Medicaid Advantage.

#### 9.3 Covered Services During Guaranteed Eligibility

The services covered during the Guaranteed Eligibility period shall be those contained in the Medicaid Advantage Benefit Package, as specified in Appendix K-2, and free access to family planning and reproductive health services as set forth in Section 10.6 of this Agreement. During the Guaranteed Eligibility period, Enrollees are also eligible for Medicaid pharmacy benefits on a Medicaid fee-for-service basis as allowed by State law (select drug categories excluded from the Medicare Part D benefit and atypical antipsychotics, antidepressants, antiretrovirals used in the treatment of HIV/AIDS, and anti-rejection drugs used in the treatment of tissue and organ transplants included in the Part D benefit when the Enrollee is unable to receive them from his/her Medicare Advantage plan). Effective October 1, 2011, these four categories of drugs included in the Part D benefit will not be covered by Medicaid fee-for-service.

- 9.4 Disenrollment During Guaranteed Eligibility
  - e) An Enrollee-initiated disenrollment from the Contractor's Medicare or Medicaid Advantage Product terminates the Enrollee's Guaranteed Eligibility period.
  - f) During the guarantee period, an Enrollee may not change health plans. An Enrollee may choose to disenroll from the Contractor's Medicaid Advantage Product during the guarantee period but is not eligible to enroll in another MCO's Medicaid Advantage Product because he/she has lost eligibility for Medicaid.

## 10 BENEFIT PACKAGE, COVERED AND NON-COVERED SERVICES

#### 10.1 Contractor Responsibilities

- a) The Contractor agrees to provide the Combined Medicare Advantage and Medicaid Advantage Benefit Package, as described in Appendix K-1 of this Agreement, to Enrollees of the Contractor's Medicaid Advantage Product subject to any exclusions or limitations imposed by Federal or State law during the period of this Agreement. Such services and supplies shall be provided in compliance with the requirements of the Contractor's Medicare Advantage Coordinated Care Plan contract with CMS, the State Medicaid Plan established pursuant to §363-a of the State Social Services Law, and all other applicable federal and state statutes, regulations and policies.
- b) The Contractor agrees to provide the Medicaid Advantage Benefit Package, as described in Appendix K-2 of this Agreement, to Enrollees of the Contractor's Medicaid Advantage Product subject to any exclusions or limitations imposed by Federal or State law during the period of this Agreement. Such services and supplies, shall be provided in compliance with the requirements of this Agreement, the State Medicaid Plan established pursuant to Section 363-a of the State Social Services Law, and all applicable federal and state statutes, regulations and policies.
- c) Pursuant to 42 CFR 438.210, the Contractor may establish appropriate limits on a service for utilization control and/or medical necessity. The Contractor must ensure that Covered Services are provided in sufficient amount, duration and scope to reasonably be expected to achieve the purpose for which the services are furnished. The Contractor will not specify what constitutes medically necessary services in a manner that is more restrictive than that used in the SSL, the State Medicaid Plan, State regulations or the Medicaid Provider Manuals.
- d) The Contractor shall allow each Enrollee the choice of Participating Provider to the extent possible and appropriate.
- e) The Contractor shall not expend any funds provided through this Agreement:
  - i. with respect to any amount expended for which funds may not be used under the Assisted Suicide Funding Restriction Act (ASFRA) of 1997; or
  - ii. for roads, bridges, stadiums, or any item or service not described in the State Medicaid Plan, except when such expenditures are for an item or service:
    - A) is otherwise permissible under this Agreement;

- B) is allowable under 42 CFR 438.3; or
- C) that the Contractor has been directed by SDOH to provide pursuant to Section 4.3 of this Agreement.
- 10.2 SDOH Responsibilities

SDOH shall assure that Medicaid services covered under the Medicaid fee-forservice program as described in Appendix K-3 of this Agreement which are not covered in the Combined Medicare Advantage and Medicaid Advantage Benefit Package is available to, and accessible by, Medicaid Advantage Enrollees.

10.3 Benefit Package and Non-Covered Services Descriptions

The Combined Medicare Advantage and Medicaid Advantage Benefit Package and Non-Covered Services agreed to by the Contractor and the SDOH are contained in Appendix K, which is hereby made a part of this Agreement as if set forth fully herein.

10.4 Adult Protective Services

The Contractor shall cooperate with LDSS in the implementation of 18 NYCRR Part 457 and any subsequent amendments thereto with regard to medically necessary health and mental health services and all Court Ordered Services for adults to the extent such services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Benefit Package as described in Appendix K of this Agreement. The Contractor is responsible for payment of those services as covered by the Medicare and Medicaid Advantage Benefit Packages, even when provided by Non-Participating Providers. Non-Participating Providers will be reimbursed at the Medicaid fee schedule by the Contractor.

- 10.5 Court-Ordered Services
  - a) The Contractor shall provide any Medicare and Medicaid Advantage Benefit Package services to Enrollees as ordered by a court of competent jurisdiction, regardless of whether such services are provided by a Participating Provider or by a Non-Participating Provider. Non-Participating Providers shall be reimbursed by the Contractor at the Medicaid fee schedule. The Contractor is responsible for court-ordered services to the extent that such court-ordered services are included in the Contractor's Combined Medicare Advantage and Medicaid Advantage Benefit Package as described in Appendix K-1 of this Agreement.
  - b) Court Ordered Services are those services ordered by the court and performed by, or under the supervision of, a physician, dentist, or other provider qualified under State law to furnish medical, dental, behavioral health (including mental

health and/or Substance Use Disorder services), or other Medicare and Medicaid Advantage covered services. The Contractor is responsible for payment of those services as covered by the Contractor's Combined Medicare Advantage and Medicaid Advantage Benefit Package, even when provided by Non-Participating Providers.

- c) Any Court-Ordered Services for mental health treatment outpatient visits by the Contractor's Enrollees that specify the use of Non-Participating Providers shall be reimbursed at the Medicaid rate of payment.
- 10.6 Family Planning and Reproductive Health Services
  - a) Nothing in this Agreement shall restrict the right of Enrollees to receive Family Planning and Reproductive Health services, as defined in Appendix C of this Agreement, which is hereby made a part of this Agreement as if set forth fully herein.
    - i. Enrollees may receive such services from any qualified Medicaid provider, regardless of whether the provider is a Participating Provider or a Non-Participating Provider in the Contractor's Medicare Advantage Product, without referral from the Enrollee's PCP and without approval from the Contractor.
  - b) The Contractor shall permit Enrollees to exercise their right to obtain Family Planning and Reproductive Health services from either the Contractor, if Family Planning and Reproductive Health services are provided by the Contractor, or from any appropriate Medicaid enrolled Non-Participating family planning Provider, without a referral from the Enrollee's PCP and without approval by the Contractor.
  - c) If Contractor provides Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with the requirements in Part C-2 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.
  - d) If Contractor does not provide Family Planning and Reproductive Health Services to its Enrollees, the Contractor shall comply with Part C.3 of Appendix C of this Agreement, including assuring that Enrollees are fully informed of their rights.
- 10.7 Emergency and Post Stabilization Care Services
  - a) The Contractor shall provide Emergency and Post Stabilization Care Services in accordance with applicable federal and state requirements, including 42 CFR §422.113.

- b) The Contractor shall ensure that Enrollees are able to access Emergency Services twenty four (24) hours per day, seven (7) days per week.
- c) The Contractor agrees that it will not require prior authorization for services in a medical or behavioral health emergency. The Contractor agrees to inform its Enrollees that access to Emergency Services is not restricted and that Emergency Services may be obtained from a Non-Participating Provider without penalty. Nothing herein precludes the Contractor from entering into contracts with providers or facilities that require providers or facilities to provide notification to the Contractor after Enrollees present for Emergency Services and are subsequently stabilized. The Contractor must pay for services for Emergency Medical Conditions whether provided by a Participating Provider or a Non-Participating Provider, and may not deny payments for failure of the Emergency Services provider or Enrollee to give notice.
- d) The Contractor shall advise its Enrollees how to obtain Emergency Services when it is not feasible for Enrollees to receive Emergency Services from or through a Participating Provider.
- e) Coverage and payment for Emergency Services that meet the prudent layperson definition shall be covered and paid in accordance with the requirements of the federal Medicare program.
- f) In addition, the Contractor shall cover and reimburse for general hospital emergency department services and physician services provided to an Enrollee while the Enrollee is receiving general hospital emergency department services, in accordance with the following requirements when such services do not meet the prudent layperson standard:
  - i. Participating Providers
    - A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Participating Provider shall be at the rate of payment specified in the contract between the Contractor and the general hospital for emergency services.
    - B) Payment by the Contractor for physician services provided to an Enrollee by a Participating Provider while receiving general hospital emergency department services shall be at the rate of payment specified in the contract between the Contractor and the physician.
  - ii. Non-Participating Providers

- A) Payment by the Contractor for general hospital emergency department services provided to an Enrollee by a Non-Participating Provider shall be at the Medicaid fee-for-service rate, inclusive of the capital component, in effect on the date that the service was rendered.
- B) Payment by the Contractor for physician services provided to an Enrollee by a Non-Participating Provider while receiving general hospital emergency department services shall be at the Medicaid fee-for-service rate in effect on the date that the service was rendered.

### 10.8 (RESERVED)

10.9 Services for Which Enrollees Can Self-Refer

In addition to those services for which Medicare Advantage Enrollees can self-refer, Medicaid Advantage Enrollees may self-refer to:

- a) Public health agency facilities for the diagnosis and/or treatment of TB as described in Section 10.11 (a) (i) of this Agreement.
- b) Family Planning and Reproductive Health services as described in Section 10.6 and Appendix C of this Agreement.
- c) Article 28 clinics operated by academic dental centers to obtain covered dental services as described in Section 10.18 of this Agreement.
- d) Article 28 clinics that provide optometry services and are affiliated with the College of Optometry of the State University of New York to obtain covered optometry services as described in Section 10.20 of this Agreement.
- 10.10 Contractor Responsibilities Related to Local Public Health Agencies
  - a) The Contractor will coordinate its public health-related activities with the Local Public Health Agency (LPHA). Coordination mechanisms and operational protocols for addressing public health issues will be negotiated with the LPHA and Contractor and be customized to reflect local public health priorities.
  - b) The Contractor shall provide the State with existing information as requested to facilitate epidemiological investigations.
  - c) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with public health reporting requirements relating to communicable diseases and conditions mandated in

Article 21 of New York Public Health Law and, for Contractors operating in New York City, the New York City Health Code (24 RCNY §§ 11.03 -11.07).

- d) The Contractor shall make reasonable efforts to assure timely and accurate compliance by Participating Providers with other mandated reporting requirements.
- 10.11 Public Health Services
  - a) Tuberculosis Screening, Diagnosis and Treatment; Directly Observed Therapy (TB\DOT):
    - i. Consistent with New York State law, public health clinics are required to provide or arrange for treatment to individuals presenting with tuberculosis, regardless of the person's insurance or enrollment status.
    - ii. It is the State's preference that Enrollees receive TB diagnosis and treatment through the Contractor's Medicare Advantage Product, to the extent that Participating Providers experienced in this type of care are available.
    - iii. The SDOH will coordinate with the LPHA to evaluate the Contractor's protocols against State and local guidelines and to review the tuberculosis treatment protocols and networks of Participating Providers to verify their readiness to treat tuberculosis patients. SDOH and LPHAs will also be available to offer technical assistance to the Contractor in establishing TB policies and procedures.
    - iv. The Contractor shall inform participating providers of their responsibility to report TB cases to the LPHA.
    - v. Enrollees may self-refer to public health agency facilities for the diagnosis and/or treatment of TB.
      - A) The Contractor agrees to reimburse public health clinics when physician visit and patient management or laboratory and radiology services are rendered to their Enrollees, within the context of TB diagnosis and treatment.
      - B) The Contractor will make best efforts to negotiate fees for these services with the LPHA. If no agreement has been reached, the Contractor agrees to reimburse the public health clinics for these services at Medicaid fee-for-service rates.
      - C) The LPHA is responsible for: 1) giving notification to the Contractor before delivering TB-related services, if so required in the public

health agreement established pursuant to Section 10.10, unless these services are ordered by a court of competent jurisdiction; and 2) making reasonable efforts to verify with the Enrollee's PCP that he/she has not already provided TB care and treatment, and 3) providing documentation of services rendered along with the claim.

- D) Prior authorization for inpatient hospital admissions may not be required by the Contractor for an admission pursuant to a court order or an order of detention issued by the local commissioner or director of public health.
- E) The Contractor shall provide the LPHA with access to health care practitioners on a twenty-four (24) hour a day seven (7) day a week basis who can authorize inpatient hospital admissions. The Contractor shall respond to the LPHA's request for authorization within the same day.
- F) The Contractor will not be financially liable for treatments rendered to Enrollees who have been institutionalized as a result of a local health commissioner's order due to non-adherence to TB care regimens.
- vi. The Contractor will not be financially liable for Directly Observed Therapy (DOT) costs. While all other clinical management of tuberculosis is covered by the Contractor, TB/DOT, where applicable, may be billed to any SDOH approved fee-for-service Medicaid provider. The Contractor agrees to make all reasonable efforts to ensure coordination with DOT providers regarding clinical care and services. Enrollees may use any Medicaid fee-for-service TB/DOT provider.
- vii. HIV counseling and testing provided to a Medicaid Advantage Enrollee during a TB related visit at a public health clinic, directly operated by a LPHA will be covered by Medicaid fee-for-service (FFS) at rates established by the SDOH.
- b) Immunizations
  - i. Immunizations are included in the Benefit Package as provided in Appendix K of this Agreement.
  - ii. The Contractor is responsible for all costs associated with vaccine purchase and administration associated with covered immunizations.
  - iii. The Contractor agrees to reimburse the Local Public Health Agency (LPHA) when Enrollees self-refer to Local Public Health Agencies for immunizations covered by Contractor's Medicare Advantage Plan. The

Contractor shall not require prior authorization or a referral for these services.

- iv. The LPHA is responsible for making reasonable efforts to (1) determine the Enrollee's managed care membership status; and (2) ascertain the Enrollee's immunization status. Reasonable efforts shall consist of client interviews, review of medical records, and, when available, access to the Immunization Registry. When an Enrollee presents a membership card with a PCP's name, the LPHA is responsible for calling the PCP. If the LPHA is unable to verify the immunization status from the PCP or learns that immunization is needed, the LPHA is responsible for delivering the service as appropriate, and the Contractor will reimburse the LPHA at the negotiated rate or in the absence of an agreement, at Medicaid fee-forservice rates.
- c) Prevention and Treatment of Sexually Transmitted Diseases

The Contractor will be responsible for ensuring that its Participating Providers educate their Enrollees about the risk and prevention of sexually transmitted disease (STD). The Contractor also will be responsible for ensuring that its Participating Providers screen and treat Enrollees for STDs and report cases of STD to the LPHA and cooperate in contact investigation, in accordance with existing state and local laws and regulations.

The Contractor is not responsible for coverage of STD diagnostic and treatment services rendered by LPHAs; LPHAs must render such services free of charge pursuant to Public Health Law Section 2304 (l). In addition the Contractor is not responsible for coverage of HIV counseling and testing provided to an Enrollee during a STD related visit at a public health clinic, directly operated by a LPHA; such services will be covered by Medicaid fee-for-service at rates established by SDOH.

- d) The Contractor shall provide health education to Enrollees on an on-going basis through methods such as posting information on the Contractor's web site, distribution (electronic or otherwise) of Enrollee newsletters, health education classes or individual counseling on preventive health and public health topics, such as:
  - i. HIV/AIDS, including availability of HIV testing and sterile needles and syringes;
  - ii. STDs, including how to access confidential STD services;
  - iii. Lead poisoning prevention;
  - iv. Maternal and child health, including importance of developmental screening for children;
  - v. Injury prevention;
  - vi. Domestic violence;

- vii. Smoking cessation;
- viii. Asthma;
- ix. Immunization;
- x. Mental health services;
- xi. Diabetes;
- xii. Family planning;
- xiii. Screening for cancer;
- xiv. Substance Use Disorder;
- xv. Physical fitness and nutrition;
- xvi. Cardiovascular disease and hypertension;
- xvii. Dental care, including importance of preventive services such as dental sealants; and
- xviii. Screening for Hepatitis C for individuals born between 1945 and 1965.
- 10.12 Adults with Chronic Illnesses and Physical or Developmental Disabilities

The Contractor will implement all of the following to meet the needs of its adult Enrollees with chronic illnesses and physical or developmental disabilities:

- a) Satisfactory methods for ensuring that the Contractor is in compliance with the ADA and Section 504 of the Rehabilitation Act of 1973. Program accessibility for persons with disabilities shall be in accordance with Section 23 of this Agreement.
- b) Clinical case management which uses satisfactory methods/guidelines for identifying persons at risk of or having, chronic diseases and disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, home health services, self-management education and training, etc. The Contractor shall:
  - i. develop protocols describing the Contractor's case management services and minimum qualification requirements for case management staff;
  - ii. develop and implement protocols for monitoring effectiveness of case management based on patient outcomes;
  - iii. develop and implement protocols for monitoring service utilization including emergency room visits and hospitalizations, with adjustment of severity of patient conditions;
  - iv. provide regular information to Participating Providers on the case management services available to the Contractor's Enrollees and the criteria for referring Enrollees to the Contractor for case management services.

- c) Satisfactory methods/guidelines for determining which patients are in need of case management services, including establishment of severity thresholds, and methods for identification of patients including monitoring of hospitalizations and ER visits, provider referrals, new Enrollee health screenings and self-referrals by Enrollees.
- d) Guidelines for determining specific needs of Enrollees in case management, including specialist physician referrals, durable medical equipment, home health services, self-management education and training, etc.
- e) Satisfactory systems for coordinating service delivery with Non-Participating Providers, including behavioral health providers for all Enrollees.
- 10.13 Persons Requiring Ongoing Mental Health Services

The Contractor will implement all of the following for its Enrollees with chronic or ongoing mental health service needs:

- a) Satisfactory methods for identifying Enrollees requiring such services and encouraging self-referral and early entry into treatment.
- b) Satisfactory case management systems or satisfactory case management.
- c) Satisfactory systems for coordinating service delivery between physical health, Substance Use Disorder, and mental health providers, and coordinating services with other available services, including Social Services.
- d) The Contractor agrees to participate in the local planning process for serving persons with mental health needs to the extent requested by the LDSS. At the LDSS' discretion, the Contractor will develop linkages with local governmental units on coordination, procedures and standards related to mental health services and related activities.
- 10.14 Enrollee Needs Relating to HIV

To adequately address the HIV prevention needs of uninfected Enrollees, as well as the special needs of individuals with HIV infection who do enroll in managed care, the Contractor shall have in place all of the following:

- a) Anonymous testing may be furnished to the Enrollee without prior approval by the Contractor and may be conducted at anonymous testing sites available to clients. Services provided for HIV treatment may only be obtained from the Contractor during the period the Enrollee is enrolled in the Contractor's plan.
- b) Methods for promoting HIV prevention to all Plan Enrollees. HIV prevention information, both primary, as well as secondary should be tailored to the

Enrollee's age, sex, and risk factor(s), (e.g., injection drug use and sexual risk activities), and should be culturally and linguistically appropriate. HIV primary prevention means the reduction or control of causative factors for HIV, including the reduction of risk factors. HIV Primary prevention includes strategies to help prevent uninfected Enrollees from acquiring HIV, i.e., behavior counseling for HIV negative Enrollees with risk behavior. Primary prevention also includes strategies to help prevent infected Enrollees from transmitting HIV infection, i.e., behavior counseling with an HIV infected Enrollee to reduce risky sexual behavior or providing antiviral therapy to a pregnant, HIV infected female to prevent transmission of HIV infection to a newborn. HIV Secondary Prevention means promotion of early detection and treatment of HIV disease in an asymptomatic Enrollee to prevent the development of symptomatic disease. This includes: regular medical assessments; routine immunization for preventable infections; prophylaxis for opportunistic infections; regular dental, optical, dermatological and gynecological care; optimal diet/nutritional supplementation; and partner notification services which lead to the early detection and treatment of other infected persons. All plan Enrollees should be informed of the availability of HIV counseling, testing, referral and partner notification (CTRPN) services.

- c) Policies and procedures promoting the early identification of HIV infection in Enrollees. Such policies and procedures shall include at a minimum: assessment methods for recognizing the early signs and symptoms of HIV disease; initial and routine screening for HIV risk factors through administration of sexual behavior and drug and alcohol use assessments; and the provision of information to all Enrollees regarding the availability of HIV CTRPN services from Participating Providers, or as part of a Family Planning and Reproductive Health services visit pursuant to Appendix C of this Agreement, and the availability of anonymous CTRPN services from New York State and the LPHA.
- d) Policies and procedures that require Participating Providers to provide HIV counseling and recommend HIV testing to pregnant women in their care. The HIV counseling and testing provided shall be done in accordance with Article 27-F of the PHL. Such policies and procedures shall also direct Participating Providers to refer any HIV positive women in their care to clinically appropriate services for both the women and their newborns.
- e) A network of providers sufficient to meet the needs of its Enrollees with HIV. The Contractor must identify within their network HIV experienced providers to treat Enrollees with HIV/AIDS and explicitly list those providers in the Provider Directory. HIV experienced provider is defined as either:
  - i. an M.D. or a Nurse Practitioner providing ongoing direct clinical ambulatory care of at least 20 HIV infected persons who are being treated with antiretroviral therapy in the preceding twelve months, or

- ii. a provider who has met the criteria of one of the following accrediting bodies:
  - The HIV Medicine Association (HIVMA) definition of an HIVexperienced provider, or
  - HIV Specialist status accorded by the American Academy of HIV Medicine (AAHIVM), or
  - Advanced AIDS Credited Registered Nurse Credential given by the HIV/AIDS Nursing Certification Board (HANCB).

The Contractor is responsible for validating that providers meet the above criteria. In cases where members select a non-HIV experienced provider as their PCP and in regions where there is a shortage of HIV experienced providers, the Contractor shall identify HIV experienced providers who will be available to consult with non-HIV experienced PCPs of Enrollees with HIV/AIDS. The Contractor shall inform the providers in its network how to obtain information about the availability of Experienced HIV Providers and HIV Specialist PCPs. In addition, the Contractor shall include within their network and explicitly identify Designated AIDS Center Hospitals, where available, and contracts or linkages with providers funded under the Ryan White HIV/AIDS Treatment Act.

- iii. Case Management Assessment for Enrollees with HIV Infection. The Contractor shall establish policies and procedures to ensure that Enrollees who have been identified as having HIV infection are assessed for case management services. The Contractor shall arrange for any Enrollee identified as having HIV infection and needing case management services to be referred to an appropriate case management services provider, including in-plan case management, and/or, with appropriate consent of the Enrollee, COBRA Comprehensive Medicaid Case Management (CMCM) services and/or HIV community-based psychosocial case management services.
- iv. The Contractor shall require its Participating Providers to report positive HIV test results and diagnoses and known contacts of such persons to the New York State Commissioner of Health. Access to partner notification services must be consistent with 10 NYCRR Part 63.
- v. The Contractor's Medical Director shall review Contractor's HIV practice guidelines at least annually and update them as necessary for compliance with recommended SDOH AIDS Institute and federal government clinical standards. The Contractor will disseminate the HIV Practice Guidelines or revised guidelines to Participating Providers at least annually, or more frequently as appropriate.

### 10.15 Persons Requiring Substance Use Disorder Services

The Contractor will have in place all of the following for its Enrollees requiring Substance Use Disorder Services:

- a) Satisfactory methods for identifying persons requiring such services and encouraging self-referral and early entry into treatment and methods for referring Enrollees to the New York Office of Alcoholism and Substance Abuse Services (OASAS) for appropriate services beyond the Contractor's Benefit Package (e.g., halfway houses).
- b) Satisfactory systems of care including Participating Provider networks and referral processes sufficient to ensure that emergency services, including crisis services, can be provided in a timely manner.
- c) Satisfactory case management systems.
- d) Satisfactory systems for coordinating service delivery between physical health, Substance Use Disorder, and mental health providers, and coordinating in-plan services with other services, including Social Services.
- e) The Contractor agrees to also participate in the local planning process for serving persons with Substance Use Disorder, to the extent requested by the LDSS. At the LDSS's discretion, the Contractor will develop linkages with local governmental units on coordination procedures and standards related to Substance Use Disorder Services and related activities.

#### 10.16 Native Americans

If an Enrollee is a Native American and the Enrollee chooses to access primary care or other services through their tribal health center, the PCP authorized by the Contractor to refer the Enrollee for Medicare or Medicaid Advantage Product benefits must develop a relationship with the Enrollee's PCP at the tribal health center to coordinate services for said Native American Enrollee.

10.17 Urgently Needed Services

The Contractor is financially responsible for Urgently Needed Services. Urgently Needed Services are covered only in the United States, the District of Columbia, the Commonwealth of Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, and the Northern Mariana Islands.

- 10.18 Dental Services Provided by Article 28 Clinics Operated by Academic Dental Centers Not Participating in Contractor's Network
  - a) Consistent with Chapter 697 of Laws of 2003 amending Section 364 (j) of the Social Services Law, dental services provided by Article 28 clinics operated by

academic dental centers may be accessed directly by Medicaid Advantage Enrollees without prior approval and without regard to network participation.

- b) If dental services are part of the Contractor's Medicaid Advantage Benefit Package, the Contractor will reimburse non-participating Article 28 clinics operated by academic dental centers for covered dental services provided to Enrollees at approved Article 28 Medicaid clinic rates in accordance with the protocols issued by the SDOH.
- 10.19 Coordination of Services
  - a) The Contractor shall coordinate care for Enrollees with:
    - i. the court system (for court ordered evaluations and treatment);
    - ii. specialized providers of health care for the homeless, and other providers of services for victims of domestic violence;
    - iii. family planning clinics, community health centers, migrant health centers, rural health centers and prenatal care providers;
    - iv. WIC;
    - v. programs funded through the Ryan White CARE Act;
    - vi. other pertinent entities that provide services out of network;
    - vii. local governmental units responsible for public health, mental health, developmental disability or Substance Use Disorder Services;
    - viii. specialized providers of long term care for people with developmental disabilities; and
    - ix. Local government Adult Protective Services and Child Protective Services programs.
  - b) Coordination may involve contracts or linkage agreements (if entities are willing to enter into such an agreement), or other mechanisms to ensure coordinated care for Enrollees, such as protocols for reciprocal referral and communication of data and clinical information on Enrollees.
  - c) The Contractor shall coordinate care and services in accordance with 42 CFR 438.208(b).
- 10.20 Optometry Services Provided by Article 28 Clinics Affiliated with the College of Optometry of the State University of New York
  - a) Consistent with Chapter 37 of the Laws of 2010 amending Section 364-j of the Social Services Law, optometry services provided by Article 28 clinics affiliated with the College of Optometry of the State University of New York may be accessed directly by Enrollees without the Contractor's prior approval and without regard to network participation.
  - b) The Contractor will reimburse non-participating Article 28 clinics affiliated with the College of Optometry of the State University of New York for covered

optometry services provided to Enrollees at Article 28 Medicaid fee-for-service clinic rates.

#### 10.21 Health Home

The Contractor agrees to comply with all requirements, as determined by the Department, to meet the qualifications for Health Home provider status as applicable.

10.22 Inpatient Mental Health Over 190-day Lifetime Limit

To the extent applicable, Contractor must provide and authorize Inpatient Mental Health services in accordance with the mental health parity regulation at 42 CFR Part 438 Subpart K.

### 11 MARKETING

#### 11.1 Marketing Requirements

- a) The Contractor agrees to follow the Medicare Advantage Marketing Guidelines as set forth in Chapter 3 of CMS's Medicare Managed Care Manual, as well as all applicable statutes and regulations including and without limitation Section 1851 (h) of the Social Security Act and 42 CFR Sections 422.80, 422.111, and 423.50 when marketing to individuals entitled to enroll in Medicare Advantage.
- b) In developing marketing materials and conducting marketing activities for the Medicaid Advantage Program, the Contractor shall comply with the Medicaid Advantage Marketing Guidelines as defined in Appendix D of this Agreement as if set forth fully herein.
- c) Funds provided pursuant to this Agreement shall not be used for any partisan political activity, or for activities that may influence legislation or the election or defeat of any candidate for public office.
- d) The Contractor may conduct media campaigns, including television, radio, billboards, subway and bus posters, electronic messages, and social media on any platform or device. All media materials must be pre-approved by SDOH.
- 11.2 Prior Approval of Advertising Material and Procedures
  - a) The Contractor shall submit all materials, developed for purposes of this Agreement, related to advertising to the uninsured and/or Potential Enrollees to the SDOH for prior written approval. The Contractor shall not use any materials that the SDOH has not approved. Advertising and outreach materials shall be made available by the Contractor throughout its entire service area. Advertising and outreach materials may be customized for specific counties and populations within the Contractor's service area.
  - b) Routine postings on social media sites such as basic reminders of the availability of smoking cessation programs and flu vaccinations, and items such as healthier living related tips do not require prior approval by the SDOH.
  - c) All electronic means of interaction with Potential Enrollees of public health insurance programs, while not directly approved by the SDOH, will be routinely monitored for compliance with this Section.

## **12 MEMBER SERVICES**

### 12.1 General Functions

- a) The Contractor shall operate a Member Services function during regular business hours, which must be accessible to Enrollees via a toll-free telephone line. Personnel must also be available via a toll-free telephone line (which can be the member services toll-free line or separate toll-free lines) not less than during regular business hours to address complaints and utilization review inquiries. In addition, the Contractor must have a telephone system capable of accepting, recording or providing instruction in response to incoming calls regarding complaints and utilization review during other than normal business hours and measures in place to ensure a response to those calls the next business day after the call was received.
- b) Member Services staff must be responsible for the following:
  - i. Explaining the benefits and covered services offered under the Medicare and Medicaid Advantage Products, including applicable conditions and limitations, and any conditions associated with the receipt or use of benefits.
  - ii. Explaining the Contractor's rules for obtaining Medicare and Medicaid Advantage Benefit Package services and additional services available to the Enrollee through use of his/her Medicaid benefit card.
  - iii. Providing information on: the providers from whom Enrollees may obtain Combined Medicare Advantage and Medicaid Advantage Benefit Package Services, any out-of-area coverage provided by the plan, and coverage of emergency services and urgently needed care.
  - iv. Fielding and responding to questions and complaints from Enrollees and their authorized representatives regarding the Contractor's Medicare and Medicaid Advantage Products and benefits, and advising of the right to complain at any time to the CMS regarding the Medicare Advantage Product, and to the SDOH and LDSS, regarding the Medicaid Advantage Product.
  - v. Clarifying information in the member handbooks for Enrollees regarding the Contractor's Medicare and Medicaid Advantage Products and benefits.
  - vi. Advising Enrollees of the Contractor's applicable complaint and appeals programs, utilization review processes, and the Enrollee's rights to a fair hearing or external review.

- vii. Clarifying an Enrollee's Disenrollment rights and responsibilities under the Contractor's Medicare and Medicaid Advantage Products.
- viii. Assisting Enrollees with the renewal of their Medicaid benefits.
- c) Member Services staff assisting Enrollees with those matters described in Section 12.1(b) of this Agreement or with understanding how to access services; their covered benefits; notices of Action or Action Appeal determinations; their complaint, appeal or fair hearing rights; or providing Enrollees with information on the status of Service Authorization Requests, will ask the Enrollee if their questions were answered to their satisfaction, and, if the Enrollee remains unsatisfied, the staff member must offer the Enrollee the option to file a Complaint with the Contractor. The Contractor shall investigate and respond to such Complaints in accordance with Appendix F of this Agreement and any applicable federal and state rules, regulations, and guidance.
- 12.2 Translation and Oral Interpretation
  - a) The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Potential Enrollees of the Contractor in any county of the service area speak that particular language and do not speak English as a first language.
  - b) In addition, verbal interpretation services must be made available to Enrollees who speak a language other than English as a primary language. Interpreter services must be offered in person where practical, but otherwise may be offered by telephone.
  - c) The SDOH will determine the need for other than English translations based on county-specific census data or other available measures.
  - d) The Contractor must inform Enrollees, Applicants and Potential Enrollees that oral interpretation is available for any language and written information is available in prevalent languages and how to access those services, including notices about this available in the member handbook.
  - e) The Contractor must provide Potential Enrollees, Applicants and Enrollees with information about the availability of non-English speaking participating providers and how to access the services of a specific non-English speaking Participating Provider.
  - f) Medicare Advantage Plan and Medicaid Advantage plan provider directories must identify the languages spoken by Participating Providers.

- g) SDOH-approved English language versions of outreach/advertising materials and other informational materials (e.g. Member handbooks) that are then translated into other languages in accordance with Appendix D of this Agreement, do not need to be resubmitted to SDOH for approval. The Contractor, however, is required to keep a copy of the Certificate of Accuracy on file and submit to SDOH if requested.
- 12.3 Communicating with the Visually, Hearing and Cognitively Impaired

The Contractor also must have in place appropriate alternative mechanisms for communicating effectively with persons with visual, hearing, speech, physical or developmental disabilities. These alternative mechanisms include Braille or audio tapes for the visually impaired, TTY access for those with certified speech or hearing disabilities, and use of American Sign Language and/or integrative technologies.

## **13 ENROLLEE RIGHTS AND NOTIFICATION**

#### 13.1 General Requirements

- a) The Contractor shall disclose required information to Potential Enrollees and Enrollees
  - i. as prescribed by applicable federal and state law and regulations found at:
    - A) New York PHL § 4408 New York SSL § 364-j and
    - B) 42 CFR §§ 422.111, 422.128, 422.208-10, 422.230, 438.3(i)-(j), 438.10, 438.102, 438.400, and 438.404
  - ii. any specific guidance issued by CMS and SDOH.
- b) The Contractor shall provide such information to the Enrollee within fourteen (14) days of the effective date of Enrollment.
- c) The Contractor must provide Enrollees with an annual notice that this information is available to them upon request.
- d) The Contractor must inform Enrollees that oral interpretation service is available for any language and that information is available in alternative formats and how to access these formats.
- e) Medicaid Advantage enrollment notices and materials shall include, but not be limited to the following:

Provider Directories Member ID Cards Member Handbooks Notice of the Effective Date of Enrollment Notice of the Effective Date of Benefit Package Changes Notice of Termination, Service Area Changes and Network Changes at least 30 days before effective change Summary of Benefits

- f) Integrated post enrollment materials including member handbooks, member notices, and summary of benefits targeted to Enrollees of the Contractor's Medicare and Medicaid Advantage Products must be prior approved by the CMS Regional Office; in collaboration with SDOH.
- g) Upon the direction of SDOH, the Contractor shall submit the format and content of all written notifications regarding disease management, medication

adherence, health literacy, preventive health and SDOH-identified public health initiatives, for review and prior approval by SDOH. Such materials shall be submitted by the Contractor to the SDOH at least 30 days prior to issuance of the notification.

13.2 Enrollment Agreement/Attestation

Using a form approved by SDOH, the Contractor shall obtain and retain an enrollment agreement/attestation signed by each Applicant/Enrollee and the Contractor shall maintain a copy of the agreement/attestation in the Applicant/Enrollee's record. The enrollment agreement/attestation shall certify that the Applicant/Enrollee has:

- a) received a member handbook which includes the rules and responsibilities of plan membership and which expressly delineates covered and non-covered services;
- b) agreed to the terms and conditions for Medicaid Advantage enrollment stated in the member handbook;
- c) understood that enrollment in the Contractor's Medicaid Advantage is voluntary;
- d) received a copy of the Contractor's current provider network listing and agreed to use network providers for covered services; and
- e) has been advised of the projected date of enrollment.
- 13.3 Member ID Cards

The Contractor must issue an identification card to the Enrollee that complies with CMS and SDOH specifications.

13.4 Member Handbooks

The Contractor shall issue to a new Enrollee no later than fourteen (14) days following the Effective Date of Enrollment a Medicaid Advantage Member Handbook, which is approved by SDOH and consistent with the Medicaid Advantage Model Handbook Guidelines in Appendix E, which is hereby made a part of this Agreement as if set forth fully herein.

- 13.5 Enrollee Rights
  - a) The Contractor shall, in compliance with the requirements of 42 CFR § 422.128, 42 CFR § 438.6(i)(1) and 42 CFR Part 489 Subpart I, maintain written policies and procedures regarding advance directives.

- i. The Contractor shall inform each Enrollee in writing at the time of enrollment:
  - A) of an individual's rights under State law to make decisions concerning medical care, including the right to accept or refuse medical or surgical treatment and the right to formulate advance directives; and
  - B) of the Contractor's policies regarding the implementation of such rights.
- ii. The Contractor shall include in such written notice to the Enrollee materials relating to advance directives and health care proxies as specified in 10 NYCRR Part 98-1.14(f) and § 400.21. The written information must reflect changes in State law as soon as possible, but no later than ninety (90) days after the effective date of the change.
- b) The Contractor shall develop and implement written policies and procedures that protect Enrollee rights which fulfill the requirements of 42 CFR 438.100 and applicable State law and regulation, including the following rights to:
  - i. receive medically necessary care;
  - ii. timely access to care and services;
  - iii. privacy about medical records and treatment;
  - iv. receive information on available treatment options and alternatives presented in an understandable manner and language;
  - v. receive information in a language the Enrollee understands and oral translation services free of charge;
  - vi. receive information necessary to give informed consent before the start of treatment;
  - vii. be treated with respect and due consideration for his or her dignity;
  - viii. request and receive a copy of his or her medical records and request that they be amended or corrected, as specified in 45 CFR 164.524 and 164.526., if the privacy rule, as set forth in 45 CFR 160 and 164, A and E, applies;
  - ix. take part in decisions regarding his or her health care, including the right to refuse treatment;

- x. be free from any form of restraint or seclusion used as a means of coercion, discipline, convenience or retaliation as specified in Federal regulations on the use of restraints and seclusion;
- xi. get care without regard to sex (including gender identity or status of being transgender), race, health status, color, age, national origin, sexual orientation, marital status or religion;
- xii. be told where, when and how to get the services the Enrollee needs from Medicaid Advantage, including how to get covered benefits from out-ofnetwork providers if they are not available in the Medicaid Advantage network;
- xiii. complain to the New York State Department of Health or the Local Department of Social Services; and, the right to use the New York State Fair Hearing System and/or a New York State External Appeal, where appropriate, and
- xiv. appoint someone to speak for the Enrollee about the care the Enrollee needs.
- c) The Contractor's policies and procedures must require that neither the Contractor nor its Participating Providers adversely regard an Enrollee who exercises his/her rights in 13.4(b) above.
- d) The Contractor shall retain in each Enrollee's record an attestation made by the Enrollee that the Enrollee received the information and notifications required by Section 13.4 of this Agreement, and if applicable, shall retain a record of any unsuccessful attempt to obtain this attestation from the Enrollee.

### 13.6 Approval of Written Notices

- a) The Contractor shall submit the format and content of all written notifications described in this Section to SDOH for review and prior approval by SDOH.
- b) Upon the request of SDOH, the Contractor shall submit the format and content of all written notifications regarding disease management, medication adherence, health literacy, preventive health and SDOH-identified public health initiatives, for review and prior approval by SDOH. Such materials shall be submitted by the Contractor to the SDOH within 30 days of such request.
  - i. SDOH must take action within sixty (60) calendar days on materials submitted by the Contractor in response to Section 13.5 (b) above. If the

Contractor requires an expedited review from the SDOH, the Contractor must justify the need for an expedited review when submitting the material.

- c) All written notifications must be written at a fourth (4<sup>th</sup>) to sixth (6<sup>th</sup>) grade level and in at least twelve (12) point print.
- 13.7 LDSS Notification of Enrollee's Change in Address

The LDSS is responsible for notifying the Contractor of any known change in address of Enrollees.

13.8 Contractor Responsibility to Notify Enrollee of Effective Date of Benefit Package Change

The Contractor must provide written notification of the effective date of any Contractor-initiated, SDOH-approved Benefit Package change to Enrollees. Notification to Enrollees must be provided at least thirty (30) days in advance of the effective date of such change.

- 13.9 Contractor Responsibility to Notify Enrollee of Termination, Service Area Changes and Network Changes
  - a) With prior notice to and approval of the SDOH, the Contractor shall inform each Enrollee in writing of any withdrawal by the Contractor from the Medicaid Advantage Program pursuant to Section 2.7 of this Agreement, withdrawal from the service area encompassing the Enrollee's zip code, and/or significant changes to the Contractor's Participating Provider network pursuant to Section 21.2(d) of this Agreement, except that the Contractor need not notify Enrollees who will not be affected by such changes.
  - b) The Contractor shall provide the notifications within the timeframes specified by SDOH, and shall obtain the prior approval of the notification from SDOH.
- 13.10 Participant Ombudsman
  - a) The Contractor will cooperate with, and may not inhibit, the Participant Ombudsman in the exercise of its duties.
  - b) The Participant Ombudsman is an independent organization that provides free ombudsman services to long term care recipients in the state of New York. These services include, but are not necessarily limited to:
    - i. providing pre-enrollment support, such as unbiased health plan choice counseling and general program-related information,
    - ii. compiling Enrollee complaints and concerns about enrollment, access to services, and other related matters,

- iii. helping Enrollees understand the fair hearing, grievance and appeal rights and processes within the health plan and at the State level, and assisting them through the process if needed/requested, including making requests of plans and providers for records, and
- iv. informing plans and providers about community-based resources and supports that can be linked with covered plan benefits.
- c) The Contractor must include information about the Participant Ombudsman program, including its purpose, scope and nature of its services, and contact information, in the Medicaid Advantage member handbook, Enrollee materials, action and adverse determination notices, and all grievance or appeal notices or communications.
- d) The Contractor must also, upon request, provide the Participant Ombudsman entity with a current list of Participating Providers in Contractor's Medicaid Advantage plan.

# 14 ORGANIZATION DETERMINATIONS, ACTIONS AND GRIEVANCE SYSTEM

## 14.1 General Requirements

- a) The Contractor agrees to comply with, and shall establish and maintain written Organization Determination and Action procedures and a comprehensive Grievance system, as described in Appendix F, which is hereby made a part of this Agreement as if set forth fully herein, that complies with:
  - i. all procedures and requirements of 42 CFR Subpart M of Part 422 and Chapter 13 of CMS's Medicare Managed Care Manual for services that the Contractor determines are a Medicare only benefit.
  - ii. all procedures and requirements of 42 CFR Subpart M of Part 422 and Chapter 13 of CMS's Medicare Managed Care Manual for services the Contractor determines to be a benefit covered under both Medicare and Medicaid, except that:
    - A) the Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
    - B) when the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2(4)(a) of Appendix F of this Agreement shall apply.
  - iii. all procedures and requirements of the Medicaid Advantage Action and Medicaid Advantage Grievance System requirements described in Appendix F of this Agreement and 42 CFR Section 438.400 et. seq., for services that the Contractor determines are a Medicaid only benefit. With respect to Medicaid-only services, nothing herein shall release the Contractor from its responsibilities under PHL § 4408-a or PHL Article 49 and 10 NYCRR Part 98 that are not otherwise expressly established in Appendix F of this Agreement.
- b) For services that the Contractor determines are a benefit under both Medicare and Medicaid, the Contractor agrees to offer Enrollees the right to pursue either the Medicare appeal procedures or the Medicaid Advantage Action Appeal and Grievance System in the manner described and provided for in Appendix F of this Agreement.
- 14.2 Filing and Modification of Medicaid Advantage Action and Grievance Systems Procedures
  - a) The Contractor's Action and Grievance System Procedures governing services determined by the Contractor to be a Medicaid only benefit and services

determined by the Contractor to be a benefit under both Medicare and Medicaid shall be, approved by the SDOH, and kept on file with the Contractor and SDOH.

