# Provision of Dental Health Services in a School in New York State

# Bureau of Dental Health New York State Department of Health

Empire State Plaza – Tower Building – Room 542 Albany, New York 12237-0619 Telephone: 518-474-1961 Fax: 518-474-8985

# **APPLICATION**

**TABLE OF CONTENTS** 

# 

### INTRODUCTION

### **Background**

Since 1978, New York State has embraced school-based health care as an efficient and effective means to increase access to primary care for children and youth in underserved communities. School-based health centers bring health services to schools where children and youth spend their day and help to assure immediate access to health services that otherwise would be difficult to obtain.

#### **Purpose**

Article 28 facilities and county health departments interested in establishing dental health services in a New York State school or pre-school/Head Start/Early Head Start program must complete an application and receive approval from the Department of Health, Bureau of Dental Health and the New York State Education Department. The provision of dental services at schools or pre-schools is contingent upon the submission and subsequent approval of an application, project plan, and completion and approval of a pre-opening certification. The application process is applicable to mobile vans, the use of portable equipment, and fixed facilities designed to provide children preventive and treatment services on site in schools or pre-school/Head Start/Early Head Start programs during school hours.

School-based dental health education and screening programs do not require this approval process. Applications for dental health programs in other settings, such as a community health center or clinic, should follow the Certificate of Need procedures adopted by the Office of the Health Systems Management, New York State Department of Health.

### COMPONENTS OF THE APPLICATION

- Cover Page
- Application Check List
- Statement of Assurances
- Documentation of Need: Table A
- Experience/Effectiveness of Applicant in Providing Services to Target Population: Table B
- Work Plan General Description of the Program and Procedures: Table C
- Site Specific Work Plans for Providing Dental Services: Table D:
- Site-Specific Information: Table E
- Floor Plan
- Memorandum of Understanding
- Evaluation Plan: Table F
- Continuous Quality Improvement Plan: Table G
- Collaborations: Table H
- Community Advisory Committee: Table I
- Budget: Tables J-1, J-2, J-3, J-4, K and L
- Appendices

Operating Certificate Consent forms

Dental Services Operating Manual Staff list

Promotional materials Zero-based sliding fee scale

#### INSTRUCTIONS

Please refer to *Planning and Implementing a School Based Health Center Dental Program: Guidance in Applying to Provide Dental Health Services in a School in New York State* and *Requirements for a School-Based Health Center Dental Program in New York State* as you work on your application. These two documents provide more detailed information and resources to assist you in completing your application. The application process consists of the completion of tables rather than lengthy narratives. The tables are to be used as a template for presenting your information and should be modified or expanded as needed to best meet your specific program and school needs.

### NOTE:

An original application and six (6) copies of the application packet must be submitted to the New York State Department of Health Bureau of Dental Health at the address provided on the front page. Also, one (1) electronic copy must be submitted to the school-based coordinator at

### kmk02@health.state.ny.us

Please write or stamp "ORIGINAL" in red ink in the upper right hand corner of the cover page on the original only.

Please also submit with the original application, two (2) copies of each MOU, with all ORIGINAL signatures.

### ☐ Cover Page

A cover page identifying the applicant agency (Article 28 sponsor), contact information, and the name and address of each site at which dental health services are to be provided must be completed.

### Application Check List

Each applicant is required to include this check list as part of the application process and indicate all completed components and attachments included in the application.

### ☐ Statement of Assurances

The Chief Executive Officer of the Article 28 applicant organization, Commissioner of the County Health Department, or Director of Public Health must sign a statement of assurances attesting to compliance with all stated requirements governing the operation of a school-based health center dental program at each of the proposed sites.

### Documentation of Need - Complete Table A

Applicants must identify and describe the prevalence of dental problems experienced by the target population, establish that the populations to be served have inadequate access to dental health services and resources, and document that school-based dental health services are needed to supplement currently available resources.

