THE PROBLEM

Service Providers are Fragmented

1. Healthcare and social service providers both *lose visibility* after their patients are discharged.

2. Co-occurring health & social needs are often *under-addressed* across the community.

3. Vulnerable patients are seeking *clinical care for social problems*.
80% of health happens outside of your four walls

Coordinating with Community Based Organizations (CBOs) is the solution to drive outcomes

The key is ensuring CBOs are engaged and integrated into your patients’ overall care
Inter-connecting healthcare & social services into one accountable coordinated ecosystem.

Empowering health systems & communities to work **seamlessly together** to impact every person’s health and social needs.
Healthy Together Referral Network

Technology:

• Easy-to-use platform that tracks every step of the patient health journey inside and outside hospital walls.

Community Engagement:

• Community engagement practice and process. Partnership between Unite Us and Alliance for Better Health
OUTCOME FOCUSED APPROACH
COORDINATING ACROSS THE COMMUNITY AROUND EVERY PATIENT IN NEED

- Direct electronic referrals to best-fit provider(s)
- Track 100% of outcomes delivered by external partners
- Visibility into every patient’s total health journey
- Real-Time SDoH Outcomes & Performance Dashboard
FROM HELLO TO OUTCOME, YOU ARE CONNECTED
AUTOMATED WORKFLOWS BETWEEN EXTERNAL PARTNERS AT SCALE

Configurable Screening:
Patient and/or provider facing algorithmic screenings to stratify risk and identify specific co-occurring needs

Electronic Referral Management:
Seamless referral workflow sends the right data to the right provider(s) to address specific needs

Assessment/Care Plan Management:
Custom care plans for each service need that are attached to referrals so receiving providers get a head start

Bi-Directional Communication/Alerts:
Automated notifications keep all organizations up to date, while care team members can securely communicate with each other

Outcomes:
You get to know exactly what services were delivered, and the entire history for every intervention by your external partners
Healthy Together Referral Network

Initial Data and Findings

Efficiency has increased by...

<table>
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<tr>
<th>Month</th>
<th>Intake and Refer a Client</th>
<th>Close a Referral</th>
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Average time in days to...

Proprietary & Confidential
SUSTAINABILITY & SCALABILITY FOR THE LONG TERM

WHAT’S NEXT?

• Continue to grow & sustain Healthy Together Referral Network

• Rollout internetwork referrals to neighboring networks to ensure no person falls through the cracks

• Goal is to create an accountable coordinated ecosystem of providers across regions, that are working together to address the multiple and complex needs of our most vulnerable populations.
THANK YOU!

Keshana Owens-Cody
Director of Community Relations
keshana.owenscody@abhealth.us

Taylor Justice
President
taylor@uniteus.com