- b) The Contractor shall not modify its Action and Grievance System Procedures without the prior written approval of SDOH, and shall provide SDOH with a copy of the approved modifications within fifteen (15) days of its approval.
- 14.3 Medicaid Advantage Action and Grievance System Additional Provisions
  - a) The Contractor must have in place effective mechanisms to ensure consistent application of review criteria for Service Authorization Determinations and consult with the requesting provider when appropriate.
  - b) If the Contractor subcontracts for Service Authorization Determinations and utilization review, the Contractor must ensure that its subcontractors have in place and follow written policies and procedures for delegated activities regarding processing requests for initial and continuing authorization of services consistent with Article 49 of the PHL, 10 NYCRR Part 98, 42 CFR Part 438, Appendix F of this Agreement, and the Contractor's policies and procedures.
  - c) The Contractor must ensure that compensation to individuals or entities that perform Service Authorization Determination and utilization management activities is not structured to include incentives that would result in the denial, limiting, or discontinuance of Medically Necessary services to Enrollees.
  - d) The Contractor or its subcontractors may not arbitrarily deny or reduce the amount, duration, or scope of a covered service solely because of the diagnosis, type of illness, or Enrollee's condition. The Contractor may place appropriate limits on a service on the basis of criteria such as Medical Necessity or utilization control, provided that the services furnished can reasonably be expected to achieve their purpose.
  - e) The Contractor shall ensure that its Medicaid Advantage Grievance System includes methods for prompt internal adjudication of Enrollee Complaints, Complaint Appeals and Action Appeals and provides for the maintenance of a written record of all Complaints, Complaint Appeals and Action Appeals received and reviewed and their disposition, as specified in Appendix F of this Agreement.
  - f) The Contractor shall ensure that persons with authority to require corrective action participate in the Medicaid Advantage Grievance System.

## 14.4 Notification of Medicaid Advantage Action and Grievance System Procedures

- a) The Contractor's specific Action and Grievance System Procedures for services determined by the Contractor to be a Medicaid only benefit and services determined by the Contractor to be a benefit under both Medicare and Medicaid shall be described in the Contractor's Medicaid Advantage member handbook and shall be made available to all Medicaid Advantage Enrollees.
- b) The Contractor will advise Enrollees of their right to a fair hearing as appropriate and comply with the procedures established by SDOH for the Contractor to participate in the fair hearing process, as set forth in Section 25 of this Agreement. Such procedures shall include the provision of a Medicaid notice in accordance with 42 CFR Sections 438.210 and 438.404.
- c) The Contractor will also advise Enrollees of their right to an External Appeal, related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid, in accordance with Section 26 of this Agreement.
- d) The Contractor will provide written notice to all Participating Providers, and subcontractors to whom the Contractor has delegated utilization review and Service Authorization Determination procedures, at the time they enter into an agreement with the Contractor, of the following Medicaid Advantage Complaint, Complaint Appeal, Action Appeal and fair hearing procedures and when such procedures may be applicable:
  - i. the Enrollee's right to a fair hearing, how to obtain a fair hearing, and representation rules at a hearing;
  - ii. the Enrollee's right to file Complaints, Complaint Appeals and Action Appeals and the process and timeframes for filing;
  - iii. the Enrollee's right to designate a representative to file Complaints, Complaint Appeals and Action Appeals on his/her behalf;
  - iv. the availability of assistance from the Contractor for filing Complaints, Complaint Appeals and Action Appeals;
  - v. the toll-free numbers to file oral Complaints, Complaint Appeals and Action Appeals;
  - vi. the Enrollee's right to request continuation of benefits while an Action Appeal or state fair hearing is pending, and that if the Contractor's Action is upheld in a hearing, the Enrollee may be liable for the cost of any continued benefits;

- vii. the right of the provider to reconsideration of an Adverse Determination pursuant to Section 4903(6) of the PHL; and
- viii. the right of the provider to appeal a retrospective Adverse Determination pursuant to Section 4904(1) of the PHL.
- 14.5 Complaint, Complaint Appeal and Action Appeal Investigation Determinations

The Contractor must adhere to determinations resulting from Complaint, Complaint Appeal and Action Appeal investigations conducted by SDOH.

# **15 ACCESS REQUIREMENTS**

## 15.1 General Requirements

- a) The Contractor agrees to provide Enrollees access to Combined Medicare Advantage and Medicaid Advantage Benefit Package Services as described in Appendix K-1 of this Agreement in a manner consistent with professionally recognized standards of health care and access standards required by applicable federal and state law.
- b) The Contractor will establish and implement mechanisms to ensure that Participating Providers comply with timely access requirements, monitor regularly to determine compliance and take corrective action if there is a failure to comply.
- 15.2 Cultural and Linguistic Competence
  - a) The Contractor shall promote and ensure the delivery of services in a culturally competent manner to all Enrollees, including, but not limited to, those with limited English proficiency and diverse cultural and ethnic backgrounds, as well as Enrollees with diverse sexual orientations, gender identities and members of diverse faith communities. For the purposes of this Agreement, cultural competence means having the capacity to function effectively within the context of the cultural beliefs, behaviors, and needs presented by Enrollees and their communities across all levels of the Contractor's organization.
  - b) In order to comply with this section, the Contractor shall:
    - i. Maintain an inclusive, culturally competent provider network;
    - ii. Adopt policies and procedures that incorporate the importance of honoring Enrollees' beliefs, sensitivity to cultural diversity, fostering respect for Enrollees' culture and cultural identity, and eliminating cultural disparities;
  - Maintain a Cultural Competence component of the Contractor's Internal Quality Assurance program referenced in Section 16.1(b) of this Agreement;
  - iv. Develop and execute a comprehensive cultural competence plan based on Culturally and Linguistically Appropriate Services (CLAS) national standards of the US Department of Health and Human Services, Office of Minority Health and managed through the Contractor's Internal Quality Assurance Program;

- v. Perform internal cultural competence activities including, but not limited to conducting:
  - A) Organization-wide cultural competence self-assessment;
  - B) Community needs assessments to identify threshold populations in each Service Area in which the Contractor operates; and
  - C) Quality improvement projects to improve cultural competence and reduce disparities, informed by such assessments and CLAS standards.
- vi. Facilitate annual training in cultural competence for all the Contractor's staff members. All elements of the curriculum shall be consistent with and/or reflect CLAS national standards. The Contractor's cultural competence training materials are subject to the review and approval by the State.
- c) The Contractor shall ensure the cultural competence of its provider network by requiring Participating Providers to certify, on an annual basis, completion of State-approved cultural competence training curriculum, including training on the use of interpreters, for all Participating Providers' staff who have regular and substantial contact with Enrollees. The State will provide cultural competence training materials to the Contractor and providers upon request.
- 15.3 Medical Language Interpreter Services for Enrollee Encounters
  - a) The Contractor is required to reimburse Article 28 outpatient departments, diagnostic and treatment centers, federally qualified health centers, and officebased practitioners to provide medical language interpreter services for Enrollees with limited English proficiency (LEP) and communication services for people who are deaf and hard of hearing.
  - b) An Enrollee with limited English proficiency shall be defined as an individual whose primary language is not English and who cannot speak, read, write or understand the English language at a level sufficient to permit the Enrollee to interact effectively with health care providers and their staff. The need for medical language interpreter services must be documented in the medical record.
  - c) Language interpreter services must be provided during scheduled appointments and scheduled encounters by a third party interpreter who is either employed by or contracts with the medical provider. These services may be provided either face-to-face, by telephone, and/or by video remote interpreter technology. The interpreter must demonstrate competency and skills in medical interpretation techniques, ethics and terminology. It is recommended, but not

required, that such individuals be certified by the National Board of Certification for Medical Interpreters (NBCMI) or be qualified by New York State wherever possible.

15.4

Telehealth Health Care Services

The Contractor is responsible for covering services in the Benefit Package that are delivered by telehealth in accordance with Section 2999-cc of the Public Health Law and any implementing regulations.

15.5 Travel Time Standards

Travel time/distance to providers of covered services shall not exceed thirty (30) minutes/thirty (30) miles from the Enrollee's residence. Transport time and distance in rural areas to providers of covered services may be greater than thirty (30) minutes/thirty (30) miles from the Enrollee's residence if based on the community standard for accessing care or if by Enrollee choice.

## 16 QUALITY MANAGEMENT AND PERFORMANCE IMPROVEMENT

- 16.1 Quality Management and Performance Improvement Program
  - a) The Contractor agrees to operate an ongoing quality management and performance improvement program in accordance with Section 1852 (e) of the SSA and 42 CFR Section 422.152.
  - b) Contractor's quality assurance program shall include a cultural competency function, with the goal of reducing disparities affecting cultural groups and increasing access to health and behavioral health care. The program components shall include, but shall not be limited to, the following:
    - i. Integrating cultural competence concerns into the Contractor's quality improvement activities;
    - ii. Improving the quality of service delivery to Enrollees;
    - iii. Advising on educational and operational issues affecting various cultural groups;
    - iv. Implementing and maintaining community linkages; and
    - v. Comparing all metrics related to access, utilization and outcomes of cultural groups in the Contractor's service area with the purpose of identifying and addressing disparities.
- 16.2 Chronic Care Improvement Program

The Contractor agrees to conduct a Chronic Care Improvement Program (CCIP) relevant to its membership as directed by CMS and to submit the annual report on the Contractor's CCIP to CMS and SDOH.

## 16.3 Reporting

The Contractor agrees to conduct performance improvement projects and to measure performance using standard measures required by CMS, and to report results to CMS and SDOH. Standard Measures will include, but not be limited to:

- Health Plan and Employer Data Information Set (HEDIS);
- Consumer Assessment of Health Plans Survey (CAHPS); and
- Health Outcomes Survey (HOS).
- 16.4 Incentivizing Enrollees to Complete a Health Goal
  - a) Upon approval by SDOH, the Contractor may offer its Enrollees incentives for completing a health goal, such as finishing all prenatal visits, participating in a

smoking cessation session, attending initial orientation sessions upon enrollment, undergoing assessments for determining eligibility for Benefit Package services, and timely completion of immunization or other health related programs. Additionally, the Contractor may offer its Enrollees incentives to promote the delivery of preventive care services, as defined in 42 CFR 1003.101. SDOH will determine if the incentive meets the requirements at 42 CFR 1003.101 and outlined in DHHS OIG Special Advisory Bulletin "Offering Gifts and Other Inducements to Beneficiaries."

- b) Enrollee incentives described in this section of this Agreement may not be cash or instruments convertible to cash (e.g., checks, money orders, or debit cards) and must be related to the delivery of preventive care services to the Enrollee or the Enrollee achieving a health goal. The value of such incentives may not be disproportionally large in relationship to the value of the preventive care service or health goal completed by the Enrollee.
  - i. The Contractor should consider SSI earned income thresholds that may apply to SSI Enrollees when developing incentive programs.
  - ii. Under no circumstances shall the Contractor establish incentives or incentive programs that result in Enrollees that have achieved the same health goal or received the same preventive care service receiving an incentive of differing value.
  - iii. The Contractor shall maintain contemporaneous records identifying the Enrollee, CIN, date, amount paid and the nature of the health goal for which the incentive is being paid.
- c) The Contractor may not make reference to Enrollee incentives in its pre-enrollment marketing materials or discussions.
- d) The Contractor shall not offer any incentive or incentive program to Enrollees that has not been approved by SDOH.
  - i. The Contractor shall submit all incentive program related materials to the SDOH for review and approval at least 60 days prior to the commencement of the incentive program and include documentation that supports that the value of the incentive complies with subsection (b) above.
- 16.5 Quality Indicators and Standards

The Contractor agrees to participate with SDOH in the development and implementation of quality indicators and standards specific to the long term care services furnished to Enrollees, pursuant to the terms of this Agreement.

16.6 Adoption of Practice Guidelines

Where there is valid and reliable clinical evidence, or a consensus of providers in a particular field, Contractor must adopt practice guidelines for services identified in Appendix K-2 of this Agreement and disseminate such guidelines to all affected Participating Providers and, upon request, to Enrollees and Potential Enrollees. These guidelines must meet the following requirements:

a) be based on valid and reliable clinical evidence or a consensus of providers in the particular field;

b) consider the needs of Enrollees;

c) are adopted in consultation with Participating Providers; and

d) are reviewed and updated periodically as appropriate.

16.7 External Quality Review

The Contractor agrees to cooperate with any external quality review conducted by or at the direction of SDOH or DHHS.

16.8 Accreditation

Upon request and at least annually in accordance with 42 CFR 438.332 the Contractor must:

- a) inform the State whether it has been accredited by a private independent accrediting entity.
- b) authorize the accrediting entity identified by the SDOH to provide the SDOH a copy of its most recent accreditation review, including:
  - i. Accreditation status, survey type, and level (as applicable);
  - ii. Accreditation results, including recommended actions or improvements,
  - iii. corrective action plans, and summaries of findings; and
  - iv. Expiration date of the accreditation.

### **17 MONITORING AND EVALUATION**

#### 17.1 Right to Monitor Contractor Performance

The SDOH and/or its designee and DHHS shall each have the right, during the Contractor's normal operating hours, and at any other time a Contractor function or activity is being conducted, to monitor and evaluate, through inspection or other means, the Contractor's performance, including, but not limited to, the quality, appropriateness, and timeliness of services provided under this Agreement.

17.2 Cooperation During Monitoring and Evaluation

The Contractor shall cooperate with and provide reasonable assistance to the SDOH and/or its designee, and DHHS in the monitoring and evaluation of the services provided under this Agreement.

17.3 Cooperation During On-Site Reviews

The Contractor shall cooperate with SDOH and/or its designee and DHHS in any onsite review of the Contractor's operations. SDOH shall give the Contractor notification of the date(s) and survey format for any full operational review at least forty-five (45) days prior to the site visit. This requirement shall not preclude SDOH or its designee from site visits upon shorter notice for other monitoring purposes.

17.4 Cooperation During Review of Services by External Review Agency

The Contractor shall comply with all requirements associated with any review of the quality of services rendered to its Enrollees to be performed by an external review agent selected by the SDOH or DHHS.

# **18 CONTRACTOR REPORTING REQUIREMENTS**

### 18.1 General Requirements

- a) The Contractor must maintain a health information system that collects, analyzes, integrates and reports data that meets the requirements of 42 CFR 438.242 and PHL Article 44. The system must be sufficient to provide the data necessary to comply with the requirements of this Agreement. The system must provide information on areas including, but not necessarily limited to:
  - i. verify the accuracy and timeliness of reported data;
  - ii. utilization
  - iii. amounts paid to providers and subcontractors relating to patient care services and medical supplies, and
  - iv. Complaints, Appeals, and Disenrollments for other than loss of Medicaid eligibility.
  - b) The Contractor must take the following steps to ensure that data received from Participating Providers is accurate and complete:
    - i. verify the accuracy and timeliness of reported data;
    - ii. screen the data for completeness, logic and consistency; and
    - iii. collect utilization data in standardized formats as requested by SDOH.
  - c) The Contractor must also take the following steps to reasonably ensure that data received from Non-Participating Providers is accurate and complete:
    - i. verify the accuracy and timeliness of reported data;
    - ii. screen the data for completeness, logic and consistency; and
    - iii. collect utilization data in standardized formats as requested by SDOH.
  - d) The Contractor must make collected information available to CMS and SDOH, as requested under this Agreement.
- 18.2 Time-frames for Report Submissions

Except as otherwise specified herein, the Contractor shall prepare and submit to SDOH the reports required under this Section in an agreed media format within sixty

(60) days of the close of the applicable semi-annual or annual reporting period, and within fifteen (15) business days of the close of the applicable quarterly reporting period.

18.3 SDOH Instructions for Report Submissions

SDOH will provide Contractor with instructions for submitting the reports required by Section 18.5 (a)(i) through (xii) of this Agreement, including time frames, and requisite formats. The instructions, time frames and formats may be modified by SDOH upon sixty (60) days written notice to the Contractor.

18.4 Notification of Changes in Report Due Dates, Requirements or Formats

SDOH may extend due dates, or modify report requirements or formats upon a written request by the Contractor to the SDOH, where the Contractor has demonstrated a good and compelling reason for the extension or modification. The determination to grant a modification or extension of time shall be made by the SDOH.

- 18.5 Reporting Requirements
  - a) The Contractor shall be responsible for fulfilling the reporting requirements of this Agreement. Reports shall be filed in a format specified by SDOH and according to the time schedules required by SDOH.
  - The Contractor shall furnish all information necessary for SDOH to assure b) adequate capacity and access for the enrolled population and to demonstrate administrative and management arrangements satisfactory to SDOH. The Contractor shall submit periodic reports to SDOH in a data format and according to a time schedule required by SDOH to fulfill SDOH's administrative responsibilities under PHL §4403-f and other applicable State and federal laws, and regulations or to meet federal waiver reporting requirements. Reports may include but are not limited to information on: availability, accessibility and acceptability of services; enrollment; Enrollee demographics; disenrollment; Enrollee health and functional status (including the UAS data set or any other such instrument SDOH may request); service utilization; encounter data; Enrollee satisfaction; marketing; grievance and appeals; and fiscal data. The Contractor shall promptly notify SDOH of any request by a governmental entity or an organization working on behalf of a governmental entity for access to any records maintained by the Contractor or a subcontractor pursuant to this Agreement.
  - c) The Contractor shall submit the following reports to SDOH (unless otherwise specified by SDOH). The Contractor will certify the data submitted pursuant to this section as required by SDOH. The certification shall be in the manner and format established by SDOH and must attest, based on best knowledge,

information, and belief to the accuracy, completeness and truthfulness of the data being submitted.

- i. Financial Statements
  - A) Quarterly Financial Statements

Contractor shall submit Quarterly Financial Statements to SDOH. The due date for quarterly reports shall be forty-five (45) days after the end of the calendar quarter.

B) Annual Financial Statements

In accordance with 10 NYCRR Part 98-1.16, the Contractor shall file with SDOH a certified financial statement each year in the form prescribed by the Commissioner known as the MMCOR. The MMCOR shows the condition at last year-end and contains the information required by PHL § 4408. The due date for annual statements shall be April 1 following the report closing date.

C) Other Financial Reports

The Contractor shall prepare and submit financial reports, including certified annual financial statements, and make available documents relevant to its financial condition to SDOH and the State Department of Financial Services in a timely manner as required by State laws and regulations including, but not limited to, PHL §§ 4403-f, 4404 and 4409, 10 NYCRR 98-1.11, 98-1.16, and 98-1.17, and when applicable, SIL §§ 304, 305, 306, and 310.

- ii. Encounter Data
  - A) The Contractor shall prepare and submit encounter data twice a month, as specified by SDOH, to SDOH through SDOH's designated Fiscal Agent. Unless otherwise directed by SDOH, encounter data shall not be submitted to the SDOH, or its designee, more than 15 days from the date of adjudication of the corresponding claim. Documentation indicating the date of receipt of the claim from the provider shall be maintained by the Contractor. Each Contractor is required to have a unique identifier including a valid MMIS Provider Identification Number. Submissions shall be comprised of encounter records, and/or adjustments to previously submitted records, which the Contractor has received and processed from provider encounter or claim records of all contracted services rendered to the Enrollee in the current or any preceding months, including both Medicare and Medicaid covered services.

Twice a month submissions must be received by the SDOH, or its designee, consistent with the timeframes specified above, to assure the submission is included in SDOH's or its designee's twice a month production processing.

The Contractor shall submit an annual notarized attestation that the encounter data submitted through SDOH or its designee is, to the best of the Contractor's information, knowledge and belief, accurate and complete. The encounter data submission must comply with the format prescribed by the SDOH or its designee MEDS III Data Element Dictionary, or its successor system's equivalent, and shall include the name and provider number and location of any ordering, referring, prescribing servicing, or attending provider and information on the rendering/operating/other professional. Generic Provider IDs shall be used only when specific Provider IDs remain unknown after reasonable inquiry. NPI numbers of providers not enrolled in Medicaid must be reported.

After adjudicating the original claim and reporting it to SDOH, the Contractor may report additional encounter data records to SDOH that it has adjudicated, and if it seeks to do so, unless otherwise directed by the Department, shall not be submitted to the SDOH or its designee more than fifteen (15) days from the date of adjudication of the provider submitted claim/encounter in the regular claims system, such as data collected through medical record review, if the following conditions are met:

- 1. The Contractor shall ensure that medical records, notes and documentation constituting the source of the submitted data be available for review by SDOH for a period of six years from the date of service. For any records maintained by the Contractor under this Section, the Contractor shall retain such records in accordance with Section 19.4 of this Agreement.
- 2. Proof is maintained by the Contractor that an Explanation of Benefits (EOB) was sent to the provider for all Medicaid Encounter Data collected and submitted to SDOH or its designee with the diagnosis and procedures clearly specified.
- 3. The internal data system storing these records is subject to audit.
- 4. All records created or modified through this information gathering process must be made identifiable to SDOH using

unique encounter control numbers (ECNs). Algorithms used to assign ECNs for these records must be sent to SDOH prior to data submission.

- B) Contractor shall ensure to the best of the Contractor's knowledge, information and belief, that all required encounter data fields are submitted to the Fiscal Agent and are populated with accurate and complete data.
- C) The Contractor shall maintain information as to:
  - 1. the ordering/referring, prescribing, servicing or attending provider(s); and
  - 2. the rendering/operating/other professional; and
  - 3. the provider group(s) that bill on behalf of their members and the members of each group, relating to an encounter and the Contractor shall report such ordering/referring, prescribing, servicing, or attending provider and information on the rendering/operating/other professional information via data provided to the Fiscal Agent in accordance with this Agreement.
- D) Consistent with the procedures established and in a format to be developed by SDOH, the Contractor shall report the NYS provider license number and NPI of any subcontractor performing services. Where the subcontractor performing services does not have a NYS provider license number or NPI, the Contractor shall report the Tax Payer ID of the subcontractor.
- E) If the Contractor fails to submit encounter data within timeframes specified in Section 18.5 of this Agreement, the SDOH shall impose monetary sanctions upon the Contractor. These sanctions shall be \$2,000 for each calendar day that the encounter data is not submitted. The SDOH may waive these sanctions if it is determined that the Contractor was not at fault for the late submission of the data.
- iii. Quality of Care Performance Measures

The Contractor shall prepare and submit reports to SDOH, as specified by CMS for the Medicare Advantage Program including Medicare HEDIS results and Medicare CAHPS. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

iv. Complaint and Action Appeal Reports

- A) The Contractor must provide the SDOH on a quarterly basis, and within fifteen (15) business days of the close of the quarter, a summary of all Complaints and Action Appeals subject to PHL §4408-a received during the preceding quarter via the Summary Complaint Form on the Health Commerce System (HCS) related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid.
- B) The Contractor also agrees to provide on a quarterly basis, via the Summary Complaint form on the HCS, the total number of Complaints and Action Appeals subject to PHL §4408-a and related to Medicaid Services and services determined by the Contractor to be a benefit under both Medicare and Medicaid that have been unresolved for more than forty-five (45) days. The Contractor shall maintain records on these and other Complaints, Complaint Appeals and Action Appeals pursuant to Appendix F of this Agreement.
- C) Nothing in this Section is intended to limit the right of the SDOH or its designee to obtain information immediately from a Contractor pursuant to investigating a particular Enrollee or provider Complaint, Complaint Appeal or Action Appeal.
- v. Fraud, Waste, and Abuse Reporting Requirements
  - A) Pursuant to 42 CFR 438.608(a)(7), the Contractor shall refer all cases of potential fraud, waste, or abuse the Contractor identifies to SDOH and OMIG.
    - 1. Reporting of potential fraud, waste and abuse under this section includes all potential fraud, waste or abuse committed by, including but not limited to, the Contractor, Participating or Non-Participating Providers, subcontractors, vendors, Enrollees, rendering professionals, ordering or referring professionals, the Contractor's or subcontractor's employees, management or any third party.
    - 2. The Contractor shall submit to SDOH and OMIG the following information for each potential case of fraud, waste or abuse it identifies through complaints, organizational monitoring, contractors, providers, beneficiaries, Enrollees, or any other source:
      - a) The name of the individual or entity that committed or potentially committed the fraud, waste or abuse;

- b) The source that identified the potential fraud, waste or abuse;
- c) The type of provider, entity or organization that committed or potentially committed the fraud, waste or abuse;
- d) A description of the potential fraud, waste or abuse;
- e) The approximate dollar amount of the potential fraud, waste or abuse;
- f) The legal and administrative disposition of the case, if available, including actions taken by law enforcement officials to whom the case has been referred. No disposition of any case by the Contractor shall limit the authority of the New York State Office of the Attorney General, the SDOH, OMIG, or the Office of the State Comptroller (OSC) to investigate, audit or obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party; and
- g) Other data/information as prescribed by OMIG.
- 3. Such referral shall be submitted within five (5) business days of the Contractor identifying cases of potential fraud, waste or abuse, and shall be reviewed and signed by an executive officer of the Contractor.
- 4. For all cases of potential fraud, waste or abuse, after reporting the case to SDOH and OMIG, the Contractor may, unless otherwise directed by OMIG and/or DOH, continue to investigate. However, unless prior written approval is obtained from SDOH or OMIG, the Contractor shall not take any of the following actions:
  - a) Inform the subject of the referral of the existence of the referral or investigation by the State;
  - b) Enter into or attempt to negotiate any settlement or agreement regarding the case of potential fraud, waste or abuse; or
  - c) impose or accept any credit, debit, or offset in connection with the case of potential fraud, waste or abuse.

- B) The Contractor will report to SDOH and OMIG, any potential criminal activity, fraud, waste or abuse committed by an Enrollee, provider, or the Contractor's or subcontractor's employee or management, or third party where there is a suspicion of such activity, within five (5) business days of learning of such behavior. Such report will be in a manner prescribed by OMIG. For the purposes of this Section, potential criminal activity and/or fraud, waste or abuse includes but is not limited to, submitting claims for services not rendered, providing unnecessary services, or possessing forged documents including prescriptions. It also includes conduct that harms an Enrollee. Nothing in this section shall be interpreted to relieve the Contractor of a duty to report a health or safety emergency to an inappropriate authority.
- C) The Contractor may also refer cases of potential fraud to the OAG. Such referral shall be in addition to the Contractor's obligation to refer such cases to SDOH and OMIG.
  - 1. For all cases of potential fraud reported to the OAG, the Contractor may, unless otherwise directed by the OAG, continue to investigate. However, unless prior written approval is obtained from the OAG, the Contractor shall not take any of the following actions:
    - a) Inform the subject of the referral of the existence of the referral or investigation by the State;
    - b) Enter into or attempt to negotiate any settlement or agreement regarding the case of potential fraud; or
    - c) impose or accept any credit, debit, or offset in connection with the case of potential fraud.
- vi. Program Integrity Reporting Requirements
  - A) Provider Investigative Report

The Contractor shall submit to SDOH and OMIG a quarterly report, in a form and format to be determined by OMIG in consultation with SDOH, of all Participating Provider and Non-Participating Provider investigative and educational or re-educational activities. This report will include, but is not limited to, copies of any agreements executed between the Contractor and Participating Providers and Non-Participating Providers as a result of the action and a summary of the investigative results.

#### B) Comprehensive Provider Report

The Contractor shall submit to the SDOH and OMIG quarterly, in a form and format to be determined by SDOH and OMIG, a report which shall include the total dollar amount of claims submitted by Participating and Non-Participating Providers under the Medicaid Advantage Program to the Contractor or any agent of the Contractor, the total dollar amount paid to Participating and Non-Participating Providers under the Medicaid Advantage Program by the Contractor or any agent of the Contractor, and the total dollar amount of services ordered, referred or prescribed by Participating and Non-Participating Providers under the Medicaid Advantage Program during the reporting period.

C) Program Integrity Annual Assessment Report

The Contractor shall conduct an annual assessment and submit to OMIG an annual report, in a form and format to be determined by SDOH and OMIG, of the status of their conformity with all Contractor regulatory and contractual Medicaid program integrity obligations (list to be developed by SDOH and OMIG) between January 1 and January 31 of each calendar year.

D) Provider Overpayment Report

Pursuant to 42 CFR 438.608(a)(2), the Contractor shall report quarterly all overpayments identified or recovered from Participating or Non-Participating Providers, specifying the overpayments due to potential fraud to the SDOH and OMIG, and shall keep or return such overpayments in accordance with Section 22.7 of this Agreement. The Contractor shall also report all unsolicited refunds it receives from Participating or Non-Participating Providers.

E) Contractor Overpayment Report

Pursuant to 42 CFR 438.608(c)(3), the Contractor shall report to SDOH and OMIG within sixty (60) days after it identifies, or has received notice of, any capitation payments or other payments in excess of amounts specified in this Agreement, and shall return such overpayments to SDOH in accordance with Section 23.3 of this Agreement. Such report shall be in a form and format to be determined by SDOH and OMIG.

- F) Pursuant to 42 CFR 438.608(a)(4), the Contractor shall notify the SDOH and OMIG on a monthly basis, in a form and format to be determined by the SDOH and OMIG:
  - 1. when the Contractor terminates any Participating Provider. At a minimum, the Contractor shall specify those Participating Providers who were terminated "for cause". "For cause" includes, but is not limited to, fraud, waste or abuse; integrity; or quality;
  - 2. when the Contractor's Participating Provider agreement is not renewed. At a minimum, the Contractor shall specify those Participating Providers whose agreement was not renewed "for cause". "For cause" includes, but is not limited to, fraud and abuse; integrity; or quality; and
  - 3. when the Contractor receives information about a change in a Participating Provider's circumstances that may affect the Participating Provider's eligibility to participate in the managed care program.
- G) Deficit Reduction Act Certification

The Contractor, if subject to the requirements of section 1902(a)(68) of the Social Security Act, shall submit to OMIG in December of each year, a certification that it maintains the written policies, and any employee handbook, required in accordance with section 1902(a)(68) of the Social Security Act and that they have been properly adopted and published by the Contractor, and disseminated among employees, subcontractors and agents. The certification shall be made using a form provided by the OMIG on its website. The Contractor shall provide this report to DOH upon request.

vii. Participating Provider Network Reports:

The Contractor shall submit electronically to the Health Commerce System (HCS), an updated provider network report on a quarterly basis for providers of Medicaid Only Covered Services as defined in this Agreement and described in Appendix K-2. The Contractor shall submit an annual notarized attestation that the providers listed in each submission have executed an agreement with the Contractor to serve Contractor's Medicaid Enrollees. The report submission must comply with the Managed Care Provider Network Data Dictionary. Networks must be reported separately for each county in which the Contractor operates.

viii. Quality Assessment and Performance Improvement Projects

The Contractor will submit reports to SDOH on all quality assessment and performance improvement projects directed by CMS for the Medicare Advantage Program, including the annual report on the Contractor's Chronic Care Improvement Program. Reports should be duplicative of reports submitted to CMS, and separate reports for the dual eligible population are not required.

- ix. Additional Reports:
  - A) Upon request by the SDOH, the Contractor shall prepare and submit other operational data reports. Such requests will be limited to situations in which the desired data is considered essential and cannot be obtained through existing Contractor reports. Whenever possible, the Contractor will be provided with ninety (90) days notice and the opportunity to discuss and comment on the proposed requirements before work is begun. However, the SDOH reserves the right to give thirty (30) days notice in circumstances where time is of the essence.
  - B) The Contractor shall submit to SDOH, within fifteen (15) days of the close of each quarter, a Marketing Materials Report, in a format specified by SDOH, which includes a listing of new marketing materials approved for use by the Department.
- x. Appointment Availability/Twenty four (24) Hour Access and Availability

The Contractor will conduct a county specific (or service area, if appropriate) review of appointment availability and twenty four (24) hour access and availability surveys annually. Required access and availability standards are described in Section 15 of the Agreement. The Contractor shall take appropriate corrective action with providers who fail to meet these standards. Results of such surveys must be kept on file and be readily available for review by SDOH upon request.

xi. Medical Loss Ratio (MLR) Reporting

For each MLR reporting year, the Contractor must report the information identified in 42 CFR 438.8(k)(1) to SDOH in a form and format and timeframe to be determined by SDOH, but no later than twelve (12) months after the end of each MLR reporting year.

18.6 Ownership and Related Information Disclosure

- a) Ownership and/or control interest in the Contractor/disclosing entity must be collected in accordance with this section. A person with an ownership or control interest means a person or corporation that:
  - i. has an ownership interest totaling five (5) percent of more in the Contractor/disclosing entity;
  - ii. has an indirect ownership interest equal to five (5) percent or more in the Contractor/disclosing entity;
  - iii. has a combination of direct and indirect ownership interests equal to 5 percent or more in the Contractor/disclosing entity;
  - iv. owns an interest of five (5) percent or more in any mortgage, deed of trust, note or other obligation secured by the Contractor/disclosing entity if that interest equals at least five (5) percent of the value of the property or assets of the Contractor/disclosing entity;
  - v. is an officer or director of the Contractor/disclosing entity that is organized as a corporation; or
  - vi. is a partner in a disclosing entity that is organized as a partnership.
- b) Pursuant to 42 CFR 455.104, the Contractor must disclose complete ownership, control, and relationship information to the SDOH as specified in (c)(i)(A)-(G) below:
  - i. upon execution of a contract with the SDOH;
  - ii. upon execution of a renewal or extension of the contract with the SDOH; or
  - iii. within 35 days after any change in ownership of the Contractor.
- c) The Contractor must require each disclosing entity (other than an individual practitioner or group of practitioners as defined by 42 CFR 455.101) to disclose:
  - A) the name and address of each person with an ownership or control interest in the disclosing entity or in any subcontractor in which the disclosing entity has direct or indirect ownership of five percent (5%) or more;
  - B) whether any of the persons named in compliance with A) of this section is related to another as spouse, parent, child or sibling;

- C) the name of any other disclosing entity in which a person with an ownership or control interest in the disclosing entity also has ownership or control interest;
- i. the requirement in Section 18.6 b) i) applies to the extent that the disclosing entity can obtain this information by requesting it in writing from the person. The disclosing entity must keep copies of all these requests and the responses to them; make them available to the Secretary or the State upon request; and advise the State when there is no response to a request.
- ii. any disclosing entity that is subject to periodic review of its compliance with Medicaid standards must supply the information specified in i) of this section to the Contractor at the time of survey. The Contractor must promptly furnish the information to the SDOH.
- iii. any disclosing entity that is not subject to periodic survey and certification and has not supplied the information from section i) to the Contractor within the prior twelve (12) month period must submit the information to the Contractor before entering into a contract or agreement. The Contractor must promptly furnish the information to SDOH.
- iv. updated information must be furnished to the SDOH at intervals between re-credentialing or contract renewals, within thirty five (35) days of a written request.
- d) Pursuant to 42 CFR 455.104, the Contractor will obtain a disclosure of complete ownership, control, and relationship information from all disclosing entities. For the purposes of Section 18.6, a disclosing entity is any entity other than an individual practitioner or group of practitioners, as defined by 42 CFR 455.101, that is a Participating Provider in the Contractor's network.
  - i. The Contractor must require each disclosing entity to disclose:
    - A) the name and address of each person (individual or corporation) with an ownership or control interest in the disclosing entity or in any subcontractor in which the disclosing entity has direct or indirect ownership;
    - B) the date of birth and Social Security number for any individual with an ownership or control interest;
    - C) whether any of the persons named, in compliance with (A) of this section, is related to another as spouse, parent, child, or sibling;
    - D) a tax identification number (in the case of a corporation) with an ownership or control interest in the disclosing entity or in any Medicaid Advantage Contract 2016 2020

subcontractor in which the disclosing entity has a five (5) percent or more interest;

- E) whether the person (individual or corporation) with an ownership or control interest in the disclosing entity is related to another person with ownership or control interest in the disclosing entity as a spouse, parent, child or sibling; or whether the person (individual or corporation) with an ownership or control interest in any subcontractor in which the disclosing entity has a five (5) percent or more interest is related to another person with an ownership or control interest in the disclosing entity as a spouse, parent, child or sibling;
- F) the name of any other disclosing entity in which a person with an ownership or control interest in the disclosing entity also has an ownership or control interest; and
- G) the name, address, date of birth and social security number of any managing employee of the disclosing entity.
- ii. In order to minimize the Provider's reporting requirements, the Contractor must accept the following:
  - A) For New York State fee-for-service providers who also participate in Medicaid managed care, the Contractor shall accept a copy and/or update of the standard Medicaid fee for service enrollment form to satisfy this requirement.
  - B) If the provider is not a Medicaid fee for service provider, but participates in Medicaid managed care, such information will be provided in a format prescribed by SDOH.
- iii. The Contractor must keep evidence of all requests to obtain this information and copies of the information obtained from disclosing entities, and make this information available to the State within 35 days of the request.
- iv. A disclosing entity must supply the information specified in (c)(i) of this section to the Contractor upon an application for participation; upon execution of an agreement with Contractor; and/or within 35 days after a change in ownership of the disclosing entity.
- e) Pursuant to 42 CFR 455.105 (Business Transactions):

- i. The Contractor and its contracted providers must submit, within 35 days of the date of the request by the SDOH or Secretary of DHHS, full and complete information about:
  - A) the ownership of any subcontractor with whom the Contractor has had a business transaction(s) totaling more than \$25,000 during the 12 month period ending on the date of the request; and
  - B) the ownership of any subcontractor with whom the provider has had a business transaction(s) totaling more than \$25,000 during the 12 month period ending on the date of the request; and
  - C) any significant business transactions between the Contractor and any wholly owned supplier, or between the Contractor and any subcontractor, during the 5 year period ending on the date of the request; and
  - D) any significant business transactions between the Contractor's provider and any wholly owned supplier, or between the provider and any subcontractor, during the 5 year period ending on the date of the request.
- ii. For the purposes of Section 18.6(d)(i)(C) & (D), a "wholly owned supplier" shall mean a supplier of services or items under this Agreement whose total ownership is held by the Contractor/provider or by a person, persons, or other entity with an ownership or control interest in the Contractor/provider.
- iii. A supplier means an individual, agency, or organization from which a Contractor/provider purchases goods and services used in carrying out its responsibilities under Medicaid, e.g. a commercial laundry, a manufacturer of hospital beds, or a pharmaceutical firm.
- iv. For purposes of this section, a subcontractor means an individual, agency or organization to which the Contractor or disclosing entity has contracted or delegated some of its management functions or responsibilities for providing medical care, services, or supplies to Enrollees.
- 18.7 Data, Documentation and Information Certification

The Contractor shall comply with the certification requirements in 42 CFR 438.604 and 438.606.

a) The types of data, documents, and information subject to certification include, but are not limited to, enrollment information, encounter data, the premium proposal, contracts and all other financial data. The certification shall be in a format prescribed by SDOH and must be sent at the time the report or data are submitted.

- b) The certification shall be signed by the plan's Chief Executive Officer, the Chief Financial Officer or an individual with delegated authority who reports to either the Chief Executive Officer or the Chief Financial Officer is ultimately responsible for the certification; and, the certification shall attest to the accuracy, completeness and truthfulness of the data, documentation and information.
- 18.8 Public Access to Reports

Any data, information, or reports collected and prepared by the Contractor and submitted to NYS authorities in the course of performing their duties and obligation under this Agreement will be deemed to be a record of the SDOH subject to and consistent with the requirements of Freedom of Information Law (Public Officers Law, Article 6 §§ 84-90). This provision is made in consideration of the Contractor's participation in Medicaid Advantage Program for which the data and information is collected, reported, prepared and submitted.

- 18.9 Professional Discipline
  - a) Pursuant to PHL § 4405-b, the Contractor shall have in place policies and procedures to report to the appropriate professional disciplinary agency within thirty (30) days of occurrence of any of the following:
    - i. the termination of a health care Provider Agreement pursuant to Section 4406-d of the PHL for reasons relating to alleged mental and physical impairment, misconduct or impairment of patient safety or welfare; or
    - ii. the voluntary or involuntary termination of a contract or employment or other affiliation with such Contractor to avoid the imposition of disciplinary measures; or
    - iii. the termination of a health care Participating Provider Agreement in the case of a determination of fraud or in a case of imminent harm to patient health.
  - b) The Contractor shall make a report to the appropriate professional disciplinary agency within thirty (30) days of obtaining knowledge of any information that reasonably appears to show that a health professional is guilty of professional misconduct as defined in Articles 130 and 131-A of the New York Education Law (Education Law).
  - c) Pursuant to 42 CFR 1002.3, prior to the Contractor entering into or renewing any agreement with a Participating Provider or Subcontractor, or at any time

upon written request by SDOH, the Participating Provider or Subcontractor must disclose to the Contractor the identity of any person described in 42 CFR § 1001.1001(a)(1).

- d) Contractor Notification Requirements of this Section
  - i. The Contractor must notify the SDOH of any disclosures made under Section 18.8(c) within 20 working days from the date it receives the information.
  - ii. The Contractor must notify the SDOH within twenty (20) working days of any determination it makes on the provider's application for enrollment in its network.
  - iii. The Contractor must notify the SDOH within twenty (20) working days of any determination it makes to limit the ability of an individual or entity to continue participating in its network, regardless of what such determination is called. This includes, but is not limited to, suspension actions, settlement agreements and situations where an individual or entity voluntarily withdraws from the program to avoid a formal sanction.
- e) Contractor Refusal Rights to Providers under this Section
  - i. Unless otherwise authorized by SDOH, the Contractor should refuse to enter into or renew an agreement with a provider if any person who has ownership or control interest in the provider, or who is an agent or managing employee of the provider, has been convicted of a criminal offense related to that person's involvement in any program established under Medicare, Medicaid or Title XX services program.
  - ii. Unless otherwise authorized by SDOH, the Contractor must refuse to enter into, or must terminate, a Participating Provider agreement if it determines that the provider did not fully and accurately make the required disclosures.
- 18.10 Certification Regarding Individuals Who Have Been Excluded, Debarred or Suspended By Federal, State, or Local Government
  - a) Contractor will certify to the SDOH initially and immediately upon changed circumstances from the last such certification that it does not knowingly have an individual who has been debarred or suspended by the federal, state or local government, or otherwise excluded from participating in procurement activities:
    - i. as a director, officer, partner or person with beneficial ownership of more than five percent (5%) of the Contractor's equity; or

- ii. as a party to an employment, consulting or other agreement with the Contractor for the provision of items and services that are significant and material to the Contractor's obligations in the Medicaid managed care program, consistent with requirements of SSA § 1932 (d)(1).
- b) Pursuant to 42 CFR 455. 436, the Contractor shall:
  - i. confirm the identity and determine the exclusion status of any employee in the capacity of general manager, business manager, administrator, director, or other individual who exercises operational or managerial control over, or who directly or indirectly conducts the day-to-day operations at initial hiring and any person with an ownership or control interest or who is an agent or managing employee of the Contractor through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file (SSDM), the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System or the System for Award Management (EPLS/SAM), and either the List of Excluded Individuals and Entities (LEIE), the NYS OMIG Exclusion List, the United States Department of the Treasury's Office of Foreign Assets Control Sanctions List and any such other databases as the Secretary may prescribe; and
  - ii. check the LEIE, the EPLS/SAM and NYS OMIG Exclusions List and the United States Department of the Treasury's Office of Foreign Assets Control Sanctions List no less frequently than monthly.
- c) Pursuant to 42 CFR 455.436 and 42 CFR 438.610, the Contractor shall:
  - i. confirm the identity and determine the exclusion status of new Participating Providers, re-enrolled Participating Providers and all current Participating Providers, any subcontractors, and any person with an ownership or control interest or who is an agent or managing employee of the Participating Provider or subcontractor through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file (SSDM), the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System or the System for Award Management (EPLS/SAM), the List of Excluded Individuals and Entities (LEIE), the NYS OMIG Exclusion List, the United States Department of the Treasury's Office of Foreign Assets Control Sanctions List, and any such other databases as the Secretary may prescribe; and
  - ii. confirm the identity and determine the exclusion status of Non-Participating Providers, upon or no later than 30 days of payment of first claim through routine checks of Federal and State databases. These include the Social Security Administration's Death Master file (SSDM),

the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System or the System for Award Management (EPLS/SAM), the List of Excluded Individuals and Entities (LEIE), the NYS OMIG Exclusion List, the United States Department of the Treasury's Office of Foreign Assets Control Sanctions List and any such other databases as the Secretary may prescribe; and

- iii. check the SSDM and NPPES for new providers, re-enrolled providers and any current provider who were not checked upon enrollment into Contractor's Medicaid program; and
- iv. check the LEIE, the EPLS/SAM, and the NYS OMIG Exclusion List no less frequently than monthly.
- d) The Contractor must:
  - i. confirm that providers have procedures in place to identify and determine the exclusion status of managing employees through routine checks of Federal databases. These include the Social Security Administration's Death Master file, the National Plan and Provider Enumeration System (NPPES), the Excluded Parties List System (EPLS), either the List of Excluded Individuals and Entities or the Medicare Excluded Database (MED), and any such other databases as the Secretary may prescribe; and
  - ii. check the LEIE (or the MED), the EPLS and the NYS OMIG Exclusion List no less frequently than monthly.
- 18.11 Conflict of Interest Disclosures

The Contractor shall report to SDOH, in a format specified by SDOH, documentation, including but not limited to the identity of and financial statements of, person(s) or corporation(s) with an ownership or contract interest in the managed care plan, or with any subcontract(s) in which the managed care plan has a five percent (5%) or more ownership interest, consistent with requirements of SSA § 1903 (m)(2)(a)(viii) and 42 CFR 455.100 through 455.104.