|                       |  | erience/Effectiveness of Applicant in Providing Services to<br>get Population - Complete Table B  |  |  |
|-----------------------|--|---|--|--|
| qual                  | Applicants are required to describe the applicant agency with respect to the provider's qualifications, record of performance, and experience in delivering dental health care to preschool and school age children. |   |  |  |
|                       | <u>Wor</u><br>Tab  | k Plan - General Description of the Program and Procedures – Complete le C  |  |  |
| of w                  | ork fo   | s are required to provide a description of all proposed program services, the plan or implementation and/or maintenance of each service and all applicable es related to the service or activity.   |  |  |
|                       | Site   | Specific Work Plans for Providing Dental Services - Complete Table D  |  |  |
| work<br>for i         | c plan<br>mpler  | an is required for each site at which dental health services will be provided. The includes a list of all site-specific activities, and for each activity, the timeframes mentation of the activity, the frequency of the activity, individuals targeted for the activity, and the individual(s) responsible for the activity.                                      |  |  |
|                       |  | planned program activities are already described in Table C, Table D need only list ic activities applicable to each site and the requested information for each activity.  |  |  |
|                       | <u>Site</u>  | -Specific Information – Complete Table E  |  |  |
| prov<br>to be<br>refe | rided,<br>e prov   | site at which dental services are to be provided, site-specific information must be summarizing the characteristics of the student body, the types of dental services yided, what services will be provided on site, what services will be provided by and staffing for each site at which a school-based health center dental program is ed.                       |  |  |
|                       |  | Floor Plan  |  |  |
|                       |  | A floor plan (blue print) with the dimensions of all rooms to be used for the provision of dental health preventive and treatment services must be submitted for each site. The blue print should identify the location of the dental operatory room, including the chair, hand-washing sink, sterilization set-up, and, if applicable, the X-ray machine.          |  |  |
|                       |  | Memorandum of Understanding   |  |  |
|                       |  | For each SBHC-D site, a <b>Memorandum of Understanding (MOU)</b> is required to be <b>signed</b> by the school principal and superintendent of the school district and the Article 28 chief health care officer or the commissioner or local director of public health. Two copies of each MOU with all original signatures must be submitted with the application. |  |  |
|                       |  | The MOU documents the responsibilities of each entity and should be reviewed annually and amended as needed to reflect changes to or additions in dental health services and modifications in program requirements.   |  |  |

An evaluation plan is critical to the long-term success of the dental program. Both process and outcome measures are to be included in the plan, with data routinely collected and analyzed quarterly to identify and address problems or deficiencies in a timely manner.

**Evaluation Plan** - Complete Table F

### ☐ Continuous Quality Improvement Plan - Complete Table G

School-based programs providing dental health services must have a plan for quality assurance/continuous quality improvement. One person must be assigned responsibility for this function for dental health services and a quality improvement committee must be actively involved in the CQI process. The QI process should parallel the quality improvement processes at the sponsoring Article 28 facility and findings should be integrated into that process.

At a minimum, the plan needs to include a review of quality assurance elements and policies and procedures pertaining to dental health services in the school-based program, be evaluated at least quarterly, the results disseminated to staff at both the provider facility and school site(s), and an action plan developed and implemented to correct any deficiencies found.

The supervising physician overseeing the SBHC-D program should provide oversight of Continuous Quality Improvement Plan and all related activities.

### ☐ Collaborations - Complete Table H

Applicants must describe the level of support from and collaboration with the school district, school staff (teachers, administrators, support staff), parents, students, members of local oral health coalitions, community services programs and community leaders. The manner in which dental health services are integrated into the School-Based Health Center (SBHC) and other health-related services in the school must also be described.

### ☐ Community Advisory Committee – Complete Table I

Each school-based health center dental program must have a community advisory committee or an existing advisory committee that can provide assistance in program planning and implementation, oversight of the dental services, and in obtaining community input. Applicants must describe how input from the Community Advisory Committee will be established, maintained and incorporated into the dental health services and how the committee will meet its responsibilities specific to oversight/planning of dental health services. A list of committee members and the constituencies represented should also be provided.

## ☐ Budget – Complete Tables J-1, J-2, J-3, J-4, K and L

The budget information includes anticipated expenses for both personal services and other than personal services, projected levels of utilization of dental services during the year, projected revenues from Medicaid and other third-party sources, grant funding, and in-kind contributions.

### Operating Manual

Each applicant is required to have an operating manual for dental services in place prior to the initiation of dental services. The operating manual is to include policies and procedures applicable to the operation of the dental program.

## ☐ Appendices

- Operating Certificate
- Dental Services Operating Manual
- Copies of any promotional materials to be used
- Copies of consent forms to be used

### Staff List:

- o Name of supervising physician and license number.
- o Name of supervising dentist and license number.
- Names of SBHC-D staff assigned to each site and their respective license or registration numbers
- Copy of the zero-based sliding fee scale to be used

