The New York State Department of Health seeks to support practices’ efforts to achieve NYS Patient Centered Medical Home (NYS PCMH) designation with technical assistance and coaching support for practices. In support of this initiative, four health plans, Aetna, The Empire Plan, Excellus, and MVP are initiating a voluntary, multi-payer collaboration. This collaboration targets small and medium size primary care practices that currently are not in a value-based payment arrangement. The health plans would offer support to either transform to NYS PCMH or support improved patient outcomes.

These health plans are committed to offering supplemental, value-based reimbursement either at the outset or after NYS PCMH recognition is achieved. Each health plan has a program that it can offer practices that meet participation criteria. This is an important opportunity to enter into a program with the payers mentioned above.

Practices should be aware that the following are expectations of this multi-payer advanced primary care model:

- Open to selected Internal Medicine, Family, or Pediatrics practices in the following counties: Onondaga, Oneida, Oswego, Jefferson, and/or Madison.
- Practices will seek information from each health insurance plan regarding the details of the program that is on offer.
- To be eligible for the multi-payer model, the practice will sign up for NYS PCMH and select a technical assistance agent to support the practice during the transformation. NYS is providing free technical assistance support to eligible primary care practices for a limited time based on the State Innovation Model grant funding. DOH will also pay for the NCQA application fee.

Primary care practices that meet the eligibility criteria can contact their regional practice transformation agent (TA). Contact information for the TAs is provided on the next page.
Adirondack Health Institute  
(Oneida, Oswego, Jefferson, & Madison Counties)  
Jolene Munger  
jmunger@ahihealth.org  
518-480-0111 ext. 421

Common Ground Health  
(Onondaga County)  
William Brien  
william.brien@commongroundhealth.org  
585-224-3101 ext. 149

Practice Transformation Agents

Contact information for each participating plan is available through the above listed Practice Transformation Agents.

Participating Plans

If you have issues contacting any of the agents listed above, please contact the Department of Health by emailing SIM@health.ny.gov or calling 518-474-5423.