18.12 Physician Incentive Plan Reporting

The Contractor shall submit to SDOH annual reports containing the information on all of its Physician Incentive Plan arrangements in accordance with 42 CFR § 438.6 (h) or, if no such arrangements are in place, attest to that. The contents and time frame of such reports shall comply with the requirements of 42 CFR §§ 422.208 and 422.210 and be in a format provided by SDOH.

## 18.13 Disclosure of Criminal Activity

- a) Pursuant to 42 CFR 455.106, the Contractor will disclose to SDOH any criminal convictions by managing employees related to Medicare, Medicaid, or Title XX programs at the time the Contractor applies or renews an application for participation in the Medicaid managed care program or at any time on request. For the purposes of this section, managing employee means a general manager, business manager, administrator, director, or other individual who exercises control or who directly or indirectly conducts the day-to-day operation of an institution, organization, or agency.
- b) Pursuant to 42 CFR 455.106, before the Contractor enters into or renews a provider agreement, or at any time upon written request by the State, the Contractor must disclose to the State the identity of any person who:
  - i. has ownership or control interest in the provider, or is an agent or managing employee of the provider; and
  - ii. has been convicted of a criminal offense related to that person's involvement in any program under Medicare, Medicaid, or the Title XX services program since the inception of those programs.
- c) Notification to the U.S. Department of Health and Human Services (DHHS) Inspector General.
  - i. The SDOH shall notify the DHHS Inspector General of any disclosures made this section within 20 working days from the date it receives the information; and
  - ii. The SDOH must also promptly notify the DHHS Inspector General of any action it takes with respect to the provider's participation in the program.
- d) Denial or Termination of Provider Participation
  - i. The Contractor shall refuse to enter into or renew an agreement with a provider if any person who has an ownership or control interest in the provider, or who is an agent or managing employee of the provider, has been convicted of a criminal offense related to that person's involvement in any program established under Medicare, Medicaid or Title XX services program; and
  - Unless authorized by the SDOH, the Contractor may refuse to enter into or may terminate a provider agreement if it determines that the provider did not fully and accurately make any disclosure required under Section 18.12(b).

iii. Such denial or termination of a provider's participation under this section may afford the provider a right to a hearing pursuant to Public Health Law § 4406-d(2).

## **19 RECORDS MAINTENANCE AND AUDIT RIGHTS**

- 19.1 Maintenance of Contractor Performance Records, Records Evidencing Enrollment Fraud and Documentation Concerning Multiple CINs
  - a) The Contractor shall maintain and shall require its subcontractors, including its Participating Providers, to maintain appropriate records relating to Contractor performance under this Agreement, including:
    - i. records related to services provided to Enrollees, including a separate Medical Record for each Enrollee;
    - ii. all financial records and statistical data that LDSS, SDOH, OMIG, the New York State Office of the Attorney General and any other authorized governmental agency may require including, but not limited to: books, accounts, journals, ledgers, communications, manuals, rates, fees, claiming instructions, or other communications to providers; and all financial records relating to capitation payments, supplemental payments, third party health insurance recovery, other revenue received, and any reserves related thereto and expenses incurred under this Agreement;
    - iii. all documents concerning enrollment fraud or the fraudulent use of any CIN;
    - iv. all documents concerning multiple CINs;
      - A) The Contractor shall, on a quarterly basis, review and identify any Enrollees with multiple CIN(s). The Contractor shall then report within thirty (30) days of identification, Enrollees with multiple CIN(s) to the LDSS or SDOH; as applicable, and
    - v. appropriate financial records to document fiscal activities and expenditures, including records relating to the sources and application of funds and to the capacity of the Contractor or its subcontractors, including its Participating Providers, if applicable, to bear the risk of potential financial losses.
    - vi. The Contractor shall maintain appropriate records identifying every subcontract to a subcontractor, including any and all agreements arising out of said subcontract.
  - b) Credentials for subcontractors and providers used by subcontractors shall be maintained in a manner accessible to the Contractor and furnished to SDOH, upon request.

- c) The Contractor shall take reasonable steps to ensure that, upon payment of its first claim to a Non-Participating Provider, that the Non-Participating Provider is notified it must comply with the requirements of Section 19.1(a) of this Agreement.
- d) For every claim submitted to or paid by the Contractor, the Contractor shall maintain appropriate records identifying every subcontractor, person or entity performing the services under said claim, including amounts paid.
- e) The record maintenance requirements of this Section shall survive the termination, in whole or in part, of this Agreement.
- 19.2 Maintenance of Financial Records and Statistical Data

The Contractor shall maintain all financial records and statistical data according to generally accepted accounting and/or statutory accounting principles where applicable.

19.3 Access to Contractor Records

The Contractor shall provide SDOH, the Comptroller of the State of New York, OMIG, the New York State Office of the Attorney General, DHHS, the Comptroller General of the United States, and their authorized representatives with access to all records relating to Contractor performance under this Agreement for the purposes of examination, audit, and copying. The Contractor shall give access to such records on two (2) business days prior written notice, during normal business hours, unless immediate access is required pursuant to an investigation or otherwise provided or permitted by applicable laws, rules, or regulations. When records are sought in connection with an investigation, all costs associated with production and reproduction shall be the responsibility of the Contractor.

- 19.4 Retention Periods
  - a) The Contractor shall preserve and retain all records relating to Contractor performance under this Agreement in readily accessible form during the term of this Agreement and for a period of ten (10) years thereafter except that the Contractor shall retain Enrollees' medical records that are in the custody of the Contractor for ten (10) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for three (3) years after majority or ten (10) years after the date of service, whichever occurs later, and except that such periods shall be deemed amended to implement any longer term that shall be required by applicable Federal or State law or regulation. All provisions of this Agreement relating to record maintenance and audit access shall survive the termination of this Agreement and shall bind the Contractor until the expiration of a period of ten (10) years commencing with termination of this Agreement or if an audit is commenced, until the completion

of the audit, whichever occurs later. If the Contractor becomes aware of any litigation, claim, financial management review or audit that is started before the expiration of the ten (10) year period, the records shall be retained until all litigation, claims, financial management reviews or audit findings involved in the record have been resolved and final action taken.

- b) The Contractor shall require and make reasonable efforts to assure that Enrollees' medical records are retained by providers for six (6) years after the date of service rendered to the Enrollee or cessation of Contractor operation, and in the case of a minor, for three (3) years after majority or six (6) years after the date of service, whichever occurs later. The Contractor's duty to make such reasonable effort shall survive the termination of this Agreement and shall bind the Contractor until the expiration of a period of six (6) years commencing with termination of this Agreement or if an audit is commenced, until the completion of the audit, whichever occurs later. If the Contractor becomes aware of any litigation, claim, financial management review or audit that is started before the expiration of the six (6) year period, the records shall be retained until all litigation, claims, financial management reviews or audit findings involving the record have been resolved and final action taken.
- 19.5 OMIG's Right to Audit and Recover Overpayments Caused by Contractor Submission of Misstated Reports

OMIG can perform audits of financial reports filed by Contractors after SDOH reviews and accepts the Contractor's report. If the audit determines that the Contractor's filed report contained a misstatement of fact within the reported costs and revenue that impacts the accuracy of the data used in the rate setting process, OMIG can assess a penalty equal to the Contractor's member months for the region, divided by the total member months for the region, multiplied by the amount of misstatement of fact, multiplied by two. This penalty will be due from the Contractor whose filed report contained the misstatement of fact. Additionally, this Contractor will be required to report the entire misstatement of fact as a prior period cost adjustment on their next Medicaid Managed Care Operating Report (MMCOR). A misstatement of fact includes any failure by the Contractor to follow written guidance from SDOH regarding proper completion of an MMCOR. Examples of misstatements of fact include, but are not limited to: improper completion of the Claims Analysis - Claims Incurred During Current Period Table, improper completion of prior period incurred but not reported adjustment schedules, improper recognition of reinsurance recoveries, improper recognition of third party recoveries and/or coordination of benefits, improper completion of the Global Capitation Surplus or Loss Tables, improper completion of the administrative cost tables including improper allocation of administrative costs between insurance product lines, reporting non-allowable administrative expenses as allowable on the Administrative Tables, improper reporting of member months and improper reporting on any other table used by SDOH in the rate setting process. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section

517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG, or any other auditing entity or the NYS Office of the Attorney General from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract period, or subsequent to the contract period, or limit other remedies or rights available to SDOH, OMIG, or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

# 19.6 OMIG's Right to Audit and Recover Overpayments Caused by Contractor's Misstated Encounter Data

OMIG can perform audits of the Contractor's submitted encounter data after the SDOH has reviewed and accepted the Contractor's encounter data submission. If the audit determines the Contractor's encounter data was incorrectly submitted and the Contractor received additional or higher Medicaid managed care capitation rate payments and/or other reimbursement due to the incorrect encounter data, OMIG can recover from the Contractor the additional Medicaid funds that the Contractor received because of the encounter data misstatement. The Contractor will be entitled to the audit rights afforded to providers in Section 517.5 and Section 517.6 of Title 18 of the Official Compilation of Codes, Rules and Regulations of the State of New York. Nothing in this section shall limit SDOH, OMIG or any other auditing entity from the development of alternative audit and/or recovery rights for time periods prior to the contract period, during the contract period, or subsequent to the Contract period or limit other remedies or rights available to SDOH, OMIG or any other auditing entity relating to the timeliness, completeness and/or accuracy of the Contractor's reporting submission.

## 19.7 OMIG Audit Authority

In accordance with New York Public Health Law Sections 30-36, and as authorized by federal or state laws and regulations, OMIG may review and audit contracts, encounter data, cost reports, plan benefit design or any other information used, directly or indirectly, to determine expenditures, claims, bills and all other expenditures of medical assistance program funds to determine compliance with federal and state laws and regulations and take such corrective actions as are authorized by federal or state laws and regulations.

## 19.8 OMIG Compliance Review Authority

In accordance with New York State Public Health Law sections 30 - 36, and as authorized by federal or state laws and regulations, OMIG may conduct reviews of Participating Providers' compliance programs, as well as Contractors' compliance with the requirements of 42 U.S.C. § 1396a(a)(68) and 18 NYCRR Part 521.

#### 19.9 Notification to Audit

a) The Contractor shall notify OMIG of its intention to initiate an audit of a Participating Provider or Non-Participating Provider. The following shall constitute the notification process. For the purposes of this Section, an audit refers to activity which will or may result in a post payment recovery and/or referral to OMIG in accordance with Section 18.5 (c)(v) of this Agreement.

- i. The notification to audit shall be communicated by the Contractor to OMIG in a form and format to be determined by SDOH and OMIG. The notification to audit shall include (at a minimum) the following information: provider name, provider address, audit scope and time period to be reviewed.
- ii. Upon receipt of the Contractor's notification to audit, OMIG shall within ten (10) business days:
  - A) Acknowledge receipt of the notification; and
  - B) Acknowledge that there is no conflict with the Contractor conducting the audit; or
  - C) Alert the Contractor to stop the audit or any further activity if a conflict exists.
- iii. If the Contractor does not receive a response from OMIG in ten (10) business days, the Contractor may proceed with its audit.
- iv. Notwithstanding the above, OMIG may initiate an audit of the Contractor's provider at any time.
- b) OMIG shall notify the Contractor of its intention to initiate an audit of a Participating Provider in the Contractor's network or Non-Participating Provider. The following shall constitute the notification process.
  - i. OMIG shall email the notification to audit to the Contractor's designee. The notification to audit shall include (at a minimum) the following information: provider name, provider address, audit scope and time period to be reviewed.
  - ii. Upon receipt of OMIG's notification to initiate an audit, the Contractor's designee shall respond within ten (10) business days as follows:
    - A) Acknowledge receipt of the notification by email; and/or
    - B) Alert OMIG of a conflict;
  - iii. If OMIG does not receive a response from the Contractor within ten (10) business days, OMIG may proceed with its audit.

- iv. Upon receipt of OMIG's notification to initiate an audit, the Contractor shall provide to OMIG, in a form and format required by OMIG, all records required by OMIG to complete its audit, investigation or review of the Contractor's Participating or Non-Participating Provider, or subcontractor. The Contractor shall provide such records to OMIG within ten (10) business days of OMIG's notification to initiate an audit.
- c) Once notified of OMIG's intent to audit a Participating Provider or Non-Participating Provider, the Contractor shall not take any of the following actions as they specifically relate to Medicaid claims, and the audit scope and time period identified in OMIG's notification of intent to audit:
  - i. Initiate an audit of the same provider;
  - ii. Enter into or attempt to negotiate any settlement agreement with the provider; or
  - iii. Accept any monetary or other thing of valuable consideration offered by the provider.

## 20 CONFIDENTIALITY

20.1 Confidentiality of Identifying Information about Enrollees, Eligible Persons, and Potential Enrollees

All information relating to services to Enrollees, Eligible Persons and Potential Enrollees which is obtained by the Contractor shall be confidential pursuant to the Health Insurance Portability and Accountability Act of 1996 (HIPAA), P.L. 104-191, as amended, the PHL including PHL Article 27-F, the provisions of Section 369(4) of the SSL, 42 U.S.C. § 1396a (a)(7) (Section 1902(a)(7) of SSA), Section 33.13 of the Mental Hygiene Law, and regulations promulgated under such laws including 42 CFR Part 431, applicable sections of 45 CFR Parts 160 and 164, and 42 CFR §422.118 and 42 CFR Part 2 pertaining to Alcohol and Substance Abuse Services. Such information including information relating to services provided to Enrollees, Eligible Persons and Potential Enrollees under this Agreement shall be used or disclosed by the Contractor only for a purpose directly connected with performance of the Contractor's obligations. It shall be the responsibility of the Contractor to information.

20.2 Confidentiality of Medical Records

Medical records of Enrollees pursuant to this Agreement shall be confidential and shall be disclosed to and by other persons within the Contractor's organization including Participating Providers, only as necessary to provide medical care, to conduct quality assurance functions and peer review functions, or as necessary to respond to a complaint and appeal under the terms of this Agreement.

20.3 Length of Confidentiality Requirements

The provisions of this Section shall survive the termination of this Agreement and shall bind the Contractor so long as the Contractor maintains any individually identifiable information relating to Enrollees, Eligible Persons and Potential Enrollees.

# 21 PARTICIPATING PROVIDERS

## 21.1 General Requirements

- a) The Contractor agrees to comply with all applicable requirements and standards set forth at 42 CFR Section 422.112, Subpart C; Part 422, Subpart E; Section 422.504(a)(6) and 422.504(i), Subpart K; Part 423, subpart C and other applicable federal laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicare Advantage Product.
- b) The Contractor agrees to comply with all applicable requirements and standards set forth at PHL Article 44, 10 NYCRR Part 98, and other applicable federal and state laws and regulations related to MCO relationships with providers and with related entities, contractors and subcontractors for services in the Contractor's Medicaid Advantage Product.
- 21.2 Medicaid Advantage Network Requirements
  - a) The Contractor will establish and maintain a network of Participating Providers that is supported by written agreements and is sufficient to provide adequate access to covered services to meet the needs of Enrollees.
    - i. In establishing the network, the Contractor must consider the following: anticipated Enrollment, expected utilization of Medicaid Services by the population to be enrolled, the number and types of providers necessary to furnish the services in the Medicaid Advantage Product, the number of providers who are not accepting new patients, and the geographic location of the providers and Enrollees.
    - ii. The Contractor's Medicaid Advantage Product network must contain all of the provider types necessary to furnish the Medicaid Services identified in Appendix K-2 unless optional.
    - iii. To be considered accessible, the network must contain a sufficient number and array of providers to meet the diverse needs of the Enrollee population. This includes being geographically accessible (meeting time/distance standards) and being accessible for the disabled.
  - b) The Contractor shall not include in its network any provider
    - i. who has been sanctioned or prohibited from participation in federal health care programs under either Section 1128 or Section 1128A of the SSA; or

- ii. who has had his/her license suspended by the New York State Education Department or the SDOH Office of Professional Medical Conduct.
- c) The Contractor must require that Participating Providers offer hours of operation that are no less than the hours of operation offered to commercial members or comparable to hours offered for Medicaid fee-for-service patients.
- d) The Contractor shall submit its network for SDOH to assess for adequacy through the HCS prior to execution of this Agreement, quarterly thereafter throughout the term of this Agreement, and upon request by SDOH when SDOH determines there has been a significant change that could affect adequate capacity and quarterly thereafter.
- e) Contractor must limit participation to providers who agree that payment received from the Contractor for services included in the Benefit Package is payment in full for services provided to Enrollees, except for the collection of applicable co-payments from Enrollees as provided by law.
- f) The Contractor agrees to allow each Enrollee the choice of Participating Provider of covered service to the extent possible and appropriate.
- g) The Contractor's Medicaid Advantage Product network must contain all of the provider types necessary to furnish the Medicaid Services identified in Appendix K-2.
- 21.3 SDOH Exclusion or Termination of Providers
  - a) If SDOH excludes or terminates a provider from its Medicaid Program, the Contractor shall, upon learning of such exclusion or termination, immediately terminate the Provider Agreement with the Participating Provider with respect to the Contractor's Medicaid Advantage Product, and agrees to no longer utilize the services of the subject provider, as applicable. The Contractor shall access information pertaining to excluded Medicaid providers through the SDOH Health Commerce System (HCS). Such information available to the Contractor on the HCS shall be deemed to constitute constructive notice. The HCS should not be the sole basis for identifying current exclusions or termination of previously approved providers. Should the Contractor become aware, through the HCS or any other source, of an SDOH exclusion or termination, the Contractor shall validate this information with the Office of Health Insurance Programs and comply with the provisions of this Section.
  - b) Consistent with 42 CFR 455.416(c), if a Participating Provider has been terminated, as defined in 42 CFR 455.101, on or after January 1, 2011, under the Medicare program, the Medicaid program or CHIP program of any other State, or the network of another NYS Medicaid Managed Care Organization,

the Contractor shall, upon notification of such termination from SDOH or OMIG, immediately terminate the Provider Agreement with the Participating Provider with respect to the Contractor's Medical Advantage Product, and agrees to no longer utilize the services of the subject provider, as applicable.

c) If Medicaid payments are made by the Contractor to an excluded or terminated provider for dates of service after the provider's exclusion or termination effective date, the Contractor shall report and explain within 60 days of identifying the overpayment, in a form and format to be determined by OMIG in consultation with SDOH, when and how the overpayment was identified, and the date on which the encounter data was adjusted to reflect the recovery.

## 21.4 Payment in Full

Contractor must limit participation to providers who agree that payment received from the Contractor for services included in the Medicare and Medicaid Advantage Benefit Package is payment in full for services provided to Enrollees, except for the collection of applicable co-payments from Enrollees as provided by law.

#### 21.5 Dental Networks

If the Contractor includes dental services in its Medicaid Advantage Benefit Package, the Contractor's dental network shall include geographically accessible general dentists sufficient to offer each Enrollee a choice of two (2) primary care dentists in his or her Service Area and to achieve a ratio of at least one (1) primary care dentist for each 2,000 Enrollees. Networks must also include at least one (1) oral surgeon. Orthognathic surgery, temporal mandibular disorders (TMD) and oral/maxillofacial prosthodontics must be provided through any qualified dentist, either in-network or by referral. Periodontists and endodontists must also be available by referral. The network should include dentists with expertise in serving special needs populations (e.g., HIV+ and developmentally disabled patients).

## 21.6 Credentialing

a) Credentialing/Re-credentialing Process

The Contractor shall have in place a formal process, consistent with SDOH Recommended Guidelines for Credentialing Criteria, for credentialing Participating Providers on a periodic basis (not less than once every three (3) years) and for monitoring Participating Providers performance. This shall include, but not be limited to, requesting and reviewing any certifications required by the contract or 18NYCRR § 521.3 completed by the Participating Provider since the last time the Contractor credentialed the Participating Provider.

b) Licensure

The Contractor shall ensure, in accordance with Article 44 of the PHL, that persons and entities providing care and services for the Contractor in the capacity of dentist, registered nurse, other medical professional or paraprofessional, or other such person or entity satisfy all applicable licensing, certification, or qualification requirements under New York law and that the functions and responsibilities of such persons and entities in providing Benefit Package services under this Agreement do not exceed those permissible under New York law.

- c) As part of the credentialing or re-credentialing processes, the Contractor shall require that Mental Health Providers certify that they will not seek reimbursement from the Contractor for Conversion Therapy provided to an Enrollee.
  - i. For the purposes of Section 21.4 (c) of this Agreement, Mental Health Providers means a person subject to the provisions Education Law Article 131, 153, 154, or 163; or any other person designated as a mental health professional pursuant to law, rule, or regulation.
- 21.7 Application Procedure
  - a) The Contractor shall establish a written application procedure to be used by a health care professional interested in serving as a Participating Provider with the Contractor. The criteria for selecting providers, including the minimum qualification requirements that a health care professional must meet to be considered by the Contractor, must be defined in writing and developed in consultation with appropriately qualified health care professionals. Upon request, the application procedures and minimum qualification requirements must be made available to health care professionals.
  - b) The selection process may not discriminate against particular providers that serve high-risk populations or specialize in conditions that require costly treatment.
  - c) The Contractor may not discriminate with regard to the participation, reimbursement, or indemnification of any provider who is acting within the scope of his or her license or certification under applicable State law, solely on the basis of that license or certification. This does not preclude the Contractor from including providers only to the extent necessary to meet its needs; or from establishing different payment rates for different counties or different specialists; or from establishing measures designed to maintain the quality of services and control costs consistent with its responsibilities.
  - d) If the Contractor does not approve an individual or group of providers as Participating Providers, it must give the affected providers written notice of the reason for its decision.

## 22 SUBCONTRACTS AND PROVIDER AGREEMENTS FOR MEDICAID SERVICES

- 22.1 Written Subcontracts
  - a) The Contractor may not enter into any subcontracts related to the delivery of Medicaid Only Covered Services to Enrollees, except by a written agreement.
  - b) If the Contractor enters into subcontracts for the performance of work pursuant to this Agreement, the Contractor shall retain full responsibility for performance of the subcontracted services. Nothing in the subcontract shall impair the rights of the State under this Agreement. No contractual relationship shall be deemed to exist between the subcontractor and the SDOH or the State.
  - c) The delegation by the Contractor of its responsibilities assumed by this Agreement to any subcontractors will be limited to those specified in the subcontracts. The Contractor may only delegate activities or functions to a subcontractor in a manner consistent with requirements set forth in this Agreement, 42 CFR 434 and 438 and applicable State law and regulations.
- 22.2 Permissible Subcontracts

The Contractor may subcontract for provider services as set forth in Sections 2.6 and 21 of this Agreement, and management services, including, but not limited to, quality assurance and utilization review activities and such other services as are acceptable to the SDOH. Provider Agreements and Management Agreements must be consistent and in compliance with guidelines issued by the Department. The Contractor must evaluate the prospective subcontractor's ability to perform the activities to be delegated.

22.3 Provision of Services through Provider Agreements

All medical care and/or services covered under this Agreement, with the exception of Emergency Services, Family Planning and Reproductive Health Services, and services for which Enrollees can self-refer, shall be provided through Provider Agreements with Participating Providers.

- 22.4 Approvals
  - a) Provider Agreements related to Medicaid Services shall require the approval of SDOH as set forth in PHL § 4402 and 10 NYCRR Part 98, and shall be consistent with the guidance issued by the state.
  - b) The Contractor may only delegate management responsibilities as defined by State regulation by means of a Department approved management services

agreement. Both the proposed management services agreement and the proposed management entity must be approved by the Department pursuant to the provisions of 10 NYCRR Part 98-1.1, and in compliance with the Management Services Agreement Guidelines issued by the Department, before any such agreement may be become effective.

- c) The Contractor shall notify SDOH of any material amendments to any Provider Agreement as set forth in 10 NYCRR Part 98 and consistent with the guidance issued by the state.
- 22.5 Required Components
  - a) All subcontracts, including Provider Agreements, entered into by the Contractor to provide program services under this Agreement shall contain provisions specifying:
    - i. the activities and reporting responsibilities delegated to the subcontractor; and provide for revoking the delegation, in whole or in part, and imposing other sanctions if the subcontractor's performance does not satisfy standards set forth in this Agreement, and an obligation for the provider to take corrective action;
    - ii. that the work performed by the subcontractor must be in accordance with the terms of this Agreement;
    - iii. that the subcontractor specifically agrees to be bound by the confidentiality provisions set forth in this Agreement;
    - iv. that the statutes, rules, regulations, and Medicaid Updates of the Medicaid program and the SDOH related to the furnishing of medical care, services or supplies provided directly by, or under the supervision of, or ordered, referred or prescribed by Participating Providers enrolled in an MCO apply to such Participating Providers and any subcontractors, regardless of whether the Participating Provider or subcontractor is an enrolled Medicaid provider, including 18 NYCRR 515.2, except to the extent that any reference in the regulations establishing rates, fees, and claiming instructions will refer to the rates, fees and claiming instructions set by the MCO;
    - v. that the Contractor will provide, no less than thirty (30) days prior to implementation, any new rules or policies and procedures regarding quality improvement, service authorizations, member appeals and grievances and provider credentialing, or any changes thereto, to the subcontractor;

- vi. that the credentials of affiliated professionals or other health care providers will be reviewed directly by the Contractor; or the credentialing process of the subcontractor will be reviewed and approved by the Contractor and the Contractor must audit the credentialing process on an ongoing basis;
- vii. how the subcontractor shall participate in the Contractor's quality assurance, service authorization and grievance and appeals processes, and the monitoring and evaluation of the Contractor's plan;
- viii. that the subcontractor agrees that SDOH, the Office of the State Comptroller (OSC), OMIG, the New York State Office of the Attorney General, DHHS, the Comptroller General of the United States, and their authorized representatives have the right to audit, investigate, evaluate, and inspect any books, records, contracts, computer or other electronic systems of the subcontractor, or of the subcontractor's contractor, that relate to Contractor performance under this Agreement and recover overpayments, penalties, and other damages as a result of any investigation, audit or action, including, but not limited to any litigation brought pursuant to State Finance Law § 187 et seq. or 31 U.S.C. § 3729 et seq.;
  - ix. that the right to audit, investigate, evaluate, and inspect under paragraph (a)(viii) of this section will exist through ten (10) years from the final date of the contract period or, if an audit is commenced, until the completion of the audit, whichever occurs later;
  - x. that the subcontractor shall provide SDOH, the Comptroller of the State of New York (OSC), OMIG, the New York State Office of the Attorney General, DHHS, the Comptroller General of the United States, and their authorized representatives with access to all its premises, physical facilities, equipment, books, records, contracts, computer or other electronic systems relating to Contractor performance under this Agreement for the purposes of audit, inspection, evaluation, inspection, and copying. The subcontractor shall give access to such records on two (2) business days prior written notice, during normal business hours, unless immediate access is required pursuant to an investigation, or otherwise provided or permitted by applicable laws, rules, or regulations. When records are sought in connection with an audit, inspection, evaluation, or investigation, all costs associated with production and reproduction shall be the responsibility of the subcontractor;
  - xi. that any records that relate to Contractor performance under this Agreement shall be kept by the subcontractor for a period of no less than ten (10) years from the final date of the contract period, or if an audit is commenced, until the completion of the audit, whichever occurs later. If

the subcontractor becomes aware of any litigation, claim, financial management review or audit relating to Contractor performance under this Agreement that is started before the expiration of the ten (10) year period, the records shall be retained until all litigation, claims, financial management reviews or audit findings involved in the record have been resolved and final action taken;

- xii. that the subcontractor shall promptly within five (5) business days of identification, notify the Contractor of any overpayment it identifies related to performance under this contract;
- xiii. that the Contractor will not provide reimbursement for Conversion Therapy;
- xiv. any Value Based Payment arrangements, as applicable to the subcontract or Provider Agreement;
- xv. that the Contractor shall, upon notification from SDOH, terminate the Participating Provider where the Participating Provider failed or refused to pay, or enter into a repayment agreement to pay, the full amount of any overpayment, fine or monetary penalty owed to the Medicaid program, including interest thereon; and
- xvi. that the Contractor shall, upon entering into the contract, provide the following information about the grievance and appeal system to Participating Providers and subcontractors:
  - (A) the right of the enrollee, or, with the enrollee's written consent, a provider or an authorized representative, to file grievances and appeals;
  - (B) the requirements and timeframes for filing a grievance or appeal;
  - (C) the availability of assistance in the filing process;
  - (D) the right to request a State fair hearing after the Contractor has made a determination on an enrollee's appeal which is adverse to the enrollee; and
  - (E) the fact that, when requested by the enrollee, benefits that the Contractor seeks to reduce or terminate will continue if the enrollee files an appeal or a request for State fair hearing within the timeframes specified for filing, and that the enrollee may, consistent with state policy, be required to pay the cost of services

furnished while the appeal or state fair hearing is pending if the final decision is adverse to the enrollee.

- b) Any services or other activities performed by a subcontractor in accordance with a contract between the subcontractor and the Contractor will be consistent and comply with the Contractor's obligations under this Contract and applicable state and federal laws and regulations.
- c) No contract between the Contractor and a health care provider shall contain any clause purporting to transfer to the health care provider, other than a medical group, by indemnification or otherwise, any liability relating to activity, actions or omissions of the Contractor as opposed to those of the health care provider.
- d) The Contractor shall impose obligations and duties on its contracted providers, including its Participating Providers, that are consistent with this Agreement, and that do not impair any rights accorded to LDSS, SDOH, or DHHS.
- e) No Provider Agreement shall limit or terminate the Contractor's duties and obligations under this Agreement.
- f) Nothing contained in this Agreement shall create any contractual relationship between any subcontractor of the Contractor, including its Participating Providers, Non-Participating Providers or third parties, and the SDOH. Nothing in this paragraph shall be construed to limit the authority of the New York State Office of the Attorney General to commence any action pursuant to 31 U.S.C. § 3729 et seq., State Finance Law § 187 et seq., Social Services Law § 145-b or other New York or Federal statutes, regulations or rules.
- g) Any provider agreement entered into by the Contractor shall fulfill the requirements of 42 CFR Part 438 that are appropriate to the service or activity delegated under such subcontract.
- h) The Contractor shall also ensure that, in the event the Contractor fails to pay any contracted provider, including any Participating Provider in accordance with the subcontract or Provider Agreement, the contracted provider or Participating Provider will not seek payment from the SDOH, LDSS, the Enrollees, or persons acting on an Enrollee's behalf.
- i) The Contractor shall include in every Provider Agreement a procedure for the resolution of disputes between the Contractor and its Participating Providers.
- j) The Contractor must monitor the contracted provider's performance on an ongoing basis and subject it to formal review according to time frames established by the State, consistent with State laws and regulations, and the

terms of this Agreement. When deficiencies or areas for improvement are identified, the Contractor and subcontractor must take corrective action.

- k) The Contractor must enter into alternate payment arrangements with providers. The arrangements must be an alternative to traditional fee-for-service such as shared savings, capitation, pay for performance, etc. The Contractor must submit a proposed plan to the SDOH by December 1st each year to identify which providers will be impacted by the alternate payment arrangements, the type of arrangements the Contractor has implemented or plans to implement, and the percent of provider payments impacted. Each year, the Contractor must meet the percentage of total provider payment targets that are detailed in the NYS Value Based Payment Roadmap.
- 1) The Contractor shall not enter into any agreement with any Participating Provider, Non-Participating Provider, subcontractor or third party that would limit any right to commence an action or to obtain recovery from such providers by the State, including, but not limited to, the New York State Office of the Attorney General, SDOH, OMIG and OSC, even under circumstances where the Contractor has obtained an overpayment recovery from a provider. Nothing in this Agreement shall be construed to limit the amount of any recovery sought or obtained by the New York State Office of the Attorney General, SDOH, OMIG, and OSC from any Contractor, Participating Provider, Non-Participating Provider, subcontractor, or from any third party.
- 22.6 Timely Payment

Contractor shall make payments to Participating Providers and Non Participating Providers, as applicable, for items and services covered in this Agreement and included in the Contractor's Medicaid Advantage Product on a timely basis, consistent with the claims payment procedures described in SIL § 3224-a.

- 22.7 Recovery of Overpayments to Providers
  - a) i. Consistent with the exception language in Section 3224-b of the Insurance Law, the Contractor shall have and retain the right to audit Participating Providers' claims for a six (6)\_year period from the date the care, services or supplies were provided or billed, whichever is later, and to recoup any overpayments discovered as a result of the audit. This six (6) year limitation does not apply to situations in which fraud may be involved or in which the provider prevents or obstructs the Contractor's auditing.
    - ii. The parties acknowledge that the New York State Office of the Attorney General, SDOH, OMIG, and the Office of the State Comptroller (OSC) have the right to recover overpayments, penalties, and other damages from Participating Providers, Non-Participating Providers, Contractors, subcontractors, and third parties in the Contractor's network as a result of

any investigation, audit or action commenced by the New York State Office of the Attorney General, SDOH, OMIG, and OSC, including, but not limited to any litigation brought pursuant to State Finance Law § 187 et seq. or 31 U.S.C. § 3729 et seq. The Contractor shall not have a right to recover from the State any recovery obtained by the State pursuant to 31 U.S.C. § 3729 et seq., State Finance Law § 187 et seq., or other New York or Federal statutes, regulations or rules.

- iii. The parties agree that where the Contractor has previously recovered overpayments, by whatever mechanism utilized by the Contractor, from a Participating Provider, said overpayment recovery shall not be recovered from that Participating Provider for any such previously recovered identifiable claims that are the subject of a further investigation, audit or action commenced by the agencies listed in Section 22.7 b.
  - iv. The parties agree that where the Contractor has recovered overpayments from a Participating Provider, the Contractor shall retain said recoveries, except where such recoveries are made on behalf of OMIG or SDOH as provided in Section 22.7 (b), or pursuant to a combined audit as provided in Section 22.7 (c) of this Agreement.
- b) OMIG or SDOH shall have the right to request that the Contractor recover an overpayment, penalty or other damages owed to the Medicaid program, including any interest, from its Participating Provider consistent with the requirements of Insurance Law § 3224-b. In such cases OMIG or SDOH may charge the Participating Provider a collection fee as set forth in State Finance Law, in an amount to be determined by OMIG or SDOH in its sole discretion. The Contractor shall remit, on a monthly basis, to the SDOH all amounts collected from the Participating Provider. Upon collection of the full amount owed to the Medicaid program, the Contractor may retain the collection fee to account for the Contractor's reasonable costs incurred to collect the debt. The Contractor shall report the amounts recovered in its quarterly Provider Investigative Report in accordance with Section 18.5(c)(v)(A) of this Agreement. OMIG will only request that the Contractor recover an overpayment, penalty or other damage where there has been a final determination. For purposes of this section, a final determination is defined as:
  - i. a Notice of Agency Action issued by OMIG pursuant to 18 NYCRR Part 515;
  - a Notice of Agency Action issued by OMIG pursuant to 18 NYCRR Part 516;
  - iii. a Final Audit Report issued by OMIG pursuant to 18 NYCRR Part 517;

- iv. a stipulation of settlement or repayment agreement resolving any outstanding audit, investigation, or review; or
- v. an Administrative Hearing Decision issued by SDOH pursuant to 18 NYCRR Part 519; however, only a timely request for an administrative hearing, as defined in 18 NYCRR 519.7, shall delay OMIG's request pending a decision.
- c) Consistent with 18 NYCRR § 517.6(g) OMIG may enter into an agreement with the Contractor to conduct a combined audit or investigation of the Contractor's Participating Provider, Non-Participating Provider, or subcontractor. Such agreement shall be executed by the parties prior to the commencement of the audit or investigation. The portion of any recoveries as a result of a combined audit or investigation that is not owed to the federal government shall be shared between the Contractor and OMIG as provided for in the combined audit or investigation agreement. In no event shall the Contractor share in any recovery which results from the referral of a pending investigation of a credible allegation of fraud by the State to the New York State Office of the Attorney General or other law enforcement organization pursuant to 42 C.F.R. § 455.23 and other pertinent authority.
- d) The Contractor shall require and have a mechanism in place for its participating or non-participating providers to report to the Contractor when the participating or non-participating provider has received an overpayment or unsolicited refund, to return the overpayment or unsolicited refund within sixty (60) days of the date of the identification of the overpayment, and to notify the Contractor in writing of the reason for the overpayment or unsolicited refund.
- e) Nothing in this Agreement shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or the Department to investigate, audit or otherwise obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.
- 22.8 Physician Incentive Plan
  - a) If Contractor elects to operate a Physician Incentive Plan, the Contractor agrees that no specific payment will be made directly or indirectly to a Participating Provider that is a physician or physician group as an inducement to reduce or limit medically necessary services furnished to an Enrollee. Contractor agrees to submit to SDOH annual reports containing the information on its Physician Incentive Plan in accordance with 42 CFR § 438.6 (h). The contents of such reports shall comply with the requirements of 42 CFR § 422.208 and 422.210 and be in a format to be provided by SDOH.
  - b) The Contractor must ensure that any Provider Agreements for services covered by this Agreement, such as agreements between the Contractor and other

entities or between the Contractor's subcontracted entities and their contractors, at all levels including the physician level, include language requiring that the Physician Incentive Plan information be provided by the sub-contractor in an accurate and timely manner to the Contractor, in the format requested by SDOH.

- c) In the event that the incentive arrangements place the Participating physician or physician group at risk for services beyond those provided directly by the physician or physician group for an amount beyond the risk threshold of twenty five percent (25%) of potential payments for covered services (substantial financial risk), the Contractor must comply with all additional requirements listed in regulation, such as: conduct Enrollee/Disenrollee satisfaction surveys; disclose the requirements for the Physician Incentive Plans to its beneficiaries upon request; and ensure that all physicians and physician groups at substantial financial risk have adequate stop-loss protection. Any of these additional requirements that are passed on to the subcontractors must be clearly stated in their Provider Agreement.
- 22.9 Never Events
  - a) The Contractor is required to develop claims and payment policies and procedures regarding "never events" or "hospital acquired conditions" that are consistent with the Medicaid program. Specifically this includes:
    - i. Development of the capacity for claims systems to recognize the presence or absence of valid "present on admission" (POA) indicators for each inpatient diagnosis, using codes as described by the Centers for Medicare and Medicaid Services for Medicare;
    - ii. Development of the capacity for claims systems to reject/deny claims that do not have valid POA indicators (corrected claims can be resubmitted);
    - iii. Development of policies and procedures that will reject or modify any inpatient charges resulting from any "never event" or "hospital acquired condition" (pursuant to the current list of implemented items provided on the Department of Health and HCS websites);
      - A) The methodology for claims adjustment shall be consistent with current Medicaid program guidance provided on the Department of Health and HCS websites.
      - B) In the event that payment for inpatient claims is not based on DRGs, the Contractor shall develop a system that is equivalent in result to the methodology developed by Medicaid program.

- iv. Development of an audit or review capacity to ensure that claims are submitted accurately and adjudicated consistent with this policy.
- b) The Contractor is required to submit inpatient Encounter Data to MEDS III, or its successor system, with valid POA fields.
- 22.10 Provider Termination Notice
  - a) The Contractor shall provide SDOH at least sixty (60) days notice prior to the termination of any provider agreement, the termination of which would preclude an Enrollee's access to a covered service by provider type under this Agreement, and specify how services previously furnished by the contracted provider will be provided. In the event a provider agreement is terminated on less than sixty (60) days notice, the Contractor shall notify SDOH immediately but in no event more than seventy-two (72) hours after notice of termination is either issued or received by the Contractor.
- 22.11 Home Care Services Worker Wage Parity Rules
  - a) The Contractor is required to comply with the home care worker wage parity law at Section 3614-c of the Public Health Law and all applicable notices and regulations issued pursuant to subdivisions 8 and 9 therein. These requirements apply to New York City, Nassau, Suffolk and Westchester Counties.
  - b) The Contractor shall require that subcontractors employing home care aides to certify to the Contractor annually, on forms provided by SDOH, that all home care aide services provided through the subcontractor are in compliance with PHL § 3614-c. Additionally, the Contractor shall certify to SDOH annually, on forms provided by the SDOH, that all home care aide services, whether provided by the Contractor or through a subcontractor are in compliance with PHL § 3614-c.
  - c) The Contractor shall quarterly collect, and require subcontractors to provide, sufficient information to verify that subcontractors employing home care aides are in compliance with PHL § 3614-c. The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements. Such verification system must be sufficient to verify that home care aide wages provided by each subcontractor meet or exceed the local wage requirements pursuant to subdivision 3 and applicable notices and regulations. Solely collecting the certification or an attestation of compliance is not sufficient to meet this requirement. The local wage requirements are subject to change pursuant to subdivision 3 and applicable notices and regulations, all wages provided must comply with the current rate in effect.

 Failure to fully comply with the home care worker wage parity requirements may result in non-payment of services rendered, as required by PHL § 3614-c (2).

## 23 PROGRAM INTEGRITY

## 23.1 Rights and Responsibilities

- a) The Contractor, or subcontractor to the extent that the subcontractor is delegated responsibility by the Contractor for coverage of services and payment of claims under this Agreement, must comply with all applicable state and federal program integrity requirements, including, but not limited to, those specified in 42 CFR Part 455 and 42 CFR Part 438 Subpart H.
- b) Pursuant to 42 CFR 438.608(a), the Contractor, or subcontractor to the extent that the subcontractor is delegated responsibility by the Contractor for coverage of services and payment of claims under this Agreement, shall implement and maintain arrangements or procedures to detect and prevent fraud, waste and abuse. The arrangements or procedures must meet all of the requirements of Section 23 of this Agreement.
- c) Nothing in this Agreement shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or SDOH to investigate, audit or otherwise obtain recoveries from any Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.
- 23.2 Compliance Program

In accordance with 42 CFR 438.608(a)(1) and 18 NYCRR Part 521, the Contractor must have a compliance program which includes all of the following:

- a) written policies, procedures, and standards of conduct that articulate the Contractor's commitment to comply with all applicable requirements and standards under this Agreement, and all applicable Federal and State requirements;
- b) the designation of a compliance officer who is responsible for developing and implementing policies, procedures, and practices designed to ensure compliance with the requirements of the contract and who reports directly to the chief executive officer and the board of directors;
- c) the establishment of a regulatory compliance committee on the board of directors and at the senior management level charged with overseeing the

Contractor's compliance program and its compliance with the requirements under this Agreement;

- d) a system for training and education for the compliance officer, the Contractor's senior management, and the Contractor's employees for the Federal and State standards and requirements under this Agreement;
- e) effective lines of communication between the compliance officer and the Contractor's employees;
- f) enforcement of standards through well-publicized disciplinary guidelines; and
- g) g) establishment and implementation of procedures and a system with dedicated staff for routine internal monitoring and auditing of compliance risks, prompt response to compliance issues as they are raised, investigation of potential compliance problems as identified in the course of self-evaluation and audits, correction of such problems promptly and thoroughly (or coordination of suspected criminal acts with law enforcement agencies) to reduce the potential for recurrence, and ongoing compliance with the requirements under this Agreement.
- 23.3 Contractor Obligation to Return Overpayments

Pursuant to 42 CFR 438.608(c)(3), the Contractor shall return to SDOH any capitation payments or other payments in excess of amounts specified in this Agreement, as reported to SDOH pursuant to Section 18.5(c)(vi)(E) of this Agreement, within sixty (60) days of identification, or receipt of notice, of such payments.