### **NEW YORK STATE DEPARTMENT OF HEALTH**

## Bureau of Dental Health Empire State Plaza – Tower Building – Room 542 Albany, New York 12237-0619

# APPLICATION FOR A SCHOOL-BASED HEALTH CENTER DENTAL PROGRAM COVER PAGE

| APPLICANT INFORMATION                       |                          |                      |                                 |
|---|--------------------------|----------------------|---------------------------------|
| Article 28 Sponsor:                         |                          |                      |                                 |
| Address:                                    |                          |                      |                                 |
|   |                          |                      |                                 |
|   |                          |                      |                                 |
| Contact Person:                             |                          |                      |                                 |
|   |                          |                      |                                 |
| Telephone:                                  | Ext Fax                  | x:                   | E-mail:                         |
| Name of Proposed Pro                        | ogram:                   |                      |                                 |
|   |                          |                      |                                 |
| Currently NYSDOH                            | certified School-Based I | Health Care Center p | provider?                       |
| ☐ Yes                                       | □ No                     | □ Not sure           |                                 |
| Person Responsib                            | ole for Completing Ap    | plication:           |                                 |
| Name:                                       |                          |                      |                                 |
|   |                          | E-mail:              |                                 |
|   |                          |                      |                                 |
| SCHOOL-BASED H                              | IEALTH CENTER DENT       | TAL PROGRAM INF      | <u>ORMATION</u>                 |
| School Sites and/<br>(use additional sheets |                          | Start/Early Head S   | Start Programs Applied for      |
| Site Name                                   | Address                  | County               | Community or<br>School District |
|   |                          |                      |                                 |
|   |                          |                      |                                 |
|   |                          |                      |                                 |
|   |                          |                      |                                 |

### **APPLICATION CHECK LIST**

|    | Cover Page                                    |       |   |  |
|----|---|-------|---|--|
|    | Application Check List                        |       |   |  |
|    | Statement of Assurances                       |       |   |  |
|    | Table A: Documentation of Need                |       |   |  |
|    | Table B: Experience/Effectiveness of Applicar | nt in | Providing Services to Target Population |  |
|    | Table C: Work Plan - General Description of t | he F  | Program and Procedures                  |  |
|    | Site #1:                                      | _     |   |  |
|    | ☐ Table D: Site Specific Work Plans for I     | Prov  | iding Dental Services                   |  |
|    | ☐ Table E: Site-Specific Information          |       |   |  |
|    | ☐ Floor Plan – Blue Prints                    |       |   |  |
|    | ☐ Memorandum of Understanding (2 co           | oies  | with all original signatures)           |  |
|    | Site #2:                                      | _     |   |  |
|    | ☐ Table D: Site Specific Work Plans for I     | Prov  | iding Dental Services                   |  |
|    | ☐ Table E: Site-Specific Information          |       |   |  |
|    | ☐ Floor Plan– Blue Prints                     |       |   |  |
|    | ☐ Memorandum of Understanding (2 co           | oies  | with all original signatures)           |  |
|    | Site #3:                                      | _     |   |  |
|    | ☐ Table D: Site Specific Work Plans for I     | Prov  | iding Dental Services                   |  |
|    | ☐ Table E: Site-Specific Information          |       |   |  |
|    | ☐ Floor Plan– Blue Prints                     |       |   |  |
|    | ☐ Memorandum of Understanding (2 co           | oies  | with all original signatures)           |  |
|    | Table F: Evaluation Plan                      |       |   |  |
|    | Table G: Continuous Quality Improvement Pl    | an    |   |  |
|    | Table H: Collaborations                       |       |   |  |
|    | Table I: Community Advisory Committee         |       |   |  |
|    | Table J-1: Total Personal Services            |       |   |  |
|    | Table J-2: Other Than Personal Services       |       |   |  |
|    | Table J-3: Budget Summary                     |       |   |  |
|    | Table J-4: Grant-Funded Programs              |       |   |  |
|    | Table K: Projected Utilization                |       |   |  |
|    | Table L: Summary of Projected Income          |       |   |  |
| Аp | pendices                                      |       |   |  |
|    | ☐ Operating Certificate                       |       | Consent Forms                           |  |
|    | ☐ Dental Services Operating Manual            |       | Staff List                              |  |
|    | ☐ Promotional Materials                       |       | Zero-Based Sliding Fee Scale            |  |

### STATEMENT OF ASSURANCES

To be eligible for approval to provide dental services in a school-based program, the Chief Executive Officer or designee of the applicant organization/local Health Commissioner/ Director of Public Health must attest to compliance with all the statements below. An original signature in ink must appear at the bottom of the page.

- Dental health services at the school-based program will be operated according to the Requirements for a School-Based Health Center Dental Program in New York State.
- Services as outlined in Tables C and D will be performed by licensed professionals at all approved school-based programs.
- Dental screening and educational services in school-based programs will be provided to students with no out-of-pocket expenses to students or their families.
- Third party reimbursement will be sought for all billable preventive and treatment services.
- A zero-based sliding fee scale will be used if charges are to be assessed for treatment services. Parents will be notified of the zero-based sliding fee scale in advance of the provision of treatment services and must agree to the payment schedule prior to being billed.
- No child will be denied treatment services due to the parents' inability or unwillingness to pay for services or to the anticipated cost of the services.
- All revenues generated by the SBHC-D will be used to support the operations of the SBHC-D.
- Data will be routinely collected on all dental services and analyzed and reported quarterly.
- Changes in services, staffing levels, space or sites, or the designated contact person will be reported immediately in writing to the Department of Health, Bureau of Dental Health and a copy sent to Regional staff.
- Four quarterly and an annual project report will be submitted to the NYSDOH Bureau of Dental Health. Quarterly reports will be submitted within 30 days of the completion of the quarter and the annual report within 60 days of completion of the program year.
- Professional and legal standards of client confidentiality will be strictly maintained per Public Health Law, HIPAA, and FERPA.
- All health professionals are licensed pursuant to Title 8 of the NYS Education Law and the program is under the general supervision of a licensed physician to provide general administrative oversight and supervision of the program.
- The New York State Department of Health Bureau of Dental Health and its designees will be given access to conduct site visits as necessary.