23.4 Program Integrity Reporting Requirements

Reporting requirements related to Fraud, Waste, and Abuse and other program integrity matters are specified in Section 18.5(c)(v) and (vi) of this Agreement.

- 23.5 Prevention Plans and Special Investigation Units
  - a) If the Contractor has an enrolled population of 10,000 or more persons in the aggregate in any given year, the Contractor must comply with 10 NYCRR Part 98-1.21. This includes development and submission to the commissioner of a fraud and abuse prevention plan as well as designation of an officer or director who has responsibility and authority for carrying out provisions of the plan, and who reports directly to senior management. The Contractor shall also develop a special investigation unit (SIU) for the detection, investigation and prevention of fraudulent activities.
    - i. In accordance with the provision for internal monitoring and auditing, the SIU must conduct audits and/or investigations specific to the Medicaid line of business. These audits and/or investigations must involve five

percent (5%) or more of Medicaid claims each calendar year. The SIU may collaborate with other program integrity areas of the MCO to accomplish this. The SIU will be responsible for tracking the information related to the Medicaid specific audits and investigations conducted each year and shall make that report available to the SDOH and OMIG upon request and as part of the quarterly Provider Investigative Report as referenced in Section 18.5(c)(vi)(A) of this Agreement.

- b) If the Contractor has fewer than 10,000 Enrollees or is otherwise not subject to 10 NYCRR § 98-1.21(a), the Contractor shall submit annually to the SDOH and OMIG, in a form and format to be determined by the SDOH or OMIG, a report of overpayments recovered.
- 23.6 Service Verification Process

Pursuant to 42 CFR 438.608(a)(5), the Contractor will implement a service verification process that accurately evaluates the delivery of billed services to the recipient population by using statistically valid sample sizes and timeframes that determine whether Enrollees received services billed by Providers.

23.7 Withholding of Payments

Pursuant to 42 CFR 438.608(a)(8), the Contractor must, if directed by OMIG or SDOH, withhold payments to Participating Providers, in whole or in part, when SDOH or OMIG has determined that a Participating Provider is the subject of a pending investigation of a credible allegation of fraud in accordance with 42 CFR § 455.23 and 18 NYCRR § 518.7. The Contractor shall begin withholding payments to Participating Providers not later than five (5) business days from the date of notification from SDOH or OMIG.

#### 23.8 Shared Recovery Based on Referral

In instances where the Contractor refers a case of potential fraud or abuse to OMIG, in accordance with Section 23.3(h) of this Agreement, the Contractor may be eligible to share in the portion of the non-federal share of the recovery made by OMIG. OMIG shall determine whether the Contractor is eligible to share in the recovery, depending upon the extent to which the Contractor substantially contributed to the investigation and recovery, at a percentage to be solely determined by OMIG. Where OMIG determines that the Contractor substantially contributed to the investigation and recovery, the percentage shall be not less than one percent (1%) and not greater than ten percent (10%) of the non-federal share of the amount of Medicaid payments recovered which were received by the Provider from the Contractor. The Contractor must report its portion of the shared recovery as part of the Medicaid Managed Care Operating Report (MMCOR) reporting process. In no event shall the Contractor share in any recovery that results from the referral of a pending investigation of a credible allegation of fraud by the State to the New York State Office of the Attorney General

or other law enforcement organization pursuant to 42 C.F.R. § 455.23 and other pertinent authority.

- 23.9 Liquidated Damages for Failure to Report Recoveries
  - If the Contractor breaches this Agreement by failing to report or inaccurately a) reporting monies recovered on its quarterly Provider Overpayment Report, in accordance with Section 18.5(c)(vi)(D) of this Agreement, or on its MMCOR, the SDOH or OMIG will be entitled to monetary damages in the form of liquidated damages. In the event the SDOH or OMIG determines that they will impose liquidated damages in accordance with this Section, the SDOH or OMIG shall notify the Contractor in writing, in a Notice of Damages. The SDOH or OMIG may assess liquidated damages against the Contractor regardless of whether the breach is the fault of the Contractor (including the subcontractors, Participating Providers, Contractor's agents and/or consultants), provided the SDOH or OMIG has not materially caused or contributed to the breach.
  - b) Nothing in this Section shall be construed to limit the authority of the New York State Office of the Attorney General, OMIG, OSC or SDOH to investigate, audit or otherwise obtain recoveries from a Participating Provider, Non-Participating Provider, Contractor, subcontractor, or third party.
  - c) The liquidated damages prescribed in this section are not intended to be in the nature of a penalty, but are intended to be reasonable estimates of the SDOH's and OMIG's projected financial loss and/or damage to the program resulting from the Contractor's nonperformance, including financial loss as a result of audit, investigation or review delays. Accordingly, in the event the Contractor fails to perform in accordance with this Agreement, the SDOH or OMIG may assess liquidated damages as provided in this Section.
  - d) If the Contractor fails to report or inaccurately reports monies it recovers during the reporting period in accordance with Section 18.5(c)(vi)(D) of this Agreement or on its MMCOR submission, the SDOH or OMIG may assess liquidated damages in an amount equal to twice the amount not reported or inaccurately reported. Any liquidated damages assessed by the SDOH or OMIG shall take into consideration the amount involved, frequency, and nature of the breach and shall be due and payable to the SDOH or OMIG within thirty (30) days after the Contractor's receipt of the Notice of Damages, regardless of any dispute in the amount or interpretation which led to the notice.
  - e) Dispute Resolution
    - i. The Contractor may, within thirty (30) days of the date of the Notice of Damages submit written arguments and documentation on whether:

- A) the determination was based upon a mistake of fact; or
- B) the SDOH and/or OMIG were materially responsible for the breach.
- ii. Written arguments and documentation shall be submitted to the address specified in the Notice of Damages.
- iii. The Contractor waives any arguments it fails to raise in writing within thirty (30) days of the date of said Notice of Damages, and waives the right to use any materials, data, and/or information not contained in or accompanying the Contractor's submission within thirty (30) days of the date of the Notice of Damages in any subsequent legal, equitable, or administrative proceeding.
- iv. Within sixty (60) days of receiving written arguments or documentation in response to the Notice of Damages, OMIG will review the determination and notify the Contractor of the results of that review. After the review, the determination to assess liquidated damages may be affirmed, reversed or modified, in whole or in part.
- 23.10 State and Federal False Claims, Written Policies

Pursuant to 42 CFR 438.608(a)(6), the Contractor, if it makes or receives annual payments under this Agreement of at least 5,000,000, must have written policies for all employees of the entity, and of any subcontractor, contractor or agent, that provide detailed information about the Federal False Claims Act, and other Federal and State laws described in section 1902(a)(68) of the Social Security Act, including information about the rights of employees to be protected as whistleblowers. The Contractor shall submit such written policies to OMIG in accordance with Section 18.5(c)(vi)(G) of this Agreement.

23.11 Fraud, Waste or Abuse Referrals

Pursuant to 42 CFR 438.608(a)(7), the Contractor shall refer all cases of potential fraud, waste, or abuse the Contractor identifies to SDOH and OMIG, and may also refer cases of potential fraud to the New York State Office of the Attorney General, within five (5) business days of identification. The Contractor shall include such referrals in reports submitted in accordance with the requirements of Section 18.5(c)(v) of this Agreement.

## 24 AMERICANS WITH DISABILITIES ACT COMPLIANCE PLAN

Contractor must comply with Title II of the ADA and Section 504 of the Rehabilitation Act of 1973 for program accessibility, and must develop an ADA Compliance Plan consistent with the applicable SDOH Guidelines for Medicaid MCO Compliance with the ADA set forth in Appendix J, which is hereby made a part of this Agreement as if set forth fully herein. Said plan must be approved by the SDOH, be filed with the SDOH and be kept on file by the Contractor.

## 25 FAIR HEARINGS

## 25.1 Enrollee Access to Fair Hearing Process

Enrollees in the Contractor's Medicaid Advantage Product may access the fair hearing process related to services determined by the Contractor to be a Medicaid only benefit or services determined by the Contractor to be a benefit under both Medicare and Medicaid in accordance with applicable federal and state laws and regulations. The Contractor must abide by and participate in New York State's Fair Hearing Process and comply with determinations made by a fair hearing officer.

#### 25.2 Enrollee Rights to a Fair Hearing

Enrollees in the Contractor's Medicaid Advantage Product may request a fair hearing regarding adverse LDSS determinations concerning enrollment, disenrollment and eligibility, and regarding the denial, termination, suspension or reduction of a service determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. For issues related to disputed services, Enrollees must have received an adverse determination from the Contractor or its approved utilization review agent either overriding a recommendation to provide services by a Participating Provider or confirming the decision of a Participating Provider to deny those services. An Enrollee may also seek a fair hearing for a failure by the Contractor to act with reasonable promptness with respect to such services. Reasonable promptness shall mean compliance with the time frames established for review of grievances and utilization review in Sections 44 and 49 of the Public Health Law, the grievance system requirements of 42 CFR Part 438 and Appendix F of this Agreement. The Contractor may not act in any manner so as to restrict the Enrollee's right to a fair hearing or influence an Enrollee's decision to pursue a fair hearing.

- 25.3 Contractor Notice to Enrollees
  - a) Contractor must issue a written Notice of Action and notice of a right to request a fair hearing within applicable timeframes to any Enrollee when taking an adverse Action and when making an Appeal determination as provided in Appendix F of this Agreement.
  - b) Contractor agrees to serve notice on affected Enrollees by mail and must maintain documentation of such.
- 25.4 Aid Continuing
  - a) Pursuant to SSL §365-a(8) and 10 NYCRR §360-10.8(g)(2), the Contractor shall be required to continue the provision of Benefit Package services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid that are the subject of the fair hearing to an

Enrollee (hereafter referred to as "aid continuing") if so ordered by the New York State Office of Administrative Hearings (OAH) under the following circumstances:

- i. Contractor has or is seeking to restrict, reduce, suspend or terminate such service or treatment currently being provided; and
- ii. Enrollee has filed a timely request for a fair hearing with OAH.
- b) If so ordered by OAH, the Contractor shall be responsible for providing aid continuing, and shall not cease to provide aid continuing until one of the following occurs:
  - i. the Enrollee withdraws the request for aid continuing or the fair hearing; or
  - ii. OAH determines that the Enrollee is not entitled to aid continuing; or
  - iii. OAH completes the administrative process and/or issues a fair hearing decision adverse to the Enrollee; or
  - iv. the provider order has expired, except in the case of a home bound Enrollee or where the Enrollee is challenging the restriction.
- c) The Contractor shall provide aid continuing in a manner and duration as ordered by OAH. If the Contractor believes the Enrollee is not eligible for aid continuing, the Contractor may provide documentation of such to OAH and seek rescission of the aid continuing order.
- d) If the services and/or benefits in dispute have been terminated, suspended or reduced and the Enrollee requests a fair hearing in a timely manner, Contractor shall, at the direction of either SDOH or LDSS, restore the disputed services and/or benefits consistent with the provisions of Section 24.4(b) of this Agreement.
- 25.5 Responsibilities of SDOH

SDOH will make every reasonable effort to ensure that the Contractor receives timely notice in writing by fax, or e-mail, of all requests, schedules and directives regarding fair hearings.

- 25.6 Contractor's Obligations
  - a) Contractor shall appear at all scheduled fair hearings concerning its clinical determinations and/or Contractor-initiated Disenrollments to present evidence as justification for its determination or submit written evidence as justification

for its determination regarding the disputed benefits and/or services. If Contractor will not be making a personal appearance at the fair hearing, the written material must be submitted to OAH at least three (3) business days prior to the scheduled hearing and contain a phone number by which the hearing officer may contact a Contractor's representative, who has knowledge of the issue under review, during the hearing. If the hearing is scheduled fewer than three (3) business days after the request, Contractor must deliver the evidence to the hearing site no later than one (1) business day prior to the hearing, otherwise Contractor must appear in person. Notwithstanding the above provisions, Contractor may be required to make a personal appearance at the discretion of the hearing officer and/or SDOH.

- b) The Contractor must provide to the Enrollee or the Enrollee's authorized representative copies of the documents the Contractor will present at the fair hearing, also known as the "evidence packet." Copies of the evidence packet must be provided without charge. Within ten (10) business days of receiving notification of a hearing request, the Contractor must mail copies of the evidence packet to the Enrollee or the Enrollee's authorized representative. If, due to the scheduling of the fair hearing, the evidence packet cannot be prepared at least five (5) business days before the hearing, and there is not sufficient time for the evidence packet to be mailed, the Contractor must provide the Enrollee or the Enrollee's no later than at the time of the hearing.
- c) Upon request, the Contractor must provide the Enrollee or the Enrollee's authorized representative access to the Enrollee's case file, and provide copies of documents contained in the file. If so requested, copies of the case file must be provided without charge and within a reasonable time before the date of the hearing. If the request for copies of the case file is made less than five (5) business days before the hearing, the Contractor must provide the Enrollee and the Enrollee's authorized representative such copies no later than at the time of the hearing. Such documents must be provided to the Enrollee and the Enrollee's authorized representative by mail within a reasonable time from the date of the request if the Enrollee or the Enrollee's authorized representative by mail within a reasonable time from the scheduled date of the hearing, such documents may be presented at the hearing instead of being mailed.
- d) Despite an Enrollee's request for a State fair hearing in any given dispute, Contractor is required to maintain and operate in good faith its own internal Complaint and Appeal processes for services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid as required under state and federal laws and by Section 14 and Appendix F of this Agreement. Enrollees may seek redress of Adverse Determinations simultaneously through Contractor's internal process and the State fair hearing

process. If Contractor has reversed its initial determination and provided the service to the Enrollee, Contractor may request a waiver from appearing at the hearing and, in submitted papers, explain that it has withdrawn its initial determination and is providing the service or treatment formerly in dispute.

- e) Contractor shall comply with all determinations rendered by OAH at fair hearings.
  - i. Contractor shall cooperate with SDOH efforts to ensure that Contractor is in compliance with fair hearing determinations. Failure by Contractor to maintain such compliance shall constitute breach of this Agreement. Nothing in this Section shall limit the remedies available to SDOH, LDSS or the federal government relating to any non-compliance by Contractor with a fair hearing determination or Contractor's refusal to provide disputed services.
  - ii. If the Contractor believes there is an error of law or fact in the fair hearing decision, the Contractor must comply with the fair hearing decision while seeking a correction or review of the decision from OAH, pursuant to 18 NYCRR Part 358-6.6.
- f) If SDOH investigates a Complaint that has as its basis the same dispute that is the subject of a pending fair hearing and, as a result of its investigation, concludes that the disputed services and/or benefits should be provided to the Enrollee, Contractor shall comply with SDOH's directive to provide those services and/or benefits and provide notice to the Enrollee to which services have been authorized. The Contractor may request a waiver from appearing at the hearing and, in submitted papers, explain that it has withdrawn its initial determination and is providing the service or treatment formerly in dispute.
- g) If SDOH, through its Complaint investigation process, or OAH, by a determination after a fair hearing, directs Contractor to provide a service that was initially denied by Contractor, Contractor may either directly provide the service, arrange for the provision of that service or pay for the provision of that service by a Non-Participating Provider. If the services were not furnished during the period in which the fair hearing was pending, the Contractor must authorize and furnish the disputed services promptly and as expeditiously as the Enrollee's health condition requires.
- h) Contractor agrees to abide by changes made to this Section of the Agreement with respect to the fair hearing, Service Authorization, Action, Action Appeal, Complaint and Complaint Appeal processes by SDOH in order to comply with any amendments to applicable state or federal statutes or regulations.
- i) Contractor agrees to identify a contact person within its organization who will serve as a liaison to SDOH for the purpose of receiving fair hearing requests,

scheduled fair hearing dates and adjourned fair hearing dates and compliance with State directives. Such individual shall be accessible to the State by email; shall monitor e-mail for correspondence from the State at least once every business day; and shall agree, on behalf of Contractor, to accept notices to the Contractor transmitted via e-mail as legally valid.

- j) The information describing fair hearing rights, aid continuing, Service Authorization, Action Appeal, Complaint and Complaint Appeal procedures shall be included in all Medicaid Advantage member handbooks and shall comply with Section 14, and Appendix F of this Agreement.
- k) Contractor shall bear the burden of proof at hearings regarding the reduction, suspension or termination of ongoing services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid. In the event that Contractor's initial adverse determination is upheld as a result of a fair hearing, any aid continuing provided pursuant to that hearing request, may be recouped by Contractor.

## 26 EXTERNAL APPEAL

#### 26.1 Basis for External Appeal

In accordance with PHL § 4910(2), Enrollees have the right to an External Appeal when one or more health care services determined by the Contractor to be a Medicaid only benefit or a benefit under both Medicare and Medicaid has been denied by the Contractor on the basis that the service(s) is not medically necessary, is experimental or investigational, or is an out of network service that is not materially different from an alternate service available from the Contractor's network. A provider has an independent right to an External Appeal when these denials are the result of concurrent or retrospective utilization review.

- 26.2 Eligibility for External Appeal
  - a) An Enrollee is eligible for an External Appeal when the Contractor takes an Action, in accordance with Appendix F of this Agreement, to deny services as provided in Section 25.1 of this Agreement, and:
    - i. the Enrollee has exhausted the Contractor's internal Action Appeal procedure and has received a final adverse determination from the Contractor; or
    - ii. the Enrollee and the Contractor have jointly agreed to waive the internal Action Appeal procedure ; or
    - iii. the Enrollee has requested an expedited Action Appeal and requests an expedited External Appeal at the same time; or
    - iv. the Contractor fails to follow the Action Appeal process in accordance with Appendix F of this Agreement.
- 26.3 External Appeal Determination

The External Appeal determination is binding on the Contractor; however, a fair hearing determination supersedes an external appeal determination for Medicaid Advantage Enrollees.

26.4 Compliance with External Appeal Laws and Regulations

The Contractor must comply with the provisions of Sections 4910-4917 of the PHL and 10 NYCRR Part 98 regarding the External Appeal program with respect to services determined by the Contractor to be a Medicaid only benefit or a benefit under both the Medicare and Medicaid programs.

#### 26.5 Member Handbook

The Contractor shall describe its Action and utilization review policies and procedures, including a notice of the right to an External Appeal together with a description of the External Appeal process and the timeframes for External Appeal in the Medicaid Advantage Handbook. The Member Handbook shall comply with Section 13 and the Member Handbook Guidelines, Appendix E, of this Agreement.

## 27 INTERMEDIATE SANCTIONS

## 27.1 General

Contractor is subject to imposition of sanctions as authorized by 42 CFR 422, Subpart O. In addition, for the Medicaid Advantage Program, the Contractor is subject to the imposition of sanctions as authorized by State and Federal law and regulation, including the SDOH's and OMIG's right to impose sanctions for unacceptable practices as set forth in 18 NYCRR Part 515, 18 NYCRR 360-10.10, and civil and monetary penalties as set forth in 18 NYCRR Part 516 and 42 CFR Part 438, subpart I, and such other sanctions and penalties as are authorized by local laws and ordinances and resultant administrative codes, rules and regulations related to the Medical Assistance Program or to the delivery of the contracted for services.

#### 27.2 Unacceptable Practices

- a) Unacceptable practices for which the Contractor may be sanctioned include, but are not limited to:
  - i. Failing to provide medically necessary services that the Contractor is required to provide under its contract with the State.
  - ii. Imposing premiums or charges on Enrollees that are in excess of the premiums or charges permitted under the Medicaid Advantage Program;
  - iii. Discriminating among Enrollees on the basis of their health status or need for health care services.
  - iv. Misrepresenting or falsifying information that the Contractor furnishes to an Enrollee, Eligible Persons, Potential Enrollees, health care providers, the State or to CMS.
  - v. Failing to comply with the requirements for Physician Incentive Plans, as set forth in 42 CFR §§ 422.208 and 422.210.
  - vi. Distributing directly or through any agent or independent contractor, marketing materials that have not been approved by CMS and the State or that contain false or materially misleading information.
  - vii. Violating any other applicable requirements of SSA §§ 1903 (m) or 1932 and any implementing regulations.
  - viii. Violating any other applicable requirements of 18 NYCRR or 10 NYCRR Part 98.

- ix. Failing to comply with the terms of this Agreement.
- x. Violating any relevant New York State or Federal law.

## 27.3 Intermediate Sanctions

Intermediate Sanctions may include, but are not limited to:

- a) civil and monetary penalties;
- b) suspension of all new Enrollment, after the effective date of the sanction;
- c) termination of the Agreement, pursuant to Section 2.7 of this Agreement;
- d) imposition of temporary management pursuant to the authority and requirements of Subpart I of Part 438 of title 42 of the Code of Federal Regulations, and other applicable State or federal laws and regulations.
- 27.4 Enrollment Limitations

The SDOH shall have the right, upon notice to the LDSS, to limit, suspend, or terminate Enrollment activities by the Contractor and/or enrollment into the Contractor's Medicaid Advantage Product upon ten (10) days written notice to the Contractor. The written notice shall specify the action(s) contemplated and the reason(s) for such action(s) and shall provide the Contractor with an opportunity to submit additional information that would support the conclusion that limitation, suspension or termination of Enrollment activities or Enrollment in the Contractor's plan is unnecessary. SDOH reserves the right to suspend enrollment immediately in situations involving imminent danger to the health and safety of Enrollees. Nothing in this paragraph limits other remedies available to the SDOH under this Agreement.

## 27.5 Due Process

The Contractor will be afforded due process pursuant to federal and state law and regulations (42 CFR § 438.710, 18 NYCRR Part 516, and Article 44 of the PHL).

#### 28 ENVIRONMENTAL COMPLIANCE

The Contractor shall comply with all applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C. § 1857(h)), Section 508 of the Federal Water Pollution Control Act as amended (33 U.S.C. § 1368), Executive Order 11738, and the Environmental Protection Agency ("EPA") regulations (40 CFR, Part 15) that prohibit the use of the facilities included on the EPA List of Violating Facilities. The Contractor shall report violations to SDOH and to the Assistant Administrator for Enforcement of the EPA.

### 29 ENERGY CONSERVATION

The Contractor shall comply with any applicable mandatory standards and policies relating to energy efficiency that are contained in the State Energy Conservation regulation issued in compliance with the Energy Policy and Conservation Act of 1975, Pub. L. 94-163 42 U.S.C. 6321 et seq., and any amendment thereto.

### **30 INDEPENDENT CAPACITY OF CONTRACTOR**

The parties agree that the Contractor is an independent Contractor, and that the Contractor, its agents, officers, and employees act in an independent capacity and not as officers or employees of LDSS, DHHS or the SDOH.

### 31 NO THIRD PARTY BENEFICIARIES

Only the parties to this Agreement and their successors in interest and assigns have any rights or remedies under or by reason of this Agreement.

### 32 INDEMNIFICATION

### 32.1 Indemnification by Contractor

- a) The Contractor shall indemnify, defend, and hold harmless the SDOH and LDSS, and their officers, agents, and employees and the Enrollees and their eligible dependents from:
  - i. any and all claims and losses accruing or resulting to any and all Contractors, subcontractors, materialmen, laborers, and any other person, firm, or corporation furnishing or supplying work, services, materials, or supplies in connection with the performance of this Agreement;
  - ii. any and all claims and losses accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor, its officers, agents, employees, or subcontractors, including Participating Providers, in connection with the performance of this Agreement;
  - iii. any liability, including costs and expenses, for violation of proprietary rights, copyrights, or rights of privacy, by its Contractor, its officers, agents, employees or subcontractors arising out of the publication, translation, reproduction, delivery, performance, use, or disposition of any data furnished under this Agreement, or based on any libelous or otherwise unlawful matter contained in such data.
- b) The SDOH will provide the Contractor with prompt written notice of any claim made against the SDOH, and the Contractor, at its sole option, shall defend or settle said claim. The SDOH shall cooperate with the Contractor to the extent necessary for the Contractor to discharge its obligation under Section 31.1. Notwithstanding the foregoing, the State reserves the right to join any such claim, at its sole expense, when it determines there is an issue of significant public interest.
- c) The Contractor shall have no obligation under this section with respect to any claim or cause of action for damages to persons or property solely caused by the negligence of SDOH its employees, or agents when acting within the course and scope of their employment.

### 32.2 Indemnification by SDOH

Subject to the availability of lawful appropriations as required by State Finance Law § 41 and consistent with § 8 of the State Court of Claims Act, SDOH shall hold the Contractor harmless from and indemnify it for any final judgment of a court of competent jurisdiction to the extent attributable to the negligence of SDOH or its officers or employees when acting within the course and scope of their employment.

Provisions concerning the SDOH's responsibility for any claims for liability as may arise during the term of this Agreement are set forth in the New York State Court of Claims Act, and any damages arising for such liability shall issue from the New York State Court of Claims Fund or any applicable, annual appropriation of the Legislature for the State of New York.

Medicaid Advantage Contract 2016 - 2020

INDEMNIFICATION SECTION 32 - 2 -

### **33 PROHIBITION ON USE OF FEDERAL FUNDS FOR LOBBYING**

#### 33.1 Prohibition of Use of Federal Funds for Lobbying

The Contractor agrees, pursuant to 31 U.S.C. § 1352 and 45 CFR Part 93 not to expend federally appropriated funds received under this Agreement to pay any person for influencing or attempting to influence an officer or employee of an agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan or cooperative agreement. The Contractor agrees to complete and submit the "Certification Regarding Lobbying", attached hereto as Appendix B and incorporated herein, if this Contract exceeds \$100,000.

#### 33.2 Disclosure Form to Report Lobbying

If any funds other than Federally appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the award of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form-LLL "Disclosure Form to Report Lobbying," in accordance with its instructions.

#### 33.3 Requirements of Subcontractors

The Contractor shall include the provisions of this section in its subcontracts, including its Provider Agreements. For all subcontracts, including Provider Agreements, that exceed \$100,000, the Contractor shall require the subcontractor, including any Participating Provider to certify and disclose accordingly to the Contractor.

### 34 NON-DISCRIMINATION

34.1 Equal Access to Benefit Package

Except as otherwise provided in applicable sections of this Agreement the Contractor shall provide the Combined Medicare Advantage and Medicaid Advantage Benefit Package to all Enrollees in the same manner, in accordance with the same standards, and with the same priority as members of the Contractor enrolled under any other contracts.

### 34.2 Non-Discrimination

The Contractor shall not discriminate against Eligible Persons or Enrollees on the basis of age, sex (including gender identity or status of being transgender), race, creed, physical or mental disability (including gender dysphoria), developmental disability, national origin, sexual orientation, type of illness or condition, need for health services, or Capitation Rate that the Contractor will receive for such Eligible Persons or Enrollees.

### 34.3 Equal Employment Opportunity

- a) The Contractor shall comply with the nondiscrimination clause contained in Federal Executive Order 11246, as amended by Federal Executive Order 11375, relating to Equal Employment Opportunity for all persons without regard to race, color, religion, sex or national origin, the implementing rules and regulations prescribed by the Secretary of Labor at 41 CFR Part 60 and with the Executive Law of the State of New York, section 291-299 thereof and any rules or regulations promulgated in accordance therewith. The Contractor shall likewise be responsible for compliance with the abovementioned standards by subcontractors with whom the Contractor enters into a contractual relationship in furtherance of this Agreement.
- b) The Contractor shall comply with regulations issued by the Secretary of Labor of the United States in 20 CFR Part 741, pursuant to the provisions of Federal Executive Order 11758, and with the Federal Rehabilitation Act of 1973 and the ADA of 1990. The Contractor shall likewise be responsible for compliance with the above mentioned standards by subcontractors with whom the Contractor enters into a contractual relationship in furtherance of this Agreement.
- 34.4 Native Americans Access to Services from Tribal or Urban Indian Health Facility

The Contractor shall not prohibit, restrict or discourage enrolled Native Americans from receiving care from or accessing Medicaid reimbursed health services from or through a tribal health or urban Indian health facility or center.

Medicaid Advantage Contract 2016 - 2020

# COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS SECTION 35 - 1 -

### **35** COMPLIANCE WITH APPLICABLE LAWS AND REGULATIONS

### 35.1 Contractor and SDOH Compliance with Applicable Laws

Notwithstanding any inconsistent provisions in this Agreement, the Contractor and SDOH shall comply with all applicable requirements of the State Public Health Law; the State Insurance Law; the State Social Services Law; the State Finance Law and state regulations related to the aforementioned state statutes. Such state laws and regulations shall not be deemed to be applicable to the extent that they are pre-empted by federal laws. The Contractor also shall comply with Titles XVIII and XIX of the Social Security Act and regulations promulgated thereunder, including but not limited to 43 CFR Part 422 and Part 423; Title VI of the Civil Rights Act of 1964 and 45 C.F.R. Part 80, as amended; Section 504 of the Rehabilitation Act of 1973 and 45 C.F.R. Part 84, as amended; Age Discrimination Act of 1975 and 45 C.F.R. Part 91, as amended; the ADA; Title XIII of the Federal Public Health Services Act, 42 U.S.C. § 300e et seq., and the regulations promulgated there under; the Health Insurance Portability and Accountability Act of 1996 (P.L. 104-191) and related regulations; the Federal False Claims Act, 31 U.S.C. § 3729 et seq.; for Contractors operating in New York City, the New York City Health Code; and all other applicable legal and regulatory requirements in effect at the time that this Agreement is signed and as adopted or amended during the term of this Agreement. The parties agree that this Agreement shall be interpreted according to the laws of the State of New York.

### 35.2 Nullification of Illegal, Unenforceable, Ineffective or Void Contract Provisions

Should any provision of this Agreement be declared or found to be illegal or unenforceable, ineffective or void, then each party shall be relieved of any obligation arising from such provision; the balance of this Agreement, if capable of performance, shall remain in full force and effect.

35.3 Certificate of Authority Requirements

The Contractor must satisfy conditions for issuance of a certificate of authority, including proof of financial solvency, as specified in 10 NYCRR Part 98.

35.4 Notification of Changes in Certificate of Incorporation

The Contractor shall notify SDOH of any amendment to its Certificate of Incorporation or Articles of Organization pursuant to 10 NYCRR Part 98.

35.5 Contractor's Financial Solvency Requirements

The Contractor, for the duration of this Agreement, shall remain in compliance with all applicable state requirements for financial solvency for MCOs participating in the Medicaid Program. The Contractor shall continue to be financially responsible as defined in PHL § 4403(1)(c) and shall comply with the contingent reserve fund and

escrow deposit requirements of 10 NYCRR Part 98 and must meet minimum net worth requirements established by SDOH and the New York State Department of Financial Services. The Contractor shall make provisions, satisfactory to SDOH, to protect the SDOH, LDSS and the Enrollees in the event of MCO or subcontractor insolvency, including but not limited to, hold harmless and continuation of treatment provisions in all provider agreements which protect SDOH, LDSSs and Enrollees from costs of treatment and assures continued access to care for Enrollees.

35.6 Non-Liability of Enrollees for Contractor's Debts

Contractor agrees that in no event shall the Enrollee become liable for the Contractor's debts as set forth in SSA § 1932(b)(6).

35.7 SDOH Compliance with Conflict of Interest Laws

SDOH and its employees shall comply with Article 18 of the General Municipal Law and all other appropriate provisions of New York State law, local laws and ordinances and all resultant codes, rules and regulations pertaining to conflicts of interest.

35.8 Compliance Plan

The Contractor agrees to implement a compliance plan in accordance with the requirements of 42 CFR § 422.503(b)(4)(vi) and 42 CFR § 438.608; and New York Social Services Law Section 363-d and Title 18 New York Codes of Rules and Regulations Part 521.

35.9 Service Verification Process

Pursuant to 42 CFR 455.20, the Contractor will implement a service verification process that accurately evaluates the delivery of billed services to the recipient population by using statistically valid sample sizes and timeframes that determine whether Enrollees received services billed by Providers.

- 35.10 On-Going Responsibility
  - a) General Responsibility Language

The Contractor shall at all times during the Contract term remain responsible. The Contractor agrees, if requested by the Commissioner of Health or his or her designee, to present evidence of its continuing legal authority to do business in New York State, integrity, experience, ability, prior performance, and organizational and financial capacity.

b) Suspension of Work (for Non-Responsibility)

The Commissioner of Health or his or her designee, in his or her sole discretion, reserves the right to suspend any or all activities under this Contract, at any time, when he or she discovers information that calls into question the responsibility of the Contractor. In the event of such suspension, the Contractor will be given written notice outlining the particulars of such suspension. Upon issuance of such notice, the Contractor must comply with the terms of the suspension order. Contract activity may resume at such time as the Commissioner of Health or his or her designee issues a written notice authorizing a resumption of performance under the Contract.

c) Termination (for Non-Responsibility)

Upon written notice to the Contractor, and a reasonable opportunity to be heard with appropriate Department of Health officials or staff, the Contract may be terminated by the Commissioner of Health or his or her designee at the Contractor's expense where the Contractor is determined by the Commissioner of Health or his or her designee to be non-responsible. In such event, the Commissioner of Health or his or her designee may complete the contractual requirements in any manner he or she may deem advisable and pursue available legal or equitable remedies for breach.

35.11 Withholding of payments

The Contractor must, if directed by SDOH or OMIG, withhold payments to Participating Providers, in whole or in part, when SDOH or OMIG has determined or has been notified that a Participating Provider is the subject of a pending investigation of a credible allegation of fraud unless SDOH or OMIG finds good cause not to direct the Contractor to withhold payments in accordance with 18 NYCRR § 518.7.

- a) The Contractor shall provide notice to the Participating Provider of the withhold as directed by SDOH or OMIG and in accordance with 18 NYCRR § 518.7(b) and § 518.7(c).
- b) The Contractor shall direct all appeals of the withhold to:

Office of the Medicaid Inspector General Office of Counsel 800 North Pearl Street Albany, New York 12204 ATTN: Withhold Appeal

#### 35.12 Fair Labor Standards Act

The Contractor is required to comply with all applicable provisions of the Fair Labor Standards Act (FLSA). The Contractor shall develop protocols to establish a verification system to demonstrate compliance with requirements of FLSA. Such protocols shall include appropriate record keeping methodologies, tracking of aide travel time, hours

worked on live-in cases, and appropriate rate of reimbursement. Such verification system and protocols are subject to audit by SDOH, OMIG, and the State Department of Labor.

- 35.13 Compliance with SDOH Guidance
  - a) The Contractor agrees to abide by any and all applicable guidance issued in writing by SDOH to Medicaid Advantage plans.
  - b) The Contractor shall comply with all applicable guidance contained within the Medicaid Update publication issued by SDOH.
- 35.14 MA Program Features Invalidated by Courts of Law, or by Changes to Federal Statutes, Regulations, or Approvals
  - a) Should any part of the scope of work under this Agreement relate to a program or activity of the State Medicaid Program that is no longer authorized by law (e.g., which has been vacated by a court of law, or for which CMS has withdrawn federal authority, or which is the subject of a legislative repeal), the Contractor shall do no work on that part after the effective date of the loss of authority. The SDOH shall adjust Capitation Rates to remove costs that are specific to any program or activity that is no longer authorized by law. If the Contractor works on a program or activity no longer authorized by law after the date the legal authority for the work ends, the Contractor shall not be paid for that work. If the state paid the Contractor in advance to work on a no-longer-authorized program or activity and under the terms of this Agreement the work was to be performed after the date the legal authority ended, the payment for that work should be returned to the state in accordance with direction from SDOH. However, if the Contractor worked on a program or activity prior to the date legal authority ended for that program or activity, and the state included the cost of performing that work in its payments to the Contractor, the Contractor may keep the payment for that work even if the payment was made after the date the program or activity lost legal authority.
  - b) The SDOH shall provide notice to the Contractor that shall include the effective date of the loss of authority for a program or activity of the State Medicaid Program and identify the affected parts of this Agreement pursuant to the requirements of Section 35.14(a) of this Agreement.
  - c) Notwithstanding the requirements of paragraphs (a) and (b) above, as directed by SDOH, the Contractor shall continue work under this Agreement related to a program or activity of the State Medicaid Program that is solely authorized under New York State law. Such work may not be subject to federal financial participation.

### **36 STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS**

The parties agree to be bound by the standard clauses for all New York State contracts and standard clauses, if any, for local government contracts contained in Appendix A, and any amendment thereto, attached to and incorporated into this Agreement as if set forth fully herein.

### 37 SPECIAL CONTRACT PROVISIONS IN RESPONSE TO THE COVID-19 PANDEMIC

- a) Notwithstanding the requirements of all sections and appendices of this Agreement, other than Appendix A, conflicting or inconsistent requirements specified in this section shall take precedence over all other requirements in this Agreement.
- b) Unless otherwise specified, for the period beginning March 7, 2020, and continuing until such date as determined under paragraph (g) of this section, the Contractor shall comply with, and establish policies and procedures that expeditiously implement, all applicable requirements and Medicaid guidance issued in response to the COVID-19 disaster emergency, including but not limited to:
  - i. State-mandated reimbursement rates appropriately approved under State or Federal authority that the Contractor pays to Participating and Non-Participating Providers for services delivered to Enrollees. Specifically, except where the State has established a mandated government rate, the Contractor shall pay Participating Providers the regular contracted rate for Benefit Package services appropriately delivered by way of telehealth, unless a specific telehealth reimbursement rate has been negotiated with such Participating Provider.
    - A. The Contractor shall pay legally authorized Participating Providers no less than the Medicaid fee-for-service administration fee for COVID-19 vaccinations that are administered to Enrollees. The Contractor shall offer to contract with legally authorized Non-Participating Providers that seek payment for the administration of the COVID-19 vaccine. Such contract may be limited to the reimbursement for the administration of the COVID-19 vaccine.
  - ii. Effective March 1, 2020, enrollment and disenrollment requirements detailed below, including but not limited to the suspension of such requirements, and SDOH-issued retroactive enrollment directives. Specifically:
    - A. the Contractor shall not involuntarily disenroll an Enrollee for any reason other than:
      - death of the Enrollee;
      - Enrollee is no longer residing in New York State; or
      - at the written direction of the SDOH.
    - B. an Enrollee who was involuntarily disenrolled after March 18, 2020 under Section 37 (b)(ii)(A) of this Agreement, shall be permitted to re-enroll in an available and appropriate MCO retroactively, to the extent necessary to maintain continuous Enrollment until such date as determined in paragraph (g) below.

- C. Notwithstanding the provisions of Section 37(b)(ii) above, the Contractor shall coordinate benefits in accordance with Sections 3.7(a) and 10.1(a) of this Agreement. Medicaid shall remain the payor of last resort.
- iii. The credentialing of temporary provisional providers and the re-credentialing Participating Providers, specifically:
  - A. effective March 1, 2020, the Contractor may credential and contract with providers who have been enrolled in the New York State Medicaid Program as temporary provisional providers under the authority of the CMS Section 1135 Waiver for New York State. After the time period described in paragraph (g) below, such providers must complete a full enrollment with the Medicaid Program in order to remain in the Contractor's network, and;
  - B. the Contractor shall extend the credentialing timeframe requirement under Section 21.6(a) of this Agreement for a period of (12) twelve months for all Participating Providers whose credentialing period is set to expire during the time period described in paragraph (g) below.
- iv. Effective March 20, 2020, as directed by DOH in consultation with DFS, suspension of utilization review and prior authorization requirements for home health services following an inpatient hospital admission.
- v. The allowance of alternative methods, modalities, and settings for assessing, approving and delivering Benefit Package services and providing care management, including but not limited to the delivery of such services by way of telehealth or telephonic means.
  - A. Effective March 18, 2020, a verbal order from a physician shall be sufficient to initiate assessment for and subsequent authorization of PCS or CDPAS; the Contractor must document the date the physician provided the verbal order in the Enrollee's PCSP and receive the standard physician order within 120 days of the date the verbal order is issued.
  - B. Effective March 18, 2020, for Enrollees in receipt of LTSS, requirements for periodic reassessments at least every six months shall be suspended and the Contractor shall authorize the LTSS at the current level and quantity in 90 day periods until resumption of periodic assessments. Upon request, the Contractor may conduct assessment and authorize additional or increased services if medically necessary.
  - C. Effective April 8, 2020, for Contractor to extend issuing an authorization decision on an initial or increase request for community based long term care services or supports up to two times for up to 90 days per extension provided the plan is unable to authorize the services sought due to an inability to adequately complete an assessment, provided that during any such extension Medicaid Advantage Contract 2016 2020

the Contractor shall authorize the services sought under a temporary plan of care.

- vi. Effective April 23, 2020, to implement procedures for Contractor to reach out to enrollees to enable enrollees to express their intent to voluntarily implement changes to their plan of care.
- c) Effective March 1, 2020, recoveries under Section 3.6 of this Agreement shall not be made where the enrollee was simultaneously enrolled in or in receipt of comprehensive health care or long term care coverage either through another product offered by Contractor (or parent, subsidiary, or sister entity) or through any government insurance program or, upon written direction of the SDOH, was permitted to remain enrolled in the Contractor's Medicaid Advantage Product as authorized under paragraph (b)(ii) above.
- d) Effective March 18, 2020, the Department may modify any timeframes to the Contractor as specified in Appendix H, 4(b) of this Agreement for the provision of a Roster and/or 834 File to the Contractor, and may modify the method of notification of Enrollments to effectuate Enrollments as authorized under paragraph (b)(ii) above.
- e) Effective March 18, 2020, in accordance with the Families First Coronavirus Response Act, the Contractor shall, without impositions of any cost sharing, cover testing, services and treatments— including vaccines, specialized equipment, and therapies—related to COVID-19.
- f) Effective March 7, 2020, the Contractor shall develop and implement a COVID-19 preparedness strategy, drawing from and incorporating into the Contractor's internal emergency preparedness plan, that includes, at a minimum, the following components:
  - i. An emergency preparedness plan that ensures infrastructure stability and business continuity for care to be delivered to Enrollees in the event of the further spread of COVID-19 in New York.
  - ii. Strategies that facilitate prompt access to all needed Benefit Package services for the detection and treatment to COVID-19, including but not limited to:
    - A. system enhancements that will permit payment to laboratories that are approved to provide COVID-19 testing;
    - B. processes that ensure prompt Enrollee access to all Benefit Package services relevant to COVID-19 care, including, as applicable: outpatient services, telehealth services, inpatient services, emergency services, screening and diagnostic tests, medications, treatments, and emergency transportation services; and

- C. evaluation and removal of preauthorization requirements that may delay access to medically necessary treatment for COVID-19.
- iii. Processes to provide information and resources to Enrollees on how to protect themselves and minimize transmission of the virus and assist Enrollees with understanding how and when to access Benefit Package services for COVID-19 care.
- iv. Processes to provide guidance and education to promptly answer all provider questions and concerns about relevant COVID-19 covered services and to ensure that providers deliver all necessary care to Enrollees.
- v. Processes to provide prompt Enrollee access to providers appropriately trained in COVID-19 care, including out-of-network access in the event of the unavailability of an appropriate Participating Provider to treat an Enrollee.
- vi. In accordance with the requirements of Section 19 of this Agreement, the Contractor shall preserve and retain records relating to its plan and processes for its COVID-19 preparedness strategy and furnish such records to the State upon request.
- g) The provisions of this section shall remain in effect in accordance with the following:
  - i. paragraphs (b)(i), (b)(iii), (b)(v)(A), and (b)(vi) shall remain in effect until the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders, or until such notice from the SDOH prior to the expiration of the state disaster emergency.
  - ii. paragraphs (b)(ii), (c), (d) and (e) shall remain in effect until the last day of the month in which the federal emergency period ends or, if necessary to ensure enhanced federal financial participation under section 6008 of the Families First Corona Virus Response Act (FFCRA), the last day of the calendar quarter in which the last day of such emergency period occurs, or such other date as may be required or necessary to ensure enhanced federal financial participation pursuant to federal legislation or regulation, or until such notice by the SDOH prior to the expiration of the state disaster emergency.
  - iii. paragraph (b)(iv) shall remain in effect for the time periods specified in Circulars issued by the Department of Financial Services or other applicable notice issued by either the Department of Financial Services or the SDOH as provided for in such notice or as directed by the SDOH, but no later than the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders.

- iv. paragraph (b)(v)(B) and (b)(v)(C) shall remain in effect until the expiration of the state disaster emergency declared in Executive Order 202 and subsequent orders or any extensions thereto, or as otherwise provided in such orders, or until such notice from the SDOH prior to the expiration of the state disaster emergency, or until the termination of the federal public health emergency and any extensions thereto.
- h)
  - i. Except as specifically provided for herein, nothing in this section shall be construed to limit the authority of SDOH, OMIG, OAG or OSC to audit and investigate cases of fraud, waste and abuse, and to take any action authorized by law or this Agreement.
  - ii. The provisions of Section 37 of this Agreement notwithstanding, nothing shall prohibit any investigation or action of any acts of fraud, willful or intentional criminal conduct, gross negligence, reckless misconduct, or intentional infliction of harm.

# **APPENDIX A**

**Standard Clauses for New York State Contracts** 

# (INSERT APPENDIX A HERE)

# **APPENDIX B**

**Certification Regarding Lobbying** 

The undersigned certifies, to the best of his or her knowledge, that:

- 1. No Federal appropriated funds have been paid or will be paid to any person by or on behalf of the Contractor for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of a Member of Congress in connection with the award of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for the purpose of influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the award of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, or the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement, and the Agreement exceeds \$100,000, the Contractor shall complete and submit Standard Form LLL "Disclosure Form to Report Lobbying", in accordance with its instructions.
- 3. The Contractor shall include the provisions of this section in all Provider Agreements under this Agreement and require all Participating Providers whose Provider Agreements exceed \$100,000 to certify and disclose accordingly to the Contractor.

This certification is a material representation of fact upon which reliance was place when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction pursuant to U.S.C. Section 1352. The failure to file the required certification shall subject the violator to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

DATE:	·	

SIGNATURE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ORGANIZATION: \_\_\_\_\_

# **APPENDIX B-1**

# Certification Regarding MacBride Fair Employment Principles

Medicaid Advantage Contract 2016 - 2020

Certification Regarding MacBride Fair Employment Principles APPENDIX B-1

# **APPENDIX B-1**

### NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MacBRIDE FAIR EMPLOYMENT PRINCIPLES

Note: Failure to stipulate to these principles may result in the contract being awarded to another bidder. Governmental and non-profit organizations are exempted from this stipulation requirement.

In accordance with Chapter 807 of the Laws of 1992 (State Finance Law Section 165 (5) (d)), the Contractor, by signing this Agreement, certifies that it or any individual or legal entity in which the Contractor holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership interest in the Contractor, either:

has business operations in Northern Ireland: Y\_\_\_\_ N\_\_\_\_

• if yes to above, shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to non-discrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles:

Y\_\_\_\_ N\_\_\_\_

Medicaid Advantage Contract 2016 - 2020

Certification Regarding MacBride Fair Employment Principles APPENDIX B-1

### Appendix C

# **Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services**

- C.1 Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services
- C.2 Requirements for MCOs that Provide Family Planning and Reproductive Health Services
- C.3 Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services

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New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services APPENDIX C

### **C.1**

# Definitions and General Requirements for the Provision of Family Planning and Reproductive Health Services

### 1. Family Planning and Reproductive Health Services

- a) Family Planning and Reproductive Health Services mean the offering, arranging and furnishing of those health services which enable Enrollees, including minors who may be sexually active, to prevent or reduce the incidence of unwanted pregnancies.
  - i) Family Planning and Reproductive Health Services include the following medically-necessary services, related drugs and supplies which are furnished or administered under the supervision of a physician, licensed midwife or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit for the purpose of:
    - A) contraception, including all FDA-approved birth control methods, devices such as insertion/removal of an intrauterine device (IUD)or insertion/removal of contraceptive implants, and injection procedures involving Pharmaceuticals such as Depo-Provera;
    - B) sterilization;
    - C) emergency contraception and follow up;
    - D) screening, related diagnosis, and referral to a Participating Provider for pregnancy;
    - E) medically-necessary induced abortions, which are procedures, either medical or surgical, that result in the termination of pregnancy. The determination of medical necessity shall include positive evidence of pregnancy, with an estimate of its duration.
  - ii) Family Planning and Reproductive Health Services include those education and counseling services necessary to render the services effective.
  - iii) Family Planning and Reproductive Health Services include medically-necessary ordered contraceptives and pharmaceuticals:
    - A) The Contractor is responsible for pharmaceuticals and medical supplies such as IUDS and Depo-Provera that must be furnished or administered under the supervision of a physician, licensed midwife, or certified nurse practitioner during the course of a Family Planning and Reproductive Health visit and for

prescription drugs included in the Contractor's Medicare Part D Prescription Drug Benefit. Over the counter drugs are not the responsibility of the Contractor and are to be obtained when covered on the New York State list of Medicaid reimbursable drugs by the Enrollee from any appropriate Medicaid health care provider of the Enrollee's choice.

- b) When clinically indicated, the following services may be provided as a part of a Family Planning and Reproductive Health visit:
  - i) Screening, related diagnosis, ambulatory treatment and referral as needed for dysmenorrhea, cervical cancer, or other pelvic abnormality/pathology.
  - ii) Screening, related diagnosis and referral for anemia, cervical cancer, glycosuria, proteinuria, hypertension and breast disease.
  - iii) Screening and treatment for sexually transmissible disease.
  - iv) HIV blood testing and pre- and post-test counseling.

#### 2. Free Access to Services for Enrollees

- a) Free Access means Enrollees may obtain Family Planning and Reproductive Health Services, and HIV blood testing and pre-and post-test counseling when performed as part of a Family Planning and Reproductive Health encounter, from either the Contractor, if it provides such services in its Medicare Advantage Benefit Package, or from any appropriate Medicaid health care provider of the Enrollee's choice. No referral from the PCP or approval by the Contractor is required to access such services.
- b) The Family Planning and Reproductive Health Services listed above are the only services which are covered under the Free Access policy. Routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are not covered under the Free Access policy, and are the responsibility of the Contractor.

New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services APPENDIX C

# Requirements for MCOs that Provide Family Planning and Reproductive Health Services

### **1.** Notification to Enrollees

- a) If the Contractor provides Family Planning and Reproductive Health Services, the Contractor must notify all Enrollees of reproductive age at the time of Enrollment about their right to obtain Family Planning and Reproductive Health Services and supplies without referral or approval. The notification must contain the following:
  - i) Information about the Enrollee's right to obtain the full range of Family Planning and Reproductive Health Services, including HIV counseling and testing when performed as part of a Family Planning and Reproductive Health encounter, from the Contractor's Participating Provider without referral, approval or notification.
  - ii) Enrollees must receive notification that they also have the right to obtain Family Planning and Reproductive Health Services in accordance with the Medicaid Free Access policy as defined in C.1 of this Appendix.
  - iii) A current list of qualified Participating Family Planning Providers who provide the full range of Family Planning and Reproductive Health Services within the Enrollee's geographic area, including addresses and telephone numbers. The Contractor may also provide Enrollees with a list of qualified Non-Participating providers who accept Medicaid and who provide the full range of these services.
  - iv) Information that the cost of the Enrollee's Family Planning and Reproductive Health care will be fully covered, including when an Enrollee obtains such services in accordance with the Medicaid Free Access policy.

### 2. Billing Policy

- a) The Contractor must notify its Participating Providers that all claims for Family Planning and Reproductive Health Services must be billed to the Contractor and not the Medicaid fee-for-service program.
- b) Non-Participating Providers will bill Medicaid fee-for-service.

### 3. Consent and Confidentiality

a) The Contractor will comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure Participating Providers comply with all of the requirements set forth in Sections 17 and 18 of the PHL and 10 NYCRR Section 751.9 and Part 753 relating to informed consent and confidentiality. Medicaid Advantage Contract 2016 - 2020 b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to the disclosure.

### 4. Informing and Standards

- a) The Contractor will inform its Participating Providers and administrative personnel about policies concerning Free Access as defined in C.1 of this Appendix, where applicable; HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.
- b) The Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services and the New York State Child/Teen Health Program. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services APPENDIX C

# **Requirements for MCOs That Do Not Provide Family Planning and Reproductive Health Services**

### 1. Requirements

- a) The Contractor agrees to comply with the policies and procedures stated in the SDOHapproved statement described in Section 2 below.
- b) Within ninety (90) days of signing this Agreement, the Contractor shall submit to the SDOH a policy and procedure statement that the Contractor will use to ensure that its Enrollees are fully informed of their rights to access a full range of Family Planning and Reproductive Health Services, using the following guidelines. The statement must be sent to the Director, Division of Managed Care, One Commerce Plaza, 99 Washington Avenue, Room 1620, Albany, NY 12210. If the Contractor operates in New York City, an informational copy of the statement must also be sent to the NYC Department of Health & Mental Hygiene, Health Care Access and Improvement, 42-09 28th Street, Long Island City, NY 11101-4132.
- c) SDOH may waive the requirement in (b) above if such approved statement is already on file with SDOH and remains unchanged.

### 2. Policy and Procedure Statement

- a) The policy and procedure statement regarding Family Planning and Reproductive Health Services must contain the following:
  - i) Enrollee Notification
    - A) A statement that the Contractor will inform Prospective Enrollees, new Enrollees and current Enrollees that:
      - I) Certain Family Planning and Reproductive Health Services (such as abortion, sterilization and birth control) are not covered by the Contractor, but that routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are covered by the Contractor;
      - II) Such Family Planning and Reproductive Health Services that are not covered by the Contractor may be obtained through fee-for-service Medicaid providers for Medicaid Advantage Enrollees;
      - III) No referral is needed for such services, and there will be no cost to the Enrollee for such services;

- IV) HIV counseling and testing services are available through the Contractor and are also available as part of a Family Planning and Reproductive Health encounter when furnished by a fee-for-service Medicaid provider to Medicaid Advantage Enrollees; and that anonymous counseling and testing services are available from SDOH, Local Public Health Agency clinics and other New York City or county programs.
- B) A statement that this information will be provided in the following manner:
  - I) Through the Contractor's written Marketing materials, including the Member Handbook. The Member Handbook and Marketing materials will indicate that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, and will explain the right of all Medicaid Advantage Enrollees to secure such services through fee-for-service Medicaid from any provider/clinic which offers these services and who accepts Medicaid.
  - II) Orally at the time of Enrollment and any time an inquiry is made regarding Family Planning and Reproductive Health Services.
  - III) By inclusion on any web site of the Contractor which includes information concerning its Medicaid Advantage product. Such information shall be prominently displayed and easily navigated.
- C) A description of the mechanisms to provide all new Medicaid Advantage Enrollees with an SDOH approved letter explaining how to access Family Planning and Reproductive Health Services and the SDOH approved list of Family Planning providers. This material will be furnished by SDOH and mailed to the Enrollee no later than fourteen (14) days after the Effective Date of Enrollment.
- D) A statement that if an Enrollee or Prospective Enrollee requests information about these non-covered services, the Contractor's Marketing or Enrollment representative or member services department will advise the Enrollee or Prospective Enrollee as follows:
  - Family Planning and Reproductive Health Services such as abortion, sterilization and birth control are not covered by the Contractor and that only routine obstetric and/or gynecologic care, including hysterectomies, pre-natal, delivery and post-partum care are the responsibility of the Contractor.

New York State Department of Health Requirements for the Provision of Free Access to Family Planning and Reproductive Health Services APPENDIX C

- II) Medicaid Advantage Enrollees can use their Medicaid card to receive these non-covered services from any doctor or clinic that provides these services and accepts Medicaid.
- III) Each Medicaid Advantage Enrollee and Potential Enrollee who calls will be mailed a copy of the SDOH approved letter explaining the Enrollee's right to receive these non-covered services, and an SDOH approved list of Family Planning Providers who participate in Medicaid in the Enrollee's community. These materials will be mailed within two (2) business days of the contact.
- IV)Enrollees can call the Contractor's member services number for further information about how to obtain these non-covered services. Medicaid Advantage Enrollees can also call the New York State Growing-Up-Healthy Hotline (1-800-522-5006) to request a copy of the list of Medicaid Family Planning Providers.
- E) The procedure for maintaining a manual log of all requests for such information, including the date of the call, the Enrollee's client identification number (CIN), and the date the SDOH approved letter and SDOH approved list were mailed, where applicable. The Contractor will review this log monthly and upon request, submit a copy to SDOH.
- ii) Participating Provider and Employee Notification
  - A) A statement that the Contractor will inform its Participating Providers and administrative personnel about Family Planning and Reproductive Health policies under Medicaid Advantage Free Access, as defined in C.1 of this Appendix, HIV counseling and testing; reimbursement for Family Planning and Reproductive Health encounters; Enrollee Family Planning and Reproductive Health education and confidentiality.
  - B) A statement that the Contractor will inform its Participating Providers that they must comply with professional medical standards of practice, the Contractor's practice guidelines, and all applicable federal, state, and local laws. These include but are not limited to, standards established by the American College of Obstetricians and Gynecologists, the American Academy of Family Physicians, the U.S. Task Force on Preventive Services. These standards and laws recognize that Family Planning counseling is an integral part of primary and preventive care.
  - C) The procedure(s) for informing the Contractor's Participating primary care providers, family practice physicians, obstetricians, and gynecologists that the Contractor has elected not to cover certain Family Planning and Reproductive Health Services, but that routine obstetric and/or gynecologic care, including

hysterectomies, pre-natal, delivery and post-partum care are covered; and that Participating Providers may provide, make referrals, or arrange for non-covered services in accordance with Medicaid Advantage Free Access policy, as defined in C.1 of this Appendix.

- D) A description of the mechanisms to inform the Contractor's Participating Providers that:
  - if they also participate in the fee-for-service Medicaid program and they render non-covered Family Planning and Reproductive Health Services to Medicaid Advantage Enrollees, they do so as a fee-for-service Medicaid practitioner, independent of the Contractor.
- E) A description of the mechanisms to inform Participating Providers that, if requested by the Enrollee, or, if in the provider's best professional judgment, certain Family Planning and Reproductive Health Services not offered through the Contractor are medically indicated in accordance with generally accepted standards of professional practice, an appropriately trained professional should so advise the Enrollee and either:
  - I) offer those services to Medicaid Advantage Enrollees on a fee-for-service basis as a Medicaid health care provider, or
  - II) provide Medicaid Advantage Enrollees with a copy of the SDOH approved list of Medicaid Family Planning Providers, or
  - III) give Enrollees the Contractor's member services number to call to obtain the list of Medicaid Family Planning Providers.
- F) A statement that the Contractor acknowledges that the exchange of medical information, when indicated in accordance with generally accepted standards of professional practice, is necessary for the overall coordination of Enrollees' care and assist Primary Care Providers in providing the highest quality care to the Contractor's Enrollees. The Contractor must also acknowledge that medical record information maintained by Participating Providers may include information relating to Family Planning and Reproductive Health Services provided under the fee-for-service Medicaid program.
- iii) Quality Assurance Initiatives
  - A) A statement that the Contractor will submit any materials to be furnished to Enrollees and providers relating to access to non-covered Family Planning and Reproductive Health Services to SDOH, Division of Managed Care for its review and approval before issuance. Such materials include, but are not limited to, Member Handbooks, provider manuals, and Marketing materials.

- B) A description of monitoring mechanisms the Contractor will use to assess the quality of the information provided to Enrollees.
- C) A statement that the Contractor will prepare a monthly list of Medicaid Advantage Enrollees who have been sent a copy of the SDOH approved letter and the SDOH approved list of Family Planning providers. This information will be available to SDOH upon request.
- D) A statement that the Contractor will provide all new employees with a copy of these policies. A statement that the Contractor's orientation programs will include a thorough discussion of all aspects of these policies and procedures and that annual retraining programs for all employees will be conducted to ensure continuing compliance with these policies.

### 3. Consent and Confidentiality

- a) The Contractor must comply with federal, state, and local laws, regulations and policies regarding informed consent and confidentiality and ensure that Participating Providers comply with all of the requirements set forth in Sections 17 and 18 of the PHL and 10 NYCRR § 751.9 and Part 753 relating to informed consent and confidentiality.
- b) Participating Providers may share patient information with appropriate Contractor personnel for the purposes of claims payment, utilization review and quality assurance, unless the provider agreement with the Contractor provides otherwise. The Contractor must ensure that an Enrollee's use of Family Planning and Reproductive Health Services remains confidential and is not disclosed to family members or other unauthorized parties, without the Enrollee's consent to disclosure.

# Appendix D

# Medicaid Advantage Marketing Guidelines

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health Medicaid Advantage Marketing Guidelines APPENDIX D

# MEDICAID ADVANTAGE MARKETING GUIDELINES

## I. Purpose

The purpose of these guidelines is to provide an operational framework for the Medicaid managed care organizations (MCOs) in the development of marketing materials and the conduct of marketing activities for the Medicaid Advantage Program. The marketing guidelines set forth in this Appendix do not replace the CMS marketing requirements for Medicare Advantage Plans; they supplement them.

## **II.** Marketing Materials

#### A. Definitions

- 1. Marketing materials generally include the concepts of advertising, public service announcements, printed publications, and other broadcast or electronic messages designed to increase awareness and interest in a Contractor's Medicaid Advantage product. The target audience for these marketing materials is Eligible Persons as defined in Section 5.1 of this Agreement living in the defined service area.
- 2. For purposes of this Agreement, marketing materials include any information that references the Contractor's Medicaid Advantage Product and which is intended for distribution to Dual Eligibles, and is produced in a variety of print, broadcast, and direct marketing mediums. These generally include: radio, television, billboards, newspapers, leaflets, informational brochures, videos, telephone book yellow page ads, letters, and posters. Additional materials requiring marketing approval include a listing of items to be provided as nominal gifts or incentives.
- B. Marketing Material Requirements

In addition to meeting CMS' Medicare Advantage marketing requirements and guidance on marketing to individuals entitled to Medicare and Medicaid:

- 1. Medicaid Advantage marketing materials must be written in prose that is understood at a fourth-to sixth-grade reading level except when the Contractor is using language required by CMS, and must be printed in at least twelve (12) point font.
- 2. The Contractor must make available written marketing and other informational materials (e.g., member handbooks) in a language other than English whenever at least five percent (5%) of the Prospective Enrollees of the Contractor in any county of the service area speak that particular language and do not speak English as a first language. SDOH will inform the LDSS and LDSS will inform the Contractor when the 5% threshold has been reached. Marketing materials to be translated include

those key materials, such as informational brochures, that are produced for routine distribution, and which are included within the MCO's marketing plan. SDOH will determine the need for other than English translations based on county specific census data or other available measures.

- 3. The Contractor shall advise Potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or have an existing relationship with, that such medical services providers participate in the selected managed care provider's network and are available to serve the participant.
- 4. For foreign language translation of member handbooks, brochures, and pamphlets, the Contractor must submit a certification/attestation of translation from a professional translation service that attests the translator has used his/her best efforts to accurately translate the material into the specified language. At a minimum, the translation service must perform a reverse translation (translate the foreign language version back into English and compare to original document). Translated materials must meet the readability standards described in Section II.B.1.

With respect to all other outreach/advertising materials, SDOH will have the discretion to decide if the materials prepared by the Contractor in languages other than English require a certification of translation. If SDOH determines a certification of translation is required, SDOH will inform the Contractor to submit a certification of translation from a professional translation service or from the Contractor's staff person that performed the translation.

All certifications of translation prepared by the Contractor's staff person, must:

- be prepared on the Contractor's letterhead;
- include a statement that the translator attests to the best of his/her knowledge that the Non-English version of the materials submitted convey the same information and level of detail as the corresponding English version; and
- include the name of the translator, the translator's signature and the translator's job title.

Translated materials must meet the readability standards described in Section 13.5 of this Agreement.

5. The Contractor shall ensure that the member handbook includes a description of all services available to Enrollees, including benefit plan services indicated in Appendix K, and other services which Enrollees may access through Medicaid Fee

for Service, such as Hospice services. The Contractor shall update its member handbook to reflect any changes to such services.

- C. Prior Approvals
  - 1. The CMS and SDOH will jointly review and approve Medicaid Advantage marketing videos, materials for broadcast (radio, television, or electronic), billboards, mass transit (bus, subway or other livery) and statewide/regional print advertising materials in accordance with CMS timeframes for review of marketing materials. These materials must be submitted to the CMS Regional Office for review. CMS will coordinate SDOH input in the review process just as SDOH will coordinate LDSS input in the review process.
  - 2. CMS and SDOH will jointly review and approve the following Medicaid Advantage marketing materials:
    - a. Scripts or outlines of presentations and materials used at health fairs and other approved types of events and locations;
    - b. All pre-enrollment written marketing materials written marketing materials include brochures and leaflets, and presentation materials used by marketing representatives;
    - c. All direct mailing from the Contractor specifically targeted to the Medicaid market.
  - 3. The Contractor shall electronically submit all materials related to marketing Medicaid Advantage to Dually Eligible persons to the CMS Regional Office for prior written approval. The CMS Medicare Regional Office Plan Manager will be responsible for obtaining SDOH input in the review and approval process in accordance with CMS timeframes for the review of marketing materials. Similarly, SDOH will be responsible for obtaining LDSS input in the review and approval process.
  - 4. The Contractor shall not distribute or use any Medicaid Advantage marketing materials that the CMS Regional Office and the SDOH have not jointly approved, prior to the expiration of the required review period.
  - 5. Approved marketing materials shall be kept on file in the offices of the Contractor, the LDSS, the SDOH, and CMS.
- D. Dissemination of Outreach Materials to LDSS
  - 1. Upon request, the Contractor shall provide to the LDSS and/or Enrollment Broker, sufficient quantities of approved Marketing materials or alternative informational materials that describe coverage in the LDSS jurisdiction.

2. The Contractor shall, upon request, submit to the LDSS or Enrollment Broker, a current provider directory, together with information that describes how to determine whether a provider is presently available.

## **III. Marketing Activities**

- A. General Requirements
  - 1. The Contractor must follow the State's Medicaid marketing rules and the requirements of 42 CFR 438.104 to the extent applicable when conducting marketing activities that are primarily intended to sell a Medicaid managed care product (i.e., Medicaid Advantage). Marketing activities intended to sell a Medicaid managed care product shall be defined as activities which are conducted pursuant to a Medicaid Advantage marketing program in which a dedicated staff of marketing representatives employed by the Contractor, or by an entity with which the Contractor has subcontracted, are engaged in marketing activities with the primary purpose of enrolling recipients in the Contractor's Medicaid Advantage product.
  - 2. Marketing activities that do not meet the above criteria shall not be construed as having a primary purpose of intending to sell a Medicaid managed care product and shall be conducted in accordance with Medicare Advantage marketing requirements. Such activities include but are not limited to plan sponsored events in which marketing representatives not dedicated to the marketing of the Medicaid Advantage product explain Medicare products offered by the Contractor as well as the Contractor's Medicaid Advantage product.
  - B. Marketing at LDSS Offices

With prior LDSS approval, MCOs may distribute CMS/SDOH approved Medicaid Advantage marketing materials in the local social services district offices and facilities.

C. Responsibility for Marketing Representatives

Individuals employed by the Contractor as marketing representatives and employees of marketing subcontractors must have successfully completed the Contractor's training program including training related to an Enrollee's rights and responsibilities in Medicaid Advantage. The Contractor shall be responsible for the activities of its marketing representatives and the activities of any subcontractor or management entity.

D. Medicaid Advantage Specific Marketing Requirements

The requirements in Section D apply only if marketing activities for the Medicaid Advantage Program are conducted pursuant to a Medicaid Advantage marketing program in which a dedicated staff of marketing representatives employed by the Contractor or by an entity with which the Contractor has a subcontract are engaged in marketing activities with the sole purpose of enrolling recipients in the Contractor's Medicaid Advantage product.

- 1. Approved Marketing Plan
  - a. The Contractor must submit a plan of Medicaid Advantage Marketing activities that meet the SDOH requirements to the SDOH.
  - b. The SDOH is responsible for the review and approval of Medicaid Advantage Marketing plans, using a SDOH and CMS approved checklist.
  - c. Approved Marketing plans will set forth the terms and conditions and proposed activities of the Medicaid Advantage dedicated staff during the contract period. The following must be included: description of materials to be used, distribution methods; primary types of marketing locations and a listing of the kinds of community service events the Contractor anticipates sponsoring and/or participating in during which it will provide information and/or distribute Medicaid Advantage marketing materials.
  - d. An approved marketing plan must be on file with the SDOH and each LDSS in its contracted service area prior to the Contractor engaging in the Medicaid Advantage specific marketing activities.
  - e. The plan shall include:
    - i) stated marketing goal and strategies;
    - ii) marketing activities, and the training, development and responsibilities of dedicated marketing staff;
    - iii) a staffing plan including personnel qualifications, training content and compensation methodology and levels;
    - iv) a description of the Contractor's monitoring activities to ensure compliance with this section;
    - v) identification of the primary marketing locations at which marketing will be conducted;
    - vi) a discussion as to if or how the Contractor plans to provide nominal gifts of not more than five (\$5.00) in fair market value for the target population, addressing application of such gifts to ensure they are not construed as an offer of financial gain or service incentive to induce either enrollment or transfer;

- vii) clear identification of prohibited practices, to include prohibition against conducting marketing activities in any hospital emergency rooms, treatment rooms, hospital inpatient rooms, locations where services are delivered in medical professional offices, Nursing Home or Adult Care Facility resident rooms, or areas of Adult Day Health Care Programs where care is provided to registrants; and
- viii) a description of how the Contractor will assure that only marketing materials which have received prior approval from the Department will be distributed.
- f. The Contractor must describe how it is able to meet the informational needs related to marketing for the physical and cultural diversity of its potential membership. This may include, but not be limited to, a description of the Contractor's other than English language provisions, interpreter services, alternate communication mechanisms including sign language, Braille, audio tapes, and/or use of Telecommunications Devices for the Deaf (TTY) services.
- g. The Contractor shall describe measures for monitoring and enforcing compliance with these guidelines by its Marketing representatives including the prohibition of door to door solicitation and cold-call telephoning; a description of the development of pre-Enrollee mailing lists that maintains client confidentiality and honors the client's express request for direct contact by the Contractor; the selection and distribution of pre-enrollment gifts and incentives to prospective Potential Enrollees ; and a description of the training, compensation and supervision of its Medicaid Advantage dedicated Marketing representatives.
- 2. Prohibition of Cold Call Marketing Activities

Contractors are prohibited from directly or indirectly, engaging in door to door, telephone, or other cold-call marketing activities.

3. Marketing in Emergency Rooms or Other Patient Care Areas

Contractors may not distribute materials or assist prospective Enrollees in completing Medicaid Advantage application forms in hospital emergency rooms, in provider offices, or other areas where health care is delivered unless requested by the individual.

4. Enrollment Incentives

Contractors may not offer incentives of any kind to Medicaid recipients to join Medicaid Advantage. Incentives are defined as any type of inducement whose receipt is contingent upon the recipients joining the Contractor's Medicaid Advantage product.

#### E. General Marketing Restrictions

The following restrictions apply anytime the Contractor markets its Medicaid Advantage product:

- 1. Contractors are prohibited from misrepresenting the Medicaid program, the Medicaid Advantage Program or the policy requirements of the LDSS or SDOH.
- 2. Contractors are prohibited from purchasing or otherwise acquiring or using mailing lists that specifically identify Medicaid recipients from third party vendors, including providers and LDSS offices, unless otherwise permitted by CMS. The Contractor may produce materials and cover their costs of mailing to Medicaid recipients if the mailing is carried out by the State or LDSS, without sharing specific Medicaid information with the Contractor.
- 3. Contractors may not discriminate against a potential Enrollee based on his/her current health status or anticipated need for future health care. The Contractor may not discriminate on the basis of disability or perceived disability (including gender dysphoria) of any Enrollee or their family member. Health assessments may not be performed by the Contractor prior to enrollment. The Contractor may inquire about existing primary care relationships of the applicant and explain whether and how such relationships may be maintained. Upon request, each Potential Enrollee shall be provided with a listing of all Participating Providers and facilities in the MCO's network. The Contractor may respond to a Potential Enrollee's question about whether a particular specialist is in the network. However, the Contractor is prohibited from inquiring about the types of specialists utilized by the potential Enrollee.
- 4. Contractors may not require Participating Providers to distribute plan prepared communications to their patients, including communications which compare the benefits of different health plans, unless the materials have the concurrence of all MCOs involved, and have received prior approval by SDOH, and by CMS, if Medicare Advantage is referenced.
- 5. Contractors are responsible for ensuring that their Marketing representatives engage in professional and courteous behavior in their interactions with LDSS staff, staff from other health plans and Medicaid clients. Examples of inappropriate behavior include interfering with other health plan presentations or talking negatively about another health plan.
- 6. The Contractor shall not market to enrollees of other health plans. If the Contractor becomes aware during a marketing encounter that an individual is enrolled in another health plan, the marketing encounter must be promptly terminated, unless the individual voluntarily suggests dissatisfaction with the health plan in which he or she is enrolled.

- 7. The Contractor shall not offer compensation including salary increases or bonuses, based solely on the number of individuals enrolled by Marketing Representatives who are licensed to offer Medicare products only, including Medicaid Advantage, and who also market Medicaid and Child Health Plus. However, the Contractor may base compensation of these Marketing Representatives on periodic performance evaluations which consider enrollment productivity as one of several performance factors during a performance period, subject to the following requirements:
  - a. "Compensation" shall mean any remuneration required to be reported as income or compensation for federal tax purposes;
  - b. The Contractor may not pay a "commission" or fixed amount per enrollment;
  - c. The Contractor may not award bonuses more frequently than quarterly, or for an annual amount that exceeds ten percent (10%) of a Marketing Representative's total annual compensation;
  - d. Sign on bonuses for Marketing Representatives are prohibited;
  - e. Where productivity is a factor in the bonus determination, bonuses must be structured in such a way that productivity carries a weight of no more than 30% of the total bonus and that application quality/accuracy must carry a weight equal to or greater than the productivity component;
  - f. The Contractor must limit salary adjustments for Marketing Representatives to annual adjustments except where the adjustment occurs during the first year of employment after a traditional trainee/probationary period or in the event of a company-wide adjustment;
  - g. The Contractor is prohibited from reducing base salaries for Marketing Representatives for failure to meet productivity targets;
  - h. The Contractor is prohibited from offering non-monetary compensation such as gifts and trips to Marketing Representatives;
  - i. The Contractor shall have human resource policies and procedures for the earning and payment of overtime and must be able to produce documentation (such as time sheets) to support overtime compensation; and
  - j. The Contractor shall keep written documentation, including performance evaluations or other tools it uses as a basis for awarding bonuses or increasing the salary of Marketing Representatives and employees involved in Marketing and make such documentation available for inspection by SDOH or the LDSS.

## **IV.** Marketing Infractions

- A. Infractions of Medicaid marketing guidelines, as found in Appendix D, Sections III D and E, may result in the following actions being taken by the SDOH, in consultation with the LDSS, to protect the interests of the program and its clients. These actions shall be taken by the SDOH in collaboration with the LDSS and the CMS Regional Office.
  - 1. If the Contractor or its representative commits a first time infraction of marketing guidelines and the SDOH, in consultation with the LDSS, deems the infraction to be minor or unintentional in nature, the SDOH and/or the LDSS may issue a warning letter to the Contractor.
  - 2. If the Contractor engages in Marketing activities that the SDOH determines, in its sole discretion, to be an intentional or serious breach of the Medicaid Advantage Marketing Guidelines or the Contractor's approved Medicaid Advantage Marketing Plan, or a pattern of minor breaches, SDOH, in consultation with the LDSS, may require the Contractor to, and the Contractor shall prepare and implement a corrective action plan acceptable to the SDOH within a specified timeframe. In addition, or alternatively, SDOH may impose sanctions, including monetary penalties, as permitted by law.
  - 3. If the Contractor commits further infractions, fails to pay monetary penalties within the specified timeframe, fails to implement a corrective action plan in a timely manner or commits an egregious first time infraction, the SDOH, in consultation with the LDSS, may in addition to any other legal remedy available to the SDOH in law or equity:
    - a) direct the Contractor to suspend its Medicaid Advantage Marketing activities for a period up to the end of the Agreement period;
    - b) suspend new Medicaid Advantage Enrollments, for a period up to the remainder of the Agreement period; or
    - c) terminate this Agreement pursuant to termination procedures described in Section 2.7 of this Agreement.

New York State Department of Health Medicaid Advantage Marketing Guidelines APPENDIX D

# Appendix E

Medicaid Advantage Model Member Handbook Guidelines

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health

Model Member Handbook Guidelines APPENDIX E

# Introduction

Managed care organizations (MCOs) under contract to provide a Medicaid Advantage Product to Dually Eligible beneficiaries must provide Enrollees with a Medicaid Advantage member handbook which is consistent with the current model Medicaid Advantage member handbook provided by SDOH and approved by the CMS Regional Office and the SDOH. This model handbook is to be issued by the Contractor to Enrollees in addition to the handbook or Explanation of Coverage (EOC) required by CMS for Medicare Advantage. The model member handbook may be revised based on changes in the law and the changing needs of the program. Handbooks must be approved by the CMS Regional Office and the SDOH prior to printing and distribution by the Contractor.

#### **General Format**

Member handbooks must be written in a style and reading level that will accommodate the reading skills of Medicaid recipients. In general the writing should not exceed a fourth to sixth-grade reading level, taking into consideration the need to incorporate and explain certain technical or unfamiliar terms to assure accuracy. The text must be printed in at least twelve (12) point font. The SDOH reserves the right to require evidence that a handbook has been tested against the sixth-grade reading-level standard. Member handbooks must be available in languages other than English whenever at least five percent (5%) of the Potential Enrollees in any county in the Contractor's service area speak that particular language and do not speak English as a first language.

#### Model Medicaid Advantage Handbook

It will be the responsibility of the SDOH to provide a copy of the current model Medicaid Advantage member handbook to the Contractor.

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health

Model Member Handbook Guidelines APPENDIX E

## **APPENDIX F**

## Medicaid Advantage Action and Grievance System Requirements

- F.1 General Requirements
- F.2 Medicaid Advantage Action Requirements
- F.3 Medicaid Advantage Grievance System Requirements

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health Medicaid Advantage Action and Grievance System Requirements APPENDIX F

## **F.1**

## **General Requirements**

#### **1.** Organization Determinations

- a) Organization Determinations means any decision by or on behalf of a MCO regarding payment or services to which an Enrollee believes he or she is entitled. For the purposes of this Agreement, Organization Determinations are synonymous with Action, as defined by this Appendix.
- b) Organization Determinations regarding services determined by the Contractor to be benefits covered solely by Medicare shall be conducted in accordance with the procedures and requirements of 42 CFR Subpart M of Part 422, and the Medicare Managed Care Manual.
- c) Organization Determinations regarding services determined by the Contractor to be benefits covered by Medicare and Medicaid shall be conducted in accordance with the procedures and requirements of 42 CFR Subpart M of Part 422 and the Medicare Managed Care Manual, except that:
  - i) the Contractor will determine whether services are Medically Necessary as that term is defined in this Agreement; and
  - ii) when the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, the notification provisions of paragraph F.2(4)(a) of this Appendix shall apply.
- d) Organization Determinations regarding services determined by the Contractor to be solely covered by Medicaid shall be conducted in accordance with Appendix F.1 of this Agreement, and Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

#### 2. Notices, Action Appeals, Complaints and Complaint Appeals

- a) Services determined by the Contractor to be benefits solely covered by Medicare are subject to the Medicare Advantage Complaint and Appeals Process. In these cases, the Contractor will follow such procedures to notify Enrollees, and providers as applicable, regarding Organization Determinations and offer the Enrollee Medicare appeal rights.
- b) Services determined by the Contractor to be solely covered by Medicaid are subject to the Medicaid Advantage Grievance System. In these cases, the Contractor will follow such procedures to notify Enrollees and providers regarding Organization Determinations and offer Action Appeal, Complaint, and Complaint Appeals rights in accordance with Appendices F.2 and F.3 of this Agreement and the requirements of

Articles 44 and 49 of the PHL, and 10 NYCRR Part 98, not otherwise expressly established herein.

- c) For Organization Determinations regarding services determined by the Contractor to be a benefit under both Medicare and Medicaid, the Contractor must offer Enrollees the right to pursue either the Medicare appeal procedures or the Medicaid Advantage Action Appeals, Complaint, and Complaint Appeals procedures.
  - As part of, or attached to, the appropriate Organization Determination notice, the Contractor must provide Enrollees with a notice that informs the Enrollee of his or her appeal rights under both the Medicare and Medicaid Advantage programs, and of their right to select either the Medicare or Medicaid Advantage appeals process, and instructions to make such selection. Such notice shall inform the Enrollee that:
    - A) if he or she chooses to pursue the Medicare appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee may not pursue a Medicaid Advantage appeal and may not file a Fair Hearing request with the state; and
    - B) if he or she chooses to pursue the Medicaid Advantage appeal procedures to challenge a service denial, suspension, reduction, or termination, the Enrollee has up to 60 days from the day of the Contractor's notice of denial of coverage to pursue a Medicare appeal, regardless of the status of the Medicaid Advantage appeal.
  - ii) The Contractor will enclose with the notice described in (i) above the notice of Action and other attachments as may be required by Appendix F.2 (5)(a)(iii). However, the notice of Action need not duplicate information provided in the Organization Determination notice it is attached to.
  - iii) If the Enrollee files an appeal, but fails to select either the Medicare or Medicaid Advantage procedure, the default procedure will be the Medicaid Advantage procedure.

## **Medicaid Advantage Action Requirements**

#### 1. Definitions

- a) Service Authorization Request means a request by an Enrollee or a provider on the Enrollee's behalf, to the Contractor for the provision of a service, including a request for a referral or for a non-covered service.
  - i) Prior Authorization Request is a Service Authorization Request by the Enrollee, or a provider on the Enrollee's behalf, for coverage of a new service, whether for a new authorization period or within an existing authorization period, before such service is provided to the Enrollee.
  - ii) Concurrent Review Request is a Service Authorization Request by an Enrollee, or a provider on Enrollee's behalf, for home health services following an inpatient admission or for continued, extended or more of an authorized service than what is currently authorized by the Contractor.
- b) Service Authorization Determination means the Contractor's approval or denial of a Service Authorization Request.
- c) Adverse Determination means a denial of a Service Authorization Request by the Contractor on the basis that the requested service is not Medically Necessary or an approval of a Service Authorization Request is in an amount, duration, or scope that is less than requested.
- d) An Action means an activity of a Contractor or its subcontractor that results in:
  - i) the denial or limited authorization of a Service Authorization Request, including the type or level of service;
  - ii) the reduction, suspension, or termination of a previously authorized service;
  - iii) the denial, in whole or in part, of payment for a service;
  - iv) failure to provide services in a timely manner as defined by applicable State law and regulation and Section 15 of this Agreement; or
  - v) failure of the Contractor to act within the timeframes for resolution and notification of determinations regarding Complaints, Action Appeals and Complaint Appeals provided in this Appendix.

#### 2. General Requirements

- a) The Contractor's policies and procedures for Service Authorization Determinations and utilization review determinations shall comply with 42 CFR Part 438 and Article 49 of the PHL, and 10 NYCRR Part 98, including but not limited to the following:
  - i) Expedited review of a Service Authorization Request must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function. The Enrollee may request expedited review of a Prior Authorization Request or Concurrent Review Request. If the Contractor denies the Enrollee's request for expedited review, the Contractor must notify the Enrollee in writing that the request for the expedited review has been denied, and that the Contractor will handle the request under standard review timeframes, detailing the specifics of those timeframes.
  - ii) Any determination to deny a Service Authorization Request or to authorize a service in an amount, duration, or scope that is less than requested, must be made by a licensed, certified, or registered health care professional. If such Adverse Determination was based on medical necessity, the determination must be made by a clinical peer reviewer as defined by PHL §4900(2)(a).
  - iii) Adverse Determinations, other than those regarding medical necessity or experimental/investigational services, must be made by a licensed, certified or registered health care professional when such determination is based on an assessment of the Enrollee's health status or of the appropriateness of the level, quantity or delivery method of care. This requirement applies to determinations denying claims because the services in question are not a covered benefit (where coverage is dependent on an assessment of the Enrollee's health status) and to Service Authorization Requests including but not limited to: services included in the Benefit Package, referrals and out-of-network services.
  - iv) The Contractor is required to provide notice by phone and in writing to the Enrollee and to the provider of Service Authorization Determinations, whether adverse or not, within the timeframe specified in Section 3 below. Notice of an adverse Service Authorization Determination to the provider must contain the same information as the Notice of Action for the Enrollee.
    - A) Written notice to the provider of any Service Authorization Determination may be transmitted electronically in a manner and form agreed upon by the parties.
    - B) Notwithstanding section 5(a)(iii)(H) of this Appendix, the Contractor is not required to include the SDOH standard form "Managed Care Action Taken – denial, Reduction or Termination of Benefits" in the written notice to the provider regarding an adverse Service Authorization Medicaid Advantage Contract 2016 - 2020

Determination or the denial, in whole or part, of payment for a service (denied claim).

v) The Contractor is required to provide the Enrollee written notice of any Action other than a Service Authorization Determinations within the timeframe specified in Section 4 below.

#### **3.** Timeframes for Service Authorization Determinations

- a) For Prior Authorization Requests, the Contractor must make a Service Authorization Determination and notice the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:
  - i) In the case of an expedited review, three (3) business days after receipt of the Service Authorization Request; or
  - ii) In the case of a request for Medicaid home health care services following an inpatient admission, one (1) business day after receipt of necessary information; except when the day subsequent to the Service Authorization Request falls on a weekend or holiday, seventy-two (72) hours after receipt of necessary information; but in any event, no more than three (3) business days after receipt of the Service Authorization Request;
  - iii) In all other cases, within one (1) business day of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization Request.
- b) For Concurrent Review Requests, the Contractor must make a Service Authorization Determination and notice the Enrollee of the determination by phone and in writing as fast as the Enrollee's condition requires and no more than:
  - i) In the case of an expedited review, one (1) business day after receipt of necessary information but no more than three (3) business days after receipt of the Service Authorization Request; or
  - ii) In all other cases, within one (1) business day of receipt of necessary information, but no more than fourteen (14) days after receipt of the Service Authorization Request.
- c) Timeframes for Service Authorization Determinations in paragraph b), above may be extended for up to fourteen (14) days from the date the extension notice is sent by the Contractor if:
  - i) the Enrollee, the Enrollee's designee, or the Enrollee's provider requests an extension orally or in writing; or

- ii) The Contractor can demonstrate or substantiate that there is a need for additional information and how the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified.
- d) If the Contractor extended its review as provided in paragraph 3(c) above, the Contractor must make a Service Authorization Determination and notice the Enrollee by phone and in writing as fast as the Enrollee's condition requires and within three (3) business days after receipt of necessary information for Prior Authorization Requests or within one (1) business day after receipt of necessary information for Concurrent Review Requests, but in no event later than the date the extension expires.