# TABLE A DOCUMENTATION OF NEED COMMUNITY NEEDS ASSESSMENT

| Demographic Profile of the Community                                    |  |  |
|---|--|--|
| County population   |  |  |
| ■ Total population – all ages   |  |  |
| <ul> <li>Population under 19 years of age</li> </ul>                    |  |  |
| <ul> <li>Percent of children 1-5 years of age</li> </ul>                |  |  |
| <ul> <li>Percent of children 6-8 years of age</li> </ul>                |  |  |
| <ul><li>Percent of children 9-13 years of age</li></ul>                 |  |  |
| <ul> <li>Percent of children 14-19 years of age</li> </ul>              |  |  |
| Percent of families residing at or below Federal Poverty Level          |  |  |
| Percent of families residing up to 200% above Federal Poverty Level     |  |  |
| Percent of school-aged children eligible for reduced-price school lunch |  |  |
| program   |  |  |
| Percent of school-aged children eligible for free school lunch program  |  |  |
| Unemployment rate   |  |  |
| Race/Ethnicity of population  |  |  |
| <ul><li>Percent White, non-Hispanic</li></ul>                           |  |  |
| <ul><li>Percent Black, non-Hispanic</li></ul>                           |  |  |
| <ul> <li>Percent Hispanic</li> </ul>                                    |  |  |
| <ul> <li>Percent Asian/Pacific Islander</li> </ul>                      |  |  |
| Percent of households in which other than English is spoken             |  |  |

| Community Oral Health Status   | 1            |  |  |
|--|--------------|--|--|
| Number and percent of births with oral defects   |              |  |  |
| Oral cancers   | Oral cancers |  |  |
| <ul><li>Incidence</li></ul>  |              |  |  |
| <ul><li>Mortality</li></ul>  |              |  |  |
| <ul> <li>Percent of cancers diagnosed at earliest stage</li> </ul>                     |              |  |  |
| Dental caries  |              |  |  |
| <ul> <li>Percent of preschoolers in Head Start with caries experience</li> </ul>       |              |  |  |
| <ul> <li>Percent of third graders with caries experience</li> </ul>                    |              |  |  |
| <ul> <li>Percent of children in other age groups with caries experience</li> </ul>     |              |  |  |
| Untreated tooth decay  |              |  |  |
| <ul> <li>Percent of preschoolers in Head Start with untreated decay</li> </ul>         |              |  |  |
| <ul><li>Percent of third graders with untreated decay</li></ul>                        |              |  |  |
| <ul> <li>Percent of children in other age groups with untreated decay</li> </ul>       |              |  |  |
| Tooth Loss   |              |  |  |
| <ul> <li>Percent of adults losing one or more teeth lost due to gum disease</li> </ul> |              |  |  |
| or tooth decay   |              |  |  |
| <ul> <li>Percent of adults with complete tooth loss</li> </ul>                         |              |  |  |

| Preventive Care  |  |  |
|--|--|--|
| Percent of children visiting dentist/dental clinic in the last year                        |  |  |
| Percent of adults visiting a dentist/dental clinic in the last year                        |  |  |
| Percent of children having their teeth cleaned in the last year                            |  |  |
| Percent of adults having their teeth cleaned in the last year                              |  |  |
| Percent of third graders with dental sealants  |  |  |
| <ul> <li>Dental sealants by eligibility for free and reduced price school lunch</li> </ul> |  |  |
| <ul> <li>Dental sealants by race/ethnicity</li> </ul>                                      |  |  |
| <ul> <li>Dental sealants by parental education</li> </ul>                                  |  |  |

| Dental Care Resources   |  |  |
|---|--|--|
| <ul> <li>Number of dentist practicing in the community</li> <li>Percent accepting Medicaid</li> <li>Percent accepting Child Health Plus</li> <li>Percent of dentists with at least one Medicaid/Child Health Plus claim during most recently available reporting period</li> </ul>  |  |  |
| Number of dental clinic within the community <ul><li>Number of clients served</li><li>Average waiting time for an appointment</li></ul>   |  |  |
| Number and types of public dental disease prevention programs:  I fluoride mouth rinse I fluoride tablets I sealants I educational  Number and age of individuals served by each program  |  |  |
| Populations served by fluoridated public water supply systems  Insurance coverage for dental health services  Percent of population uninsured for dental care  Percent of population covered by Medicaid  Percent of population covered by Child Health Plus  Percent of population with commercial coverage for dental care services |  |  |

| Utilization of Dental Services   |  |
|--|--|
| Percent of Medicaid eligibles receiving services                       |  |
| Percent of Child Health Plus eligibles receiving services              |  |
| Percent of population covered by commercial dental insurance receiving |  |
| services   |  |
| Percent of uninsured individuals receiving services                    |  |

| Perceived Need for Dental Care  |  |  |
|---|--|--|
| Perceptions of consumers on accessibility, acceptability, affordability       |  |  |
| Perceptions of oral health care professionals                                 |  |  |
| Perceptions of school personnel (teachers, nurses, principals)                |  |  |
| Perception of health care providers (pediatricians, clinic providers,         |  |  |
| Emergency Room personnel, etc)  |  |  |
| Perceptions of local leaders (elected officials, community leaders, religious |  |  |
| leaders, etc)   |  |  |

# TABLE B EXPERIENCE/FFECTIVENESS OF APPLICANT IN PROVIDING SERVICES TO TARGET POPULATION

| Item  | Description |
|---|-------------|
| Provider qualifications   |             |
| Describe your agency, its mission and services, and the populations served.   |             |
| Provide a listing of all qualifications, licenses, operating certificates and permits related to the provision of dental services.  |             |
| Describe your experience in forming any partnerships with local health units, coalitions, community-based organizations, consumers and families, and health care providers. |             |
| Record of performance   |             |
| Number of years providing services to the target population.  |             |
| Describe your agency's past performance and accomplishments in providing services to the target population.   |             |
| Describe any noted deficiencies in performance and the steps taken to address and correct the deficiencies.   |             |
| Experience in delivering dental health care to school age children and youth  |             |
| Describe your experience in promoting, organizing, delivering and/or coordinating health or dental care to school-aged and/or pre-school children.                          |             |
| If your agency is a past or current recipient of a NYSDOH-funded dental program, provide details of your accomplishments during the most current grant cycle.               |             |

# TABLE C WORK PLAN - GENERAL DESCRIPTION OF THE PROGRAM AND PROCEDURES

| Service   | Description of Services<br>How Provided or Achieved |
|---|---|
| Program promotion to children, parents, teachers, and community   | 11011 1 1011404 01 7101110104                       |
| Outreach activities and strategies to be used   |   |
| Oral health education, including topics to be covered   |   |
| Parental consent  |   |
| Enrollment of children  |   |
| Parental involvement  • how obtained  • how fostered  |   |
| 24-hour a day/7-day a week access to dental treatment  • during school hours  • during non-school hours  • direct services or by referral  • on-call system during non-school hours |   |
| Preventive dental health care   |   |

| Service  | Description of Services<br>How Provided or Achieved |
|--|---|
| Treatment of identified dental needs/problems  • types of services to be provided  • which services provided on-site and which provided by referral  • how appointments scheduled  • follow-up on missed appointments  • procedures to ensure treatment needs being met            | THE PROPERTY OF PARTIES OF                          |
| Referrals for additional dental services  • criteria for referring within SBHC-D  • criteria for referring to Article 28, back-up facility, other dental provider  • procedures for referring to network providers for children in Medicaid Managed Care  • follow-up on referrals |   |
| Linkages with dental practitioners when children have another provider   |   |
| Transfer or sharing of client- specific information  • within the SBHC-D  • with the school  • with Article 28 sponsor  • with back-up facility  • with child's primary dental care provider   |   |
| Communication with parents  • outcome of preventive visits  • need for additional services  • outcome of treatment visits  |   |
| Obtaining third party reimbursements for billable dental services • Medicaid • Child Health Plus • Private insurance carriers  |   |

| Service  | Description of Services<br>How Provided or Achieved |
|--|---|
| Zero-based sliding fee scale for treatment services  • procedures for notifying parents  • procedures for billing/obtaining reimbursements   |   |
| Data collection  • types of data to be collected  • frequency of data collection  • responsible person  • access to and use of data  • completion of quarterly and annual data reports   |   |
| Evaluation of the program and services  • procedures and strategies to be used to evaluate the program  • responsible person  • strategies for sharing evaluation results with school administrators, Community Advisory Committee, other interested parties |   |
| Ouality assurance  |   |
| Community Advisory Committee  • solicitation of membership  • organization structure of Committee  • how input of members to be sought  • frequency of meetings  • record keeping of meeting and dissemination of materials                                  |   |
| Etc.   |   |