# 4. Timeframes for Notices of Actions Other Than Service Authorizations Determinations

- a) When the Contractor intends to reduce, suspend, or terminate a previously authorized service within an authorization period, it must provide the Enrollee with a written notice at least ten (10) days prior to the intended Action, except:
  - i) the period of advance notice is shortened to five (5) days in cases of confirmed Enrollee fraud; or
  - ii) the Contractor may mail notice not later than date of the Action for the following:
    - A) the death of the Enrollee;
    - B) a signed written statement from the Enrollee requesting service termination or giving information requiring termination or reduction of services (where the Enrollee understands that this must be the result of supplying the information);
    - C) the Enrollee's admission to an institution where the Enrollee is ineligible for further services;
    - D) the Enrollee's address is unknown and mail directed to the Enrollee is returned stating that there is no forwarding address;
    - E) the Enrollee has been accepted for Medicaid services by another jurisdiction; or
    - F) the Enrollee's physician prescribes a change in the level of medical care.
- b) The Contractor must mail written notice to the Enrollee on the date of the Action when the Action is denial of payment, in whole or in part, except as provided in paragraph F.2 6(b) below.
- c) When the Contractor does not reach a determination within the Service Authorization Determination timeframes described above, it is considered an Adverse Determination, and the Contractor must send notice of Action to the Enrollee on the date the timeframes expire.

#### 5. Format and Content of Notices

- a) The Contractor shall ensure that all notices are in writing, in easily understood language and are accessible to non-English speaking and visually impaired Enrollees. Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.
  - i) Notice to the Enrollee that the Enrollee's request for an expedited review has been denied shall include that the request will be reviewed under standard timeframes, including a description of the timeframes.
  - ii) Notice to the Enrollee regarding a Contractor-initiated extension shall include:
    - A) the reason for the extension;
    - B) an explanation of how the delay is in the best interest of the Enrollee;
    - C) any additional information the Contractor requires from any source to make its determination;
    - D) the revised date by which the MCO will make its determination;
    - E) the right of the Enrollee to file a Complaint (as defined in Appendix F.3 of this Agreement)regarding the extension;
    - F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
    - G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
    - H) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints.
  - iii) Notice to the Enrollee of an Action shall include:
    - A) the description of the Action the Contractor has taken or intends to take;
    - B) the reasons for the Action, including the clinical rationale, if any; and
      - 1) For adverse determination and payment denials where the reason for denial, in whole or part, is that the service is not covered by the prepaid Benefit Package, a statement, as applicable and as known by the Contractor, that the requested services may be a benefit available through fee for service Medicaid, which may include a statement, if applicable, directing the Enrollee to contact a FFS provider to arrange such services.
    - C) the Enrollee's right to file an Action Appeal (as defined in Appendix F.3 of this Agreement), including:
      - I) The fact that the Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed an Action Appeal.
      - II) The right of the Enrollee to designate a representative to file Action Appeals on his/her behalf;

- D) the process and timeframe for filing an Action Appeal with the Contractor, a toll-free number for filing an oral Action Appeal, an address for filing a written Action Appeal; and a form, if used by the Contractor. The description of the appeal process shall include:
  - an explanation that an expedited review of the Action Appeal will be requested if a delay would significantly increase the risk to an Enrollee's health, and the Contractor will notify the Enrollee if this request is denied; and
- E) a description of what additional information, if any, must be obtained by the Contractor from any source in order for the Contractor to make an Appeal determination;
- F) the timeframes within which the Action Appeal determination must be made and a statement that the time to request a Fair Hearing is sixty (60) days from on the date of the notice of Action and this time may expire if the Enrollee delays requesting a fair hearing while is pursuing an Action Appeal;
- G) the right of the Enrollee to contact the New York State Department of Health with his or her Complaint, including the SDOH's toll-free number for Complaints; and
- H) a completed SDOH standard "Managed Care Action Taken Denial, Reduction or Termination of Benefits", as applicable, containing the Enrollee's fair hearing and aid continuing rights, if applicable.
- I) for Actions based on issues of Medical Necessity or an experimental or investigational treatment, the notice of Action shall also include:
  - I) a clear statement that the notice constitutes the initial adverse determination and specific use of the terms "medical necessity" or "experimental/investigational;"
  - II) a statement that the specific clinical review criteria relied upon in making the determination is available upon request;
  - III) a statement that the Enrollee may be eligible for, and the timeframes for filing an External Appeal, including that if so eligible, the Enrollee may request an External Appeal after first filing an expedited Action Appeal with the Contractor and receiving notice that the Contractor upholds its adverse determination, or after filing a standard Action Appeal with the Contractor and receiving the Contractor's final adverse determination, the Enrollee will have four (4) months from receipt of final adverse determination to request an External Appeal, or after the Contractor and the Enrollee agree to waive the internal Action Appeal process, the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement.
  - IV) a statement that if the denial is upheld on Action Appeal, the Enrollee will have four (4) months from receipt of the final adverse determination to request an External Appeal;

- V) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement.
- J) For Actions based on a determination that a requested out-of-network service is not materially different from an alternate service available from a Participating Provider, the notice of Action shall also include:
  - I) description of the alternate service that is available in network and how to access the alternate service or obtain authorization for the alternate service, if required by the Contractor;
  - II) notice of the required information and physician statement that must be submitted when filing an Action Appeal for the Contractor to review the medical necessity of the requested service, as provided for in PHL 4904 (1-a);
  - III) a statement that the Enrollee may be eligible for an External Appeal;
  - IV) a statement that if the denial is upheld on an Action Appeal, the Enrollee will have 45 days from the receipt of the final adverse determination to request an External Appeal;
  - V) a statement that if the denial is upheld on an expedited Action Appeal, the Enrollee may request an External Appeal or request a standard Action Appeal; and
  - VI) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have 45 days to request an External Appeal from receipt of written notice of that agreement.
- K) For Actions denying a request for a referral to an out-of-network provider on the basis that the Contract has a Participating Provider with the appropriate training and experience to meet the particular health care needs of the Enrollee and who is able to provide the requested health care service, the notice of Action shall also include:
  - the name(s) of the Participating Provider(s) with the appropriate training and experience to meet the particular health care needs of the Enrollee and who is able to provide the requested health care service, if required by the Contractor;
  - 2) a statement that if the Enrollee believes there is no Participating provider with the training and experience to provide the requested service, the Enrollee may request an Action Appeal to review the medical necessity of the out-of-network referral, including notice that a physician statement with required information, as provided by PHL§4904(1-b), must be submitted when filing the Action Appeal.

- 3) a statement that if the Action Appeal is upheld as not medically necessary, the Enrollee may be eligible for an External Appeal. If the Contractor will not conduct a utilization review appeal in the absence of information described in PHL§4904(1-b), a statement that if the required information in II) above is not provided, the Action Appeal will be reviewed by the Contractor but the Enrollee will not be eligible for an External Appeal;
- 4) a statement that if the Action Appeal is upheld as not medically necessary, the Enrollee will have four (4) months from the receipt of the final adverse determination to request an External Appeal;
- 5) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months from the receipt of written notice of that agreement to request an External Appeal ; and
- 6) a statement that if the Enrollee files an expedited Action Appeal for review of the medical necessity of the requested service, the Enrollee may request an expedited External Review at the same time, and a description of how to obtain an External review application.
- L) For Actions based on issues of Medical Necessity or an experimental or investigational treatment, the notice of Action shall also include:
  - a clear statement that the notice constitutes the initial adverse determination and specific use of the terms "medical necessity" or "experimental/investigational";
  - 2) a statement that the specific clinical review criteria relied upon in making the determination is available upon request;
  - 3) a statement that the Enrollee may be eligible for an External Appeal;
  - 4) a statement that if the denial is upheld on Action Appeal, the Enrollee will have four (4) months from receipt of the final adverse determination to request an External Appeal;
  - 5) a statement that the Enrollee and the Contractor may agree to waive the internal appeal process, and the Enrollee will have four (4) months to request an External Appeal from receipt of written notice of that agreement; and

- 6) a statement that if the Enrollee files an expedited Action Appeal, the Enrollee may request an expedited External Appeal at the same time, and a description of how to obtain an External Appeal application.
- b) The Contractor shall submit all template Notices of Action, along with proposed attachments, to the SDOH for approval prior to use. Alternatively, the Contractor may attest to SDOH its intent to utilize the SDOH model Notice of Action template, which includes all required information specified by this Appendix. SDOH reserves the right to require revisions to the Contractor's templates, including the Contractor's use of the SDOH model Notice of Action template, to ensure compliance with noticing requirements.

#### 6. Contractor Obligation to Notice

- a) The Contractor must provide written Notice of Action to Enrollees and providers in accordance with the requirements of this Appendix, including, but not limited to, the following circumstances (except as provided for in paragraph 6(b) below):
  - i) the Contractor makes a coverage determination or denies a request for a referral, regardless of whether the Enrollee has received the benefit;
  - ii) the Contractor determines that a service does not have appropriate authorization;
  - iii) the Contractor denies a claim for services provided by a Non-Participating Provider for any reason;
  - iv) the Contractor denies a claim or service due to medical necessity;
  - v) the Contractor rejects a claim or denies payment due to a late claim submission;
  - vi) the Contractor denies a claim because it has determined that the Enrollee was not eligible for Medicaid Advantage coverage on the date of service;
  - vii) the Contractor denies a claim for service rendered by a Participating Provider due to lack of a referral;
  - viii) the Contractor denies a claim because it has determined it is not the appropriate payor; or
  - ix) the Contractor denies a claim due to a Participating Provider billing for Benefit Package services not included in the Provider Agreement between the Contractor and the Participating Provider.
- b) The Contractor is not required to provide written Notice of Action to Enrollees in the following circumstances:

- i) When there is a prepaid capitation arrangement with a Participating Provider and the Participating Provider submits a fee-for-service claim to the Contractor for a service that falls within the capitation payment;
- ii) if a Participating Provider of the Contractor itemizes or "unbundles" a claim for services encompassed by a previously negotiated global fee arrangement;
- iii) if a duplicate claim is submitted by the Enrollee or a Participating Provider, no notice is required, provided an initial notice has been issued;
- iv) if the claim is for a service that is carved-out of the Benefit Package and is provided to an Enrollee through Medicaid fee-for-service, however, the Contractor should notify the provider to submit the claim to Medicaid;
- v) if the Contractor makes a coding adjustment to a claim (up-coding or down-coding) and its Provider Agreement with the Participating Provider includes a provision allowing the Contractor to make such adjustments;
- vi) if the Contractor has paid the negotiated amount reflected in the Provider Agreement with a Participating Provider for the services provided to the Enrollee and denies the Participating Provider's request for additional payment; or
- vii) if the Contractor has not yet adjudicated the claim. If the Contractor has pended the claim while requesting additional information, a notice is not required until the coverage determination has been made.

## Medicaid Advantage Grievance System Requirements

#### 1. Definitions

- a) A Grievance System means the Contractor's Medicaid Advantage Complaint and Appeal process, and includes a Complaint and Complaint Appeal process, a process to appeal Actions, and access to the State's fair hearing system.
- b) For the purposes of this Agreement, a Complaint means an Enrollee's expression of dissatisfaction with any aspect of his or her care other than an Action. A "Complaint" means the same as a "grievance" as defined by 42 CFR §438.400 (b).
- c) An Action Appeal means a request for a review of an Action.
- d) A Complaint Appeal means a request for a review of a Complaint determination.
- e) An Inquiry means a written or verbal question or request for information posed to the Contractor with regard to such issues as benefits, contracts, and organization rules. Neither Enrollee Complaints nor disagreements with Contractor determinations are Inquiries.

#### 2. Grievance System – General Requirements

- a) The Contractor shall describe its Grievance System in the Member Handbook, and it must be accessible to non-English speaking, visually, and hearing impaired Enrollees. The handbook shall comply with The Member Handbook Guidelines (Appendix E) of this Agreement.
- b) The Contractor will provide Enrollees with any reasonable assistance in completing forms and other procedural steps for filing a Complaint, Complaint Appeal or Action Appeal, including, but not limited to, providing interpreter services and toll-free numbers with TTY/TDD and interpreter capability.
- c) The Enrollee may designate a representative to file Complaints, Complaint Appeals and Action Appeals on his/her behalf.
- d) The Contractor will not retaliate or take any discriminatory action against the Enrollee because he/she filed a Complaint, Complaint Appeal or Action Appeal.
- e) The Contractor's procedures for accepting Complaints, Complaint Appeals and Action Appeals shall include:

- i) toll-free telephone number;
- ii) designated staff to receive calls;
- iii) "live" phone coverage at least 40 hours a week during normal business hours;
- iv) a mechanism to receive after hours calls, including either:
  - A) a telephone system available to take calls and a plan to respond to all such calls no later than on the next business day after the calls were recorded; or
  - B) a mechanism to have available on a twenty-four (24) hour, seven (7) day a week basis designated staff to accept telephone Complaints, whenever a delay would significantly increase the risk to an Enrollee's health.
- f) The Contractor must ensure that personnel making determinations regarding Complaints, Complaint Appeals and Action Appeals were not involved in previous levels of review or decision-making. If any of the following applies, determinations must be made by qualified clinical personnel as specified in this Appendix:
  - i) A denial of an Action Appeal based on lack of medical necessity.
  - ii) A Complaint regarding denial of expedited resolution of an Action Appeal.
  - iii) A Complaint, Complaint Appeal, or Action Appeal that involves clinical issues.

#### **3.** Action Appeals Process

- a) The Contractor's Action Appeals process shall indicate the following regarding resolution of Appeals of an Action:
  - i) The Enrollee, or his or her designee, will have no less than sixty (60) business days and no more than ninety (90) days from the date of the notice of Action to file an Action Appeal. An Enrollee requesting a fair hearing within ten (10) days of the notice of Action or by the intended date of an Action, whichever is later, that involves the reduction, suspension, or termination of previously approved services may request "aid continuing" in accordance with Section 24.4 of this Agreement.
  - ii) The Enrollee may file a written Action Appeal or an oral Action Appeal. Oral Action Appeals must be followed by a written, signed, Action Appeal. The Contractor may provide a written summary of an oral Action Appeal to the Enrollee (with the acknowledgement or separately) for the Enrollee to review, modify if needed, sign and return to the Contractor. If the Enrollee or provider requests expedited resolution of the Action Appeal, the oral Action Appeal does not need to be confirmed in writing. The date of the oral filing of the Action Appeal will be the date of the Action Appeal for the purposes of the timeframes for resolution of

Action Appeals. Action Appeals resulting from a Concurrent Review must be handled as an expedited Action Appeal.

- iii) The Contractor must send a written acknowledgement of the Action Appeal, including the name, address and telephone number of the individual or department handling the Action Appeal, within fifteen (15) days of receipt. If a determination is reached before the written acknowledgement is sent, the Contractor may include the written acknowledgement with the notice of Action Appeal determination (one notice).
- iv) The Contractor must provide the Enrollee reasonable opportunity to present evidence, and allegations of fact or law, in person as well as in writing. The Contractor must inform the Enrollee of the limited time to present such evidence in the case of an expedited Action Appeal. The Contractor must allow the Enrollee or his or her designee, both before and during the Action Appeals process, to examine the Enrollee's case file, including medical records and any other documents and records considered during the Action Appeals process. The Contractor will consider the Enrollee, his or her designee, or legal estate representative of a deceased Enrollee a party to the Action Appeal.
- v) The Contractor must have a process for handling expedited Action Appeals. Expedited resolution of the Action Appeal must be conducted when the Contractor determines or the provider indicates that a delay would seriously jeopardize the Enrollee's life or health or ability to attain, maintain, or regain maximum function, or when the Action involved a Concurrent Review Request. The Enrollee may request an expedited review of an Action Appeal. If the Contractor denies the Enrollee's request for an expedited review, the Contractor must handle the request under standard Action Appeal resolution timeframes. The Contractor must make reasonable efforts to provide prompt oral notice to the Enrollee of the determination to deny the Enrollee's request for expedited review and send written notice as provided by paragraph 5 (a) (i) below to the Enrollee within two (2) days of this determination.
- vi) The Contractor must ensure that punitive action is not taken against a provider who either requests an expedited resolution or supports an Enrollee's Appeal.
- vii) Action Appeals of clinical matters must be decided by personnel qualified to review the Action Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical peer reviewer, as defined by PHL §4900(2)(a). Action Appeals of nonclinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original determination.

#### 4. Timeframes for Resolution of Action Appeals

- a) The Contractor's Action Appeals process shall indicate the following specific timeframes regarding Action Appeal resolution:
  - i) The Contractor will resolve Action Appeals as fast as the Enrollee's condition requires, and no later than thirty (30) days from the date of the receipt of the Action Appeal.
  - ii) The Contractor will resolve expedited Action Appeals as fast as the Enrollee's condition requires, within two (2) business days of receipt of necessary information and no later than three (3) business days of the date of the receipt of the Action Appeal.
  - iii) Timeframes for Action Appeal resolution, in either (i) or (ii) above, may be extended for up to fourteen (14) days if:
    - A) the Enrollee, his or her designee, or the provider requests an extension orally or in writing; or
    - B) the Contractor can demonstrate or substantiate that there is a need for additional information and the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified.
  - iv) The Contractor will make a reasonable effort to provide oral notice to the Enrollee, his or her designee, and the provider where appropriate, for expedited Action Appeals at the time the Action Appeal determination is made.
  - v) The Contractor must send written notice to the Enrollee, his or her designee, and the provider where appropriate, within two (2) business days of the Action Appeal determination.

### 5. Action Appeal Notices

- a) The Contractor shall ensure that all notices are in writing and in easily understood language and are accessible to non-English speaking and visually impaired Enrollees. Notices shall include that oral interpretation and alternate formats of written material for Enrollees with special needs are available and how to access the alternate formats.
  - i) Notice to the Enrollee that the Enrollee's request for an expedited Action Appeal has been denied shall include that the request will be reviewed under standard Action Appeal timeframes, including a description of the timeframes. This notice may be combined with the acknowledgement.
  - ii) Notice to the Enrollee regarding an Contractor-initiated extension shall include:

- A) the reason for the extension;
- B) an explanation of how the delay is in the best interest of the Enrollee;
- C) any additional information the Contractor requires from any source to make its determination;
- D) the revised date by which the MCO will make its determination;
- E) the right of the Enrollee to file a Complaint regarding the extension;
- F) the process for filing a Complaint with the Contractor and the timeframes within which a Complaint determination must be made;
- G) the right of an Enrollee to designate a representative to file a Complaint on behalf of the Enrollee; and
- H) the right of the Enrollee to contact the New York State Department of Health regarding his or her their Complaint, including the SDOH's toll-free number for Complaints.
- iii) Notice to the Enrollee of Action Appeal Determination shall include:
  - A) Date the Action Appeal was filed and a summary of the Action Appeal;
  - B) Date the Action Appeal process was completed;
  - C) the results and the reasons for the determination, including the clinical rationale, if any;
  - D) If the determination was not wholly in favor of the Enrollee, a description of Enrollee's fair hearing rights, if applicable, including the appropriate Fair Hearing notice;
    - 1) the Contractor upheld its original Action, a statement that reminds the Enrollee of their right to request a fair hearing, including:
      - (a) that a request for a fair hearing must be made to the State within 60 days of the initial Action notice;
      - (b) the date by which such request must have been made; and
      - (c) if time remains for a fair hearing to be requested, instructions on how to request a fair hearing; or a statement that time to request a fair hearing has expired.
    - 2) the Contractor modified its original Action in any way, a statement that the Action Appeal determination constitutes a new Action, and the Enrollee has a right to request a fair hearing, including:
      - (a)that a request for a fair hearing must be made to the State within 60 days of the date of the Action Appeal notice; and
      - (b) a completed SDOH standard "Managed Care Action Taken Denial, Reduction or Termination of Benefits" containing the Enrollee's fair hearing and aid continuing rights.

- E) the right of the Enrollee to contact the New York State Department of Health regarding his or her Complaint, including the SDOH's toll-free number for Complaints; and
- F) For Action Appeals involving Medical Necessity or an experimental or investigational treatment, the notice must also include:
  - I) a clear statement that the notice constitutes the final adverse determination and specifically use the terms "medical necessity" or "experimental/investigational;"
  - II) the Enrollee's coverage type;
  - III) the procedure in question, and if available and applicable the name of the provider and developer/manufacturer of the health care service;
  - IV) statement that the Enrollee is eligible to file an External Appeal and the timeframe for filing, and if the Action Appeal was expedited, a statement that the Enrollee may choose to file a standard Action Appeal with the Contractor or file an External Appeal;
  - V) a copy of the "Standard Description and Instructions for Health Care Consumers to Request an External Appeal" and the External Appeal application form;
  - VI) the Contractor's contact person and telephone number;
  - VII) the contact person, telephone number, company name and full address of the utilization review agent, if the determination was made by the agent; and
  - VIII) if the Contractor has a second level internal review process, the notice shall contain instructions on how to file a second level Action Appeal and a statement in bold text that the timeframe for requesting an External Appeal begins upon receipt of the final adverse determination of the first level Action Appeal, regardless of whether or not a second level of Action Appeal is requested, and that by choosing to request a second level Action Appeal, the time may expire for the Enrollee to request an External Appeal.
- G) For Action Appeals involving personal care services, the number of hours per day, number of hours per week, and the personal care services function (Level I/Level II):
  - a. that were previously authorized, if any;
  - b. that were requested by the Enrollee or their designee, if so specified in the request;
  - c. that are authorized for the new authorization period, if any; and
  - d. the original authorization period and the new authorization period, as applicable.

- H) For Action Appeals involving Medical Necessity or an experimental or investigational treatment, the notice must also include:
  - a. a clear statement that the notice constitutes the final adverse determination and specifically use the terms "medical necessity" or "experimental/investigational;"
  - b. the Enrollee's coverage type;
  - c. the procedure in question, and if available and applicable the name of the provider and developer/manufacturer of the health care service;
  - d. where the Action Appeal involves an upheld denial of an out-of-network service or referral as provided by PHL \$4904(1-a) or (1-b), the name(s) of the Participating provider(s) with the training and experience to meet the particular health care needs of the Enrollee and who is able to provide the requested service;
  - e. statement that the Enrollee is eligible to file an External Appeal and the timeframe for filing, and if the Action Appeal was expedited, a statement that the Enrollee may choose to file a standard Action Appeal with the Contractor or file an External Appeal;
  - f. a copy of the "Standard Description and Instructions for Health Care Consumers to Request an External Appeal" and the External Appeal application form;
  - g. the Contractor's contact person and telephone number;
  - h. the contact person, telephone number, company name and full address of the utilization review agent, if the determination was made by the agent; and
  - i. if the Contractor has a second level internal review process, the notice shall contain instructions on how to file a second level Action Appeal and a statement in bold text that the timeframe for requesting an External Appeal begins upon receipt of the final adverse determination of the first level Action Appeal, regardless of whether or not a second level of Action Appeal is requested, and that by choosing to request a second level Action Appeal, the time may expire for the Enrollee to request an External Appeal.
- b) The Contractor shall submit all template Notices of Action, along with proposed attachments, to the SDOH for approval prior to use.

#### 6. Complaint Process

- a) The Contractor' Complaint process shall include the following regarding the handling of Enrollee Complaints:
  - i) The Enrollee, or his or her designee, may file a Complaint regarding any dispute with the Contractor orally or in writing. The Contractor may have requirements for accepting written Complaints either by letter or Contractor supplied form. The Contractor cannot require an Enrollee to file a Complaint in writing.
  - ii) The Contractor must provide written acknowledgment of any Complaint not immediately resolved, including the name, address and telephone number of the individual or department handling the Complaint, within fifteen (15) business days of receipt of the Complaint. The acknowledgement must identify any additional information required by the Contractor from any source to make a determination. If a Complaint determination is made before the written acknowledgement is sent, the Contractor may include the acknowledgement with the notice of the determination (one notice).
  - iii) Complaints shall be reviewed by one or more qualified personnel.
  - iv) Complaints pertaining to clinical matters shall be reviewed by one or more licensed, certified or registered health care professionals in addition to whichever nonclinical personnel the Contractor designates.

#### 7. Timeframes for Complaint Resolution by the Contractor

- a) The Contractor's Complaint process shall indicate the following specific timeframes regarding Complaint resolution:
  - i) If the Contractor immediately resolves an oral Complaint to the Enrollee's satisfaction, that Complaint may be considered resolved without any additional written notification to the Enrollee. Such Complaints must be logged by the Contractor and included in the Contractor's quarterly HCS Complaint report submitted to SDOH in accordance with Section 18 of this Agreement.
  - ii) Whenever a delay would significantly increase the risk to an Enrollee's health, Complaints shall be resolved within forty-eight (48) hours after receipt of all necessary information and no more than seven (7) days from the receipt of the Complaint.
  - iii) All other Complaints shall be resolved within forty-five (45) days after the receipt of all necessary information and no more than sixty (60) days from receipt of the Complaint. The Contractor shall maintain reports of Complaints unresolved after forty-five (45) days in accordance with Section 18 of this Agreement.
  - b) Timeframes for Complaint resolution may be extended for up to fourteen (14) days from the date the extension notice is sent by the Contractor, if: Medicaid Advantage Contract 2016 - 2020

- i) the Enrollee, the Enrollee's designee, or the Enrollee's provider requests an extension orally or in writing; or
- ii) The Contractor can demonstrate or substantiate that there is a need for additional information and how the extension is in the Enrollee's interest. The Contractor must send notice of the extension to the Enrollee. The Contractor must maintain sufficient documentation of extension determinations to demonstrate, upon SDOH's request, that the extension was justified, and must explain in the written notice to the Enrollee how the extension is in the best interest of the Enrollee.
- iii) If the Contractor extended its review as provided in paragraph 7(b) above, the Contractor must resolve the Complaint and notice the Enrollee by phone and in writing as fast as the Enrollee's condition requires and within three (3) business days of its decision, but in no event later than the date the extension expires.

#### 8. Complaint Determination Notices

- a) The Contractor's procedures regarding the resolution of Enrollee Complaints shall include the following:
  - i) Complaint Determinations by the Contractor shall be made in writing to the Enrollee or his/her designee and include:
    - A) the detailed reasons for the determination;
    - B) in cases where the determination has a clinical basis, the clinical rationale for the determination;
    - C) the procedures for the filing of an appeal of the determination, including a form, if used by the Contractor, for the filing of such a Complaint Appeal; and notice of the right of the Enrollee to contact the State Department of Health regarding his or her Complaint, including SDOH's toll-free number for Complaints.
  - ii) If the Contractor was unable to make a Complaint determination because insufficient information was presented or available to reach a determination, the Contractor will send a written statement that a determination could not be made to the Enrollee on the date the allowable time to resolve the Complaint has expired.
  - iii) In cases where delay would significantly increase the risk to an Enrollee's health, the Contractor shall provide notice of a determination by telephone directly to the Enrollee or to the Enrollee's designee, or when no phone is available, some other method of communication, with written notice to follow within three (3) business days.

#### 9. Complaint Appeals

- a) The Contractor's procedures regarding Enrollee Complaint Appeals shall include the following:
  - i) The Enrollee or designee has no less than sixty (60) business days after receipt of the notice of the Complaint determination to file a written Complaint Appeal. Complaint Appeals may be submitted by letter or by a form provided by the Contractor.
  - ii) Within fifteen (15) business days of receipt of the Complaint Appeal, the Contractor shall provide written acknowledgment of the Complaint Appeal, including the name, address and telephone number of the individual designated to respond to the Appeal. The Contractor shall indicate what additional information, if any, must be provided for the Contractor to render a determination.
  - iii) Complaint Appeals of clinical matters must be decided by personnel qualified to review the Appeal, including licensed, certified or registered health care professionals who did not make the initial determination, at least one of whom must be a clinical peer reviewer, as defined by PHL §4900(2)(a).
  - iv) Complaint Appeals of non-clinical matters shall be determined by qualified personnel at a higher level than the personnel who made the original Complaint determination.
  - v) Complaint Appeals shall be decided and notification provided to the Enrollee no more than:
    - A) two (2) business days after the receipt of all necessary information when a delay would significantly increase the risk to an Enrollee's health; or
    - B) thirty (30) business days after the receipt of all necessary information in all other instances.
  - vi) The notice of the Contractor's Complaint Appeal determination shall include:
    - A) the detailed reasons for the determination;
    - B) the clinical rationale for the determination in cases where the determination has a clinical basis;
    - C) the notice shall also inform the Enrollee of his/her option to also contact the State Department of Health with his/her Complaint, including the SDOH's toll-free number for Complaints;
    - D) instructions for any further Appeal, if applicable.

#### 10. Records

a) The Contractor shall maintain a file on each Complaint, Action Appeal and Complaint Appeal. These records shall be readily available for review by the SDOH, upon request. The file shall include:

- i) date the Complaint was filed;
- ii) copy of the Complaint, if written;
- iii) date of receipt of and copy of the Enrollee's written confirmation, if any;
- iv) log of Complaint determination including the date of the determination and the titles of the personnel and credentials of clinical personnel who reviewed the Complaint;
- v) date and copy of the Enrollee's Action Appeal or Complaint Appeal;
- vi) Enrollee or provider requests for expedited Action Appeals and Complaint Appeals and the Contractor's determination;
- vii) necessary documentation to support any extensions;
- viii) determination and date of determination of the Action Appeals and Complaint Appeals;
- ix) the titles and credentials of clinical staff who reviewed the Action Appeals and Complaint Appeals; and
- x) Complaints unresolved for greater than forty-five (45) days.

# **APPENDIX G**

Reserved

Medicaid Advantage Contract 2016 - 2020

Reserved APPENDIX G

# **APPENDIX H**

Guidelines for the Processing of Medicaid Advantage Enrollments and Disenrollments

Medicaid Advantage Contract 2016 - 2020

SDOH Guidelines For the Processing of Medicaid Advantage Enrollments and Disenrollments APPENDIX H

# Appendix H

# Guidelines for the Processing of Medicaid Advantage Enrollments and Disenrollments

# 1. General

The Contractor's Enrollment and Disenrollment procedures for Medicaid Advantage shall be consistent with these requirements, except that to allow LDSS and the Contractor flexibility in developing processes that will meet the needs of both parties, the SDOH, upon receipt of a written request from either the LDSS or the Contractor, may allow modifications to timeframes and some procedures. Where an Enrollment Broker exists, the Enrollment Broker will be responsible for some or all of the LDSS responsibilities as set forth in the Enrollment Broker Contract. Herein, "LDSS" is defined according to Section 1, the Definitions section of this Agreement.

# 2. Enrollment

#### a) SDOH Responsibilities:

- i) The SDOH is responsible for monitoring Local District program activities and providing technical assistance to the LDSS and the Contractor to ensure compliance with the State's policies and procedures.
- ii) SDOH reviews and approves proposed Enrollment materials prior to the Contractor publishing and disseminating or otherwise using the materials.

#### b) LDSS Responsibilities:

- i) The LDSS has the primary responsibility for processing Medicaid Advantage enrollments.
- ii) The LDSS determines Medicaid eligibility. To the extent practicable, the LDSS will follow up with Enrollees when the Contractor provides documentation of any change in status which may affect the Enrollee's Medicaid and/or Medicaid Advantage eligibility, including exclusion status of a current Enrollee. The LDSS must conduct timely review and take appropriate action when the Contractor notifies the LDSS of the existence of duplicate Client Identification Numbers (CINs).
- iii) The LDSS is responsible for providing pre-enrollment information on Medicaid Advantage to Dually Eligible beneficiaries, consistent with Social Services Law Section 364-j(4)(e)(iv) and the training of persons providing Enrollment counseling to Eligible Persons.

- iv) The LDSS is responsible for informing Eligible Persons of the availability of Medicaid Advantage Products, the scope of services covered by each, and that enrollment is voluntary.
- v) The LDSS is responsible for informing Eligible Persons of the right to confidential face-to-face enrollment counseling and will make confidential face-to-face sessions available upon request.
- vi) The LDSS is responsible for instructing Eligible Persons to verify with the medical services providers they prefer, or have an existing relationship with, that such medical services providers are Participating Providers of the selected MCO and are available to serve the Enrollee. The LDSS includes such written instructions to Eligible Persons in its written materials related to Enrollment.
- vii) For Enrollments made during face-to-face counseling, if the Potential Enrollee has a preference for particular medical services providers, Enrollment counselors shall verify with the medical services providers that such medical services providers whom the prospective Enrollee prefers are Participating Providers of the selected MCO and are available to serve the Potential Enrollee.
- viii) The LDSS is responsible for the timely processing of Medicaid Advantage Enrollment applications received from participating health plans.
- ix) The LDSS is responsible for processing Enrollments in Medicaid Advantage without edits for Medicare coverage in the Welfare Management System (WMS); however the LDSS is responsible for ensuring that WMS is updated with Medicare A and B coverage status for new Enrollees upon review of documentation provided by the Contractor or the Enrollee.
- x) The LDSS is responsible for determining the eligibility status of Medicaid Advantage enrollment applications. Applications will be enrolled, pended or denied. The LDSS will notify the Contractor of the denial of any Enrollment applications including enrollment denials due to the existence of multiple Client Identification Numbers (CINs) for an Enrollee already enrolled in an MCO.
- xi) The LDSS is responsible for processing Medicaid Advantage enrollment applications until the last day of the month preceding the Effective Date of Enrollment, to the extent possible.
- xii) The LDSS is responsible for notifying the Contractor of plan-assisted enrollment applications that are accepted, pended or denied.
- xiii) The LDSS is responsible for entering individual enrollment form data and transmitting that data to the State's Prepaid Capitation Plan (PCP) Subsystem. The transfer of enrollment information may be accomplished by any of the following:

- A) LDSS directly enters data into PCP Subsystem; or
- B) LDSS or Contractor submits a tape to the State, to be edited and entered into PCP Subsystem; or
- C) LDSS electronically transfers data via a dedicated line, from eMedNY or its successor system to the PCP Subsystem.
- xiv) Extensive use of the secondary roster will be utilized to coordinate the Effective Dates of Enrollment for Medicaid and Medicare Advantage.
- xv) The LDSS is responsible for prospectively re-enrolling an Enrollee who is disenrolled from the Contractor's Medicaid Advantage Product due to loss of Medicaid eligibility, who regains eligibility within three months, in the Contractor's Medicaid Advantage Product, provided that the individual remains enrolled in the Contractor's Medicare Advantage Product.
- xvi) The LDSS is responsible for processing new Enrollment applications to transfer a member of the Contractor's Medicaid managed care product to the Contractor's Medicaid Advantage Product if the Enrollee, upon gaining Medicare eligibility, wishes to enroll in the Contractor's Medicaid Advantage Product. To the extent possible, such Enrollments shall be made effective the first day of the month that the Enrollee's Medicare Advantage Coverage is effective.
- xvii) The LDSS is responsible for sending the following notices to Eligible Persons:
  - A) Enrollment Confirmation Notice: This notice indicates the Effective Date of Enrollment, the name of the Medicaid Advantage Product and the individual who is being enrolled. This notice must also include a statement advising the individual that if his/her Medicare Advantage enrollment is denied by CMS, the individual's Medicaid Advantage Enrollment will be voided retroactively back to the Effective Date of Enrollment. In such instances, the individual may be responsible for the cost of any Medicaid Advantage Benefit rendered during the retroactive period if the benefit was provided by a non-Medicaid participating provider.
  - B) Notice of Denial of Enrollment: This notice is used when an individual has been determined by LDSS to be ineligible for enrollment into a Medicaid Advantage Product. This notice must include fair hearing rights.

#### c) Contractor Responsibilities:

i) To the extent permitted by law and regulation, the Contractor is responsible for assisting Dually Eligible persons eligible for enrollment in Medicaid Advantage to complete the Enrollment application. The Contractor will submit plan

Enrollments to the LDSS, within a maximum of five (5) business days from the day the Enrollment is received by the Contractor (unless otherwise agreed to by SDOH and LDSS).

- The Contractor is responsible for obtaining documentation of Medicare A and B coverage prior to sending the Enrollment transaction to the LDSS for processing. In all areas where Enrollments are not processed by the Enrollment Broker, the documentation must accompany the Enrollment form to the LDSS. Acceptable documentation includes a current Medicare card or other documentation acceptable to CMS or received by the Contractor from interaction with CMS' data systems.
- iii) In areas where Enrollments are submitted electronically to the Enrollment Broker, the Contractor is responsible for forwarding the documentation of current Medicare A and B coverage to the Enrollment Broker within five (5) business days of learning from the Enrollment Broker that evidence of Medicare A and B coverage is not reflected in the WMS system.
- iv) The Contractor must notify new Enrollees of their Effective Date of Enrollment. To the extent practicable, such notification must precede the Effective Date of Enrollment. This notice must also include a statement advising the individual that if his/her Medicare Advantage enrollment is denied by CMS, the individual's Medicaid Advantage Enrollment will be voided retroactively back to the Effective Date of Enrollment. In such instances, the individual may be responsible for the cost of any Medicaid Advantage Benefit rendered during the retroactive period if the benefit was provided by a non-Medicaid participating provider.
- v) The Contractor must report any changes that affect or may affect the Medicaid or Medicaid Advantage eligibility status of its Enrollees to the LDSS within five (5) business days of such information becoming known to the Contractor. This includes, but is not limited to, address changes, incarceration, death, third party insurance other than Medicare, Disenrollment from the Contractor's Medicare Advantage Product, exclusion status of Enrollees, etc.
- vi) If an Enrollee's Enrollment in the Contractor's Medicare Advantage Product is rejected by CMS, the Contractor must notify the LDSS within five (5) business days of learning of CMS' rejection of the Enrollment. In such instances, the LDSS shall delete the Enrollee's Enrollment in the Contractor's Medicaid Advantage Plan.
- vii) The Contractor, within five (5) business days of identifying cases where a person may be enrolled in the Contractor's Medicaid Advantage product under more than one Client Identification Number (CIN), or has knowledge of an Enrollee with more than one active CIN, must convey that information in writing to the LDSS.

- viii) The Contractor shall advise potential Enrollees, in written materials related to enrollment, to verify with the medical services providers they prefer, or have an existing relationship with, that such medical services providers are Participating Providers and are available to serve the Potential Enrollee.
- ix) The Contractor shall accept all Enrollments as ordered by the Office of Temporary and Disability Assistance's Office of Administrative Hearings due to fair hearing requests or decisions.

### **3.** Newborn Enrollments

#### a) SDOH Responsibilities:

- i) The SDOH will update WMS with information on the newborn received from hospitals or birthing centers, consistent with the requirements of Section 366-g of the Social Services Law as amended by Chapter 412 of the Laws of 1999.
- ii) Upon notification of the birth by the hospital or birthing center, the SDOH will update WMS with the demographic data for the newborn generating appropriate Medicaid coverage.

#### b) LDSS Responsibilities:

- The LDSS is responsible for granting Medicaid eligibility for newborns for one
   (1) year if born to a woman eligible for and receiving MA assistance on the date of birth. (Social Services Law Section 366 (4) (1))
- The LDSS is responsible for adding eligible unborns to all WMS cases that include a pregnant woman as soon as the pregnancy is medically verified. (NYS DSS Administrative Directive 85 ADM-33)
- iii) In the event that the LDSS learns of an Enrollee's pregnancy prior to the Contractor, the LDSS is to establish MA eligibility and pre-enroll the unborn into Medicaid Managed Care in cases where an enrollment form is received.
- When a newborn is enrolled in managed care, the LDSS is responsible for sending an Enrollment Confirmation Notice to inform the mother of the Effective Date of Enrollment, which is the first (1<sup>st</sup>) day of the month of birth, and the plan in which the newborn is enrolled.
- v) The LDSS may develop a transmittal form to be used for unborn/newborn notification between the Contractor and the LDSS.
- c) Contractor Responsibilities:

- i) The Contractor must notify the LDSS in writing of any Enrollee that is pregnant within thirty (30) days of knowledge of the pregnancy. Notifications should be transmitted to the LDSS at least monthly. The notifications should contain the pregnant woman's name, Client ID Number (CIN), and the expected date of confinement (EDC).
- Upon the newborn's birth, the Contractor must send verifications of infant's demographic data to the LDSS, within five (5) days after knowledge of the birth. The demographic data must include: the mother's name and CIN, the newborn's name and CIN (if newborn has a CIN), sex and the date of birth.

# 4. Roster Reconciliation

- a) All Enrollments are effective the first of the month.
- b) SDOH Responsibilities:
  - i) The SDOH maintains both the PCP subsystem Enrollment files and the WMS eligibility files, using data input by the LDSS. SDOH uses data contained in both these files to generate the Roster.
  - SDOH shall send monthly to the Contractor and LDSS or Enrollment Broker (according to a schedule established by SDOH) a complete list of all Enrollees for which the Contractor is expected to assume medical risk beginning on the first of the following month (First Monthly Roster). Notification to the Contractor and LDSS or Enrollment Broker will be accomplished via paper transmission, magnetic media, or the HCS
  - iii) SDOH shall send the Contractor and LDSS or Enrollment Broker monthly at the time of the first monthly roster production, a Disenrollment Report listing those Enrollees from the previous month's Roster who were disenrolled, transferred to another MCO, or whose Enrollments were deleted from the file. Notification to the Contractor and LDSS or Enrollment Broker will be accomplished via paper transmission, magnetic media, or the HCS.
  - iv) The SDOH shall also forward an error report as necessary to the Contractor and LDSS or Enrollment Broker.
  - v) On the first weekend after the first day of the month following the generation of the first Roster, SDOH shall send the Contractor and LDSS or Enrollment Broker a second Roster which contains any additional Enrollees that the LDSS or Enrollment Broker added for Enrollment for the current month. The SDOH will also include any additions to the error report that have occurred since the initial error report was generated. The Contractor must accept this second roster information as an official adjustment to the first roster.

- c) LDSS Responsibilities:
  - i) The LDSS is responsible for notifying the Contractor electronically or in writing of changes in the First Roster and error report, no later than the end of the month. This includes, but is not limited to, new Enrollees whose Enrollments in Medicaid Advantage were processed subsequent to the pull-down date but prior to the Effective Date of Enrollment. (Note: To the extent practicable the date specified must allow for timely notice to Enrollees regarding their Enrollment status. The Contractor and the LDSS or Enrollment Broker may develop protocols for the purpose of resolving Roster discrepancies that remain unresolved beyond the end of the month).
  - ii) Enrollment and eligibility issues are reconciled by the LDSS or Enrollment Broker to the extent possible, through manual adjustments to the PCP subsystem Enrollment and WMS eligibility files, if appropriate.
- d) Contractor Responsibilities:
  - i) The Contractor is at risk for providing Benefit Package services for those Enrollees listed on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters for the month in which the 2<sup>nd</sup> Roster is generated. Contractor is not at risk for providing services to Enrollees who appear on the monthly Disenrollment report.
  - ii) The Contractor must submit claims to the State's Fiscal Agent for all Eligible Persons that are on the 1<sup>st</sup> and 2<sup>nd</sup> Rosters (see Appendix H, page 7), adjusted to add Eligible Persons enrolled by the LDSS after Roster production and to remove individuals disenrolled by LDSS after Roster production (as notified to the Contractor). In the cases of retroactive Disenrollments, the Contractor is responsible for submitting an adjustment to void any previously paid premiums for the period of retroactive Disenrollment, where the Contractor was not at risk for the provision of Benefit Package services. Payment of sub-capitation does not constitute "provision of Benefit Package services."

# 5. Disenrollment

- a) LDSS or Enrollment Broker Responsibilities:
  - i) Enrollees may request to disenroll from the Contractor's Medicaid Advantage Product at any time for any reason. Disenrollment requests may be made by Enrollees to the LDSS, the Enrollment Broker, or the Contractor.
  - ii) Medicaid Advantage Plans, LDSSs, and the Enrollment Broker must utilize Stateapproved Disenrollment forms.
  - iii) The LDSS or Enrollment Broker will accept requests for Disenrollment directly from the Enrollee or from the Contractor.