# TABLE D SITE SPECIFIC WORK PLANS FOR PROVIDING DENTAL SERVICES

| SITE NAME: | <br> |
|------------|------|
|            |      |

[complete one table for each service site]

| Activities             | Description of Site-Specific<br>Activity | Timeframes for<br>Implementation of<br>the Activity | Frequency of the Activity | Targeted<br>Individuals | Responsible<br>Person |
|------------------------|--|---|---------------------------|-------------------------|-----------------------|
| Program promotion      |  |   |                           |                         |                       |
| Outreach               |  |   |                           |                         |                       |
| Oral health education  |  |   |                           |                         |                       |
| Preventive dental care |  |   |                           |                         |                       |
| Dental<br>Treatment    |  |   |                           |                         |                       |
| etc.                   |  |   |                           |                         |                       |

# TABLE E SITE-SPECIFIC INFORMATION

| SITE NAME: _ |  |  |
|--------------|--|--|
| _            | [complete one table for each service site] |  |

| SCHOOL CHARACTERISTICS  |  |                                 |  |  |
|---|--|---------------------------------|--|--|
| Total school student population                                       |  | SBHC – yes or no                |  |  |
| Grade levels  |  | Total students enrolled in SBHC |  |  |
| Percent of students eligible for free/<br>reduced price lunch program |  | Summer Program – yes or no      |  |  |

| SCHOOL POPULATION                           |   |                                  |  |  |  |
|---|---|----------------------------------|--|--|--|
| Insurance Status Estimates                  | % | Racial/Ethnic Distribution %     |  |  |  |
| Medicaid Fee-for-Service                    |   | White, non-Hispanic, non-Asian   |  |  |  |
| Medicaid Managed Care                       |   | Black, non-Hispanic              |  |  |  |
| Child Health Plus                           |   | Hispanic                         |  |  |  |
| Other 3 <sup>rd</sup> party fee-for service |   | Southeast Asian/Pacific Islander |  |  |  |
| Other 3 <sup>rd</sup> party managed care    |   | Native American                  |  |  |  |
| Uninsured                                   |   | Bi-racial                        |  |  |  |
|   |   | Unknown                          |  |  |  |

| TYPES OF DENTAL SERVICES AND WHERE PROVIDED |         |          |                                   |  |  |  |
|---|---------|----------|-----------------------------------|--|--|--|
| <b>Preventive Dental Care</b>               | on-site | referral | Dental Treatment on-site referral |  |  |  |
| Comprehensive Oral Exam                     |         |          | Restoration                       |  |  |  |
| X-Rays                                      |         |          | Extractions                       |  |  |  |
| Oral Prophylaxis                            |         |          | Other (specify)                   |  |  |  |
| Fluoride                                    |         |          |                                   |  |  |  |
| Sealant                                     |         |          | Specialty Care (specify)          |  |  |  |
| Other (specify)                             |         |          |                                   |  |  |  |
|   |         |          |                                   |  |  |  |

| Article 28 or Back-Up Facility: | Distance from SBHC-D site: | mile: |
|---------------------------------|----------------------------|-------|
|---------------------------------|----------------------------|-------|

| STAFFING PATTERN BY NUMBER OF HOURS WORKED      |        |        |        |        |        |        |        |        |        |        |                          |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------------|
| Dental<br>Program                               | Mor    | nday   | Tues   | sday   | Wedn   | esday  | Thur   | sday   | Frie   | day    | Total<br>Hours<br>Worked |
| Direct  | time v | vorked |                          |
| Services Staff                                  | from   | to     |                          |
| Dentists  |        |        |        |        |        |        |        |        |        |        |                          |
|   |        |        |        |        |        |        |        |        |        |        |                          |
| Hygienists                                      |        |        |        |        |        |        |        |        |        |        |                          |
|   |        |        |        |        |        |        |        |        |        |        |                          |
|   |        |        |        |        |        |        |        |        |        |        |                          |
| Dental Assistants                               |        |        |        |        |        |        |        |        |        |        |                          |
|   |        |        |        |        |        |        |        |        |        |        |                          |
| Other (list)                                    |        |        |        |        |        |        |        |        |        |        |                          |
|   |        |        |        |        |        |        |        |        |        |        |                          |
| Total number of hours a week worked – all staff |        |        |        |        |        |        |        |        |        |        |                          |

# TABLE F PLANS TO EVALUATE THE QUALITY AND EFFECTIVENESS OF DENTAL SERVICES

**NOTE:** See pages 8-9 of the Guidance Document for examples of the types of data and strategies that can be used to measure and evaluate success.