- iv) Enrollees may initiate a request for an expedited Disenrollment to the LDSS. The LDSS or Enrollment Broker is responsible for expediting the Disenrollment process in those cases where an Enrollee's request for Disenrollment involves concurrent Disenrollment from the Contractor's Medicare Advantage Product, an urgent medical need, a complaint of non-consensual enrollment or, in New York City, homeless individuals in the shelter system. If approved, the LDSS or Enrollment Broker will manually process the Disenrollment through the PCP Subsystem. Enrollees who request to be disenrolled from Medicaid Advantage based on their documented HIV, ESRD, or SPMI/SED status are categorically eligible for an expedited Disenrollment on the basis of urgent medical need.
- v) The LDSS or Enrollment Broker is responsible for processing routine Disenrollment requests to take effect on the first (1<sup>st</sup>) day of the following month to the extent possible. In no event shall the Effective Date of Disenrollment be later than the first (1<sup>st</sup>) day of the second month after the month in which an Enrollee requests a Disenrollment.
- vi) The LDSS or Enrollment Broker is responsible for disenrolling Enrollees automatically upon death, Disenrollment from the Contractor's Medicare Advantage Product, or loss of Medicaid eligibility. All such Disenrollments will be effective at the end of the month in which the death, Effective Date of Disenrollment from the Contractor's Medicare Advantage Product, or loss of eligibility occurs, or at the end of the last month of Guaranteed Eligibility, where applicable.
- vii) The LDSS or Enrollment Broker is responsible for promptly disenrolling an Enrollee whose managed care eligibility or status changes such that he/she is deemed by the LDSS or Enrollment Broker to no longer be eligible for Medicaid Advantage Enrollment. The LDSS or Enrollment Broker is responsible for providing Enrollees with a notice of their right to request a fair hearing.
- viii) The LDSS or Enrollment Broker is responsible for ensuring that Retroactive Disenrollments are used only when absolutely necessary. Circumstances warranting a retroactive Disenrollment are rare and include the instances identified in Appendix H (5)(xi).
- ix) The SDOH may recover premiums paid for Medicaid Advantage Enrollees whose eligibility for this program was based on false information, when such false information was provided as a result of intentional actions or failures to act on the part of an employee of the Contractor; and the Contractor shall have no right of recourse against the Enrollee or a provider of services for the cost of services provided to the Enrollee for the period covered by such premiums.
- x) The LDSS or Enrollment Broker is responsible for notifying the Contractor of the retroactive disenrollment prior to the action. The LDSS or Enrollment Broker is responsible for finding out if the Contractor has made payments to providers

on behalf of the Enrollee prior to Disenrollment. After this information is obtained, the LDSS or Enrollment Broker and Contractor will agree on a retroactive Disenrollment or prospective Disenrollment date. In all cases of retroactive Disenrollment, including Disenrollments effective the first day of the current month, the LDSS is responsible for sending notice to the Contractor at the time of Disenrollment, of the Contractor's responsibility, unless otherwise directed, to submit to the SDOH's Fiscal Agent voided premium claims within thirty (30) business days of notification from the LDSS for any full months of retroactive Disenrollment. Notwithstanding the foregoing, the SDOH always has the right to recover MCO premiums paid for persons who have concurrent enrollment in one or more MCO product under more than one Client Identification Number (CIN). Failure by the LDSS or Enrollment Broker to notify the Contractor does not affect the right of the SDOH to recover the premium payment as authorized by Section 3.6 of this Agreement or for the State Attorney General to bring legal action to recover any overpayment.

xi) Generally, the effective dates of Disenrollment are prospective. Effective dates for other than routine Disenrollments are described below:

Reason for Disenrollment         Effective Date of Disenrollment	
Death of Enrollee	• First day of the month after death
Incarceration	• First day of the month following incarceration (note - Contractor is responsible for covered services only to the date of incarceration and is entitled to the capitation payment for the month of incarceration)
• Enrollee entered or stayed in a residential institution under circumstances which rendered the individual ineligible for enrollment in Medicaid Advantage, including when an Enrollee is admitted to a hospital that is certified by Medicare as a long-term care hospital.	• First day of the first full month of entry or first day of the month that the stay was classified as permanent, subsequent to entry (note-Contractor is responsible for covered services only to the date of entry or classification of the stay as permanent subsequent to entry, and is entitled to the capitation payment for the month of entry of the stay is classified as permanent subsequent to entry)
• Individual enrolled while ineligible for enrollment	Effective Date of Enrollment in the Contractor's Plan
Non-consensual Enrollment	• Retroactive to the first day of the month of Enrollment
• Enrollee moved outside of the District/County of Fiscal Responsibility	• First day of the first full month the Enrollee moved outside of the District/County of Fiscal Responsibility*
•	•

• Homeless Enrollees in Medicaid Advantage residing in the shelter system in NYC	• Retroactive to the first day of the month of the request
• An Enrollee with more than one Client Identification Number (CIN) is enrolled in one or more Medicaid Managed Care plans and/or Medicaid Advantage Products	• First day of the month the overlapping enrollment began until the end of the overlapping enrollment period
Enrollee has concurrent active FFS and Medicaid Managed Care CINs	• First day of the first full month the overlapping enrollment began until the end of the overlapping enrollment period.
• Enrollee is retroactively disenrolled from the Contractor's Medicare Advantage Product	• First day of the first full month after the enrollee was retroactively disenrolled from the Contractor's Medicare Advantage Product.
• Enrollee's enrollment period was retroactively deleted	• First day of the first full month of the enrollment retroactive deletion
• Enrollee is residing in the community and not in receipt of any covered services because providers in fact refused or failed to render any services	• First day of the first full month in which no services were rendered
• Enrollee is simultaneously enrolled or in receipt of covered services through another product offered by the Contractor (or a parent, subsidiary, or related entity)	• First day of the first full month of simultaneous coverage

<sup>k</sup> In counties outside of New York City, LDSSs should work together to ensure continuity of care through the Contractor if the Contractor's service area includes the county to which the Enrollee has moved and the Enrollee, with continuous eligibility, wishes to stay enrolled in the Contractor's plan. In New York City, Enrollees, not in guaranteed status, who move out of the Contractor's Service Area but not outside, of the City of New York (e.g., move from one borough to another), will not be involuntarily disenrolled, but must request a Disenrollment or transfer. These Disenrollments will be performed on a routine basis unless there is an urgent medical need to expedite the Disenrollment.

- xii) The LDSS or Enrollment Broker is responsible for informing Enrollees of their right to disenroll at any time for any reason.
- xiii) The LDSS or Enrollment Broker will render a decision within five (5) days of the receipt of a fully documented request for Disenrollment.
- xiv) To the extent possible, the LDSS or Enrollment Broker is responsible for processing an expedited disenrollment within two (2) business days of its determination that an expedited Disenrollment is warranted.
- xv) The LDSS or Enrollment Broker is responsible for sending the following notices to Enrollees regarding their Disenrollment status. Where practicable, the process

will allow for timely notification to Enrollees unless there is "good cause" to disenroll more expeditiously.

- A) Notice of Disenrollment: These notices will advise the Enrollee of the LDSS's determination regarding an Enrollee-initiated, LDSS-initiated, Enrollment Broker-initiated, or Contractor-initiated Disenrollment and will include the Effective Date of Disenrollment. In cases where the Enrollee is being involuntarily disenrolled, the notice must contain fair hearing rights.
- B) When the LDSS or Enrollment Broker denies any Enrollee's request for Disenrollment pursuant to Section 8 of this Agreement, the LDSS or Enrollment Broker is responsible for informing the Enrollee in writing explaining the reason for the denial, stating the facts upon which the denial is based, citing the statutory and regulatory authority and advising the Enrollee of his/her right to a fair hearing pursuant to 18 NYCRR Part 358.
- C) Notice of Change to "Guarantee Coverage": This notice will advise the Enrollee that his or her Medicaid coverage is ending and how this affects his or her enrollment in the Medicaid Advantage Product. This notice contains pertinent information regarding "Guaranteed Eligibility" benefits and dates of coverage. If an Enrollee is not eligible for guarantee, this notice is not necessary.
- xvi) In those instances where the LDSS or Enrollment Broker approves the Contractor's request to disenroll an Enrollee, and the Enrollee requests a fair hearing, the Enrollee will remain in the Contractor's Medicaid Advantage Product until the disposition of the fair hearing, if Aid to Continue is ordered by the New York State Office of Administrative Hearings.
- xvii) The LDSS or Enrollment Broker is responsible for reviewing each Contractor requested Disenrollment in accordance with the provisions of Section 8.7 of this Agreement. Where applicable, the LDSS or Enrollment Broker may consult with local mental health and substance use disorder authorities in the district when making the determination to approve or disapprove the request.
- xviii) The LDSS or Enrollment Broker is responsible for establishing procedures whereby the Contractor refers cases which are appropriate for an LDSS-initiated or Enrollment Broker-initiated Disenrollment and submits supporting documentation to the LDSS or Enrollment Broker.
- xix) After the LDSS or Enrollment Broker receives and, if appropriate, approves the request for Disenrollment either from the Enrollee or the Contractor, the LDSS or Enrollment Broker is responsible for updating the appropriate state systems with an end date. The Enrollee is removed from the Contractor's Roster. If the Enrollee is not exempt or excluded, he/she will be required to enroll in another plan.
- b) Contractor Responsibilities:

- i) In those instances where the Contractor directly receives Disenrollment forms, the Contractor will forward these Disenrollments to the LDSS or Enrollment Broker for processing within five (5) business days (or according to Section 5 of this Appendix). During pull-down week, these forms may be faxed to the LDSS or Enrollment Broker with the hard copy to follow.
- ii) The Contractor must accept and transmit all requests for voluntary Disenrollments from its Enrollees to the LDSS or Enrollment Broker, and shall not impose any barriers to Disenrollment requests. The Contractor may require that a Disenrollment request be in writing, contain the signature of the Enrollee, and state the Enrollee's correct Contractor or Medicaid identification number.
- iii) The Contractor will make a good faith effort to identify cases which may be appropriate for an LDSS-initiated or Enrollment Broker-initiated Disenrollment. Within five (5) business days of identifying such cases and following LDSS or Enrollment Broker procedures, the Contractor will, in writing, refer cases which are appropriate for an LDSS-initiated or Enrollment Broker-initiated Disenrollment and will submit supporting documentation to the LDSS or Enrollment Broker. This includes, but is not limited to, changes in status for its enrolled members that may impact eligibility for Enrollment in an MCO such as address changes, incarceration, death, ineligibility for Medicaid Advantage Enrollment, change in Medicare status, the apparent enrollment of a member in the Contractor's Medicaid Advantage product under more than one CIN, etc.
- iv) With respect to Contractor-initiated Disenrollments:
  - A) The Contractor may initiate an involuntary Disenrollment if the Enrollee:
    - i) engages in conduct or behavior that seriously impairs the Contractor's ability to furnish services to either the Enrollee or other Enrollee's, provided that the Contractor has made and documented reasonable efforts to resolve the problems presented by the Enrollee; or
    - ii) provides fraudulent information on an enrollment form or permits abuse of an enrollment card except when the Enrollee is no longer eligible for Medicaid and is in his/her Guaranteed Eligibility period.
  - B) The Contractor may not request Disenrollment because of an adverse change in the Enrollee's health status, or because of the Enrollee's utilization of medical services, diminished mental capacity, or uncooperative or disruptive behavior resulting from the Enrollee's special needs (except where continued enrollment in the Contractor's plan seriously impairs the Contractor's ability to furnish services to either the Enrollee or other Enrollees).

- C) The Contractor must make a reasonable effort to identify for the Enrollee, both verbally and in writing, those actions of the Enrollee that have interfered with the effective provision of covered services as well as explain what actions or procedures are acceptable.
- D) The Contractor shall give prior verbal and written notice to the Enrollee, with a copy to the LDSS or Enrollment Broker, of its intent to request Disenrollment. The written notice shall advise the Enrollee that the request has been forwarded to the LDSS for review and approval. The written notice must include the mailing address and telephone number of the LDSS or Enrollment Broker.
- E) The Contractor shall keep the LDSS or Enrollment Broker informed of decisions related to all complaints filed by an Enrollee as a result of, or subsequent to, the notice of intent to disenroll.
- v) The Contractor will not consider an Enrollee disenrolled without confirmation from the LDSS or Enrollment Broker or the Roster (as described in Section 4 of this Appendix).

# **APPENDIX I**

Reserved

Medicaid Advantage Contract 2016 - 2020

Reserved APPENDIX I

# **APPENDIX J**

# **Guidelines of Federal Americans with Disabilities Act**

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health Guidelines of Federal Americans with Disabilities Act APPENDIX J

#### GUIDELINES FOR MEDICAID MCO COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT (ADA)

#### I. Objectives

Title II of the Americans With Disabilities Act (ADA) and Section 504 of the Rehabilitation Act of 1973 (Section 504) provides that no qualified individual with a disability shall, by reason of such disability, be excluded from participation in or denied access to the benefits of services, programs or activities of a public entity, or be subject to discrimination by such an entity. Public entities include State and local government and ADA and Section 504 requirements extend to all programs and services provided by State and local government. Since Medicaid is a government program, health services provided through Medicaid Managed Care, including Medicaid Advantage, must be accessible to all who qualify for the program.

MCO responsibilities for compliance with the ADA are imposed under Title II and Section 504 when, as a contractor in a Medicaid program, a plan is providing a government service. If an individual provider under contract with the MCO is not accessible, it is the responsibility of the MCO to make arrangements to assure that alternative services are provided. The MCO may determine it is expedient to make arrangements with other providers, or to describe reasonable alternative means and methods to make these services accessible through its existing contractors. The goals of compliance with ADA Title II requirements are to offer a level of services that allows people with disabilities access to the program in its entirety, and the ability to achieve the same health care results as any program participant.

MCO responsibilities for compliance with the ADA are also imposed under Title III when the MCO functions as a public accommodation providing services to individuals (e.g. program areas and sites such as marketing, education, member services, orientation, complaints and appeals). The goals of compliance with ADA Title III requirements are to offer a level of services that allows people with disabilities full and equal enjoyment of the goods, services, facilities or accommodations that the entity provides for its customers or clients. New and altered areas and facilities must be as accessible as possible. Whenever MCOs engage in new construction or renovation, compliance is also required with accessible design and construction standards promulgated pursuant to the ADA as well as State and local laws. Title III also requires that public accommodations undertake "readily achievable barrier removal" in existing facilities where architectural and communications barriers can be removed easily and without much difficulty or expense.

The state uses Plan Qualification Standards to qualify MCOs for participation in the Medicaid Managed Care Program. Pursuant to the state's responsibility to assure program access to all recipients, the Plan Qualification Standards require each MCO to submit an ADA Compliance Plan that describes in detail how the MCO will make services, programs and activities readily accessible and useable by individuals with disabilities. In the event that certain program sites are not readily accessible, the MCO must describe reasonable alternative methods for making the services or activities accessible and usable.

The objectives of these guidelines are threefold:

- to ensure that MCOs take appropriate steps to measure access and assure program accessibility for persons with disabilities;
- to provide a framework for managed care organizations (MCOs) as they develop a plan to assure compliance with the Americans with Disabilities Act (ADA); and
- to provide standards for the review of MCO Compliance Plans.

These guidelines include a general standard followed by a discussion of specific considerations and suggestions of methods for assuring compliance. Please be advised that, although these guidelines and any subsequent reviews by State and local governments can give the contractor guidance, it is ultimately the contractor's obligation to ensure that it complies with its contractual obligations, as well as with the requirements of the ADA, Section 504, and other federal, state and local laws. Other federal, state and local statutes and regulations also prohibit discrimination on the basis of disability and may impose requirements in addition to those established under ADA. For example, while the ADA covers those impairments that "substantially" limit one or more of the major life activities of an individual, New York City Human Rights Law deletes the modifier "substantially".

#### II. Definitions

- A. "Auxiliary aids and services" may include qualified interpreters, note takers, computer-aided transcription services, written materials, telephone handset amplifiers, assistive listening systems, telephones compatible with hearing aids, closed caption decoders, open and closed captioning, telecommunications devices for enrollees who are deaf or hard of hearing (TTY/TDD), video test displays, and other effective methods of making aurally delivered materials available to individuals with hearing impairments; qualified readers, taped texts, audio recordings, Brailled materials, large print materials, or other effective methods of making visually delivered materials available to individuals with visual impairments.
- B. "Disability" means a mental or physical impairment that substantially limits one or more of the major life activities of an individual; a record of such impairment; or being regarded as having such an impairment.

#### III. Scope of MCO Compliance Plan

The MCO Compliance Plan must address accessibility to services at the MCO's program sites, including both participating provider sites and MCO facilities intended for use by enrollee.

#### IV. Program Accessibility

Public programs and services, when viewed in their entirety, must be readily accessible to and useable by individuals with disabilities. This standard includes physical access, non-discrimination in policies and procedures and communication. Communications with individuals with disabilities are required to be as effective as communications with others. The MCO Compliance Plan must include a detailed description of how MCO services,

programs and activities are readily accessible and usable by individuals with disabilities. In the event that full physical accessibility is not readily available for people with disabilities, the MCO Compliance Plan will describe the steps or actions the MCO will take to assure accessibility to services equivalent to those offered at the inaccessible facilities.

#### IV. Program Accessibility

#### A. Pre-enrollment Marketing and Education

#### **Standard for Compliance:**

Marketing staff, activities and materials will be made available to persons with disabilities. Marketing materials will be made available in alternative formats (such as Braille, large print, audio tapes) so that they are readily usable by people with disabilities.

#### Suggested Methods for Compliance

- 1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary
- 2. Materials available in alternative formats, such as Braille, large print, audio tapes
- 3. Staff training which includes training and information regarding attitudinal barriers related to disability
- 4. Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives
- 5. Enrollee health promotion material/activities targeted specifically to persons with disabilities (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)
- 6. Policy statement that marketing representatives will offer to read or summarize to blind or vision impaired individuals any written material that is typically distributed to all enrollees
- 7. Staff/resources available to assist individuals with cognitive impairments in understanding materials

#### **Compliance Plan Submission**

- 1. A description of methods to ensure that the MCO's marketing presentations (materials and communications) are accessible to persons with auditory, visual and cognitive impairments
- 2. A description of the MCO's policies and procedures, including marketing training, to ensure that marketing representatives neither screen health status nor ask questions about health status or prior health care services

#### IV. Program Accessibility

#### **B.** Member Services Department

Member services functions include the provision to enrollees of information necessary to make informed choices about treatment options, to effectively utilize the health care

resources, to assist enrollees in making appointments, and to field questions and complaints, to assist enrollees with the complaint process.

#### B1. Accessibility

#### **Standard for Compliance:**

Member Services sites and functions will be made accessible to, and usable by, people with disabilities.

Suggested Methods for Compliance (include, but are not limited to those identified below)

- 1. Exterior routes of travel, at least 36" wide, from parking areas or public transportation stops into the MCO's facility
- 2. If parking is provided, spaces reserved for people with disabilities, pedestrian ramps at sidewalks, and drop-offs
- 3. Routes of travel into the facility are stable, slip-resistant, with all steps  $> \frac{1}{2}$ " ramped, doorways with minimum 32" opening
- 4. Interior halls and passageways providing a clear and unobstructed path or travel at least 36" wide to bathrooms and other rooms commonly used by enrollees
- 5. Waiting rooms, restrooms, and other rooms used by enrollees are accessible to people with disabilities
- 6. Sign language interpreters and other auxiliary aids and services provided in appropriate circumstances
- 7. Materials available in alternative formats, such as Braille, large print, audio tapes
- Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
- 9. Availability of activities and educational materials tailored to specific conditions/illnesses and secondary conditions that affect these populations (e.g. secondary infection prevention, decubitus prevention, special exercise programs, etc.)
- 10. MCO staff trained in the use of telecommunication devices for enrollees who are deaf or hard of hearing (TTY/TDD) as well as in the use of NY Relay for phone communication
- 11. New enrollee orientation available in audio or by interpreter services
- 12. Policy that when member services staff receive calls through the NY Relay, they will offer to return the call utilizing a direct TTY/TDD connection

#### **Compliance Plan Submission**

- 1. A description of accessibility to the member services department or reasonable alternative means to access member services for enrollees using wheelchairs (or other mobility aids)
- 2. A description of the methods the member services department will use to communicate with enrollees who have visual or hearing impairments, including any necessary auxiliary aid/services for enrollees who are deaf or hard of hearing, and

TTY/TDD technology or NY Relay Service available through a toll-free telephone number

3. A description of the training provided to member services staff to assure that staff adequately understands how to implement the requirements of the program, and of these guidelines, and are sensitive to the needs of persons with disabilities

### IV. PROGRAM ACCESSIBILITY

#### **B2.** Identification of Enrollees with Disabilities

#### **Standard for Compliance:**

MCOs must have in place satisfactory methods/guidelines for identifying persons at risk of, or having, chronic diseases and disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health services etc. MCOs may not discriminate against a potential enrollee based on his/her current health status or anticipated need for future health care. MCOs may not discriminate on the basis of disability, or perceived disability of an enrollee or their family member. Health assessment forms may not be used by plans prior to enrollment. (Once a plan has been chosen, a health assessment form may be used to assess the person's health care needs.)

#### **Suggested Methods for Compliance**

- 1. Appropriate post enrollment health screening for each enrollee, using an appropriate health screening tool
- 2. Patient profiles by condition/disease for comparative analysis to national norms, with appropriate outreach and education
- 3. Process for follow-up of needs identified by initial screening; e.g. referrals, assignment of case manager, assistance with scheduling/keeping appointments
- 4. Enrolled population disability assessment survey
- 5. Process for enrollees who acquire a disability subsequent to enrollment to access appropriate services

#### **Compliance Plan Submission**

- 1. A description of how the MCO will identify special health care, physical access or communication needs of enrollees on a timely basis, including but not limited to the health care needs of enrollees who:
  - are blind or have visual impairments, including the type of auxiliary aids and services required by the enrollee
  - are deaf or hard of hearing, including the type of auxiliary aids and services required by the enrollee
  - have mobility impairments, including the extent, if any, to which they can ambulate
  - have other physical or mental impairments or disabilities, including cognitive impairments
  - have conditions which may require more intensive case management

#### **B3.** New Enrollee Orientation

#### **Standard for Compliance:**

Enrollees will be given information sufficient to ensure that they understand how to access medical care through the plan. This information will be made accessible to, and usable by, people with disabilities.

#### **Suggested Methods for Compliance**

- 1. Activities held in physically accessible location, or staff at activities available to meet with person in an accessible location as necessary
- 2. Materials available in alternative formats, such as Braille, large print, audio tapes
- Staff training which includes sensitivity training related to disability issues [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities - V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities - (212) 788-2830 or TTY (212)788-2838]
- 4. Activities and fairs that include sign language interpreters or the distribution of a written summary of the marketing script used by plan marketing representatives
- 5. Include in written/audio materials available to all enrollees information regarding how and where people with disabilities can access help in getting services, for example help with making appointments or for arranging special transportation, an interpreter or assistive communication devices
- 6. Staff/resources available to assist individuals with cognitive impairments in understanding materials

#### **Compliance Plan Submission**

- 1. A description of how the MCO will advise enrollees with disabilities, during the new enrollee orientation on how to access care
- 2. A description of how the MCO will assist new enrollees with disabilities (as well as current enrollees who acquire a disability) in selecting or arranging an appointment with a Primary Care Practitioner (PCP)
  - This should include a description of how the MCO will assure and provide notice to enrollees who are deaf or hard of hearing, blind or who have visual impairments, of their right to obtain necessary auxiliary aids and services during appointments and in scheduling appointments and follow-up treatment with participating providers
  - In the event that certain provider sites are not physically accessible to enrollees with mobility impairments, the MCO will assure that reasonable alternative site and services are available
- 3. A description of how the MCO will determine the specific needs of an enrollee with or at risk of having a disability/chronic disease, in terms of specialist physician referrals, durable medical equipment (including assistive technology and adaptive equipment), medical supplies and home health services and will assure that such contractual services are provided

- 4. A description of how the MCO will identify if an enrollee with a disability requires on-going mental health services and how MCO will encourage early entry into treatment
- 5. A description of how the MCO will notify enrollees with disabilities as to how to access transportation, where applicable

#### **B4.** Complaints and Appeals

#### **Standard for Compliance:**

The MCO will establish and maintain a procedure to protect the rights and interests of both enrollees and managed care plans by receiving, processing, and resolving grievances and complaints in an expeditious manner, with the goal of ensuring resolution of complaints and access to appropriate services as rapidly as possible.

All enrollees must be informed about the complaint process within their plan and the procedure for filing complaints. This information will be made available through the member handbook, the SDOH toll-free complaint line [1-(800) 206-8125] and the plan's complaint process annually, as well as when the MCO denies a benefit or referral. The MCO will inform enrollees of: the MCO's complaint procedure; enrollees' right to contact the local district or SDOH with a complaint, and to file an appeal or request a fair hearing; the right to appoint a designee to handle a complaint or appeal; the toll free complaint line. The MCO will maintain designated staff to take and process complaints, and be responsible for assisting enrollees in complaint resolution.

The MCO will make all information regarding the complaint process available to and usable by people with disabilities, and will assure that people with disabilities have access to sites where enrollees typically file complaints and requests for appeals.

#### Suggested Methods for Compliance

- 1. 800 complaint phone line with TDD/TTY capability
- 2. Staff trained in complaint process, and able to provide interpretive or assistive support to enrollee during the complaint process
- 3. Notification materials and complaint forms in alternative formats for enrollees with visual or hearing impairments
- 4. Availability of physically accessible sites, e.g. member services department sites
- 5. Assistance for individuals with cognitive impairments

#### **Compliance Plan Submission**

- 1. A description of how MCO's complaint and appeal procedures shall be accessible for persons with disabilities, including:
  - procedures for complaints and appeals to be made in person at sites accessible to persons with mobility impairments

- procedures accessible to persons with sensory or other impairments who wish to make verbal complaints, and to communicate with such persons on an ongoing basis as to the status or their complaints and rights to further appeals
- description of methods to ensure notification material is available in alternative formats for enrollees with vision and hearing impairments
- 2. A description of how MCOs monitor complaints and grievances related to people with disabilities. Also, as part of the Compliance Plan, MCOs must submit a summary report based on the MCO's most recent year's complaint data.

#### C. Case Management

#### **Standard for Compliance:**

MCOs must have in place adequate case management systems to identify the service needs of all enrollees, including enrollees with chronic illness and enrollees with disabilities, and ensure that medically necessary covered benefits are delivered on a timely basis. These systems must include procedures for standing referrals, specialists as PCPs, and referrals to specialty centers for enrollees who require specialized medical care over a prolonged period of time (as determined by a treatment plan approved by the MCO in consultation with the primary care provider, the designated specialist and the enrollee or his/her designee), out of plan referrals and continuation of existing treatment relationships with out-of-plan providers (during transitional period).

#### **Suggested Methods for Compliance**

- 1. Procedures for requesting specialist physicians to function as PCP
- 2. Procedures for requesting standing referrals to specialists and/or specialty centers, out of plan referrals, and continuation of existing treatment relationships
- 3. Procedures to meet enrollee needs for, durable medical equipment, medical supplies, home visits as appropriate
- 4. Appropriately trained MCO staff to function as case managers for special needs populations, or sub-contract arrangements for case management
- 5. Procedures for informing enrollees about the availability of case management services

#### **Compliance Plan Submission**

- 1. A description of the MCO case management program for people with disabilities, including case management functions, procedures for qualifying for and being assigned a case manager , and description of case management staff qualifications
- 2. A description of the MCO's model protocol to enable participating providers, at their point of service, to identify enrollees who require a case manager
- 3. A description of the MCO's protocol for assignment of specialists as PCP, and for standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships

4. A description of the MCO's notice procedures to enrollees regarding the availability of case management services, specialists as PCPs, standing referrals to specialists and specialty centers, out-of-plan referrals and continuing treatment relationships

# IV. PROGRAM ACCESSIBILITY

#### D. Participating Providers

#### Standard for Compliance:

MCOs networks will include all the provider types necessary to furnish the benefit package, to assure appropriate and timely health care to all enrollees, including those with chronic illness and/or disabilities. Physical accessibility is not limited to entry to a provider site, but also includes access to services within the site, e.g. exam tables and medical equipment.

#### Suggested Methods for Compliance

- 1. Process for MCO to evaluate provider network to ascertain the degree of provider accessibility to persons with disabilities, to identify barriers to access and required modifications to policies/procedures
- 2. Model protocol to assist participating providers, at their point of service, to identify enrollees who require case manager, audio, visual, mobility aids, or other accommodations
- 3. Model protocol for determining needs of enrollees with mental disabilities
- 4. Use of Wheelchair Accessibility Certification Form (see attached)
- 5. Submission of map of physically accessible sites
- 6. Training for providers re: compliance with Title III of ADA, e.g. site access requirements for door widths, wheelchair ramps, accessible diagnostic/treatment rooms and equipment; communication issues; attitudinal barriers related to disability, etc. [Resources and technical assistance are available through the NYS Office of Advocate for Persons with Disabilities -V/TTY (800) 522-4369; and the NYC Mayor's Office for People with Disabilities (212) 788-2830 or TTY (212)788-2838]
- 7. Use of ADA Checklist for Existing Facilities and NYC Addendum to OAPD ADA Accessibility Checklist as guides for evaluating existing facilities and for new construction and/or alteration.

#### **Compliance Plan Submission**

1. A description of how MCO will ensure that its participating provider network is		
access	sible to persons with disabilities. This includes the following:	
•	Policies and procedures to prevent discrimination on the basis of disability or	
	type of illness or condition	
•	Identification of participating provider sites which are accessible by people	
	with mobility impairments, including people using mobility devices. If	
	certain provider sites are not physically accessible to persons with disabilities,	
the MCO shall describe reasonable, alternative means that result in making		
	the provider services readily accessible.	

- Identification of participating provider sites which do not have access to sign language interpreters or reasonable alternative means to communicate with enrollees who are deaf or hard of hearing; and for those sites describe reasonable alternative methods to ensure that services will be made accessible
  - Identification of participating providers which do not have adequate communication systems for enrollees who are blind or have vision impairments (e.g. raised symbol and lettering or visual signal appliances), and for those sites describe reasonable alternative methods to ensure that services will be made accessible
- 2. A description of how the MCO's specialty network is sufficient to meet the needs of enrollees with disabilities
- 3. A description of methods to ensure the coordination of out-of-network providers to meet the needs of the enrollees with disabilities
  - This may include the implementation of a referral system to ensure that the health care needs of enrollees with disabilities are met appropriately
  - MCO shall describe policies and procedures to allow for the continuation of existing relationships with out-of-network providers, when in the best interest of the enrollee with a disability
- 4. Submission of ADA Compliance Summary Report (see attached county specific/borough specific for NYC) or MCO statement that data submitted to SDOH on the Health Commerce System (HCS) files is an accurate reflection of each network's physical accessibility

# E. Populations Special Health Care Needs

#### Standard for Compliance:

MCOs will have satisfactory methods for identifying persons at risk of, or having, chronic disabilities and determining their specific needs in terms of specialist physician referrals, durable medical equipment, medical supplies, home health services, etc. MCOs will have satisfactory systems for coordinating service delivery and, if necessary, procedures to allow continuation of existing relationships with out-of-network provider for course of treatment.

#### **Suggested Methods for Compliance**

- 1. Procedures for requesting standing referrals to specialists and/or specialty centers, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships with out-of-network providers for course of treatment
- 2. Contracts with school-based health centers
- 3. Linkages with preschool services, child protective agencies, early intervention officials, behavioral health agencies, disability and advocacy organizations, etc.
- 4. Adequate network of providers and subspecialists (including pediatric providers and sub-specialists) and contractual relationships with tertiary institutions

- 5. Procedures for assuring that these populations receive appropriate diagnostic workups on a timely basis
- 6. Procedures for assuring that these populations receive appropriate access to durable medical equipment on a timely basis
- 7. Procedures for assuring that these populations receive appropriate allied health professionals (Physical, Occupational and Speech Therapists, Audiologists) on a timely basis
- 8. State designation as a Well Qualified Plan to serve OMRDD population and look-alikes

#### **Compliance Plan Submission**

- 1. A description of arrangements to ensure access to specialty care providers and centers in and out of New York State, standing referrals, specialist physicians to function as PCP, out of plan referrals, and continuation of existing relationships (out-of-plan) for diagnosis and treatment of rare disorders.
- 2. A description of appropriate service delivery for children with disabilities. This may include a description of methods for interacting with school districts, preschool services, child protective service agencies, early intervention officials, behavioral health, and disability and advocacy organizations and School Based Health Centers.
- 3. A description of the pediatric provider and sub-specialist network, including contractual relationships with tertiary institutions to meet the health care needs of children with disabilities

# V. ADDITIONAL ADA RESPONSIBILITIES FOR PUBLIC ACCOMMODATIONS

Please note that Title III of the ADA applies to all non-governmental providers of health care. Title III of the Americans With Disabilities Act prohibits discrimination on the basis of disability in the full and equal enjoyment of goods, services, facilities, privileges, advantages or accommodations of any place of public accommodation. A public accommodation is a private entity that owns, leases or leases to, or operates a place of public accommodation. Places of public accommodation identified by the ADA include, but are not limited to, stores (including pharmacies) offices (including doctors' offices), hospitals, health care providers, and social service centers.

New and altered areas and facilities must be as accessible as possible. Barriers must be removed from existing facilities when it is readily achievable, defined by the ADA as easily accomplishable without much difficulty or expense. Factors to be considered when determining if barrier removal is readily achievable include the cost of the action, the financial resources of the site involved, and, if applicable, the overall financial resources of any parent corporation or entity. If barrier removal is not readily achievable, the ADA requires alternate methods of making goods and services available. New facilities must be accessible unless structurally impracticable.

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New York State Department of Health Guidelines of Federal Americans with Disabilities Act APPENDIX J Title III also requires places of public accommodation to provide any auxiliary aids and services that are needed to ensure equal access to the services it offers, unless a fundamental alteration in the nature of services or an undue burden would result. Auxiliary aids include but are not limited to qualified sign interpreters, assistive listening systems, readers, large print materials, etc. Undue burden is defined as "significant difficulty or expense". The factors to be considered in determining "undue burden" include, but are not limited to, the nature and cost of the action required and the overall financial resources of the provider. "Undue burden" is a higher standard than "readily achievable" in that it requires a greater level of effort on the part of the public accommodation.

Please note also that the ADA is not the only law applicable for people with disabilities. In some cases, State or local laws require more than the ADA. For example, New York City's Human Rights Law, which also prohibits discrimination against people with disabilities, includes people whose impairments are not as "substantial" as the narrower ADA and uses the higher "undue burden" ("reasonable") standard where the ADA requires only that which is "readily achievable". New York City's Building Code does not permit access waivers for newly constructed facilities and requires incorporation of access features as existing facilities are renovated. Finally, the State Hospital code sets a higher standard than the ADA for provision of communication (such as sign language interpreters) for services provided at most hospitals, even on an outpatient basis.

Medicaid Advantage Contract 2016 - 2020

New York State Department of Health Guidelines of Federal Americans with Disabilities Act APPENDIX J

<b>Contractor:</b>	

# Appendix K

# Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles

List of Medicare Advantage Products to be Linked to Medicaid Advantage:

Plan Name:	<b>Contract #:</b>	Plan ID:

Medicaid Advantage Contract 2016 - 2020

Benefit Package: APPENDIX K, K-1, K-1A, K-2 and K-3

# Appendix K-1

Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles		
Category of Service Description of Covered Services		
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium	
Inpatient Hospital Care Including Substance Abuse and Rehabilitation Services	Up to 365 days per year (366 days for leap year).	
Inpatient Mental Health	Medically necessary care, including days in excess of the Medicare 190-day lifetime maximum.	
Skilled Nursing Facility	Medicare covered care provided in a skilled nursing facility. Covered for up to 100 days each benefit period. No prior hospital stay required.	
Home Health	Medically necessary intermittent skilled nursing care, home health aide services and rehabilitation services. Also includes non-Medicare covered home health services (e.g., home health aide services with nursing supervision to medically unstable individuals).	
PCP Office Visits	Primary care doctor office visits.	
Specialist Office Visits	Specialist office visits.	
Chiropractic	Manual manipulation of the spine to correct subluxation provided by chiropractors or other qualified providers.	
Podiatry	Medically necessary foot care, including care for medical conditions affecting lower limbs, not subject to co- payment. Visits for routine foot care up to four (4) visits per year.	
Outpatient Mental Health	Individual and group therapy visits. Enrollee must be able to self-refer for one assessment from a network provider in a twelve (12) month period.	
Outpatient Substance Abuse	Individual and group visits. Enrollee must be able to self- refer for one assessment from a network provider in a twelve (12) month period.	
Outpatient Surgery	Medically necessary visits to an ambulatory surgery center or outpatient hospital facility.	

Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles		
Category of Service	Description of Covered Services	
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium	
Ambulance	Transportation provided by an ambulance service, including air ambulance. Emergency transportation if for the purpose of obtaining hospital services for an Enrollee who suffers from severe, life-threatening or potentially disabling conditions which require the provision of emergency services while the Enrollee is being transported. Includes transportation to a hospital emergency department generated by telephoning 911.	
Emergency Department Care	Care provided in an Emergency Department subject to prudent layperson standard. Co-payments waived if admitted to the hospital within 24 hours for the same condition.	
Urgent Care	Urgently needed care in most cases outside the plan's service area.	
Outpatient Rehabilitation (OT, PT, Speech)	Occupational therapy, physical therapy and speech and language therapy. (Medicaid covered OTand ST are limited to twenty (20) visits per therapy per calendar year and Medicaid-covered PT is limited to forty (40) visits per calendar year except for children under age 21 and the developmentally disabled)	
Durable Medical Equipment (DME)	Medicare and Medicaid covered durable medical equipment, including devices and equipment other than medical/surgical supplies, enteral/parenteral formula, and prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use. Must be ordered by a qualified practitioner. No homebound prerequisite and including non-Medicare DME covered by Medicaid (e.g. tub stool; grab bars).	
Prosthetics	Medicare and Medicaid covered prosthetics, orthotics and orthopedic footwear.	

Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles		
Category of Service	Description of Covered Services	
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium	
Diabetes Monitoring	Diabetes self-monitoring, management training and supplies, including coverage for glucose monitors, test strips, and lancets. OTC diabetic supplies such as 2x2 gauze pads, alcohol swabs/pads, insulin syringes and needles are covered by Part D.	
Diagnostic Testing	Diagnostic tests, x-rays, lab services and radiation therapy.	
Bone Mass Measurement	Bone Mass Measurement for people at risk.	
Colorectal Screening	Colorectal screening for people age 50 and older.	
Immunizations	Influenza (Flu) and Pneumococcal Disease vaccines, and , Hepatitis B vaccine for people in high-risk settings.	
Mammograms	Annual screening for individuals age 40 and older. No referral necessary.	
Pap Smear and Pelvic Exams	Pap smears and Pelvic Exams.	
Prostate Cancer Screening	Prostate Cancer Screening exams for individuals age 50 and older.	
Outpatient Drugs	All Medicare Part B covered prescription drugs and other drugs obtained by a provider and administered in a physician office or clinic setting covered by Medicaid. (No Part D)	
Hearing Services	Medicare and Medicaid hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, ear molds, batteries, special fittings and replacement parts.	

for Dual Eligibles		
Category of Service	Description of Covered Services	
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium	
Vision Care Services	Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and polycarbonate lenses, artificial eyes (stock or custom-made), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed.	
Routine Physical Exam 1/year	Up to one routine physical per year.	
Private Duty Nursing	Medically necessary private duty nursing services in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.	
Medicare Part D Prescription Drug Benefit as Approved by CMS	Member responsible for co-pays.	
Assistive Technology (CFCO Only) <sup>1</sup>	Items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an Enrollee's independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.	
ADL and IADL skill acquisition, maintenance and enhancement (CFCO Only) <sup>1</sup>	Services intended to maximize the Enrollee's independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.	

Combined Medicare Advantage and Medicaid Advantage Benefit Package

Combined Medicare Advantage and Medicaid Advantage Benefit Package	
for Dual Eligibles	
Category of Service	Description of Covered Services
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium
Community Transitional Services (CFCO Only) <sup>1</sup>	Assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.
Moving Assistance (CFCO Only) <sup>1</sup>	Assistance to physically move an Enrollee's furnishings and other belongings to the community-based setting where the Enrollee will reside.
Environmental Modifications (CFCO Only) <sup>1</sup>	Internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.
Vehicle Modifications (CFCO Only) <sup>1</sup>	Modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.
Personal Care Services (CFCO Only) <sup>1</sup>	Includes medically necessary assistance with Activities of Daily Living (ADLs), Instrumental Activities of Daily Living (IADLs) and health-related tasks through hands- on assistance, supervision, and/or cueing.
Social and Environmental Supports (CFCO Only) <sup>1</sup>	Services and items to support member's medical need. May include home maintenance tasks, homemaker/chore services, housing improvement, and respite care.
Home Delivered and Congregate Meals (CFCO Only) <sup>1</sup>	Meals provided at home or in congregate settings, e.g., senior centers to individuals unable to prepare meals or to have them prepared.
Personal Emergency Response Services (PERS) (CFCO Only) <sup>1</sup>	Electronic device that enables individuals to secure help in a physical, emotional or environmental emergency.
Home Health Aide Services (CFCO Only) <sup>1</sup>	Medically necessary intermittent skilled nursing care, home health aide services and rehabilitation services. Also includes non-Medicare covered home health services (e.g., home health aide services with nursing supervision to medically unstable individuals).
Optional Medicaid Benefits (if not included in Part C): See list below:	

Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles	
Category of Service Description of Covered Services	
	Note: The Medicaid Advantage Capitation will cover all Medicare Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co- insurance amounts, as well as any Medicare subscriber premium
Transportation – Non-emergency	Transportation essential for an enrollee to obtain necessary medical care and services under the plan's
(Optional benefit outside of NYC)	benefits or Medicaid fee-for-service. Includes ambulette, invalid coach, taxicab, livery, public transportation, or other means appropriate to the enrollee's medical condition and a transportation attendant to accompany the enrollee, if necessary.
Dental ( <i>Optional benefit outside of NYC</i> )	Medicaid covered dental services including necessary preventive, prophylactic and other routine dental care, services and supplies and dental prosthetics to alleviate a serious health condition. Ambulatory or inpatient surgical dental services subject to prior authorization.
Additional Part C Benefits, if any: List on Appendix K-1A for each linked Medicare Advantage Product.	× •

<sup>1</sup>CFCO additions to Benefit Package effective upon official notification from SDOH.

Medicaid Advantage Contract 2016 - 2020

Benefit Package: APPENDIX K, K-1, K-1A, K-2 and K-3

# Appendix K-1A

Combined Medicare Advantage and Medicaid Advantage Benefit Package for Dual Eligibles	
Contractor:	
Medicare Advantage	Product: Additional Part C Benefit(s)
Contract Number:	
Plan ID:	
Health/Wellness Education Part C	Examples include (but are not limited to): general health
Benefit:	education classes, parenting classes, smoking cessation
(Use examples from the box on the	classes, childbirth education, nutrition counseling or
right and list services to be included in this benefit, if covered:)	training, newsletters, congestive heart program, health club membership/fitness classes, nurse hotline, disease management.
Other Additional Part C Benefit	
Other Additional Part C Benefit	
Other Additional Part C Benefit	

## Appendix K-2

## DESCRIPTION OF MEDICAID SERVICES INCLUDED IN COMBINED MEDICARE ADVANTAGE AND MEDICAID ADVANTAGE BENEFIT PACKAGE FOR DUAL ELIGIBLES:

#### 1. Medicare Cost Sharing

All Part C Enrollee cost sharing, encompassing all deductibles, co-pays and co-insurance amounts as well as any subscriber premium.

#### 2. Inpatient Mental Health Over 190-Day Lifetime Limit

All inpatient mental health services, including voluntary or involuntary admissions for mental health services over the Medicare 190-Day Lifetime Limit. The Contractor may provide the covered benefit for medically necessary mental health impatient services through hospitals licensed pursuant to Article 28 of the New York State P.H.L. and Article 31 of New York Mental Hygiene Law.

#### 3. Non-Medicare Covered Home Health Services

Medicaid covered home health services include the provision of skilled services not covered by Medicare (e.g. physical therapist to supervise maintenance program for patients who have reached their maximum restorative potential or nurse to pre-fill syringes for disabled individuals with diabetes) and /or home health aide services as required by an approved plan of care developed by a certified home health agency.