| Process Evaluation   | Measures of Success |
|--|---------------------|
| Program promotion  |                     |
| Outreach   |                     |
| Oral health education  |                     |
| Informed consent   |                     |
| Enrollment   |                     |
| Preventive Dental Services  Comprehensive Oral Exam  X-Rays  Oral Prophylaxis  Fluoride  Sealant  Other (specify)  Treatment Services  Restoration  Extractions  Other (specify)  Reimbursements |                     |
| Referrals  |                     |
| etc.   |                     |
| Outcome /Impact Evaluation   | Measures of Success |
| Dental caries  |                     |
| Untreated decay  |                     |
| Dental sealants  |                     |
| Utilization of dental services   |                     |
|  |                     |
| etc.   |                     |

# TABLE G CONTINUOUS QUALITY IMPROVEMENT

| Staffing  | Identification |
|---|----------------|
| Person responsible for CQI  | Name:          |
| Supervising physician providing oversight of CQI  | Name:          |
| CQI Committee Members   | 1.             |
| Members may include SBHC-D staff,   | 2.             |
| representative of the Article 28 sponsor,<br>school administrator, teachers, representative<br>of SBCH (where applicable), parents,<br>students, community members, member of | 3.             |
|   | 4.             |
| Community Advisory Committee, etc.  | 5.             |
|   | etc.           |

|     | List of Quality Items Included in the Plan |
|-----|--|
| 1.  |  |
| 2.  |  |
| 3.  |  |
| 4.  |  |
| 5.  |  |
| 6.  |  |
| 7.  |  |
| 8.  |  |
| etc |  |

|     | List of Written Policies and Procedures for School-Based Health<br>Center Dental Program Incorporated into the CQI Plan |
|-----|---|
| 1.  |   |
| 2.  |   |
| 3.  |   |
| 4.  |   |
| 5.  |   |
| 6.  |   |
| 7.  |   |
| 8.  |   |
| etc |   |

| CQI Plan<br>Components  | Brief Description | Person<br>Responsible | Timeframe |
|---|-------------------|-----------------------|-----------|
| Provider credentialing,<br>licensing, and<br>maintenance of<br>credentials  |                   |                       |           |
| Pre-employment,<br>including completion<br>of mandatory training<br>and fingerprinting  |                   |                       |           |
| Professional continuing education   |                   |                       |           |
| Staff performance evaluation  |                   |                       |           |
| Adherence to acceptable clinical practices and standard of care   |                   |                       |           |
| Dental record review  |                   |                       |           |
| Review of complaint<br>and follow-up<br>procedures  |                   |                       |           |
| Patient satisfaction and surveys  |                   |                       |           |
| Plan for evaluating success and impact of the program   |                   |                       |           |
| Dissemination of<br>results to Article 28<br>sponsor, school<br>site(s), Community<br>Advisory Committee<br>members, and<br>members of CQI<br>Committee |                   |                       |           |
| Use of results to develop and implement action plans  |                   |                       |           |

# TABLE H COLLABORATIONS

| Item  | Description |
|---|-------------|
| Level of support from:  |             |
| Types of collaborations with:  School District  School staff at SBHC-D site(s)  Parents Students Community service programs/organizations Community leaders Local oral health coalitions PTAs |             |
| Integration of dental health services into the SBHC  Integration of dental health services with other health-related services in the school   |             |

# TABLE I COMMUNITY ADVISORY COMMITTEE

| Community Advisory Committee  |                              |                             |
|---|------------------------------|-----------------------------|
| Already existing committee for SBHC   | ☐ Yes                        | □ No                        |
| Committee Membership  |                              |                             |
| Name  | Committee<br>Office/Position | Constituency<br>Represented |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
|   |                              |                             |
| Committee Functions   | Descrip                      | otion                       |
| Input from Committee     How established     How maintained     How incorporated in dental services     |                              |                             |
| 66. 1.666   |                              |                             |
| How Committee is to meet its oversight responsibilities for dental services and obtain community input. |                              |                             |
| How Committee is to meet its planning and development   |                              |                             |

## BUDGET TABLE J-1 TOTAL PERSONAL SERVICES

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

|                         | I | T |          |               |
|-------------------------|---|---|----------|---------------|
|                         |   |   | Total    | In-Kind       |
|                         |   |   | Expenses | Contributions |
| Program Administration  |   |   |          |               |
|                         |   |   |          |               |
|                         |   |   |          |               |
| Dentists                |   |   |          |               |
| Dentists                |   |   |          |               |
|                         |   |   |          |               |
|                         |   |   |          |               |
| Dental Hygienists       |   |   |          |               |
|                         |   |   |          |               |
|                         |   |   |          |               |
| Dental Assistants       |   |   |          |               |
|                         |   |   |          |               |
|                         |   |   |          |               |
| Other - specify         |   |   |          |               |
| Other - specify         |   |   |          |               |
|                         |   |   |          |               |
|                         |   |   |          |               |
| Sub-Total               |   |   |          |               |
| Personnel Services      |   |   |          |               |
| Fringe Benefits%        |   |   |          |               |
| Total Personal Services |   |   |          |               |

## BUDGET TABLE J-2 OTHER THAN PERSONAL SERVICE SERVICES

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

| ITEMS                               | BUDGETED<br>EXPENSES | IN-KIND<br>CONTRIBUTIONS |
|-------------------------------------|----------------------|--------------------------|
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
|                                     |                      |                          |
| Total: Other than Personal Services |                      |                          |

# BUDGET TABLE J-3 BUDGET SUMMARY

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

| CATEGORY OF EXPENSE                          | TOTAL<br>EXPENSE |
|--|------------------|
| PERSONAL SERVICES                            |                  |
| Personal Services Subtotal [from Table J-1]: |                  |
| OTHER THAN PERSONAL SERVICES                 |                  |
| OTPS Subtotal [from Table J-2]:              |                  |
| Grand Total:                                 |                  |

### **BUDGET TABLE J-4**

### **GRANT-FUNDED PROGRAMS**

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

| Name of Grant | Services Provided | Grant Year<br>(tofrom) | Annual Grant<br>Amount |
|---------------|-------------------|------------------------|------------------------|
|               |                   |                        |                        |
|               |                   |                        |                        |
|               |                   |                        |                        |
|               |                   |                        |                        |
|               |                   |                        |                        |
|               |                   |                        |                        |
|               |                   |                        |                        |

### **TABLE K**

### PROJECTED UTILIZATION

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

|                                | Number of Projected Visits by Type of Insurance Coverage/Reimbursement Status |                                 |                             |                    |                                    |           |
|--------------------------------|---|---------------------------------|-----------------------------|--------------------|------------------------------------|-----------|
| Type of Encounter              | TOTAL<br>Visits*  | Medicaid<br>Fee-for-<br>Service | Medicaid<br>Managed<br>Care | Other<br>Insurance | Zero-based<br>Sliding Fee<br>Scale | Uninsured |
| Periodic Oral Evaluations      |   |                                 |                             |                    |                                    |           |
| Limited Oral Evaluations       |   |                                 |                             |                    |                                    |           |
| Radiographs/diagnostic imaging |   |                                 |                             |                    |                                    |           |
| Total Evaluation Visits        |   | **                              | * *                         | **                 |                                    |           |
| Prophylaxis                    |   |                                 |                             |                    |                                    |           |
| Topical fluoride application   |   |                                 |                             |                    |                                    |           |
| Sealants                       |   |                                 |                             |                    |                                    |           |
| Restoration                    |   |                                 |                             |                    |                                    |           |
| Extractions                    |   |                                 |                             |                    |                                    |           |
| Other treatment services       |   |                                 |                             |                    |                                    |           |
| Total Routine Visits           |   | **                              | * *                         | * *                | * *                                |           |

<sup>\*</sup> Enter the TOTAL number of estimated visits regardless of how the visit will be billed/funded.
\*\* The number of visits reported in these cells is carried over to the Table L in order to calculate projected revenues.

# TABLE L SUMMARY OF PROJECTED INCOME

| Time Period: | to |  |
|--------------|----|--|
|--------------|----|--|

|                                | [1]<br>Number<br>of Visits | [2]<br>Reimbursement<br>Rate per Visit | [3]<br>Total<br>Revenues<br>[1 x 2] | [4] Estimated Uncollectible Amount | Generated<br>Revenues<br>[3 – 4] |
|--------------------------------|----------------------------|--|-------------------------------------|------------------------------------|----------------------------------|
| MEDICAID FEE FOR SERVICE       |                            |  |                                     |                                    |                                  |
| Evaluation                     |                            |  |                                     |                                    |                                  |
| Routine Visits                 |                            |  |                                     |                                    |                                  |
| Other (specify)                |                            |  |                                     |                                    |                                  |
|                                |                            |  |                                     |                                    |                                  |
| MEDICAID MANAGED CARE          |                            |  |                                     |                                    |                                  |
| Evaluation                     |                            |  |                                     |                                    |                                  |
| Routine Visits                 |                            |  |                                     |                                    |                                  |
| Other (specify)                |                            |  |                                     |                                    |                                  |
|                                |                            |  |                                     |                                    |                                  |
| OTHER INSURANCE                |                            |  |                                     |                                    |                                  |
| Evaluation                     |                            |  |                                     |                                    |                                  |
| Routine Visits                 |                            |  |                                     |                                    |                                  |
| Other (specify)                |                            |  |                                     |                                    |                                  |
|                                |                            |  |                                     |                                    |                                  |
| ZERO-BASED SLIDING FEE SCALE   |                            |  |                                     |                                    |                                  |
| Treatment services only        |                            |  |                                     |                                    |                                  |
| (average cost/service charged) |                            |  |                                     |                                    |                                  |
|                                |                            |  |                                     |                                    |                                  |
| GRAND TOTAL                    |                            |  |                                     |                                    |                                  |