#### 4. Non-Medicare Covered Durable Medical Equipment

Medicare and Medicaid covered durable medical equipment, including devices and equipment other than medical/surgical supplies, enteral/parenteral formula, and prosthetic or orthotic appliances having the following characteristics: can withstand repeated use for a protracted period of time; are primarily and customarily used for medical purposes; are generally not useful to a person in the absence of illness or injury and are usually fitted, designed or fashioned for a particular individual's use.

#### 5. Private Duty Nursing Services

Private duty nursing services provided by a person possessing a license and current registration from the NYS Education Department to practice as a registered professional nurse or licensed practical nurse. Private duty nursing services can be provided through an approved certified home health agency, a licensed home care agency, or a private Practitioner.

Private duty nursing services are covered when determined by the attending physician to be medically necessary. Nursing services may be intermittent, part-time or continuous and must be

provided in an Enrollee's home in accordance with the ordering physician, registered physician assistant or certified nurse practitioner's written treatment plan.

### 6. Hearing Services

Hearing services and products when medically necessary to alleviate disability caused by the loss or impairment of hearing. Services include hearing aid selecting, fitting, and dispensing; hearing aid checks following dispensing, conformity evaluations and hearing aid repairs; audiology services including examinations and testing, hearing aid evaluations and hearing aid prescriptions; and hearing aid products including hearing aids, ear molds, special fittings and replacement parts.

## 7. Vision Services

Services of optometrists, ophthalmologists and ophthalmic dispensers including eyeglasses, medically necessary contact lenses and polycarbonate lenses, artificial eyes (stock or custommade), low vision aids and low vision services. Coverage also includes the repair or replacement of parts. Coverage also includes examinations for diagnosis and treatment for visual defects and/or eye disease. Examinations for refraction are limited to every two (2) years unless otherwise justified as medically necessary. Eyeglasses do not require changing more frequently than every two (2) years unless medically necessary or unless the glasses are lost, damaged or destroyed.

If the Contractor does not provide upgraded eyeglass frames or additional features (such as scratch coating, progressive lenses or photo-gray lenses) as part of its covered vision benefit, the Contractor cannot apply the cost of its covered eyeglass benefit to the total cost of the eyeglasses the Enrollee wants and bill only the difference to the Enrollee. For example, if the Contractor covers only standard bifocal lenses and the Enrollee wants no-line bifocal lenses, the Enrollee must choose between taking the standard bifocal or paying the full price of the no-line bifocal lenses (not just the difference between the cost of the bifocal lenses and the no-line lenses). However, the Enrollee may pay for upgraded lenses as a private customer and have the Contractor pay for the frames or pay for upgraded frames as a private customer and have the Contractor pay for the lenses. The Enrollee must be informed of this fact by the vision care provider at the time that the glasses are ordered.

As described in Section 10.9 of this Agreement, Enrollees may self-refer to Article 28 clinics affiliated with the College of Optometry of the State University of New York to obtain covered optometry services.

## 8. Personal Care Services (CFCO Only)<sup>1</sup>

Includes medically necessary assistance with ADLs, IADLs, and health-related tasks through hands-on assistance, supervision, and/or cueing. Such services must be essential to the maintenance of the Enrollee's health and safety in his or her own home. Personal care must be medically necessary, ordered by the Enrollee's physician and provided by a qualified person as defined in Part 700.2(b)(14) 10 NYCRR, in accordance with a plan of care.

#### 9. Social and Environmental Supports (CFCO Only)<sup>1</sup>

Social and environmental supports are services and items that support the medical needs of the Enrollees and are included in an Enrollee's plan of care. These services and items include but are not limited to the following: home maintenance tasks, homemaker/chore services, housing improvement, and respite care.

#### 10. Home Delivered and Congregate Meals (CFCO Only)<sup>1</sup>

Home delivered and congregate meals are meals provided at home or in congregate settings, e.g. senior centers to individuals unable to prepare meals or have them prepared.

#### 11. Personal Emergency Response System (CFCO Only)<sup>1</sup>

Personal Emergency Response Services (PERS) is an electronic device which enables certain highrisk patients to secure help in the event of a physical, emotional or environmental emergency. A variety of electronic alert systems now exist which employ different signaling devices. Such systems are usually connected to a patient's phone and signal a response center once a "help" button is activate. In the event of an emergency, the signal is received and appropriately acted upon by a response center.

#### 12. Assistive Technology (CFCO Only)<sup>1</sup>

Items, pieces of equipment, product systems, or instruments of technology, whether acquired commercially, modified, or customized, that increase an enrollee's independence or substitutes for human assistance that would otherwise be authorized, e.g., personal care services.

#### 13. ADL and IADL Skill Acquisition, Maintenance, and Enhancement (CFCO Only)<sup>1</sup>

Services intended to maximize the Enrollee's independence and/or promote integration into the community by addressing the skills needed for the Enrollee to perform ADLs and IADLs. This service may include assessment, training, supervision, cueing, or hands-on assistance to help an Enrollee perform specific tasks.

#### 14. Community Transitional Services (CFCO Only)<sup>1</sup>

Assistance to an Enrollee who is transitioning from an institutional setting to a home in the community. This service includes tasks related to setting up a household.

#### 15. Moving Assistance (CFCO Only)<sup>1</sup>

Assistance to physically move an Enrollee's furnishings and other belongings to the communitybased setting where the Enrollee will reside.

#### 16. Environmental Modifications (e-mods) (CFCO Only)<sup>1</sup>

Internal and external adaptations to an Enrollee's residence when the adaptations are beyond the scope of what is currently covered under the social and environmental supports benefit.

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#### **17. Vehicle Modifications (CFCO Only)**<sup>1</sup>

Modifications to a vehicle that is the primary means of transportation for the Enrollee and when the modifications are necessary to increase the Enrollee's independence and inclusion in the community.

#### **18. Dental Services (optional benefit outside of NYC)**

Dental services include, but shall not be limited to, preventive, prophylactic and other routine dental care, services, supplies and dental prosthetics required to alleviate a serious health condition, including one which affects employability.

Dental surgery performed in an ambulatory or inpatient setting is the responsibility of the Contractor whether dental services are a covered plan benefit, or not. Inpatient claims and referred ambulatory claims for dental services ancillary to dental surgery provided in an inpatient or outpatient hospital setting are the responsibility of the Contractor. In these situations, the professional services of the dentist are covered by Medicaid fee-for-service. The Contractor should set up procedures to prior approve dental services provided in inpatient and ambulatory settings.

Enrollees may self-refer to Article 28 clinics operated by academic dental centers to obtain covered dental services.

If Contractor's Benefit Package excludes dental services:

- i) Enrollees may obtain routine exams, orthodontic services and appliances, dental office surgery, fillings, prophylaxis, and other Medicaid covered dental services from any qualified Medicaid provider who shall claim reimbursement from eMedNY; and
- ii) Inpatient and referred ambulatory claims for medical services provided in an inpatient or outpatient hospital setting in conjunction with a dental procedure (e.g. anesthesiology, x-rays), are the responsibility of the Contractor. In these situations, the professional services of the dentist are covered Medicaid fee-for-service.

#### **19.** Non-Emergency Transportation (optional benefit outside of NYC)

Transportation expenses are covered when transportation is essential in order for an Enrollee to obtain necessary medical care and services which are covered under the Medicaid program (either as part of the Contractor's Benefit Package or by fee-for-service Medicaid). Non-emergent transportation guidelines may be developed in conjunction with the LDSS, based on the LDSS' approved transportation plan. The Contractor is required to use only approved Medicaid ambulette vendors to provide ambulette transportation services to Medicaid Advantage Enrollees.

Transportation services means transportation by ambulance, ambulette, fixed wing or airplane transport, invalid coach, taxicab, livery, public transportation, or other means appropriate to the Enrollee's medical condition; and a transportation attendant to accompany the Enrollee, if necessary. Such services may include the transportation attendant's transportation, meals, lodging

and salary; however, no salary will be paid to a transportation attendant who is a member of the Enrollee's family.

When the Contractor is capitated for non-emergency transportation, the Contractor is also responsible for providing transportation for an Enrollee to obtain Medicaid covered services that are not part of the Contractor's Benefit Package.

For Contractors that cover non-emergency transportation in the Medicaid Advantage Benefit Package, transportation costs to MMTP services may be reimbursed by Medicaid FFS in accordance with the LDSS transportation policies in local districts in which there is a systematic method to discretely identify and reimburse such transportation costs.

For Enrollees with disabilities, the method of transportation must reasonably accommodate their needs, taking into account the severity and nature of the disability.

<sup>1</sup>CFCO additions to Benefit Package effective upon official notification from SDOH.

## CONTRACTOR COVERAGE OF OPTIONAL SERVICES MEDICAID ADVANTAGE BENEFIT PACKAGE

Contractor: \_\_\_\_\_

	Medicaid Advantage Coverage Status	
Service Area	Dental Services	Non-Emergency Transportation

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Benefit Package: APPENDIX K, K-1, K-1A, K-2 and K-3

## Appendix K-3

#### **NON-COVERED SERVICES**

The following services will not be the responsibility of the Contractor under the Medicare/Medicaid program:

#### 1. Services Covered by Direct Reimbursement from Original Medicare

- Hospice services provided to Medicare Advantage members
- Other services deemed to be covered by Original Medicare by CMS

#### 2. Services Covered by Medicaid Fee for Service

- Out of network Family Planning services provided under the direct access provisions of the waiver
- Skilled Nursing Facility (SNF) days not covered by Medicare
- Medicaid Pharmacy Benefits allowed by State Law (select drug categories excluded from the Medicare Part D benefit), and also certain Medical Supplies and Enteral Formula when not covered by Medicare. Methadone Maintenance Treatment Programs
- Certain Mental Health Services, including:
  - Intensive Psychiatric Rehabilitation Treatment Programs
  - o Day Treatment
  - Continuing Day Treatment
  - Case Management for Seriously and Persistently Mentally III (sponsored by state or local mental health units)
  - Partial Hospitalizations
  - Assertive Community Treatment (ACT)
  - Personalized Recovery Oriented Services (PROS)
- Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs
- Office for People With Developmental Disabilities (OPWDD) Services
- Comprehensive Medicaid Case Management
- Directly Observed Therapy for Tuberculosis Disease
- AIDS Adult Day Health Care
- HIV COBRA Case Management
- Adult Day Health Care

#### 3. Medicaid Advantage Program Optional Benefits

Optional benefits will be covered Medicaid fee for service if the Contractor elects not to cover these services in their Medicaid Advantage Product. Currently the only two (2) optional benefits are:

- Non-Emergency Transportation Services
- Dental Service

#### 4. Other Non-Covered Services

• Conversion or Reparative Therapy

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Benefit Package: APPENDIX K, K-1, K-1A, K-2 and K-3

#### **DESCRIPTION OF NON-COVERED SERVICES**

The following services are excluded from the Contractor's Medicare and Medicaid Benefit Packages, and are covered, in most instances, by Medicare or Medicaid fee-for-service:

#### 1. Hospice Services Provided to Medicaid Advantage Enrollees

Hospice services provided to Medicare Advantage Enrollees by Medicare approved hospice providers are directly reimbursed by Medicare. Hospice is a coordinated program of home and inpatient care that provides non-curative medical and support services for persons certified by a physician to be terminally ill with a life expectancy of twelve (12) months or less. Hospice programs provide patients and families with palliative and supportive care to meet the special needs arising out of physical, psychological, spiritual, social and economic stresses which are experienced during the final stages of illness and during dying and bereavement.

Hospices are organizations which must be certified under Article 40 of the NYS P.H.L. and approved by Medicare. All services must be provided by qualified employees and volunteers of the hospice or by qualified staff through contractual arrangements to the extent permitted by federal and state requirements. All services must be provided according to a written plan of care which reflects the changing needs of the patient/family.

If an Enrollee in the Contractor's plan becomes terminally ill and receives Hospice Program services, he or she may remain enrolled and continue to access the Contractor's Benefit Package while Hospice costs are paid for by Medicare fee-for-service.

#### 2. Other Services Deemed to be Covered by Original Medicare by CMS

#### 3. Residential Health Care Facility Days Not Covered by Medicare

Residential Health Care Facility days for Medicaid Advantage Enrollees in excess of the first one hundred (100) days in the benefit period are covered by Medicaid on a fee for service basis.

#### 4. Prescription Drugs Permitted by State Law, Certain Medical Supplies and Enteral Formulas Not Covered by Medicare

NYS Medicaid continues to provide coverage for categories of drugs excluded from the Medicare Part D benefit such as barbiturates, benzodiazepines, and some prescription vitamins, and some non-prescription drugs. Certain medical/surgical supplies and enteral formula covered by Medicaid and not included in the Contractor's Medicare Advantage Benefit Package also will be paid for by Medicaid fee-for-service. Medical/surgical supplies are items other than drugs, prosthetic or orthotic appliances, or DME, which have been ordered by a qualified practitioner in the treatment of a specific medical condition and which are: consumable, non-reusable, disposable, or for a specific rather than incidental purpose, and generally have no salvageable value (e.g. gauze pads, bandages and diapers). Pharmaceuticals and medical supplies routinely furnished or administered as part of a clinic or office visit are covered by the Contractor. Enteral formula and nutritional supplements is limited to individuals who cannot obtain nutrition through any other means, and to the following three conditions: 1) tube-fed

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individuals who cannot chew or swallow food and must obtain nutrition through formula via tube; 2) individuals with rare inborn metabolic disorders requiring specific medical formulas to provide essential nutrients not available through any other means; and 3) children who require medical formulas due to mitigating factors in growth and development. Coverage of certain inherited disease of amino acid and organic acid metabolism shall include modified solid food products that are low-protein or which contain modified protein.

#### 5. Out of Network Family Planning Services

As described in Sections 10.6 and 10.9 of this Agreement, out of network family planning services provided by qualified Medicaid providers to plan enrollees will be directly reimbursed by Medicaid fee-for-service at the Medicaid fee schedule. "Family Planning and Reproductive Health Services" means those health services which enable Enrollees, including minors who may be sexually active, to prevent or reduce the incidence of unwanted pregnancy. These include: diagnosis and all medically necessary treatment, sterilization, screening and treatment for sexually transmissible diseases and screening for disease and pregnancy.

Also included are HIV counseling and testing when provided as part of a family planning visit. Additionally, reproductive health care includes coverage of all medically necessary abortions. Elective induced abortions must be covered for New York City recipients. Fertility services are not covered.

#### 6. Dental (when not in benefit package)

(See description in Appendix K-2)

#### 7. Non-Emergency Transportation (when not in benefit package)

(See description in Appendix K-2)

#### 8. Methadone Maintenance Treatment Program (MMTP)

MMTP consists of drug detoxification, drug dependence counseling, and rehabilitation services which include chemical management of the patient with methadone. Facilities authorized to provide methadone maintenance treatment certified by the Office of Alcohol and Substance Abuse Services (OASAS) under Part 828 of 14 NYCRR.

#### 9. Certain Mental Health Services

The Contractor is not responsible for the provision and payment of the following services, which are reimbursed through Medicaid fee-for-service.

#### a. Intensive Psychiatric Rehabilitation Treatment Programs (IPRT)

IPRT is a time-limited active psychiatric rehabilitation designed to assist a patient in forming and achieving mutually agreed upon goals in living, learning, working and social

environments and to intervene with psychiatric rehabilitative technologies to overcome functional disabilities. IPRT services are certified by OMH under Part 587 of 14 NYCRR.

#### b. Day Treatment

Day Treatment is a combination of diagnostic, treatment, and rehabilitative procedures which, through supervised and planned activities and extensive client-staff interaction, provides the services of the clinic treatment program, as well as social training, task and skill training and socialization activities. These services are certified by OMH under Part 587 of 14 NYCRR.

#### c. Continuing Day Treatment

Continuing Day Treatment is designed to maintain or enhance current levels of functioning and skills, maintain community living, and develop self-awareness and self-esteem. It includes: assessment and treatment planning, discharge planning, medication therapy, medication education, case management, health screening and referral, rehabilitative readiness development, psychiatric rehabilitative readiness determination and referral, and symptom management. These services are certified by OMH under Part 587 of 14 NYCRR.

# d. Case Management for Seriously and Persistently Mentally Ill Sponsored by State or Local Mental Health Units

The target population consists of individuals who are seriously and persistently mentally ill (SPMI), require intensive, personal and proactive intervention to help them obtain those services which will permit functioning in the community and either have symptomology which is difficult to treat in the existing mental health care system or are unwilling or unable to adapt to the existing mental health care system. Three case management models are currently operated pursuant to an agreement with OMH or a local governmental unit, and receive Medicaid reimbursement pursuant to Part 506 of 14 NYCRR.

Please note: See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

#### e. Partial Hospitalization Not Covered by Medicare

Provides active treatment designed to stabilize and ameliorate acute systems, serves as an alternative to inpatient hospitalization, or reduces the length of a hospital stay within a medically supervised program by providing the following: assessment and treatment planning; health screening and referral; symptom management; medication therapy; medication education; verbal therapy; case management; psychiatric rehabilitative readiness determination and referral and crisis intervention. These services are certified by OMH under Part 587 of 14 NYCRR.

#### f. Assertive Community Treatment (ACT)

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ACT is a mobile team-based approach to delivering comprehensive and flexible treatment, rehabilitation, case management and support services to individuals in their natural living setting. ACT programs deliver integrated services to recipients and adjust services over time to meet the recipient's goals and changing needs. They are operated pursuant to approval or certification by OMH; and receive Medicaid reimbursement pursuant to Part 508 of 14 NYCRR.

#### g. Personalized Recovery Oriented Services (PROS)

PROS, licensed and reimbursed pursuant to Part 512 of 14 NYCRR, are designed to assist individuals in recovery from the disabling effects of mental illness through the coordinated delivery of a customized array of rehabilitation, treatment, and support services in traditional settings and in off-site locations. Specific components of PROS include Community Rehabilitation and Support, Intensive Rehabilitation, Ongoing Rehabilitation and Support and Clinical Treatment.

#### 10. Rehabilitation Services Provided to Residents of OMH Licensed Community Residences (CRs) and Family Based Treatment Programs, as follows:

#### a. OMH Licensed CRs

Rehabilitative services in community residences are interventions, therapies and activities which are medically therapeutic and remedial in nature, and are medically necessary for the maximum reduction of functional and adaptive behavior defects associated with a person's mental illness.

#### b. Family-Based Treatment

Rehabilitative services in family-based treatment programs are intended to provide treatment to seriously emotionally disturbed children and youth to promote their successful functioning and integration into the family, community, school or independent living situations. Such services are provided in consideration of a child's developmental stage. Children determined eligible for admission are placed in surrogate family homes for care and treatment. These services are certified by OMH under Section 586.3, and Parts 594 and 595 of 14 NYCRR.

#### **11. Office for People With Developmental Disabilities Services**

# a. Long Term Therapy Services Provided by Article 16-Clinic Treatment Facilities or Article 28 Facilities

These services are provided to persons with developmental disabilities including medical or remedial services recommended by a physician or other licensed practitioner of the healing arts for a maximum reduction of the effects of physical or mental disability and restoration of the person to his or her best possible functional level. It also includes the fitting, training, and modification of assistive devices by licensed practitioners or trained others under their direct supervision. Such services are designed to ameliorate or limit the disabling condition and to allow the person to remain in or move to, the least restrictive residential and/or day setting. These services are certified by OPWDD under Part 679 of 14 NYCRR (or they are provided by Article 28 Diagnostic and Treatment Centers that are explicitly designated by the SDOH as serving primarily persons with developmental disabilities). If care of this nature is provided in facilities other than Article 28 or Article 16 centers, it is a covered service.

#### **b. Day Treatment**

A planned combination of diagnostic, treatment and rehabilitation services provided to developmentally disabled individuals in need of a broad range of services, but who do not need intensive twenty-four (24) hour care and medical supervision. The services provided as identified in the comprehensive assessment may include nutrition, recreation, self-care, independent living, therapies, nursing, and transportation services. These services are generally provided in an Intermediate Care Facility (ICF) or a comparable setting. These services are certified by OPWDD under Part 690 of 14 NYCRR.

#### c. Medicaid Service Coordination (MSC)

Medicaid Service Coordination (MSC) is a Medicaid State Plan service provided by OPWDD which assists persons with developmental disabilities to gain access to necessary services and supports appropriate to the needs of the needs of the individual. MSC is provided by qualified service coordinators and uses a person centered planning process in developing, implementing and maintaining an Individualized Service Plan (ISP) with and for a person with developmental disabilities. MSC promotes the concepts of a choice, individualized services and consumer satisfaction.

MSC is provided by authorized vendors who have a contract with OPWDD, and who are paid monthly pursuant to such contract. Persons who receive MSC must not permanently reside in an ICF for persons with developmental disabilities, a developmental center, a skilled nursing facility or any other hospital or Medical Assistance institutional setting that provides service coordination. They must also not concurrently be enrolled in any other comprehensive Medicaid long term service coordination program/service, including the Care at Home Waiver.

Please note: See generic definition of Comprehensive Medicaid Case Management (CMCM) in this section.

#### d. Home And Community Based Services Waivers (HCBS)

The Home and Community-Based Services Waiver serves persons with developmental disabilities who would otherwise be admitted to an ICF/MR if waiver services were not provided. HCBS waivers services include residential habilitation, day habilitation, prevocational, supported work, respite, adaptive devices, consolidated supports and services, environmental modifications, family education and training, live-in caregiver,

and plan of care support services. These services are authorized pursuant to a waiver under Section 1915(c) of the Social Security Act (SSA).

#### e. Services Provided Through the Care At Home Program (OPWDD)

The OPWDD Care at Home III, Care at Home IV, and Care at Home VI waivers, serve children who would otherwise not be eligible for Medicaid because of their parents' income and resources, and who would otherwise be eligible for an ICF/MR level of care. Care at Home waiver services include service coordination, respite and assistive technologies. Care at Home waiver services are authorized pursuant to a waiver under Section 1915(c) of the (SSA).

#### 12. Comprehensive Medicaid Case Management (CMCM)

A program which provides "social work" case management referral services to a targeted population (e.g.: teens, mentally ill). A CMCM case manager will assist a client in accessing necessary services in accordance with goals contained in a written case management plan. CMCM programs do not provide services directly, but refer to a wide range of service providers. The nature of these services include: medical, social, psycho-social, education, employment, financial, and mental health. CMCM referral to community service agencies and/or medical providers requires the case manager to work out a mutually agreeable case coordination approach with the agency/medical providers. Consequently, if an Enrollee of the Contractor is participating in a CMCM program, the Contractor should work collaboratively with the CMCM case manager to coordinate the provision of services covered by the Contractor. CMCM programs will be instructed on how to identify a managed care Enrollee on eMedNY so that the program can contact the Contractor or to coordinate service provision.

#### **13. Directly Observed Therapy for Tuberculosis Disease**

Tuberculosis directly observed therapy (TB/DOT) is the direct observation of oral ingestion of TB medications to assure patient adherence to the physician's prescribed medication regimen. While the clinical management of tuberculosis is covered in the Benefit Package, TB/DOT where applicable, can be billed directly to MMIS by any SDOH approved fee-for-service Medicaid TB/DOT Provider. The Contractor remains responsible for communicating, cooperating and coordinating clinical management of TB with the TB/DOT Provider.

#### 14. AIDS Adult Day Health Care

Adult Day Health Care Programs (ADHCP) are programs designed to assist individuals with HIV disease to live more independently in the community or eliminate the need for residential health care services. Registrants in ADHCP require a greater range of comprehensive health care services than can be provided in any single setting, but do not require the level of services provided in a residential health care setting. Regulations require that a person enrolled in an ADHCP must require at least three (3) hours of health care delivered on the basis of at least one (1) visit per week. While health care services are broadly defined in this setting to include general medical care, nursing care, medication management, nutritional services, rehabilitative services, and

substance abuse and mental health services, the latter two (2) cannot be the sole reason for admission to the program. Admission criteria must include, at a minimum, the need for general medical care and nursing services.

#### 15. HIV COBRA Case Management

The HIV COBRA (Community Follow-up Program) Case Management Program is a program that provides intensive, family-centered case management and community follow-up activities by case managers, case management technicians, and community follow-up workers. Reimbursement is through an hourly rate billable to Medicaid. Reimbursable activities include intake, assessment, reassessment, service plan development and implementation, monitoring, advocacy, crisis intervention, exit planning, and case specific supervisory case-review conferencing.

#### **16.** Adult Day Health Care

Adult Day Health Care means care and services provided to a registrant in a residential health care facility or approved extension site under the medical direction of a physician and which is provided by personnel of the adult day health care program in accordance with a comprehensive assessment of care needs and an individualized health care plan, and providing ongoing implementation and coordination of the health care plan, and transportation.

**Registrant** means a person who is a nonresident of the residential health care facility, who is functionally impaired and not homebound, and who requires certain preventive, diagnostic, therapeutic, rehabilitative or palliative items or services provided by a general hospital, or residential health care facility; and whose assessed social and health care needs, in the professional judgment of the physician of record, nursing staff, Social Services and other professional personnel of the adult day health care program can be met satisfactorily in whole or in part by delivery of appropriate services in such program.

## **APPENDIX L**

## **Approved Capitation Payment Rates**

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Approved Capitation Payment Rates APPENDIX L

## **APPENDIX M**

## Service Area

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Service Area APPENDIX M

## Service Area

The Contractor's Medicaid Advantage service area is comprised of the following counties in their entirety:

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Service Area APPENDIX M

## **APPENDIX N**

## Reserved

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Reserved APPENDIX N

## **APPENDIX O**

# Requirements for Proof of Workers' Compensation and Disability Benefits Coverage

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Reserved APPENDIX P

## **Requirements for Proof of Coverage**

Unless the Contractor is a political sub-division of New York State, the Contractor shall provide proof, completed by the Contractor's insurance carrier and/or the Workers' Compensation Board, of coverage for:

- **1. Workers' Compensation**, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** Affidavit For New York Entities And Any Out-Of-State Entities With No Employees, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage Is Not Required; **OR**
  - b) C-105.2 Certificate of Workers' Compensation Insurance. PLEASE NOTE: The State Insurance Fund provides its own version of this form, the U-26.3; OR
  - c) **SI-12** Certificate of Workers' Compensation Self-Insurance, or **GSI-105.2** Certificate of Participation in Workers' Compensation Group Self-Insurance.
- 2. Disability Benefits Coverage, for which one of the following is incorporated into this Agreement herein as an attachment to Appendix O:
  - a) **CE-200** Affidavit For New York Entities And Any Out-Of-State Entities With No Employees, That New York State Workers' Compensation and/or Disability Benefits Insurance Coverage Is Not Required; **OR**
  - b) **DB-120.1** Certificate of Disability Benefits Insurance; **OR**
  - c) **DB-155** Certificate of Disability Benefits Self-Insurance.

#### NOTE: ACORD forms are <u>NOT</u> acceptable proof of coverage.

Reserved APPENDIX P

## **APPENDIX P**

Reserved

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Reserved APPENDIX P

## **APPENDIX Q**

Reserved

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Additional Specifications for the Medicaid Advantage Agreement APPENDIX R

## **APPENDIX R**

Additional Specifications for the Medicaid Advantage Agreement

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Additional Specifications for the Medicaid Advantage Agreement APPENDIX R

## Additional Specifications for the Medicaid Advantage Agreement

- 1. Contractor will give continuous attention to performance of its obligations herein for the duration of this Agreement and with the intent that the contracted services shall be provided and reports submitted in a timely manner as SDOH may prescribe.
- 2. Contractor will possess, at no cost to the State, all qualifications, licenses and permits to engage in the required business as may be required within the jurisdiction where the work specified is to be performed. Workers to be employed in the performance of this Agreement will possess the qualifications, training, licenses and permits as may be required within such jurisdiction.
- 3. Work for Hire Contract

If pursuant to this Agreement the Contractor will provide the SDOH with software or other copyrightable materials, this Agreement shall be considered a "Work for Hire Contract." The SDOH will be the sole owner of all source code and any software which is developed or included in the application software provided to the SDOH as a part of this Agreement.

- 4. Technology Purchases Notification -- The following provisions apply if this Agreement procures only "Technology"
  - a) For the purposes of this policy, "technology" applies to all services and commodities, voice/data/video and/or any related requirement, major software acquisitions, systems modifications or upgrades, etc., that result in a technical method of achieving a practical purpose or in improvements of productivity. The purchase can be as simple as an order for new or replacement personal computers, or for a consultant to design a new system, or as complex as a major systems improvement or innovation that changes how an agency conducts its business practices.
  - b) If this Agreement is for procurement of software over \$20,000, or other technology over \$50,000, or where the SDOH determines that the potential exists for coordinating purchases among State agencies and/or the purchase may be of interest to one or more other State agencies, PRIOR TO APPROVAL by OSC, this Agreement is subject to review by the Governor's Task Force on Information Resource Management.
  - c) The terms and conditions of this Agreement may be extended to any other State agency in New York.
- 5. Subcontracting

The Contractor agrees not to enter into any agreements with third party organizations for the performance of its obligations, in whole or in part, under this Agreement without the State's prior written approval of such third parties and the scope of the work to be performed by them. The State's approval of the scope of work and the subcontractor does not relieve the Contractor of its obligation to perform fully under this Agreement. 6. Sufficiency of Personnel and Equipment

If SDOH is of the opinion that the services required by the specifications cannot satisfactorily be performed because of insufficiency of personnel, SDOH shall have the authority to require the Contractor to use such additional personnel to take such steps necessary to perform the services satisfactorily at no additional cost to the State.

- 7. Provisions Upon Default
  - a) The services to be performed by the Contractor shall be at all times subject to the direction and control of the SDOH as to all matters arising in connection with or relating to this Agreement.
  - b) In the event that the Contractor, through any cause, fails to perform any of the terms, covenants or promises of this Agreement, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.
  - c) If, in the judgment of the SDOH, the Contractor acts in such a way which is likely to or does impair or prejudice the interests of the State, the SDOH acting for and on behalf of the State, shall thereupon have the right to terminate this Agreement by giving notice in writing of the fact and date of such termination to the Contractor, pursuant to Section 2 of this Agreement.
- 8. Minority And Women Owned Business Policy Statement

The SDOH recognizes the need to take affirmative action to ensure that Minority and Women Owned Business Enterprises are given the opportunity to participate in the performance of the SDOH's contracting program. This opportunity for full participation in our free enterprise system by traditionally socially and economically disadvantaged persons is essential to obtain social and economic equality and improve the functioning of the State economy.

It is the intention of the SDOH to provide Minority and Women Owned Business Enterprises with equal opportunity to bid on contracts awarded by this agency in accordance with the State Finance Law.

- 9. Insurance Requirements
  - a) The Contractor must without expense to the State procure and maintain, until final acceptance by the SDOH of the work covered by this Agreement, insurance of the kinds and in the amounts hereinafter provided, by insurance companies authorized to do such business in the State of New York covering all operations under this Agreement, whether performed by it or by subcontractors. Before commencing the work, the

Contractor shall furnish to the SDOH a certificate or certificates, in a form satisfactory to SDOH, showing that it has complied with the requirements of this section, which certificate or certificates shall state that the policies shall not be changed or cancelled until thirty days written notice has been given to SDOH. The kinds and amounts of required insurance are:

- i) A policy covering the obligations of the Contractor in accordance with the provisions of Chapter 41, Laws of 1914, as amended, known as the Workers' Compensation Law, and the Agreement shall be void and of no effect unless the Contractor procures such policy and maintains it until acceptance of the work.
- ii) Policies of Bodily Injury Liability and Property Damage Liability Insurance of the types hereinafter specified, each within limits of not less than \$500,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by one person in any one occurrence, and subject to that limit for that person, not less than \$1,000,000 for all damages arising out of bodily injury, including death at any time resulting therefrom sustained by two or more persons in any one occurrence, and not less than \$500,000 for damages arising out of damage to or destruction of property during any single occurrence and not less than \$1,000,000 aggregate for damages arising out of damage to or destruction of property during the policy period.
  - A) Contractor's Liability Insurance issued to and covering the liability of the Contractor with respect to all work performed by it under this Agreement.
  - B) Automobile Liability Insurance issued to and covering the liability of the People of the State of New York with respect to all operations under this Agreement, by the Contractor or by its subcontractors, including omissions and supervisory acts of the State.
- 10. Certification Regarding Debarment and Suspension
  - a) Regulations of the U.S. Department of Health and Human Services, located at Part 76 of Title 45 of the Code of Federal Regulations (CFR), implement Executive Orders 12549 and 12689 concerning debarment and suspension of participants in Federal program and activities. Executive Order 12549 provides that, to the extent permitted by law, Executive departments and agencies shall participate in a government wide system for non-procurement debarment and suspension. Executive Order 12689 extends the debarment and suspension policy to procurement activities of the Federal Government. A person who is debarred or suspended by a Federal agency is excluded from Federal financial and non-financial assistance and benefits under Federal programs and activities, both directly (primary covered transaction) and indirectly (lower tier covered transactions). Debarment or suspension by one Federal agency has government wide effect.
  - b) Pursuant to the above cited regulations, the SDOH (as a participant in a primary covered transaction) may not knowingly do business with a person who is debarred,

suspended, proposed for debarment, or subject to other government wide exclusion (including an exclusion from Medicare and State health care program participation on or after August 25, 1995), and the SDOH must require its contractors, as lower tier participants, to provide the certification as set forth below:

#### i) CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS

#### **Instructions for Certification**

- A) By signing this Agreement, the Contractor, as a lower tier participant, is providing the certification set out below.
- B) The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- C) The lower tier participant shall provide immediate written notice to the SDOH if at any time the lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.
- D) The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. The Contractor may contact the SDOH for assistance in obtaining a copy of those regulations.
- E) The lower tier participant agrees that it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR Subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- F) The lower tier participant further agrees that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transactions," without modification, in all lower tier covered transactions.
- G) A participant in a covered transaction may rely upon a certification of a participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR Subpart 9.4, debarred, suspended, ineligible, or

voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Excluded Parties List System.

- H) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- Except for transactions authorized under paragraph E of these instructions, if a
  participant in a covered transaction knowingly enters into a lower tier covered
  transaction with a person who is proposed for debarment under 48 CFR Subpart
  9.4, suspended, debarred, ineligible, or voluntarily excluded from participation
  in this transaction, in addition to other remedies available to the Federal
  Government, the department or agency with which this transaction originated
  may pursue available remedies, including suspension and/or debarment.
- ii) Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions
  - A) The lower tier participant certifies, by signing this Agreement, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department agency.
  - B) Where the lower tier participant is unable to certify to any of the statements in this certification, such participant shall attach an explanation to this Agreement.
- 11. Reports and Publications
  - a) Any materials, articles, papers, etc., developed by the Contractor pertaining to the MMC Program must be reviewed and approved by the SDOH for conformity with the policies and guidelines of the SDOH prior to dissemination and/or publication. It is agreed that such review will be conducted in an expeditious manner. Should the review result in any unresolved disagreements regarding content, the Contractor shall be free to publish in scholarly journals along with a disclaimer that the views within the Article or the policies reflected are not necessarily those of the New York State Department of Health.
  - b) Any publishable or otherwise reproducible material developed under or in the course of performing this Agreement, dealing with any aspect of performance under this Agreement, or of the results and accomplishments attained in such performance, shall be the sole and exclusive property of the State, and shall not be published or otherwise disseminated by the Contractor to any other party unless prior written approval is

secured from the SDOH or under circumstances as indicated in paragraph (a) above. Any and all net proceeds obtained by the Contractor resulting from any such publication shall belong to and be paid over to the State. The State shall have a perpetual royalty-free, non-exclusive and irrevocable right to reproduce, publish or otherwise use, and to authorize others to use, any such material for governmental purposes.

- c) No report, document or other data produced in whole or in part with the funds provided under this Agreement may be copyrighted by the Contractor or any of its employees, nor shall any notice of copyright be registered by the Contractor or any of its employees in connection with any report, document or other data developed pursuant to this Agreement.
- d) All reports, data sheets, documents, etc. generated under this Agreement shall be the sole and exclusive property of the SDOH. Upon completion or termination of this Agreement the Contractor shall deliver to the SDOH upon its demand all copies of materials relating to or pertaining to this Agreement. The Contractor shall have no right to disclose or use any of such material and documentation for any purpose whatsoever, without the prior written approval of the SDOH or its authorized agents.
- e) The Contractor, its officers, agents and employees and subcontractors shall treat all information, which is obtained by it through its performance under this Agreement, as confidential information to the extent required by the laws and regulations of the United States and laws and regulations of the State of New York.
- 12. Payment

Payment for claims/invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the Commissioner, in the Commissioner's sole discretion, due to extenuating circumstances. Such electronic payment shall be made in accordance with ordinary State procedures and practices. The Contractor shall comply with the State Comptroller's procedures to authorize electronic payments. Authorization forms are available at the State Comptroller's website at www.osc.state.ny.us/epay/index.htm, by email at <u>epunit@osc.state.ny.us</u> or by telephone at 518-474-6019. The Contractor acknowledges that it will not receive payment on any claims/invoices submitted under this Agreement if it does not comply with the State Comptroller's electronic payment procedures, except where the Commissioner has expressly authorized payment by paper check as set forth above.

In addition to the Electronic Payment Authorization Form, a Substitute Form W-9, must be on file with the Office of the State Comptroller, Bureau of Accounting Operations. Additional information and procedures for enrollment can be found at <u>http://www.osc.state.ny.us/epay</u>.

Completed W-9 forms should be submitted to the following address:

NYS Office of the State Comptroller Bureau of Accounting Operations Warrant & Payment Control Unit 110 State Street, 9<sup>th</sup> Floor Albany, NY 12236

#### 13. Provisions Related to New York State Procurement Lobbying Law

The State reserves the right to terminate this Agreement in the event it is found that the certification filed by the Contractor in accordance with New York State Finance Law § 139-k was intentionally false or intentionally incomplete. Upon such finding, the State may exercise its termination right by providing written notice to the Contractor in accordance with the written notification terms of this Agreement.

14. Provisions Related to New York State Information Security Breach and Notification Act

Contractor shall comply with the provisions of the New York State Information Security Breach and Notification Act (General Business Law Section 899-aa; State Technology Law Section 208). Contractor shall be liable for the costs associated with such breach if caused by Contractor's negligent or willful acts or omissions, or the negligent or willful acts or omissions, or the negligent or willful acts or omissions of Contractor's agents, officers, employees or subcontractors.

15. Accessibility of State Agency Web-based Intranet and Internet Information and Applications

Any web-based intranet and internet information and applications development, or programming delivered pursuant to the contract or procurement, will comply with New York State Enterprise IT Policy NYS-P08005, *Accessibility of Web-Based Information and Applications*, and NYS Mandatory Technology Standard S04-001, as such policy or standard may be amended, modified or superseded, which requires that state agency web-based intranet and internet information and applications are accessible to persons with disabilities. Web content must conform to New York State Enterprise IT Policy NYS-P08-005, as determined by quality assurance testing. Such quality assurance testing will be conducted by NYSDOH and the awarded contractor, and the results of such testing must be satisfactory to NYSDOH before web content will be considered a qualified deliverable under the contract or procurement.

16. New York State Tax Law Section 5-a

Section 5-a of the Tax Law, as amended, effective April 26, 2006, requires certain contractors awarded state contracts for commodities, services and technology valued at more than \$100,000 to certify to the New York State Department of Tax and Finance (DTF) that they are registered to collect New York State and local sales and compensating use taxes. The law applies to contracts where the total amount of such contractors' sales delivered into New York State are in excess of \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made, and with respect to any affiliates and subcontractors whose sales delivered into New York State exceeded \$300,000 for the four quarterly periods immediately preceding the quarterly period in which the certification is made.

This law imposes upon certain contractors the obligation to certify whether or not the contractor, its affiliates, and its subcontractors are required to register to collect sales and compensating use tax and contractors must certify to DTF that each affiliate and subcontractor exceeding such sales threshold is registered with DTF to collect New York State and local sales and compensating use taxes. The law prohibits the State Comptroller, or other approving agencies, from approving a contract awarded to an offerer meeting the registration requirements but who is not so registered in accordance with the law.

Contractor must complete and submit directly to the New York State Taxation and Finance, Contractor Certification Form ST-220-TD. Unless the information upon which the ST-220-TD is based changes, this form only needs to be filed once with DTF. If the information changes for the contractor, its affiliate(s), or its subcontractor(s), a new form (ST-220-TD) must be filed with DTF.

Contractor must complete and submit to the Department of Health the form ST-220-CA certifying that the contractor filed the ST-220-TD with DTF. Failure to make either of these filings may render an offerer non-responsive and non-responsible. Offerers shall take the necessary steps to provide properly certified forms within a timely manner to ensure compliance with the law.

#### 17. M/WBE Utilization Plan for Subcontracting and Purchasing

The Department of Health (DOH) encourages the use of Minority and/or Women Owned Business Enterprises (M/WBEs) for any subcontracting or purchasing related to this contract. Contractors who are not currently a New York State certified M/WBE must define the portion of all consumable products and personnel required for this proposal that will be sourced from a M/WBE. The amount must be stated in total dollars and as a percent of the total cost necessary to fulfill the Agreement requirements. Supportive documentation must include a detailed description of work that is required including products and services.

The goal for usage of M/WBEs is at least 10% of monies used for contract activities. In order to assure a good-faith effort to attain this goal, the STATE requires that Contractors complete the M/WBE Utilization Plan and submit this Plan.

Contractors that are New York State certified MBEs or WBEs are not required to complete this form. Instead, such Contractors must simply provide evidence of their certified status. Failure to submit the above referenced Plan (or evidence of certified M/WBE status) will result in disqualification of the vendor from consideration for award.

Medicaid Advantage Contract 2016 - 2020

# **APPENDIX X**

# **Modification Agreement Form**

Medicaid Advantage Contract 2016 - 2020

MODIFICATION AGREEMENT FORM APPENDIX X

#### APPENDIX X

Agency Code	
Period	

Contract No. \_\_\_\_\_\_ Funding Amount for Period \_\_\_\_\_

This is an AGREEMENT between THE STATE OF NEW YORK, acting by and through <u>The New York State Department of Health</u>, having its principal office at One Commerce Plaza, <u>99 Washington</u> <u>Avenue, Room 1609, Albany, NY 12210</u>, (hereinafter referred to as the Department), and

\_\_\_\_\_\_, (hereinafter referred to as the CONTRACTOR), to modify Contract Number \_\_\_\_\_\_ as amended in the Attached Appendix (ices).

All other provisions of said AGREEMENT shall remain in full force and effect.

Additionally, Contractor certifies that it is not included on the prohibited entities list published at <u>http://www.ogs.ny.gov/about/regs/docs/ListofEntities.pdf</u> as a result of the Iran Divestment Act of 2012 (Act), Chapter 1 of the 2012 Laws of New York. Under the Act, the Commissioner of the Office of General Services (OGS) has developed a list (prohibited entities list) of "persons" who are engaged in "investment activities in Iran" (both are defined terms in the law). Contractor (or any assignee) also certifies that it will not utilize on such Contract any subcontractor that is identified on the prohibited entities list.

IN WITNESS WHEREOF, the parties hereto have executed this AGREEMENT as of the dates appearing under their signatures.

CONTRACTOR		STATE AGENCY
By: Printed Name		By: Printed Name
Title:		Title:
Date:		Date:
		State Agency Certification: In addition to the acceptance of this contract, I also certify that original copies of this signature page will be attached to all other exact copies of this contract.
STATE OF NEW YORK	)	
County of	) SS.:	
evidence to be the individual(s) which the same second sec	, personally known hose name(s) is(are) sub e in his/her/their/ capaci	before me, the undersigned, personally appeared to me or proved to me on the basis of satisfactory pscribed to the within instrument and acknowledged to me ty(ies), and that by his/her/their signature(s) on the which the individual(s) acted, executed the instrument.
(Notary)		
Approved: ATTORNEY GENERAL		Approved: STATE COMPTROLLER
Title:		Title:
Date:		Date:

Medicaid Advantage Contract 2016 - 2021

MODIFICATION AGREEMENT FORM APPENDIX X

Medicaid Advantage Contract 2016 - 2021

MODIFICATION AGREEMENT FORM APPENDIX X